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Merry Christmas

# FARMSHINE

We rise every week to cover farmers and agribusinesses



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Mailed the day before →

December 8, 2023

## Howard's priceless gift of simple giving

By ALAN GUEBERT  
Farm & Food File

The Christmas tree was a scrub cedar hacked from the edge of the woods that bordered the farm. Big-bulbed lights, strung in barber pole fashion, generated almost as much heat as the nearby wood stove. Yellowed Christmas cards, saved over the years and perched like doves in the untrimmed branches, served as ornaments.

"I believe this is the prettiest tree I've ever had," Howard proclaimed as we stood in its glow. "And its smells good, too."

The only scent evident to me was a mixture of wood smoke and the remains of a fried pork supper but I lied and said, "Sure does."

Howard beckoned me to sit. We had shared Christmas Day in the dairy barn and it was his request that we share a bit of the night, also. He knew I was alone because my family, his employer, was visiting relatives. I knew he was alone because he was always alone, a bachelor for nearly 40 years.

"I'll get us some Christmas cheer," he offered as I sank into the sofa. In untied work shoes he shuffled toward the kitchen. A minute later, he returned with two water glasses filled with rhubarb wine.

"It's been a good Christmas, ain't it Allie-Boy?" he asked as he sat in a ladder back chair by the stove.

He had called me Allie Boy for as long as I could remember. I had taken to call him Hoard the Dairyman, after the title of

a farm magazine my father subscribed to.

I nodded. It had been a good day. Two wobbly newborn calves greeted us when we arrived at the dairy barn early that morning. Wet and shivering, we dried them with the past summer's straw before showing them how to find breakfast at their mamas' side. One was a bull, the other a heifer.

"We ought to name 'em Mary and Joseph," Howard now said as we rehashed the day, "on account of them being born today."

Mary and Joseph?

Generally, Howard had only one name for all cows: Succum. None of us knew what it meant or where it came from, but from the time he arrived on the farm in 1965 every cow was always Succum and every heifer was always Little Succum. A group of cows or calves were simply Big Succums or Baby Succums.

"Mary and Joseph they will be," I said approvingly.

Silence hung in the stale air. I reckoned that if you had bached it for 40 years, silence wasn't a void that needed to be filled so I sipped my wine and said nothing. Howard reached for his pipe and the big, red can of Velvet tobacco that had been my Christmas gift to him that morning.

"You want to roll yourself a smoke, Allie? I got some papers here."

I shook off the offer.

"Yep," Howard said as if to himself, "that's the prettiest tree I've ever had. And

this is shaping up to be the nicest Christmas I've ever had because you came by."

I looked at the tree and then at the old man ringed in tobacco smoke staring at it and I felt sad. Not for him. I felt sad for me. I had agreed to come to his house to accommodate him, a favor for a hired man.

But he had not wanted a favor. All he had wanted was the chance to share his Christmas good fortune with me. He had some new wine, a warm fire, his best Christmas tree ever, and a week's worth of tobacco. He was happy and he wanted to give me some of that happiness.

As I stared at the silhouette of Hoard the Dairyman in the glow of the Christmas lights I saw a man of great warmth, vast wealth and pure honesty. He didn't have a checking account or credit card but he was far richer than the condescending college boy on his sofa.

"Well Hoard," I said a very quiet minute later, "I better go. We both need to be at the barn early tomorrow."

He led me to the back door. "Don't forget," he said as I headed for the truck, "we'll call those calves Mary and Joseph."

Almost 30 Christmas Nights later, I have not forgotten two calves named Mary and Joseph and Howard's priceless gift of simple giving.

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*The Farm and Food File is published weekly through the U.S. and Canada. Past columns, events and contact information are posted at [www.farmandfoodfile.com](http://www.farmandfoodfile.com)*

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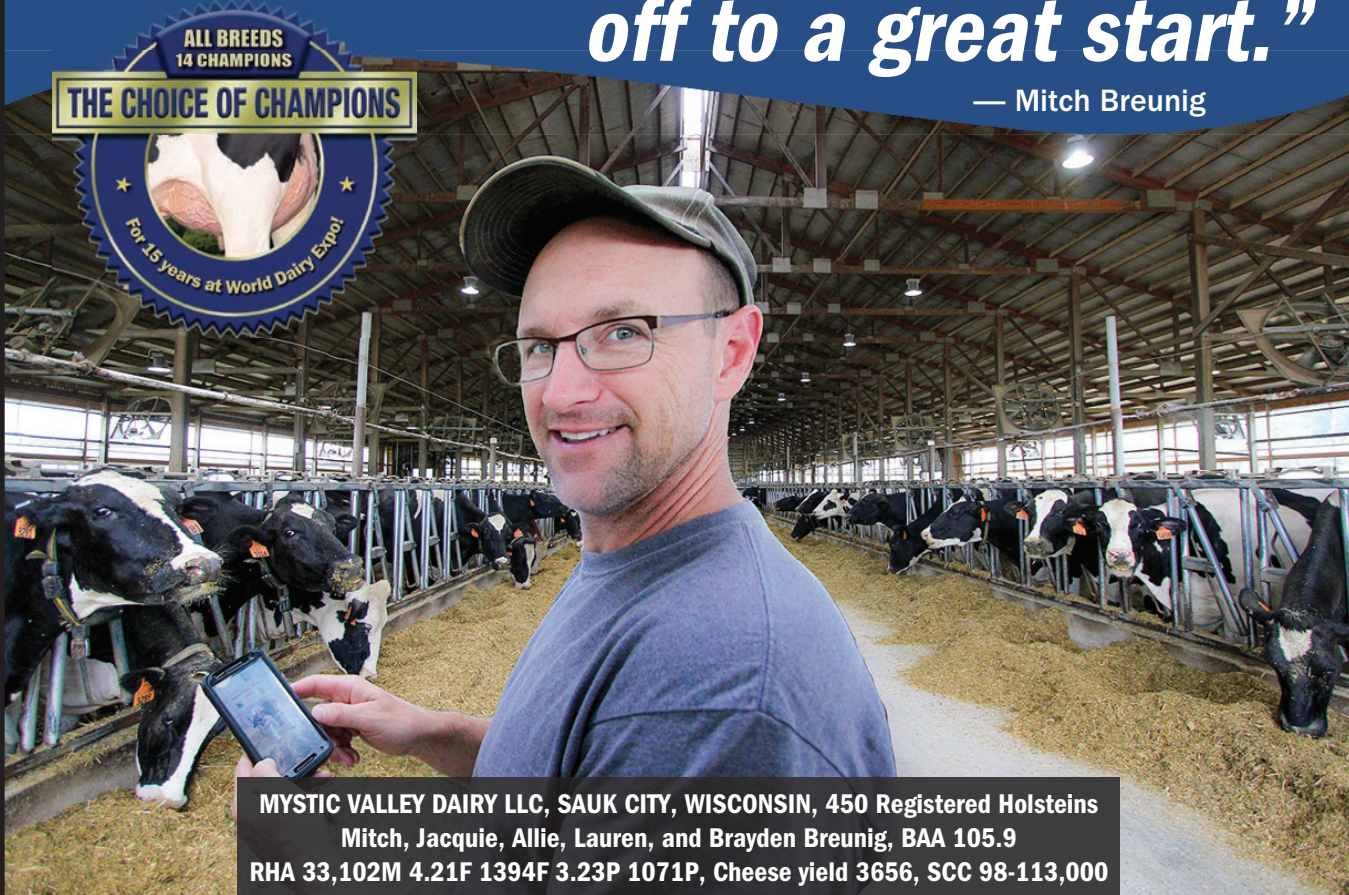
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The herd was recently recognized for the 11th time as a 2023 Holstein USA Progressive Breeders Registry (PBR) herd, based on production, conformation and homebred percentage. Mystic Valley is 93.9% homebred and a top 25 herd, nationwide, for fat and protein. A goal today is high component, low SCC milk, shipping at least 8 lbs of solids and 120 lbs/cow of energy-corrected milk.

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**\$205,000 in grants aided Pa. dairy farms to make refinements**

HARRISBURG, Pa. — The Center for Dairy Excellence recently awarded a collective total of \$205,000 to 41 Pennsylvania dairy producers through the latest round of the Dairy Excellence Grant program. Leveraging funds provided through the Pennsylvania Dairyman's Association and the Commonwealth of Pennsylvania, this investment from Ag Excellence has supported a collective reinvestment of more than \$3,894,639 into Pennsylvania dairy farms across all of the funded projects to date. The grants are designed to support dairy farm improvement projects that enhance efficiency and cow comfort.

"This grant program has really helped Pennsylvania dairy producers advance their operations, drive efficiency, and commit to cow comfort over the past few years," said Melissa Anderson, dairy programs and operations manager. "These funds continue to help dairy producers achieve their goals, commit to excellence, and drive performance."

Grant recipients are planning to use the funds to invest in activity monitors for their herd, convert to LED lighting, construct new feed storage systems, and install new fans, curtains and mattresses. Several producers also plan to use the grant funds to improve heifer housing and bunk space, remodel calf barns, and invest in new TMR mixers and feed management technology.

During this sixth round of funding, a total of more than 10,500 Pennsylvania dairy cows will be impacted by the improvement projects. Grant recipients' herd sizes range from approximately 50 cows to 2000 cows.

In a recent survey of Dairy Excellence Grant recipients, 60 percent of individuals surveyed said the improvement project would not have happened without the grant. After receiving the grant and implementing their improvement project, 56 percent of individuals surveyed said they noticed moderate to major improvements in milk production per cow. A total of 60 percent noticed moderate or major improvements in the overall profitability of their dairy operation through the project.

Grant recipients were selected by a committee of industry professionals and will receive a 50 percent match, up to a maximum matching level of \$5000.



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# What lies ahead for dairy in this ‘climate-smart’ era? Part III

*Why food and beverage companies want farms to help them meet their GHG reduction targets*

Corey Scott of Athian explained that in the dairy value chain, there are three entities, and the processor or cooperative or aggregator is the middle with CPG companies and retailers downstream wanting to access carbon credits inside their supply chain and farms that are upstream being the suppliers of those GHG reductions.

Photo by Sherry Bunting



**By SHERRY BUNTING**  
Special for Farmshine

BIGLERVILLE, Pa. – Science and economics regarding greenhouse gases (GHG) were the centerpiece of the PDMP Fall Forum in Biglerville on November 8th.

Around 40 attending dairy farmers heard more about the Pennsylvania CARAT project, in which Professional Dairy Managers of Pennsylvania (PDMP) is a partner along with Penn State University, Center for Dairy Excellence (CDE) and Red Barn Consulting.

The Forum also featured a presentation by Corey Scott with Athian Sustainable Livestock Systems (athian.ai), a startup company that received seed money from Elanco Animal Health.

“We take the business side and apply it to

the cool science you are hearing about today,” said Scott as she explained how Athian is a platform that certifies, validates and aggregates carbon credits, serving as a “blind” to house the data that assures the quality of these credits between the producer and the processor as they are marketed within the dairy and beef value chains.

This is known as “insetting” as opposed to selling credits outside of the value chain to other companies, which is known as “offsetting.”

For example, Athian recently certified Rumensin’s impact on emissions as a “daily decision.” This could also set a precedent for other “current practices” on dairy and beef farms, where the decision to continue a practice is made on an ongoing basis – not once and done and in the past – but current to po-

tentially generate marketable credits for farms that have already implemented such practices.

Scott also noted a milkshed example involving a large cooperative operating in the Central U.S., made up of the processing plant and the milk-shipping producers, whereby Athian verifies the specifically-defined market to demonstrate it is within a CPG company’s supply chain.

Part of Pennsylvania’s CARAT project, which received \$25 million in USDA Climate-Smart Partnership funds, is to develop the marketing side for the gains implemented and measured on the science side.

Scott’s presentation gave a glimpse into how such things may unfold as the global commitment to “reduce the speed of warming” drives carbon credit market develop-

ment both inside and outside of food and beverage value chains.

She said much of the focus now is on methane and nitrous oxide. She explained that a carbon credit (CC) is figured as a CO2 equivalent based on the warming potential of the different gases as it equates to one metric ton of CO2.

“While 81% of consumers say they believe it is important for companies to do this, there is a disconnect in whether they will pay for it,” said Scott, adding that studies show a generational shift, but that generation doesn’t have the spending power... yet.

The crux is the nearly 3500 companies, globally, that have set GHG reduction targets by 2025 and 2030, and have committed to using Science Based Targets (SBTs) to have

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# Causes and prevention of mastitis was a deep-dive topic

By MICHELLE KUNJAPPU  
Special for Farmshine

NEW HOLLAND, Pa. — Dr. Robert Van Saun, Penn State Extension Veterinarian, went into a very deep-dive discussion on somatic cell counts, mastitis and complex nutrition issues at Homestead Nutrition's Dairy Seminar, held at Yoder's Restaurant in New Holland on December 5th.

He began with a tip of his hat to the dairy cow. "As we learn more and more about the marvelous organism that is the dairy cow, we realize how complicated she really is, she's not just an animal that eats like crazy and makes milk, there's a lot more," he said.

"This period of time that we all know is the most stressful period of time in a cow's life, late pregnancy into starting her lactation, coincides with the greatest risk of mastitis in the dairy cow," he said. Therefore, "what can we do differently in managing that transition cow to improve her ability to make milk without high SCC?"

Keys to preventing mastitis, he said, include both increasing the resistance of the cow to the disease process and reducing the challenge she's facing as she begins lactation.

Over-milking the cows, wet bedding... The cow's resistance can be reduced during that transition period, and her immune response isn't quite as sharp as it should be, not targeted toward killing off bacteria.

"We can lose resistance and increase challenge — lots of cows calving, maternity pen isn't keeping up with the flow, the environment is getting pretty dirty because there are so many cows, so those cows are immune compromised because of higher pathogen loads, so there's an outbreak of mastitis," he said.

Van Saun shared these key factors that contribute to high SCC and mastitis:

- **The pathogen itself.** Predominantly bacteria that are on your farm, depending on what your antibiotic use has been over the year, may be resistant to common drugs, which



The muscle tone of the teat can be influenced by protein and calcium, Van Saun noted, explaining that protein in the diet, and calcium, are important for that muscle function "and are a line of defense against bacteria."

Photo by Dale Ebersole, Jr.

makes it more challenging. Know what kind of pathogen: gram positive or gram negative bacteria?

- **The environment.** How heavy is the pathogen load: moisture level, organic matter in your bedding that allows the bacteria to grow, during summer in heat stress or cold when teats get chapped.

- **Milking machine.** We can never overlook the critical role the machine plays in minimizing the risk for mastitis.

- **Your management.** The size of herd, type of housing, stall bedding, the management and maintenance of the bedding, cow handling, manure management, dry cow therapy (selective vs. blanket treatments), teat shield products, vaccination type and protocol.

- **Cow age, stage of lactation.** As they age, the cow's immune system decreases somewhat, and stage of lactation. These characteristics, as well as health factors and other interactions, affect immune response.

- **Physical and environmental characteristics.** Cow hygiene, teat end health, udder and teat conformation also play a role.

## First line of defense

A cow's problems begin when bacteria gain access to the udder, and the only way bacteria get into the mammary gland is through the teat end — "never through the blood," clarified Van Saun.

"That teat end is the single most important thing for you to focus on for mastitis prevention," he said. "The number one factor that can prevent mastitis is maintaining good healthy skin and good teat end health.

"We call this the physical barriers. Taken as a whole, the skin of the teat, the keratin plug, and the teat sphincter are all key factors," he explained.

"We often recommend that we feed fresh feed when they come out of milking since the teat sphincter doesn't close right away. So, having that cow stand and eat can allow time for the teat sphincter to close, and results in prevention of mastitis entry," recommended Van Saun.

The muscle tone of the teat sphincter is important. It's the muscle sphincter around the teat end that keeps it closed to not allow bacteria that live on the surface of the cow's skin to gain access into the udder.

This muscle tone can be influenced by protein and calcium, Van Saun noted, explaining that protein in the diet, and calcium, are important for that muscle function "and are a line of defense against bacteria."

The keratin plug, he explained, is a proteinaceous compound that gets secreted from cells and has antibacterial activity. The production of keratin from these cells is very dependent on vitamin A and zinc.

Also noteworthy, Van Saun explained that by using long insertion tubes, a producer will destroy that physical barrier of the keratin plug. "So, use short-insertion tubes if you are going to be dry treating," he said.

Finally, the epithelium itself — that generates the keratin plug — is dependent upon the protein, vitamin A, zinc, and energy that the cow has access to, "so nutrition can impact susceptibility," said Van Saun.

He referenced a large study that looked at Vitamin A's impact in the blood prior to and after calving.

"They found that by increasing Vitamin A — going from 100 nanograms to 200 — you decreased mastitis by 60%. Maintaining good Vitamin A status can be key," he said.

"In my early practice days, late 60s, early 70s, dry cows were on vacation, right? They got dry cow hay, just one step above heifer hay, and we took them off grain and supplements because they weren't 'working,' but we were shooting ourselves in the foot," he said. "We compromised all the nutrition that the cows needed in that critical period plus what

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Dr. Robert Van Saun  
Photo by Michelle Kunjappu

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# What lies ahead

from page 3

common goals and to measure the reductions in the same way, using the same rule book.

“Those companies cover one-third of our global economy,” Scott reported, adding that this number is from COP26 and will likely continue to grow annually.

For dairy farmers, she said, the issue is retailers, consumer packaged goods (CPG) companies, restaurant chains and other branded food product companies have already set these GHG reduction targets and are making claims. There are three scopes to their claims: Scopes 1 and 2 are emissions related to what they directly control, while Scope 3 is the indirect emissions from suppliers (upstream) and finishers (downstream).

Using a candy bar as an example, she said: “The manufacturing emissions are very small. The majority of the emissions come from the ingredients in that candy bar — the cocoa, palm oil, milk and dairy.”

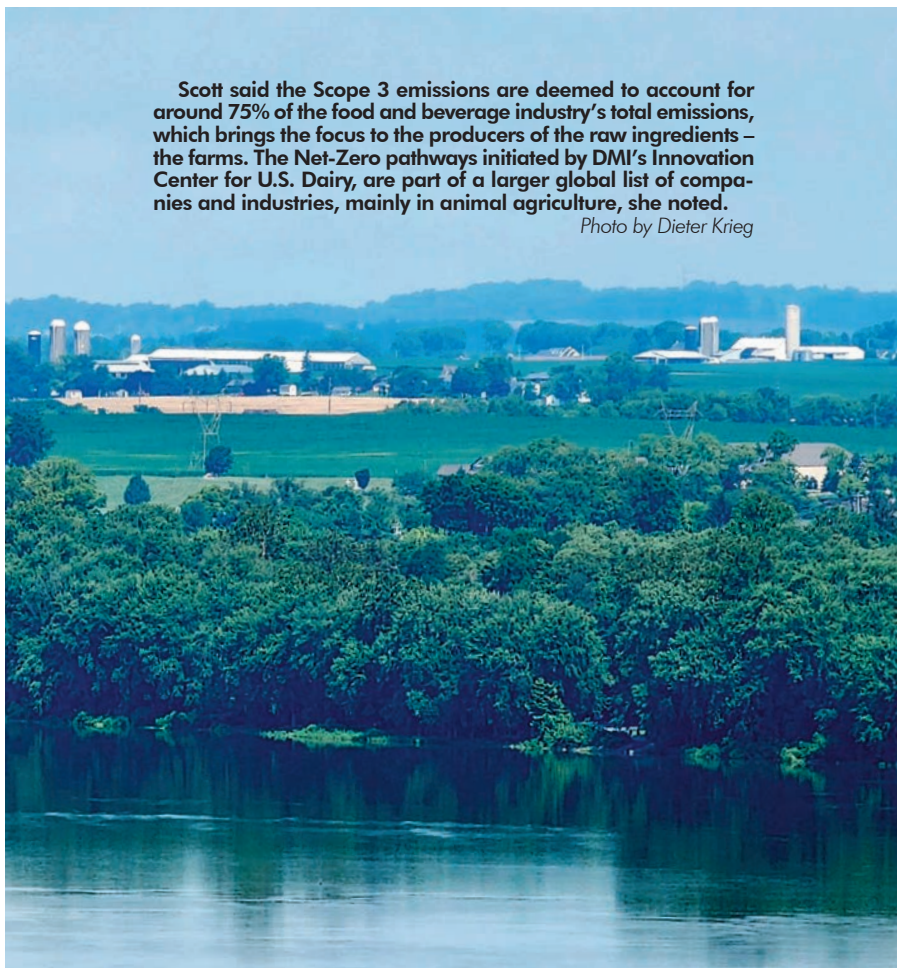
The focus there is moving from cocoa and palm oil, where the issue has been deforestation, and is now shifting to dairy as the next most significant ingredient, where the issue is methane.

Scott said the Scope 3 emissions are deemed to account for around 75% of the food and beverage industry’s total emissions, which brings the focus to the producers of the raw ingredients – the farms.

“When you break that out, about half is land use change,” said Scott, noting that the focus is shifting now to enteric emissions (belches) and manure management in livestock.

The Net-Zero pathways initiated by DMI’s Innovation Center for U.S. Dairy, is part of a larger global list of companies and industries, mainly in animal agriculture, Scott noted.

She reported this language for the industry’s collective commitment by 2050 is shift-



Scott said the Scope 3 emissions are deemed to account for around 75% of the food and beverage industry’s total emissions, which brings the focus to the producers of the raw ingredients – the farms. The Net-Zero pathways initiated by DMI’s Innovation Center for U.S. Dairy, are part of a larger global list of companies and industries, mainly in animal agriculture, she noted.

Photo by Dieter Krieg

ing to “GHG Neutrality” vs. a literal interpretation of Net-Zero.

What does this mean? Scott pulled a slide from the DMI Innovation Center’s U.S. Dairy Stewardship Commitment noting GHG Neutrality, defined as: “To not emit more than the earth can collect and absorb.”

“This means net neutral. It does not mean zero emissions,” she explained.

The companies that have set targets that align with the Innovation Center goals in-

clude Nestle with a 20% reduction by 2025, Danone with a 50% reduction by 2030, Hershey with an 8 to 10% reduction by 2030, PepsiCo with a 40% reduction by 2030, Mars with a 27% reduction by 2025, and KraftHeinz with a 50% reduction by 2030.

They are awakening to the realization that these targets they set in 2018-19 for 2025-30 are “right around the corner.”

They are realizing that their Scopes 1 and 2, which they directly control, are not enough

to meet those GHG reduction targets they have set.

She explained that in the dairy value chain, there are three entities:

1) The upstream dairy farms, or suppliers of on-farm GHG reductions;

2) The middle, which consists of industry processors or the aggregation point that connects the on-farm data and provides access to the ‘sustainability’ ecosystem; and

3) The downstream entities, where milk ends up in finished products – the CPG and retailer companies that are the buyers of the Scope 3 assets.

In upstream emissions on the farm, for example, “the mitigation potential of manure is much higher than its contribution level,” said Scott. “This is a real opportunity for dairy farmers.”

She said the dairy producer value opportunity is estimated at \$13 billion, collectively, at a 30% GHG reduction at \$30 per metric ton, \$21 billion at \$50 per metric ton. with beef valued at twice that amount. The animal protein CO2 equivalent reductions for all food animals could bring \$50 to \$90 billion of additional value to the animal protein industry, said Scott.

That’s a lot of money, but where will it go, and what will farmers have to do to access any of it?

She explained how intensity reductions are GHG emissions calculated per unit of production, such as a hundredweight of milk, which is helpful for measuring resource efficiency. The lower the emissions intensity baseline, the fewer carbon equivalent credits there are to market via ‘absolute reductions.’

Absolute reductions, on the other hand, are reductions in a farm’s total GHG emissions converted to CO2 equivalents and then marketed. They are calculated in the cradle-to-farmgate “lifecycle,” which includes the full footprint of the cow.

“The food and beverage companies have stated they will use Science Based Targets,

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# Dairyman's Datebook

**DECEMBER 12-13**, Dairy Managers Institute presented by Professional Dairy Producers of Wisconsin (PDPW); beginning at 8:30 a.m. on the 12th; 8 a.m. on the 13th at PDPW headquarters, 820 N. Main Street, Juneau, Wis.

**DECEMBER 14**, 10:30 a.m. Pennsylvania Holstein Association Board of Directors meeting, at the PHA office, 839 Benner Pike, State College.

**DECEMBER 14**, 10:30 a.m. Triple-Hil Sires Winter meeting, Rail Center, 184 Young Road, Lewisburg, Pa.

**DECEMBER 21**, 10:30 a.m. Triple-Hil Sires Winter meeting, Heritage Family Restaurant, 118 East Main Street, Allensville, Pa.

**DECEMBER 30**, 11 a.m. Pennsylvania Holstein Association South-Central District meeting, Hoss's Steak & Sea House, Mechanicsburg, (at the intersection of the

Pennsylvania Turnpike Exit 236 and Route 15).

**JANUARY 9-11**, PDPW Managers Academy for Dairy Professionals presented by Professional Dairy Producers (PDPW) at the Hilton Baton Rouge Capitol Center, Baton Rouge, La.

**JANUARY 13**, noon, Annual luncheon and meeting of the New Jersey State Holstein Association, Amwell Fire House, 22 County Road 579, Ringoes.

**JANUARY 15-17**, Georgia Dairy Conference, Marriott Savannah Riverfront Hotel & Conference Center, Savannah.

**JANUARY 25-26**, Northcentral Ohio Grazing Conference, Mt. Hope Event Center, 8074 State Route 241, Mt. Hope.

**JANUARY 30**, 9 a.m. Franklin County Crops Day, Kauffman Ruritan Community Center, 7289 Ruritan Drive, Chambersburg, Pa.

# Auction Guide

**DEC. 11**, 10:30 a.m. Palmer Retirement Auction, Howard (Steuben Co.), N.Y. Sale managed by Pirrung Auctioneers.

**DEC. 12**, 12 p.m. Monthly Dairy Sale, Middleburg Livestock Auction, Middleburg, Pa. Managed by Middleburg Livestock Auction.

**DEC. 13**, 10:30 a.m. Dairy Cow & Heifer Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

**DEC. 14**, 10 a.m. Special Christmas Dairy Cow & Heifer Sale, Brubaker's Quality Dairy Sales, Shippensburg, Pa. Sale managed by Brubaker's Quality Dairy Sales.

**DEC. 14**, 11 a.m. TVA Farms Complete Milking Herd Dispersal, Fraley Dairy Complex, Muncy, Pa. Sale managed by Fraley Auction Company.

**DEC. 15**, 9:30 a.m. Stoltzfus Family Public Auction, Gordonville, Pa. Sale managed by

Tim Weaver Auction Service.

**DEC. 15**, 1 p.m. Monthly Consignment Dairy Sale, Kish Valley Dairy Sales, Belleville, Pa. Sale managed by Kish Valley Dairy Sales.

**DEC. 15**, 4 p.m. Special Christmas Horse Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

**DEC. 19**, 9 a.m. Zook Farm Auction, Lancaster, Pa. Sale managed by Tim Weaver Auction Service.

**DEC. 22**, 10 a.m. Wolfe Brothers Farm Machinery Auction, Wellsboro, Pa. Sale managed by Fraley Auction Company.

**DEC. 22**, 11 a.m. Dairy Sale, Penns Valley Livestock, Centre Hall, Pa. Sale managed by Penns Valley Livestock.

**DEC. 29**, 7:30 a.m. Horse Consignment Sale, Penns Valley Livestock, Centre Hall, Pa. Sale managed by Penns Valley Livestock.

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## What lies ahead — from page 5

and they will first do everything in their power to achieve those targets within their own supply chains before buying offsetting credits outside of the supply chain," Scott said.

Today, most of the new methane digester and RNG credits are going into the offset markets. In many cases, these credits were never owned or marketed by the dairy farm in the first place, but by the digester developer, according to Scott.

Once the carbon credits that are generated on a farm are sold to an offsetting market, they are no longer part of that farm's footprint. They belong to someone else. On the other hand, when credits that are generated on farms are marketed within the supply chain they sell their milk into, those credits remain part of the farm's footprint and also benefit the Scope 3 math in the supply chain they are a part of.

Even some of the enteric reductions are currently being sold as offsets to Microsoft, she said. This leaves the industry scrambling to capture enough reductions within their own supply chains before having to buy "offsetting" credits, which opens the path to purchase "insetting" credits.

With 75% of food and beverage emissions deemed to be coming from the farm as Scope 3 emissions, these companies have to look first at the farms within their supply chains, before paying for offsets outside of that chain.

"That's why we see programs and investments coming into the marketplace," she said. "It's critically important that they do as much as they can with you -- the farmer -- before going elsewhere for offsets."

Scott reported her discussions with food and beverage companies reveal that most do not want the payment for "insets" to be attached to the ingredient they are purchasing, such as milk.

That's where Athian comes in for beef and dairy. In the dairy example, they certify practices and validate milksheds and collect enough data to do this with integrity, while keeping the data they collect protected. Furthermore, they provide farmers with some autonomy over the credits their hard work may generate, so it's not just a credit grab, but returns value to that farm.

We'll dig into more of what Scott shared, and report new details on several USDA Climate-Smart Partnership-funded projects involving dairy farms. This includes new details about Pennsylvania's CARAT program, which has begun the application process through the Center for Dairy Excellence.

As the CARAT applications come in, dairy farms will be approved at monthly CARAT team meetings on a first-come, first-served basis across three diverse categories to have a Technical Services Provider work with them to develop their plans.

From the 150 farms that will be approved for the planning phase, 69 will be selected for implementation grants in the implementation phase, and of the 69, a dozen will be tapped for the option to allow Penn State to monitor and measure GHGs with their equipment in the barn (cows), in the field (crops) and off the lagoon (manure) -- before and after new practices are implemented.

More on all of this as the Farmshine series on what lies ahead for dairy in the climate-smart era continues.



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# A significant contradiction by the editor is held to the fire

**Editor:**

So, Phillip Gruber, editor of *Lancaster Farming*, has a beef to chew with Italy, over its banning of lab-grown meats, etc. (Staff Column, Dec 2, 2023). Mr. Gruber believes consumers should have the ability to choose what they want to eat or drink, and not be dictated by the feds.

WOW! This is from the same man who refuses to write anything negative about the status quo being visited upon dairy peasants and the unsuspecting school children who are federally banned from the ability to choose whole milk in schools, but are bombarded with sugared and caffeinated drinks freely available as USDA 'healthy' drinks.

This is from the same man who writes thinly veiled mockery of the same dairy peasants' opposition to the milk mafia status quo, yet attempts to portray himself as a friend of farmers, many of whom will never be able to own their own farms due to the continued manipulated stagnation of prices paid for their goods and services. (WHOLE MILK)

It is the continuation of "let them eat cake"

attitudes of the elitists like Gruber that led to the 97 Milk education platform and my penning of this poem:

*The carpenter's house is falling down  
The preacher's kids are the worst in town.  
And dairy lords grow fat and rich,  
While peasants grovel in the ditch.*

*Like sheep, they quietly wait to die,  
While lords of dairy strut and lie,  
At galas gay, with fat and roast,  
And drink and glut, pat selves and boast.*

*Antique snuffboxes coax dainty sneezes,  
While lauding imitation cheeses!  
Professing love for peasants rare,  
While caring naught how peasants fare.*

*Tis sickening! Those lords of milk,  
That mince about in robes of silk.  
What sense makes this, that Nature's Gold  
Relies on partners to be sold?*

*Tis all ver-hexed, tis all ver-huddled,  
And leaves this peasant quite befuddled.  
Remember now, how peasants balked,*

*When lords of dairy stood and talked,  
Of wondrous things, of oat/milk blends,  
Whose sales potential has no ends?  
Oh! Glorious thought! More dairy sales!  
While peasants reached for headache pills.*

*Of dollars millions that were tossed,  
Into this project all was lost.  
Now where is shame? Where's penitence?  
And where on earth is common sense?*

*While kids go hungry and unfilled,  
Still liquid gold's lifeblood is spilled.  
The corpse thereof they're told to drink,  
And far too much lands in the sink.*

*And, still a journalist  
fails miserably to get the gist.  
Rise up! You peasants, tired and worn,*

*And seize the bullock by the horn.*

*Toss out the lords, swing wide the gate  
And educate, educate and educate,  
Your brothers, neighbors, citizens, of hills,  
Of towns and forest glens.*

*Oh! Celebrate real milk that's whole!  
Have Congress take it back to school!  
Restore a love for Nature's Gold.  
Oh! Feed it to the young and old!*

*Reject his lordships' causticity,  
He that relies on lottery,  
To pay his bills. Pathetic state!  
And fattens his retirement plate!*

Simeon Beiler  
Bird-in-Hand, Pa.

Thank you for reading **FARM SHINE**

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*For God so loved the world, that he gave his only begotten Son, that whosoever believeth in him should not perish, but have everlasting life. John 3:16*

*For the wages of sin is death; but the gift of God is eternal life through Jesus Christ our Lord. Romans 6:23*

*Have the gift of sins removed and eternal life in HEAVEN forever - just repent and ask GOD. He never turns anyone away. Christmas is about Jesus Christ's birth. All else is merely tradition.*

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SUNRISE DAIRY	HO	183	119
A.J. BURKHOLDER	HO	190	299
HECKMAN FARMS LLC.	HO	193	195

**Huntingdon County**

WILLOW BEHRER FARMS	1015 HO	30335	1337	981
WILLOW BEHRER FARMS	131 HO	30390	1347	981
WILLOW BEHRER FARMS	884 HO	30326	1335	980
EVERGREEN FARMS, INC.	3405 HO	30902	1327	967
MOWRER FARMS	382 HO	31294	1177	954
MOWRER FARMS	406 HO	30533	1161	936
WINGERT FARMS	1355 HO	26803	1204	915
BILL & KAREN DAVIS	344 HO	27640	1142	892
DIAMOND VALLEY FARM	152 HO	23858	1003	799
HERON RUN FARMS	328 HO	24615	1024	796
CONRAD FARMS	473 HO	22313	942	696
MOWRER FARMS	24 JE	18720	906	667
JOHN BROWN	97 HO	20142	1027	647
HAWN CREST FARMS	115 HO	18792	812	618

**HERDS WITH A RHA SCC LESS THAN 200,000**

WILLOW BEHRER FARMS	HO	95	1015
WILLOW BEHRER FARMS	HO	95	131
WILLOW BEHRER FARMS	HO	96	884
BILL & KAREN DAVIS	HO	143	344
WINGERT FARMS	HO	156	1355
MOWRER FARMS	HO	196	382

**Indiana County**

BLOSSOM HOLLOW FARM	133 HO	27728	1090	900
LARRY H. MARSHALL	48 HO	28147	1031	861
NEHRIG FARM	144 HO	21495	834	718
DAN L. HANCOCK	115 HO	22002	878	704
PLEASANT VIEW FARMS	234 HO	21475	839	622
JARRETT SHERRY	57 HO	17928	676	565

**Jefferson County**

JOSEPH JE BYLER	43 HO	29775	1183	903
LONDONDALE FARM	61 HO	24271	972	772
KNAPP BROTHERS FARM	78 HO	23476	931	754
HIGHLAND H FARMS	23 XX	17156	867	637

**Juniata County**

KURTZ VALLEY HOLSTEINS	402 HO	28336	1101	893
MATT & BOBBI JO GRAYBILL	84 HO	27645	1034	858
SHERTZER FARM	97 HO	27674	1117	848
MARCUS J. ZOOK	89 HO	26476	1047	827
MARLIN SHARON CHARLT	59 HO	25368	1066	814
J. SCOTT LANDIS & SON	95 HO	26421	970	812
CHARLES & TAMMY KLINE	82 HO	27028	979	795
CENTERVIEW FARM	129 HO	23421	931	759
E. MARLENE PEOPLES	125 HO	23202	857	717
DWIGHT PETRE	104 HO	21820	907	692
COCOLAMUS FARM	48 XX	18942	745	614

**HERDS WITH A RHA SCC LESS THAN 200,000**

SHERTZER FARM	HO	128	97
KURTZ VALLEY HOLSTEINS LLC.	HO	136	402
CHARLES & TAMMY KLINE	HO	162	82
MATT & BOBBI JO GRAYBILL	HO	170	84
MARCUS J. ZOOK	HO	199	89

**Lackawanna County**

PAUL MANNING	118 HO	18843	838	603
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**Lancaster County**

STAR ROCK FARMS	1650 HO	28679	1305	895
SCATTERED ACRES REINHOL	748 HO	29330	1220	893
STAR ROCK FARMS	1880 HO	27493	1279	873
LLOYD M. REIFF	78 HO	23887	943	767
STAR ROCK FARMS	243 JE	18759	1140	714

**HERDS WITH A RHA SCC LESS THAN 200,000**

STAR ROCK FARMS	HO	131	1880
STAR ROCK FARMS	HO	133	1650
STAR ROCK FARMS	JE	134	243
SCATTERED ACRES REINHOLDS	HO	159	748

**Lebanon County**

BRANDT VIEW FARM	109 HO	30229	1274	958
LEON E. MARTIN	70 HO	29209	1027	940
BROOK CORNER HOLSTEINS	412 HO	29028	1138	915
PROMISE LANE FARMS	102 HO	27839	1059	879
QUENTIN HORST	143 HO	28010	1114	872

JERE BRUBAKER	140 HO	26837	1080	869
KEVIN & ALLISON SELLERS	58 HO	28373	1101	864
OBIEVEIW HOLSTEINS	110 HO	26865	1036	859
GARY LENTZ	113 HO	27280	1077	858
NATHAN MULLEN	81 HO	26865	1038	853
MARK M. HOOVER	95 HO	27036	1091	849
HEILINGER FARMS LLC.	83 HO	26422	1035	840
CARISTONE FARM LLC.	257 HO	26359	1078	840
FERTILE VALLEY FARM	118 HO	26382	998	830
OBIEVIEW, C. & M.	115 HO	26535	1064	829
DEW MIST HOLSTEINS	227 HO	27767	1085	827
BRUCE BOLLINGER & FAMILY	99 HO	27259	1070	824
NATHAN MULLEN	100 HO	25151	1018	819
DARREN WISE	138 HO	26136	1017	817
DREAMLEA HOLSTEINS	99 HO	25923	992	817
LYNNCREST HOLSTEINS	53 HO	26155	962	816
RUPLAND HOLSTEINS	187 HO	26366	1028	813
RUPLAND HOLSTEINS	271 HO	26006	1012	808
HIMMELVALLEY HOLSTN	82 HO	25915	1040	801
RUPLAND HOLSTEINS	84 HO	25194	976	796
DETWEILER HOLSTEINS	82 HO	25524	945	783
HEILINGER FARMS LLC.	159 XX	23668	933	775
MUSSER RIDGE FARM	186 HO	24232	989	770
LOCUST ST. HOLSTEINS	141 HO	24852	876	758
HOMESTEAD ACRES	121 HO	24191	896	756
K. & M. SELLERS	63 HO	23999	937	752
MDR FARMS	134 HO	23629	901	743
B. & L. HOSTETTER	89 HO	23671	927	742
ALAN HOSTETTER	76 HO	23323	869	722
SHOWERDALE FARMS	90 HO	23151	977	719
JOHN & ALISHA RISSER	81 HO	22163	938	716

HIDE AWAY DAIRY, INC.	349 HO	23389	965	715
HEILINGER FARMS LLC.	76 BS	20649	822	703
HAROLD DETWEILER	89 HO	23036	942	697
LYNN & SHEILA SCHWENK	130 HO	21337	809	678
LAMAR BOLLINGER	83 HO	19308	856	674
DIAMOND VALLEY DAIRY	65 XX	19385	864	664
NATHAN MULLEN	19 JE	17447	926	661
J. CALVIN ZIMMERMAN	30 HO	16998	706	534
J. CALVIN ZIMMERMAN	120 HO	17208	711	532
J. CALVIN ZIMMERMAN	89 HO	17282	713	531

**HERDS WITH A RHA SCC LESS THAN 200,000**

HIMMELVALLEY HOLSTN	HO	69	82
B. & L. HOSTETTER	HO	81	89
RUPLAND HOLSTEINS	HO	81	187
RUPLAND HOLSTEINS	HO	87	271
HAROLD DETWEILER	HO	92	89
RUPLAND HOLSTEINS	HO	102	84
KEVIN & ALLISON SELLERS	HO	102	58
HEILINGER FARMS LLC.	BS	105	76
QUENTIN HORST	HO	105	143
BRANDT VIEW FARM	HO	107	109
DEW MIST HOLSTEINS	HO	107	227
HEILINGER FARMS LLC.	XX	110	159
HEILINGER FARMS LLC.	HO	113	83
DETWEILER HOLSTEINS	HO	113	82
BRUCE BOLLINGER & FAMILY	HO	114	99
LYNN & SHEILA SCHWENK	HO	129	130
K. & M. SELLERS	HO	132	63
MUSSER RIDGE FARM	HO	132	186
OBIEVIEW, C. & M.	HO	134	115
DARREN WISE	HO	137	138

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OBIEVEIW HOLSTEINS	HO	137	110
PROMISE LANE FARMS	HO	141	102
MARK M. HOOVER	HO	145	95
DIAMOND VALLEY DAIRY LLC.	XX	147	65
LYNNCREST HOLSTEINS	HO	149	53
DREAMLEA HOLSTEINS	HO	157	99
GARY LENTZ	HO	165	113
FERTILE VALLEY FARM	HO	168	118
BROOK CORNER HOLSTEINS	HO	186	412
CARISTONE FARM LLC.	HO	187	257
NATHAN MULLEN	HO	194	81
LEON E. MARTIN	HO	196	70

**Luzerne County**

K. C. TROXELL FARMS	136 HO	22955	835	678
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**Lycoming County**

AARON LAPP	53 HO	24826	1043	768
JOHN K. LAPP, JR.	51 HO	22162	878	707
SCOTT RHONDA LOVELL	40 HO	21254	866	671
AARON K., JR. & LYDIA LAP	54 HO	21423	870	648
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
JOHN K. LAPP, JR.	HO	90	51	

**McKean County**

DETRICKS FARM	36 HO	21968	911	708
THREE MILES DAIRY	50 HO	22025	843	687
MATIS FARM LLC.	50 HO	20227	772	651
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
THREE MILES DAIRY	HO	141	50	
MATIS FARM LLC.	HO	172	50	

**Mercer County**

DALE L. KEPNER	123 HO	29286	1028	895
CLAN CAMPBELL	77 HO	27901	1075	876
GANDER & GIRLS FAMILY	46 HO	24973	986	769
WILLOW BROOK FARM	31 HO	20839	779	658
IRISHTOWN ACRES	528 JE	17065	925	634
WILLOW BROOK FARM	64 XX	18258	744	596
WILLOW BROOK FARM	23 XX	16231	699	533
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
IRISHTOWN ACRES	JE	154	528	
WILLOW BROOK FARM	XX	179	23	

**Mifflin County**

PEACHCREST HOLSTEINS	129 HO	29732	1191	978
TTTUS R. PEACHEY	114 HO	28671	1111	916
WOODEDGE FARM LLC.	163 HO	28644	1182	914
ANTHONY & CHANDRA PEAC	67 HO	29491	1106	896
KISH VIEW FARM	661 HO	28718	1119	878
BLESSED ACRES DAIRY	46 HO	27314	1111	867
VERNAN HOLSTEINS	61 HO	27740	972	851
JOHN & SALOMA BYLER	114 HO	25733	1068	841
DAVID C. YODER	115 HO	27041	1037	838
JASON & LORI KAUFFMA	97 HO	26042	1000	814
LOREN K. YODER	107 HO	25486	1013	811
FORGY DAIRY	192 HO	24793	989	810
BLESSED ACRES DAIRY	55 HO	25172	1023	796
SHAWN & EMILY YODER	108 HO	24947	956	789
LAVERN M. KING	84 HO	25071	979	788
NATHAN & EUNICE YODER	73 HO	24433	1036	784
ROBERT & LISA PEACHEY	85 HO	25120	942	783
CHASE & ALLISON PEACHEY	126 HO	24788	886	782
JOHN SPICHER	97 HO	23218	936	758
JOE & KRISTIN DIEHL	238 JE	19085	980	728
JONAS & LYNETTE KING	69 HO	22035	872	651
CALVIN & ELVA YODER	94 HO	20586	823	632
JOSH RENNINGER	47 HO	19719	833	587
SPARROW EYE GRAZERS	40 XX	15708	643	520

<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
BLESSED ACRES DAIRY	HO	64	55	
BLESSED ACRES DAIRY	HO	66	46	
CALVIN & ELVA YODER	HO	90	94	
PEACHCREST HOLSTEINS	HO	90	129	
NATHAN & EUNICE YODER	HO	102	73	
JOHN SPICHER	HO	118	97	
VERNAN HOLSTEINS	HO	121	61	
JOHN & SALOMA BYLER	HO	128	114	
WOODEDGE FARM LLC.	HO	130	163	
ROBERT & LISA PEACHEY	HO	131	85	
AUDREY GAY RODGERS	AY	131	41	
SPARROW EYE GRAZERS	XX	146	40	
JASON & LORI KAUFFMAN	HO	160	97	
TTTUS R. PEACHEY	HO	172	114	
JOE & KRISTIN DIEHL	JE	184	238	
LOREN K. YODER	HO	194	107	
KISH VIEW FARM	HO	197	661	

**Montgomery County**

MERRYMEAD FARM	61 HO	33667	1231	1022
ROBERT & CASANDRA	62 XX	16134	706	562
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
MERRYMEAD FARM	HO	28	61	

**Northampton County**

BREWER FARMS	64 HO	27982	1310	854
JOAN A. WILLIAMS	126 HO	23966	1006	729
BREWERS JERSEYS	38 JE	18497	1093	724
RALPH HAHN	99 HO	22773	1040	693
A.J. COMPAGNOLA LLC.	50 JE	14912	752	566
JOHN BOCKO	37 HO	17568	740	546
EXCELSIOR FARMFLECK	60 HO	17111	689	540
EXCELSIOR FARMFLECK	68 HO	16759	682	536
KOEHLER FARM	38 HO	17662	673	514
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
BREWER FARMS	HO	110	64	
KOEHLER FARM	HO	130	38	
BREWERS JERSEYS	JE	162	38	

**Northumberland County**

SPRING LAKE DAIRY	107 HO	28998	1144	954
ZIMMERMAN'S HILLTOP DAIR	334 HO	28032	1197	934
DRY RUN DAIRY LLC.	107 HO	27816	1103	858
WAYNE KLOCK	43 HO	25879	989	809
FAUS FARMS	129 HO	25553	1054	791
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
SPRING LAKE DAIRY	HO	100	107	
FAUS FARMS	HO	103	129	
DRY RUN DAIRY LLC.	HO	145	107	
ZIMMERMAN'S HILLTOP DAIRY	HO	160	334	

**Perry County**

M. W. SMITH FARMS	782 HO	28224	1222	895
LOY ACRES LLC.	99 HO	30645	1141	887
CARL & BRENT MCMILL	96 HO	28329	1081	859
MELVIN S. WEAVER	104 HO	26589	1096	838
MERLE NOLT	48 HO	27042	1013	837
LENARD & AMY KRESGE	153 HO	26002	1028	835
LYONS BROTHERS	66 HO	26979	1008	821
BLAINVIEW FARM LLC.	114 HO	25013	975	775
KRETZHM FARMS, INC.	376 HO	23820	945	755
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
MERLE NOLT	HO	98	48	
LOY ACRES LLC.	HO	101	99	
MELVIN S. WEAVER	HO	115	104	
M. W. SMITH FARMS	HO	127	782	
BLAINVIEW FARM LLC.	HO	128	114	
CARL & BRENT MCMILLEN	HO	147	96	
LENARD & AMY KRESGE	HO	158	153	
KRETZHM FARMS, INC.	HO	173	376	

**Potter County**

CADY FARMS	89 HO	23115	986	748
JJ FARMS	58 HO	21886	927	681

**Schuylkill County**

BRIAN RUCH	56 HO	28291	1161	924
MARK & AMY WOLFE	60 HO	24706	979	783
UNITED HEART HOLSTEINS	82 HO	24108	999	782
DUNN'S PRIDE HOLSTEINS	106 HO	23371	945	724
WIND MILL FARM	223 BS	21105	964	715
WIND MILL FARM	217 BS	21042	961	714
SNYDERLAND FARMS	45 HO	21207	935	681
CRAIG RHEIN	93 JE	17407	827	622
JERSEY ACRES FMS., INC.	221 JE	16136	779	616
BRIAN & BROOKE HEISL	97 JE	15201	782	571
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
CRAIG RHEIN	JE	123	93	
BRIAN RUCH	HO	139	56	
UNITED HEART HOLSTEINS	HO	140	82	
MARK & AMY WOLFE	HO	147	60	
SNYDERLAND FARMS	HO	153	45	
DUNN'S PRIDE HOLSTEINS	HO	153	106	
JERSEY ACRES FMS., INC.	JE	177	221	

**Snyder County**

DARE E LAND	69 HO	28305	1278	959
ROCKINHILL DAIRY	67 HO	29283	1143	938
DARE E LAND	113 XX	25069	1217	890
WARREN FAUS	67 HO	25698	1042	816
MABARBIL FARMS	97 HO	25272	1033	807
JACOB GRAYBILL	53 XX	25149	986	803

DARE E LAND	44 JE	20023	1121	783
ROBERT & KATHY WAITE	68 XX	23514	973	766
BO ANN HOLSTEINS	55 HO	23674	959	728
BO ANN HOLSTEINS	65 HO	22770	943	716
BO ANN HOLSTEINS	10 JE	17725	849	646
HOLLENBACH FARMS LLC.	51 HO	18734	803	616
SEVEN OAKS	49 XX	16802	764	536

<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
BO ANN HOLSTEINS	JE	102	10	
WARREN FAUS	HO	114	67	
MABARBIL FARMS	HO	128	97	
ROBERT & KATHY WAITE	XX	149	68	
ROCKINHILL DAIRY	HO	152	67	

**Somerset County**

PENNWOOD FARMS	544 HO	27702	1026	817
PENNWOOD FARMS	700 HO	25888	1002	784
PENNWOOD FARMS	153 JE	18980	911	657
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
PENNWOOD FARMS	JE	162	153	

**Sullivan County**

SCOTT & RANDY REIBSON	79 XX	20822	896	693
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
SCOTT & RANDY REIBSON	XX	155	79	
HOTTENSTEIN FARM	HO	196	75	

**Susquehanna County**

EMPET FARMS	128 HO	29234	1142	891
BRANTSTEAD DAIRY FARM	88 HO	28033	1129	874
EMPET FARMS	160 HO	27383	1112	854
LLOYD & DENISE PEASE	68 HO	26285	1036	836
ETW DAIRY, INC.	53 HO	26294	1025	804
COTTRELL DAIRY	53 HO	25043	905	799
JOHN CASTROGIOVANNI	88 HO	24727	970	758
EMPET FARMS	32 JE	19996	996	704
COLD CREEK FARM	244 HO	21552	769	657
BILL HEWITT	73 HO	20805	724	628
R. M. SHIPSKY & SONS	56 HO	19630	736	622
SHAWN ROBBINS	49 HO	19421	756	614
AJOY SWISS	54 BS	18734	772	610
JOHN W. BROOKS	72 XX	17544	688	539

<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
ETW DAIRY, INC.	HO	89	53	
JOHN W. BROOKS	XX	91	72	
AJOY SWISS	BS	95	54	
EMPET FARMS	HO	100	128	
EMPET FARMS	HO	101	160	
EMPET FARMS	JE	106	32	
COTTRELL DAIRY	HO	128	53	
JOHN CASTROGIOVANNI	HO	163	88	
BRANTSTEAD DAIRY FARM LLC.	HO	192	88	

**Tioga County**

SHERMAN, HENRY & KELLY	136 HO	21868	930	702
MAPLE KNOLL FARM	332 HO	20327	880	671
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
SHERMAN, HENRY & KELLY	HO	95	136	

**Union County**

DERICK MARTIN	58 HO	30520	1152	956
JAY & AREMINA CHARLTON	82 HO	28362	1127	872
SNODDY FARM, INC.	93 HO	23598	938	735
SPRUCE RUN FARM	90 HO	23062	929	692
JOHN ZIMMERMAN	103 HO	20470	795	664
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
JAY & AREMINA CHARLTON	HO	120	82	
DERICK MARTIN	HO	131	58	
SNODDY FARM, INC.	HO	153	93	

**Warren County**

SUNSET DAIRY	615 HO	28977	1204	921
PINE TON FARMS	352 HO	26948	983	887
JARED LINDELL	148 HO	27709	1126	877
MARTHA BEARDSLEY	45 HO	23718	896	749
ROLLING ACRES	42 HO	17212	699	548
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
ROLLING ACRES	HO	107	42	
JAMES LEOPSKY	HO	171	46	
SUNSET DAIRY	HO	173	615	

**Washington County**

RUSH BROTHERS	237 HO	23003	968	744
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**Wayne County**

HIGHLAND FARMS	96 HO	26318	1218	881
JACK & ELLA CHYLE	14 HO	23499	880	749
ROCK RIDGE FARM	62 HO	21415	895	692
TRI NON FARMS	87 HO	21514	769	659
CHYLE LAND DAIRY	72 JE	18453	865	654
STEEPHILL DAIRY LLC.	81 HO	15544	631	508

<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
HIGHLAND FARMS	HO	63	96	
JACK & ELLA CHYLE	HO	132	14	
NOAH WOROBEBY	HO	136	41	





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KILBY FARM LLC.	170 XX	23794	1076	785
WIL-O-MAR FARM	17 HO	23915	911	765
KILBY FARM LLC.	23 XX	21798	1052	753
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
KILBY FARM LLC.	XX	119	170	
KILBY FARM LLC.	HO	130	953	
KILBY FARM LLC.	HO	132	761	
KILBY FARM LLC.	XX	139	23	

**Frederick County**

MERCURO FARM LLC.	47 HO	29056	1239	945
TEABOW INCORP.	1197 HO	27975	1061	858
CHRIS & JAMIE DERR	77 HO	24411	1049	790
CHRIS & JAMIE DERR	77 HO	24411	1049	790
MERCURO FARM LLC.	325 HO	22887	963	780
MERCURO FARM LLC.	278 HO	21889	917	753
VENTURE LUCK FARM	105 HO	23413	952	753
PAUL COBLENTZ & SONS	487 HO	23912	933	722
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
CHRIS & JAMIE DERR	HO	90	77	
CHRIS & JAMIE DERR	HO	90	77	
MERCURO FARM LLC.	HO	97	47	
MERCURO FARM LLC.	HO	100	325	
MERCURO FARM LLC.	HO	100	278	
PAUL COBLENTZ & SONS	HO	168	487	
VENTURE LUCK FARM	HO	189	105	

**Garrett County**

MARK FARMS	104 HO	28749	1060	916
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
MARK FARMS	HO	125	104	

**Harford County**

STRAWBERRY HILL FARM	143 HO	24424	961	748
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
STRAWBERRY HILL FARM	HO	120	143	

**Howard County**

DAVID & JAMES PATRICK	125 HO	26232	1081	835
UNIVERSITY OF MARYLAND	90 HO	25910	1061	803
DAVID & JAMES PATRICK	34 AY	17295	706	578
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
DAVID & JAMES PATRICK	AY	98	34	
DAVID & JAMES PATRICK	HO	114	125	
UNIVERSITY OF MARYLAND	HO	185	90	

**Queen Anne's County**

KEVIN LEAVERTON	94 HO	22849	970	763
WINTERSTEIN FARMS LLC.	146 XX	22592	1006	724
STEVE & TRISH BOON	88 HO	23188	811	692

**Talbot County**

HENRY SNOW III.	23 HO	22460	837	700
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**Washington County**

SHENANDOAH JERSEYS	108 JE	22268	1033	843
RALPH W. SHANK	18 HO	27077	989	831
BRIAN FORSYTHE	17 HO	25125	999	816
CLETUS & JANICE FREY	127 XX	24383	981	784
DEBAUGH FARMS	136 HO	24888	935	784
DEBAUGH FARMS	147 HO	24269	925	771
RALPH W. SHANK	122 XX	21845	908	699
BRIAN FORSYTHE	63 XX	19162	872	697
RALPH W. SHANK	75 AY	22347	915	697
PRYOR BROTHERS	101 HO	21516	844	669
BRENT HORST	140 HO	20966	965	662
BRIAN FORSYTHE	46 JE	16985	826	653
COOL BROOK FARM	117 XX	20989	844	649
DEBAUGH FARMS	11 JE	16470	789	608
RALPH W. SHANK	21 JE	16208	809	598
LONG DELITE FARM	61 XX	16578	683	546
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
BRIAN FORSYTHE	HO	99	17	
BRIAN FORSYTHE	XX	111	63	
BRIAN FORSYTHE	JE	117	46	
DEBAUGH FARMS	HO	128	147	
DEBAUGH FARMS	HO	128	136	
DEBAUGH FARMS	JE	128	11	
RALPH W. SHANK	AY	151	75	
RALPH W. SHANK	XX	189	122	
LONG DELITE FARM	XX	198	61	

**MASSACHUSETTS**

**Hampshire County**

COOK FARM	82 XX	24333	1103	804
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
COOK FARM	XX	137	82	

**NEW YORK**

**Cayuga County**

AURORA RIDGE DAIRY	2654 HO	30520	1208	946
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
AURORA RIDGE DAIRY	HO	137	2654	

**Chenango County**

MARSHMAN FARMS	423 HO	28209	1195	885
EVANS HOLSTEINS	92 HO	20151	731	608
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				

MARSHMAN FARMS	HO	115	423	
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**Cortland County**

MCEVOY, CHARLES & KENNET	34 HO	18024	740	560
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
MCEVOY, CHARLES & KENNETH	HO	151	34	

**Genesee County**

OAKFIELD CORNERS DAIRY	2597 HO	31878	1391	1051
OAKFIELD CORNERS DAIRY 2	3372 HO	31680	1330	1057
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
OAKFIELD CORNERS DAIRY	HO	96	2597	
OAKFIELD CORNERS DAIRY 2	HO	127	3372	

**Niagara County**

LAKESHORE DAIRY LLC.	2107 HO	30402	1272	963
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
LAKESHORE DAIRY LLC.	HO	191	2107	

**Oneida County**

WORMONT DAIRY	285 HO	18050	806	593
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**Saratoga County**

WELCOME STOCK FARM	980 HO	28817	1282	943
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
WELCOME STOCK FARM	HO	199	980	

**Washington County**

LIDDLEHOLME	77 HO	19098	746	595
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
LIDDLEHOLME	HO	149	77	

**Wyoming County**

WOODVALE FARMS	859 HO	28446	1138	915
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
WOODVALE FARMS	HO	75	859	

**OHIO**

**Holmes County**

ROD HUNSBERGER	183 HO	30782	1148	961
DEAN WOLBOLDT	84 HO	22085	892	712
DEAN WOLBOLDT	120 HO	20921	876	693
LOREN LANG	213 HO	20598	791	657
DEAN WOLBOLDT	22 XX	17495	798	618
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
DEAN WOLBOLDT	HO	85	84	
ROD HUNSBERGER	HO	105	183	
DEAN WOLBOLDT	HO	109	120	
DEAN WOLBOLDT	XX	113	22	

**Lorain County**

JALODA FARMS	133 HO	25149	1025	823
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
GRIM FAMILY FARM	GU	195	23	

**Richland County**

IVAN BURKHOLDER	141 XX	21046	933	751
RICHARD MARTIN	84 HO	15868	654	501

**Tuscarawas County**

STEAM VALLEY FARMS, INC.	142 HO	25492	977	786
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
STEAM VALLEY FARMS, INC.	HO	168	142	

**Wayne County**

STERLING HEIGHTS DAIRY	1141 XX	30386	1115	954
STEINHURST FARMS	682 HO	30679	1226	950
GREGG TROYER	148 HO	26546	1130	914
RUPP-VUE FARM	341 HO	26372	1049	846
ZOLLINGER	115 JE	19169	1020	738
TOM & JODI MCDONNE	68 XX	20236	840	689
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
ZOLLINGER	JE	89	115	
GREGG TROYER	HO	95	148	
RUPP-VUE FARM	HO	192	341	
STEINHURST FARMS	HO	196	679	

**WEST VIRGINIA**

**Mineral County**

BROOKEDALE HOLSTEINS	70 HO	18745	737	586
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**New Jersey DHIA**

NOVEMBER 2023

**Central Jersey Area / Hunterdon County**

MIDDLEBUSH FARMS, INC.	74 HO	20821	832	638
WENGRYN, JANET	32 HO	20461	824	630
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
MIDDLEBUSH FARMS, INC.	HO	145	74	
HUNVAL FARM	XX	164	55	
WENGRYN, JANET	HO	167	32	

**South Jersey Area**

MYERWOOD FARMS	505 HO	29349	1133	910
BEILER, KEVIN	89 HO	26982	1071	848

SEBOWISHA FARMS	69 HO	23727	893	729
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
MYERWOOD FARMS	HO	145	505	

**Sussex County**

LOCKBURNER, MARK F.	56 HO	24990	992	812
WINDY FLATS DAIRY	91 HO	21891	886	652
SPRING HOUSE DAIRY	64 XX	18142	851	605
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
LOCKBURNER, MARK F.	HO	136	56	
SPRING HOUSE DAIRY	XX	166	64	

**Warren County**

BRETT BALDWIN	59 HO	23581	1016	755
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**Delaware State DHIA**

NOVEMBER 2023

**Kent County**

JENAMY FARMS	261 HO	4.4	828	85.0
GREGG & STEPHANIE	35 HO	4.1	802	79.3
GREGG & STEPHANIE	53 XX	4.5	741	75.0
GREGG & STEPHANIE	18 JE	5.3	600	65.8

**New Castle County**

UNIVERSITY OF DELAWARE	67 HO	4.2	864	90.9
EMERSON, ROBERT L.	217 HO	4.4	728	79.4
VARI, V. JOSEPH	148 HO	3.9	745	79.4

**Sussex County**

BAILEY, J. E. & SONS	262 HO	4.2	757	79.3
JOHN A. MILLS	159 JE	5.6	688	74.0
HEATWOLE, JERREL & A	46 HO	4.1	629	70.1



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# Southern Regional Dairy Challenge attracted 11 colleges

EATONTON, Ga. — The Rock Eagle 4-H Center in Eatonton, Georgia was home base for the Southern Regional Dairy Challenge held November 16-18. The event was coordinated by the southern regional planning committee and hosted by the University of Georgia.

Fifty-six dairy students from 11 colleges worked to improve

their dairy management and communication skills, networked with other students, and explored industry careers.

Dairy Challenge is a unique, real-world experience where dairy students work as a team and apply their college coursework to evaluate and provide solutions for an operating dairy farm.

Teams were compiled from different universities into four and five member teams. Teams competed for awards based on their quality of farm analysis and appropriate solutions. Their farm presentations were evaluated by a panel of four judges, including dairy producers, veterinarians, finance specialists and seasoned agribusiness personnel.

The three-day event began with learning stations at W Dairy, where the farm team and industry representatives helped students better understand Georgia dairy conditions and shared details about reproduction, cow comfort, rotary milking parlors and nutrition. Back at the Rock Eagle 4-H Center, students participated in educational seminars and enjoyed dinner.

Day One concluded with the contest participants receiving in-depth management data from the contest dairy, Godfrey Dairy. The next day, all students had a short time – only two hours – to visit the contest dairy and witness dairy operations. After a question-answer session with the farm owners, the student teams developed recommendations for nutrition, reproduction, milking procedures, animal health, cow comfort, and labor and financial management.

On Day Three, students presented their recommendations to two groups of judging panels, visited sponsors at the Career Fair, and learned through a career panel. As the third day ended, the following teams were announced as first place winners.

Group 1: Team 3 – Select Sires, Inc. – team members were Margaret Brady (University of Tennessee), Tanner Garrick (Clemson University), Syniyah Brandon (North Carolina A&T State University), and Emma Bates (West Virginia University).

Group 2: Team 9 – Genex Cooperative – team members were Julian Koopman (North Carolina State University), Sophie Dupont (University of Georgia), Taylor Hancock (Clemson University), Shaniya Medlin (North Carolina A&T State University), and Morgan Simpson (University of Mount Olive).

**Reminder:** There will be no **FARMSHINE** published on December 29 to allow our staff to enjoy their families at Christmas. **We will resume our weekly schedule on January 5.** Thanks for reading!



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## USDA Discrimination Financial Assistance Program

**APPLY FOR FINANCIAL ASSISTANCE BEFORE JANUARY 13TH!**

The United States Department of Agriculture's (USDA) Discrimination Financial Assistance Program (DFAP) is a limited-time program that Congress authorized in Section 22007 of the Inflation Reduction Act in August 2022 for the purpose of providing financial assistance to ranchers, farmers, and forest landowners determined to have experienced discrimination in USDA lending programs prior to January 1, 2021.

**KEEPSEAGLE PARTICIPANTS ARE ELIGIBLE TO PARTICIPATE BASED ON THE SAME CLAIM(S).**

**DEADLINES**  
January 13, 2024: DFAP Application Submission Deadline  
DFAP APPLICATION AVAILABLE AT <https://22007apply.gov/>



Learn how YOU can get involved  
[indianag.org](https://indianag.org)



Applications are due by December 15th

## Maryland Dairy Shrine offers scholarships

FREDERICK, Md. — The Maryland Dairy Shrine and Mid-Maryland Dairy Vets Scholarship are both now available. The deadline to apply is December 15th. Applications can be found on the Maryland Dairy Shrine website: <https://sites.google.com/site/mddairyshrine/scholarships>

The requirements have changed to accept more youths than in previous years. Recipients are encouraged to accept their awards at annual banquet to be held on Saturday, February 24, 6:30 p.m. at the Howard County Fairgrounds, 2210 Fairgrounds Road, West Friendship.



Pictured left to right: Lynsey, Zachary, Savannah and Cooper Zawiski.

### She promotes for dairy and cheers for sports

My name is Lynsey Zawiski and you may know me as a Susquehanna County Dairy Maid. What you might not also know is that I am a Montrose Junior Cheerleader. I have been a cheerleader for three years and my brothers now play football for Montrose Junior Football. Sports and being active is a huge part of our family.

Some people might not think that being a Dairy Maid and a cheerleader have anything in common but they actually do!

As a Dairy Maid I promote the dairy industry around Susquehanna County and educate people about the importance of getting three servings of dairy every day. Dairy products are very important in keeping your body healthy because they are full of vitamins and nutrients.

Being active in sports is also very important to your health. Making sure you are exercising and staying in shape will help to keep you healthy and strong. My siblings and I love to have a big glass of chocolate milk after our games to help refuel our bodies with the nutrients that it needs to help our muscles grow.

So, being a Dairy Maid and a cheerleader is the perfect combination because I know how to keep my body healthy by staying active and getting the right nutrition with dairy products.

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Proceeds from the dairy products auction totaled \$24,000 and will be divided among 12 junior fair dairy exhibitors. Pic-

tures are Drake Yoder, John Maloney, Wyatt Schlauch, Trey Baker, Asher Anderson, Reece Anderson, Alexis Lang, Jenna

Meek, Julia Sprang, Ella Troyer, Kadence Miller and Ella Troyer. Photos by Susan Mykrantz

**Important notice to all readers and advertisers:**  
There will be no **FARMSHINE** published on December 29 to allow our staff to enjoy their families at Christmas. We will resume our weekly schedule on January 5.



John Maloney exhibited the supreme champion dairy cow, a Holstein. Other animals in contention were the grand champion Jersey exhibited by Kadence Miller and the grand champion Brown Swiss shown by Drake Yoder. Judge Tanner Topp holds the banner.



Asher Ander exhibited the supreme junior champion, a Brown Swiss. Other exhibitors in contention were Kadence Miller with her Jersey and Wyatt Schlauch with his Holstein. Judge Tanner Topp holds the banner.

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**PENN STATE**

*Dr. Mark Lormore named Distinguished Dairy Science Alumnus*

UNIVERSITY PARK, Pa. — At a reception at Penn State in October, Dr. Mike Lormore was recognized as the 2023 Distinguished Dairy Science alumnus in the University's Department of Animal Science. He is the executive director and head of Cattle & Pork Technical Services at Zoetis, where he began working in January, 2010 as the director of U.S. Dairy Cattle Technical Services. Before Zoetis, he worked at Monsanto, Pfizer, Elanco, and as a consultant with Bain & Co. He started his career as a practicing veterinarian at Country-side Veterinary Clinic in Lowville, N.Y. He and his family currently live in Eagle, Idaho.

Lormore received his M.S. in animal science at Penn State, concentrating in ruminant nutrition and dairy cattle management. A native of New York, he earned his B.S. degree from Cornell University's College of Agriculture and Life Sciences and his D.V.M. from the New York State College of Veterinary Medicine at Cornell. He then earned his M.B.A. from the Wharton School of Business at the University of Pennsylvania. He was also a fellow in Animal Health Economics at the Center for Animal Health and Productivity at the University of Pennsylvania School of Veterinary Medicine.

Lormore has extensive experience in the dairy industry as a veterinarian, nutritionist, economist, business leader and consultant. A cornerstone of his career has been bringing

new technologies and innovative thinking to agricultural markets, with a heavy focus on helping the dairy industry develop and adopt forward-thinking theories in animal care, dairy management, and economic decision analysis to help ensure the sustainability of the industry.

Dr. Adele Turzillo, head of the Department of Animal Science, said: "It is a pleasure to recognize Mike for his leadership and commitment to the dairy industry in Pennsylvania and across the country, and for his willingness to share his expertise. We are especially grateful he presented a seminar, describing his positive philosophy with our students and faculty as he challenged them to strive for success and take advantage of opportunities as they arise."

Lormore said: "I am honored to receive this meaningful award. Looking over the long list of those who received it before me, I recognize a common thread: They all had a platform and were willing to lead into the future. Each understood the importance of people and communication and was willing to take risks, believing they were moving everyone towards a better tomorrow. It is indeed an



Dr. Mike Lormore

honor, and I am deeply appreciative."

Lormore is well known throughout Pennsylvania for working with dairy producers, veterinarians and allied industry. He served as animal industry liaison for the Department and was a leader in the Strategic Visioning Program of the Economic Education Committee of the Pennsylvania Dairy Stakeholders. He served on many organizing committees and remains a frequent presenter at a wide range of industry meetings and conferences.

Especially supportive of students at Penn State, Lormore offered his expertise to train students about the importance of innovation, health and productivity on business profitability. Gabriella Varga, University Distinguished Professor Emeritus of Animal Science, recalled his support for students, saying: "He provided tremendous insights into the dairy industry from his national perspective and was particularly helpful in providing students with knowledge relative to understanding the dairy as a business." She noted that he has a great sense of people, is a true leader and garners great respect from

those who work with him.

At his recognition, Lormore presented the Hill Seminar, "Success is a Team Sport: The Importance of People, the Importance of Courage, and the Importance of Luck." All of the seminar elements were ideas he gained throughout his career, each of which he wished he had known at the start of his career. While at the University, he also taught an Animal Science class on Careers in Animal Agriculture.

Lormore clearly stated his vision for the future: "If we are going to solve big issues around food availability and nutrition as well as environmental and rural community sustainability, we need an approach that recognizes our interdependence."

He said his career has always been about bringing together great people who could see a bigger purpose than what was in it for themselves. He said the dairy technical organizations he worked for were focused on bringing together great people, saying: "They were all leaders and changed the way that service and education and innovative products and technology could be brought together to improve the health, productivity and wellness of cattle, the viability of farms, the health and safety of our food supply, and the sustainability of both our industry and the environment. We still have much to achieve. And we need to be great at teamwork!"



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# Cortney Hostetter Beakler is very unique in her career

*She is the only woman in the entire United States who has achieved this*

By **RENEE TROUTMAN**  
Special for Farmshine

ANNVILLE, Pa. — A combination of unique experiences and a family history to back her up has put Cortney Hostetter Beakler right where she seems to belong: Serving the dairy industry like previous generations of her family did for more than half a century.

Following in the footsteps of her great-grandfather and grandfather, Cortney is continuing a legacy in a way that's very different, yet much the same.

Cortney's childhood and teenage years were full of farm chores and milking 120 cows three times a day on her family's Lebanon County dairy farm with her parents, Brent



Cortney Hostetter Beakler, was able to show her great-grandpa, Pen Hostetter, left, the future of milking technology with robots before his passing in 2021. On the right is Cortney's grandfather, Rodney Hostetter.  
*Photo submitted*

and Lawanda Hostetter, and her four younger brothers.

After high school graduation, Cortney headed to Virginia Tech, working on a dairy science degree with a minor in agriculture business. Thinking that her career path would trend towards genetics, Cortney took a summer college internship with Select Sires and started working with their Cow Manager software system. That might have been the first inklings of her interest in technology.

She graduated from Virginia Tech in 2018, and, still thinking her future was in genetics, she went to Vermont to work for Tim Abbott at Borderview Genetics. While she was there she happened to cross paths with a Lely dealer who introduced her to the potential of

working in the field of dairy robotics. Maybe it was her family roots calling her, but the offer intrigued her enough that she began the Lely training program. Cortney got started working on milking robots in the state of New York before settling into the same job back home in Pennsylvania employed by Fisher & Thompson, Inc.

Now she is part of a team of five robotic service technicians that cover the areas of Pennsylvania, Maryland, and Delaware. This team services about 60 robotic farms, but with current installations happening and those in the planning stages, that number is expected to double in the near future.

Cortney's job is multi-faceted. She does installation of new units, working through the planning process of new start-up projects and finding the best design for what the farmer envisions. Each quarter she conducts regular maintenance routines on existing robots. When problems suddenly arise she troubleshoots over the phone or onsite and makes the repair. Another important aspect of her job is offering management advice to help farmers maximize the robot's potential, especially how to utilize the vast amount of data that a robot can provide. Her work also includes milk quality, investigating

turn to page 19

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and correcting preliminary incubation (PI) and somatic cell count (SCC) issues. She logs a lot of miles in her van that holds the many parts and tools she needs to get all this done.

The Hostetter family's involvement of installing and servicing milking equipment goes back to Cortney's great-grandfather. A World War II Army veteran, Penrose Hostetter, known to all as Pen, had his own herd of cows until he started up another business as a Surge dealer in what would be known as Hostetter Sales & Service. Many old timers from the Lebanon County area can recall Pen upgrading their dumping stations and bucket units with the installation of a state-of-the-art vacuum pump and pipeline system when his business began in 1959.

As the years passed, the Hostetters' trucks would faithfully make the rounds to area dairy farms, delivering supplies and responding to the need for repairs and parts to service milking systems.

Eventually, Cortney's grandfather, Rodney, and even her father, worked in Pen's business. Rodney, and his brother, Steve, bought the business from Pen in 2000. Cortney has fond childhood memories of spending time at Hostetter Sales & Service, while her Grandpa helped customers and handled inventory and her Grandma did paperwork. The Hostetters' dairy service business continued until they sold it to Fisher & Thompson, Inc. in 2014. From there Rodney went to work for Fisher & Thompson until his retirement in 2020 - just two weeks before Cortney joined the company. "We almost got to work together," Cortney laughed.

Rodney is still very interested in what Cortney is doing for the dairy industry. Pen passed away in November of 2021, but he did get to follow Cortney on the job to see what his great-granddaughter was up to with milking technology he probably couldn't of fathomed when he was her age.

"I was really happy that he got to come to a farm with me to witness what I was doing and that he could see what the future was going to be like," she shared. "He was telling me how some things were similar, but he just couldn't believe all the technology and how far things had come since he owned his business."

Cortney's life experience growing up on her family's farm gives her many advantages, especially empathy. "When someone calls me with a breakdown and they can't milk their cows, I know how the stress of that feels." She rotates through turns being on call with her technician counterparts and then she could be summoned at any time. "There's a phone number that farmers can call, day or night," she said. "I might be able to talk them through the problem on the phone or I might have to get up and go even in the wee hours."

Cortney recently reached the fourth level of Lely training certification which is product specialist. What's remarkable is that she is the only woman in the entire United States who has achieved this. She has the opportunity to complete another level of training if she chooses and then re-certification happens every two years.

There are several different models of Lely milking robots that are in use and they all have unique variations. "The technology is rapidly changing and you've got to keep up with it," Cortney said. "As Lely keeps coming out with new things we need to be able to learn it, and adapt, and remember how to apply it all." She is also able to service and provide help

Servicing and maintaining robotic dairy equipment wasn't in her plans at one time but now she feels like she's found her niche and a connection to where her family has been before. "A lot of farms that I go to, they know my Grandpa and they've told me stories," she said. Cortney is set to continue a legacy, make her own stories, and add another chapter to the family's history.

with Lely's other robotic products such as feed pushers, manure collectors, and calf feeders.

Last year Cortney married Wyatt Beakler. His sister, Cassie, and her husband, Adam Light have a robot farm in Berks County, so Cortney is able to help her extended family with their cows. She hopes that she can bring robotic technology to her own family's dairy farm in the future.



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# A team with an attitude to always im

By DIETER KRIEG  
Farmshine Editor

NOTTINGHAM, Pa. — With her lifetime production now well over a half-million pounds, it's agreed that "Mama Coco" is a genetic freak.

"An anomaly," said her owner, Paul Mason.

"Mama Coco," as she is affectionately called by her caretakers at Chrome-View-Dairy, is a 14-year old Registered Holstein whose real name is Chrome-View Charles 3044. She made news last Winter when she set a new world record for lifetime milk production ... at that time 478,200 pounds. As of November 14th, when she was dried off, the numbers had rolled to 503,940.

"Mama Coco" received her nickname due to her independent "old grandma" personality. She's sturdy and strong to say the least, does as she pleases and is a compulsive milk producer. A living machine in her own right.

An anomaly. Webster's definition is: Something different, abnormal, peculiar, or not easily classified. Also applicable is: "Something that deviates from what is standard, normal, or expected."

All that duly noted, we should also share that this home-grown milk production champion looks perfectly normal, except for her pipeline-sized milk vein. She also does not look her age.



Classified VG-88 as a 4-year old, Chrome-View Charles 3044 is affectionately known by her caretakers as "Mama Coco." She lives her life on her own terms, according to

owner Paul Mason. Producing milk in great quantities is clearly at the top of her "bucket" list. Note the unusually large milk vein. Photo by Dieter Krieg

As her name implies, "Charles 3044" is a daughter of Cee-Whit Shottle Charles-ET. Significant is the fact that the Chrome-View herd has been "closed" for as long as 32-year old Paul can remember. Therefore, an all home-bred herd that goes "way back."

We contacted Holstein Association USA to learn more about her pedigree.

Daren M. Sheffield, director, Performance Programs, Governance and Policy, shared that Charles 3044's lineage can be traced back to 1958. "There are 11 generations behind her with the Chrome-View prefix," he confirmed. Beginning with her grandsire, the maternal sire stack includes Gem-Hill Amel Don-ET, Co-op-Int LL Ariel-TCG-ET, Welcome Gideon-ET, Gen-Ace Petrum LD Elvin, To-Mar Blackstar-ET, Lemax Pawnee Memorial, Cal-Clark Board Chairman, Lime-Hollow Elevation Mars, Harrisburg Gay Ideal, Osborndale Ivanhoe and Wimarjo Pabst Regal Lucifer.

The dam and granddam of Charles 3044, respectively Chrome-View Don 2465 and Chrome-View Ariel 1504-TW, were both minus for milk, butterfat and protein. Charles 3044 herself is credited with a PTA of +655M, -29F, -5P. She had three daughters, none of which are still on the farm. "One we sold early before we knew 3044 was going to be special; the other two hung around by their own merit until

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# Improve has an 'anomaly' in their barn

their 6th and 7th lactations," Paul explained.

Following is a listing of Charles 3044's ten completed lactations:

1-11Y	301D	26,010
2-11Y	303D	33,470
3-10Y	307D	37,370
4-10Y	303D	43,350
5-09Y	305D	41,510
6-09Y	503D	60,440
8-03Y	298D	46,160
9-03Y	453D	63,730
10-08Y	304D	46,550
11-07Y	870D	105,350

**Total: 503,940 pounds of milk, lifetime.**

Charles 3044 ended her most recent lactation on November 14th ... ten days after she turned 14 years of age. "We dried her off when she was still milking 82 pounds," said Paul, noting that she's due to calve again in early January.

Charles 3044 is a very steady producer, staying well above 100 pounds for a year or more. Even more than two years. "In her previous lactation, we dried her off at 111 pounds," Paul showed via his DairyComp software records.

"For as extraordinary as her feat is, we got there in a pretty ordinary fashion," Paul observed. "There is really not as much there as what one might think there should be.

"Maybe we've taken the management steps to allow it to happen," Paul theorized. "But I don't know. Putting it another way, he sug-

gested: "Maybe we raised her in an environment for her special genetic predisposition to flourish. She's like a super-star athlete."

"All those little things that go into high production have been engrained into the culture of what we do," Paul explained. "For herd

health, we do whatever we can to make the cows' lives as stress-free as possible. I believe we have the right feeding program and the proper health protocols. Sand bedding is another thing I believe in very strongly; we reclaim and recycle it with a McLanahan

separator. Will she "pump" another 210,000 pounds? Time will tell.

"Do ordinary things in an excellent way," Paul says of their dairy cow management. Also important to the family is an attitude to be

turn to page 22



Chrome-View Farm is located near Nottingham in the southwestern corner of Chester County. Most of the over 700

acres that they cultivate is rented, with some of it located across the Mason-Dixon line in Maryland.



Remember the Reason for the Season . . .



Contacts: Nevin Wagner, Cell# 717-475-2721,

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**Cows Got Milk ... Providing Goodness Worldwide** is a Farmshine original, introduced in 2013. It is available in lime green, medium gray, light yellow and pink. The shirt's message is meant to help convey a positive message about milk to the public.

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We invite you to wear any of these T-shirts. Mix or match in any quantity. Postage is included in the price and discounts are available for orders of 10 or more to the same address.



Modeling the T-shirt is 20-month old Emily Krieg.



Modeling the T-shirt is 4-year old Geneva Styer, daughter of Heidi and Andy Styer and granddaughter of Farmshine Editor, Dieter Krieg.

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- Child: S M      Adult: S M L XL XXL

Colors available (Please circle):

- Lime Green • Medium Grey • Pink • Light Yellow

Amount Enclosed: \_\_\_\_\_  
 All orders MUST be pre-paid. Please be certain to enclose \$12.50 for each adult shirt and \$10 for each child shirt. (Which includes postage and handling).

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 342 E. Main St., Ste. 201, Leola, PA 17540



The head of Charles 3044 a.k.a. "Mama Coco" reveals an alert and content personality. Photo by Dieter Krieg

## Chrome-View \_\_\_\_\_ from page 21

open to new ideas.

Counting himself and his parents, 14 people are employed at Chrome-View.

His mother, Pam, does the books, an excellent position for her, considering she came out of a professional career as an accountant. "She's also our human resources person," Paul said, adding that she has the personality for it. And if a "runner" is needed for parts or whatever, Pam is the one.

The 440 cows going through Chrome-View's double-13 parlor three times a day boast a rolling herd average of 32,146M with 4.2%F and 3.2%P. More meaningful to Paul are the pounds of solids shipped per day, which was 7.6 pounds on the day of our visit, December 2. "This is shipped pounds," Paul pointed out, "not test data."

A gifted, analytical person who thrives on using data to set and achieve goals, Paul may himself be an "anomaly," considering the unusual depth and breadth of information he has in his head. Not just at the farm level, mind you, but about the entire dairy industry, start to finish. "It's a requirement", he pointed out, laughing, "in order to be on the Board of Directors for Lanco-Pennland Dairy Cooperative, headed by Kurt Williams, a life-long and outspoken observer of what's right and wrong in the field of milk marketing.

"I could talk about it all day," Paul laughed. He holds a degree in finance from the University of Pittsburgh. He minored in economics with an emphasis on business management, not really expecting to ever return to the farm.

But he did. In 2013. He came back because he somewhat suddenly saw a place for himself in the operation. Prior to going off to college, he considered dairy farming a far too complex and challenging career, having to literally know everything from A to Z. Carpentry. Crops. Electricity. Machinery. Plumbing. Welding. Veterinarian. And most of all the cows, which by themselves account for an alphabet soup of management expertise and protocols. It's a lot. It may be too much.

"There's a way around that," Paul pointed out. "That's the turn to page 24

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## PHA District meeting set for Dec. 30, 11 a.m.

STATE COLLEGE, Pa. — The South-Central District of the Pennsylvania Holstein Association will hold a meeting on Saturday, December 30, to seek nominations to serve on the Executive Committee and begin the planning for the 2025 state convention. The meeting will start at 11 a.m. at Hoss's Steak & Sea House, Mechanicsburg, (at the intersection of the Pennsylvania Turnpike Exit 236 and Route 15).

Glenn Brake will complete his 3-year term on the Executive Committee. Any Pennsylvania Holstein Association member from Adams, Cumberland, Dauphin, Franklin, Lancaster, Lebanon, Perry and York counties can make nominations. Up to three nominees can be submitted from this meeting to the State Directors for election to the Executive Committee at the 2024 Pennsylvania Holstein Convention set for February 9-11, 2024 at the Hilton Scranton in Scranton. (Please see list of PHA Board of Directors from the South Central Region, 2011 - present, by county, below.

The group will also discuss the 2024 South-Central Championship Show and any other issues members may wish to address.

### 2011-2023 PHA Board of Directors South Central Region

**Adams:** Robby Sebright, Joshua Sanders, George Sebright  
**Cumberland:** Harry Thompson, Aaron Cornman  
**Dauphin:** Mike Miller  
**Franklin:** Marcus Martin, Glenn Brake, Justin Burdette  
**Lancaster:** Jeff Bender, Richard Mellinger  
**Lebanon:** Daniel Brandt, Donald Krall, Gary Lentz  
**Perry:** Irene Osborne, Karen Diffenderfer, Amber Smith  
**York:** Roy Thompson, Daphne Lang, Charlene Walker

## 2024 HAUSA convention rooms should be reserved

BRATTLEBORO, Vt. — Hotel rooms for Holstein Association USA's 2024 National Holstein Convention are now ready to be booked at the Hyatt Regency Salt Lake City. Conveniently attached to the event center where the convention activities will take place, the hotel also features several amenities, including spacious guest rooms with floor to ceiling windows, a large fitness center, a rooftop pool and terrace, and two restaurants.

Located in the heart of downtown Salt Lake City, the Hyatt Regency is within walking distance of numerous restaurants, bars, and activities. Discounted rates for the National Holstein Convention are available from June 22 through June 29, 2024, as room availability allows. Rooms can be booked today at [www.holsteinconvention.com/accommodations](http://www.holsteinconvention.com/accommodations).

Holstein Association USA's 2024 National Holstein Convention and 139th annual meeting will be held June 24-27. Coined "Udderly Utah," the 2024 Convention will feature traditional favorites such as host day tours, Junior contests and activities, the National Convention Sale, and the annual awards banquet.

New in 2024, Holstein University will highlight a variety of topics within the dairy industry and beyond through engaging speakers. Exclusive trade show hours, a family friendly welcome reception, and an adult social mixer will provide additional networking opportunities for convention attendees.

Holstein Association USA members and enthusiasts are encouraged to book hotel rooms early and make plans for a fun week in Salt Lake City this summer.



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**Luke 2:11**



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# Chrome-View

from page 22

advantage of a larger farm. You surround yourself with good people. Specialists.”

And so he has. Three women; all of them doctors of veterinary medicine. Dr. Linda Baker, professor of clinical dairy production management at PennVet, specializes in the nutrition program. Dr. Michaela Kristula, associate professor of medicine in field services, lends her keen eyes for herd health. And Dr. Sarah Cody works as the on-site herdsman. All three of these women are part of the faculty / staff at the University of Pennsylvania’s Veterinary School and their renowned Marshak Dairy and New Bolton Center Diagnostics Laboratory and research facilities.

The success of this management team speaks for itself. We’ve already noted the high herd average, which is achievable only when all contributing factors are aligned just right. Paul is quick to give credit to the veterinarians, as well as his parents.

“Dr. Sarah has her own practice but she is also our on-site herdsman,” Paul began. “We are very fortunate to have her. She is brilliant; very intelligent. She feeds right into our culture of not being afraid to try new things, always testing and improving. Our herd would not be where it is, were it not for her.”

Paul, who describes himself as the analyst and asset manager of the farm, represents the third generation of the Mason Family at Chrome-View. His grandfather and great uncle, respectively Robert and Howard, were the first. They were followed by Paul’s father and uncle, respectively Alan and Steven.



Steven is deceased but Alan, 62, is very much involved. “He’s a perfectionist by nature,” Paul said of his Dad. “He keeps everything fixed and provides good insight on all that’s to be done. He’s been very good to give me enough rope to learn and do things on my own. He’s a wealth of knowledge for me. I’m not making decisions in a vacuum.”

Looking ahead, Paul has nothing special in mind other than improvement. Not just at Chrome-View, but for the dairy community as a whole. He recognizes the on-farm as well as off-farm challenges. Consumer attitudes and preferences, milk pricing formulas, climate, economy, environment, regulations and restrictions, to name a few.

Within the confines of their 700-acre operation (much of the land is rented), Paul sees a need for greater labor efficiencies, which would require modernization, upgrading and of course money. “Our newest barn is 20 years old,” he pointed out. The last facelift of the parlor took place in 1991 although the milking equipment has seen numerous enhancements.

The interview closed as it started. With “Mama Coco.” As has already been revealed, she is due to freshen again in early January.

To date, she has delivered three heifer calves and seven bulls. What will she have this time? “We want to be surprised,” Paul grinned. “We purposely didn’t get that checked.”

The Mason Family: Farm owners Alan and Pam (in sweatshirts) are pictured with their son, Paul, kneeling, and daughter-in-law, Cara, who has daughter Mia in her arms. Sons Avery and Theo stand with their Dad. Since this picture was taken, nearly a year ago, a fourth child has joined the family.

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*From the Farmshine family to your family... Our sincerest wishes for a Blessed Christmas Season and a New Year filled with priceless gifts, especially good health and happiness. And may a good measure of prosperity come your way in 2024 too.*



*Missy, Doug, Sue, Ashley, Dieter & Tammy*



## Annual meeting concluded with major announcement

BOISE, Idaho — The Dairy West annual meeting, held at the Boise Centre on November 8-9, concluded after two days of engaging and informative sessions. The event drew over 700 attendees and 110 vendors from regional, national and international circles. This year's theme, "AIM: Action + Intention = Magic," set the tone for a series of dynamic and interactive sessions.

Darigold CEO, Joe Coote, had an important announcement, revealing Darigold's strategic plans to establish an East office in Boise. He described it as a move that will bring key aspects of their business closer to farms, processors, and a larger agricultural workforce. He stated: "Boise offers a more favorable cost base and the opportunity to craft a workspace that truly reflects our brand and culture."

Karianne Fallow, CEO of Dairy West, expressed her enthusiasm about the announcement: "Darigold's decision to open an office in Boise is a testament to Idaho's significant role in delivering quality, responsibly-sourced dairy to the world. We are thrilled to have this milestone announced at our annual meeting."

The event also featured the prestigious

Dairy Hall of Fame banquet on Thursday evening, where Dan Gilbert of Dan-de Holsteins and Dale Chugg of Chugg Jerseys were honored respectively as inductees into the Idaho and Utah Dairy Hall of Fame.

Other notable awards included the Idaho Milk Quality Award to Nederend Dairy #1, the Utah Milk Quality Award to Pappy's Farm, the Telling Your Story Award to Oralie Smith of Smith's Cream Pitcher Jerseys for participating in the Adopt-a-Cow program, and the Friend of the Industry Award to Dave Stout for his 40-year contribution to the dairy industry as a finance manager.

Keynote speaker, Charles Clark, a renowned motivational speaker, best-selling author, and world-class athlete, captivated the audience with his inspiring message. The program also featured a diverse range of sessions covering topics such as wellbeing, succession planning, partnerships in action, dairy checkoff program updates, and an economic outlook.

The Dairy West 2023 annual meeting has set a precedent for innovation and growth within the industry, marking a significant milestone in the dairy sector's journey towards a sustainable and prosperous future.

## PA Farm Link has leasing resource

HARRISBURG, Pa. — PA Farm Link has completed a new informational leasing resource, now available free to the public. The booklet contains case studies of farmers actively farming with a lease agreement, lease agreement examples, and useful resources.

The purpose of the booklet is to encourage farmers to consider long-term leasing a viable land tenure option. Hard copies are available upon request while supplies last. Digital copies can be found on the PA Farm Link website.

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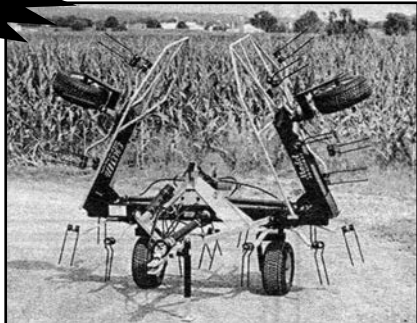
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## MARYLAND HOLSTEINS

# Entries due now for Holstein 3-year-old Futurity

**NO. 43 THE MARYLAND HOLSTEIN FUTURITY. DEVOTED TO THE INTEREST AND PROMOTION OF THE HOLSTEIN BREED. A SHOW FOR THE BEST THREE-YEAR-OLD COW OF 2026 TO BE SHOWN IN 2026.**

Entries must be made as calves. If the heifer proves good, make the second payment as a yearling, the third payment as a 2-year-old, then the fourth payment as a 3-year-old and LET YOUR THREE-YEAR-OLD TAKE PART IN "THE BIG SHOW" OF THE GREATEST GROUP OF THREE-YEAR-OLDS OF 2026 AT THE MARYLAND STATE FAIR HOLSTEIN SHOW.

**Estimated Value - \$3,000**

**PURPOSE** - The Maryland Holstein Futurity is a project of the Maryland Holstein Association to stimulate interest in the breeding and exhibiting of outstanding registered Holsteins in Maryland. The event recognizes the accomplishments of the small and the large breeder and the FFA and 4-H member.

**PROCEDURE** - This Maryland Futurity is to be designated No. 43 and each succeeding, numbered consecutively. This Futurity is based upon the nomination of an animal by her owner, to be shown in the Futurity class at a designated show in the year she is of eligible age. Four nominations (payments) are required for each animal that competes in the Futurity - the initial nomination as a calf; a renomination as a yearling; another as a 2-year-old; and the final nomination as a 3-year-old. All nominations are the responsibility of the owner and must be made on regulation entry blanks accompanied by specified fees and postmarked by nomination dates and other rules as set forth below.

**ORGANIZATION** - This Futurity is sponsored and governed by the Maryland Holstein Futurity Committee of the Maryland Holstein Association.

**ELIGIBILITY** - Any registered Holstein female born Septem-

ber 2022 through August 31, 2023, is eligible for the 2026 Maryland Futurity. Pedigree requirements will follow those established by the Maryland Holstein Show Committee.

**FEES**

- 1st payment of \$2.50 due on or before December 31, 2023
- 2nd payment of \$4.00 due on or before July 31, 2024
- 3rd payment of \$6.00 due on or before April 30, 2025
- 4th payment of \$10.00 due on or before January 31, 2026

**NOMINATIONS** - A breeder may nominate any number of females.

*\*Optional full initial payment of \$15.00 can be made*

**PURSE** - Purses in this event shall consist of all monies received by this association in connection therewith by way of nomination fees, subsequent payments, plus all other monies received from any person or persons or Fair Association sponsors of this show, etc., except the first payment, which may be used for promotion of the Maryland Holstein Futurity if the Board of Directors so chooses. All Futurity monies shall be kept in a separate Futurity fund and used only for Futurity purposes. Should participation decline, the purse will include only those monies available for Futurity No. 43 based on percent of existing schedule.

**AWARDS**

- \* One production award of \$100 will be awarded
- \* One junior award of \$100 will be awarded to the highest placing junior animal

**SHOW AWARDS**

The purse shall be as follows (and is subject to change):

- 1 15% of purse 5 5% of purse
- 2 13% of purse 6-15 3% of purse
- 3 10% of purse 16 - 20 2.5% of purse
- 4 7% of purse

**SURPLUS** - The Maryland Holstein Futurity Committee may increase premiums at any time if monies are available. Should fewer than 30 animals show, the awards shall not be increased. The account and the unclaimed awards shall revert to the Maryland Holstein Association for use in the following Futurity. Should any condition arise that prevents the showing of this Futurity, the right is reserved to call same off and to pay to the persons owning the calves eligible at the time of said calling off, their pro-rate share of all monies accrued in the division called off, after deducting the actual expenses of this Association in the promotion of said Futurity.

**MAINTAINING ELIGIBILITY** - Eligibility after an animal has been nominated as a calf is maintained by making subsequent payments on the due dates as specified heretofore. This responsibility rests solely with the owner, and failure to make the next payment cancels eligibility and all previous fees become part of the purse.

**SALE OF ELIGIBLE ANIMALS** - When an animal entered in the MD Holstein Futurity is sold, the eligibility may be maintained by the new owner, and it shall be the new owner's responsibility to inform the Futurity Committee of change in ownership. The seller must inform the buyer that the animal purchased is already entered in the Futurity, and it will be the responsibility of the buyer to submit subsequent fees in accordance with rules and closing dates.

**MISCELLANEOUS** - The Maryland Holstein Association nor the Maryland Holstein Futurity Committee is in no way responsible for the condition of the premises in which the Futurity is held and is not liable in the event of accident or loss to persons or property. All matters pertaining to the showing of the Futurity are subject to the rules, regulations and health requirements of the show at which the Futurity is held. Final entries for the show to be held at the Maryland State Fair must be made through the Maryland State Fair entry system at no additional cost.

**OFFICIAL ENTRY BLANK No 43**  
**Devoted to the interest and promotion of the registered Holstein breed**  
**A show for the best 3-year-old cow to be shown in 2026**  
**READ RULES CAREFULLY**  
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**December 31**

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Second payment	Total entries: _____	Total payment: _____
Third payment	Total entries: _____	Total payment: _____
Fourth payment	Total entries: _____	Total payment: _____

Entry #	Tag #	ENTRY INFORMATION	
		Name	
		Reg. No.	Born
		Name	
		Reg. No.	Born
		Name	
		Reg. No.	Born
		Name	
		Reg. No.	Born
		Name	
		Reg. No.	Born

Entry #	Tag #	ENTRY INFORMATION	
		Name	
		Reg. No.	Born
		Name	
		Reg. No.	Born
		Name	
		Reg. No.	Born
		Name	
		Reg. No.	Born
		Name	
		Reg. No.	Born

Owner: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_  
 Phone Number: \_\_\_\_\_ Email: \_\_\_\_\_  
**Check One: Junior \_\_\_\_\_ Senior \_\_\_\_\_**

**Mail entries to:** MD Holstein Futurity  
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**Full House expected to vote on Whole Milk Bill next week!**

The Whole Milk for Healthy Kids Act, H.R. 1147, is anticipated for a House floor vote next week. According to House Ag Committee Chairman, and whole milk champion, Glenn 'G.T.' Thompson, the vote could come as early as December 13. The bill will be handled as a rule bill, requiring 218 votes for House passage.

The bill was previously passed on a bipartisan 22-13 vote in the House Education and Workforce Committee with recommendation for full House passage. At the time of committee recommendation, the cosponsor list settled at 135 Representatives of 44 states, including both Republicans and Democrats.

Please contact your Representative in Washington and ask them to be sure to be present when Whole Milk for Healthy Kids hits the House floor, and to vote 'yes' for a 'clean' bill without amendments to muddy the water in the Senate.

This bill simply allows schools the option of offering the choice of whole milk during meals at schools and during the school day. Giving children the healthy choice that most prefer — as an option — should not be a partisan issue. It's common sense backed by science and the right thing to do for our kids!

The House Committee on Rules issued a notice last Thursday, Nov. 30, stating that it "may meet the week of Dec. 11th to provide for floor consideration of H.R. 1147" and that members could offer amendments for consideration by 3:00 p.m. Dec. 6th.

At this writing on the morning of Dec. 6th, there are three amendments offered. An amendment offered by Florida Congresswoman Anna Paulina Luna seeks to specify all whole milk served in schools be organic milk. An amendment by Congressman Corey Mills of Florida seeks to prohibit the purchase or offering of any milk at schools that is produced by any company owned or operated by a Chinese entity.



# Milk Market Moos

by Sherry Bunting  
agrite2011@gmail.com



A third, and unrelated amendment, offered by Rep. Delia Ramirez of Illinois seeks to add a section to the whole milk bill to ensure schools keep their National School Lunch Program eligibility when used as emergency shelters during times of crisis or natural disaster.

Again, ask your representatives to vote 'yes' and to keep it a clean bill without controversial amendments, so we can keep the momentum moving forward into the Senate!

In addition, please contact the United States Senators for your state and ask them to cosponsor the identical companion bill in the Senate, S. 1957.

On the Senate side, there are currently 11 cosponsors from 8 states, including Republicans, Democrats and an Independent. Both U.S. Senators from Idaho and Maine are signed on, and one Senator each from Iowa (Grassley), Kansas (Dr. Roger Marshall the bill's prime sponsor), Mississippi (Hyde-Smith), New York (Gillibrand), Pennsylvania (Fetterman), Wisconsin (Johnson), and Vermont (Welch).

**Prayers for G.T.**

On Tuesday, Dec. 5, Congressman Glenn 'G.T.' Thompson, representing Pennsylvania's 15th District, and serving as the distinguished Chairman of the U.S. House Ag Committee, released the following statement, which was also posted on his twitter account:

*"After a routine physical and subsequent tests, I was recently diagnosed with prostate cancer.*

*While the diagnosis is a surprise, I feel well, and I will continue my work representing the people of Pennsylvania's 15th District.*

*"Anyone who's worked with me knows I am a person of faith as well as an eternal optimist, both of which will guide me as I undergo treatment. I am grateful to my medical team, my family, everyone I work with and represent in Congress.*

*"My faith in God is strong, and I will tackle this head on. I appreciate both prayers and privacy during this time."*

WE ARE PRAYING FOR YOU, G.T.!

**Milk futures higher, especially on Class III**

Milk futures were mostly higher this week, especially for the previously lackluster Class III milk contracts, which gained fully 10 to 30 cents per hundredweight (cwt) across the board. The January 2024 Class III milk contract gained by 60 cents and is back into \$17 territory Tuesday, Dec. 5, while the May through November 2024 contracts were solidly into the \$18s.

Class IV milk futures, on the other hand, were more on the steady side vs. week ago, with the current month up by 20 cents, next-month January 2024 contracts down a dime, and the rest of the board generally steady with nickels and dimes added in the forward contracts of July through November 2024.

On the close Tues., Dec. 5, Class III milk futures for the next 12 months (Dec23-Nov24) averaged just a penny short of the \$18 mark

at \$17.99/cwt -- up 34 cents from the Nov23-Oct24 average a week ago.

The Class IV milk futures averaged \$19.60 for the 12 months, down 9 cents from a week ago. The average spread between Class III and IV remains well above the \$1.48/cwt difference that spells trouble for the Class I mover under the current averaging formula.

**Spot dairy product prices gain ground**

Cheese had a rallying day Tuesday, Dec. 5 on the CME daily spot cash market, where both blocks and barrels saw more than a nickel gained in a single day. Both the 40-pound block cheddar, on 2 loads, and the 500-pound barrel cheese, on 6 loads, saw spot prices pegged at \$1.60/lb Tuesday. For blocks, that's a penny per pound gain compared with the previous Wednesday. For barrels, that's a gain of 11 cents over the previous Wednesday's cheese market.

Also supporting the Class III milk price was continued gains in the dry whey market as the spot price gained a fraction of a penny at the 40 cents/lb mark with 2 loads changing hands Tuesday.

The spot butter price rallied by nearly a dime late last week into Monday, then backed a penny off that gain Tuesday, pegged at \$2.67/lb -- up 8 cents from the previous Wednesday with 2 loads trading.

Grade A nonfat dry milk was the loser this week, declining almost daily over four trading days to \$1.650/lb Tuesday, Dec. 5, which is 3 cents lower than the previous Wednesday with 7 loads trading.

**Nov. Protein \$1.32, Fat \$3.46**

Protein gained 28 cents per pound in November, announced by USDA on Wednesday, Nov. 28 at \$1.32/lb. Meanwhile butterfat lost about half (29 cents) of its October record gain, announced at a value of \$3.46/lb for last **turn to page 29**

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# Milk Market Moos from page 28

month's milk marketings.

Solids non-fat continued moving upward, gaining 6 cents/lb at \$1.00. Other solids gained a whopping near-7-cents-per-pound on rising whey prices, announced at nearly 19 cents/lb for November.

Class II and IV prices weakened in November while Class III strengthened after months of being in the doldrums. The Nov. 2023 Class II price, at \$21.21, continued its multi-month position as the highest-priced class, down 74 cents per cwt from Oct. and \$3.46 lower than a year ago. Class IV at \$20.87/cwt was again the second highest-priced class and is still beating the Class I base price 'mover.' The Class IV milk price, however, declined by 62 cents in November vs. October and was \$2.43 lower than a year ago.

The November Class III milk price did a turnaround, gaining 31 cents from a month

ago, announced at \$17.15, which is still a whopping \$4.30/cwt lower than a year ago.

**Oct. DMC margin gains \$1 at \$9.44, All-Milk price \$21.60**

The Dairy Margin Coverage (DMC) margin for October 2023 was announced at \$9.44 per cwt., up \$1.00 from September, but \$1.45 lower than a year ago. This is just 6 cents per cwt below the \$9.50 maximum coverage level for the first 5 million pounds of annual milk production history.

DMC payments have been triggered at that level for each of the first 10 months of this year so far reported and for 11 of the past 12 months. The October increase was supported by the 60-cent gain in the All Milk price at \$21.60 for October, and by moderating feed costs.

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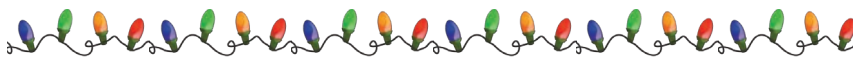
## Career opportunities showcased

HARRISBURG, Pa. – To showcase the wide range of careers available in Pennsylvania's agricultural and food industry, the Agand-FoodCareersinPA.com website is available for high school students, educators, and families to utilize as they explore potential careers and education paths. The website includes a large collection of resources, including career-focused videos, an interactive career quiz, educator resources, and more. Over the last few months, a group of young professionals from agriculture organizations across the state worked to publish new career videos that showcase the diversity and breadth of Pennsylvania agriculture.

The website includes more than 80 different career pages, each with an interview-

style video, an infographic about the career, a job description, role responsibilities, education requirements, salary information, a job outlook and more. These pages give students the opportunity to learn about agriculture careers that match their interests and the steps they need to take to find future employment. A list of possible internship, scholarship, and apprenticeship opportunities is also available on the website.

For educators looking to promote agriculture in their classrooms, the website includes free resources, including web scavenger hunts for both middle and high school students, lesson plans, career pathway activities, posters, interest surveys and more.



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# Seminar from page 4

they were going to give to their calves through colostrum.”

A series of studies from Ohio State on Vitamin E discovered a tremendous reduction in mastitis and also a decrease in clinical duration, said Van Saun.

“When they repeated the study, when they fed 4,000 units they found an extremely positive result -- 80% reduction in mastitis. That’s why you’re going to hear recommendations from your nutritionists to push higher. If you’re feeding stored forages, your Vitamin E and A are going to be deficient, and you’re going to need supplementation,” he related. “If you’re out on pasture you’re probably doing okay, but in our part of the world here, green pasture isn’t going to make it through winter, so your cows that are calving through the winter or early spring -- they’re going to need supplementation.”

Van Saun observed nutrition as the “important player here, but it will not overcome all risks for mastitis, so we need to be cognizant of the environments, the milking machines, and the cow’s environment. Nutrition can go a long way, but it can’t overcome every scenario.

“The immune system is very costly from the standpoint of nutrients like glucose,” he said. “All the white blood cells require glucose, which is also required for milk production, so when the cow is lactating and then she gets an infection, she’s going to prioritize that glucose, basically milk production, and not to the immune response. Immune response is low-man-on-the-totem-pole, so to

speak, because it’s too costly to keep up.”

Looking at a relative scale of mineral and vitamin status (fat soluble vitamins A, D, and E), or trace minerals (copper, zinc, selenium), Van Saun explained that a normal status of these nutrients means “we have a healthy cow, a good immune response, and she can perform at high levels. If these minerals or vitamins are at a very low state and compromising their normal biological functions, that’s when we see clinical diseases.

“Even if we’re just marginally deficient, the first thing that gets compromised is the immune response.”

Although Van Saun said he is “not a big fan of nutrition through the end of the needle,” he noted scenarios where an animal may need to be supplemented at a critical period.

He referenced a Cornell study, which found that when cows were injected with a multi-min product (4 trace elements in slow release) twice at 230- and 260-days of gestation, the incidence of subclinical mastitis was reduced by 30%, when they get that additional trace mineral injection.

“I’m not advocating that you just go out and inject,” he said. “I want you to supply these minerals appropriately, but here in Pennsylvania, we have challenges such as water that is high in iron or sulfates, molybdenum concentrations that can affect copper availability; so there could be other factors, even though you think you’re providing the appropriate amount of mineral, it may not actually be what the cow might be getting from the diet.”

To help increase disease resistance, Van

Saun discussed vaccination, good nutrition, selection, and then went on to cite ways of reducing disease challenges with good sanitation during the milking process, a clean environment, and good biosecurity practices such as screening new animals.

To control mastitis, Van Saun recommended:

- Prepare cows properly for milking (pre dips);
- Have a good milking system (apply and remove carefully);
- Dip each teat after milking;
- Monitor your mastitis score regularly;

- Treat clinical cows, follow label recommendation, and don’t use long insertion tubes;
- Segregate chronic mastitis cows, milk them last, and cull when necessary;
- Dry treat each quarter;
- Keep cows clean and udders free from soil and manure;
- Properly feed and care for your cows.

In summary, “proper nutritional management of the transition cow, in conjunction with pathogen reduction in the cow’s environment are critical mastitis preventative measures,” said Van Saun.



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# CDE DAIRY MARKETS & MANAGEMENT UPDATE

All prices — DEC. 5, 2023 — except where noted

**JAYNE SEBRIGHT**  
Executive Director, CDE  
717.346.0849  
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**DMC and 2024 Projections:** USDA announced the October margin under the Dairy Margin Coverage Program at \$9.44 per hundredweight, just six cents under the maximum \$9.50 margin coverage level. It's up 10 cents from September's margin and the highest this year. It is still \$1.27 below margins from a year ago and will result in an indemnity payment of just over \$47 per one million pounds of production history. Looking ahead for the last two months of the year, the DMC margin is expected to continue to increase in November above the \$9.50 level before falling to below \$8.90 per cwt in December.

The October all-milk price was announced at \$21.60 per cwt., up about 60 cents from last month. Corn prices were down 28 cents per bushel, while the cost of premium alfalfa hay fell 10 per ton. Soybean meal prices were the only piece in the feed cost formula that was up, increasing about \$5 to \$416.16 per ton. Total feed costs per one hundred pounds of milk were announced at \$12.16, down 50 cents from September's feed costs and more than \$3 below year-ago feed costs levels.

While 6 cents does not sound like a lot, it is on top of indemnity payments that came in the first nine months of the year. Year to date, the net benefit of the DMC Program to those covered at the \$9.50 level is \$2.41 per hundredweight, after the 15-cent premium is deducted off the total and after sequestration. That is just over \$24,000 per one million pounds of production history, or nearly \$121,000 for those covered at the maximum 5-million-pound coverage level for Tier 1. If you stack that on top of the indemnity payments the program has provided to those at the \$9.50 level in the previous four years, the program has yielded nearly \$58,000 per one million pounds of coverage in the five years of its existence.

Looking ahead at futures prices, Class III and Class IV milk prices are expected to stay similar to where they are now. With the December 4 settlement prices, Class III is expected to average \$18.14 per cwt., up \$1 from 2023 and just above the five-year average. Class IV prices are expected to average \$19.57 per cwt., up about 50 cents from 2023 and more than \$2 above the five-year average.

The latest USDA World Agricultural Supply and Demand Estimates

Prices change daily. This market information is an example for educational purposes. The market data below are compiled weekly by Farmshine, via CME & USDA reports.

report is also projecting the all-milk price to rebound in 2024, with the current estimate up just 25 cents from 2023. Milk production is expected to grow in 2024, after dipping below year-ago levels in the past couple of months. USDA is projecting that 2024 total milk production will be up about 1.2 percent from 2023.

Much of the projected rise is expected to come from an increase in milk production per cow. USDA's Livestock Slaughter report points to continued contraction in the US dairy herd, which is already down 42,000 head from a year ago. Dairy cow slaughter was up 3,000 head from September to 243,000 head in October, down 9,000 head from a year ago. Year to date, dairy cow slaughter is at 2.621 billion head, up 3.5 percent from a year ago.

Feed costs are expected to continue to moderate. The Supply and Demand Estimates report is projecting soybean meal prices at about \$380 per ton, down \$70 from this year's average. While soybean stocks are ending 2023 on the tighter side, USDA is projecting stocks to grow by about 25 million bushels in 2024. Corn prices are expected to average about \$4.85 per bushel in 2024, down more than \$1.25 from levels seen earlier this year. Ending corn stocks are projected to be at 2.156 billion bushels by the end of next season, up almost 800 million bushels from this year's ending stock levels.

Estimated 2023 DMC Net Benefit	
Total Benefit for the year	\$2.72
Benefit after sequestration	\$2.56
Net Benefit after Premium	\$2.41
Net Benefit per 1 M lbs at \$9.50	\$24,026.02
Net Benefit for 5 M lbs at \$9.50	\$120,530.13

CME DAILY FUTURES & OPTIONS TRADING — DEC. 5, 2023 AT THE CLOSE													
*AVG =	DEC-23	JAN-24	FEB-24	MAR-24	APR-24	MAY-24	JUN-24	JUL-24	AUG-24	SEP-24	OCT-24	NOV-24	TREND
Average basis for North-East and Mid-East	16.32	16.80	17.02	17.58	17.98	18.25	18.47	18.60	18.65	18.74	18.76	18.73	↑↑
*MARGIN = Milk Price over Feed Cost per cwt. YELLOW = payment triggered	19.25	19.14	19.15	19.22	19.42	19.52	19.65	19.86	19.95	19.97	20.11	19.95	Mixed
CLASS III MILK FUTURES (\$/CWT) vs. wk ago: Dec23-Mar24 fully \$0.10-0.30 higher, except January up \$0.60. 12-Month Avg. 17.99 ↑↑													
CLASS IV MILK FUTURES (\$/CWT) vs. wk ago: Dec23 up \$0.20, rest of board steady, except Jan down \$0.10, Apr and Jul-Nov24 up \$0.05-0.15 12-Month Avg. 19.60 ↓↓													
CLASS III MILK (\$/CWT) OPTIONS — PUTS — Daily Strike Price / Premium													
MILK BASIS (\$/CWT) — 2017-22 PA BASIS AND AVG PA/NY/VT/OH — YOUR INDIVIDUAL BASIS WILL VARY (MAILBOX - CLASS 3)													
DMC OFFICIAL GROSS MARGINS per cwt(USDA All-Milk, com, alfalfa & Ill. soybean, feed for ALL CLASSES of dairy cattle on farm) Updated with NEW prem. alfalfa feed cost													
DMC AUG-22 SEP-22 OCT-22 NOV-22 DEC-22 JAN-23 FEB-23 MAR-23 APR-23 MAY-23 JUN-23 JUL-23 AUG-23 SEP-23 *OCT-23													
8.08 8.62 10.71 10.89 9.76 7.94 6.19 6.08 5.84 4.83 3.65 3.52 6.46 8.44 *9.44 ↑↑													

U.S. AVG PREMIUM ALFALFA & ALFALFA/GRASS HAY 20-22% CP - Source: USDA Monthly National Dairy Comprehensive Report															
JUL-22	AUG-22	SEP-22	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	JUL-23	AUG-23	SEP-23	*OCT-23
312.50	308.17	290.70	300.10	289.50	296.50	266.60	297.25	277.00	290.00	292.86	244.27	254.92	243.50	238.50	*217.82 ↓↓
U.S. AVG. BRED COWS & HEIFERS (3rd trimester) per head as reported by USDA Monthly National Dairy Comprehensive Report															
1350	1407	1265	1310	1290	1300	1250	1352	1342	1330	1400	1559	1502	1540	1500	*1741 ↑↑
U.S. AVG. FRESH COWS per head as reported by USDA Monthly National Dairy Comprehensive Report															
1571	1417	1384	1701	1526	1531	1436	1487	1493	1544	1469	1792	1615	1634	1643	*1830 ↑↑

CORN FUTURES (\$/BU)												
DEC-23	MAR-24	MAY-24	JUL-24	SEP-24	DEC-24	MAR-25	MAY-25	JUL-25	SEP-25	DEC-25	JUL-26	TREND
4.684	4.904	5.020	5.102	5.106	5.156	5.262	5.306	5.312	5.312	5.100	5.264	↑↑
WEEK AGO												
4.496	4.756	4.884	4.982	5.010	5.076	5.184	5.234	5.240	5.094	5.076	5.242	

SOYMEAL FUTURES (\$/TON)												
DEC-23	JAN-24	MAR-24	MAY-24	JUL-24	AUG-24	SEP-24	OCT-24	DEC-24	JAN-25	MAR-25	MAY-25	TREND
433.7	417.8	404.0	399.3	399.1	395.7	391.2	385.5	387.1	386.1	383.0	381.6	↓↓
WEEK AGO												
444.3	427.0	416.9	409.6	407.6	403.4	398.3	392.5	393.9	392.8	388.8	386.9	

PA MILK MARGIN & IOFC-LATEST PSU VALUES - *AUG. 2023				CME DAIRY CASH-SETTLED FUTURES (\$/LB) 12/05/23								SPOT CASH TREND		
FEED =	FEED COST (\$/CWT milk)	IOFC (\$/COW @ 75 lbs milk)	PA MILK MARGIN (\$/CWT milk)	DEC23	JAN24	FEB24	MAR24	APR24	MAY24	JUN24	DEC23	JAN24	DEC23	JAN24
*AUG (estimated)	*8.84 ↓↓	*8.14 ↑↑	*14.78 ↑↑	NFDM	1.202	1.215	1.225	1.244	1.270	1.293	1.306	Mixed	1.1650	↓↓
PREV MO	9.16	6.18	13.05	WHEY	0.418	0.420	0.430	0.436	0.435	0.460	0.470	↑↑	0.4000	↑↑
YR AGO	9.38	12.61	219.65	BUTTER	2.630	2.565	2.577	2.565	2.525	2.540	2.530	↑↑	2.6700	↑↑
Covers ONLY lactating feed, based on 75 lb herd avg, Buff., NY soy price				CHEESE	1.651	1.702	1.725	1.777	1.818	1.845	1.852	↑↑	See Below	
				CME SPOT CHEESE: BARRELS 1.6000 / 40 LB BLOCKS 1.6000 ↑↑ / ↑↑										

ANNOUNCED FEDERAL ORDER PRICES (\$/CWT)						CURRENT FEDERAL ORDER VALUES (\$/LB) * = NEW							
*CL I ADV ↑↑	*CL II ↓↓	*CL III ↑↑	*CL IV ↓↓	*ALL-MILK-U.S.	*ALL-MILK-PA	WEIGHTED AVG. 4-WK NOV. 1-25, 2023		NOV. 2023		COMPONENTS			
*19.76(DEC)	*21.21(NOV)	17.15(NOV)	*20.87(NOV)	*21.60(OCT)↑↑	*22.80(OCT)↑↑	*CHEESE	1.7421	0.2003	1.5418	↑↑	*PROT	1.3238	↑↑
MONTH AGO						*BUTTER	3.0293	0.1715	2.8578	↓↓	*B.FAT	3.4608	↓↓
YEAR AGO						*NFDM	1.1860	0.1678	1.0182	↑↑	*N.FAT	1.0080	↑↑
22.58	24.67	21.01	23.30	25.90 4.14F	26.90 4.09F	*DRYWHEY	0.3831	0.1991	0.1840	↑↑	*OTHER	0.1895	↑↑

CATTLE - DAIRY PURPOSES(\$/HD) NOV. 29, 2023, (New Holland PA) Receipts up slightly from a year ago, but over half (53%) were open and bred heifers selling generally steady compared to one month ago while 30% of receipts were fresh/milking cows and 9% springer heifers, with both of those classes selling \$300-500 higher than a month ago.													
COWS: Fresh Bred Springing				HEIFERS: Bred Springing				Beef x Open: 300-600 lbs Beef x 600-900 lbs Beef x 900-1100 lbs				BULLS(800-1300lbs)	
2075	1600	2125		1650	2100			N/A	975	1350	1150		
MONTH PRIOR													
1590	1585	1625		1700	1690			625	750	1375	N/A		

PA Auction Markets Nov. 30-Dec. 5, 2023				FED HOLSTEIN STEERS (\$/CWT LIVELWEIGHT)			
CULL MARKET COWS (\$/CWT LIVELWEIGHT)				CURRENT Beef X WEEK AGO YR AGO			
Premium White Breakers Boners Lean				Choice & Prime 1250-1550 lbs light test 150.00(ltd) 148.00 122.00 ↓↓			
98.35↑↑ 90.85↑↑ 83.25↑↑				BULL CALVES: No. 1 & 2, 90-130 lbs 300.00 600.00 400.00 650.00 115.00 ↓↓			
				70-85 lbs 335.00 600.00 385.00 650.00 110.00 ↓↓			

Average to high dressing			
WEEK AGO			
N/A	98.25	89.00	80.85
YEAR AGO			
N/A	78.25	70.25	66.60



# Markets

## Livestock Auction

December 5, 2023

Alfalfa	6.25
Mixed hay	3.25-4.00
Grass	3.50-6.00

## Wolgemuth Auction

December 4, 2023

Alfalfa	170-340
Mixed hay	70-550
Timothy	285
Grass	130-390
Straw	130-275
Orchard	145-390
Corn fodder	80-120

## Dewart Auction

Dewart, Pa. December 5, 2023

Cattle: 141	
Slaughter cows:	
PmWhr 65-75% lean	106-123
Breakers 75-80% lean	90-94
Boners 80-85% lean	86-113
Lean 85-90% lean	67-84
Feeder cattle:	
Steers:	
M/L-1-2	150
Holstein steers:	
L-3	72
Heifers:	
M/L-1-2	145-157
Bulls:	
M/L-1-2	150-160
Calves: 363	
Feeder calves:	
#1 Hol bulls	280-350
#2 Hol bulls	220-270
#3 Hol bulls	125-170
Utility bulls	10-40
#1 Hol heifers	90-120
#2 Hol heifers	30-90

Cattle: 141

Slaughter cows:

PmWhr 65-75% lean 106-123

Breakers 75-80% lean 90-94

Boners 80-85% lean 86-113

Lean 85-90% lean 67-84

Feeder cattle:

Steers:

M/L-1-2 150

Holstein steers:

L-3 72

Heifers:

M/L-1-2 145-157

Bulls:

M/L-1-2 150-160

Calves: 363

Feeder calves:

#1 Hol bulls 280-350

#2 Hol bulls 220-270

#3 Hol bulls 125-170

Utility bulls 10-40

#1 Hol heifers 90-120

#2 Hol heifers 30-90

## Hosking Sales

New Berlin, N.Y. December 4, 2023

Cattle:	
Dairy cows	.79
Bone utility	.90-1.02
Canners & cutters	.85-.95
Easy cows	.70 & down
Steers over 1200 lbs.	1.02-1.13
Bulls over 1100 lbs.	.98-1.09
Feeders:	
Dairy	.47-1.30
Bulls	1.17-1.18
Heifers	.87-.90
Steers	1.17-1.30
Bull calves	top 3.00
Heifer calves	top 1.10

## New Holland Auction

New Holland, Pa. December 4, 2023

Cattle: 1053	
Slaughter cattle:	
Steers:	
HiCho & Pm	181-194
Choice	174-180
Select	166-178
Holstein steers:	
HiCho & Pm	152-158
Choice	139-144
Select	126-132
Heifers:	
HiCho & Pm	176
Choice	161-168
Select	152-156
Slaughter cows:	
Breakers 75-80% lean	90-106.50
Boners 80-85% lean	81-98
Lean 85-90% lean	64-90
Bulls:	
1	158-166
1-2	118-142
Calves: 696	
Feeder calves:	
#1 Hol bulls	300-390
#2 Hol bulls	200-295
#3 Hol bulls	100-185
Utility bulls	5-85
#1 Hol heifers	140-200
#2 Hol heifers	50-100
Utility heifers	7-40

## Livestock Auction

Hackettstown, N.J. December 5, 2023

Calves	.05-4.50
Cows	.39-.86
Easy cows	.01-.20
Steers	.60
Feeders	.75-1.25
Bulls	.91-1.08
Heifers	.69-1.00

## Middleburg Auction

Middleburg, Pa. December 5, 2023

Cattle: 362	
Feeder cattle:	
Steers:	
M/L-2	112-130
Holstein steers:	
L-3	92-130
Heifers:	
M/L-1	122-142
M/L-2	80-160
Bulls:	
M/L-1	117-245
M/L-2	92-150
L-3	65-106
Holstein heifers:	
L-3	90-120
Slaughter cattle:	
Steers:	

## Wyalusing Livestock

Wyalusing, Pa. December 4, 2023

Cattle:	
Canners	.66-.74
Boners	.68-.76
White cows	.87-.96
Calves:	
84 lbs.	1.50-3.40
92 lbs.	1.50-3.75
Feeders:	
300-400 lbs.	.95-1.60
401-500 lbs.	.85-1.50
501-600 lbs.	.75-1.40



**1 Services**

**NEED YOUR COWS** clipped? Chester Co., Pa. 610-914-9973. (1/5)

**FARM INSURANCE:** barns, equipment, hay and grain storage, Workers' Compensation, farm stands and stores, vehicles and farm homes. N.Y., Pa. and Va. Call Alec Pandaleon at 845-242-0113.

**AG PHOTOGRAPHER** - senior, family, natural cattle portraits. Sales, herd dispersals and ag event photography coverage and albums. Based in Lancaster, Pa. A Farmgirl's Dream Photography. 717- 824-1320.

**BALING SERVICES - CUSTOM** 3x3 and round baling, along with individual wrapping. Out of southern Lancaster, Pa. 717-826-3775.

**REPAIRING ALL KINDS,** makes and models farm machinery, specializing in discbines, pull type harvestors and corn planters. Also general welding. We also repair older tractors. Harsue Repair, New Holland, Pa. 717-355-0715.

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**COMPOSTECH LLC. IS A** local Honey Brook business, making and selling organic compost at \$30 per cubic yard. Call Dave at 610-441-5154 to schedule a pick up. Also taking horse manure for free, must be dropped off.

**LOWER SCC & IMPROVE** conception. Highly effective, 35 years of time tested results and satisfied dairymen nationwide. No withholding ever feed additive, low cost. Call AG, Inc. today. 920-650-1631. www.alphageneticsinc.com

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**HEIFER RAISING SERVICES** offering full health care program, excellent AI breeding program, activity monitor collars, balance ration, pasture for older heifers. Lancaster Co. 717-940-9435.

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**HEIFER BOARDING** - Sand bedded freestalls. Corn silage haylage and hay in-

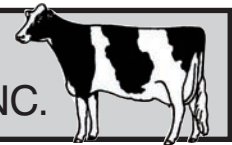
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Free ice cream

NEW HOLLAND SALES STABLES, INC.



Free ice cream

Located 12 Miles East of Lancaster, PA. Just Off Rt. 23, New Holland

## DAIRY COW & HEIFER SALE

WEDNESDAY, DEC. 13<sup>TH</sup> • 10:30 A.M.

Mature fresh cows milking over 100 lbs. and with low SCC are in demand.

All sizes of quality Holstein heifers both open and bred are wanted.

Consignors: Please send **all** info with truckers for the catalog.

For more information, contact dairy reps:

Aaron Martin, 717-445-4825 (home); Bill Hough, 973-224-0204 (cell).

Thank you - N.H.S.S.

### SPECIAL CHRISTMAS HORSE SALE

Friday, December 15th, starting at 4 p.m.

- Free pony to be given away (winner must be 16 years old or less).
- Free standard bred horse to be raffled off. Proceeds benefit Dr. Morton clinic.
- Free Hazel Christmas hams on some horses.
- Free candy for everyone!

Merry Christmas - N.H.S.S.

Sale Managed By

**New Holland Sales Stables, Inc.**

Barn 717-354-4341 Fax 717-355-0706 • David Kolb, Mgr. 61L

## BRUBACKER'S QUALITY DAIRY SALES

10 BROWN ROAD, SHIPPENSBURG, PA

Thurs., Dec. 14 @ 10 A.M.

### Special Christmas Dairy Cow & Heifer Sale

★ Spend \$1,000.00 and get \$50.00 Gift Certificate for Sunny Ridge Markets! Consign the top cow and get a free ham!! ★

★ We are expecting a great selection of good, young, fresh, dairy cows with top udders! Many on DHIA. A.I. sired and several Registered. Out of local, overstocked, freestall and tiestall set ups.

★ Reg. 2 yr. old Unstopabull-Red dau. sells fresh 12-1-23 and already milking 80+ lbs! Dam Brandt-View Jordy Jenica-Red EX-90 3-10 291 25,160 4.5F 3.2P! Mgd VG-85 3-03 349d 31,426 4.3F 3.5P! 3rd dam VG-88 3-01 320 44,570 3.3F 3.0P! 4th dam VG-87, she is a sister to *Butz-Butler Gold Barbara EX-96,3E!* All Amer. '20, '19, '14, '13 & '12! Next six dams all EX!

★ Reg. 2 yr. old Unstopabull-Red dau. sells fresh 10-16-23 and already milking 94+ lbs.! Dam EX-90 x Eo Siemers Ashlyns Angel EX-96,3E! 4-03 365 41,370 4.2F 3.1P! *National Elite Performer, All American Wintr Hfr '05, Res. All-Amer. Sr 2Y cow '06!*

★ Reg. R&W Artisan-Red dau. sells fresh 9-12-23 in 1st lac! **Wow!!**

★ Reg. R&W Amazing-Red sells fresh 10/5/23 in 1st lac! Dam VG-83 @ 2-6 x GP-82@ 2-5 30,070 lb. 1197F 961P! Next 3 dams all VG w/ milk up to 32,620 1434F back to 6th dam *Budjon Encore Electra EX-95 46,830 1866F 1294P!!*

★ 10 freestall parlor cows, all fresh in the last 60 days, w/ smashing udders and lots of milk!! On DHIA, more info at sale.

★ NICE GROUP OF CLOSE SPRINGING HEIFERS, WITH MANY A.I. SIRE AND BRED!!! ALSO SELLING OPENS AND SHORTBREDS.

★ 6-8 BREEDING AGE BULLS OUT OF GREAT COW FAMILIES!!!

**NOTE: Is your barn full? There is high demand for Top Quality, fresh cows and heifers of all sizes! Call early to consign for free advertising!**

All cattle vet checked and vaccinated. Trucking available.

Can't make the sale? You can still participate at [Cowbuyer.com!](http://Cowbuyer.com)

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Manager/Auctioneers  
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717-729-0173

Darryl Jones Lic. AU5194  
717-226-0776



Sale Barn  
Ivan Brubacker  
717-414-6657

Pedigrees  
Art Kling

## PUBLIC AUCTION

at the FRALEY DAIRY COMPLEX,  
1515 KEPNER HILL ROAD, MUNCY, PA



Thursday, **DECEMBER 14**, 11 a.m.  
**150 HEAD**

Featuring the: **TVA FARMS COMPLETE MILKING HERD DISPERSAL**  
**100 HEAD ~ (MIDDLEBURGH, N.Y.)**

HERD CONSISTS OF 75 MATURE HOLSTEIN COWS & 25 BRED HEIFERS. 20 JUST FRESH-25 FANCY DRY COWS DUE SALE TIME TO FEB. MOSTLY ALL 1ST, 2ND CALF & FEW 3RD CALF. NO 3 QUARTERED COWS!!!



Numerous Super Milk Awards over the years!!!

A.I. bred for years for TYPE & MILK.

Closed herd for years - 120,000 yearly average 4.1 & 3.1. All cattle vaccinated w/ 10 WAY on November 11th.

**Auctioneer's note:** 4th generation to milk on this farm. A.I sired & bred. Super udders, feet & legs. Cows milked in tie stalls & fed outside everyday at bunks.



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GLADE RUN FARMS SENDS A GROUP OF 10 REG. FRESH 1ST & 2ND CALF FREESTALL & PARLOR TRAINED.

WATCH FACEBOOK WED., DEC. 13th FOR PICS & ADDED LOTS & UPDATES.

Online bidding at **Fraley Live**

A big Thank you to all buyers and consignors of the past year!  
We hope you have a blessed Christmas and a happy and prosperous new year!



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**NEED YOUR COWS** clipped? Call 717-768-8345 ext 1.

**STRUGGLING WITH MICE** and rats? Try First Strike. Oregon Ag LLC. Call 717-656-0067.

**DEAD ANIMAL REMOVAL**. Call Mike at 717-855-5503.

**DEAD ANIMAL REMOVAL**. Removal of dead farm animals. 717-228-9500. M-F 8-4, Sat. 8-11 or text.

**LIVESTOCK HAULING** Local/long distance. Pa., N.Y., Ohio, Va. 814-592-2543.

**SILO DEMOLITION**. 717-786-6063.

**HARVESTORE SILO REPAIRS**, extensions, and roof replacements. Call us at 717-786-6063.

**NEED YOUR EQUIPMENT**, building or house pressure washed? We have the equipment to do the job. Call us at 717-644-6295.

**DAIRY SERVICE TECH** - servicing all brands of dairy equipment. South central, Pa. Wes Sollenberger, 814-505-6304.

Certified Org. Herd Dispersal **Zook FARM AUCTION** Quality Group of Cattle

- Leola/Lancaster Area -

**64 Hd. Certified Organic Dairy Herd - 7 Mules - 2 Tractors Forklift - Farm Machinery - Baleage - Milking Equip.**

**Tuesday, December 19 @ 9:00 a.m.**

Location: 186 Geist Road, Lancaster, PA 17601

Directions: Hartman Station Road North of Horseshoe Rd. to right onto Geist Rd. OR From 23 in Leola go South on Glenola Dr./Horseshoe Rd. Turn right onto Creek Hill Rd., left onto Geist Rd. Follow to auction on right.



AC 7030 Tractor



Yale Diesel Forklift



AC 200 Tractor



1st Lact., Fr. Sept., 74 lbs. 4.1F, 3.1 Pro



Fr. June, 94 lbs., 5.0F, 3.6 Pro., Due May



Fr. Sept., 4.0 Fat

**- DAIRY HERD -**

64 Hd. Certified organic herd dispersal. Majority Holstein, 1 Jersey, 3 Crossbred; 44 cows, 20 heifers; (17) 1st lact. (8) 2nd, balance 3rd and up; RHA 21,000. Current Avg. 67 lbs./4.2 BF/3.2 Pro/SCC 175,000. 4 Hd. Milking 90 to 98 lbs.; **10 fresh since end of October**; 4 due in Jan., 5 in Feb., 3 in March, 4 in April & 4 in May; On regular vacc. Program w/Triangle 10 or Bovi-Shield; Stol-Haven sires & service sires; **All cattle homeraised except 1. Sired by Durable, Lynch, Rex-PP, Dexter & others**; Feed Rep.: Kyle Sensenig @ Sensenig's Feeds; Exercised regularly in summer - occasionally in the winter. Hooves trimmed in spring; On DHIA program - life history pages ringside; **Only (1) 3 quartered cow**; 22 Heifers: (1) due in Jan., 3 in March, 4 April to June, a few shortbred, balance age 5 mo. to breeding age.

**Auctioneer Note:** Looking for Quality Organic cows - don't miss this opportunity. Good genetics w/good confirmation makes this 1 of the better organic herds we've offered at auction. Most of this herd should suit anybody. Contact Dave @ 717-768-7526.

Auction held in heifer barn. Cattle can be kept till Wednesday to accommodate trucking.

**- 7 MULES -**

**Kate:** 13 yr. molly. The main lead mule. Fast walker and **Stormy:** 16 yr. jack. Pair 15.3H black mules; **Peter:** 9 yr., 15.1H black jack jockey mule; **Wilma:** 9 yr., 17.1 sorrel molly jockey mule. Also been in lines; **Snowflake:** 12. Yr., 15.2H gray jack jockey mule; **Pearl:** 17 yr., 16.1H sorrel molly lead mule. Works all day.; **June:** 19 yr., 16.3H black molly. Can't hook wrong.

**- TRACTOR -**

**Allis Chalmers 200 tractor w/turbo, 125HP, 540/1000 PTO, dual hyd., 3 pt., belting whls., (New hyd. Pump in '22/switched PTO to direct drive) Good Cond.**

**- FARM EQUIPMENT -**

**Planting & Tillage:** Brillion SST-1201 10' packer/seed w/trans. whls. (1532 acres); Massey Ferguson 10' double disc grain drill (7" x 18 row); **White Horse 725 2x14" leaf spring trailer plow w/KV bottoms & spring coulters;** 1 & J 2 row cultivator w/ridgers & rolling shields; Yetter 15' rotary hoe (3 pt. and long tongue); Peachey 10' basket harrow; JD KBA24 blade disk - good cond.; 10' cultipacker. **Hay Equip.:** NH 456 mower w/9' bar and VW 45HP dsl. w/hyd. - field ready; NH 402 crimper w/sidewheel kit & hyd.; NH 258 rake w/ triple teeth & 22" whls. - solid cond.; Pequea HR10 rotary rake w/new teeth, 9HP Honda & manual hyd. Pump; NH 311 baler w/Vanguard 29HP eng. **Corn Handling:** JD 3960 harvester w/Horning processor & long table; 175 bu. Gravity wagon. **Manure Handling:** '11 ELS 900 gal. grnd. Drive spreader w/10" wide wheels (good cond.); Miller 8' pump w/26" fill pipe; Pequea 110 spreader. **Misc. Equip.:** NH 354 grinder mixer w/16" hyd. Drive unload auger; Vicon broadcast spreader on 2 whl. Chassis w/5HP eng.; 300 gal. trailer sprayer w/50' booms & 5HP Honda; White Horse 607 forecart w/torsion axles (good cond.); Beiler auto turn forecart; 3 flat wagons: 7 1/2' x 16' w/corn chute & sideboards on NH gear, 7 1/2'

x 18' w/sideboards on Farmbilt gear w/8" x 28" whls., 7' x 19' on Farmbilt gear w/8" x 32" whls.; Smoker 36" elevator w/hyd. Motor & hoses

**- MISC. FARM & SHOP RELATED -**

3 pt. forklift mast; Farmco 20' feeder; 26 ton woodsplitter w/8HP eng.; **WeldRabbit WR250 welder w/18HP Vanguard;** SpeedGlas 9000XF auto dark helmet; Portable hyd. Unit w/8HP Honda; LP torch set w/cart; 81 hole bolt bin w/contents; Prentiss bench vise; **AGCO MT16 moisture tester;** Cyclops Brute fencer; **Future cattle brush;** (2) 3 hole mineral feeders; **Set steel tractor whls: 16" x 60" rebar/rubber block rears & 6" x 35" fronts - (good cond.);** 5500 lb. pallet jack; 500 gal. SS flat top tank; 275 gal. gas tank; 300 gal. stock tank; 300 gal. tote; (10) Jamesway barn windows; Gandy w/12v. motor & stand; Howe platform scale; 2 to 8 horse eveners; 8 leather harnesses, bridles, collars, lines, etc.; Offset tongue adapter; Wrapper end plugs; Poly wire fencing; Fiberglass posts; 20 treated posts; (18) 23' trusses; Used cement blocks & bricks; **Bucket-A-Day coal stove & water tank;** Scrap iron.

**- ORGANIC ALFALFA BALEAGE -**

**4th cutting: 40 rnd. Bales (48" x 54" - inline wrapped) 2nd cutting: 15 bales and 3rd cutting: 15 bales - individual wrapped**

**- DIESEL SHANTY - MILKHOUSE & BARN RELATED -**

**Deutz 2011 3 cyl. Diesel w/speed clutch - rebuilt - only 2100 hrs.;** Masport M3 vac. pump w/oil reclaim; Quincy 240 air compressor (needs overhaul); 12 v. alternator; 5 Westfalia milkers w/300E claw (pulsators just serviced); (5) 65 lb. & (1) 70 lb. buckets; 300 lb. Sputnik w/SS chassis; 30" SS filter box; 15" SS 8 port Bender washer & tub; Silage & feed carts; Misc. dairy supplies; Quarter milker.

**SELLING FOR DANIEL & ANNIE ZOOK, 717-293-8511**

'73 Allis Chalmers 7030 tractor w/Turbo, 540/1000 PTO, dual hyd., 3 pt. & rebar stl. Whls - fresh tune up; IVA 150 gal. sprayer w/28' booms, long tongue & 4 1/2 HP Robin; JD haylage chopper on 2 whl. Chassis; Nicholsons tedder; NH 402 crimper; NH 256 rake w/newer rubber teeth; NH 271 baler w/Supersweep & 25HP Robin - fresh tune up; Conestoga 8' hi-pressure manure pump - rebuilt in 2017 - good cond.; Paul B. 3 pt. bale spear; Lightweight forecart; 3 Delaval milkers

**SELLING FOR OTHERS:** Yale GDP050 diesel forklift w/3 stg. Mast, Esch quick attach, and 27x10.50-15 NHS front tires; New Idea 14A manure spreader - on rubber - good cond.; 3 pt. PTO buck saw; Wiard walking plow.

**- AUCTION INFO -**

Looking for organic cows? Or Mules? Or tractors and farm equip.? Join us for the Zooks Dispersal. Field ready equip., good cows and more. Auction Co. and sellers are not responsible for accidents. Auction day announcements take precedence over all advertising. Payment terms: cash, approved check or credit card w/ 3% fee. Food Stand. We accept absentee and phone bids. If possible, please call Tim before day of sale to place bids.

Auction for: Paul & Sarah Zook 717-656-3371, ext. 0

Auctioneers:  
Tim Weaver 717-354-9524  
Dave Stoltzfus 717-768-7526  
Lic. # AY2109



Steve Schuler 717-666-4381  
Matt Martin 717-738-0328  
See more @ auctionzip.com, ID#25403

- Intercourse Area - **PUBLIC AUCTION** Holsteins & A2A2 Jerseys

**57 Hd. Holstein & Jersey Tie Stall Herd - 3 Horses - IH Tractor Farm Equip. - Bulk Tank - Milkers - Feed Bins - Greenhouse**

**Friday, December 15 @ 9:30 a.m.**

Location: 3812 E. Newport Rd., Gordonville, PA 17529 (Lanc. Co.)

Directions: Approx. 1 mi. east of Intercourse along Rt. 772.



A2A2/Fr. Sept./4.4 BF/2nd Lact.



1st Lact./Fr. Aug./72 lbs./4.3 BF



Fresh Oct./3rd Lact.



Fr. Aug./107 lbs./3.9 BF/Low SCC



A2A2/Due Mar./7.7 BF Oct. Test/2nd Lact.



Fr. Oct./2nd Lact.

**- DAIRY HERD -**

**57 Hd. Holstein & Jersey tie stall herd. 42 Holstein/15 Jersey. All but 3 are homeraised.** (16) 1st lact., (9) 2nd, balance 3rd & up; Oct. DHIA test: 63 lbs., 4.4 BF, 3.4 Pro., 137,000 SCC; Cows milking up to 110 lbs.; **7 fresh since Nov., 7 Fresh in Sept.;** 6 due in Dec., 6 due March & April; Semex Sired; sires include: Alcove, Einstein, Reverse & more, currently bred to Holstein & Angus; **Feeding program by Art Yoder @ Gehman Feeds;** No TMR; **On regular DHIA program - life history pages ringside;** Exercised regularly in summer - occasionally since; Hooves trimmed in Nov.; **No 3 quartered cows; 8 Jersey cows "A2A2".**

**Top Jersey milking 56 lbs.; 1 Jersey fresh in Sept., 1 in Oct. - 2nd & 3rd lact. A2A2; 1 due in Jan. A2A2; 2 due in March (1 is A2A2). Contact Dave 717-768-7526 with any questions.**

**Auctioneer Note:** A quality herd of cows, good frames & udders. These cows should do well for the buyers. A "calm-likeable" group.

22 Holstein Heifers - majority are sired by Triple Hill sires including Cash, Cupid, Gamechanger & bred to No-Bull sires.; 1 due in Jan., 4 in March, 1 in May & 1 in June; 5 born June to October, balance are Yearling to breeding age; 5 Jersey heifers sired by Skyman, Gouda, Endurance, etc. (1) due in Dec., 1 in Jan., and 3 breeding age or Yearling. Dams & sires are all A2A2. Heifers tested - results pending. **Note:** Cattle can be housed until Saturday to accommodate trucking.

**- 3 HORSES -**

**Barney:** 9 yr. old, 17.3H sorrel Belgian gelding. Works all day. Powerful! **Rick:** 6 yr. old, 16.2H, blonde sorrel Belgian gelding. Can't hitch wrong. Willing worker; **Beth:** 8 yr. old, 16.1H red roan mare. Mostly jockey.

Auction for:  
Jacob S. & Sarah B. Stoltzfus  
717-768-0248

Auctioneers:  
Tim Weaver 717-354-9524  
Dave Stoltzfus 717-768-7526  
Lic. # AY2109

**- TRACTOR -**

'72 IH 1466 tractor, 540/1000 PTO, dual hyd., 3 pt. - on steel; Lower Valley 10' basket harrow w/ dual adjustment, tapered rolls & front platform w/seat - good cond.; 9' cultipacker; ELS 8' hi-pressure pump w/fill pipe; Conestoga 1100 gal. spreader w/10" wide whls. & 6 1/2' HP Honda; (2) 6" riser stands (1 has valve); ELS manual double hose reel; 6" blue hose (approx. 400 ft.); NH 56 rake w/like new rubber teeth; McCormick corn binders w/alum. loader, tandem axle, dolly whl., hydraulics & 13HP Honda - works good; NI 323 1R picker w/eng. mount; Cedar Hill auto-turn forecart w/alum. offset tongue; 1 lightweight forecart

**- MISC. FARM ITEMS -**

**Mueller "M" 700 gal. flat top milk tank w/2" valve (s/n 75828);** 12v. agitator motor sold separate; 4 Delaval milkers w/300E claws & 65 lb. buckets; 350 lb. Sputnik w/SS chassis; 15" 6 port SS bender washer & tub; SS filter box; SS lid hooks; Richmond 40 gal. water heater; Dwyer digital thermostat; Cow Trainers; Cow charts; Can't kick; Twin fan cooling condensor (24" x 44"); **Masport M5 vac. pump w/oil reclaim & air slide clutch;** Dorin 41 cool. compressor w/air slide clutch; 275 gal. fuel tanks; Rubbermaid 100 gal. tub; 8' x 10' chicken shed; (1) 4 t. & (1) 1 ton wooden feed bin; Minnich bale box; (10) 3" x 5" x 20' tob. rails; Lg. bale hand cart; **20' x 20' greenhouse w/rollup side curtains;** 8 Polydome 7' rnd. calf nursery w/buckets & bottle racks; 6 horse hitch and others; Calf puller; Silage & feed carts; (2) 12' gates; Barn-dri spreader; Harnesses, bridles, collars, etc.; and more unlisted

**- AUCTION INFO -**

Join us for the Stoltzfus family's auction. We will begin the auction at 9:30 w/misc. items. Farm Equip. approx. 11:00. Horses approx. 11:30. Cows & Heifers approx. 12:00. Auction Co. and sellers are not responsible for accidents. Auction day announcements take precedence over all advertising. Payment terms: cash, approved check or credit card w/ 3% fee. Food Stand.



Steve Schuler 717-666-4381  
Matt Martin 717-738-0328  
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**SERVICE DONE ON ALL** brands of fence energizers and battery chargers. Call Sensenig's Electronic Repair 717-445-9905 for your repair needs.

**3 Dairy Equipment**

**200 GALLON MUELLER** upright, compressor; 2500 Mueller, washer, compressors; Rissler reel mixer 175. 814-931-5860. (12/15)

**4' X 6' COW MATS. GOOD** mat for the money and easy to install. \$80 each, including hardware. Call 717-304-6684.

**USED MILK TANKS** - 375 gal. Milkeeper; 600 gal. Mueller M; 800 gal. Mueller OH; following tanks are storage only: 1500 gal. Mueller O; 800 gal. O. T. H. Horning. 717-438-3104.

**GUTTER GRATES FOR** tiestall barns. Innovative design prevents hoof injuries. Call for more information and current pricing. 717-464-6476.

**4 Dairy Cows**

**A2A2 HOLSTEIN COWS**, just fresh and milking well. 1st, 2nd and 3rd lactation. SCC under 100,000. 814-221-6079. (1/5)

**LAND O'LAKES MILK** base 4000 lbs. 717-380-0346.

**46 COW LAND O'LAKES** herd and base. Available Feb. 1st. Best offer. 717-430-0300. (12/8)

**JERSEY VG 88 COLTON** daughter born 6/1/16. Dam 92, then 90, then 97 Veronica. Due 12/26/23 to Maid of Magic. Extreme components in pedigree. \$1800 717-320-3330. (12/15)

**LAND O'LAKES** milk base for sale. 814-360-8842.

**BUYING AND SELLING** dairy herds, heifers and service bulls. Aaron Coons, 717-816-4118.

**JUST FRESH, 1ST LACTATION** Reg. Holstein cows. Good quality, well grown

animals. 3-4 generally avail. each month. 570-297-5118.

**5 Heifers & Calves**

**5 REG. HOLSTEIN HEIFERS** Top of the line breeding. Starting to calve February 1st. 419-302-3148. (1/5)

**REX-PP RED & WHITE** Reg., polled heifer, due in December. Out of VG-89 Ammo, out of an 88 pt., out of 9 generations EX back to Roxy. \$2300. 240-469-9712. (12/8)

**6 Dairy Bulls**

**REG., GENOMICALLY** tested Ayrshire bulls. Two July Blackjacks from WDE winning milking yrlg Palmyra Ringer B Rayna VG 87. June Ringer son from Steel Fire Burdette Gracen EX 91 Res AA Sr 2 2021. Palmyra Farm, Hagerstown, Md. Call Mary at 301-471-0726 or Evan at 301-514-4213.

**REG. HOLSTEIN BULL**, Burket-Falls Fitzy, 4/11/21, very nice heifer calves. Also, 1 year old angus bull, very nice, calm. Contact me at 570-960-2344 for more information. (1/12)

**B&W AND R&W POLLED** homozygous Holsteins, A2A2. Some genomically tested also. Lebanon Co.,

Pa. Con-Ger Farms. 717-821-1454.

**WANTED** - Reg. Jersey bull, 12-15 mos. old. 856-478-2942.

**REG. HOLSTEIN BULLS** for sale. Ar-Joy Farms, Cochranville, Pa. 610-637-7423.

**HOLSTEIN BULLS** ready for free stalls and younger. High genomic tested bulls from contract matings and high type cow families. 610-932-6062. Call between 8:00-8:30 a.m.

**BULLS FOR SALE & LEASE** - Reg. Holsteins, any age out of dams with records to 30,000M, 1200F. Stump Acres. York Co. Call 717-792-3216.

**7 Semen, Embryos**

**HELSEL-HILL HAS** expanded. Call or text Keith Helsel for No Bull sires, Blondin sires, Resolution-Red, Furnace Hill Zas Endure, and more. 814-515-5455.

**91HO5821 MARTIN-DALE** Jonah Joseph AAA 426. Sire stack is one of the best in the Holstein industry. Jonah x Mr America x Adolph x Leader x Aerostar. Dam of Joseph Josephine 3E, 91 pts. Just finished her record as a nine year old. 26,772 milk, 4.8 butterfat, 3.7 protein. Use this sire to improve

rump, feet and legs and overall strength. Have questions, call Martin-Dale Holsteins 717-445-6548. Need semen call Stolhaven Genetics 717-672-1838.

**CUSTOM COLLECTING - WE** custom collect your bull at our facility. Semen is processed with high quality standards at very competitive rates. We also offer short-term housing options during collection. Triple-Hil Sires 855-955-2100.

**DONEGAL-CREEK BAXTER** Pedro-ET, reg # 139932533. He is EX-94 AAA (4352). From 5 EX dams- 94, 90, 91, 91 & 95. Dam is 94 pt. Outside daughter, still in herd at 10 yrs. old & looks half her age. Sire stack is Baxter, Outside, Rudolph, Conquest, Starbuck, Citation R, Elevation. Very well balanced bull siring the right kind. Strength with dairyness. High productive life, low SCC, high conception. Early daughters are milking great & look better than their dams. Priced at \$14 for 20 units or more. Joe Wivell 717-471-5260.

**9 Equipment & Machinery**

**NEW HOLLAND 195** manure spreader, excellent

condition, \$21,000. New Holland 258 hay rake, very good condition, \$3200. Sullivan Co., Pa. 570-419-8981. (12/15)

**CLAAS FORAGE** harvester 2012 Jaguar 930 494-series, 4WD, 410HP, 2660 cutter hrs. KP. Inspected with warranty. Call for details. \$138,000 or \$155,000 with 6-row head. 717-400-7917. (12/22)

**ANTIQUE SULKY PLOWS** - Two bottom two-way plows. One Chattanooga, a Syracuse Chilled and a John Deere Model #1342. Call Earl at 607-865-9191.

**SELF-PROPELLED** forage harvesters and heads available. Claas, John Deere and New Holland. Visit www.cvfequipment.com or call 717-400-7917 if looking for a particular model.

**RISSLER 1 YARD** self-unloading skid loader bucket with 8" unload auger. Call 717-463-9731.

**FOR RENT: E RISSLER 330** trailer TMR mixer, \$30/day; IH Rissler 510 TMR cart, \$10/day. Delivery avail. Myerstown, Pa. 484-793-2179.

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**MONTHLY DAIRY SALE**

Tuesday, December 12, 2023

Cows @ Noon • Heifers to follow

Expecting A Nice Selection of Open and Bred Heifers, Springers, Fresh Cows, Dry Cows and Bulls

Receiving cattle until 8:00 p.m. Monday evening OR Tuesday morning until 10:00 a.m.  
Cattle vet checked at sale barn.

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#AH1783

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**MONTHLY CONSIGNMENT DAIRY SALE**

3RD FRIDAY OF EVERY MONTH

**\*\*\*AFTERNOON SALE\*\*\***  
Friday, December 15 at 1 p.m.  
\*\*Please have all consignments in by 10:30 a.m. Friday.\*\*

Fresh cows, springers, bred & open heifers, service-age bulls

Other consignments are welcome!  
Lunch stand and restroom facilities at ringside.

FOR MORE INFO: SHERMAN L. GLICK 717-935-5195 717-483-6565  
AUCTIONEER: DON CHESNEY - AU-005039 Michael P. Yoder, Pedigrees 717-437-5846







# PUBLIC AUCTION

## Wolfe Bros. Farm Machinery Auction

591 Sweet Briar Road, Wellsboro, Pa.

Friday, **DECEMBER 22, 2023** • 10:00 a.m.

### TRACTORS, JD HARVESTERS, SKID STEERS LARGE LINE OF FARM MACHINERY



**TRACTORS:** JD 9420, CAH 24 SPD. POWER-SHIFT, 4 HYDS. 710/70 R38 DUAL ALL AROUND, 9498 HRS.; JD 9220, CAH 18 SPD. POWERSHIFT, 3 PTH. PTO, 4 HYDS., 620/70 R42 DUALS ALL AROUND, 6212 HRS.; CASE IH 9330, CAH, POWERSHIFT, 4 HYDS., 3 PTH. 520/85 R 42 DUALS ALL AROUND, LOW HRS ON MOTOR, NEW PAINT & CAB KIT; CASE IH 9280, CAH, POWERSHIFT 4 HYDS. 650/75 R 32" DUALS ALL AROUND; JD 6170M CAH 4WD, P. QUAD (JUST REBUILT), 3 HYDS. CHANGEABLE PTO, 9,000 HRS.; JD 8410, CAH 4WD, 16 SPD. POWERSHIFT, 3 HYDS. WEIGHTS ALL AROUND, DUALS 10,000 HRS.-NICE; (2) JD 8400, CAH 4WD, 4 HYDS. 16 SPD. POWERSHIFTS-10,000 HRS.; JD 8120, CAH 4WD, 16 POWERSHIFT, 3 HYDS., CHANGEABLE PTO, DUALS 6,000 HRS. NICE; JD 7920, CAH 4WD, IVT, 4 HYDS. FRONT 3 PTH & PTO. CHANGEABLE PTO 13,000 HRS.; JD 7820, CAH 4WD, P. QUAD, 3 HYDS., CHANGEABLE PTO, DUALS-9500 HRS.; JD 7820, CAH, 4WD, IVT, 75CC HYD. PUMP, CHANGEABLE PTO DUALS; JD 7720 CAH, 4WD, IVT, 3 HYDS, W/ JD 746 LOADER-3495 HRS.-NICE; JD 7405 CANOPY, 4WD P. QUAD; JD 7400 CAH 4WD, P. QUAD, 3 HYDS, 8250 HRS.; JD 4955, CAH 4WD, 15 POWERSHIFT, 3HYDS. DUALS, 5232 HRS.-NICE; JD 4850, CAH 4WD, POWERSHIFT, 3 HYDS DUALS.; JD 4450 2WD CAH, POWERSHIFT-6000 HRS.; JD 4250 2WD QUAD 4 POST CANOPY ; JD 6400 2WD OPEN STATION; JD 6300 CAH, 4WD, P. QUAD W/ JD 640 SL LOADER; 9500 HRS. MOTOR J UST REBUILT; JD 2350, CAB; CASE 2290 CAH, 2WD-SUPER NICE; AC 200 OPEN STATION-NICE & ORIGINAL JD 520, P.S. 3 PTH FENDERS; JD 70 W/F/E -NICE; MF 1085 OPEN STATION-NICE;

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1200 HRS.-LIKE NEW

#### SKID STEERS

JCT 190T-ONLY 1625 HRS.; NH LX 865-2900 HRS.;  
NH LS 180 HI/FLOW CAB; NH LS180 2SPD.; NH  
LX 885; NH LS 150;

#### JD HARVESTERS & SPRAYER

(2) JD 6850 FORAGE HARVESTERS, 4WD,  
PROCESSOR, AUTO LUBE & SHARPENER  
METAL ALERT 12.5 L ENGINE, PROCESSORS  
LIKE NEW, 5000 & 7000 ENGINE HRS-FIELD  
READY; JD 676 ROTARY CORN HEAD; (2) JD  
640C 12' HAY HEADS; JD 640A 8' HAY HEAD; JD  
4710 SPRAYER, 90' 5 SECTION BOOMS, ITC RE-  
CEIVER, 2600 MONITOR, W/ SWATHER CON-  
TROL, 4000 & 6000 HRS.-FIELD READY

#### TILLAGE EQUIPMENT

KRAUSE 4970 32' ROCK FLEX DISC, NEW BEAR-  
INGS & DISCS, W/ HITCH; KRAUSE 7400 28'  
ROCK FLEX DISC, NEW BEARINGS & DISCS, W/  
HITCH; BRILLION 28' & 32' X FOLD CULTIPACK-  
ERS; KRAUSE 4515A 15 SHANKD FOLDING DISC  
CHISEL; BRENT CPC 7 SHANK DISC CHISEL;  
HILLIPS 3001 ROTARY HARROW ONLY USED 500  
ACRES; IH 720 9X ARS PLOWS, W/ ON LAND  
HITCH; CASE IH 4200 27' SOIL FINISHER; CULTI-  
PLANTER II ATTACHMENT;

#### HAYING EQUIPMENT

JD 854 ROUND BALER, SILAGE SPECIAL ROTO  
CUT, NET WRAP-NICE; CASE IH 8590 4X4  
SQUARE BALER; HESSTON 4900 4X4 SQUARE  
BALER; JD 946 MO CO DISCBINE; KUHN 7302

DOUBLE ROTARY RAKE; POTTINGER 30'  
TRIPLE DISC MOWERS, W/ CONDITIONERS-  
FIELD READY; H&S 14 WHEEL V RAKE; 10  
WHEEL V RAKE; PRONOVOST ROUND BALE  
WAGON SELF LOADER;

#### GENERAL EQUIPMENT

LANCASTER 4120 10' HAMMER MILL BAGGER,  
ONLY FILLED 10 BAGS!!!! BRENT 780 GRAIN  
CART, W/ SCALES & TARP-LIKE NEW; (2) KUHN  
3560 BEDDING GRINDERS, 540 PTO-NICE; JAY  
LOR 3350 VERT. TMR MIXER; KUHN 5144 VERT.  
TMR MIXER; (2) PIK RITE 790 VB MANURE  
SPREADERS-NICE; KNIGHT 8030 MANURE  
SPREADER; NH 355 GRINDER MIXER, HYD.  
DRIVE & SCALES; Q-CATCH 500 SERIES CAT-  
TLE SQUEEZE CHUTE, W/ HEAD HOLDER &  
SCALES-LIKE NEW; TRANSPORT SQUEEZE  
CHUTE W/ SCALES; SCALE BOX W/ SECTION;  
PLUS SEVERAL SCALES HEADS; 84" SILAGE DE-  
FACING BUCKET; CID 6' HI LIFT DUMPING BUCK-  
ET NEW; PLUS LARGE SELECTION OF PALLET  
LOTS OF PARTS, WEIGHTS ETC. & LARGE SE-  
LECTION OF ASSORTED TIRES & RIMS...

#### TRUCKS & TRAILERS

FORD L8000 SPRAYER TRUCK, 1000 SS TANK,  
80' BOOMS 3208 CAT; '85 WHITE/VOLVO 10  
WHEELER, W/ FERT. BED TARP & AUGER, 350  
CUMMINS; FREIGHTLINER 10 WHEELER W/  
NEW LEADER 3020 LIME SPREADER, NEW  
CHAIN, C12& 8LL; LOG TRAILER W/ MID MOUNT  
LOG LOADER;

#### '88 CHEVY SUBURBAN 4" LIFT KIT SUPER SUPER CLEAN



**Auctioneers Note:** The Wolfe's are discontinuing their beef operation to focus on their crop farming. Selling all excess equipment not needed in daily operation. All equipment has been through their shop and everything should be field ready. This is a very large auction; lots of unadvertised items selling.

**Terms:** Cash or good PA check day of auction. Out of state buyers must have a bank letter of credit addressed to Fraley Auction Co.



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# Merry Christmas

*from all of  
us at*



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**"CAPTURING THE NUTRITIONAL VALUE IN FEEDS IS THE KEY TO PROFIT."**