news@farmshine.net

Our 45th Year

www.farmshine.net

FARMSHINE

We rise every week to cover farmers and agribusinesses

Farmshine • Volume 45, Number 26 • $20 one year

Mailed the day before →

March 1, 2024

Donald and Sylvia Keller

Eugene 'Gene' Long

Duane Norman

Billy Heath

Maryland Dairy Shrine shines with perennial fame

By DIETER KRIEG
Farmshine Editor

WEST FRIENDSHIP, Md. — As always, the annual Maryland Dairy Shrine banquet was a reflection of the vibrance, brilliance and influence of Maryland's dairy industry. Small state. World-class people and dairy cattle.

Over 140 people were in attendance last Saturday evening at the Carroll County Fairgrounds' dining hall to celebrate the achievements of past, present and future dairy leaders. Five people (pictured above) were named as Guest of Honor or Pioneer. Three students received $1000 scholarships while a fourth was awarded a $500 scholarship. The fun auction raised $1845 for the Maryland Dairy Shrine and Maryland PDCA.

Emcee Michael Creek of Palmyra Farm welcomed the group with appropriate dignity and a touch of humor to assure that there was never a dull moment during the buffet-style meal that featured a variety of hot foods and ice-cold whole milk donated by Dairy Maid Dairy of Frederick.

Creek, who himself exemplifies the extraordinary excellence of Maryland's dairy industry, provided an overview of just how the state's dairy cattle breeders have had an impact around the world in every major breed. Perennial champions at big shows, including the World Dairy Exposition, are just one example. Sales are another. Genetics, most definitely, year after year and decade after decade.

The success of Maryland's dairy leaders is only partially reported in this week's edition, with a story about scholarship winners on page 15. And on page 8, we feature Donald and Sylvia Keller, who are pictured above along with other prominent dairy leaders honored at the banquet on February 24th. Please look for more articles in upcoming editions of Farmshine.

Seeds of doubt being sown, Part III

Will it reduce butterfat supply and impact industry's cheese-focused future?

By SHERRY BUNTING
Special for Farmshine

EAST EARL, Pa. -- As seeds of doubt are being sown internally within the dairy industry about whole milk in schools, we have discussed Confusion (will it help milk prices?) and Consternation (unfounded fear about what will processors do with 'all that skim?')

This week, we look at the third of the 5 C's.

'Competition': If schoolchildren are offered whole milk, will it significantly impact butterfat supplies, raise butter prices, and compete with the industry's cheap milk cheese-focused future?

Every winter conference for the past few years has had at least one speaker telling dairy farmers that fluid milk sales are declining because Americans are eating more of their milk instead of drinking it.

Fair enough. Cheese is the future, and the industry wants to make more of it. Lots more of it. So much more cheese, in fact, that inventory is growing. Analysts at conferences put up slides with the words "Export or perish!" in large font.

Yes, U.S. Dairy wants to export more cheese, including mozzarella. U.S. Dairy wants to export more butter and cream products. U.S. Dairy wants to export more of the higher-value products. (And we want to sell more cream to the upscale coffee houses and downscale McCafe drinks we adults get to choose while junior sips a paltry half-pint of fat-free chocolate milk, sugar water, in the back seat. What's wrong with us?)

The industry also wants to take milk down to its molecular level – to turn the jug of milk into ingredients at the start -- to make new function-targeted products for the beverage space outside of Class I parameters within an increasingly Class III dominated processing infrastructure.

Toward that end, new processing capacity won't convert milk to traditional products, leaving elements to be marketed as ingredients. Instead, these new state-of-the-art cheese and ingredient plants start by taking milk apart to the ingredients-level to be used in making health beverages, bars, and other products, as well as to make cheese.

At the Georgia Dairy Conference in January, IDFA CEO Michael Dykes mentioned IDFA's support for the Whole Milk for Healthy Kids Act, giving attendees a QR code to weigh-in with their Senators.

Later in his presentation, he noted that a shift to more fat in school milk would make a 3% impact on the butter supply.

"I'm a believer that the markets work, when you take it one place, you make a difference and change it someplace else. Those are the things we can work through," said Dykes.

So, we reached out to Calvin Covington, a former cooperative CEO who is intimately familiar with component pricing as it became part of the Federal Milk Marketing Order (FMMO) system over 20 years ago. We asked his thoughts on how increasing fat in the school milk supply would impact butter.

"Increased Cheddar cheese production has used millions and millions of pounds of butterfat. No one complains about this. Doesn't the dairy industry want to increase demand for all milk components?" he replied and sent forth his own calculations, providing a spreadsheet showing his estimates of milk used in schools and the additional fat that would be needed for all of that milk to go completely to 3.25% (whole) milk.

Covington ran the numbers, moving methodically through assumptions on Table 1 to conclude the impact of shifting

turn to page 3

PERIODICAL • DO NOT DELAY

97 MILK meeting invitation 4
Auction items for everyone 2
Classified advertising 20
Editorial 4
Farm groups make plea 16
Honored in Maryland 8, 15
Letter to editor 9
Market Moos 10
PHA breeders honored 11, 14
PJHA members do well 7, 12, 13

THE WEEKLY DAIRY FARM FAMILY MAGAZINE

"Appreciate your publication that is obviously founded on **principles of God's word**."
- T.N., Pennsylvania

FARMSHINE
We rise every week to cover farmers and agribusinesses

We welcome you to send in your subscription request now. We are THE weekly dairy farm family magazine, since 1979.

Two Years $38 • One Year $20

Name: _____

Address: _____

Town: _____ State: _____ Zip: _____

Phone or e-mail: _____ New / Renewal (Circle one)

Mail with payment to FARMSHINE, 342 E. Main St., Ste. 201, Leola, PA 17540

"They insisted, and they were right! SCC fell... Fresh cows feel better... They make more milk and higher quality milk."

— *Scott Stempfle*

STEMPFLE HOLSTEINS, Maynard, Iowa
Paul and Jody, Scott and Alannah Stempfle
750 Holsteins, 95 lbs/cow/day 4.2F 3.2P, SCC 137,000

"If you don't have cow comfort, nothing else seems to matter. We minimize the stresses at calving on her feet and legs, making sure she has feed and water, a good place to rest, she's clean and she's dry. That leaves the udder, and with Udder Comfort™ they transition a lot more smoothly," says Scott Stempfle, herd health manager at Stempfle Holsteins, Maynard, Iowa, milking 750 Holsteins, averaging 95 pounds of 4.2 fat milk.

"For 10 years we used Udder Comfort periodically. At the 2022 World Dairy Expo, they talked me into the Udder Comfort Battery-Operated Backpack Sprayer. I didn't think it would fit our operation, but they insisted, and they were right! In 3 months of being consistent, our SCC fell from 165 to 137,000. Any clinicals clear faster and don't become repeats.

"Now, we continue to use it 3x/day on all of our fresh cows for a week after calving. If we have a mastitis cow or high SCC, anything not perfectly normal, we spray it on a couple times. It seems to fix about anything," Scott explains.

"With fresh cows, we see a lot more udder texture at 2 weeks in milk as edema is pulled out. You can see fresh cows feel better. They're up moving around more. They eat. They drink. They make more milk and higher quality milk," he reports.

"This made us more compliant on fresh cow applications for better udder health. It's more user-friendly than I thought it would be, no bottles to refill, charges fast, holds the charge, always ready for use in parlor, headlocks or freestalls."

UDDER COMFORT™
Quality Udders Make Quality Milk

Her Comfort is Our Passion!
Softer udders ⇨ Faster milking
Better quality ⇨ MORE MILK
1.888.773.7153
uddercomfort.com
uddercomfort.blog

Helping reach their potential since 1998!

For external application to the udder only, after milking, as an essential component of udder management. Wash and dry teats thoroughly before milking.

On-line bidding ends March 14

Dairy Foundation's silent auction has something for everyone

JUNEAU, Wis. — Dairy's Foundation Silent Auction is new and improved this year bringing the ability to bid online while also adding extra time to bid on unique items and experiences. Auction proceeds will support education and leadership development programs in the dairy industry.

Online bidding opened on Tuesday, February 13, and remains open through 1 p.m. on Thursday, March 14. In-person bidding will also be available during the 2024 Business Conference presented by Professional Dairy Producers (PDP) on March 13-14 at the Kalahari Resorts in Wisconsin Dells. Visit www.Dairy-Foundation.org to view auction items.

As the only public-held national foundation supporting dairy education and initiatives across the entire dairy industry food chain, Dairy's Foundation provides financial support for programs that nurture the next generation of dairy leaders, develop the skills of current dairy farmers and strengthen the bond of trust between consumers and producers.

"The silent auction to benefit Dairy's Foundation has always been one of the highlights of the annual Business Conference. We're excited to start the bidding early and expand it to those who can't make it to the event in person," said Brian Forrest, a dairy farmer from Stratford, Wis., and chairman of Dairy's Foundation Board of Directors. "There is truly something for everyone in the silent auction, from once-in-a-lifetime experiences and travel opportunities to gift baskets and even a logo and branding package for a farm."

Dozens of auction items will be available, including sporting event tickets, artwork, household and farm items and numerous gift baskets featuring Wisconsin cheeses and more. Unique experience and travel packages include a Bonnie Mohr experience tour, Crave Brothers cheese box and private farm tour, a two night stay on Washington Island, a five course meal prepared by a private chef, a Kalahari Resort spa package, a pig roast and more.

"We are very grateful to all of the individuals, farms, companies and organizations who have generously donated auction items again this year and look forward to investing auction proceeds to educational programs across the dairy industry," said Forrest.

The Foundation was established in 2002 as the charitable arm of Professional Dairy Producers® (PDP) and has supported hundreds of programs and thousands of dairy producers since its formation. The Foundation is a 501(c)3 entity.

FARMSHINE
We rise every week to cover farmers and agribusinesses

USPS 509450 ISSN 0745-7553

Published by Farmshine LLC
in Lancaster County, Pennsylvania.

1-YR. SUBSCRIPTION - $20.00
INTERNATIONAL SUBSCRIPTION - $40.00
Published every Friday except the week of Christmas

Dieter Krieg, *Editor & Publisher*
Melissa Johnson, *Advertising Representative*
Ashley Denlinger, *Advertising Representative*
Sue McCloskey, *Secretary*
Douglas Denlinger, *Production Manager*

Send subscriptions, news & advertising to:
FARMSHINE
342 E. Main St., Suite 201, Leola, Pa. 17540
Phone 717-656-8050 | Fax 717-656-8188
news@farmshine.net | ads@farmshine.net

Periodicals postage paid at Lancaster, PA
and at additional mailing offices.

POSTMASTER: Send Address Corrections To:
FARMSHINE
342 E. Main St., Suite 201
Leola, Pa. 17540

Copyright © 2023. Printed in USA. All rights reserved. No part of this publication may be reproduced in any form without prior written permission by the publisher. Information gathered herein is from resources considered reliable. Accuracy, however, cannot be guaranteed. All printed material is intended for your information and reading enjoyment and is not meant to disrespect or harm any group or individuals. Ads appearing in this paper are not to be considered as an endorsement by Farmshine for products or services offered.

Farmshine's staff reserves the right to refuse any and all material, including articles and advertisements that they determine do not fit the objectives of Farmshine.

Seeds of doubt

from page 1

from a school milk fat percentage of 0.5% (half fat-free and half 1%) all the way to 3.25% (whole milk) would have a small impact on the butterfat supply -- raising the school milk's usage of butterfat from 0.25% of total butterfat production at the current national average fat test of 4.11% to being 1.47% of total butterfat production at the average 4.11% fat test.

He estimates public schools use 9.72% of all fluid milk, and for the purpose of the spreadsheet exercise, he assumed that half of those school milk sales are currently fat-free and half are 1%. If that is the case, then going to 3.25% (whole) milk for all pounds of school milk sales, the additional fat that would be needed is almost 114 million pounds, he reports.

"This should be a non-issue," Covington concludes, using estimates that are based on all of those school milk pounds moving to 3.25% fat.

The more likely scenario, however, is that schools would implement a more gradual increase in fat percentage. If it mirrored the national average for fluid milk sales at 2% fat, the increase would be smaller initially. Using Covington's chart and assumptions, the additional fat that would be needed if school milk fat content averaged 2% is closer to 84 million pounds, going from using 0.25% of total fat production to 0.9% of total fat production.

Not all schools will choose to offer all milk at 3.25%. Some may offer 2% milk, which has also been banned since 2010 and would be given regulatory relief under the Whole Milk for Healthy Kids Act.

Even if 3.25% fat milk is universally offered, some schoolchildren will continue to choose low-fat milk, as they did in the Pennsylvania trial, where the preference was 3 to 1 for whole 3.25% over low-fat 1%.

While a potentially higher fat content in school milk is being scrutinized for its impact on butter and butterfat, the impact of aggressive increases in cheese production is ignored. This speaks a bit to industry priorities.

"As butter and cheese consumption increase, processors do not argue against the increase because utilizing more fat would increase the fat price," Covington observes, wondering why anyone would be concerned about the impact on butterfat supply if children get to choose whole milk while not being concerned about the impact on butterfat supply in any other sector.

"An increase in fluid milk sales, in schools, or anywhere, benefits all dairy farmers. With all things being equal, it would shift milk from Class III and IV to Class I, which is a (normally) higher milk price," Covington explains. "If Class III or IV need more milk to replace the loss to Class I, more money would need to be paid by Class III and IV milk buyers, again, helping dairy farmers."

So, what is the current status of butterfat production and usage?

The national butterfat average is 4.11%. A decade ago, it was 3.69. From 2011 to 2022, total butterfat pounds produced on farms in the U.S. grew by 2 billion pounds from 7.3 billion to 9.3 billion. That's a butterfat volume response to a price signaling demand.

Where's it all going? Around 20% goes to butter production, 8% to ice cream and frozen desserts, 10% in fluid milk sales, and close to 50% is used in cheese production. And then there is this growing market for cream used in coffee drinks.

Meanwhile, dairy producers out West report receiving a letter from a large cheese

turn to page 17

Table 1. Estimates on School Milk Volume and Use of Butterfat

Number of students enrolled in school - October 2022 - U.S. Census		
Nursery or kindergarten	8,382,000	
Elementary	32,370,000	
High School	17,160,000	
Total in School	**57,912,000**	
assume 90% attend public school	52,120,800	
assume 90% in school each day	46,908,720	
8 ounces of milk per student/day	23,454,360	pounds of fluid milk per day
180 days in school each	4,221,784,800	total pounds of school fluid milk each year
2022 fluid milk sales reported by USDA	43,448,000,000	
public school milk % of total	**9.7%**	
assume one-half milk is skim and one -half 1% fat current used in schools		
skim milk	2,110,892,400	pounds
1% milk	2,110,892,400	pounds
skim milk fat pounds	2,110,892	
1% milk fat pounds	21,108,924	
total fat pounds used in school milk	23,219,816	
assume all school goes to 3.25% fat		
3.25% fat pounds	137,208,006	
additional fat pounds	**113,988,190**	
estimated fat production in the U.S.		
U.S. milk production	226,551,000,000	
average fat %	4.11%	
total U.S. fat production	9,311,246,100	
current school milk % of fat productior	**0.25%**	
school milk % of going to 3.25% fat	**1.47%**	

Provided by Calvin Covington

Using the identified assumptions, Table 1 shows estimates on school milk volume and use of butterfat under today's fat-free and 1% low-fat milk requirement compared with a scenario in which all school milk pounds were at 3.25% fat as standardized whole milk.

Provided by Calvin Covington

Farmshine *Editorials*

By Dieter Krieg
Farmshine Editor

'Evil is powerless if the good are unafraid.'
— Ronald Reagan

Dairymen, you have all been majorly insulted!

The National Milk Producers Federation (NMPF) has effectively insulted every dairy farmer in North America, not to mention other parts of the world where cleanliness and quality are part of the program.

An NMPF "news release" we received this week was titled: ***"Raw Milk Doesn't Define Dairy"***

Wow! If raw milk doesn't define dairy, then what does? Does it imply that cows' milk does not define dairy either? The thought is absurd!

Reading further down this penned insult, we discover the motivation for this admittedly well-written — but nevertheless woefully wrong — argument against raw milk. Apparently, some lawmakers in several states across our country are advocating more liberal policies regarding raw milk availability to the public. We quote directly from the article:

"…. to any state legislator who is contemplating loosening restrictions on raw milk sales: The National Milk Producers Federation, the largest organization of dairy farmers in the United States, representing small, medium and large farms, more than 95 percent of them family-owned and operated, in every region of the country, stands opposed to the legislation you are considering. It's bad for families, it's bad for farmers, and it's based on bad science."

Bad for families and farmers? Don't most dairy farm families get their milk for the day out of the bulk tank?

And since when do these dairy farm families actually have a say or vote in such matters? Does NMPF speak for you?

Bad science? Where have we heard or seen that before? Oh, yes, Dr. Ancel Keys intentionally skewed research that was used for decades to give whole milk a bad rap. One percent and 2% milk became all the rage because of it. And then, in 2012, all milk varieties except for "skim" were banned from school lunch and breakfast menus. An entire generation of milk drinkers was quickly and most effectively turned to consuming far less nutritious beverages. Even "junk drinks" — which some of them are — to wash down "junk foods."

All because of very bad science. But quite deliberate and with a sinister goal in mind: To turn young people away from milk and plunge a dagger into the very heart of animal agriculture.

Bad science. Bad actors. Fantastic thievery.

By late 2017, *Farmshine* became aware that dairy farmers were (and still are) funding their own demise. Your check-off dollars were — and still are — being used against you. Dairy Management, Inc. is not your ally, as countless very well-researched articles by Sherry Bunting have pointed out over the years.

You might say that DMI is quite the bold, USDA-authorized den of thieves, with USDA Secretary Tom Vilsack as gang leader.

"Building trust and sales in dairy" — a favorite phrase at DMI — is a nice slogan that masks untrustworthy agendas to line someone else's pockets. DMI, USDA and NMPF should never be bad-mouthing any segment of the dairy industry, raw milk producers included.

Raw milk does indeed define dairy. There has always been a demand for it and it appears to be growing. Let it grow.

We realistically suspect that NMPF, along with USDA and DMI and DFA are afraid of something, given this anti-raw milk rhetoric.

What might that be? Well, all of these organizations are involved in drastically changing milk in one way or another, making it as unnatural as possible. What their "junk scientists" are concocting will stay on the shelf for months, no refrigeration needed. With DMI's blessings and funding, milk is being manufactured, fractured, fixed, fooled with and pushed in consumers' faces, regardless of how bad it tastes. Raw milk simply interferes with their ambitions.

All that opposition despite today's dairy farms being much more focused on cleanliness and quality than might have been possible half a century ago. The milk leaves the farm cold, fresh, tasty and safe, whether by truck or by the jar. Thank God that some people still know what really good milk tastes like.

Raw milk is a choice that should not be legislated away; just as 2% and whole milk should never have been banned as choices in schools, public institutions or anywhere else.

We conclude with a sentence from NMPF's news release: "Dairy farmers have spent generations building a reputation for safety and quality."

Agreed. That's exactly right! And that's why we trust dairy farmers enough to drink plenty of the good, raw milk numerous times per day.

"WHAT A DIFFERENCE!"

"We were 200-250 SCC and missing out on premiums. Also too many open cows. We saw your ad in **FARMSHINE** and ordered. What a difference! SCC started steadily dropping to **60-90 SCC**. Heats stronger. **Cows getting pregnant easily**. **MILK PRODUCTION NOW UP NEARLY 15 LBS./COW/DAY.** Calving interval near 12 months. **We use Immu-Pro & Stand Strong daily. Wish we had started sooner.**" —*D.S.*

IMMU-PRO and STAND STRONG

Proven IMMUNITY & SCC help for decades. Many get much more SCC and profit success with the above strategies.

Start today - 920.650.1631
www.alphageneticsinc.com

VISA MasterCard AMERICAN EXPRESS DISCOVER

CALL 202-224-3121 and tell your Senators to co-sponsor and vote YES to S1957 "WHOLE MILK FOR HEALTHY KIDS ACT"

SUPPORT 97milk.com. They support you!

HAVE YOU CALLED YOUR TWO SENATORS YET?
GOOD NEWS 24-7-365. 1-712-432-3486

97 MILK meeting welcomes you

EPHRATA, Pa. -- The 97 MILK board of directors will host its next public meeting on Tuesday, March 12 near Carlisle, Pennsylvania, starting 9:30 a.m. The 2-hour long meeting will take place at the West Pennsboro Fire Company, 20 Park Road, Plainfield, Pa.

"Dairy farmers and industry representatives are invited to come and hear what 97 MILK has been doing," says volunteer marketing manager Jackie Behr. "We are looking for suggestions on how to grow 97 MILK in the Carlisle area through upcoming events and other means."

Past meetings since the organization was formed in February 2019 have been held in Lancaster, Lebanon and Berks counties. This new meeting location for March 12 gives dairy farmers in Cumberland, Franklin and surrounding counties an opportunity to attend as the organization wants to reach more farmers in central Pennsylvania.

The 97 MILK public meetings are held several times a year so farmers can not only hear about what's happening, but also bring suggestions and ideas. 97 MILK continues to reach consumers with the good news about whole milk and dairy through some event participation at local levels and, nationwide, even worldwide, through social media and internet.

97 MILK is a 501(c)3 non-profit organization that is operated by volunteers, is funded by donations, and is making a difference! To learn more, please visit www.97milk.com

HOOF HEALTH *is crucial!*

PEDILINE — PREVENT HOOF PROBLEMS!

Hoof problems can cause extremely high economical losses – which means efficient prevention & protection is crucial! PEDILINE is the ultimate product to prevent claw problems.

This innovative product dries and hardens the hoofs, while soothing and encouraging healthy tissue growth. After a few days of use, you will see the fantastic results that have already been proven in a scientific field-test with **more than 10,000 cows!**

CID LINES®
An Ecolab Company

- ✔ **Prevent Costly Claw Problems**
- ✔ **Excellent Penetrating Power**
- ✔ **Formula Keeps Activity Even In The Presence Of Cold Temperatures & Organic Material!**

Contact Fisher & Thompson for all your animal health needs!

FISHER & THOMPSON INCORPORATED
/fisherthompsoninc
www.FisherThompson.com

YOUR PARTNER IN DAIRY SOLUTIONS!

Auburn, NY 315-252-9270
Batavia, NY 315-252-9270
Clymer, NY 716-450-9967
Conewango Valley, NY 716-358-9152
Mechanicville, NY 518-652-2383
Harrisonburg, VA 540-867-3251
Rocky Mount, VA 540-489-5800
Belleville, PA 717-935-7422
Chambersburg, PA 717-352-7606
Roaring Spring, PA 814-224-0070
Somerset, PA 814-444-8502
Troy, PA 570-297-2012

MAIN OFFICE
LEOLA, PA
717-656-3307

Auction Guide

MARCH 6, 10:30 a.m. Dairy Cow & Heifer Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

MARCH 8, 6 p.m. Special Feeder Cattle Auction, Dewart Livestock Market, Watsontown, Pa. Sale managed by Dewart Livestock Market.

MARCH 8, 7 p.m. Ohio Holstein Convention 2024 Virtual Sale, Lima, Ohio. Sale managed by Daniel Brandt Pedigrees & Marketing.

MARCH 9, 11 a.m. Hard Core Selection Sale VII, Fraley Complex, Muncy, Pa. Sale managed by Fraley Auction Company.

MARCH 11, 1 p.m. Special Dairy Sale Including Carnright Herd Dispersal, Dewart Livestock Market, Watsontown, Pa. Sale managed by Dewart Livestock Market.

MARCH 12, 9:30 a.m. Stoltzfoos Farm Dispersal, Lykens, Pa. Sale managed by Tim Weaver Auction Service.

MARCH 15, 10:30 a.m. Craig Rhein/Meadow View Farm Public Auction, Pine Grove, Pa. Sale managed by Tim Weaver Auction Service.

MARCH 15, 12 p.m. & 4 p.m. Special Driving & Draft Horse Sale, Hew Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

MARCH 15, 6 p.m. March Madness Virtual Sale, Wyndham Gettysburg, Gettysburg, Pa. Sale managed by MD Hillbrook.

MARCH 16, 11 a.m. Ashelman Farm Machinery Dispersal, Orangeville, Pa. Sale managed by Fraley Auction Company.

MARCH 16, 11 a.m. Spring Premier All Breed Sale, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

MARCH 21, 10 a.m. Special Dairy Cow & Heifer Sale, Brubacker's Quality Dairy Sales, Shippensburg, Pa. Sale managed by Brubacker's Quality Dairy Sales.

MARCH 22, 7:30 a.m. Horse Consignment Sale and Special Work Horse Sale, Penns Valley Livestock, Centre Hall, Pa. Sale managed by Penns Valley Livestock.

MARCH 23, DVU Green & Gold Spring Spectacular, Doylestown, Pa. Sale managed by Pa. Holstein Association.

MARCH 23, 8 a.m. Fraley's Spring Consignment Auction, Fraley Complex, Muncy, Pa. Sale managed by Fraley Auction Company.

MARCH 28, 10:30 a.m. ND-Druvale Red & White or RC Reduction Sale, Brubacker's Quality Dairy Sales, Shippensburg, Pa. Sale managed by Brubacker's Quality Dairy Sales.

APRIL 2, 9:30 a.m. Zuck Registered Holsteins Complete Dispersal, Lebanon, Pa. Sale managed by Daniel Brandt.

Advertiser's Index

Agri-Trac....9
Albright, Daniel....19
Alpha Genetics (Immu-Pro)....4
Beiler Industries....19
Beitzel Spraying....6
Brandt, Daniel....22
Brubacker's Dairy Sales....20
Brubaker, Rufus Refrigeration.6
Cedar Crest Equipment....16
Daniel's Farm Store....8
DBC Ag....12
Dewart Livestock Market....19
Ephrata Agway....7
Farmer Boy Ag....13
Fisher & Thompson....5,11,15
Fisher, Eli Construction....16
Fraley Auction Company....21
Gehm. L.R....14
Hard Core Farm....23
Hill, Chris....21
Holstein Association USA....22
Horst Grain Roasting....20
Hosking Sales....17
JBS....6
JBZ Dairy Advantage....9
Keystone Concrete Products...8
King's AgriSeeds....6
Lancaster DHIA....8
Martin's Roofing....6
Morrissey Insurance....10
Meyer, Dick Company....4
Nelson & Sons Concrete Gr....6
New Holland Sales Stables...19
Nicholas Meat....14
Oregon Water Conditioning.10
Pa. Holstein Association....21
Power Systems Electric....16
Precast Systems....19
Rissler, I.H. Manufacturing....7
SCCL....14
Select Sires Member Coop...24
Shady Lane Curtains....3
Sollenberger Silos....22
Sturdy Built Manufacturing....7
Triple M Farms....21
Udder Comfort....2
Weaver, Tim Auction Service 17
Willow Road Silo Doors....20
Zimmerman's Glass Strg....21

Dairyman's Datebook

MARCH 7, 8:30 a.m. Dairy producer meeting hosted by Agriculture Veterinary Associates at Shady Maple Smorgasbord, 199 Toddy Drive, East Earl, Pa.

MARCH 7, 9 a.m. Southwest Pennsylvania Dairy Day at the West Overton Village, 109 West Overton Road, Scottdale. Note: this is a new venue.

MARCH 9, 10 a.m. Pennsylvania State Grange Regional Leadership Conference, Eagle Grange Hall, 32 East Blind Road, Montgomery, Lycoming County.

MARCH 12, 9:30 a.m. Public meeting of '97 Milk' at the West Pennsboro Fire Company, 20 Park Road, Plainfield (near Carlisle), Pa.

MARCH 13-14, 8:30 a.m. Tour of value-added dairy processing facilities in Eastern New York, leaving from Batavia. Call 716-640-0522 or email maq27@cornell.edu for details.

MARCH 14, Chester County Holstein Association tour to Lancaster County. RSVP by March 9 to 717-672-1839.

MARCH 19, Lancaster County Holstein Association tour to Centre and Mifflin counties. Reservations required. RSVP ASAP to Delton Good at 223-264-6246

MARCH 22, 7 p.m. Maryland Holstein banquet at the fire hall, 101 High Street, New Windsor, with social hour preceding dinner.

'Shady Maple' hosts dairy meeting

BRICKERVILLE, Pa. — Agricultural Veterinary Associates, LLC invites dairy producers from across the region to a meeting on Thursday, March 7, at Shady Maple Smorgasbord, 129 Toddy Drive, East Earl, Pa.

The event will offer complimentary refreshments, breakfast, pastries and a buffet-style lunch, as well as door prizes. Last but not least, an attendee's name will be drawn to receive a Bonnie Mohr painting.

Hoard's Dairyman webinar explores feed compositions

FORT ATKINSON, Wis. — Feed composition is the subject to be discussed in the upcoming (March 11, 1 p.m. EST) Hoard's Dairyman webinar.

Bill Weiss, a professor emeritus at Ohio State, will present: *"Feed composition varies — does it matter?"*

Total mixed ration (TMR) composition will still fluctuate, but research has shown fewer negative effects of day-to-day variation when separating real variation from sampling variation, using a well-made TMR, and limiting inclusion rates of variable feeds. The webinar is sponsored by Kuhn.

To register, visit www.hoards.com/webinars.

Attendees are encouraged to submit questions before, during, and after the webinar. They will be answered at the conclusion of the presentation.

There is no cost to register or to view the webinars. To sign up, go to the Hoards Dairyman webinars registration page and complete the brief questionnaire on your role in the industry. Once registered, an email reminder is sent with future webinar dates and times, and there is no need to register again.

If you are unable to attend a live webinar, they are recorded and can be accessed later on the Hoard's Dairyman website under the webcasts' link. All of the previous webinars have been archived and have been seen by over 415,000 viewers.

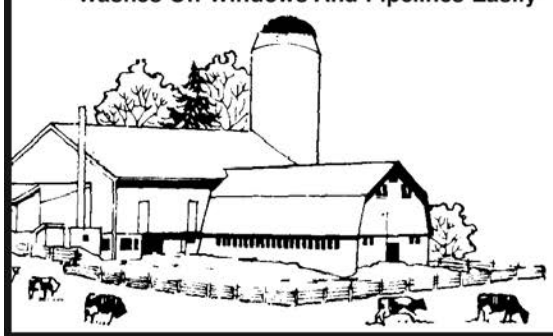
Focusing on -
High Energy Forage for Healthier Cows & More Profit!
King's AgriSeeds Inc.
FEEDING YOUR FARM'S FUTURE.
1828 Freedom Road, Suite 101, Lancaster, PA 17601
Call for a dealer near you!
717-687-6224
www.kingsagriseeds.com

Planning on replacing an existing roof or constructing a new building?

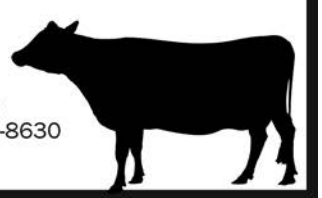
THINK LIFETIME
THINK METAL
Martins Roofing • 717-532-3460
260 Walnut Bottom Road • Shippensburg, PA 17257

NELSON & SONS CONCRETE GROOVING
FULL SURFACE & WIDE GROOVING
We've Expanded!
NOW 2 LOCATIONS - PA & NY
2nd Branch Located in Finger Lakes, NY
Serving PA, NY, & Surrounding States

610-589-1030
Save Cows, Save Your Profit Margins
www.NelsonandSonsConcreteGrooving.com

WHITE WASHING with ADVANTAGE FARM WHITE
• Dries White • No Wet Floor
• Is Compatible With Disinfectant And Fly Sprays
• Does Not Rub Off Easily
• Washes Off Windows And Pipelines Easily

BARN CLEANING SERVICE AVAILABLE WITH COMPRESSED AIR
To have your barn cleaned with air it will clean off dust, cobwebs and lots of the old lime. This will keep your barn looking cleaner and whiter longer.
CALL US ABOUT ON THE FARM FLY CONTROL
Serving Southeastern Pa. And More
Beitzel Spraying
Witmer, PA 17585 • 7:00 A.M. to 5:00 P.M.
717-392-7227 or Toll Free 1-800-727-7228
CERTIFIED COMMERCIAL APPLICATORS
LICENSED 45 YEARS EXPERIENCE INSURED
Radio Dispatched Trucks
Barn Spraying Is Our Business Not A Sideline
Spraying Since 1961

Rufus Brubaker Refrigeration LLC
Toll Free 1-866-665-3525
New & Used Quality Milk Tanks
400 Gallon 1000 Gallon
700 Gallon 1500 Gallon
800 Gallon
Walk-In Coolers and Freezers, Panels and Doors Available.

JBS Souderton, PA
SELL YOUR CATTLE!
PURCHASING CULL COWS
Same-Day Payment
NO Fees • NO Commission
For more information:
Direct: (970) 506-8215
Duff George: (717) 594-8630

Livestock Buying Stations are OPEN:
7195 Molly Pitcher Hwy
Greencastle, PA 17225
Monday & Wednesday
9 a.m. - 2:30 p.m.
503 School Rd
Denver, PA 17517
Tuesday & Thursday
9 a.m. - 2:30 p.m.
Contact Doug Musser: (267) 371-9824
JBS Learn more about our brands at jbsfoodsgroup.com
249 Allentown Rd | Souderton, Pennsylvania 18964 USA

Ten young Pa. Holstein breeders named Progressive Breeders

SCRANTON, Pa. — Ten young Holstein enthusiasts received Progressive Breeder awards at the recently held Pennsylvania Holstein Convention in Scranton. Those recognized at various levels were:

- **6 Stars or more**

Tabitha Mills, Juniata County, 26 stars
Kristen Houser, Centre County, 12 stars
Cierra Sonnen, Lycoming County, 8 stars
Ellie Widerman, Adams County, 7 stars
Jared Widerman, Adams County, 6 stars
Reese Burdette, Franklin County, 6 stars

- **5 Stars**

Elise Balmer, Lancaster County

- **1 Star**

Hank Sellers, Berks County
Eric Mowrey, Jefferson County
Amelia Russell, Huntingdon County

The Junior Progressive Breeder Award recognizes young breeders/owners of Registered Holsteins who meet the following standards and criteria:

Juniors who qualify on a single animal will receive 1 star, on two animals 2 stars, three animals 3 stars, four animals 4 stars, and juniors qualifying on five individual animals will automatically be designated a Pennsylvania Junior Progressive Breeder.

Seated, left to right: Tabitha Mills, Reese Burdette, Kristen Houser. Standing, same order: Cierra Sonnen, Amelia Russell, Eric Mowrey, Aiden Balmer.

Junior members may accumulate their stars over the period of their junior membership. When a junior has accumulated five stars, they will automatically be designated a Pennsylvania Junior Progressive Breeder.

Minimum standards:

1. Animal must be bred by junior member making application. The breeder of an animal will be determined as stated on the Registration Certificate. The animal does not have to be presently owned by the junior member making application. A copy of the Registration Certificate must be submitted with the application.
2. Only the latest 305-day, or less, production record and current classification score will be accepted.
3. All entries must be accompanied by a copy of the DHIA Cow Page or a copy of the DHIA Herd Test Sheet that lists the cow's current record.
4. An animal must have been officially classified in the Holstein Association's Classification Program.
5. Any individual animal may qualify her breeder for a star breeder recognition on only one occasion.
6. Animals must have milk production records and classification scores equal or in excess of the schedule below:

Age	ECM Milk	Classification
Milking yearling	21,500 lbs.	84 points
2-year old	22,500 lbs.	85 points
3-year old	24,500 lbs.	86 points
4-year old	26,000 lbs.	87 points
5-year old	27,000 lbs.	88 points
Aged cows	28,000 lbs.	90 points

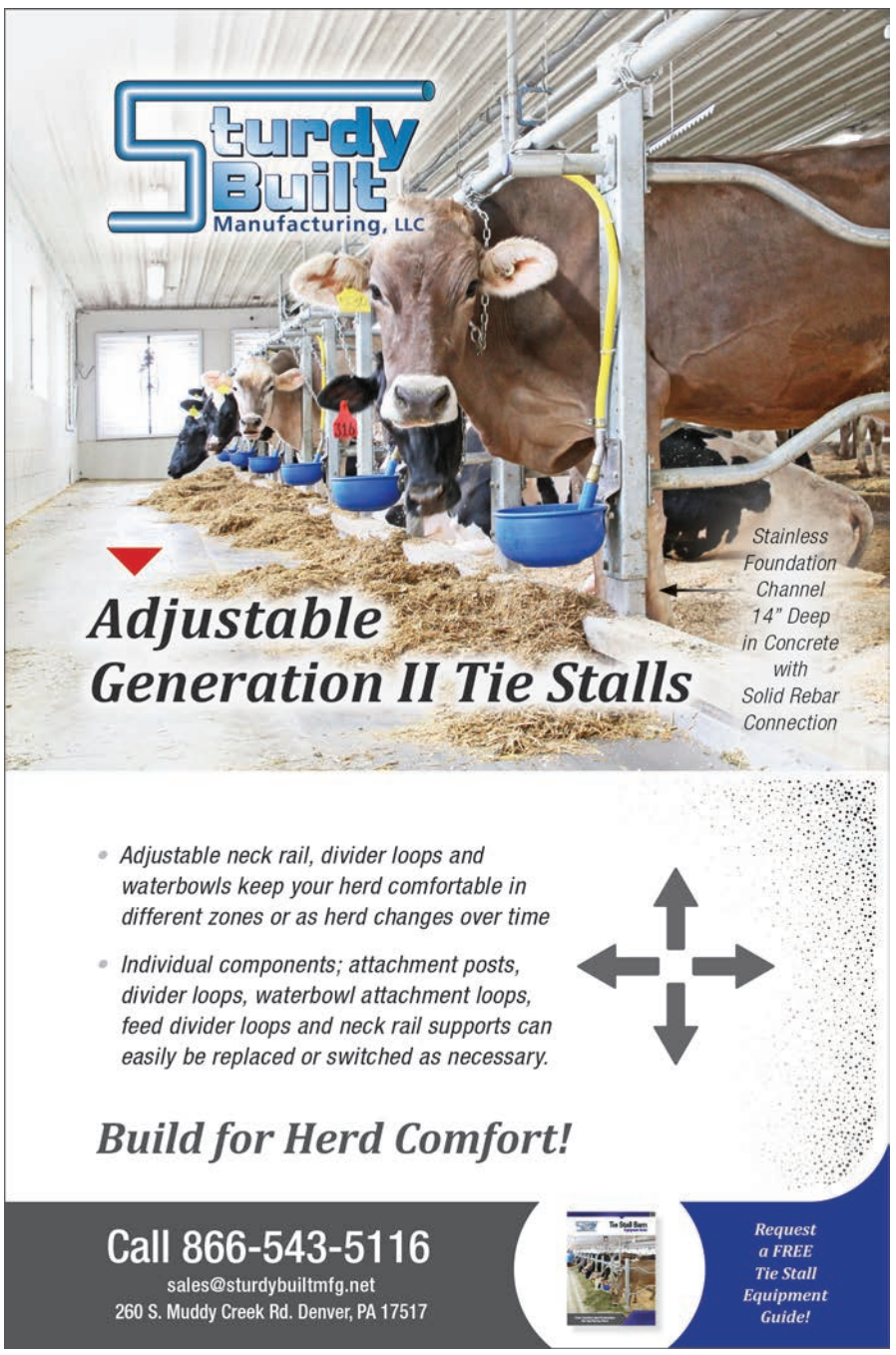
WDE's 'Dairy Show' runs 24/7/365

MADISON, Wis. – *The Dairy Show*, World Dairy Expo's podcast, is available on Amazon Music, Apple Podcasts, Google Podcasts, iHeart Radio, Spotify and online at worlddairyexpo.com

New episodes of The Dairy Show are released on the second and fourth Tuesday of each month. Expo's podcast features a new guest on every episode discussing topics related to the global dairy industry.

"As the digital meeting place of the global dairy industry, Expo's podcast gives listeners a taste of Expo year-round," shares Katie Schmitt, host of The Dairy Show. "The Dairy Show focuses on a variety of topics ranging from cows to the colored shavings to cutting-edge technology while introducing different guests to provide unique perspectives."

Listeners span the globe, representing over 110 countries, all 50 U.S. states, and 12 Canadian provinces and territories. Some of *The Dairy Show's* most popular episodes include "Judging on the Colored Shavings", "Fitting and Grooming Dairy Cattle", "Just Talking Cows" and interviews with Expo Recognition Award winners.



Sire The Need®
Animal Analysis Associates
aAa® Weeks®
Michael McCaffrey, Analyzer
Mobile: 315-447-4699
Mike.McCaffrey@aAaWeeks.com
58 James St., Homer, NY 13077
www.aAaWeeks.com

SUPER SHAVINGS SAVINGS

Premium Fine Flake
Pine Shavings
Opens to 6 Cu. Ft. *(Dust Free)* $6.00/bale
Skid Lots Only *(59 bales per skid)*
Dairy farmers no. 1 choice in bedding

Delivery Available • Wholesale half and full loads

Premium Medium Flake
Pine Shavings
2.5 Cu. Ft. *(Expands to 10.5 Cu. Ft.)* $6.30
Skid Lots Price *(650 Cu. Ft. per skid)* $6.00/bale

AGWAY
EPHRATA AGWAY
1731 W. Main St., Ephrata, PA 17522
EphrataAgway.com
717-733-6593 • 800-379-0568
Mon.-Thur. 7:30-6 • Fri. 7:30-7 • Sat. 7:30-4
Lic.#PA029693

MARYLAND DAIRY SHRINE HONOREES

Donald and Sylvia Keller bred first WDE supreme champion

WEST FRIENDSHIP, Md. — A Maryland couple who worked side-by-side to establish a dairy farm and top-end Registered Holstein herd was honored by Maryland Dairy Shrine on Saturday, February 24. While the husband, Donald Keller, passed on in 2017, he is survived by his wife, Sylvia, to whom he was married for nearly 59 years. She and several other members of their family were in attendance to receive the honor, including enthusiastic applause from all in attendance.

It was told that when Donald and Sylvia began talking about getting married, Donald made it clear that he was a dairy farmer and that he was looking for a spouse who would work with him on the farm. Even though Sylvia was from a beef farm, she accepted the proposal, and they were married on January 19, 1958.

The partnership was formed and lasted a lifetime. Wind-Drift Holsteins was officially established and in 1959 they began farming on the Coblentz Farm on Green Street in Middletown. Their Registered Holstein herd was started with four foundation animals from Donald's 4-H years of showing.

In 1969, they moved the farming operation to the Kefauver Farm on the outskirts of Middletown where they remained for 27 years. They were proud of the fact that although they never owned a farm, they had a successful career in farming and developed a strong home-bred herd, making a few purchases along the way.

Donald and Sylvia were the breeders of Wind-Drift Countess Nora, who was the first cow to be named supreme champion at the World Dairy Exposition in Madison in 1970.

A portrait of Sylvia and Donald Keller

(Exhibited by Allen Dairy Farms of Mechanicsburg, Pa.) The Kellers also bred Wind-Drift Elevation Nola who was All-Maryland in 1977, 1978 and 1979. Both Nora and Nola were descendants of Rolling Knoll Creator Chieftain, the very first 4-H heifer Donald purchased in 1941 from McKendree Walker in Gaithersburg. They were proud to have several bulls going to Sire Power and abroad. Donald was named Maryland Outstanding Senior Holstein Breeder in 1991.

Donald and Sylvia welcomed two children to their family, Cindy in 1960, and Wes in 1962. The family was active in showing, and they also hosted many dairy judging practices on the farm as well as the Frederick County Good Neighbor Day.

When they sold the entire herd in 1996, they purchased 14 acres outside of Middletown, where they continued to keep animals until 2012. Donald passed on December 30, 2017, but the family still lives there today.

Donald and Sylvia were members of Capitol Milk Producers for 30 years and then became members of Maryland & Virginia Milk Producers. They also were members of the Frederick County, state and national Holstein associations. Also the Frederick County Farm Bureau and the Maryland Jersey Cattle Club.

Donald was a member of the 4-H All Stars and he attended the National 4-H Congress in Chicago in 1947. He was a member of FFA and obtained his State Farmer Degree. He also participated in the FFA dairy judging contests.

He was a past president of the Frederick County Holstein Association, board member of Southern States, DHIA member, life member of Maryland Dairy Shrine, and belonged to the Catoctin Soil Conservation District. He was a life member of Zion Evangelical Lutheran Church in Middletown.

Few know that Donald had his pilot's license in the 1950's, owned a plane, and often spoke of flying and landing on the farm on Picnic Woods Road outside of Middletown back in the day.

Sylvia was very active with the Frederick Fair Dairy Board and helped with the open class shows for many years. In 2008 she was recognized for her dedicated years of service to the Frederick County 4-H Dairy program. She served on the Frederick County Dairy Princess Committee and the Maryland State Dairy Princess Board for many years and served as chairwoman on both levels. She served on the Frederick County Farm Bureau Women's Committee, and the Middletown Southern States Women's Board as well. She has been a member of the Zion Evangelical Lutheran Church in Middletown for 60 plus years, where she has been active on the Altar Guild, has helped with the nursery and kindergarten class, and was a member of the bowling team for many years.

More youths recognized for achievements

WEST FRIENDSHIP, Md. — The Maryland Dairy Shrine recognized a number of youths at its annual banquet, held on Saturday, Feb. 24, at the Carroll County Fairgrounds' dining hall. Aside from announcing scholarship winners (see separate article on page 15) the following young people were also applauded.

- Team members Abbey Bearden, Michael Merriam and Atley Shafer along with coaches April Hall-Barczewski and Amanda German of the state-winning Maryland 4-H Dairy Quiz Bowl team.
- Shea Cencula, who represented the Maryland 4-H Dairy Judging as an individual at NAILE since there as no state team in 2023.
- Team members Lexi Buerger, Abigail Effland, Tessa Pollack, Angelina and Sofia Sotela along with coaches Brittany and David Sentelle, the state winning Maryland FFA dairy judging team from Frederick FFA.
- The Maryland Dairy Princess Promotion Team members: Katie Jones, Maryland Dairy Princess; Layla Shepard, Alternate Maryland Dairy Princess and Abigail Effland, Frederick County Dairy Princess.

Keystone Concrete Products, Inc.
477 E. Farmersville Rd.
New Holland, Pa. 17557

KEYSTONE CONCRETE PRODUCTS INC.

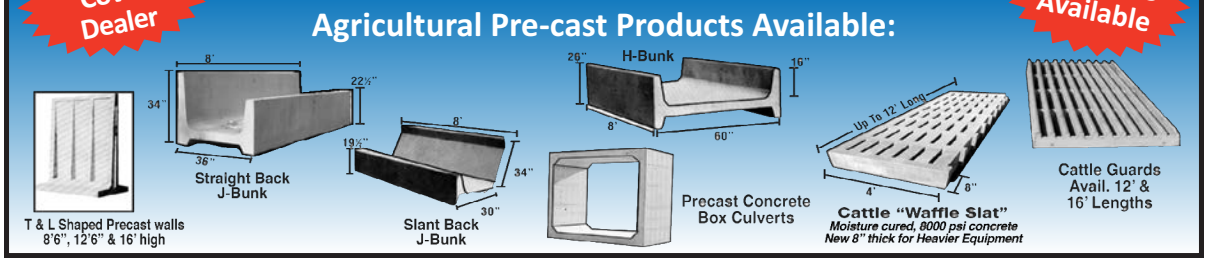
(717) 355-2361 - corporate office
(717) 355-9548 - fax
keystoneconcreteproducts.com

NEED THAT BUNKER? CALL ASAP TO RESERVE YOUR WALLS!!!

Secure Cover Dealer

Financing Available

Agricultural Pre-cast Products Available:



Lancaster DHIA

DHIA Milk Lab – Microbiology / Culture Lab – Forage Lab
1592 Old Line Road, Manheim, PA 17545
www.lancasterdhia.com – 1-888-202-DHIA (3442)

Daniel's Farm Store
Pesticide Meeting
March 7, 2024
12:30-2:30 p.m.

1 Core point. Leon Ressler, Agronomy Educator, PSU Lancaster Co. "CHEMSWEEP Waste Pesticide Disposal Program."

1 Category point. Ronnie Fisher, UPL Territory Manager. "New and Existing UAP Insecticides for Sweet Corn, Vegetables and Field Crops."

1 Category point. Kaycee Stephens, Corteva Agriscience Territory Manager. "Biologicals—How They Fit Into Your Pest Management Practices: Application Methods & Timing."

1 Core point. Jeff Graybill, Agronomy Educator, PSU Lancaster Co. "Pesticide Toxicity Explained."

Daniel's Farm Store, LLC
324 Glenbrook Rd.
Leola, PA 17540 • 717-656-6982

LETTER to the EDITOR

Check-off is taxation without representation

Editor:

We are Wisconsin dairy farmers who are outraged at the invasion of our rights by the F.A.R.M. program. FARM is funded by the 15-cent dairy check-off and conducted by National Milk Producers. F.A.R.M. is an uncontrolled bureaucracy that's gone bonkers, just like several other dairy check-off programs!

One of us has twice been gravely ill due to exposure to cryptosporidium — a disease transferred by livestock manure. My doctor and veterinarian advised docking my cow tails, to avoid being hit with the switch in my face while milking. In late January my fieldman advised me that I would lose my milk market at the end of the month due to the docked tails. (And since no other factory would pick up my milk because I didn't adhere to this milk program, I was in shock and panic!) My milk buyer relented, with a stiff warning, and thank the Lord is still picking up my milk.

We know that numerous dairy farmers have been forced out of business because either they comply with FARM rules, or because they refused to comply and exited voluntarily. I know many that quit recently saying 'When is enough, enough?'

F.A.R.M. leaders say they promote animal welfare to protect dairy's image.Why should farmers' own money (check-off) be used to create rules that push farmers out of business?

We think the dairy check-off is taxation without representation. This promotion 'tax' was created by an act of Congress in 1983. Never have dairy farms had a one-producer/one vote to create or continue the dairy check-off. All directors of the National Dairy Board are politicians — appointed by the USDA secretary. How handy that Secretary Vilsack earned hundreds of thousands of dollars annually during the last administration. He basically was hired as CEO of the U.S. Dairy Export Council by dairy politicians he appointed!

We ask the following from readers of Farmshine:

1. What other dairy farmers have been forced out of business by FARM dictators? Or what farmers have quit milking cows out of disgust over F.A.R.M. rules?

2. Can Pennsylvania dairy farmers use their good relationship with Glenn (GT) Thompson to have him hold a hearing inviting critics of the FARM and dairy checkoff to testify? Let the people doing the work speak!!

Ideally, federal legislation should let dairy farmers vote on whether to continue the national check-off. If the vote continued the dairy check-off , then dairy farmers should be allowed to democratically elect the directors of the Dairy Board!

Forty years of taxation without representation is enough!!

Jay Borchardt, Edgar,Wis. (45 cows)
Chris Leick, Stratford,Wis. (900 cows)

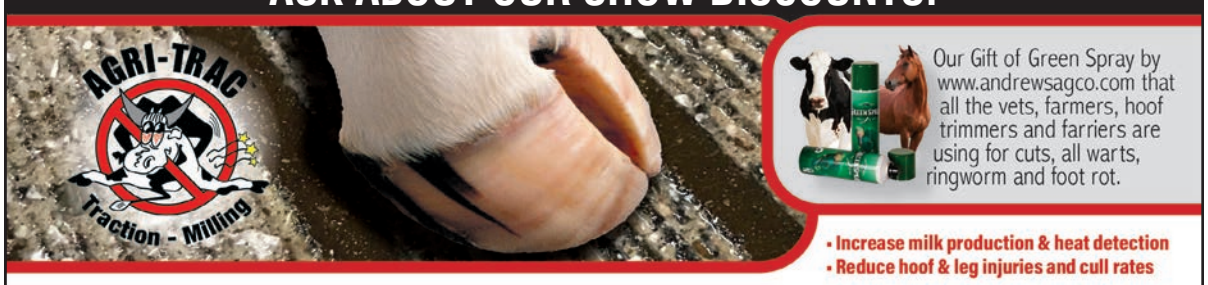
Chester County Holstein tour invites passengers

ATGLEN, Pa. — The Chester County Holstein Association extends an invitation to Holstein enthusiasts to attend their anual farm tour on Thursday, March 14. Six Lancaster County farms will be visited: Lapridge, Wilma-Dell, Misty-Z, Cocalico, Ariane-Acres and Gajan. These farms are home to some of the finest Holsteins in Lancaster County.

The cost for the tour is $10 per person. Lunch will be provided. Please RSVP by March 9. Contact Duane Stoltzfus, 717-672-1839 or Tom Herr, 717-304-7119.

Passenger pick up will be at Merv Stoltzfus' farm, 3677 Horseshoe Pike, Honeybrook at 7:30 a.m. and at the Parkesburg Walmart parking lot at 7:45 a.m. Anticipated return time is 5:30 p.m.

ASK ABOUT OUR SHOW DISCOUNTS!



Our Gift of Green Spray by www.andrewsagco.com that all the vets, farmers, hoof trimmers and farriers are using for cuts, all warts, ringworm and foot rot.

- Increase milk production & heat detection
- Reduce hoof & leg injuries and cull rates

"AGRI-TRAC Traction Milling works 100%! I have grooving and it does not work! AGRI-TRAC milled right over my grooving and fixed it! I will stick to AGRI-TRAC in the future!"
– **Robert Musser, Shippensburg, PA**

"AGRI-TRAC Traction Milling lasts and it won't wear! It works! I believe in it! No more slippery floors! No more grooving every few years! AGRI-TRAC lasts far longer than grooving. No more lame or down cows!" – **Jim Akam, Concord Valley Farms, Spartansburg, PA**

"Agri-Trac works so good after they milled our floors our milk count went up 2lbs per day without chang-ing anything else! You can see the confidence our cows have now when walking and running. No more down cows with grooving! Thank you AGRI-TRAC!" – **Ron Deboover, Vince Deboover Farms, Geneva, NY**

"We had slippery floors and lost cows. Now my cows have real traction! This is a game changer for us. Thanks to Agri-Trac now our cows are happy. This is a game changer!"
– **Matthew Rohror, Rockingham, VA**

"Right after my barn floors were milled we had real Traction for the first time since we started milking cows. I realized a 5lb per cow increase right off. My cows are completely different. I will never groove again! Thank you AGRI-TRAC!"
– **Derrick Nop, Montgomery, NY**

"I still lost cows when I grooved. Agri-Trac came in and changed that! This is real Traction for my cows! I noticed the difference right away! I liked it so much I had them come back and do the rest of my barns! No more grooving for us! Thanks Agri-Trac!" – **Unc Brock, Schaghticoke, NY**

Call us for more information at (717) 682-8557 • Agritraction.com

JBZ DAIRY ADVANTAGE

www.jbzdairy.com

Call JBZ Dairy for all of your

MILKING EQUIPMENT REPAIRS

We service ALL major milking equipment brands. Specializing in DeLaval parlors, robotic milking systems and dairy supplies.

With over 90 years of experience, JBZ Dairy is a name you can trust!

Call Us Today!
717-354-8030

DeLaval INDEPENDENT AUTHORIZED DEALERSHIP

SERVING EASTERN PENNSYLVANIA

Another Whole Milk cosponsor brings total to 16 sponsors in U.S. Senate

The Whole Milk for Healthy Kids Act, S. 1957, gained another cosponsor this week: Senator Joni Ernst, a Republican from Iowa and member of the Senate Ag Committee. The bill now has 16 Senate sponsors from 12 states (see map at right), including 12 Republicans, 3 Democrats, and 1 Independent. Among the 16 are 8 who represent more than one-third of the Senate Agriculture Committee. In addition, both the Senate Ag Subcommittee on Nutrition chair John Fetterman (D-Pa.) and ranking member Mike Braun (R-Ind.) are signed on. More cosponsors are critical for S. 1957 to find a path forward in the Senate. The past several editions of *Farmshine* have details, and information is available at www.97milk.com/take-action/

2024 Cl. I value losses acrue quickly as March mover at $18.80 instead of $20

USDA announced the March advance Class I price 'mover' last Thurs., Feb. 22 at $18.80, up 81 cents from the Feb. mover and 19 cents lower than the Class I mover a year ago for March 2023.

At $18.80 under the current 'average-plus-74-cents' formula, the March mover is a whopping $1.20 lower than the $20.00 it would have been under the previous 'higher of' formula.

As reported two weeks ago in this column, dairy farm numbers dropped a staggering 40% in five years, according to the 2022 Ag Census. Over the past nearly five years, farmers have faced unintended negative consequences of the Class I formula change that was put in the 2018 Farm Bill and implemented May 2019. This could cost dairy farmers nearly $500 million in Class I value loss for 2024, alone, which would bring the net negative impact to $1.6 billion by the end of five and a half years of implementation (May 2019-Dec. 2024).

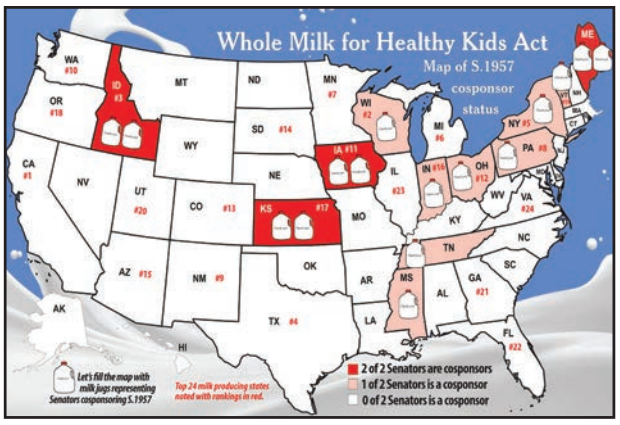
USDA AMS has already announced the advance Class I price movers for the first three months of 2024. When multiplied by estimated Class I marketings, expected Q-1 losses are estimated to reach $127 million, or an average loss of $1.23 on every hundredweight of Class I milk that will have been sold January through March 2024. At a 28% national average Class I milk utilization, the average Class I value loss translates to a 34 cents/cwt loss on all milk marketed for all uses the first three months of the year.

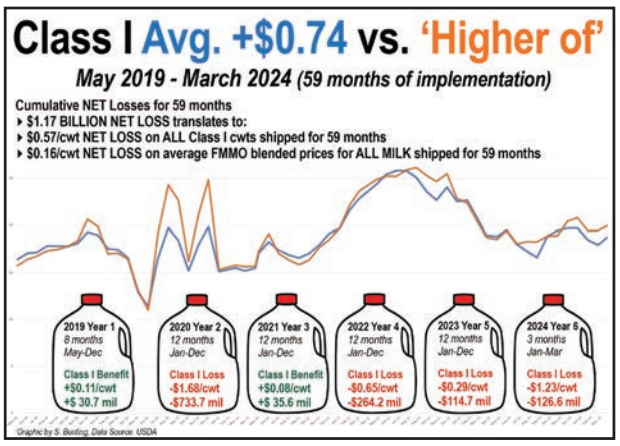
On Feb. 16, the World Agricultural Outlook Board delivered its 2024 forecast, projecting the Class III average price at $17.10; Class IV at $20.20. If realized, this $3.10 average spread for the year would produce an average monthly loss of more than $1.00/cwt in Class I value and estimated losses of around $500 million for 2024.

The larger issue may be the disorderly marketing that ensues when the spread is this large for this long, pushing the Class I mover below the Class II and IV price for the foreseeable future in some FMMOs -- enough to promote rampant depooling of the higher-value manufacturing milk from even those FMMOs with stricter pooling / depooling rules -- like in the Northeast. If more of this higher value milk is depooled, the uniform blended price can be further reduced.

Milk futures uneven, Class III mostly up, Butter, cheese higher; whey, NFDM lower

Milk futures were mixed in a bit of a welcome turnabout, with Class III moving mostly higher, while Class IV contracts were unevenly steady to higher on the front half, lower on the back.On the close Wed., Feb. 28, Class III milk futures for the next 12 months averaged $18.00, up 7 cents from a week ago. Class IV milk contracts average was $20.59 -- down 10 cents. The daily CME spot market for dairy products turned higher on butter and cheese, lower on dry whey and nonfat dry milk. Spot butter was pegged at $2.80/lb, up 2 1/2 cents from week ago, 5 loads traded. Grade A NFDM was $1.19/lb, down a half penny on the week but up a penny on the day with 2 loads trading. On the Class III side, 40-lb block Cheddar was jumped a dime at $1.6150/lb, zero loads traded; 500-lb barrel cheese, pegged at $1.67/lb was up 7 cents, no trades.





USDA opens Dairy Margin Coverage signup

USDA opened Dairy Margin Coverage (DMC) enrollment for the 2024 Program Year on February 28. Those farms that enroll early could potentially receive a payment on January milk within the next couple of weeks, depending on where the margin falls. Learn more by reading Jayne Sebright's column in the Markets and Management Update, a joint production of Farmshine and the Center for Dairy Excellence on page 18.

Feb. Class and Component prices all higher

USDA announced the class and component prices for February milk on Wed., Feb. 28. Class II and IV at $20.53 and $19.85, respectively were higher than the previous month and $2 to $2.50 higher than the Feb. Class I mover price. Class III at $16.08 was higher than January, but still the lowest class price for the month. Milk component values were all higher in February: Protein was up a dime at $1.23/lb; Butterfat was up a little over a dime at $3.10/lb; solids nonfat and other solids were both valued higher than at $1.03 and 27 cents per pound, respectively.

More IRA 'Climate Smart' questions for Sec. Vilsack from House Ag Committee

Opening the Feb. 14th House Ag Committee hearing with USDA Secretary Tom Vilsack, Committee Chairman G.T. Thompson of Pennsylvania said the clear message he has heard as he has traveled across the country on farm bill listening sessions is that, "Agriculture needs government to work for them, not against them."

Vilsack was pressed at least 8 times by 8 different members of the Committee for clarity and details on the Climate Smart deal. Representatives wanted an update on how the billions of dollars in Inflation Reduction Act (IRA) funds for conservation programs and Climate Smart Partnerships are making it directly to farmers.

Rep. Mary Miller of Illinois went so far to say the climate cult is a scam and pointed to what is happening in Europe, airing her concerns about incentives for solar panels on good farmland pricing farms out of rented acres. She expressed concern about getting farmers reliant on "environmental payments" instead of a food system that allows farms to succeed producing food, and she wondered about being beholden to the global climate-cult, which means (I'm paraphrasing) she is concerned about the stick that follows the climate-smart carrot.

While the purpose of these conservation and Climate-Smart IRA funds, said Vilsack, is to 'get money to farmers,' his update acknowledged that, "There's a lot of work to do. We're assisting and guiding (farmers) into participating," he said.

"We've increased the number of people working at NRCS (1500 new hires, total 4000 new hires planned). We've entered into cooperative agreements so we have a broader reach (hire estimated 3000 technical staff through conservation partners), so that those who might not be able to understand that they qualify for the program are finding out," Vilsack explained, noting that this is necessary in order to actually implement the Inflation Reduction Act.

(Translation: Money hasn't gone directly to farmers so much as it has gone to program infrastructure, such as more USDA staff, partnership staff, and developing the herding routines to get farmers 'guided' on board for Climate Smart data collection and monitoring. In contrast, the IRA funds going to traditional and oversubscribed conservation program EQIP have largely been obligated to farmers at this point.)

Rep. Marie Gluesenkamp Perez of Washington State made the point that, "Farmers should not have to rely on value added ventures to survive, like agro-tourism or solar panel installations. These are ventures in their own right and should not be necessary for farmers to continue and pass on their farms to the next generation," she said.

Rep. Doug LaMalfa of California pushed the point that farmers like the traditional conservation programs, like EQIP, but the IRA-funded Climate-Smart Partnerships deal for "tying up carbon is going to require them to jump through hoops," he said, noting that no-till and cover crops aren't possible on some types of farms, like rice production.

Vilsack countered: "It's voluntary... and it doesn't necessarily put people at a competitive disadvantage. The idea here is to measure, monitor and verify the results so that we know what works and what doesn't work, so that we don't invest in what doesn't work."

Morrissey Insurance
Congratulates the Following
Berks County 4-H Showcase Winners!
Katelyn Heckman - I Dare You! Award
Danica Rhoads - Best Senior Project Book
Kalina Rhoads - Best Junior Project Book
& Outstanding Officers' Books-Treasurer
Malaina Rhoads - Outstanding Officers' Books- Secretary
Kylie Schroeder - Joyce Miller Scholarship Award
Congratulations to all award winners from the Berks County 4-H Showcase!
"Insuring Your Future since 1971"
BC Morrissey Insurance
890 N. Reading Rd.
Ephrata, PA 17522
www.insuringyourfuture.com
800-422-8335

Is your water safe to drink?
Even water that "looks" good can be harmful to your health and your livestock
New technology water treatment
• Save up to 50% in operating costs
• Less salt
• Less water for back wash
HOME
FARM
COMMERCIAL
Water Quality Association
Iron Removal . . . Softener . . .
Nitrate Units . . . Water Neutralizer . . .
UV Lights . . . Reverse Osmosis . . .
Chlorine . . . Peroxide Applicators . . .
Available in 110 or 12V DC
OREGON Water Conditioning LLC
305 Quarry Road
Leola, PA 17540
(717) 656-8380

Houser Family leads PHA's PBR awards with 52 in a row

STATE COLLEGE, Pa. — Thirty-seven Pennsylvania Holstein members were honored with the prestigious Progressive Breeder Registry Award at the 2024 Pennsylvania Holstein Convention held last month at the Hilton in Scranton.

The Houser Family of Penn-Dell Farms, topped the list, having earned the award for 52 consecutive years. Next, in order of the number of years received, were:

• 30 years

Schuler Farms, LLC of Fleetwood

• 25 years

Denise Bean Trust of Franklin

• 24 years

D. and R. Jackson, Columbia Crossroads

Vernon R. Yoder, Belleville

• 23 years

Glenn Brubaker, Womelsdorf

• 16 years

Delmar Shelly, Manheim

• 15 years

Kelvin Martin, Port Royal

• 12 years

Laurel Run Farm, Petersburg

• 11 years

Cogan Sky Farm LLC, Trout Run

Carlton D. Miller, Spartansburg

• 10 years

Larry Brubaker, Womelsdorf

Reu-Hel Farms, Inc, Mohrsville

Seated, left to right: Rebecca Jackson, Megan Bomgardner (for Dale and Kynel Himmelberger), Denise Pease, Jenny Gehringer. Standing, same order: Dean Jackson, Tyler Peachey, Jim Houser, Tyler Raney, Robert Peachey, Dale Zimmerman.

• 9 years

Brian Ruch, Andreas

• 7 years

Dale L. Zimmerman, East Earl

Walk-Le Farm LLC, Thomasville

Woodedge Farm LLC, Reedsville

Robert E. Peachey, Belleville

• 6 years

Michael Haag, Mohrsville

Kevin High, Fredericksburg

Leroy H. Hoover, Womelsdorf

• 5 years

Dale and Kynel Himmelberger, Lebanon

Travis Zuck, Lebanon

• 4 years

Jesse L. Martin, Stevens

Joseph and Kristen Lusby, Atglen

Mark Brantner, Saegertown

Lloyd and Denise Pease, Susquehanna

Wilson Eberly, Leola

• 3 years

Neal W. Martin, Ephrata

• 2 years

Darryl Brubaker, Womelsdorf

Jennifer and Cyrus Gehringer, Kutztown

Nathan Hornberger, Lititz

J. Chase Peachey, Belleville

Jeffrey L. Raney, Adamsville

Marcus J. Zook, Mifflin

• 1 year

Glendon Martin, Lebanon

Kyle H. Good, Bethel

Requirements for the award include:

1. Herd owner must be a member of both their national and state associations, and enrolled in the Deluxe or Premier TriStar options and Herd Classification programs.

2. Percent B.A.A. for Herd Classification must be in the top 25% of herds classified during the 18-month time period just prior to March 1 of the current calendar year.

3. Must have a minimum of twenty 87% RHA and higher cows in the milking herd, of which at least 75% bear the herd owner's prefix.

4. The PBR recognition is given to approximately 10% of herds enrolled in the Deluxe or Premier TriStar options. TriStar Herd Mature Equivalent Lactation Averages are adjusted by each state's average production. A milk component cutoff is based on combined fat and protein, which is calculated by multiplying the milk cutoff by 3.6% for fat and 3.1% for protein, and totaling the two components.

PLUS, DISCUSS YOUR NEXT PROJECT WITH THESE SPONSORS!

Anytime Electric LLC — Big or Small We Do It All

White Horse Construction Inc — 610-593-5559

Farmer Boy

Martin's Elevator Inc.

Seneca Dairy Systems, LLC

Sturdy Built Manufacturing, LLC

Stein-Way Equipment

Farm Credit

Madison Mowrer, Elyse Mead, Taylor Heeter, Autumn Martin, Kimber Hough, Chelsea Empet, Charlotte Quick, Colton Uber, Brinkley Burdette, Maverick Mase, Leanne Clark, Lilah Sturgeon

Placings of numerous PJHA state-level contests reported

SCRANTON, Pa. — Junior members of the Pennsylvania Holstein Association gathered here Feb. 9-11, to participate in contests, entertainment and recreation. Best of all was enjoying each others' company.

Numbering 470, Pennsylvania's young Holstein enthusiasts comprise the largest such group in the nation. Approximately 200 were in attendance during the three days of convention activities in northeastern Pennsylvania.

Following are the results of various contests, the winners of which will compete in their respective national contest(s) in Salt Lake City this summer.

• Scientific folding display contest

Top displays in the junior division:

1. Seith Peiffer, Lebanon County
2. Lydia Couch, Huntingdon County
3. Emma Brown, Adams County

The top intermediate displays:

1. Chelsea Empet, Susquehanna County
2. Charlotte Quick, Susquehanna County
3. Kimber Hough, Centre County

Top displays in the senior division:

1. Kristen Houser Whitehill, Centre
2. Madison Benfer, Blair County
3. Alex Empet, Susquehanna County

• Creative folding display contest

Top displays in the junior division were:

1. Colton Uber, Crawford County
2. Brinkley Burdette, Franklin County
3. Maverick Mase, Crawford County

Top intermediate division displays:

1. Aiden Empet, Susquehanna County
2. Jocelyn Troutman, Lebanon County
3. Wesson Trypus, Crawford County

• Prepared public speaking contest

Top three in the junior division:

1. Madalyn Troutman, Lebanon
2. Jevin Reazer, Lebanon County
3. Lydia Couch, Huntingdon County

Top three in the intermediate division:

1. Elyse Mead, Adams County
2. Autumn Martin, Lebanon County
3. Landon Jenkins, Bradford County

Top senior division presentations:

1. Sara Reed, Bradford County
2. Sara Stoltzfus, Somerset County
3. Elyse Dilling, Blair County

The winners in each age division delivered their winning speech to the Convention delegation on Friday evening.

• Extemporaneous speech contest

Top three junior division participants:

1. Madalyn Troutman, Lebanon County
2. Leanne Clark, Huntingdon County
3. Lilah Sturgeon, Lawrence County

Top three in the intermediate division:

1. Logan Irwin, Crawford County
2. Charlotte Quick, Susquehanna
3. Hudson Sellers, Lebanon County

Senior division top three:

1. Lauryn Irwin, Crawford County
2. Ellie Widerman, Adams County
3. Olivia Kennedy, Clarion-Venango

• On the street interview contest

The contest allows Junior Holstein members to develop skills that they can use when approached by visitors or media at fairs, shows, and promotional activities. Contestants were asked a question in media fashion and had up to one minute to answer the question on camera. They were judged on clarity of their answer, knowledge of the subject and poise.

Junior division winner:

1. Madalyn Troutman, Lebanon

Intermediate division winner:

1. Logan Irwin, Crawford County

Senior division winner:

1. Ellie Widerman, Adams County

• Virtual interview contest

Contestants were asked to write a cover letter for a mock prompt and provide a resume. Top applicants were then selected for an interview based on their cover letter and resume. This contest was designed to help them prepare for future job interviews, scholarship applications, etc.

Intermediate division winners:

1. Madison Mowrer, Huntingdon
2. Taylor Heeter, Huntingdon County

• Essay contest

The 33 participants were asked to choose any subject pertaining to Holstein cattle and the dairy industry. For subject matter, contestants were encourage to explore any and all entities of the dairy industry, emphasizing Holstein's role. Current policies, affairs, and trends in the industry are suitable topics.

Top senior division winners were:

1. Memphis Sellers, Lebanon County
2. Sophie Griswold, Chester County
3. Kristen Houser Whitehill, Centre

Top intermediate division essays:

1. Elyse Mead, Adams County
2. Kyle Johnson, Crawford County
3. Logan Irwin, Crawford County

Top junior division essays:

1. Harper Zook, Mifflin County
2. Madalyn Troutman, Lebanon County
3. Hailey Zook, Mifflin County

• Photo contest

"People" category:

1. Cameron Harrington, Crawford

"Animal" category

1. Makenzie Williams, Crawford

"Landscape/Scenery" category:

1. Allie Champluvier, Clarion-Venango

• Advertising design contest

Junior division winner:

1. Elyse Mead, Adams County

Senior division winner:

1. Madison Mowrer, Huntingdon

• Banner contest

1. Huntingdon County Juniors

DRINK WHOLE MILK

Type and production awards earned by PHA Juniors

SCRANTON, Pa. — Type and production awards for Junior Holstein breeders were plentiful at the Pennsylvania Holstein Convention last month. Many were recognized for owning Excellent bovines, including an EX-94 2E cow bred and owned by Ellie Widerman of Adams County. On the production side, Brinkley and Reese Burdette of Franklin County submitted the top lifetime record, 233,818M 11,495F 6773P. Reese also received recognition for having the cow with the highest record for a single lactation, *Windy-Knoll-View Prayer-ET*, who finished with 49,158 lbs. Listed below are all Juniors who received recognition for either type or prodution or both.

Among those recognized for having cows that produced 30,000 or more pounds of milk in one lacation were (seated, left to right) Tabitha Mills, Madison Mowrer, Ellie Widerman, Kristen Houser. Standing. Adria Russell, Morgan Smoker, Kurtis Houser, John Calkins, Luke Mowrer, Reese Burdette.

• Breeder of Excellent Cow Award:

Adams County: Ellie Widerman
Champ-View Jazz it Up-Red (EX-91)
Champ-View Triumphent-Red (EX-90)
Berks County: Natalie Grumbine
Lad-Bine Doc Simba (EX-90)
Bucks County: Rebecca Worthington
Curly Hill Gldn Dreams Luna (EX-90)
Centre County: Kristen Houser Whitehill
Penn Dell House Rum (EX-90)
Penn Dell AC Vitality-Red
Crawford County: Brandon Deeter
MS-Way-Lyn Dndback Popper (EX-90)
Franklin County: Reese Burdette
Windy-Knoll-View Prayer-ET (EX-90)
Juniata County: Tabitha Mills
Millwork Doorsopen Daliz-ET (EX-90)
Millwork King Royal Daci-ET (EX-90)
Millwork Flagship Surge (EX-90)
Lycoming County: Cierra Sonnen
Sonnen Unix TNT Wiswash (EX-90)
Sonnen Sidekickc Jacot Mocha (EX-91)
Sonnen Unix Rechg Carriage (EX-91)

• Multiple "E" cow recognition

Adams County: Ellie Widerman
Champ-View KB Thanks (EX-94 2E)
Centre County: Kristen Houser Whitehill
Penn Dell Defiant Vibe-Red (EX-91 2E)
Penn Dell Moses Venus-Red (EX-92 2E)
Lycoming County: Cierra Sonnen
Sonnen TNT L-Star Windywish (X-94 3E)
Sonnen Baltimor Catahoochie (EX-90 2E)

• 200,000 lbs. lifetime production

Adams County: Ellie Widerman
Champ-View KB Thanks
207,098M 8756F 6076P
Franklin County: Brinkley & Reese Burdette
Lylehaven Lthy Lollipop-ET
233,818M 11,495F 6773P
Juniata County: Elizabeth Graybill
Bo-J Dempsey Laura
205,922M 8756F 6629P
Lancaster County: Elise Balmer
Stoney-Path Mcctchen Maggie
206,458M. 7617F 6349P

• 150,000 lbs. lifetime production

Centre County: Kristen Houser Whitehill
*Penn-Dell Moses Venus-Red,*187,600 lbs.
Franklin County: Brinkley Burdette
Windy-Knoll-View Patrol-Red, 167,759 lbs.
Windy-Knoll-View Payton, 158,582 lbs.
Huntingdon County: Madison Mowrer
My-T-Hi Synergy Mandy, 155,539 lbs.
Lancaster County: Amber Pownall
Pickin-Run Uno Gangstar, 170,025 lbs.
Lycoming County: Cierra Sonnen
Sonnen TNT L-Star Windywish, 153,893 lbs.

• 30,000 lbs. milk in single lactation

Adams County: Ellie Widerman
Champ-View Jazz it Up-Red, 31,222 lbs.
Katelyn Keller & Ellie Widerman
Lake-Effect Just Look-Red-ET 34,733 lbs.
Bradford County: Brooke & John Calkins
Jo-Ry Diamond Whiteclaw-ET, 41,921 lbs.
Berks County: Natalie Grumbine
Lad-bine Doc Simba, 32,434 lbs.
Centre County: Kurtis Houser
Penn Dell Doc Ringer, 35,183 lbs.
Penn Dell Renown Rayanne 30,632 lbs.
Kristen Houser Whitehill
Penn Dell DBack Vanessa, 30,407 lbs.
Penn Dell Houser Mouse, 30,565 lbs.
Penn Dell Doorman Ruthie 39,207 lbs.
Chester County: Sophie Griswold
Preble-Lane Sophies Apple, 30,440 lbs.
Franklin County: Reese Burdettte
Windy-Knoll-View Prayer-ET, 49,158 lbs.
Huntingdon County: Luke Mowrer
My-T-Hi Crave Banarama, 31,257 lbs.
Madison Mowrer
MadLeigh Pageone Demi, 34,717 lbs.
Adria Russell
Rouse Farms Party Rock Ella, 31,317 lbs.
Juniata County: Emily Graybill
*Bo-J Dorcy Rosa *RC*, 35,729 lbs.
Elizabeth Graybill
Bo-J Akito Faelyn-Red, 30,769 lbs.
Bo-J Snowmobil Snowflake, 30,425 lbs.
Tabitha Mills
Millwork Flagship Surge, 30,152 lbs.
Millwork Pharo Darci, 31,211 lbs.
Millwork King Royal Demi-ET, 30,020 lbs.
Millwork Flagship Dutch, 31,255 lbs.
Lancaster County: Aiden Balmer
Stoney-Path Snowmo Angelic, 36,134 lbs.
Mifflin County: Morgan Smoker
Hollo-Home Dragnheart Popluar, 30,764

Hampel's CALF-TEL
MADE IN USA Est. 1981

Improve Your Calf Raising

Pen System:
- Steel-reinforced door frame - the only one of its kind
- Easy for one person to set up, configure, and expand
- Interlocks back-to-back and side-to-side for easy configuration

NEW Breezeway System:
- Open design for improved ventilation
- Light weight front door for easy access to calf
- Variety of Breezeway panels allow you to find the perfect fit

Pen System

FARMER BOY® | 800-845-3374 FarmerBoyAg.com

In Stock & Available Today!

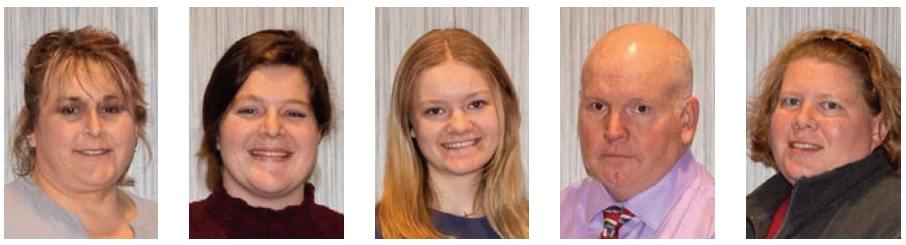
PHA recognizes 44 with Progressive Genetics Herd awards

STATE COLLEGE, Pa. — The Pennsylvania Holstein Association recognized 44 Pennsylvania Holstein breeders during last month's convention who received the Progressive Genetics Herd Award for 2023.

Roger and David Latuch of Rockwood, Somerset County, have received the award for all 33 years that Genetic Herd Award has been given.

Close behind with 31 years was Penn-England LLC, of Williamsburg, Blair County; and Brian Ruch of Andreas, Schuylkill County.

Other award winners were:



Joy Widerman, Bryanna Mills, Morgan Smoker, Jim Houser, Rosalie Zaginaylo

- **29 years**

Dale and Fred Rice, Chambersburg

- **28 years**

Brandt-View Farms, Annville
Daniel and Penny Ulmer, Bellefonte

- **26 years**

Rick Wadel, Shippensburg

- **23 years**

David and Joshua Bishop, Doylestown
Ivan and Ellen Horst, Chambersburg

- **22 years**

Penn-Dell Farms, Spring Mills
Lamar B. Gockley, Mohnton
Thomas Priest, Greencastle
Delmar Shelly, Manheim

- **19 years**

Lavern Martin, Lebanon

- **16 years**

Matthew B. Bennetch, Bethel

- **15 years**

Amos W. Benedict, Chambersburg
Duane and Marilyn Hershey, Cochranville
Eric High, Jonestown
Kelvin Martin, Port Royal

- **14 years**

Michael and Melissa Brubaker, Lebanon
Misty-Moor Holsteins, Fleetwood

- **13 years**

Arlan B. Garber, Chambersburg
Joel & Sara Mills, Thompsontown

- **12 years**

Flintville Holsteins, Lebanon
Peach Brook Farm LLC, Belleville
Hunter K. Smith, Newport

- **10 years**

Joel H. Krall, Lebanon

- **9 years**

David J. Baker, Waynesboro

- **8 years**

Steven M. Rudolph, Greencastle

- **7 years**

Roaring Creek Farm, Mercersburg

- **6 years**

Ferncrest Farms, Quarryville
William D & Casey Jones, Friendsville
Glendon Martin, Lebanon
Lamar H. Zimmerman, Loysville
Brook-Corner Holsteins, Lebanon

- **5 years**

Anthony Zimmerman, Lititz
JoBo Farm, LLC, Gettysburg
Shawn M. Smoker, Belleville
Cole D. McLaughlin, Elliottsburg

- **4 years**

Kevin Schlegel, Fleetwood

- **3 years**

Nathan Hornberger, Lititz
Bradley Beidel, Newburg

- **1 year**

Rosalie Zaginaylo, Berwick
Michael Haag, Mohrsville

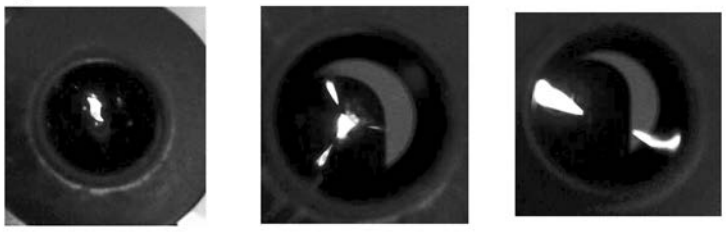
Requirements for the Progressive Genetic Herd Award:

1. Herd owner must be a member of both national and state associations, and enrolled in the Deluxe or Premier TriStar service options and Herd Classification programs
2. Minimum of 20 87% RHA and higher cows in the milking herd with CTPI. No minimum requirement for number of young stock.
3. Awarded to the 500 herds with the highest average TPI of all females in the herd, both young and mature. Animals used in the evaluation are derived from January Genetic Herd Report and Youngstock Genetic Herd Report inventories.
4. The criteria for 2023 - TPI Range – 2243 to 2831

Failure to close – you've got it

Your liners never close below the teat end during the rest phase. See closure photos at https://tridentpulsation.com/liner-closure and below to understand why your milking system shoves bacteria up the teat canal.

Now that your lying eyes have seen the harsh reality of what the teats of your cows experience a few hundred times a day getting slammed, does it matter? It certainly impacts milking speed and teat end health. TridentPulsation™ fully closes the liner providing fast milking.



Trident@TridentPulsation.com

TridentPulsation™ System
607-849-3880 607-352-0053

SCCL
SCIENCE ◆ NATURE ◆ CARE
We are colostrum

WE BUY COLOSTRUM!

Earning money for your excess colostrum is quick and easy!

- We provide a 15 cubic FT **freezer** placed in a convenient location.
- We provide all 15 L colostrum collection **pails and lids**.
- We pick up the colostrum*

*(*Note: Pick up routes in Pennsylvania are limited to the following counties - Lebanon, Berks, Lancaster and Cumberland Counties)*

30 ANNIVERSARY SINCE 1994
www.sccl.com

FOR MORE INFORMATION:

Twin Rill Colostrum LLC
MARCUS HOOVER Call: (484) 577-7388
GERALD HOOVER Call: (717) 679-1822

CERTIFIED ORGANIC CATTLE WANTED

NICHOLAS MEAT LLC
Modern Meat Processer Paying a Premium For Your Certified Organic Cattle

Purchasing on Dressed Weight and Grade Basis

Nicholas Meat LLC is an approved Certified Organic Meat Processor. We are looking to purchase all your Certified Organic Cattle. Customers can deliver cattle to the plant Monday through Friday 7 A.M. to 1:30 P.M. Nicholas Meat LLC has also established several collection points.

Cattle can be taken to:

Vintage Sales Stables, Inc.
3451-3457 Lincoln Highway East, Paradise, PA 17562
Every Thursday from 9 A.M. to 3 P.M.

Weikert Buying Station
721 Carrolls Tract Rd., Fairfield, PA 17320
Mondays from 9 A.M. to 4 P.M.

New N.W. Sales Company
2006 Mercer-New Wilmington Rd., New Wilmington, PA 16141
2nd and 4th Monday of each month.

Belleville Livestock Market
26 Sale Barn Lane, Belleville, PA 17004
Every Wednesday.

R&C Calf Farms, LLC
13071 Emerson Rd., Applecreek, OH 44606
Mon. -Thurs. 9 A.M. to 2 P.M. *(Behind sale barn in Kidron)*

Please bring a copy of your Organic Certificate with each shipment!

Please call the number below to inquire about these collection points or to schedule your sale of Certified Organic Cattle to Nicholas Meat, LLC.

NICHOLAS MEAT LLC
508 East Valley Road, Loganton, PA 17747
Please call Nicholas Meat LLC – 570-725-3511

Maryland Dairy Shrine names scholarship winners

WEST FRIENDSHIP, Md. — The Maryland Dairy Shrine presented three $1000 scholarships to three deserving youths last Saturday night, Feb. 24. Winners were Shea Cencula, the daughter of Joe and Hope Cencula of Mt. Airy; Maggie Green, the daughter of Roy and Dosha Green of Hagerstown; and Kelsey Zepp, the daughter of Gabe and Kelly Zepp of New Windsor.

• **Shea Cencula** is a sophomore studying veterinary nursing through a distance learning program with Purdue University. When Shea first started in 4-H, she carried a dairy goat project and she continues to raise and care for her own herd of dairy goats. She uses any milk not needed for the babies to make soaps and lotions that she sells to help offset the costs of her project.

For the past five years, Shea has begun working with dairy cattle through the 4-H leasing project. She has leased Jerseys, Holsteins and Ayrshires and shown them throughout the state. Her work with dairy cattle has also led her to participate in the Maryland Dairy Princess program. She has been the Frederick County Dairy Princess and also Maryland Jersey Queen.

This past year, in her final year of 4-H, Shea decided to try dairy judging. She did a remarkable job, being the lone representative from the state of Maryland in a National 4-H Contest in 2023. At the contest in Louisville, she finished 6th in Jerseys, 10th in Holsteins and 18th overall in oral reasons. Shea's future plans include working as a large animal veterinary nurse and also specializing in animal nutrition.

• **Maggie Green** is a senior pre-vet student at the University of Maryland Eastern Shore and will graduate this spring. She has been active in the 4-H leasing program, leasing heifers from Palmyra Farm for the past 8 years. She has shown these heifers at the Washington County Ag Expo and Maryland State Fair. All told, she has worked at Palmyra Farm for 15 years and now has the title of assistant calf manager. In addition, she also works with the newest group of lease kids and their projects.

At home, Maggie has a small herd of dairy goats and rabbits. During her time in 4-H, Maggie held numerous leadership positions. She was president of her 4-H club, served as Washington County Ag Expo Queen and Miss Washington County Farm Bureau. Currently she is the secretary of the UMES Pre-Vet Club. She has applied to five vet schools and hopes that her immediate future will be to attend one of those schools. However, if that doesn't work out, she would like to use her animal science degree for agriculture education.

• **Kelsey Zepp** grew up on Windsor-Manor Holstein Farm and is a senior at Francis Scott Key High School. Prior to her grandparents' herd dispersal, Kelsey was able to help her grandmother feed calves or her Mom in the milking parlor. Since that time, Kelsey has been very involved in their beef operation. In 4-H, Kelsey has had great success in showmanship competitions. She was named grand champion dairy showman as well as the winnwer of the Sweepstakes Showmanship Award at the Maryland State Fair. Additionally, she has placed in the top 10 of all three age categories at the very challenging All-American Youth Showmanship contest.

Kelsey is also a very accomplished dairy judge. In 2021 she was a member of the Maryland State "A" team that traveled to the national contests in Harrisburg and Madison. The team placed 3rd at the All-American contest and 2nd in reasons. In Madison, Kelsey was an All-American, finishing in 23rd place individually, helping the team to a 5th place overall finish and 3rd in reasons. The following year she competed in dairy judging at the National FFA Convention representing FSK and won an individual gold medal as well as a gold team award. Kelsey's future plans are to attend a 2-year program and then transfer to a 4-year college for a degree in ag communications.

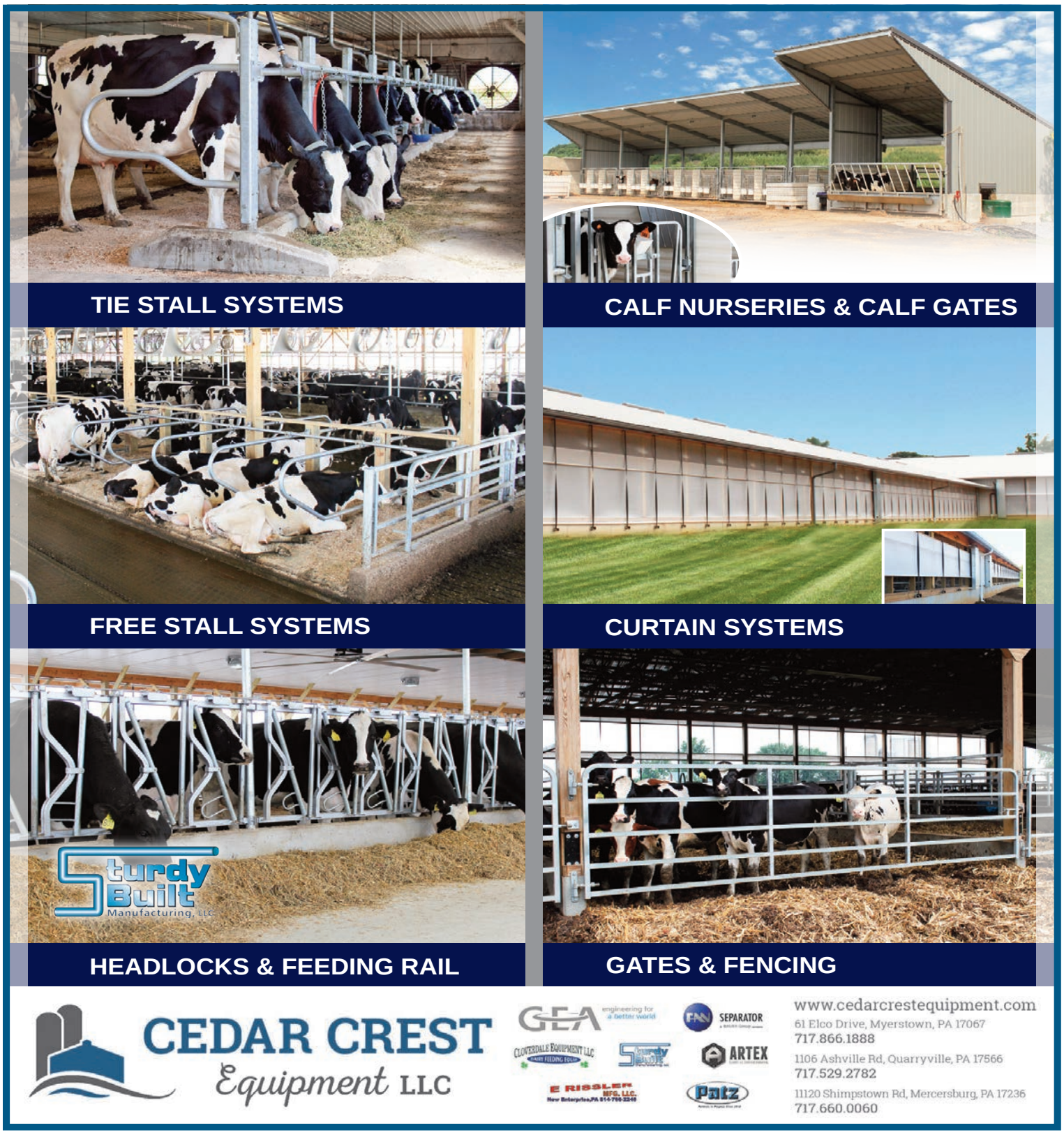
Mid-Maryland Dairy Vets Scholarship

Bryce Zepp, Kelsey's brother, was the winner of the $500. He is a sophomore at Stevenson University majoring in business administration. He was very active throughout his 4-H years marketing both dairy and beef cattle. He had success in the show ring in both showmanship and type classes.

In addition to showing, he was very involved in the FFA and 4-H dairy judging programs. Nationally, he received an individual gold Aaward and gold team award in the FFA contest, placed 2nd overall individually at the All-American 4-H Dairy Judging Contest as part of the 3rd place team, and was a member of the 4-H team in Madison that placed 5th overall in the national contest. He placed first with Jerseys in 2021. In high school Bryce was very successful on the football and lacrosse teams and he is currently a member of the Stevensen football team. He has a passion for dairy and livestock and hopes to one day use his business degree in the agricultural field.

NO BULL TOO BIG OR NASTY
SEMEN
Semen Freezing
Since 1983
Semen Fertility Evaluations
SEMEN
ZIMMERMAN'S CUSTOM FREEZING
www.semenfreezing.com
131 Redwell Road • New Holland, PA 17557
717-940-1430

13 Additional Lely A5 Astronauts Installed in Lebanon County, PA
Over the past 8 months, 3 local dairymen chose the industry's leading automated technology
Newest additions in Lebanon County, PA
Showerdale Holsteins: Equipped with 1 Lely A5 Robot & 1 Lely Collector
Hideaway Dairy: Equipped with 8 Lely A5 Robots
Siloview Dairy: Equipped with 4 Lely A5 Robots, 2 Lely Collectors & 1 Lely Juno
If you are interested in learning more about Lely Automation, contact Lely Center Mid-Atlantic today!
Amos Fisher: (717) 826-2679
LELY CENTER MID-ATLANTIC
FISHER & THOMPSON INCORPORATED
100 Newport Road • Leola, PA 17540 • 717.656.3307 • www.LelyCenterMidAtlantic.com
LelyCenterMidAtlantic @LCMidAtlantic



Major farm organizations urge return to price stability

WASHINGTON, D.C. – The American Farm Bureau Federation and National Farmers Union sent a letter on February 22 requesting that USDA bring stability to Class I milk prices. The letter, sent jointly by AFBF President Zippy Duvall and NFU President Rob Larew, asks Secretary Tom Vilsack to issue an interim final decision to return the Class I mover formula to the "higher of" the Class III or IV calculations, as it was before the 2018 farm bill.

The letter states, "Dairy farmers remain stuck with current pricing regulations until USDA publishes a final rule. Current market dynamics underscore the need for expedited return to the 'higher-of' Class I mover. The current Class I mover was a well-intentioned but misguided policy that has reduced dairy farmer income. Emergency implementation of the 'higher-of' Class I mover formula will staunch persistent losses associated with a policy that has left dairy farmers struggling to make ends meet."

The 2018 farm bill included a provision that swapped the higher-of the advanced Class III or IV skim milk price formula for the simple average-of advanced Class III and IV skim milk formulas plus 74 cents. Farmers addressed the challenges of the formula in a Federal Milk Marketing Forum organized by AFBF in 2022, identified the issue in a special order of business at the 2023 NFU Convention, and testified in USDA hearings that began in 2023. "The current formula was based on a quick legislative decision and not based on a hearing record of demonstrated need," the letter continues. "It has also not turned out to be revenue neutral for dairy farmers. A return to the 'higher-of' is supported by the record in the current hearing, as well as by the rulemaking at the time it was first established in 2000."

Seeds of doubt

from page 3

plant, putting in a new base program at 1.5% over base.

Another producer in an unregulated state in the West reported receiving a letter from his cheese plant stating they will reduce the butterfat multiple in their cheese milk payment, beginning April 1. The reason, according to the letter, is the farms are making too much butterfat, and the plant is having to buy condensed solids (skim) to pair with the additional fat or sell the extra fat as excess sweet cream at a loss.

During the FMMO hearing, fluid milk bottlers complained that the higher fat and component levels in milk today are more costly for them to deal with, that they must move the excess cream at a loss, and they have to clean the separator more often because of 'sludge' buildup. (I kid you not, one witness called it 'sludge.')

Processors have petitioned USDA with multiple proposals to get regulated minimum prices down to their definition of a 'market clearing' level that then allows them to add market premiums to attract new milk. Read that sentence again.

Who would be paying those premiums to grow milk supply? Not the processors. It would be revenue coming out of the regulated minimum price benchmarks for all farmers, including farmers that are not growing, to then get added back in by the processors wherever they want to direct growth.

Cheap milk is the name of the game, while at the same time, dairy farmers are being challenged to grow to meet the future 'demand gap' to fill $7 billion in new processing investments that will become operational over the next few years.

Dairy analysts tell how milk production expansion to meet this investment will not be as easy to do and will take longer than in the past because of the shortage in replacement heifers.

We're at a standoff, so to speak.

Dairy producers have bred beef-on-dairy to bring margin back to their farms after 10 years of dairy margin compression. This strategy has been a good hedge against overproduction of milk in the era of sexed-semen, and it has helped protect farm balance sheets by reinforcing the value of the cattle as collateral.

So, what tool will be used now to drive consolidation and growth in dairy? Dykes told Georgia producers that, "Sustainability will be one of the biggest drivers of consolidation we've seen in a generation. Why? Because it's going to take investment, and it's going to take scale. We need to figure it out, to measure it, verify it, account for it, not double count it. We're going to need investments to make sure we have the infrastructure."

He said sustainability will become the gateway for exports where countries have mandates and carbon taxes for purchased ag products.

So, here we are back at the question about milk supply, butterfat supply, skim supply and school milk. Wouldn't whole milk sales to schools offer a much-needed tug on the demand side to help shift some milk away from this runaway, market-depressing, buildup of excess cheese production that elicits the powerpoint headline: 'Export or perish?'

Just think, if the fluid milk sales to schools increased as they did in the Pennsylvania trial by 52%, or even half that, by 25% as more kids choose milk instead of refusing it, market principles could work — gaining something in one place to affect it someplace else.

Meanwhile, the industry can do some soul-searching and adapting amid the double-speak. If more milk, fat and components are needed, then farmers need to be able to make a living milking cows and producing fat and components.

Is the problem not enough milk? Or too much milk? Not enough fat? Or too much fat? Not enough skim? Or too much skim? Or is the problem rooted in making sure milk can be bought cheap and that farmers are forced to find revenue in other ways, such as carbon monitoring?

Let's get it straight please.

In Part IV, we will look at the fourth C: 'Commitments.' Will it interfere with check-off-funded fluid milk innovations for new beverages that identify and separate specific milk molecules for specific benefits (sleep drinks, energy drinks, immune function drinks, specific protein type drinks)?

- Pine Grove / Schuylkill Co. -

PUBLIC AUCTION

TOP Fancy Jersey Parlor Herd

For: Craig Rhein / Meadow View Farm

150 Hd. Registered Jersey Herd Large Portion are A2A2 - A Few Crossbreds

Friday, March 15, 2024 @ 10:30 a.m. Eastern Daylight Time

Location: On-site Sale @ Meadow View Farm, 112 Meadow View Rd., Pine Grove, PA 17963 (Schuylkill Co.)

Directions: From Pine Grove follow Rt. 443 East 5 mi. Turn left onto Meadow View Rd. Follow 1/2 mi. to farm on right OR from I-78 take Exit 19 for Rt. 183 North. Follow Rt. 183 North 10 miles. Turn left onto Rt. 443 Follow for 5 mi. Turn right onto Meadow View Rd. Go 1/2 mi. to Farm on right.

Westport dau./ Fr. Dec. from high component family.

Westport dau. / Fr. July 96 lbs. @ 161 days fresh. Pkd. over 100 lbs. 6.5 BF

Westport dau. / Fr. Nov. / A2A2

Laredo dau. & Bancroft dau. 1st lact. cows / Fr. Oct. & Dec. Super fancy.

58 Confirmed A2A2 - more being tested

1st lactation cows

1st lactation cows

- Herd Info. - **150 Hd. registered Jersey herd, and a few crossbreds. Majority are A2A2 cattle. "A free stall/parlor herd - should adapt well to tie stalls."** 130+ fresh cows, 4 springer cows, 10 springing heifers. **45 hd. fresh Nov. & Dec., 25 fresh Jan. & Feb., 10+ due in March, 11 due May & June. 110 hd. are 1st & 2nd lac., 20 hd. are 3rd & up. Dec. test Avg. 55 lbs., 5.2 BF, 3.8 Pro., SCC under 100,000**

Top Jersey @ 94 lbs. Few crossbreds 100+ lbs. Herd was awarded Less than 100,000 SCC 3 out of the last 4 yrs. A few 1st lact. cows milking 70 lbs.

20+ hd. confirmed A2A2, many more being tested - results by sale time. Cattle are on bi-annual vacc. program w/9 - Way. Herd will be vet checked, tested and ready for interstate shipping. Herd is bred for production w/functional type for over 40 yrs. Sires include: Westport, LemonHead, Bancroft, Denmark, Rockwell, Closer, Made-Rite and other TOP Sires.

Special Mention: a few offspring from a 152,000 LT and a 147,000 LT cow. Also some maternal families have bulls in AI genetics. a 91 Pt. cow sells in 6th lact./Sired by Access/made 100,000/her dam made over 100,000 LT. She has offspring selling: (1) 1st & (1) 2nd lact. Bred sexed semen and due sale time.

Auctioneer Note: This is an outstanding herd of cattle. Showy - Milky - You name it - they've got it! Super good udders throughout. There are cattle in this herd w/ potential show toppers. This is now officially a complete milking dispersal for Craig Rhein. Craig is sad to see them go but came to the stage in life to make changes.

Sale Staff: Tim Weaver 717-354-9524, Dave Stoltzfus 717-768-7526, Alvin Lapp 717-768-4689, Dan Z. Stoltzfus 717-283-7282, Jeff Peiffer 717-371-3003, Herby Lutz, Pedigrees 614-570-2444.

- Auction Info. - Auction will begin @ 10:30 AM Eastern daylight Time. Online bidding available @cowbuyer.com Auction Co. and sellers are not responsible for accidents. Auction day announcements take precedence over all advertising. Payment terms: Cash, Approved check or credit card w/3% fee. Auction held in heated tent. Food Stand on premises.

Transportation available from Lancaster Co. Bus stops @ Peach Bottom, Bart, Ronks, Leola and Brownstown Areas. Trucking Available to Lanc. Co. **Contact Dave @717-768-7526 to schedule.**

Auction for: Meadow View Farm / Craig Rhein, 570-640-6673

COWBUYER LIVESTOCK MARKETING SOLUTIONS

Pre-Registration & Pre-Approval Required Contact Aaron Ray Tompkins 336-363-4639

Auctioneers:
Tim Weaver 717-354-9524
Dave Stoltzfus 717-768-7526
Lic. # AY2109

Tim Weaver Auction Service LLC
717-354-9524
Honesty • Integrity • Commitment

Steve Schuler 717-666-4381
Matt Martin 717-738-0328
See more @ auctionzip.com, ID#25403

SPRING PREMIER ALL BREED SALE

Saturday, March 16 • 11:00 A.M. Sale to be held at Hosking Sales Facility

Directions: 6096 NYS Route 8, New Berlin, NY 13411. 30 miles South of Utica on Route 8, 6 miles North of New Berlin

120 HEAD SELL!

Marking the 13th year for this sale! This sale has made many success stories, whether it's been in the show ring or just being able to breed from some of the best genetics in North America. And this year has the same opportunity again! We will be selling Holsteins, Jerseys, Guernsey, Brown Swiss, Ayrshires, Milking Shorthorns and Embryos. We have an exciting line up this year with PLENTY of show prospects from heifers to cows! CHECK OUT LAST WEEK'S AD FOR OTHER HIGHLIGHTS.

Selling in Absentee – Choice of 10 out of 15 #1 Fresh Cows, Freestall/Parlor Trained from Cashells. Watch for pictures and videos of these.

Champlin Arlig Burdette Dina EX-92 @ 5Y

5-09 365 27,780 3.9 1072 3.1 871

Selling 1st choice of her 3 EXCEPTIONAL Dec. calves, 2 x Kingsire, 1 x Reagan. 2D: GP-84, 3D: Brown-Brook Romeo Demi 3E-92. *C.Hinz*

Team Durham Morgan-ET 4E-96 @ 12Y

1st 150k lb. Cow Midwest Spring Nat'l '16

Selling her gr'dtr fall calf x Fitters Choice. *D. Hosking, N.Y.*

Cashells UN Cutie-Red-ET EX-94 EEEEE 4Y

Nom. AA Jr 3Y '22 - 1st NYS R&W Show 3X All-American R&W

2 - R&W gr'dtrs sell x Warrior! Dam VG-85 @ 2Y, next 5 dams EX from another R&W show winning family. *Carlsen Farm, Pa.*

Also they send a fancy R&W bred hfr. x Analyst due in June to sexed Hindsight; dam VG-88, next 4 dams EX.

Solid-Gold DE C Leni-Red-ET 2E-92 @ 6Y

6-00 365 48,160 6.0 2866 3.1 1471
1st NY Fat
Nom. Jr. AA R&W 4Y
Gr Champ NYSF R&W 4Y, 4th WDE '17
2018 Nat'l Jr. Cream of the Crop Award

Her R&W summer yrlg. gr'dtr. sells x Burgundy-Red. Dam VG-88 @ 2Y, back to the Greenlea Advent Leta-Red 2E-94 – Int'l Type & Production Award WDE, Res. AA 4 yr. 2011. *Mikelholm* send a group of showage heifers – summer yrlg. x Lambda, dam VG-88 @ 2Y next 9 dams EX back to the Elegance Family; winter calf x Crush, next 5 dams EX back to the Skagvale Gay family.

Cowtown Durham Grasshopper EX-92

3-08 364 37,840 3.6 1367 3.2 1216
Nom AA Sr. 3Y, 5th WDE 2013

Selling her gr'dtr x Atwood 2E-91 with high production. Fresh in Sept. and on service to Hancock. D: 2E-94 next 5 dams EX back to the Grasshopper Family. *Sweet-Pease*

More deep pedigrees on the same load. *Fresh Moovin next 5 dams EX from the 2X Supreme Champ. WDE 3E-97 Frosty. *Fresh VG-88 Doorman is potential 6th Gen. EX back to the 2E-94 Phonomenal WDE Supreme. * Fresh 2Y x Diamondback, dam VG-88, next 2 dams EX.

Saxton-Hill Blue Cheese EX-90 EEVVE

Selling her gr'dtr x Warrior just fresh- looks awesome- will be the Sr. 2 yr. old for this year! 3D: OCD Braxton China Blue EX-94, 4D: Saxton-Hill China Doll 3E-94 w/ 8-07 365 44,620 5.0 2241 3.1 1390, 5D: Saxton-Hill Baby Doll 3E-92 w/LT 303,960 M, next 2 dams EX. *D. Saxton, N.Y.*

Silver-Spoon Diamond Dayja EX-90 @ 6Y

4-11 305 33,660 3.9 1323 3.0 1004

Her dtr. sells fresh x Summerfest, 2D: 2E-91 w/6-10 365 37,830 3.6 1372 3.0 1134 a lot of production here. *Silver-Spoon*

They also have more 2 milking dtrs. fresh x Denver & Hezekiah that both go back to the 3E-95 Finesse Fam. Plus a few more nice young milking cows.

Sale Staff:

Tom Hosking Auct.	607-972-1770
Dan Hosking Auct.	607-972-8773
Jarrod Burleigh Ped's	570-772-3542
Dan Stoltzfus	717-283-7282
Andrew Post	607-651-4866
Jason Zimmerman	585-481-5912
Brock Liddle	518-641-8874
Jeff VanPatten	315-729-1072
Anthony Crothers	443-553-7606
Greg Evans	315-456-8283
Johnathan King	518-588-0015

The pedigrees just keep going on. More great consignments from: Ranway, Falls-Pride, Bell-Vale, Rach-Len, Wisbee, River-Valley, Fantasy-Found, Brubaker Farm, C-J Button, Hell-Hollow Swiss plus many more.

Trucking Assistance - Call sale barn or check out our trucker list on our website. Trucking available anywhere and trucks headed to Spring Show.

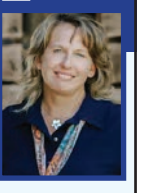
View and bid online in real-time at www.cowbuyer.com. Must be pre-approved. COWBUYER

SALE MANAGED BY: Hosking Sales COMPLETE AUCTION SERVICE

Tom & Brenda Hosking and Family
6071 State Hwy. 8, New Berlin, NY 13411
Phone: Tom 607-972-1770 | Brenda 607-972-1771 | Dan 607-972-8773
www.hoskingsales.com • Like us on facebook

CDE DAIRY MARKETS & MANAGEMENT UPDATE

All prices — **FEB. 28, 2024** — except where noted



JAYNE SEBRIGHT
Executive Director, CDE
717.346.0849
jsebright@centerfordairyexcellence.org

USDA DMC Program Enrollment Opens: USDA opened Dairy Margin Coverage (DMC) enrollment for the 2024 Program Year on February 28. Those farms that enroll early could potentially receive a payment on January milk within the next couple of weeks, depending on where the margin falls. As of February 27, the January margin under the DMC Program was forecast at $8.46 per hundredweight, which would provide an indemnity payment of $1.04 per cwt., or just over $800 on a million pounds of production. The enrollment period will remain open until April 29th, with payments retroactive to January milk.

For farms that have never enrolled in DMC before, it is important to understand that the DMC program is intended to serve as a safety net against volatility in either your milk price or in the price you are paying for your feed. It is margin-based insurance that was authorized under the 2018 Farm Bill and is administered through USDA's Farm Service Agency (FSA). Farms can protect anywhere from a $4 to a $9.50 margin in 50-cent increments.

Those farms that fall under 5 million pounds in annual production (about 200 to 230 cows) can enroll all their milk in Tier 1 coverage, with very reasonable premium levels. You can protect a $9.50 margin on your dairy for 15 cents per hundredweight. The margin is derived from subtracting the feed costs per one hundred pounds of milk produced from the announced All-Milk price for that month. As an example, October 2023's margin was announced at $9.44 per cwt. and was calculated from a $21.60 per cwt. milk price and $12.16 in total feed costs. For those farms that are above that 5-million-pound threshold, you can enroll the first 5 million pounds in the Tier 1 Program and purchase additional coverage under Tier 2. But the premium levels are much higher, and you can only cover up to an $8 margin.

Since DMC began in 2019, the DMC Program has paid out nearly $2.1 billion in indemnities through 2023. At the maximum $9.50 per cwt. margin coverage, indemnities were above the premium level in every year. DMC indemnities were the highest in 2023, with payments triggered in 11 out of 12 months. Prices in 2023 yielded a record low margin of $6.70 per cwt. average for the year. For those farms covered at the maximum $9.50 margin coverage level, DMC provided a net benefit of $2.50 per cwt. in 2023, or just under $25,000 for every 1 million pounds covered.

Looking ahead to 2024, margins projected under DMC are higher than where 2023 ended up. However, the margin does dip below the $9.50 level in January and February. Also, with the unpredictable nature of our commodity markets, nobody knows for sure when indemnity payments will be triggered. Try to look at DMC like you would your auto or farm insurance policy. Nobody wants to be affected by an accident or a catastrophic event like a fire, and everyone hopes that never happens to them. But you still get the insurance knowing that you need to protect your business from when it does.

With this enrollment, USDA has extended the DMC Program through 2024, which means that any producers who enrolled in the five-year lock in discounted premiums now get a bonus sixth year for those discounted premiums. The Supplemental Production History that was added to the program in 2022 was also rolled into the program on a permanent basis through a new Adjusted Production History. That means that your locked-in discount is extended to that total Adjusted Production History.

Just like in past years, producers need to pay a $100 administrative fee plus the premium to enroll in the program. Premiums are due by the end of September each year and can be subtracted from monthly indemnity payments. Enrollment must be done at a local FSA Office. Consider calling ahead to schedule an appointment at your local FSA Office.

Earlier in February, Governor Josh Shapiro announced that his budget proposal for the Commonwealth of Pennsylvania included $5.6 million in funding to assist dairy farmers in protecting their risks through the DMC Program. Details of what that assistance will look like for an individual farm are still being drafted, and that funding would have to stay in the budget as it moves through the General Assembly for a vote later this summer before it is authorized. However, other states have seen success in increasing enrollment in the program by either subsidizing or covering premium costs for farms to enroll. If this would pass in Pennsylvania, it would likely be for the 2025 enrollment year.

Prices change daily. This market information is an example for educational purposes. The market data below are compiled weekly by Farmshine, via CME & USDA reports.

CME DAILY FUTURES & OPTIONS TRADING — FEB. 28, 2024 AT THE CLOSE

*AVG = Average basis for North-East and Mid-East

*MARGIN = Milk Price over Feed Cost per cwt. YELLOW = payment triggered

	FEB-24	MAR-24	APR-24	MAY-24	JUN-24	JUL-24	AUG-24	SEP-24	OCT-24	NOV-24	DEC-24	JAN-25	TREND
CLASS III MILK FUTURES ($/CWT) vs. wk ago: *Feb goes off board dn $0.07; Mar-May up $0.20-0.30; Jun-Aug dn $0.05-0.15; Sep24-Jan25 up $0.05-0.20.*												12-Month Avg. 18.00↑↑	
	16.11	17.24	17.49	17.77	18.05	18.24	18.50	18.81	18.81	18.65	18.31	18.11	MIXED
CLASS IV MILK FUTURES ($/CWT) vs. wk ago: *Feb-Mar steady, rest of board unevenly up $0.05-0.10 to down $0.10-0.35.*												12-Month Avg. 20.59↓↓	
	19.90	20.05	20.08	20.23	20.48	20.72	20.96	21.14	21.41	21.52	21.00	19.60	MIXED

CLASS III MILK ($/CWT) OPTIONS — PUTS — Daily Strike Price / Premium

16.00 CAB	17.25 0.21	17.50 0.57	17.75 0.70	18.00 0.79	18.25 0.89	18.50 0.98	18.75 1.05	18.75 1.05	18.75 1.19	18.25 1.14	18.00 1.13

MILK BASIS ($/CWT) — 2017-22 PA BASIS AND AVG PA/NY/VT/OH — *YOUR INDIVIDUAL BASIS WILL VARY (MAILBOX - CLASS 3)*

PA	0.62	1.53	2.29	1.82	1.58	0.99	1.03	0.95	0.79	0.60	0.79	1.17
*AVG	1.67	2.55	2.15	1.66	1.45	1.25	1.31	1.15	0.69	0.74	1.38	0.85

DMC OFFICIAL GROSS MARGINS *per cwt(USDA All-Milk, corn, alfalfa & Ill. soybean, feed for ALL CLASSES of dairy cattle on farm) Updated with NEW prem. alfalfa feed cost*

DMC	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	JUL-23	AUG-23	SEP-23	OCT-23	NOV-23	*DEC-23	
	10.71	10.89	9.76	7.94	6.19	6.08	5.84	4.83	3.65	3.52	6.46	8.44	9.44	9.58	*8.44	↓↓

U.S. AVG PREMIUM ALFALFA & ALFALFA/GRASS HAY 20-22% CP - *Source: USDA Monthly National Dairy Comprehensive Report*

OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	JUL-23	AUG-23	SEP-23	OCT-23	NOV-23	DEC-23	JAN-24	
300.10	289.50	296.50	266.60	297.25	277.00	290.00	292.86	244.27	254.92	243.50	238.50	217.82	240.41	231.70	*254.85	↑↑

U.S. AVG. BRED COWS & HEIFERS (3rd trimester) *per head as reported by USDA Monthly National Dairy Comprehensive Report*

1310	1290	1300	1250	1352	1342	1330	1400	1559	1502	1540	1500	1741	2108	N/A	*1635 ↓↓

U.S. AVG. FRESH COWS *per head as reported by USDA Monthly National Dairy Comprehensive Report*

1701	1526	1531	1436	1487	1493	1544	1469	1792	1615	1634	1643	1830	1988	*N/A	*1792 ↓↓

CORN FUTURES ($/BU)

MAR-24	MAY-24	JUL-24	SEP-24	DEC-24	MAR-25	MAY-25	JUL-25	SEP-25	DEC-25	MAR-26	MAY-26	TREND
4.132	4.284	4.402	4.500	4.632	4.756	4.820	4.846	4.726	4.744	4.836	4.874	↑↑
WEEK AGO												
4.110	4.242	4.356	4.436	4.572	4.700	4.766	4.802	4.724	4.746	4.842	4.876	

SOYMEAL FUTURES ($/TON)

MAR-24	MAY-24	JUL-24	AUG-24	SEP-24	OCT-24	DEC-24	JAN-25	MAR-25	MAY-25	JUL-25	AUG-25	TREND
331.3	327.5	330.8	332.4	333.5	333.7	338.4	338.7	339.9	342.5	342.2	341.1	↓↓
WEEK AGO												
342.0	336.7	339.5	340.3	340.3	339.3	341.6	342.5	342.0	342.9	345.4	345.0	

PA MILK MARGIN & IOFC–LATEST PSU VALUES – *DEC. 2023

*=NEW
FEED = $/CWT.
IOFC = $/COW

	FEED COST ($/CWT milk)	IOFC ($/COW @ 75 lbs milk)	PA MILK MARGIN ($/CWT milk)
*DEC. (estimated)	*8.11↑↑	*10.27↓↓	*16.35↑↑
PREV MO	7.79	11.48	17.33
YR AGO	9.45	12.04	19.13

Covers ONLY lactating feed, based on 75 lb herd avg, Buff., NY soy price

CME DAIRY CASH-SETTLED FUTURES ($/LB) 02/28/24

	FEB24	MAR24	APR24	MAY24	JUN24	JUL24	AUG24		SPOT CASH 02/28/24	TREND
NFDM	1.214	1.197	1.192	1.202	1.222	1.240	1.266	↓↓	1.1900	↓↓
WHEY	0.456	0.484	0.467	0.460	0.465	0.468	0.465	↓↓	0.4400	↓↓
BUTTER	2.731	2.796	2.810	2.830	2.850	2.870	2.890	↓↓	2.8000	↑↑
CHEESE	1.599	1.702	1.740	1.766	1.803	1.835	1.849	↑↑	See Below	

CME SPOT CHEESE: BARRELS 1.6700 / 40 LB BLOCKS 1.6150 ↑↑ / ↑↑

USDA OCT-23 NEW * ALL-MILK BF *MAILBOX

•FL	$26.40	3.88	$24.80
•SE	$26.10	3.93	$24.13
•APP	$25.90	4.03	$23.52
•N.ENG	$23.50	4.19	$22.64
•NY	$23.20	4.16	$22.60
•PAeast	$22.80	4.08	$22.37
•MO	N/A	N/A	$22.10
•IN	$22.80	4.05	$21.82
•WA/OR	$23.40	4.38	$21.75
•PAwestern PA only			$21.74
•OH	$22.70	4.07	$21.67
•IL	$21.20	4.19	$20.95
•U.S.	$21.60	4.21	$20.81
•CA	$21.60	4.21	$20.60
•MI	$20.90	4.13	$20.58
•NE/KS	$20.70	4.26	$19.76
•TX	$22.00	4.26	$19.68
•MN	$20.60	4.51	$19.56
•IA	$19.60	4.28	$19.36
•WI	$19.40	4.14	$19.27
•NM	$20.30	4.04	$18.99

***=NEW ANNOUNCED FEDERAL ORDER PRICES ($/CWT)**

*CL I ADV↑↑	*CL II↑↑	*CL III↑↑	*CL IV ↑↑	ALL-MILK-U.S	ALL-MILK-PA
*18.80(MAR)	*20.53(FEB)	*16.08(FEB)	*19.85(FEB)	20.60(DEC)↓↓	21.80(DEC)↓↓
MONTH AGO				4.35F	4.22F
17.99	20.04	15.17	19.39	21.70 4.32F	23.10 4.24F
YEAR AGO					
18.99	20.83	17.78	18.86	24.70 4.20F	25.50 4.11F

CURRENT FEDERAL ORDER VALUES ($/LB) * = *NEW

WEIGHTED AVG. 4-WK FEB. 1-24, 2024

PRODUCT	VALUE	MAKE ALLOW	NET		FEB. 2024 COMPONENTS		
*CHEESE	1.5947	0.2003	1.3944	↑↑	*PROT	1.2255	↑↑
*BUTTER	2.7339	0.1715	2.5624	↑↑	*B.FAT	3.1031	↑↑
*NFDM	1.2125	0.1678	1.0447	↑↑	*N.FAT	1.0343	↑↑
*DRYWHEY	0.4649	0.1991	0.2658	↑↑	*OTHER	0.2738	↑↑

CATTLE - DAIRY PURPOSES($/HD) JAN. 10, 2024, New Holland PA) *Receipts down slightly from a year ago, but over half (58%) were fresh milking cows and springer cows and heifers, 22% bred cows and heifers, 9% open heifers. Prices $100-200 lower, except bred cows higher.*

COWS:	Fresh	Bred	Springing	HEIFERS:	Bred	Springing	Beef x	Open:	300-600 lbs	Beef X	600-900 lbs	Beef X	900-1100 lbs	BULLS(800-1300lbs)
	1975	1900	1750 LTD		1700	1800			700		825		N/A	N/A
MONTH PRIOR														
	2075	1600	2125		1650	2100			N/A		975		1350	1150

Price averages do not include lower-end 'common'

PA Auction Markets Feb. 22-27, 2024

CULL MARKET COWS ($/CWT LIVEWEIGHT

	Premium White	Breakers	Boners	Lean
		107.00↑↑	99.25↑↑	100.00↑↑
WEEK AGO				
	N/A	106.85	97.50	90.75
YEAR AGO				
	N/A	93.75	83.85	77.85

Average to high dressing

FED HOLSTEIN STEERS ($/CWT LIVEWEIGHT)

	CURRENT	Beef X	WEEK AGO		YR AGO	
Choice & Prime 1250-1550 lbs light test	N/A		140.00		133.00	
BULL CALVES: No. 1 & 2, 90-130 lbs	485.00	850.00	450.00	850.00	175.00	↑↑
70-85 lbs	525.00	970.00	465.00	800.00	175.00	↑↑

brought to you by: Center for Dairy Excellence · Farmshine · Pennsylvania Department of Agriculture

Markets

Dewart Auction

February 26, 2024

Alfalfa	60-180
Alfalfa grass	120-270
Timothy grass	100
Grass	65-250
Mixed hay	125-190
Round bales	20-40
Straw	130-150

Morrison's Cove Auction

February 26 , 2024

Alfalfa	160
Grass	180-250
Mixed hay	150-180
Round bales	145-160
Large bales	125-245
Straw	120

Wolgemuth Auction

February 26, 2024

Alfalfa	50-300
Mixed hay	110-465
Timothy	220-350
Grass	145-320
Straw	125-170
Orchard	150-350
Corn fodder	60-130

Dewart Auction

Dewart, Pa.
February 26, 2024

Cattle: 158	
Slaughter cattle:	
Steers:	
HiCho & Prm	186-190
Choice	180.50-185.50
Select	165
Holstein heifers:	
HiCho & Prm	144
Choice	136-146
Select	114
Heifers:	
Choice	174
Slaughter cows:	
PrmWht 65-75% lean	106-115
Breakers 75-80% lean	106-113
Boners 80-85% lean	96-118
Lean 85-90% lean	75-104
Slaughter bulls	116-130
Feeder cattle:	
Steers:	
M/L-1-2	212
Holstein steers:	
L-3	165-200
Heifers:	
M/L-1-2	165-167
Calves: 346	
Feeder calves:	
#1 Hol bulls	460-600
#2 Hol bulls	300-450
#3 Hol bulls	275-385
Utility bulls	70-120
Hol heifers	190-285

Greencastle Livestock

Greencastle, Pa.
February 26, 2024

Cattle: 499	
Slaughter cattle:	
Steers:	
HiCho & Prm	190-201
Choice	177-193
Select	162-178
Holstein steers:	
HiCho & Prm	160-179
Choice	148-154
Select	141-149
Heifers:	
HiCho & Prm	185-189
Choice	175-185
Select	167-177
Slaughter cows:	
PrmWht 65-75% lean	123-135
Breakers 75-80% lean	112-128
Boners 80-85% lean	92-118
Lean 85-90% lean	81-98
Slaughter bulls	135-155
Feeder cattle:	
Steers:	
M/L-1	150-217.50
Holstein steers:	
L-3	180-195
Heifers:	
M/L-1	180
M/L-2	135-220
Bulls:	
M/L-1	210-280
M/L-2	150-187.50
Calves: 317	
Feeder calves:	
#1 Hol bulls	480-665
#2 Hol bulls	415-535
#3 Hol bulls	230-380
Utility bulls	30-60

Hosking Sales

New Berlin, N.Y.
February 26, 2024

Cattle:	
Dairy cows	.90
Bone utility	.90-1.18
Canners & cutters	.85-.95
Easy cows	.70 & down
Bulls over 1100 lbs.	1.14-1.29
Feeders:	
Dairy	1.20-1.80
Heifers	1.50-1.55
Bull calves	top 5.30
Heifer calves	top 1.00

Middleburg Auction

Middleburg, Pa.
February 27, 2024

Cattle: 360	
Feeder cattle:	
Steers:	
M/L-1	182-230
M/L-2	140-175
Holstein steers:	
L-3	110-162
Heifers:	
M/L-1	215
M/L-2	120-170
Bulls:	
M/L-1	170-225
M/L-2	162-202
L-3	165-195
Holstein heifers:	
L-3	90-195
Slaughter cattle:	
Steers:	
HiCho & Prm	179-195
Choice	169-179
Select	136-168
Holstein steers:	
HiCho & Prm	156-168
Choice	140-152
Heifers:	
HiCho & Prm	172-182
Choice	162-177
Select	147-160
Slaughter cows:	
PrmWht 65-75% lean	105-134
Breakers 75-80% lean	94-114
Boners 80-85% lean	88-111
Lean 85-90% lean	56-106
Bulls:	
2-3	10-156
Holstein heifers:	
HiCho & Prm	153
Choice	138-139
Select	96
Calves: 144	
Feeder calves:	
#1 Hol bulls	325-835
#2 Hol bulls	100-575
#3 Hol bulls	225-560
Utility bulls	275
#1 Hol heifers	235-650
#2 Hol heifers	175-250
#3 Hol heifers	225

Morrison's Cove

Martinsburg, Pa.
February 26, 2024

Cattle: 107	
Steers:	
Choice	168-176
Good	128-160
Heifers:	
Choice	163-175
Good	125-160
Cows:	
Util/Commercial	92-112
Can/LoCut	99 & down
Bulls Y/G #1	122-135
Feeder cattle:	
Steers	120-290
Bulls	115-310
Heifers	130-260
Calves: 76	
Choice	170-186
Good	130-160
Standard	30-75
Hol bulls	200-600
Hol heifers	150-260

Wyalusing Livestock

Wyalusing, Pa.
February 26, 2024

Holstein calves:	
70-89 lbs.	1.50-4.75
90-110 lbs.	2.00-4.75
Feeders:	
200-300 lbs.	1.25-2.20
301-500 lbs.	1.00-2.20
501-700 lbs.	1.10-2.10
701-900 lbs.	.80-1.95

Classifieds

"Say you saw it in FARMSHINE"

1 Services

FARM INSURANCE: barns, equipment, hay and grain storage, Workers' Compensation, farm stands and stores, vehicles and farm homes. N.Y., Pa. and Va. Call Alec Pandaleon at 845-242-0113.

AG PHOTOGRAPHER - senior, family, natural cattle portraits. Sales, herd dispersals and ag event photography coverage and albums. Based in Lancaster, Pa. A Farmgirl's Dream Photography. 717-824-1320.

BALING SERVICES - CUSTOM 3x3 and round baling, along with individual wrapping. Out of southern Lancaster, Pa. 717-826-3775.

REPAIRING ALL KINDS, makes and models farm machinery, specializing in discbines, pull type harvestors and corn planters. Also general welding. We also repair older tractors. Harsue Repair, New Holland, Pa. 717-355-0715.

BOB & MILLIE'S DISCOUNT signs. The cheapest guys in town. Free delivery on all sign orders. bobthesignman@yahoo.com. Real Estate-Construction-Banners-Yard Signs-Decals-Magnetic Signs-End of Lane Farm Signs. appletreesigns .com. 410-708-1341.

COMPOSTECH LLC. IS A local Honey Brook business, making and selling organic compost at $30 per cubic yard. Call Dave at 610-441-5154 to schedule a pick up. Also taking horse manure for free, must be dropped off.

LOWER SCC & IMPROVE conception. Highly effective, 35 years of time tested results and satisfied dairymen nationwide. No withholding ever feed additive, low cost. Call AG, Inc. today. 920-650-1631. www.alphagen eticsinc.com

DAIRY PRODUCER - would you like to lower SCC and mastitis rates, provide milking training, breach the language barrier and improve parlor performance? Call Adolph Dossman at 240-286-8996.

INNOVATIVE DAIRY Nutrition - specializing in forage planning to maximize production and optimize herd health through advanced nutrition. To improve your profits, contact Matt at 717-729-4530

REDUCED PRODUCTION? Heat stress? High SCC? Scours? Proven effective solutions to your herd's health needs, no withholding. Call the Dairyman's Helper. 800-829-7512.

CUSTOM COLLECTING - Call for prices. 301-491-3154. Triple-Hil Sires.

RELIEF MILKING-farm sitting. Tie stall or parlor. Feeding and young stock care. References available. Adrian Horning 717-466-9099. South-Central, Pa.

KANN'S MILKING SERVICE Franklin & Cumberland Co. 30 years experience, references available. Ryan L. Kann, 717-816-1920.

BARNS FULL? WITH 8+ years experience raising heifers, I am the solution to your problem. Space available now. Call today to discuss this opportunity. 717-860-8867.

CUSTOM HEIFER RAISING. Weaned calves to calving. 19 years experience. Modern housing, free stalls, AI breeding, TMR, monthly vet visits. Lebanon Co., Pa. 610-451-3006.

GARDNER CUSTOM HEIFER raising. 40 years experience. TMR in fenceline feeders with lockups, dairy veterinarian manages, adolescent to springers, competitive prices. 540-871-0246, dlggar@aol.com, gardnerheifers.com.

CUSTOM HEIFER RAISING. 300-400 head capacity. AI breeding, hauling available. We do not have state of the art facilities but are committed to an accelerated feeding program. Call for pricing. Reach us at 240-291-0286.

HEIFER RAISING SERVICES offering full health care program, excellent AI breeding program, activity monitor collars, balance ration, pasture for older heifers. Lancaster Co. 717-940-9435.

CUSTOM HEIFER RAISING. Good quality forages. Minerals and hay in TMR. Room for 150-200 head. Troy area. 570-220-4542.

HEIFER BOARDING - Sand bedded freestalls. Corn silage haylage and hay included. $2/hd/day. 607-382-3633.

HORSE BOARDING available, Willow Street, Pa. area, Lanc. Co. 717-380-7612.

ADAM'S HOOF TRIMMING. 22 years of experience. 717-813-1358.

MID-ATLANTIC HOOF Trimming - providing farmers professional hoof care in Maryland, Virginia, Pennsylvania and surrounding states. Call Mikey Barton at 518-567-8046 today for inquiries/scheduling.

HASTINGS HOOF TRIMMING is looking for clients in Pa., N.Y. and Ohio. Call or text 315-283-2717 for a quote.

CATTLE HOOF TRIMMING, Western, Pa. Stand up chute, over 10 years in business. Looking for new clients. 814-279-7932, ask for Russell.

TSHUDY'S HOOF TRIMMING. Quarryville, Pa. Serving Southern Lancaster, Chester and York counties since 2003. $11/cow, free wraps. Hydraulic tilt table. 717-917-8715.

STAND UP HOOF TRIMMING. Two man trimming crew, excellent cattle flow. Serving South Central Pa. and surrounding counties. Will travel for large numbers. Call Matt Weaver at 814-793-9966.

HOOF TRIMMING Service. 717-755-0770.

PHILBRICK'S HOOF TRIMMING serving western and central Pennsylvania, western New York and eastern Ohio. 814-720-0010.

HOOF TRIMMING - Garrett Co., Md. Tilt table. Willing to travel distances for large groups/herds. $10/ cow. Trained at Dairyland Hoof Care, Wis. Call 301-616-2195.

HOOF TRIMMING SERVICE - providing quality service for large and small dairy and beef herds. $10 per cow. Graduate of Hoof Care Institute. Stand up chute. 315-573-6742.

MACIK HOOF TRIMMING - Beef and dairy cattle. Hydraulic tilt table. Serving Western PA, Eastern OH, Northern WV. Phone 724-345-8501.

PROF. HOOF TRIMMING - RSW Farms LLC. Hydraulic table, competitive rates, serving MD/PA/NY. Contact Ryan 518-935-7704 or RSWFarms@yahoo .com.

MIKE'S HOOF TRIMMING - Since 1988. Hydraulic table. 814-997-9021.

PROF. HOOF TRIMMING- call for more info/available dates. 570-690-1017.

SHUMAN'S HOOF CARE- Serving dairies in Northeastern & Northcentral Penna. and the Finger Lakes region of N.Y. Call Tom, 570-418-1684.

CORRECTIVE HOOF TRIMMING - New Tuffy -tilt table. Cow comfort, professional work. Call Sam Beiler 717-222-6180.

NEED YOUR COWS clipped? Call 717-768-8345 ext 1.

STRUGGLING WITH MICE and rats? Try First Strike. Oregon Ag LLC. 717-656-0067.

DEAD ANIMAL REMOVAL. Call Mike at 717-855-5503.

DEAD ANIMAL REMOVAL. Removal of dead farm animals. 717-228-9500. M-F 8-4, Sat. 8-11 or text.

LIVESTOCK HAULING Local/long distance. Pa., N.Y., Ohio, Va. 814-592-2543.

SILO DEMOLITION. 717-786-6063.

HARVESTORE SILO REPAIRS, extensions, and roof replacements. Call us at 717-786-6063.

NEED YOUR EQUIPMENT, building or house pressure washed? We have the equipment to do the job. Call us at 717-644-6295.

DAIRY SERVICE TECH - servicing all brands of dairy equipment. South central, Pa. Wes Sollenberger, 814-505-6304.

CUSTOM COMBINING services. Well maintained equipment. Reasonable prices. Call 315-573-6742 for more information.

RESTORING GRANDPA'S old tractor doesn't have to cost an arm and a leg! Full service repairs and restorations. Agriculture and industrial repairs. York Co. 717-368-1354.

FARM MACHINERY REPAIRS, NH small square baler parts, Discbines, Haybines, rakes, feed mixers, discs (new blades), forage harvesters and more. 607-243-5896.

DISCBINE DOCTOR - Repairing all makes. Buying & selling. After market cutter bar, bearings, or NH/JD/ Kuhn and used parts. Call ahead 717-768-7542.

SERVICE DONE ON ALL brands of fence energizers and battery chargers. Call Sensenig's Electronic Repair 717-445-9905 for your repair needs.

3 Dairy Equipment

BUCKET MILKERS - 3 DeLaval and 4 Surge, pails and strainer. Western New York. 716-200-6354. (3/22)

NEWLY REBUILT GAULIN 200E milk homogenizer. Rated for 200 gallons per hour. New pistons, valves, seals, gauges, etc. Asking $29,500. Call Randy at 814-663-0921.

URBAN MILKSHUTTLE, model 250. Very good condition. Not a pasteurizing unit. No longer raising calves. $4500. Attica, N.Y. 585-590-9115.

SELLING CONTENTS OF homemade ice cream shop and plant equipment, various cabinets, bulk tanks, vats, etc. Please contact Michele at 570-878-6100. Scott Township, Pa.18447.

FINE GROUND Wood Bedding

Dry, Absorbent BEDDING For Sale

14 yd, 30 yd, and 110 yd loads

Call for Pricing

Buy in bulk and save!

BEILER INDUSTRIES LLC

717-768-7667

DEWART LIVESTOCK MARKET

~Since 1940~

2345 Turbot Ave. Watsontown, Pa.

1 mi. E of Allenwood off Rt. 15. Just minutes off I-80.

FRIDAY EVENING, MARCH 8

6:00 P.M.

SPECIAL FEEDER CATTLE AUCTION

ACCEPTING ALL TYPES & SIZES

CATTLE MARKET IS AT AN ALL TIME HIGH!!!

RECEIVING CATTLE FRIDAY 9-5 & THURSDAY BY APPOINTMENT

Adam Fraley (570) 772-6837

AU003538L

FOR ALL YOUR HOLSTEIN NEEDS

COWS-HEIFERS-BULLS-HERDS

DANIEL ALBRIGHT

1866 Landisburg Rd.

LANDISBURG, PA 17040

PHONE: (717) 789-3241

FAX: (717) 789-4993

EMAIL:

dalbright44@embarqmail.com

Free ice cream

NEW HOLLAND SALES STABLES, INC.

Free ice cream

Located 12 Miles East of Lancaster, PA. Just Off Rt. 23, New Holland

DAIRY COW & HEIFER SALE

WEDNESDAY, MARCH 6TH • 10:30 A.M.

Special mention: 25 A.I. sired breeding age open Holstein heifers. Well grown, up-to-date on inoculations, ready for the bull. RHA 26,500M, 4.1 BF.

Mature fresh cows milking 100+ lbs. with low SCC are in demand!

All sizes of well-grown open and bred heifers are wanted!

Consignors: Please send all info with truckers for the catalog.

For more information, contact dairy reps:

Aaron Martin, 717-445-4825 (home); Bill Hough, 973-224-0204 (cell).

Thank you - N.H.S.S.

REMINDER:

Friday, March 15th. Special driving and draft horse sale. Drafts sell at noon. Older and uncataloged horses sell at 4 p.m., followed by drivers.

Sale Managed By

New Holland Sales Stables, Inc.

Barn 717-354-4341 Fax 717-355-0706 • David Kolb, Mgr. 61L

DEWART LIVESTOCK MARKET

~Since 1940~

2345 Turbot Ave. Watsontown, Pa.

1 mi. E of Allenwood off Rt. 15. Just minutes off I-80.

MONDAY, MARCH 11 1 P.M.

SPECIAL DAIRY SALE

RICHARD CARNRIGHT

MANSFIELD, PA

COMPLETE HERD DISPERSAL

(57 HEAD)

HERD CONSISTS OF 42 MILKING AGE. 30 HOLSTEINS, 10 JERSEYS & 2 CROSSES. 8 JUST FRESH, 8 FANCY DRY COWS. AVG. 55 LBS. 4.4 3.4 150 SCC. TIE STALL COWS OUTSIDE EVERYDAY. 15 HEIFERS FROM STARTED TO BREEDING. 11 HOLSTEINS, 4 JERSEYS.

ALL CONSIGNMENTS WELCOME

HAY SALE AT NOON, FOLLOWED BY REGULAR MONDAY SALE OF CALVES, FEEDERS, GOATS, SHEEP, HOGS, BULLS, & BEEF COWS.

Adam Fraley

(570) 772-6837

AU003538L

AUCTION Est. 1982 FRALEY COMPANY, INC.

1515 Kepner Hill Rd.

Muncy, PA 17756

570-546-6907 | fraleyauction.com

Precast Systems, LLC

Producing concrete since 1923

FEED BUNKS

BUNKER SILOS

CATTLE GUARDS

NCPA certified plant

Installed on site

717-369-3773

www.precastsystemsllc.com

5877 Bullitt Rd. Greencastle, PA 17225

WESTFALIA SURGE autotandem milking parlor. 2x4 stalls, bolt down installation, variable speed vacuum pump, plate cooler, metatrons. Everything included, all for $8000. 570-809-6567. (3/1)

20 DAIRYMASTER pulsators, takeoffs, sensors and complete claws. Will not part out. Willing to meet within reasonable distance. Call 814-329-5176 for information. (4/26)

60 STURDY BUILT STALLS, $1600; 60 cow comfort cow mattresses, $500; stainless steel pipeline for 60 cow tie stall barn, $1500. You remove and haul. Call Jeremy at 717-437-5215. (3/29)

4' X 6' COW MATS. GOOD mat for the money and easy to install. $80 each, including hardware. Call 717-304-6684.

USED MILK TANKS - 375 gal. Milkeeper; 600 gal. Mueller M; 800 gal. Mueller OH; following tanks are storage only: 1500 gal. Mueller O; 800 gal. O. T. H. Horning. 717-438-3104.

GUTTER GRATES FOR tiestall barns. Innovative design prevents hoof injuries. Call for more information and current pricing. 717-464-6476.

4 Dairy Cows

BUYING AND SELLING dairy herds, heifers and service bulls. Aaron Coons, 717-816-4118.

JUST FRESH, 1ST LACTATION Reg. Holstein cows. Good quality, well grown animals. 3-4 generally available each month. 570-297-5118.

5 Heifers & Calves

2 REG. BROWN SWISS heifers. Sired by Speedy. Dams are EX-90 and VG-87. Due May and June. 570-772-6520.

6 Dairy Bulls

B&W AND R&W POLLED homozygous Holsteins, A2A2. Some genomically tested also. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

WANTED - Registered Jersey bull, 12-15 mos. old. Call 856-478-2942.

REG. HOLSTEIN BULLS for sale. Ar-Joy Farms, Cochranville, Pa. 610-637-7423.

HOLSTEIN BULLS ready for free stalls and younger. High genomic tested bulls from contract matings and high type cow families. 610-932-6062. Call between 8:00-8:30 a.m.

BULLS FOR SALE & LEASE - Reg. Holsteins, any age out of dams with records to 30,000M, 1200F. Stump Acres. York Co. Call 717-792-3216.

7 Semen, Embryos

HELSEL-HILL HAS expanded. Call or text Keith Helsel for No Bull sires, Blondin sires, Resolution-Red, Furnace Hill Zas Endure, and more. 814-515-5455.

CUSTOM COLLECTING - WE custom collect your bull at our facility. Semen is processed with high quality standards at very competitive rates. We also offer short-term housing options during collection. Triple-Hil Sires 855-955-2100.

DONEGAL-CREEK BAXTER Pedro-ET, reg # 139932533. He is EX-94 AAA (4352). From 5 EX dams- 94, 90, 91, 91 & 95. Dam is 94 pt. Outside daughter, still in herd at 10 yrs. old & looks half her age. Sire stack is Baxter, Outside, Rudolph, Conquest, Starbuck, Citation R, Elevation. Very well balanced bull siring the right kind. Strength with dairyness. High productive life, low SCC, high conception. Early daughters are milking great & look better than their dams. Priced at $14 for 20 units or more. Joe Wivell 717-471-5260.

9 Equipment & Machinery

NEW HOLLAND; ARIENS parts inventory sale. Retired dealer 40 years selling in lots, remaining current and older model parts. Western Mass. Serious inquiries. Call 413-738-5379.

NEW HOLLAND 260 rake teeth. 20 new at $4 each, 25 slightly used for $2 each or take all for $120. Lancaster Co., Pa. 610-334-4885.

KUHN 3130 MIXER wagon and Master Mill hammer mill. Good shape. 814-282-5239.

SELF-PROPELLED forage harvesters and heads available. Claas, John Deere and New Holland. Visit www.cvfequipment.com or call 717-400-7917 if looking for a particular model.

RISSLER 1 YARD self-unloading skid loader bucket with 8" unload auger. 717-463-9731.

FOR RENT: E RISSLER 330 trailer TMR mixer, $30/day; IH Rissler 510 TMR cart, $10/day. Delivery avail. Myerstown, Pa. 484-793-2179.

ROOFERS BUGGY-RENT for $125/day or $500/week. Lancaster Co., Pa. 717-808-4155.

10 Feeds

CORN SILAGE TO BE made in the fall, can be non gmo. East Earl, Pa. 717-917-8324.

DAIRY QUALITY RYE silage. Keep the milk flowing with consistent feed, 61% M. Test available. High sugars. $85 at bag. Southern Lancaster Co., Pa. 717-629-7260.

1ST, 2ND, 4TH ALFALFA tested, 3x4x8' Chinook dried straw. Delivered or FOB. 610-767-2409, heidelhollowfarm.com.

BUYING DAMAGED GRAIN. Trucking is available. Call 717-575-5197.

CERTIFIED ORGANIC KELP meal. Redmond minerals. Dealers available in select areas. Hess Farm Supply. 717-354-9492.

FASTRACK - Improve milk production, increase feed utilization and improve herd health with Fastrack direct fed microbials. Contact Karl at 740-504-2859 or email klbss@columbus.rr.com.

11 Hay

ALFALFA AND MIX HAY small bales, lots of leaves. $335/t, extra fine $375/t. East Earl, Pa. 717-917-8324.

LARGE SQUARE BALES, 3x4x8 timothy orchard grass 2nd cutting, bales weigh 1100 lbs., very good quality, $90 per bale; 1st cutting large square bales, $45/bale. Sullivan Co., Pa. 570-419-8981.

CERT. ORGANIC 1ST, 2ND and 3rd cutting balage in tubes, individual wrap if needed; 4x5 dry round bales heifer dry cow hay. Delivery available. 570-250-1725.

ALFALFA BALEAGE, 4x4 wrapped round bales, $50 each. Also, small square bales alfalfa or grass, various prices. Richard Trinca, 814-349-8010.

HIGH QUALITY 1ST & 2ND cutting grass hay, 3x3x7 bales, low potassium. #1 hay, tested. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

CERTIFIED ORGANIC mixed grass and clover hay. Call from 7a.m.–4 p.m. 717-463-9731, leave message.

BRUBACKER'S QUALITY DAIRY SALES LLC

Dam of Jasper & Jamaica

10 BROWN ROAD, SHIPPENSBURG, PA

*EX-91 Jedi Jamaica sells!

Thursday, March 28 @ 10:30 A.M.

ND-Druvale Red & White or RC Reduction Sale!

- **Nd-Druvale has decided to downsize their herd and sell some of their exciting breeding stock!** If you're looking for EX cows to build up your herd, or some young heifers to breed and show, you don't want to miss this opportunity! We're selling 120 lots, including 60-70 from Druvale, and the balance from guest consignments including Edenview, Rick Wadel, Tom Mercuro and others! **Many descendants of EX-93 Uno Sissy** *(pictured below)*. And all go back to ***Citation Roxy EX-97!***
- **Jasper** *(pictured below)* **is dam, mgd or mggd to many that are selling. EX-93 with EX mammary.** Sons in AI and 50 plus embryos exported overseas!
- **EX-92 Salvatore sells on service and peaked at 150 lbs.! 4-6 292d 29,565 lb. 4.3F 3.4P! Dam & mgd both VG-87.**
- **EX-91 Jedi Jamaica** *(pictured)* **due sale day to sexed Rebel-Red!** 5-4 365 38,144 1365F 1264P!
- **Red Twitty heifers sell, born March & April of 2023. GTPI +2922 & +2873 ! They are the #1 and #3 Red Twitty daughters in America! They are mat. sisters to Pike son, the #2 Red Bull in America! GTPI +2987! Create the next generation of high Red & Whites! There is interest for contracts from major AIs!** The dam is just fresh x EX-93 x VG-89 x EX-93!
- Gameday dau. sells strictly fresh! ***She has a red son being tested for AI! Dam VG x EX-93 x VG-89 x EX-93!***
- **GP-84 Crimpson sells fresh 12-1 and milking well!** She'll be reclassified before sale and should go VG or EX! Her red Ranger-Red duaghters also sell!! **Dam VG-85 x EX-93 x VG-89 x EX-93!**
- **Selling daughters by** Ranger-Red, Network-Red, Lucid-Red, Trojon RC, Haze P RC, Rebel-Red, Rubels-Red, Bomaz RC, Gameday, Conway, Porfect, and Kahn! ***Most animals are Red or Red carrier!***
- RC Lionel sells backed by VG x EX-93 x VG-89 x EX-93!
- RC Parfect sells backed by VG-88 x EX-90!
- ***Keep watching for upcoming adds with more info!***

COWBUYER LIVESTOCK MARKETING SOLUTIONS

NOTE: *Need that special cow or heifer? This should be the sale! High type, lots of milk, and good genetics, all met together to create this opportunity for you! All cattle vet checked and vaccinated. Trucking available.*

Can't make the sale? You can participate online at Cowbuyer.com!
For Cowbuyer questions, call Katie Shultz: 717-543-7883.

Auctioneer/Sale Staff
Jason Brubacker Lic. AU5608
717-729-0173

Nolan Druist (Owner)
814-285-6623

Matt. Zimmerman (Ringman)
717-222-0101

EX-93 dams & gr'dams of many on sale

Sale Barn
Ivan Brubacker
717-414-6657

Pedigrees
John Burket
814-381-9070

Catalogs by Daniel Brandt 717-821-1238

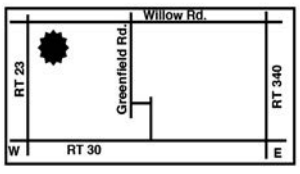
Due to Good Friday (March 29th) we ask that all cattle are picked up sale day or arrangements are made to care for them. Thank-you.

Replacement Silo Doors

Many Kinds In Stock	Silo Door Hardware
• Marietta	• Butterfly Hinges
• Fickes	• Latches
• Madison	• Steps
• Terre Hill	• Ladder
• Lancaster	*Silo Doors Made To Order*
• Ribstone	*Bring Pattern of Old Door*

Willow Road Silo Doors

Daniel Beiler
624 Willow Road
Lancaster, PA 17601
717-394-1004



SOYBEAN ROASTING ON YOUR FARM

- Full-fat roasted soybeans for maximum feeding value
- High-energy, bypass protein and palatability
- Toxic enzymes and molds destroyed
- Custom roasting in MD, DE, PA & Southern NJ

HORST GRAIN ROASTING
Chester Co., PA
(717) 926-4310

BRUBACKER'S QUALITY DAIRY SALES, LLC

10 BROWN ROAD, SHIPPENSBURG, PA

Thursday, March 21 @ 10:00 A.M.

Special Dairy Cow & Heifer Sale

- **We are expecting a good selection of fresh and fancy, 2 and 3 yr. olds out of local overstocked herds and heifer growers.** Mostly A.I. sired with several good Registered cows, most on test w/low SCC and milking well!
- **Brandt-View sends 5-7 fresh cows w/ deep pedigrees & genomics, milking up to 100 lbs.!!**
- **Six top, *Fresh and Fancy* cows from one high producing herd!** Smashing udders, and good feet and legs, all recently fresh and milking up to 120 lbs. with low SCC! ***The kind everyone wants!!***
- **4-5 Jersey cows, all recently fresh, from one consignor.**
- **Also a nice selection of heifers from healthy calves to close springers!**
- **Nine breeding age bulls out of good cow families!**

NOTE*: Looking to replace some worn out cows with some quality dairy cows? You're looking at the right place! We're getting a great selection of dairy cattle right off the farm. All cattle vet checked and vaccinated. Trucking available.*
~ More quality consignments welcome! ~

Can't make the sale? You can now participate online at Cowbuyer.com.
For on-line questions, call Katie Shultz 717-543-7883.

Manager/Auctioneers
Jason Brubacker Lic. AU5608
717-729-0173

Darryl Jones Lic. AU5194
717-226-0776

COWBUYER LIVESTOCK MARKETING SOLUTIONS

Sale Barn
Ivan Brubacker
717-414-6657

Pedigrees
Art Kling

Join us for our 'Annual Heifer Turn Out Sale' Thursday April 18th, 2024! We will be selling dairy cows, bulls and heifers!

ROUND BALES OR LARGE squares. Delivered by ton loads. Coons Farms. 717-816-4118.

HAYBUSTERS - Dairy and beef quality alfalfa, low K hay and straw. Large and small squares. Call Mark at 800-371-7928, or visit www.hay-busters.com.

12 Straw & Bedding

LONG WHEAT STRAW. East Earl, Pa. 717-917-8324.

CHOPPED STRAW in 3x3x6 bales. Good for bedding or TMR mixers. Available now. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

HIGH QUALITY SAWDUST available for delivery. Great sawdust for dairy and beef cattle. Call 301-334-6212 for delivery range, pricing and availability.

USE BALED SHAVING in your dairy barn. You'll love this very fine pine bedding. $5.50/ 40 lb. bag. 610-273-3602.

HAY OR STRAW-any type or quality. Call 717-253-6049 for pricing.

14 Tractors

2009 675C CHALLENGER. 260 HP, CVT trans, 4600 hours. Duals front and back. Rubber 80%. New hydraulic pump. Everything works, field ready. $100,000. 301-988-1057.

15 Vehicles & Trailers

TRAILER PARTS, TOWING accessories, trailer hitches, and cushion hitches. UPS to your door. Weaver Distributing. 1-800-Weaver-D. Save!

16 Fencing

TIMELESS FENCING - The post is the insulator. Versatile design is self-insulating and easy to install for sheep, goats, cattle & horses. Allegheny Meadows. 814-285-1541.

17 Silos

USED A.O. SMITH model 1250 Slurry Pump with agitation nozzle and load out line. 717-463-9731.

SILO DEMOLITION. Contact Beiler Silos. 570-745-3574.

HARVESTORE SILO ROOFS, affordable white or stainless. Solve spoilage. Sheet replacement, silo demolition. Parts and repairs on Harvestore and stave silos. 717-517-2080.

HARVESTORE SILO REPAIRS, also demolition and removal. Used replacement blue or white silo roofs, door frames, doors, lids, breather bags. Installation available. Call 717-768-0452.

BEILER SILOS - SILO PARTS, sales, service. New and used silos. Shotcrete relining. Foundation repair with Shotcrete. Tear down and rebuild. Silo doors made to order. 20 years experience. Serving Lycoming and surrounding Co. Jersey Shore, Pa. 570-745-3574.

I BUY USED SLURRYSTORES. Call 315-404-6721 or 315-495-6506.

SILO DOORS, galvanized steps and latches, poly door panels cut to size for all types of silos. Quality products are always a good investment. Meadow Springs Farm, Gordonville, Pa. Sales brochures and quotes call J. Elmer 717-768-3337 ext.1.

RE-BUILT SILOS, New or used, relines, parts and repairs. Call SR Silos 717-527-4103.

S & S SILO SERVICE - We erect silos, repair silos with shotcrete, repair concrete walls, stone walls, and foundations with shotcrete. Serving the shotcrete and silo industry for 25 years. 610-273-3993.

MANUFACTURERS of silo doors and hardware. Double thick tongue and groove cedar poly and plywood doors. Hardware is powder coated. Agri-Door. Call 717-949-2034.

19 Real Estate

NICE, GREEN MEADOWS for rent for your cattle in Orbisonia, Pa., approx. 15 acres. Also, 30 acres tillable land for rent for cash croppers. 717-715-4615.

WHOLE SHELLED CORN

• WHOLE COTTONSEED • CORN • 48% SOYBEAN MEAL • ROASTED SOYBEANS •

CANOLA MEAL LINSEED MEAL

CORN GLUTEN MEAL • BAKERY FEED

GROUND CORN, DISTILLERS • SOY HULLS

TRIPLE • M • FARMS

Custom Feed Mfg.

WE MIX FEED ACCORDING TO CUSTOMER AND NUTRITIONIST FORMULAS

Also Available:
BULK COMMODITIES

Call Us At:
(717) 272-3225

MINERALS NON-GMO

• TURBO MEAL • AminOleic • BLOOD MEAL • BEET PULP • FATS •

3/32" FINE GROUND CORN

Sell your Holsteins through PHA!

- Wanted: 600 Holstein heifers with ID weighing 400 lbs.
- Wanted: 200/month! Reg. or sire ID'd open heifers, ready to breed. Must be negative Leucosis, BVD & Neospora. Call today!

Upcoming sales:

- March 23, 2024 – DVU Green & Gold Spring Spectacular, Doylestown, Pa.

PA Holstein Sales

Pennsylvania Holstein Association

Herd dispersals done right by trusted sales management that is licensed and bonded!

Contact: David J. Lentz, 717-329-9202, djl1018@pa.net or PHA office, 814-234-0364. Email: director@paholsteins.com

Zimmermans

Glasslined Storage
Oakland Mills, PA
36 Yrs. Experience • Silos & Tanks
717-463-9731
www.silosandtanks.com

Pre-Owned Slurrystores® and Harvestores® in Inventory - Ready to be built

COMPARE OUR PRICES & QUALITY

FUSION® TANKS & SILOS
AFS automatic Hammermills
ALSTOR Stainless Steel Engineered Roofs
E. RISSLER MFG. Spiro Mixers
Zabel Equipment Hydraulic Manure Pumps
Quality Parts, Inc. Harvestore® Aftermarket Parts
DRYHILL Manure Pumps
Challenger Slurrypump HOT-DIP GALVANIZED

Rebuilt Harvestore® Unloaders In Stock - installed with a 2 year warranty

WE SERVICE WHAT WE SELL

SERVICE DEPOT

Alvin Eberly	Norwain Acres	Zimmermans
Harrisonburg, Va.	Orrville, Ohio	Oakland Mills, Pa.
540-820-0818	330-621-1276	717-463-9731

Zimmermans is not affiliated with CST Industries, Inc.

PUBLIC AUCTION

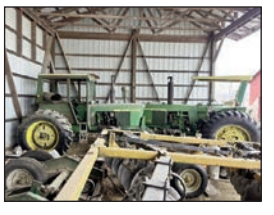
Ashelman Farm Machinery Dispersal

Located on farm at 753 Bowman's Mill Rd., **ORANGEVILLE**, Pa. **(Columbia Co.)**

Saturday, MARCH 16, 2024 *Starting 11 a.m.*

6 JD TRACTORS, SKID LOADER, COMBINE

1972 JD 4320 tractor, canopy, syncro, 3 pth, 2 hyds, 18.4-38" rubber-new injection pump; **1971 JD 4320** tractor, canopy, 3 pth, 2 hyds, 18.4-38" rubber-new clutch 1 yr. ago; **JD 4020 diesel** tractor, cab, syncro, 18.4-34" rubber, 3 pth, 2 hyds, recent overhaul; **JD 2640** tractor diesel, w/ 146 loader, hi-lo, 1 owner; **JD 2520** diesel tractor, wfe, syncro, overhauled-nice; **1937 Unstyled JD B** tractor; **JD 250** skid loader-2500 hrs-nice; clamp on bale forks; QT manure forks; JD 4400 self propelled combine-gas; JD 4 RW corn head; JD 213 grain head. **1989 Chevy C60 single axle dump truck 10' bed, gas, 5-2 spd**



GENERAL FARM MACHINERY

Tillage: Taylorway 350 15' rock flex disc-only 2 yrs. old; Brillion 15' cultimulcher; Oliver 12 tooth 3 pth chisel plow; JD 1450 5-18" semi plows; JD 145A 5-16" semi plows; 12' cultipacker;

Planting: JD 7000 4 row corn planter -dry fertilizer; JD 8300 grain drill dbl disc, grass seeder-new discs; Kuker 200 gal. trailer sprayer; Lely 3 pth fertilizer spreader; JD #71 3 pth 2 row corn planter.

Haying: JD 630 MoCo discbine - flails, 1 owner-just like new; Krone 230 round baler-net wrap, nice; JD 336 baler w/ thrower-recently rebuilt-very nice; Pequea 8x16 metal rack hay wagon; County Line 16' metal rack hay wagon; 14' wood rack hay wagon; **NH B37P bale wrapper**, self loader, tip-up w/ control box; NH 258 rolabar rake; JD 640 hay rake-new teeth; Grimm ground drive hay tedder; 58' skeleton elevator; 18' skeleton elevator; JD 38' elevator; JD 3950 chopper-new knives; JD 2x & pickup heads.

Others: NH 355 grinder-mixer; NI 324 2 row corn pickers-big bed-super nice; NI 324 picker for parts; NH 514 manure spreader-top beater; NH 512 manure spreader-top beater-very nice; 6" x 40' grain auger; Harvest Handler alum. elevator; Woods 3 pth 72" rotary mower; Kory 185 gravity bin wagon w/ Kory gears; McCurdy gravity bin wagon; J&M gravity bin wagon; Enrossi 3 pth sickle bar mower-like new; Loftness 3 pth 7' snow blower-hyd spout, 1 owner; 10' flatbed trailer; 10' tandem axle bumper pull livestock trailer-farm use only; 18.4-30" tires & rims; 2 pto generators on cart; 3pth fertilizer side dresser; pto cyclone seeder; Sears seed cleaner; JD 3 pth quick hitch.

Auct. Note: Equipment is super clean & field ready. Not many smalls, be on time.

Terms: Cash or good Pa. check day of sale. Unknown buyers must have letter of credit guaranteeing funds.

Online bidding: Fraley Live

AUCTION Est. 1952 FRALEY COMPANY, INC.
1515 Kepner Hill Rd.
Muncy, PA 17756
570-546-6907 | fraleyauction.com
AY001971

March 03.15.24

MADNESS on the HOME COURT

Full Roster available at Cowsmo, DAT & Cowbuyer. Follow MARCH MADNESS SALE Facebook & Snapchat page for live coverage!

CATTLE HOUSED:
at Glad Ray Farm, 10609 Keysville Road, Emmitsburg MD 21727

CATTLE VIEWING: 12-4 with food truck on site

SALE TIP OFF: 6PM with complimentary snacks & cash bar available @ Wyndham Gettysburg!

CATTLE SOLD virtually at the Wyndham, 95 Presidential Circle, Gettysburg, 717-339-0020. *Mention March Madness for discounted rate.*

90 Lots representing the best in Red & Black Genetics! Request videos from sale staff.

STARTING PLAYERS INCLUDE:
Adler, Anna-Red, Barracuda, Black Lilly, Blexy, Caught Your Eye, High Octane Babe, Jubie, Subliminal, Temptress-Red and more!

Chris & Jennifer Hill
202-255-7907 • 301-606-2269
salesflash@comcast.net

MD HILLBROOK

SALE MANAGEMENT | AUCTIONEER SERVICES | PRIVATE SALES

FARM FOR SALE - 158 acres, 100 acres tillable. 37 tie stall barn, 2 sheds. 6 bedroom house. Somerset Co., Pa. 814-267-3875.

NORTHERN PA. year round home with spacial property. Gorgeous mountain views, near State Gamelands and developed bicycle trail. Sits high and dry. 717-856-2024.

THE GET-R-DONE REALTOR. Rodney Rice, 717-729-9501. 50 years serving farmers selling, buying, auctioning. Landfarmrec-JAK Real Estate. 717-753-5510.

TO BUY/SELL REAL ESTATE in Pa. call Thomas Hershey at 610-209-7096. Hershey Farm Agency, Inc., HersheyAuction-LLC.com. 800-880-3831.

BEILER-CAMPBELL Realtors and Auction Services, Farm and Land Division. Are you looking to purchase or sell a property in Pa. or Md. Call Chris Taylor, office mgr., 888-786-8715 for an auctioneer or realtor.ctaylor farms.com.

20 Wanted

BUYING HARVESTORE silos & Slurrystores. Call 717-517-2080.

ISSUES OF HOLSTEIN World, Jersey, Brown Swiss, etc. (all other dairy cattle breeds) magazines, sale catalogs and sire directories. 716-255-5625.

I AM STILL LOOKING FOR used books and publications about dairy farming, printed early to late 20th century. Interested in all farming related topics. Paying cash. Phone Owen Backus, 608-479-0811.

I BUY TRUCKER HAT collections. 215-896-5609.

21 Opportunities Wanted

YOUNG FARMER looking for a dairy farm to rent. Ideally rent to own situation in Pa. or Md. 717-824-1320.

OLDER MAN SEEKS part time/full time work on farm with on-farm housing or nearby. Prefer Franklin Co. area or nearby. Consider other areas. 717-816-9693.

INDIVIDUAL SEEKING herdsman position or looking to rent approx. 50 cow dairy farm. 814-442-5782.

23 Pets

OUT OF RESPECT FOR animal welfare, "Pets or Dogs Wanted" will not be accepted as classified ads. We will continue to accept household pet "For Sale" ads. Please take care when purchasing, selling or giving away a pet, keeping the animal's well-being in mind.

A.B.C.A. REG. BORDER Collie puppies. Trial winners on both sides of pedigree. Two rounds of vaccinations and up to date on worming. $500. 740-363-6235 or 740-803-0105. (3/8)

24 Seeds

ALFALFA, GRASS MIXES, oats and sorghum. Hefty brand and Augusta seed corn. Jacobsen GT soybeans. Leabrook Ag, call us at 717-898-9576.

NEED SEED OATS? We can obtain almost any variety. Also publish quarterly oat marketing newsletter. $12/ year. J.C. Goss, Box 312, Hurley, MO 65675, 417-708-7860.

KING'S AGRISEEDS, feeding your farm's future through high energy forages, and soil building cover crops. Lancaster, Pa. 717-687-6224, info@kingsagriseeds.com, www.KingsAgriSeeds.com.

CORN SEED. PRICING starting at $129/bag (before discounts). De Dell Seeds, the leaders in Non-GMO corn. 519-264-CORN.

ALFALFA, CORN, SOYBEANS and more! Call us for all of your crop needs. Growmark FS-Eighty Four. 724-222-4303, www.growmarkfs.com.

TRY THE NEW WINNER 2015 World Forage Analysis Superbowl - Alforex Hi-Gest 360 Alfalfa, cutting edge digestibility. Hess Farm Supply 717-354-9492.

SEED CORN - Partners brand, Mid-Atlantic, Prairie Hybrids. Lots of customer satisfaction. Dairyland hybrid alfalfa's quality yield digestibility. Oregon AG, 717-656-0067.

HUBNER SEEDS - Alfalfa, Corn, Soybeans, call Merle Stoltzfus. 717-224-0700.

APPLY AGROWSIL TODAY Quick and long lasting PH increase, increased yields, soil nutrient release, disease and stress tolerance, and drought tolerance. 1-800-850-0527.

25 Miscellaneous

INTERESTED IN READING? 200 Brown Swiss Bulletin magazines from 1970s to early 2000s. Also, Hoard's Dairyman, Successful Farming and other misc. magazines. Make offer. Call 717-529-2326, ext. 1.

WESTERN PA GRAZING Conference will be held on 03/14/2024 at the Trinity Point Church of God in Clarion, Pa. Visit www.westernpagrazing.com. (3/8)

OLD BOOKS/AGRICULTURE. Back to 1850, some rare. Cattle, farming, horses. American Shorthorn Herd Book,1856,Vol. 1, etc. Call Jerry 360-671-2323.

STOP FLIES. GREAT products. Fly parasite plans. Cedar solar traps (the best). Zapper that just keeps zapping. www.dairyflyparasites .com. 888-771-3276. Useful Farm Products.

LOOKING TO GET RID of insects? Buy bluebird or tree swallow houses. Plus more. 717-529-2326, ext. 1.

CLEANING OUT YOUR attic? We'll take any magazines, newspaper, books, etc. for old man to shred for horse bedding. Call now. 717-529-2326, ext. 1.

SEE FARMING IN N.Y. through the eyes of an 11 year old. Visit Youtube and search "4th Gen Dairy Farmer" for videos. Call 716-474-1705 for more information.

HORSE, DONKEY AND calf blankets. Reasonably priced. Dealers welcome. Call 717-361-4474.

LIGHT UP YOUR BARN with custom made clear poly carbon doors. Also custom manufacturing and repair. Jonas King, 3451 Sunnyside Rd., Manheim, Pa. 17545. 717-361-8853, ext. 4.

POLY SILO DOORS - Steel horse hitches; pine shavings; pine bedding pellets; Meadow Springs Farm, Gordonville, Pa. 717-768-3337, ext. 1.

PAINTED MILK CANS - farm scenes $200 or have one custom painted with cows, horses or any family pet. Carroll County, Md. 410-259-1276.

OLD AERIAL PHOTOS of your farm or home dating back to 1963. Nathan Lewis 888-402-6901 or vintageaerial.com.

27 Livestock

50 TOP END BLACK ANGUS pregnant beef cows, retiring. Due May/June, closed herd, reputation cattle. 570-504-4443. (2/23)

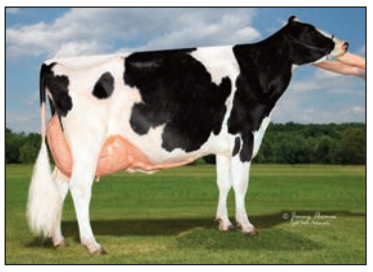
ANGUS BEEF, READY FOR slaughter. 570-488-6596.

SOLLENBERGER SILOS
5778 Sunset Pike
Chambersburg, PA 17202
Poured Concrete Silos for Farm and Industry Since 1908
For information call:
Ken Mansfield
717-503-8909
www.sollenbergersilos.com

Ohio Holstein Convention 2024 Virtual Sale

Howard Johnson by Wyndham, 1920 Roschman Ave., Lima

Friday Evening, March 8, 7:00 P.M.



Silver-Mist Sanchez Cate
EX-94,2E EEEEE

7-03 305 31,300 3.3 1023 3.2 1001

Cate was the Res. Grand Champion of the 2023 Mid-East Spring National as an Aged Cow! Selling is her own daughter by Delta-Lambda that will contend in the Summer Yearling Classes for 2024! **See this heifer on the farm tour & tag sale at Topp-View-PC on sale day!**

Erbacres Snapple Shakira-ET
EX-97,2E-CAN 97-MS

4-11 365 35,567 4.8 1711 3.8 1367

The incredible Shakira was Supreme Champion WDE & Royal in 2021 & 2023 and arguably the GOAT of show cows! Selling is an IVF session from her Red & White Altitude-RED sister! Incredible opportunity!

Dorloy-K Guinness-RED-ET

Guinness-RED was the 2021 International Red & White Show Junior Champion! Selling is buyers choice of her 2 special R&W December, 2023 sisters sired by Altitude-RED and Journey-RED. These calves are potential 11th gen EX and bigtime show prospects!

S-S-I Doc Have Not 8784-ET
EX-95 EEEEE

4-05 320 35,670 3.9 1404 3.3 1162

Have Not 8784 sold for $1.9M in package. Selling buyers choice of 2 beautiful Sept, 2022 Homecoming daus. due August for Fall Yrlgs. in Milk! Their dam is Have Not 8783 EX-92, the full sister 8784. ALSO, Tango-RED embryos X Delta-Lambda X Doc 8784!

Springhill-OH Wind Jada-ET
EX-94,2E EEEEE

4-07 365 39,000 3.9 1532 3.5 1381

The beautiful Jada was Grand Champion M-E Summer Nat'l & OH State Fair 2019. Her Dam is Kingsmill Goldwyn Jewel EX-94,3E w/ 200,000+ Lifetime milk. Selling is buyers choice Jada's 2 fancy cut sisters by Latenite-P-RED born 9/4/23 & 12/6/23.

More Type Lots:

- 1st choice from 3 females by Unstpabull & Analyst X Intense Jordy Camille EX-91
- 9/18/23 R&W Moovin X EX-94,3E Goldwyn X Redrose EX-96,4E WDE Supreme Champ
- King Doc due June for Jr 2 for the shows! Dam is Oakfield Goldwyn Daisy EX-94,2E and sister to WDE R. Grand Champion Darby!
- Choice of Tango-RED or Latenite-P-RED embryos from Res. R&W All-American Ms-AOL Revive-RED
- 5-#1 Eye Candy embryos X Blexys Doc Bloom VG-88 1st calf X Blexy Goldwyn EX-97,3E Supreme Champ WDE 2017
- 5-#1 King Doc embryos X Ernest-Anthony Acoustic EX-95,3E X Aphrodite EX-95,2E X Ashlyn EX-96,2E
- Hindsight-RED or Rompen embryos X EX-94,3E R&W Action that was HM Sr Champ OH State Fair 2022 & 10th gen EX
- Choice of Lambda or Parfect female embryos from an EX-94,3E Goldwyn & 18th gen EX!
- Hulu*RC embryos X Hilrose Alicia-RED X Hilrose Advent Anna-RED EX-95,4E GMD
- Semen sells by Goldwyn, Encore & Skybuck

HIGH Genomics Sell:

- Selling is 2 mat sisters from deep Pine-Tree family; one born 10/17/23 Cumulus +3124G +1153NM$ & the other born 8/31/23 by Jeremy is +3104G +1161NM$
- Selling a flush-age yrlng Holysmokes that is +3104GTPI +1036NM$ & works well. Also, IVF session from her dam, by Parfect!
- Embryos: Hammerhead X Parfect. PA= +3115G +1064NM$
- IVF session from +3163G +1226NM$ +1312M Sheepster
- IVF session from +3085GTPI +1038NM$ +1590M Holysmokes
- Flush-age Trooper yrlng +3058G +1026NM$
- Flush-age Milky yrlng +3085G +1038NM$

Sale Manager/Catalogs:
Daniel Brandt
PEDIGREES & MARKETING
167 Valley Lane, Annville, PA 17003
Ph: 717-821-1238 Fax: 717-867-5493
E-mail: brandtfive@comcast.net

Sale host:
OHIO HOLSTEIN ASSOCIATION

Sale will be broadcast live on COWBUYER

Regional Sales Representative

U.S. Registered Holsteins FOR MAXIMUM PROFIT — Holstein Association USA, Inc.

The Holstein Association seeks dynamic, innovative, and talented **Regional Sales Representatives** for Eastern PA, New England, DE, NJ, and MD. The candidate must reside in Lancaster County, PA.

Job Purpose: Promotes and sells Holstein Association USA products and services to current and prospective customers in order to help the Association achieve its annual sales and revenue goals.

The dynamic, innovative, and talented **Regional Sales Representative** will promote and sell products and services for individual dairy producers that will increase both their short-range and long-term profitability. This enthusiastic individual will build strong mutually beneficial relationships with existing and new members. The Representative will develop a network of industry contacts to stay current on industry topics and developments and to obtain new business prospects.

The **Regional Sales Representative** will receive a competitive salary and benefits package. The salary range will depend on sales experience, dairy industry experience, and other competencies. Please see the full job description and apply here: https://www.holsteinusa.com/association/employment.html

The Holstein Association is an Equal Opportunity Employer and as such, complies with all federal, state, and local laws prohibiting discrimination, actual or perceived, based on race, creed, color, age, religion, alienage or national origin, ancestry, citizenship status, sexual orientation, genetics, protected veteran status, gender identity or expression or any other characteristics protected by law.

Hard Core Selection Sale VII

COWBUYER LIVESTOCK MARKETING SOLUTIONS

March 9, 2024 • 11:00 A.M.

Fraley's Dairy Complex
1515 Kepner Hill Rd. • Muncy, PA 17756

HARD CORE FARM
The Fisher Family
295 Barley Church Rd
New Enterprise, PA 16664
Keith: 814-932-3524
Donnette: 814-932-3862
Fisherdonnette@aol.com
Follow us on Facebook

Selling 85 Head at the Largest Colored Breed Sale in the East.

Selling show-age calves and milk cows from all colored breeds. There is something in this sale for everyone... polled, A2A2, show quality and deep pedigrees with lots of milk and components! ***Trucking will be available immediately following the sale.***

Kozy Kountry Precious EX94 5E

Dynamic Fall calf sells out of EX90 DBL Barrel, next dam EX94 Precious, then EX93 Portia, then 2X All American EX96 Soldier Polly. *Kozy Kountry Farm, PA*

Jenny's Raven Vermont VG89

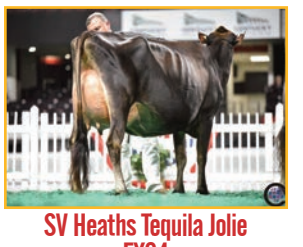
Deuce December calf out of VG Predator, out of Free Beer, next dam is EX91 Burdette, followed by 4 generations EX. *Poole, PA*

Kuhlkows Park Shiver EX92 3E

VG Get Lucky daughter sells due in September to Skyhigh; Dam is EX91 Zeus Sugar, then EX92 Park Shiver with records over 21,000. *Vail, FL*

GS FLJ Tippy EX94

Dynamite Fall Calf out of VG88 Juke daughter, next dam EX93 Tori with records over 22,000, then EX90 Tigger. *Smith-Lenhart, MD*



SV Heaths Tequila Jolie EX94

Potential 6 Generation Excellent Sells. Bontino Jr 3 yr old out of EX94 Tequila Jolie, then EX91 Verbatim, EX90, EX92 and EX90. *Spring Valley Jerseys, MD*

HPG Hard Core Engineer Fiona EX91

Selling choice of 2 Joyride September calves out of EX91 Fiona, followed by VG Fizz,then EX91 Primetime, then EX94 Francine *Champluvier, PA*

Arethusa Veronicas Comet ET EX95

Nuance December calf sells out of EX90 Fizz, next dam EX91 Comical, then EX95 Comet, then EX97 Veronica. *McWilliams, PA*

Pennwood Kaptain Allie Abbie ET EX92

Potential 6 gen. Maestro Summer yrlg. sells out of EX91 Fizz, then EX92 Tequila, then EX92 Sambo,then EX92 Kaptain, then EX92 Remake. *Cotter, PA*

Springhill Kojack Unique ETV EX95

A2A2 American Pie sells due in March to James Dean out of EX95 Unique, next dam EX94 Unify. *Kishman, WI*

Misty Meadows Pilot Sequoia ETV VG88 EX MAM

A2A2 Pilot sells out of EX92 Archie, then VG89 Jaycob, VG87 Enhancer, then VG88 Frank. *Endres, Cliffe & Hetke, WI*

Knapps Regis Tambourine EX95

Just Fresh A2A2 Sr 2 yr old Drone sells, out of EX90 American Pie, then EX95 Tambourine, EX93 Tamera, potential 5th generation EX. *Fraley, PA*

Adams Creek MM Anisa ET EX94

A2A2 Sr 2 yr old Top Notch sells due in March to Maverick, granddam is 2X All American EX94 Anisa *Nicely & Potter, IN*

Warwick Manor Ty Carter EX93

A2A2 George Summer Jr 2 yr old sells due in April to Jameson, next dam EX90 Drone, then EX93 Carter, followed by EX92 Fayette. *Warwick Manor, PA*

Warwick Manor Alymo Pie VG88

Michelangelo Jr 2 yr old due in May to Jameson, out of VG88 Alymo with records over 30,000, then VG, then EX94 Pistachio Pie. *Warwick Manor, PA*

Hartdale Alstar Cutie EX93

Potential 6 generation Michelangelo December calf sells out of EX90 Kringle, then EX93 Alstar Cutie, followed by EX91 Showtime, then EX92, then EX93. *Crossland, MD*

Cedar Fringed Altann EX95

A2A2 Newton Fall Calf sells out of Latimer 2 yr old, next dam is EX90 Amen, then VG mentor, then EX93 Valor, then 5x Nom All American Altann EX95. *Genetic Link, PA*

Sunshine Dittos Dottie EX94 5E

VG87 Winston 4 yr old gr'daughter due in September to Cyride sells,next dam EX92 Rebel Daytona, then EX94 5E Othello Dottie, followed by 2 more generations of EX. *Fisher, PA*

Lands-Brook Christina EXP ET EX96 4E

VG88 Camero daughter sells with record over 24,000 due July to Legend Man out of VG Zumba, next dam VG87 then EX96 Christina, then EX94 Christie. *Lands-Brook Farm, IA*

HC-HP Red Rob Fireball EXP ET EX96 4E

Potential 6 generation EX MD Justice milking daughter sells fresh January 2024,out of EX91 Ricochet,next dam EX92 Premium then EX96 Fireball. *McKissick, PA*

Hard Core Ace Roxy EXP EX95 4E

Detroit December calf sells out of EX91 Premium, then EX95 Academy Roxy, then EX96 Rubens Roxy. *Fisher, PA*

Bdandy Patriot Tixie EXP VG85

She sells! Jr 3 yr old Patriot sells due in September to Spiderman. She was Nom All American Jr 2 yr old 2023. *Fisher, PA*

Valley View Oakleigh 2390 EXP EX92

Ricochet Milking daughter sells due in September to Cyride out of EX92 Blaine Oakleigh, maternal sister 2023 Res All American Winter yearling. *Graves, KY*

Quietness Money Floral P

Polled Ricochet Jr 3 yr old daughter sells fresh in February out of EX90 polled Lucky Strike. Maternal Sister was Nom All American Spring Yearling 2023. *Quietness Farm, MD*

Hard Core Lottery Fireworks EX92

Potential 6 gen EX Ricochet Summer Jr 2 yr old sells due in Sept. to Love Shaq out of EX92 Lottery, next dam EX94 Snoopy, EX92 Firepower, next dam EX90 Now You See. *Towe, KY*

Merriwin Sombe Bo Allison

She sells! Sombero Summer Jr 2 yr old due in June to Devil Anse out of VG Anecdote, then VG Presto Alexa, next dam EX91 Red Robin Alexa. *Winton & Merrillea Holsteins, NY*

Hard Core Perfect Sunrise EXP EX95 4E

Ladys Man Summer Jr 2 yr old due in June to Comanche out of EX90 Premium, next dam is EX95 Perfection, then EX96 BDC Stella. *Andrews, PA*

EliteHP Perfect Firefly EXP ET EX91

A Lotto Payout Fall yearling sells out of EX91 Perfection, then EX94 Premium Fire Maid, followed by EX92 Firepower, then EX90 Now You See. *Fisher, NH*

North Stars Mega Joker ET VG89

Polled Stamped Em Winter Yearling out of VG Cyclone, then VG89 Megadeth Joker, then EX93 Jazz. *Cold Springs Farm, NH*

Corstar Cyclone Pasta ET EX94 3E

Stamped Em Sr 2 Yr old due May to Stargazer sells out of EX92 Anticipation, next dam EX94 Cyclone with rec's over 22,000, then EX92 Megadeth. *Cold Springs, NH*

Innisfail-WO Mega Ladyluck ET EX90

Bender Spring yrlg. sells out of VG Greek, next dam EX90 Ladyluck All Am Jr 3 yr old 2015, then EX93 RU Lady with records over 25,000. *Lazy M Farm, WI*

Hard Core Prem Skittle EXP ET VG88

Cyride Summer yearling out of VG Premium, next dam EX93 Redman, then EX96 BDC Stella 2X Grand Champion WDE. *Fisher, PA*

Hard Core MD Justice Dinah EX92 2E

Cyride Summer yrlg. out of EX92 MD Justice, then 2019 All American Aged Cow EX94 Frolic, next dam EX94 Othello with records over 22,000. *Fisher, PA*

Cold Springs Royal Lazer EX90 3E

A Lotto Payout Fall Calf sells out of EX90 Zeus, next dam 2020 Res All American Aged Cow EX90 Royalty, next dam EX91. *Cold Springs Farm, NH*

Hard Core Perfect Sunrise EXP EX95 4E

Tanbark Fall Calf out of VG89 Bentley, next dam EX94 Perfection Sunrise, then EX96 BDC Stella with records over 24,000. *Fisher, PA*

Hard Core O'Raely EX95 3E

Detroit Dec. calf sells out of VG88 Dutch, then EX95 O'Raely, then EX91 Superior, then EX90 Enhancer. Mat. sister was Jr Champ MD State Fair '23. *Fisher, PA*

Sale conducted by:

AUCTION Est. 1982 FRALEY COMPANY, INC.
1515 Kepner Hill Rd.
Muncy, PA 17756
570-546-6907 | fraleyauction.com
AY001971

Catalogs will be online at Dairy Agenda Today and Cowbuyer.com

Siemers Lmda Paris 27856-ET (EX-91-EX-MS-GMD-DOM), dam of PAZZLE, Farmgirl Photography photo.

ADD ELITE GENETICS THAT SHINE

PAZZLE is an exciting Showcase™ sire that offers leading Type, balanced production and robust health traits. This combination of style and productivity will deliver genetics that will shine in all environments. Breeders love the strength and style that early PAZZLE daughters display. His pedigree combines two great cow families from Siemers Holsteins Inc., hailing from the 2023 Global Cow of the Year, Siemers Lmbda Paris 27856-ET (EX-91-EX-MS-GMD-DOM), and sired by the newly daughter-proven 250HO15087 ROZLINE.

Add this easy-to-use sire to your breeding program today!

SELECT SIRES INC.

YOUR SUCCESS Our Passion®.

Select Sires Member Cooperative
Phone: (614) 878-5333
Web: www.cobaselect.com

Premier Select Sires, Inc.
Phone: (800) 227-6417
Web: www.premierselectsires.com

12/23 CDCB-S/HA Genomic Evaluation. Rel. %: Yield 82, MAST 72, Type 81, PL 77, FI 76. ®Herd Health Profit Dollars, HHP$, Your Success Our Passion. and the Select Sires logo are registered trademarks of Select Sires Inc., Plain City, OH. TPI is a registered trademark of Holstein Association USA. ™Showcase and *gender* SELECTED are trademarks of Select Sires Inc. All *gender* SELECTED semen is processed using Ultraplus™ technology. Ultraplus is a trademark of STGen LLC. PAZZLE photo by Thomas. = *gender* SELECTED™ = Showcase™