

# FARM SHINE

We rise every week to cover farmers and agribusinesses



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February 9, 2024

## Kohl sees 'greenlash' coming; public joins farmer protests in Europe

*Year of volatility ahead; pick three ways to be 5% better; work with caring consultants*

By SHERRY BUNTING  
Special for Farmshine

EAST EARL, Pa. — Talking about big-picture 'super-trends' to watch for agriculture, Dr. David Kohl had a newsflash last Wednesday, Jan. 31 for the over 350 dairy farmers attending R&J Consulting's annual winter dairy seminar here at Shady Maple Smorgasbord.

"A big 'greenlash' is coming," he said, explaining that the trend from fossil fuels to green energy, and all of the elements of Environmental Social Governance (ESGs) in the global investment, credit and business sector, along with the climate goals handed down from "that place called Davos" that blame farming and livestock — all of this is coming under scrutiny.

"Ag has been getting blamed! But guess what? There's a big backlash coming," said Kohl. "I call it the greenlash. The population is backing the farmers in Europe. Have you seen the farmers protesting there for the past three weeks in France, Belgium, Germany? In the Netherlands they have been protesting for a while and started their own political party, bringing the public with them.

"Watch what is happening in Europe. What happens there is about five years away from happening here," he said.

What that means is the stringent environmental and climate targets and farm-taking, livestock-killing plans pursued in Europe are now hitting a wall of public resistance.

How did that happen? Farmers got involved and stood up for themselves, that's how the public became aware of their own stake in these issues that affect their food producers.

"The opportunity for business and personal prosperity is not about the size, the enterprise or the next big thing. It's about being a 'five-percenter,' meaning being a little better in many components of production, operation efficiency, marketing, risk management, finance, and in the focus on your values and goals."

— Dr. David Kohl

Photo by Sherry Bunting

The headline here in the U.S., according to Kohl, is the southern states last week all banded together against the big banks that are pushing environmental rules — ESGs.

"They said: 'Hey, we have to keep our farmers in business. They are very very important to us,'" Kohl summarized. "This is a

sign that looking out for our farmers will come back to being important here in the U.S. too.

"All of this ESG went through an 'infatuation' stage and is now entering the 'dissolution' stage. That will take two to three years, and then we'll come out on the other side

with a balance," Kohl predicted.

The world-traveling Academic Hall-of-Famer has his feet firmly on the ground, having grown up on a dairy farm near Syracuse, New York, with today a hay and beef cow/calf farm in the hills of Virginia and a partner stake in Homestead Creamery, which uses the milk of six area dairy farms milking around 100 cows each.

His bio says he has traveled over 10 million miles, given over 7000 presentations, and published over 2000 papers. The Virginia Tech professor emeritus of ag economics is president of Agrivisions LLC, traveling eight times around the world just in the past year.

He sees a lot, reads a lot, and processes what is happening in the world down to the impact on agriculture.

"The more I travel, the less I know," the professor said. "This world will humble you in a hurry."

That's why he keeps his mind open to new ideas, while rooted in what makes rural life and farming communities so special and vital.

His business sense is both big picture and practical. Homestead Creamery had \$650,000 in sales in its first year, and did \$15 million in sales in 2023, which Kohl said was their best year ever.

Success on the processing and retailing side of dairy, he said, comes from "lining up what you do with your customers' needs."

They discontinued home delivery, but they've doubled down on glass bottles. They found that they could charge a higher deposit on the glass because "people love milk in glass."

In addition to the ESGs and climate targets  
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# Three-session training of employees starts Feb. 21

UNIVERSITY PARK, Pa. — Penn State's Extension Dairy Team is offering a three-part in-person workshop aimed at helping managers in the dairy industry improve their skills in supervising their employees.

The three sessions will each last six hours, from 9 a.m. to 3 p.m., scheduled every two weeks. Registrants must attend all three workshops — one registration. The registration deadline is February 14, and there is limited enrollment. The cost for the three sessions is \$150 and includes lunch.

Dates and places for the sessions:

- Feb. 21 — Horizon Farm Credit, 45 Sheetz Drive, Reedsville.
- March 6 — The Village Green, 400 Village Way, Martinsburg.
- March 20 — Horizon Farm Credit, 300 Winding Creek Blvd., Mechanicsburg.

All sessions will be co-led by Dr. Lisa Holden, associate professor of Dairy Management at Penn State and Ms. Jill Smith, president of Cornerstone HR & Management Consulting.

About the program, Smith said, “Supervising people is both rewarding and challenging, so having tools, tips and coaching is essential. Along with that, being self-aware really helps leaders understand their strengths as a leader and identify those areas where more intentional focus is needed. We are eager to give dairy managers the tools and resources to be effective in their roles.”

The format is interactive, designed specifically for middle and beginning senior-level dairy managers. Each session will cover a variety of topics including communication skills, interpersonal styles, trust building, supervision transition, employee empowerment, coaching development and much more.

For more details and to register, visit <https://extension.psu.edu/management-essentials-for-dairy-success-meds>

The program is sponsored in part by the Center for Dairy Excellence.

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# FMMO modernization needs to move; and so does the Class I mover

By **GREGG DOUD**,  
CEO & President  
National Milk  
Producers Federation

ARLINGTON, Va. — The long, patience-testing – and absolutely necessary – Federal Milk Marketing Order hearing is nearly over.

The longest-ever USDA federal order hearing ended last Tuesday (January 31) after roughly 12,000 pages of testimony and nearly two dozen separate proposals



Gregg Doud

considered. Through it all, NMPF’s impressive unity never faltered – our plan remains the most comprehensive, coherent, and compelling plan for modernization of a system that’s showing its creaks after a generation.

Now, the next phase of the arduous process of amending federal orders starts, as USDA begins considering the hearing record and hearing participants have 60 days to elaborate and defend their

positions. USDA, of course, will have the final say in crafting its own proposal, but we’re confident our plan will remain the basis of progress, and we look forward to adding information and reinforcing our own arguments in the weeks to come. It’s critical to keep in mind that any plan designed to have national support needs to address diverse interests. That’s why our comprehensive plan covers areas ranging from the Class I price surface and make allowances to component pricing formulas and forward contracting.

One area that’s so important that we’re seeking resolution in the quickest manner possible is the Class I mover, which sorely needs to go back to the “higher-of” formula that served farmers well before the current “average of” approach took effect in 2019.

Processor interests aggressively pushed for the change to the mover in the 2018 Farm Bill. At the time, the adjustment seemed reasonable for farmers too, based on data going back to 2000. However, the lessons of the Covid-19 pandemic, and the current prolonged spread between the Class III and Class IV prices, have shown how poorly the current mover works for farmers in today’s agricultural environment.

**Milk producer losses are growing, with the amount of money taken from their milk checks soon to surpass \$1.2 billion by April – all because of a system that now limits risks for processors while putting potentially unlimited losses on farmer backs.**

This is unacceptable, a reality the hearing only made more obvious. While processors continually talked about how important the current mover is for their risk management strategies, no one in months of testimony ever presented definitive proof that such risk

management is occurring at any meaningful level. Meanwhile, the processors continue to rake in dollars that would have gone to farmers – and will keep raking it in, by the way, until the mover is changed, a potentially huge financial incentive to work against positive changes for dairy farmers.

Knowing that the current mover isn’t defensible, these groups have suggested a modification to the current approach that’s largely based on a proposal that NMPF developed in 2021 under dire straits, but processors rejected. Their plan would adjust the mover in a backward-looking fashion that would allow farmers to recoup losses years after the fact. That reduces losses over the long term, but it’s cold comfort to farmers whose operations are struggling to live month-to-month and don’t have two years to be made right again. Moreover, it’s now clear that the losses farmers suffered in 2020 were not a one-off fluke.

And thus, given the current difficult times on dairy farms, we’re now pushing hard for the return to the higher-of. It responds quickly to the marketplace, it helps farmer cash flow, it’s simple to understand, and it would have no real impact on processors who are using the formula to boost their immediate balance sheets, not manage future risk as they claim.

Dating to NMPF’s first internal discussion, our path toward FMMO modernization is now nearly three years old. This final year, which should all required timelines be met, would result in a producer vote roughly one year from now, is the most critical. It’s when, after all the research and talking, USDA will propose a new approach – and farmers will decide. These decisions are likely to shape the future of dairy for the next generation. We are excited to continue our leadership in this critical area, and will, as always, fight for the best approaches to ensure that dairy farms prosper.

## ARE YOU PAID UP?

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Dear Reader:

Compared to just three years ago (2021), postage for periodicals such as *Farmshine* has now increased by over 30 percent. Frankly, this is an increase that threatens our survival. Once again — as we did last year at this time — we need to remind readers to renew their subscriptions.

And, of course, new subscribers are always welcome. As thousands of readers have discovered for themselves, *Farmshine* is a source of information that you will not see in other newspapers or magazines. We tell it like it is!



A recent note from J.M. Weaver of Ohio is typical: “The only true, grassroots, common sense information available nowadays.”

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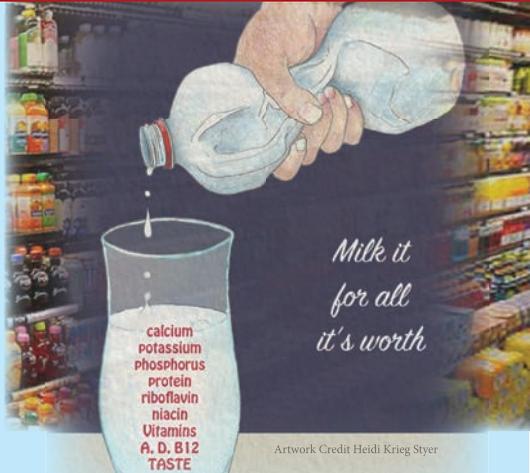


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**Editor,**

I read Sherry Bunting's article titled "Murky and quicksand-like scenarios emerge at hearing," (Farmshine, January 19, 2024), with disgust, but not surprise. It would only be surprising if Dr. Mark Stephenson and his ilk at Milk Innovation Group (MIG), International Dairy Foods Association (IDFA), and National Milk Producers Federation (NMPF), would tell USDA that dairy farmers' current pay price after deductions is only 20-30% of parity and must be immediately raised to 50% of parity in order for them to properly function and prosper in today's economy.

Dr. Stephenson has a long history of using "simulator models" to show that rising farm milk prices hurt dairy farmers in the long run because they will cause increased production, oversupply, and price crashes.

Now, Dr. Stephenson, working for MIG, claims fluid milk sales are now price-inelastic and essentially calls for the elimination of Class I differentials, i.e. reducing dairy farmers' pay price even lower. It is curious that the MIG crowd sells their "innovative" products such as Fair-life for a much higher price than natural milk but claims that consumers will not buy as much milk if the price goes up a few cents and the dairy farmer gets paid a little more.

Fluid milk consumption continues to drop despite all of the "innovative" dairy products that "consumers demand." Could this decline be a result of over-processed milk, including UHT, UF, and ESL causing palatability issues and health concerns?

Dr. Stephenson also declared that the "market clearing" price is the target to aim at. When consumers who want flavored whole milk yogurt, or 4% minimum fat cottage cheese but cannot find it; when there are spotty shortages of butter, whole milk, and other dairy products; when consumers do not have access to raw milk or minimally pas-

teurized, non-homogenized milk, do not talk about market clearing prices.

The "industry" is hell-bent on lowering farm-gate milk prices by lowering or eliminating Class I differentials, raising "make allowances," and more. They expect farmers to go to the government and ask for improvements in the "safety net." Many dairy farmers who testified at the FMMO hearing in Carmel, Indiana, praised the DMC as a lifesaver. However, since most dairy farmers' actual pay price is several dollars below the announced federal order minimum price, the DMC is not offsetting the actual pay price and is completely inadequate. Federal budget restraints may not allow for an "improved safety net" for farmers. Someday, the teats of government may dry up.

Farmers must receive a fair price from the marketplace, not from taxpayer subsidies. The "fair price" starts with allowing the dairy farmers' "cost of production" to be included in the price paid for milk at the farm. That is not currently being done at all. So, it is no wonder dairy farmers are receiving such low milk prices and cannot pay their bills.

Let us be honest. The Biden Administration, including Secretary Vilsack, dietary guidelines, FDA healthy food standards, climate change activists, animal rights activists, the World Economic Forum, the United Nations, as well as the land grant universities, large food processors, and grocery chain corporations that play along with them have a transparent goal to severely curtail animal agriculture, as well as severely regulate and control all aspects of all food production. Those who deny this are naive fools.

Sincerely,

Gerald Carlin, Meshoppen, Pa., chairman, Policy Development, Farm Women United

## Alan Guebert's book depicts what once was

URBANA—CHAMPAIGN, ILL. — Alan Guebert, whose Farm & Food File column appears periodically in *Farmshine*, has published a 152-page book about life "on the southern Illinois dairy farm of my youth." His recollections will resonate with dairy farm families, no matter where they live.

The book's title is the land of Milk and Uncle Honey and it describes "the good life at 50 cents an hour."

"As authentic, honest and accurate portrayal of farm life on an American dairy farm in the last half of the 20th Century as you can find anywhere," said Gene Logsdon, author of *Gene Everlasting: A Contrary Farmer's Thoughts on Living Forever*.

Guebert's family managed Indian Farm, a dairy operation on 700 acres of rich Illinois bottomland. Guebert's heartfelt and humorous reminiscences depict the hard labor and simple pleasures to be found in ennobling work, and show that in life, as in farming, Uncle Honey had it right with his succinct philosophy for overcoming adversity: "the secret's not to stop."

Alan Guebert graduated from the University of Illinois in 1980 and has written the nationally syndicated column *The Farm and Food File* since 1993. His awards include Writer of the Year and Master Writer from the American Agricultural Editors' Association. As of mid-2020, Alan and his wife, the lovely Catherine, live in Madison, Wis. He may be reached at [farmandfoodfile.com](mailto:farmandfoodfile.com).

The book can be ordered from University of Illinois Press, priced at \$17.95 per copy. To order, please call Steve Fast, 217-244-4689 or e-mail [sfast@uillinois.edu](mailto:sfast@uillinois.edu)

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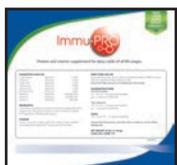
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# Allied Milk Producers steps up and stands out



USDA restrictions on advertising and consuming whole milk have been in place for decades, which undeniably is the most significant reason of all as to why milk consumption has been declining ... and continues to decline. Organizations like Allied Milk Producers and grassroots efforts like those of 97 Milk are doing all they possibly can to bring truthful dairy nutrition information to consumers. Billboards, whether stationary or "on wheels" — like this one parked at the entrance to Yoder's Market in New

Holland on February 1 — uphold what whole milk has always been known for ... and what the latest research confirms. Whole milk. Whole nutrition. The photo opportunity for a picture with dairy princesses was quickly recognized. From left are Franklin County Alternate Dairy Princess Ashley Ocker; Pennsylvania Dairy Princess Alexis Butler from Schuylkill County; Alternate State Dairy Princess Mackenzie Thomas from Lebanon County and Lancaster County Dairy Princess Kylee Hlavaty. *Photo provided*

By DIETER KRIEG  
Farmshine Editor

NEW HOLLAND, Pa. — Allied Milk Producers keeps growing in both membership and income ... despite the massive decline in dairy farms. And — we should mention — if their growth was not being restricted by USDA and/or state regulations, there's no telling how mighty the comparatively tiny cooperative might be.

Allied is different. They promote whole milk and they arguably do more than any other cooperative, large or small, to provide factual and useful dairy information to the public. Their dedication to such efforts is unmatched, except, perhaps by 97 Milk.

97 Milk is an independent group of volun-

teers that has similar or identical goals to educate people about whole milk. When asked by an Allied member why Allied is not monetarily supporting 97 Milk, the answer given by Allied President Dave Myers was that USDA does not allow it.

Allied receives USDA-mandated check-off funds from its members and those dollars must be spent in USDA-approved ways.

So, how does Allied manage to promote whole milk anyway?

Simple. Members voluntarily contribute one cent per hundredweight to take on the expense of this lonely, yet vital mission. Accounts Manager Paige Friedline reported that 84 percent of funds received by Allied goes into varied dairy promotion programs and projects. Another 6 percent goes into research. There's no doubt where Allied's focus

is. Advertising and Education. It's pretty much all done by two people: Eva Strang is the education coordinator while Jennifer Snoeberger manages Allied's presence on social media.

With "Powered by Milk" as their slogan, Allied has a colossal presence at grassroots events across the region. Following is just a sampling:

- State wrestling tournaments
- Special Olympics
- Marathons and 10K races
- Make-a-Wish Foundation
- Organized field trips to dairy farms
- Race track dairy nights
- Local team sponsorships
- Dairy princesses in Hershey Park
- Parades and summer camps

In all, Allied approved 88 requests for

sponsorships last year, Friedline reported.

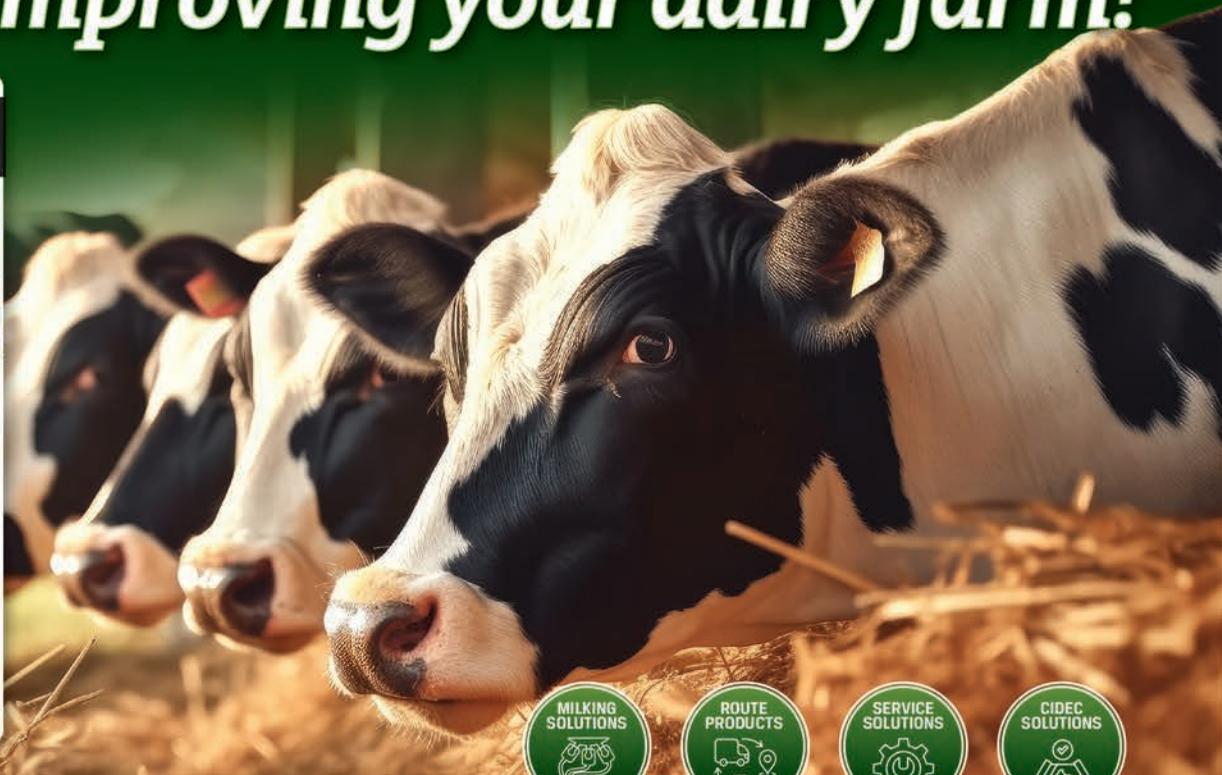
And then there are the billboards, placed along well-traveled highways, including the Pennsylvania Turnpike. All of them promote whole milk. In some areas, including Lancaster County, the whole milk message gets around on the local transit system.

"We do a very diligent job of how we're going to spend your money," Myers assured. Myers, a dairy farmer from Cambria County, thanked Allied members for their support and pointed out how their overhead expenses are quite small, compared to many other organizations. Once more: 84 percent of funds received go into promotion. There are no million-dollar salaries and fancy offices. Not even close.

Allied's strengths are commitment, effort to page 18

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Beiler Industries .....22	Nelson & Sons Concrete Gr....4
Beitzel Spraying .....6	New Holland Sales Stables...20
Blain Supply .....10	Nicholas Meat .....18
Brubaker's Dairy Sales .....21	Patz.....17
Brubaker, Rufus Refrigeration .6	Penns Valley Livestock.....22
Building Directory .....15	Power Systems Electric .....13
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Fisher's Quality Dairy Sales .20	Shady Lane Curtains.....3
Fralei Auction Company.....21	Sollenberger Silos.....22
Fulton Bank .....14	Sturdy Built Manufacturing.....7
Gehm, L.R. ....17	Timmel, A.R.....21
Horst Grain Roasting .....21	Triple M Farms.....20
I&J Manufacturing .....13	Udder Comfort .....2
JBS .....6	Weaver's Toasted Grains.....12
Keystone Concrete Products .12	Willow Road Silo Doors.....20
Kish Valley Dairy Sales .....22	Zimmermans Glass Storage .22
Leabrook Ag .....18	

**Enter your herd by Feb. 12**

### Herd challenge invites Holstein breeders

ATGLEN, Pa. — Holstein breeders in Chester and Lancaster counties are invited to enter the LanChester On-Farm Herd Challenge, to be held February 27-29.

The deadline to enter this competition is February 12 and is on a first-come first-served basis until the schedule is full. To make reservations, call or text Ken Umble at 484-678-5707. The entry fee is \$15 per cow and you may enter up to 10 cows.

The On-Farm Herd Challenge has the judge come to your farm to see the cows that you have selected for the "challenge". They'll be judged as they are, as opposed to fitted for the show ring. There's no cost for transportation or preparation and it saves a lot of money as well as time. Justin Burdette of Windy-Knoll-View Farm in Franklin County will be the official.

An awards dinner will be held on March 1 at noon, to which all participants are invited.

Questions? Please contact Glenn Ranck at [ggranck@zoom-internet.net](mailto:ggranck@zoom-internet.net) or call him at 484-645-7373.



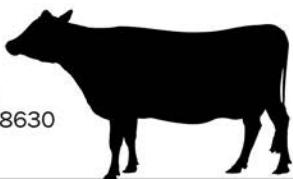
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## Auction Guide

**FEB. 10, 11 a.m.** Allegen Farms (Kevin and Judy Smoker) Complete Farm Machinery Dispersal, Genesee, Pa. Sale managed by Fraley Auction Company.

**FEB. 10, 7 p.m.** Pa. Holstein Convention Sale, Scranton, Pa. Sale managed by Pa. Holstein Association.

**FEB. 13, 12 p.m.** Monthly Dairy Sale, Middleburg Livestock Auction, Middleburg, Pa. Sale managed by Middleburg Livestock Auction.

**FEB. 14, 10:30 a.m.** Dairy Cow & Heifer Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

**FEB. 16, 11 a.m.** Special Dairy Sale, Fisher's Quality Dairy Sales, Ronks, Pa. Sale managed by Fisher's Quality Dairy Sales.

**FEB. 16, 12 & 4 p.m.** Special Horse Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

**FEB. 16, 1 p.m.** Monthly Consignment Dairy Sale, Kish Valley Dairy Sales, Belleville, Pa. Sale managed by Kish Valley Dairy Sales.

**FEB. 17, 7 p.m.** Woodruff 4th Edition Heifer Sale, Urbana, Ohio. Sale managed by Woodruff Farm.

**FEB. 22, 10 a.m.** Special Dairy Cow & Heifer Sale, Brubaker's Quality Dairy Sales, Shippensburg, Pa. Sale managed by Brubaker's Quality Dairy Sales.

**FEB. 23, 7:30 a.m.** Horse Consignment Sale, Penns Valley Livestock, Centre Hall, Pa. Sale managed by Penns Valley Livestock.

**MARCH 1, 10 a.m.** Walker Complete Dispersal, Acme, Pa. Sale managed by Fraley Auction Company.

**MARCH 1, 1 p.m.** Public Real Estate Auction, Millmont, Pa. Sale managed by Central Auctioneering.

**MARCH 22, 7:30 a.m.** Horse Consignment Sale and Special Work Horse Sale, Penns Valley Livestock, Centre Hall, Pa. Sale managed by Penns Valley Livestock.

**MARCH 23, DVU Green & Gold Spring Spectacular**, Doylestown, Pa. Sale managed by Pa. Holstein Association.

### Free FARM recordbooks offered

HARRISBURG, Pa. — The Center for Dairy Excellence is once again offering free copies of Animal Care Protocol Record-Keeping Books to Pennsylvania dairy producers and veterinarians. With more than 3900 books distributed to date, they have been created to help Pennsylvania dairy farm families comply with National FARM requirements associated with record keeping. One book should cover one program year for a smaller-sized herd. To request a free copy of the book, visit [www.centerfordairyexcellence.org/request-book](http://www.centerfordairyexcellence.org/request-book) or call 717-788-0304.

"With the start of 2024, it's the perfect time to request a copy of these record-keeping books to establish a good system for managing animal care efforts and protocols on your dairy operation. We continue to keep these record-keeping books updated over time as the National FARM program revises their requirements," said Jayne Sebright, executive director at the Center for Dairy Excellence. "The books include a family cow care agreement, pages to help producers document standard operating procedures and treatments of their dairy animals, and more."

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## Dairyman's Datebook

**FEBRUARY 9-11**, Pennsylvania Holstein Convention, Hilton Scranton & Conference Center, 100 Adams Avenue, Scranton.

**FEBRUARY 17, 10 a.m.** to 2 p.m. Amish Wedding Style Dinner / Fundraiser for 97 Milk; Little Britain Fellowship Center, 352 Nottingham Road, Quarryville, Pa.

**FEBRUARY 19**, noon, Farm succession webinar/analysis. Registration is free, but required. Learn more at [www.pafarmlink.org/register-succession-webinar](http://www.pafarmlink.org/register-succession-webinar).

**FEBRUARY 19, 10:30 a.m.** NoBull Sires hosts meeting at Hoffman Building, Solanco Fairgrounds, Quarryville, Pa. Coffee and donuts at 10 a.m. RSVP by Feb. 12 to 484-678-3739.

**FEBRUARY 21, 10:30 a.m.** NoBull Sires hosts meeting at CAM Building, W8872 Pine Road, Wis. Coffee and donuts at 10 a.m. RSVP to 715-669-3770.

**FEBRUARY 24, 10 a.m.** Pennsylvania State Grange Regional Leadership Conference, Scrubgrass Grange Hall, 5104 Emlenton-Clintonville Road, Emlenton.

**FEBRUARY 24**, noon, New York State Dairy Ambassador Competition at Embassy Suites by Hilton Syracuse Destiny USA, 311 Hiawatha Blvd. in West Syracuse.

**FEBRUARY 24, 6:30 p.m.** Maryland Dairy Shrine banquet, Howard County Fairgrounds, 2210 Fairgrounds Road, West Friendship.

**FEBRUARY 28, 9 a.m.** Pa. Forage & Grassland (PFGC) annual conference, Centre Hall Fire Station, 134 Witmer Avenue, Centre Hall.

**MARCH 7, 8:30 a.m.** Dairy producer meeting hosted by Agriculture Veterinary Associates at Shady Maple Smorgasbord, 199 Toddy Drive, East Earl, Pa.

**MARCH 7, 9 a.m.** Southwest Pennsylvania Dairy Day at the West Overton Village, 109 West Overton Road, Scottsdale. Note: this is a new venue.

**MARCH 9, 10 a.m.** Pennsylvania State Grange Regional Leadership Conference, Eagle Grange Hall, 32 East Blind Road, Montgomery, Lycoming County.

**MARCH 22, 7 p.m.** Maryland Holstein banquet at the fire hall, 101 High Street, New Windsor, with social hour preceding dinner.

**APRIL 13, 9:30 a.m.** Maryland Holstein Spring Show, Howard County Fairgrounds.

**APRIL 26-27**, Pennsylvania Ayrshire Convention, Shippensburg, Pa.

### Difficulty sleeping? Try chocolate milk

By COURTNEY MARVIN  
Susquehanna Dairy Princess



Courtney Marvin

SUSQUEHANNA, Pa. — The invention of chocolate milk goes back to the 1680's when a physician named Sir Hans Sloane mixed milk with cocoa. He introduced his mixture of cocoa and milk as a medicine.

Today, chocolate milk is loved by people of all ages. We drink milk because we love the flavor or recognize chocolate milk's link to athletes as a post recovery drink. Chocolate milk is filled with health benefits but did you know that chocolate milk can help you sleep?

Well, it's true and I would like to challenge you to try a glass of chocolate milk in the evening to help you sleep. Chocolate milk contains tryptophan, which is a protein-rich amino acid that creates melatonin and serotonin which are known as the sleepy hormones. When drinking chocolate milk to help you sleep you should drink it about two hours before you go to bed. So, next time you are having a difficult time falling to sleep try adding a glass of chocolate milk to your evening routine. You can drink it cold or heat it up and add some marshmallows for a delicious evening treat.

### Chester Co. Holstein Club Tour

Thursday, March 14, 2024

More details to follow next week.

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# Vast majority of parents want full milk options in schools

WASHINGTON, D.C. — For 12 years, students in U.S. public schools have not been able to access the milk options that they prefer and consume at home: whole and reduced-fat (2%) milk. As the U.S. Senate considers the Whole Milk for Healthy Kids Act of 2023 — bipartisan legislation to reinstate these nutritious milk options in school meals — a new Morning Consult poll of parents with children in public shows near unanimous support for the bill.

Large majorities of parents surveyed in the Morning Consult national tracking poll commissioned by the International Dairy Foods Association want to see whole and 2% milks back in school meals. Findings include:

- 94% of parents serve whole or 2% to their school-aged children at home, and they want these options to be made available to their children at school;

- 89% of parents agree that whole milk and 2% milk should be options for children in public schools;

- Most parents of public-school students believe whole (58%) and/or 2% milk (66%) is currently served in their children's school cafeterias, although it was banned more than a decade ago

- 89% of parents support Congress passing legislation to make these options available;

- Nine in ten (90%) view drinking milk as an important component of children's daily nutritional intake; and

- Parents consider whole and 2% milks to be healthy (86%), wholesome (83%), nutritious (83%) and tasty (80%).

"Parents across the country, regardless of income or location or political leanings, want public schools to offer whole and 2% milk because they know milk is critical to the health and wellbeing of their children, and they know their children prefer these options," said Michael Dykes, D.V.M., IDFA president and CEO. "This new polling underscores the near unanimous support among parents with children in public school for Congress to reinstate whole and 2% milk in school meals by passing the Whole Milk for Healthy Kids Act of 2023."

The Whole Milk for Healthy Kids Act of 2023 (H.R.1147, S.1957) would allow schools to once again provide children with a wide variety of milk options that meet their individual needs — whether that be whole or 2%, low-fat, or lactose-free milk. The U.S. House of Representatives passed the bill in

December by a wide margin, while the U.S. Senate companion bill is cosponsored by 14 bipartisan U.S. Senators.

"For more than a decade, Congress has denied dairy farmers and milk processors the ability to serve their best product to students. Reinstating whole and 2% milk in schools will increase milk consumption, ensuring more children get the necessary nutrients they need to thrive every day. IDFA urges the Senate to swiftly pass this legislation and grant U.S. students the ability to access the nutritious milk options they prefer to drink," said Dykes.

"Dairy farmers work hard to supply our nation with a wholesome, nutritious supply of milk so that kids and adults can benefit from its 13 essential nutrients," said Joe Diglio, chair, IDFA Fluid Milk Board, and president and CEO, Michigan Milk Producers Association. "The Whole Milk for Healthy Kids act will provide students with milk options in schools that they're familiar with at home. Allowing whole and 2% milk options also supports growing scientific evidence that dairy foods at all fat levels have numerous

health benefits that kids need."

"Milk's nutrient package is unmatched, so we want offerings in our schools that kids are more likely to consume," said Timothy Kelly, vice chair, IDFA Fluid Milk Board, and senior vice president & general manager, Shamrock Foods Company. "The Whole Milk for Healthy Kids Act offers exactly that, which will help ensure kids today and those of future generations receive critical nutrition during the school day."

The Morning Consult poll was conducted between January 18-20, 2024, among a sample of 629 Parents with children in public school. The data were weighted to approximate a target sample of Parents with children in public school based on age, gender, race, educational attainment, region, gender by age, and race by educational attainment. The interviews were conducted online. Results from the full survey have a margin of error of plus or minus 4 percentage points.

Readers are invited to join IDFA in advocating for the Whole Milk for Healthy Kids act at [www.idfa.org/advocate](http://www.idfa.org/advocate).

## Dairy Day in southwestern Pennsylvania to be held on March 7 at a new venue

SCOTTDALE, Pa. — The Southwest Pennsylvania Regional Dairy Day will be held on Thursday, March 7, at the West Overton Village, 109 West Overton Road, Scottdale. Note: this is a new venue. The event will include lunch and a trade show.

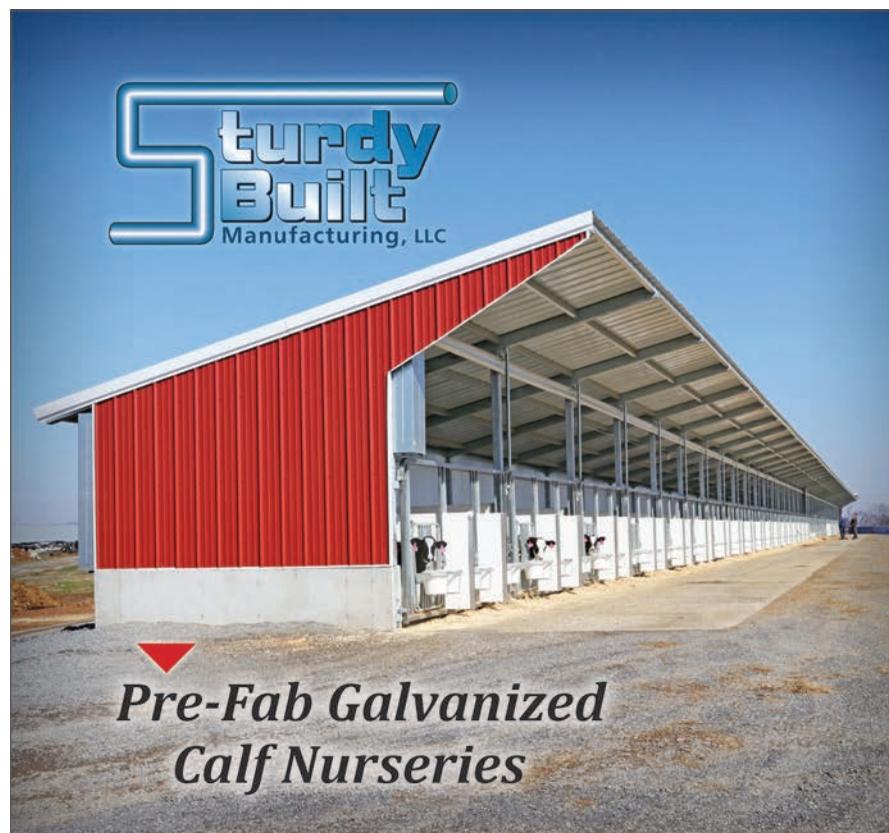
The main speaker for the morning session will be Dr. Bob Van Saun, Penn State Extension veterinarian and professor of veterinary science, who will talk about the animal

health impacts of baleage and silage. A producer panel will follow his presentation.

The afternoon session will feature two tracks for attendees; one session focusing on silage production and another on calf housing and health. Attendees can choose which to attend.

Interested? RSVP on the Penn State Extension website: [extension.psu.edu/dairy-day](http://extension.psu.edu/dairy-day)

Sponsors are welcome and can learn of available opportunities at the same website.



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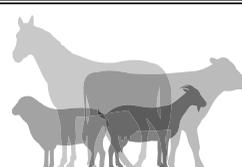
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**Doug Speicher at: (717) 443-4662 or [df2speicher@aol.com](mailto:df2speicher@aol.com)**



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**JANUARY 2024**

**Adams County**

APPLE VALLEY CREAMER	107 XX	25308	1087	853
CIRCLE CREEK HOL.	217 HO	24763	962	769
HILLCREST DAIRY	313 HO	24746	992	769
SPUNGOLD HOLSTEINS	96 XX	21144	855	668
KENNETH WENGER	235 XX	19421	938	652

**HERDS WITH A RHA SCC LESS THAN 200,000**

CIRCLE CREEK HOL.	HO	88	217
APPLE VALLEY CREAMERY	XX	127	107
SPUNGOLD HOLSTEINS	XX	127	96

**Armstrong County**

SCOTT BOWSER	93 HO	26680	987	846
SHIREY JERSEY	260 JE	16983	857	639
LARA WILSON SHIELDS	29 HO	19305	740	622

**HERDS WITH A RHA SCC LESS THAN 200,000**

LARA WILSON SHIELDS	HO	155	29
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**Beaver County**

WALLACE CITY FARM	53 HO	19814	797	649
FISCHERS WINDY RIDGE	30 JE	16391	790	608
BREEZE RIDGE FARM LLC.	76 BS	17940	742	588
BREEZE RIDGE FARM LLC.	76 BS	17939	742	588

**HERDS WITH A RHA SCC LESS THAN 200,000**

BREEZE RIDGE FARM LLC	BS	99	76
BREEZE RIDGE FARM LLC	BS	99	76
FISCHERS WINDY RIDGE	JE	127	30

**Bedford County**

GLENDON EBY	153 HO	23205	846	690
MANOR MEADOWS FARM	97 HO	19140	740	612

**HERDS WITH A RHA SCC LESS THAN 200,000**

GLENDON EBY	HO	89	153
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**Berks County**

MISTY MOOR HOLSTEINS	77 HO	31263	1252	1020
DAVIEU FARM	66 HO	29992	1209	975
TWILIGHT HOLSTEINS	123 HO	29516	1320	931
SUNRISE FARM	43 HO	30723	1210	925
CYRUS & JENNY GEHRINGER	98 HO	29590	1101	895
MERLIN & CRYSTAL GOOD	86 HO	28243	1115	887
EARL HAFER & SONS	228 HO	29024	1048	882
SHAYNAH KEE FARM	80 HO	28952	1104	879
ADAM NOLT	40 HO	27502	1084	861
DON & AMY RICE	90 HO	28349	1074	848
NORTHKILL CREEK FARM	116 XX	25810	1041	827
DON & AMY RICE	104 HO	27380	1049	827
WALNUTRIDGE HOLSTEINS	120 HO	25882	1066	822
SCATTERED ACRES, INC.	386 HO	26277	1048	818
MICHAEL HAAG	88 HO	26042	1093	816
LARRY GRUMBINE	162 HO	25776	1071	812
MARK A. KIEFFER	70 HO	24628	980	802
BRYAN YOUNKER	106 HO	24807	978	799
KIRBYVILLE HOLSTEINS	97 HO	24760	1045	799
JAY GRUBE	89 HO	25505	1026	797
VISTA GRANDE FARM	232 HO	25958	1003	791
WAY HAR FARMS	267 HO	24790	993	768
VISTA GRANDE FARM	277 HO	24797	969	765
JAMES & JAN ADAM LLC.	143 HO	22862	785	756
WHIRLWIND ACRES	163 HO	24126	945	755
CRM FARM	77 HO	23394	993	752
DAVID WOLFSKILL	338 HO	25312	1191	751
ARLAN KRICK	113 HO	25098	937	749
WAY HAR FARMS	290 HO	24032	964	746
J. & MONICA HUNSBERGER	58 HO	23416	902	739
OLEY TURNPIKE DAIRY	176 HO	22396	947	733
ARDOUNIE FARM, INC.	172 HO	21945	945	729
YOUNKERS PRIDE	73 HO	22583	911	712
SHOW TOP FARMS	194 HO	22190	935	680
DON & AMY RICE	14 XX	20688	876	676
VISTA GRANDE FARM	29 JE	19593	838	673
CEDAR CREEK DAIRY LLC.	114 HO	21317	842	660
BEN & CAIT ROHRBACH	53 HO	21272	818	643
R LOST CREEK FARM	69 HO	19949	795	626
VISTA GRANDE FARM	14 GU	17001	708	541

**HERDS WITH A RHA SCC LESS THAN 200,000**

DON & AMY RICE	XX	64	14
TWILIGHT HOLSTEINS	HO	85	123
DON & AMY RICE	HO	109	104
MICHAEL HAAG	HO	112	88
DON & AMY RICE	HO	114	90
NORTHKILL CREEK FARM	XX	120	116
VISTA GRANDE FARM	JE	127	29

MISTY MOOR HOLSTEINS	HO	128	77
CYRUS & JENNY GEHRINGER	HO	129	98
MERLIN & CRYSTAL GOOD	HO	130	86
SUNRISE FARM	HO	130	43
CRM FARM	HO	137	77
SCATTERED ACRES, INC.	HO	145	386
LARRY GRUMBINE	HO	145	162
SHAYNAH KEE FARM	HO	148	80
ADAM NOLT	HO	149	40
J. & MONICA HUNSBERGER	HO	161	58
WAY HAR FARMS	HO	172	267
WAY HAR FARMS	HO	176	290
BEN & CAIT ROHRBACH	HO	178	53
VISTA GRANDE FARM	GU	179	14
KIRBYVILLE HOLSTEINS	HO	184	97
DAVIEU FARM	HO	197	66

**Bradford County**

YRUM FARM#1	1036 HO	28410	1261	951
GLENORA RIVER ACRES	281 HO	25168	1003	770
WALKER DAIRY	66 HO	22680	862	733
CHAMPDALE FARM	116 HO	23050	896	707
SNOWCREST FARM	106 HO	21221	830	666
JAMES & GABRIELLE SHEDDEN	87 HO	22089	814	663
PETE SWAIN	32 JE	17082	842	629
WM CAR WMS FARMS	85 HO	19436	796	615
J & C ACRES	34 HO	21295	785	608
REAGAN FARMS	70 HO	18493	720	582
ROYAL HAVEN	18 HO	18539	765	570
DENISE FEUSNER	39 JE	14249	658	523
ROBIN & RYAN KINGSLEY	52 XX	16477	607	511

**HERDS WITH A RHA SCC LESS THAN 200,000**

DENISE FEUSNER	JE	53	39
J & C ACRES	HO	72	34
GLENORA RIVER ACRES	HO	130	281
SNOWCREST FARM	HO	137	106
JAMES & GABRIELLE SHEDDEN	HO	165	87
WM CAR WMS FARMS	HO	178	85

**Bucks County**

BRENDA & JIMMY HARRIS	63 HO	25335	1111	804
MARWELL DAIRY FARM	66 HO	25266	966	763

**HERDS WITH A RHA SCC LESS THAN 200,000**

BRENDA & JIMMY HARRIS	HO	108	63
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**Butler County**

THIELE FARM	48 HO	28085	1112	846
HARTZELL FARM	280 HO	27588	994	841
DROVERS INN	146 HO	26298	1038	828
COLTON & JEN SCHIEVER	155 HO	25511	1032	797
UNDER GRACE DAIRY	51 HO	26837	942	790
FOUR SEASONS FARM	68 BS	20275	871	740
FOUR SEASONS FARM	59 BS	19973	838	723
JAY RENO	26 HO	19579	731	602

**HERDS WITH A RHA SCC LESS THAN 200,000**

UNDER GRACE DAIRY	HO	148	51
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**Cambria County**

BRENT LOWMASTER	177 HO	27579	1083	878
BARR RIDGE FARM LLC.	181 HO	23073	944	769

**HERDS WITH A RHA SCC LESS THAN 200,000**

BARR RIDGE FARM LLC.	HO	162	181
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**Centre County**

PENN STATE UNIVERSITY	258 HO	27954	1163	888
PENNDILL FARMS	84 HO	28673	1126	878
TODD E. & GREG T. WOOMER	71 HO	27399	1228	848
S. & J. SWARTZ	73 HO	26316	1086	824
KENNETH C. GEPHART	66 HO	25543	1025	801
HAAGEN FARM	39 HO	25326	1077	799
D.J. & THELMA GLICK	73 HO	26489	995	789
BROOK WAY HOLSTEINS	140 HO	25795	1189	768
BREEZY FARMS	126 HO	25019	1264	737
BREEZY FARMS	201 HO	24466	1241	728
BREEZY FARMS	75 HO	23526	1202	712
ROD & BIL BRUSS	50 HO	22298	858	712
NITTANY RIDGE HOLSTEINS	70 HO	23446	903	705
BARBARA ROSSMAN	75 HO	22970	851	691
HAROLD E. HARPSTER	58 JE	18355	1102	675
GLEN & LOIS MILLER	53 HO	20487	815	631

**HERDS WITH A RHA SCC LESS THAN 200,000**

D.J. & THELMA GLICK	HO	94	73
PENN STATE UNIVERSITY	HO	140	258
BROOK WAY HOLSTEINS	HO	140	140
HAAGEN FARM	HO	159	39
S. & J. SWARTZ	HO	177	73

GLEN & LOIS MILLER	HO	185	53
TODD E. & GREG T. WOOMER	HO	199	71

**Chester County**

ROY & RUTH ANN BENDER	133 HO	34619	1386	1067
ROY & RUTH ANN BENDER	220 HO	33101	1321	1017
WALMOORE HOLSTEINS	1062 HO	31857	1223	997
ROY & RUTH ANN BENDER	88 HO	30836	1222	941
KING DAIRY LLC.	159 HO	28974	1173	900
ONE WAY HOLSTEIN	151 HO	28896	1152	892
DREAM RIDGE HOL LLC.	81 HO	27438	1080	842
MARSHAK DAIRY (NBC)	185 HO	25918	1085	814
BROOKVILLE FARMS	73 HO	24984	987	753
MAPLE HALL	68 HO	23704	792	717
DUANE STOLTZFUS	52 HO	19560	792	624

**HERDS WITH A RHA SCC LESS THAN 200,000**

MARSHAK DAIRY (NBC)	HO	74	185
ROY & RUTH ANN BENDER	HO	95	88
ONE WAY HOLSTEIN	HO	114	151
ROY & RUTH ANN BENDER	HO	126	220
WALMOORE HOLSTEINS	HO	126	1062
ROY & RUTH ANN BENDER	HO	145	133
BROOKVILLE FARMS	HO	178	73
MAPLE HALL	HO	195	68

**Clarion County**

HENRY FARMS OF KNOX LLC.	97 HO	26589	1033	828
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**HERDS WITH A RHA SCC LESS THAN 200,000**

HENRY FARMS OF KNOX LLC.	HO	85	97
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**Clearfield County**

KENNIS DAIRY FARMS	98 HO	26519	1073	867
SANKEYCREST FARMS	69 HO	23734	1347	757
HICKS DAIRY	219 HO	21381	858	691

**Clinton County**

SCHRACK FARMS	1427 HO	27125	1093	863
MEYER DAIRY FARM LLC.	245 HO	25392	1008	805
SCENIC MEADOWS FARM	52 HO	23709	1141	723
STEPHEN F. & SADIE G. LAPP	55 HO	21124	792	644

**HERDS WITH A RHA SCC LESS THAN 200,000**

MEYER DAIRY FARM LLC.	HO	65	245
STEPHEN F. & SADIE G. LAPP	HO	100	55

**Columbia County**

WHITENIGHT FAMILY FARM	23 XX	15861	713	520
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**HERDS WITH A RHA SCC LESS THAN 200,000**

WHITENIGHT FAMILY FARM	XX	175	23
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**Crawford County**

TRCP FARM LLC.	69 HO	28633	1090	900
TRCP FARM LLC.	10 BS	25938	1092	900
TRCP FARM LLC.	92 HO	27812	1082	892
FOSTERS FAMILY FARM	105 HO	25693	1145	863
TRCP FARM LLC.	13 XX	25039	1034	847
JOSEPH M. VORISEK	62 XX	24888	987	788

**HERDS WITH A RHA SCC LESS THAN 200,000**

FOSTERS FAMILY FARM	HO	109	105
TRCP FARM LLC.	HO	127	69
TRCP FARM LLC.	HO	170	92
JOSEPH M. VORISEK	XX	171	62

**Cumberland County**

BRYMESSER FARMS	254 HO	30696	1325	992
MATHEW WEAVER	100 HO	26138	1042	822
LEHMAN VIEW FARMS LLC.	98 HO	23781	959	737
J&S DAIRY	83 XX	21224	818	694
HENSEL	81 HO	19801	846	655
FOUNTAINVUE	97 HO	18388	691	582

**HERDS WITH A RHA SCC LESS THAN 200,000**

BRYMESSER FARMS	HO	102	254
MATHEW WEAVER	HO	134	100
H			

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DIAMOND VALLEY FARM	151 HO	23624	994	794
LUZERNE FARM	450 HO	27567	1082	787
TOM & GLORIA COFFMAN	113 HO	23582	999	761
CONRAD FARMS	476 HO	22562	954	705
MOWRER FARMS	22 JE	19594	929	687
JOHN BROWN	95 HO	20114	1020	646
HAWN CREST FARMS	113 HO	18977	820	624

**HERDS WITH A RHA SCC LESS THAN 200,000**

WILLOW BEHRER FARMS	HO	95	1015
WILLOW BEHRER FARMS	HO	98	888
WILLOW BEHRER FARMS	HO	98	128
BILL & KAREN DAVIS	HO	146	343
WINGERT FARMS	HO	156	1339
EVERGREEN FARMS, INC.	HO	197	3435

**Indiana County**

BLOSSOM HOLLOW FARM	130 HO	27680	1093	903
LARRY H. MARSHALL	48 HO	27622	1009	851
DAN L. HANCOCK	117 HO	21722	862	695
PLEASANT VIEW FARMS	232 HO	21403	839	624

**HERDS WITH A RHA SCC LESS THAN 200,000**

DAN L. HANCOCK	HO	182	117
LARRY H. MARSHALL	HO	183	48

**Jefferson County**

MOWREYS SPRUCELAWN	111 HO	27831	1138	875
MOWREYS SPRUCELAWN	136 HO	26861	1103	855
LONDONDAL FARM	62 HO	24240	977	768
MOWREYS SPRUCELAWN	25 BS	22584	966	765
D & L FARM	51 HO	18908	766	638

**HERDS WITH A RHA SCC LESS THAN 200,000**

MOWREYS SPRUCELAWN	BS	133	25
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**Juniata County**

KURTZ VALLEY HOLSTEINS	405 HO	28691	1117	904
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MATT & BOBBI JO GRAYBILL	84 HO	27868	1040	863
SHERTZER FARM	97 HO	27588	1101	846
MARCUS J. ZOOK	90 HO	26230	1042	822
MARLIN SHARON CHARLT	58 HO	25242	1054	810
CHARLES & TAMMY KLINE	82 HO	27534	998	808
J. SCOTT LANDIS & SON	95 HO	25945	965	791
CENTERVIEW FARM	129 HO	22817	905	738
E. MARLENE PEOPLES	127 HO	23282	846	716
COCOLAMUS FARM	47 XX	18342	730	594

**HERDS WITH A RHA SCC LESS THAN 200,000**

SHERTZER FARM	HO	128	97
KURTZ VALLEY HOLSTEINS LLC.	HO	142	405
MATT & BOBBI JO GRAYBILL	HO	179	84
CHARLES & TAMMY KLINE	HO	183	82
J. SCOTT LANDIS & SONS	HO	183	95

**Lackawanna County**

PAUL MANNING	119 HO	18976	847	611
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**Lancaster County**

LONNIE HORST	157 HO	30746	1154	920
STAR ROCK FARMS	1671 HO	28626	1304	892
SCATTERED ACRES REINHOL	743 HO	29239	1210	891
STAR ROCK FARMS	1905 HO	27385	1284	871
LOYD M. REIFF	79 HO	24076	952	774
STAR ROCK FARMS	246 JE	18525	1123	705

**HERDS WITH A RHA SCC LESS THAN 200,000**

LONNIE HORST	HO	74	157
STAR ROCK FARMS	JE	133	246
STAR ROCK FARMS	HO	134	1905
STAR ROCK FARMS	HO	134	1671
SCATTERED ACRES REINHOLDS	HO	164	743

**Lebanon County**

BRANDT VIEW FARM	110 HO	30380	1283	965
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LEON E. MARTIN	71 HO	28883	993	928
BROOK CORNER HOLSTEINS	409 HO	29251	1145	917
DNR HOLSTEINS	115 HO	28049	1125	896
QUENTIN HORST	145 HO	28659	1122	893
PROMISE LANE FARMS	102 HO	27673	1061	882
KEVIN & ALLISON SELLERS	59 HO	28431	1094	872
GARY LENTZ	114 HO	27397	1068	866
JERE BRUBAKER	140 HO	26581	1080	859
NATHAN MULLEN	82 HO	27065	1018	853
OBIEVIEW HOLSTEINS	111 HO	26439	1015	851
MARK M. HOOVER	97 HO	26978	1096	849
HELLINGER FARMS LLC.	81 HO	26413	1037	841
CARISTONE FARM LLC.	253 HO	26199	1072	840
BRUCE BOLLINGER & FAMILY	98 HO	27355	1071	831
LYNNCREST HOLSTEINS	52 HO	26905	964	830
DEW MIST HOLSTEINS	228 HO	28002	1098	829
OBIEVIEW, C. & M.	113 HO	26386	1068	827
DREAMLEA HOLSTEINS	98 HO	26286	1001	826
FERTILE VALLEY FARM	117 HO	26461	1006	825
DARREN WISE	138 HO	26274	1023	821
NATHAN MULLEN	100 HO	25369	1003	821
HIMMELVALLEY HOLSTN	82 HO	26304	1059	817
CURVIN & DAWN GOOD	128 HO	25994	1010	814
MARK & STEPH PATCHES	82 HO	26414	1005	805
RUPLAND HOLSTEINS	185 HO	26002	1023	801
RUPLAND HOLSTEINS	269 HO	25841	1006	799
RUPLAND HOLSTEINS	84 HO	25479	970	797
DETWEILER HOLSTEINS	80 HO	25767	975	794
HELLINGER FARMS LLC.	158 XX	23565	933	773
MUSSER RIDGE FARM	184 HO	24105	986	766
HOMESTEAD ACRES	121 HO	24357	900	760
B. & L. HOSTETTER	87 HO	24092	947	757
MDR FARMS	134 HO	23891	911	748
LOCUST ST. HOLSTEINS	141 HO	24668	873	746
K. & M. SELLERS	63 HO	23621	935	743
JOHN & ALISHA RISSER	81 HO	22523	941	727
HIDE AWAY DAIRY, INC.	370 HO	23840	975	726
ALAN HOSTETTER	76 HO	23350	872	725

BAER BROTHER FARMS	134 HO	21200	849	714
HAROLD DETWEILER	87 HO	23236	955	708
HELLINGER FARMS LLC.	76 BS	20570	824	702
LAMAR BOLLINGER	81 HO	19924	883	702
LYNN & SHEILA SCHWENK	131 HO	21650	806	690
NATHAN MULLEN	18 JE	17620	936	671
DIAMOND VALLEY DAIRY	65 XX	19110	856	651
KLINEDELL FARM	189 HO	18542	734	570
J. CALVIN ZIMMERMAN	89 HO	17717	729	552
J. CALVIN ZIMMERMAN	118 HO	17569	723	549
KLINEDELL FARM	234 HO	17527	711	549
J. CALVIN ZIMMERMAN	29 HO	17099	705	541

**HERDS WITH A RHA SCC LESS THAN 200,000**

HIMMELVALLEY HOLSTN	HO	65	82
B. & L. HOSTETTER	HO	66	87
CURVIN & DAWN GOOD	HO	76	128
RUPLAND HOLSTEINS	HO	78	185
RUPLAND HOLSTEINS	HO	84	269
BRANDT VIEW FARM	HO	93	110
HAROLD DETWEILER	HO	95	87
RUPLAND HOLSTEINS	HO	99	84
KEVIN & ALLISON SELLERS	HO	102	59
DEW MIST HOLSTEINS	HO	108	228
BRUCE BOLLINGER & FAMILY	HO	111	98
DETWEILER HOLSTEINS	HO	111	80
QUENTIN HORST	HO	113	145
HELLINGER FARMS LLC.	BS	117	76
HELLINGER FARMS LLC.	XX	122	158
MUSSER RIDGE FARM	HO	122	184
LYNN & SHEILA SCHWENK	HO	126	131
HELLINGER FARMS LLC.	HO	127	81
OBIEVIEW, C. & M.	HO	128	113
DARREN WISE	HO	136	138
LYNNCREST HOLSTEINS	HO	137	52
OBIEVIEW HOLSTEINS	HO	137	111
DIAMOND VALLEY DAIRY LLC.	XX	139	65
K. & M. SELLERS	HO	143	63
MARK M. HOOVER	HO	144	97

## AFBF endorses DMC; urges opening of it 'as soon as possible'

WASHINGTON, D.C. — The American Farm Bureau Federation sent a letter on Feb. 6th to U.S. Department of Agriculture Under Secretary Gloria Montañó Greene and Farm Service Agency Administrator Zach Ducheneaux urging the agencies to open enrollment for the Dairy Margin Coverage program as soon as possible.

Enrollment has been delayed by regulatory challenges and necessary software updates, yet enrollment for many other risk programs opened on Dec. 18, 2023, leaving the dairy sector open to risk not faced by other types of farmers.

"...concerns related to delayed payments and their impact on farm cash flow are escalating among many of our dairy farmer members. DMC program payments are triggered when margins are at their worst; and timely payments are critical to helping farmers manage through those bad times," Sam Kieffer, AFBF vice president of public policy, said in the letter. "Delayed DMC payments jeopardize the resilience of many farms, especially the most vulnerable."

Dairy Margin Coverage is a risk management tool offered through the farm bill that provides farmers with price support when the difference between the all milk price and the average feed price falls below a certain dollar amount.

"Timely administration of farm bill programs is vital to ensuring a stable farm economy that provides food security to millions of consumers domestically and abroad," Kieffer continued in the letter. "We urge the Farm Service Agency to do all in its power to publish necessary rules, make necessary software updates and open DMC enrollment as soon as possible."

## Land-linking service extends an invitation

HARRISBURG, Pa. — Pennsylvania Farm Link is offering free land-linking database memberships until April 30, 2024 thanks to their database sponsor, Horizon Farm Credit. This \$100 value waiver includes a profile on the PA Farm Link database, notifications for potential matches, and an optional one-time social media promotion of your profile. In 2023 alone, there were 110 potential matches with six confirmed completed transactions.

The purpose of the land-linking database is to provide a space for beginning farmers and current landowners to showcase their purchase/lease opportunity in a manner that provides both security and confidentiality. There are no names or addresses on the database, thus requiring anyone interested in a database profile to contact PA Farm Link for additional information. Once all parties consent to the exchange of contact information, PA Farm Link will then disclose information.

In addition to the security and confidentiality parameters that are in place, a database profile entails as much information as one is willing to share online. Information on a typical database profile includes general region desired or located, a bio, images, farming methods, acreage, farm types, and farm strategies. If you need assistance completing your profile, PA Farm Link staff are available to assist. Land-linking database memberships may be completed online or via paper form sent in the mail.

A recent database member shared their experience with PA Farm Link staff: "Thanks for the wonderful resource that PA Farm Link is, and for keeping me abreast of your communication with the farm."

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- Reduce hoof & leg injuries and cull rates

"AGRI-TRAC Traction Milling works 100%! I have grooving and it does not work! AGRI-TRAC milled right over my grooving and fixed it! I will stick to AGRI-TRAC in the future!"

— Robert Musser, Shippensburg, PA

"AGRI-TRAC Traction Milling lasts and it won't wear! It works! I believe in it! No more slippery floors! No more grooving every few years! AGRI-TRAC lasts far longer than grooving. No more lame or down cows!"

— Jim Akam, Concord Valley Farms, Spartansburg, PA

"Agri-Trac works so good after they milled our floors our milk count went up 2lbs per day without changing anything else! You can see the confidence our cows have now when walking and running. No more down cows with grooving! Thank you AGRI-TRAC!"

— Ron Deboover, Vince Deboover Farms, Geneva, NY

"We had slippery floors and lost cows. Now my cows have real traction! This is a game changer for us. Thanks to Agri-Trac now our cows are happy. This is a game changer!"

— Matthew Rohrer, Rockingham, VA

"Right after my barn floors were milled we had real Traction for the first time since we started milking cows. I realized a 5lb per cow increase right off. My cows are completely different. I will never groove again! Thank you AGRI-TRAC!"

— Derrick Nop, Montgomery, NY

"I still lost cows when I grooved. Agri-Trac came in and changed that! This is real Traction for my cows! I noticed the difference right away! I liked it so much I had them come back and do the rest of my barns! No more grooving for us! Thanks Agri-Trac!"

— Unc Brock, Schaghticoke, NY

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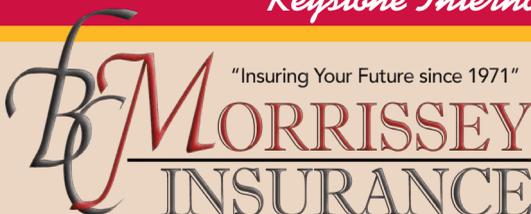
**Justine Bennecoff**

Reserve Champion Hampshire Boar & Reserve Champion Spotted Gilt

**Todd Bennecoff**

Reserve Champion Hereford Boar

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PROMISE LANE FARMS	HO	144	102
DNR HOLSTEINS	HO	147	115
FERTILE VALLEY FARM	HO	150	117
GARY LENTZ	HO	158	114
DREAMLEA HOLSTEINS	HO	160	98
KLINEDELL FARM	XX	182	45
CARISTONE FARM LLC.	HO	182	253
BROOK CORNER HOLSTEINS	HO	183	409
KLINEDELL FARM	HO	189	234
J. CALVIN ZIMMERMAN	HO	191	29
KLINEDELL FARM	HO	192	189
LEON E. MARTIN	HO	199	71

**Luzerne County**

K. C. TROXELL FARMS	136 HO	22747	834	673
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**Lycoming County**

SCARLET SUMMER HOLST	118 HO	22983	939	757
AARON S. LAPP	52 HO	24280	1012	755
SAMUEL S. LAPP	50 HO	24792	989	748
ELAM F. LAPP	44 HO	23268	945	714
ROCKY HILL FARM	28 GU	22100	885	707
SCOTT RHONDA LOVELL	40 HO	22209	896	705
JOHN K. LAPP, JR.	51 HO	22005	877	702
ROCKY HILL FARM	16 GU	20082	870	662
GLADE RUN FARMS LLC.	83 HO	19328	779	638
AARON K., JR. & LYDIA LAP	53 HO	20934	858	634
DANIEL WALK	75 JE	14484	729	535

**HERDS WITH A RHA SCC LESS THAN 200,000**

ELAM F. LAPP	HO	65	44
SAMUEL S. LAPP	HO	73	50
JOHN K. LAPP, JR.	HO	98	51
ROCKY HILL FARM	GU	154	28
ROCKY HILL FARM	GU	162	16
GLADE RUN FARMS LLC.	HO	190	83

**McKean County**

THREE MILES DAIRY	51 HO	22302	848	697
DETRICKS FARM	36 HO	21530	901	696
MATIS FARM LLC.	50 HO	20748	786	665

**HERDS WITH A RHA SCC LESS THAN 200,000**

THREE MILES DAIRY	HO	136	51
MATIS FARM LLC.	HO	195	50

**Mercer County**

CLAN CAMPBELL	66 HO	27347	1069	882
DALE L. KEPNER	122 HO	28780	1040	880
GANDER & GIRLS FAMILY	46 HO	25490	995	780
WILLOW BROOK FARM	28 HO	21078	798	666
IRISHTOWN ACRES	532 JE	17209	928	639
WILLOW BROOK FARM	58 XX	18388	759	604
WILLOW BROOK FARM	22 XX	16449	718	549

**HERDS WITH A RHA SCC LESS THAN 200,000**

IRISHTOWN ACRES	JE	152	532
WILLOW BROOK FARM	XX	159	22

**Mifflin County**

PEACHCREST HOLSTEINS	130 HO	29818	1200	982
TITUS R. PEACHEY	115 HO	28811	1106	915
WOODEDGE FARM LLC.	166 HO	28492	1185	907
ANTHONY & CHANDRA PEAC	67 HO	29553	1116	894
BLESSED ACRES DAIRY	45 HO	27878	1124	886
DERRY MUSSEY	118 HO	27001	1088	881
KISH VIEW FARM	658 HO	28495	1125	874
VERNAN HOLSTEINS	61 HO	28021	1003	858
BYLER VIEW LLC.	113 HO	25703	1067	846
DAVID C. YODER	114 HO	26684	1017	826
LOREN K. YODER	104 HO	25533	1031	819
WILLOW'S FARM	93 HO	25082	1170	819
MIMOSA VIEW FARM	67 HO	25699	1009	816
BLESSED ACRES DAIRY	54 HO	25638	1033	812
FORGY DAIRY	191 HO	25010	976	806
JASON & LORI KAUFFMA	97 HO	25773	999	804
SHAWN & EMILY YODER	108 HO	25279	960	800
NATHAN & EUNICE YODER	74 HO	24561	1043	789
CHASE & ALLISON PEACHEY	126 HO	25170	883	789
FROG MEADOW FARM	80 HO	25046	960	787
ROBERT & LISA PEACHEY	85 HO	25298	934	785
LAVERN M. KING	86 HO	24679	953	774
JOHN SPICHER	95 HO	23036	925	753
JOE & KRISTIN DIEHL	240 JE	19097	972	725
JONAS & LYNETTE KING	69 HO	21759	863	644
CALVIN & ELVA YODER	93 HO	20233	813	621
JOSH RENNINGER	47 HO	19550	828	582

**HERDS WITH A RHA SCC LESS THAN 200,000**

BLESSED ACRES DAIRY	HO	61	54
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BLESSED ACRES DAIRY	HO	62	45
WILLOWS FARM	HO	76	93
PEACHCREST HOLSTEINS	HO	85	130
CALVIN & ELVA YODER	HO	90	93
NATHAN & EUNICE YODER	HO	104	74
JOHN SPICHER	HO	114	95
VERNAN HOLSTEINS	HO	118	61
DERRY MUSSEY	HO	125	118
ROBERT & LISA PEACHEY	HO	126	85
AUDREY GAY RODGERS	AY	129	41
BYLER VIEW LLC.	HO	138	113
WOODEDGE FARM LLC.	HO	141	166
JASON & LORI KAUFFMAN	HO	157	97
MIMOSA VIEW FARM	HO	167	67
TITUS R. PEACHEY	HO	167	115
JOE & KRISTIN DIEHL	JE	176	240
LOREN K. YODER	HO	191	104
KISH VIEW FARM	HO	196	658

**Montgomery County**

MERRYMEAD FARM	62 HO	33322	1233	1015
ROBERT & CASANDRA	62 XX	14950	654	531

**HERDS WITH A RHA SCC LESS THAN 200,000**

MERRYMEAD FARM	HO	28	62
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**Northampton County**

BREWER FARMS	63 HO	28445	1349	871
KLEIN FARMS	80 HO	25813	1056	802
JOAN A. WILLIAMS	125 HO	24074	1030	724
BREWERS JERSEYS	38 JE	17960	1084	702
RALPH HAHN	99 HO	22516	1034	688
KOEHLER FARM	38 HO	18149	696	531

**HERDS WITH A RHA SCC LESS THAN 200,000**

BREWER FARMS	HO	119	63
KOEHLER FARM	HO	130	38
KLEIN FARMS	HO	144	80
BREWERS JERSEYS	JE	158	38

**Northumberland County**

SPRING LAKE DAIRY	107 HO	28633	1151	943
ZIMMERMAN'S HILLTOP DAI	332 HO	28326	1212	938
SHULTZ HILLSIDE DAIRY	85 HO	28112	1095	866
SHULTZ HILLSIDE DAIRY	90 HO	27769	1082	855
FAUS FARMS	129 HO	25891	1061	803
WAYNE KLOCK	43 HO	25362	972	790
PAUL SCHMIDT	176 HO	22865	922	705
KEVIN BROUSIOUX	46 HO	16281	657	501

**HERDS WITH A RHA SCC LESS THAN 200,000**

SPRING LAKE DAIRY	HO	98	107
FAUS FARMS	HO	107	129
ZIMMERMAN'S HILLTOP DAIRY	HO	156	332

**Perry County**

M. W. SMITH FARMS	786 HO	28326	1227	901
LOGAN M. BOWER	621 HO	28787	1176	896
LOY ACRES LLC.	99 HO	30605	1141	888
CARL & BRENT MCMILLEN	95 HO	28130	1079	857
MELVIN S. WEAVER	104 HO	27142	1126	854
MERLE NOLT	48 HO	27326	1021	840
LENARD & AMY KRESGE	151 HO	25888	1028	830
LYONS BROTHERS	67 HO	26447	999	802
INNERST FARM	317 HO	25404	1096	786
BLAINVIEW FARM LLC.	116 HO	24946	976	774

**HERDS WITH A RHA SCC LESS THAN 200,000**

MERLE NOLT	HO	89	48
LOY ACRES LLC.	HO	103	99
MELVIN S. WEAVER	HO	111	104
M. W. SMITH FARMS	HO	124	786
BLAINVIEW FARM LLC.	HO	127	116
CARL & BRENT MCMILLEN	HO	142	95
LENARD & AMY KRESGE	HO	162	151
INNERST FARM	HO	166	317

**Potter County**

RISSER, DAVID & NELS	99 HO	24561	986	754
CADY FARMS	88 HO	23084	993	750
DON & CATHY THOMPSON	54 HO	21999	899	700
JJ FARMS #	59 HO	20841	895	651

**Schuylkill County**

BRIAN RUCH	56 HO	28399	1159	922
AMOS STOLTZFUS	54 HO	27054	1079	847
MARK & AMY WOLFE	59 HO	25113	970	794
UNITED HEART HOLSTEINS	83 HO	24448	1006	793
DUNN'S PRIDE HOLSTEINS	106 HO	23686	949	730

WIND MILL FARM	222 BS	21333	967	726
WIND MILL FARM	216 BS	21264	964	724
SNYDERLAND FARMS	45 HO	21096	926	680
JERSEY ACRES FMS., INC.	223 JE	16117	783	620
CRAIG RHEIN	98 JE	17180	816	615

**HERDS WITH A RHA SCC LESS THAN 200,000**

UNITED HEART HOLSTEINS	HO	107	83
CRAIG RHEIN	JE	120	98
DUNN'S PRIDE HOLSTEINS	HO	137	106
BRIAN RUCH	HO	141	56
MARK & AMY WOLFE	HO	144	59
AMOS STOLTZFUS	HO	152	54
SNYDERLAND FARMS	HO	153	45
JERSEY ACRES FMS., INC.	JE	176	223

**Snyder County**

DARE E LAND	70 HO	28791	1301	981
ROCKINHILL DAIRY	67 HO	28684	1115	920
DARE E LAND	114 XX	25496	1236	909
WARREN FAUS	65 HO	25737	1048	814
MABARBIL FARMS	95 HO	25297	1026	809
JACOB GRAYBILL	53 XX	25043	980	799
DARE E LAND	44 JE	20291	1134	796
ROBERT & KATHY WAITE	68 XX	23449	973	768
BO ANN HOLSTEINS	54 HO	23855	969	736
BO ANN HOLSTEINS	63 HO	22833	946	720
WAITE N CE FARM	75 HO	21039	842	683
JOSHUA A. ZIMMERMAN	54 XX	20471	908	676

**HERDS WITH A RHA SCC LESS THAN 200,000**

WARREN FAUS	HO	114	65
MABARBIL FARMS	HO	117	95
ROCKINHILL DAIRY	HO	150	67
ROBERT & KATHY WAITE	XX	157	68

**Somerset County**

PENNWOOD FARMS	539 HO	27645	1029	826
PENNWOOD FARMS	694 HO	25769	1005	792
PENNWOOD FARMS	156 JE	19114	916	669

**HERDS WITH A RHA SCC LESS THAN 200,000**

PENNWOOD FARMS	JE	147	156
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**Sullivan County**

SCOTT & RANDY REIBSON	85 XX	20993	906	703
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**HERDS WITH A RHA SCC LESS THAN 200,000**

SCOTT & RANDY REIBSON	XX	151	85
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**Susquehanna County**

EMPET FARMS	125 HO	29248	1147	896
BRANTSTEAD DAIRY FARM	89 HO	28375	1145	889
WILLIAM JONES & SONS	302 HO	26792	1157	858
EMPET FARMS	158 HO	27324	1112	857
LLOYD & DENISE PEASE	68 HO	25828	1023	827
COTTRELL DAIRY	55 HO	24762	882	791
JOHN CASTROGIOVANNI	92 HO	24500	959	748
EMPET FARMS	34 JE	20030	983	709
CHARLIE & KIM CLARK	30 XX	20424	701	658
COLD CREEK FARM	240 HO	21135	761	650
SHAWN ROBBINS	49 HO	19863	769	627
BILL HEWITT	73 HO	20709	727	627
AJOY SWISS	54 BS	18741	772	617

**HERDS WITH A RHA SCC LESS THAN 200,000**

WILLIAM JONES & SONS	HO	77	302
EMPET FARMS	HO	89	125
EMPET FARMS	HO	90	158
EMPET FARMS	JE	93	34
AJOY SWISS	BS	102	54
COTTRELL DAIRY	HO	139	55
JOHN CASTROGIOVANNI	HO	168	92
BRANTSTEAD DAIRY FARM LLC.	HO	196	89

**Tioga County**

SHERMAN, HENRY & KELLY	129 HO	21835	937	702
MAPLE KNOLL FARM	327 HO	20405	878	671

**HERDS WITH A RHA SCC LESS THAN 200,000**

SHERMAN, HENRY & KELLY	HO	91	129
MAPLE KNOLL FARM	HO	198	327

**Union County**

DERICK MARTIN	59 HO	30215	1132	945
FLOYD MARTIN	59 HO	28295	1078	887
HEART & SOUL	38 HO	26737	1100	875
JAY & AREMINA CHARLTON	82 HO	28035	1112	865
SNODDY FARM, INC.	93 HO	23321	940	729
SPRUCE RUN FARM	92 HO	23248	932	694
JOHN ZIMMERMAN	104 HO	20439	800	666

**HERDS WITH A RHA SCC LESS THAN 200,000**

DERICK MARTIN	HO	131	59
JAY & AREMINA CHARLTON	HO	142	82
SNODDY FARM, INC.	HO	149	93
HEART & SOUL	HO	163	38

**Warren County**

SUNSET DAIRY	604 HO	29276	1219	922
PINE TON FARMS	352 HO	26860	1017	897
JARED LINDELL	146 HO	27826	1135	876
MARTHA BEARDSLEY				



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KILBY FARM LLC.	37 XX	22564	1102	785
WIL-O-MAR FARM	18 HO	23368	888	749
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
KILBY FARM LLC.	HO	139	985	
KILBY FARM LLC.	HO	140	795	
KILBY FARM LLC.	XX	144	37	

**Frederick County**

MERCURO FARM LLC.	45 HO	29405	1264	971
TEABOW INCORP.	1206 HO	28275	1089	878
SHAFDON FARMS	312 HO	28937	1176	875
SHAFDON FARMS	335 HO	28781	1166	869
SHAFDON FARMS	14 HO	28694	1077	817
CHRIS & JAMIE DERR	76 HO	24477	1065	800
CHRIS & JAMIE DERR	76 HO	24477	1065	800
MERCURO FARM LLC.	336 HO	23407	988	797
MERCURO FARM LLC.	290 HO	22481	946	771
VENTURE LUCK FARM	108 HO	23460	958	758
PAUL COBLENTZ & SONS	487 HO	24279	940	736
DAVE & CAROLE DOODY	172 HO	21562	821	654
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
MERCURO FARM LLC	HO	74	45	
MERCURO FARM LLC	HO	87	336	
MERCURO FARM LLC	HO	90	290	
CHRIS & JAMIE DERR	HO	104	76	
CHRIS & JAMIE DERR	HO	104	76	
PAUL COBLENTZ & SONS	HO	167	487	
DAVE & CAROLE DOODY	HO	188	172	

**Garrett County**

MARK-F FARMS	104 HO	28934	1072	926
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
MARK-F FARMS	HO	130	104	

**Harford County**

STRAWBERRY HILL FARM	143 HO	24859	972	757
QUIETNESS FARM	51 HO	19912	804	641
HOREB HILL FARM	76 HO	16613	744	592
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
STRAWBERRY HILL FARM	HO	114	143	
QUIETNESS FARM	HO	188	51	

**Howard County**

DAVID & JAMES PATRICK	127 HO	26589	1106	848
UNIVERSITY OF MARYLAND	91 HO	25925	1068	805
DAVID & JAMES PATRICK	32 AY	16948	688	567
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
DAVID & JAMES PATRICK	AY	96	32	
DAVID & JAMES PATRICK	HO	105	127	
UNIVERSITY OF MARYLAND	HO	191	91	

**Kent County**

P. THOMAS MASON	169 HO	27566	1148	871
ROBERT FRY & JUDY GIFFORD	47 JE	21270	1076	747
P. THOMAS MASON	961 JE	20233	964	699
P. THOMAS MASON	777 JE	18627	927	663
P. THOMAS MASON	15 XX	19606	801	624
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
P. THOMAS MASON	HO	93	169	
P. THOMAS MASON	JE	142	961	
P. THOMAS MASON	JE	157	777	
ROBERT FRY & JUDY GIFFORD	JE	173	47	

**Queen Anne's County**

LESTER C. JONES, INC.	1653 HO	28586	1314	906
PATTERSON FARMS, INC.	345 HO	24037	998	771
KEVIN LEAVERTON	94 HO	22946	973	763
WINTERSTEIN FARMS LLC.	148 XX	22509	1012	735
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
LESTER C. JONES, INC.	HO	125	1653	

**Talbot County**

HENRY SNOW III.	23 HO	22707	850	714
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**Tidewater County**

RICHARD EDWARDS	728 HO	25332	891	753
RICHARD EDWARDS	777 HO	24787	882	742
RICHARD EDWARDS	49 JE	16635	744	578
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
RICHARD EDWARDS	HO	173	728	
RICHARD EDWARDS	HO	174	777	

**Washington County**

RALPH W. SHANK	19 HO	26685	964	815
BRIAN FORSYTHE	18 HO	24799	995	804
DEBAUGH FARMS	136 HO	24865	939	788
CLETUS & JANICE FREY	128 XX	24201	985	781
DEBAUGH FARMS	146 HO	24316	930	777
RALPH W. SHANK	123 XX	21750	903	698
RALPH W. SHANK	75 AY	22261	907	693
BRIAN FORSYTHE	63 XX	18828	859	685
PRYOR BROTHERS	100 XX	21763	851	672
BRENT HORST	138 HO	21128	983	668
COOL BROOK FARM	117 XX	21217	863	665
BRIAN FORSYTHE	45 JE	16532	807	639
DEBAUGH FARMS	10 JE	17137	818	637
RALPH W. SHANK	22 JE	16304	823	607
LONG DELITE FARM	62 XX	16772	707	553
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
BRIAN FORSYTHE	HO	98	18	
BRIAN FORSYTHE	XX	109	63	
BRIAN FORSYTHE	JE	114	45	
DEBAUGH FARMS	HO	121	136	
DEBAUGH FARMS	HO	122	146	
DEBAUGH FARMS	JE	128	10	
RALPH W. SHANK	AY	157	75	
LONG DELITE FARM	XX	188	62	
RALPH W. SHANK	XX	195	123	

<b>MAINE</b>				
<b>Androscoggin-Sagadahoc</b>				
BRIGGEN FARMS	550 HO	31959	1309	1029
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
BRIGGEN FARMS	HO	87	550	

**MASSACHUSETTS**

<b>Hampshire County</b>				
COOK FARM	81 HO	24310	1108	814
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
COOK FARM	XX	141	81	

**NEW YORK**

UNIVERSITY OF DELAWARE	73 HO	4.2	875	103.0
EMERSON, ROBERT L.	185 HO	4.6	750	89.4
VARL, V. JOSEPH	145 HO	4.2	754	83.5
EMERSON, ROBERT L.	213 HO	4.4	730	82.2
EMERSON, ROBERT L.	28 XX	4.8	655	69.7

**Sussex County**

BAILEY, J. E. & SONS	265 HO	4.0	766	80.0
JOHN A. MILLS	160 JE	5.3	695	79.6
JOHN A. MILLS	159 JE	5.4	691	77.4
HEATWOLE, JERREL & A	47 HO	4.2	645	71.8

**Cayuga County**

AURORA RIDGE DAIRY	2662 HO	30854	1226	958
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
AURORA RIDGE DAIRY	HO	122	2662	

**Chenango County**

MARSHMAN FARMS	423 HO	28123	1204	881
EVANS HOLSTEINS	92 HO	20372	738	609
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
MARSHMAN FARMS	HO	116	423	

**Cortland County**

MCEVOY, CHARLES & KENNET	34 HO	17508	715	549
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
MCEVOY, CHARLES & KENNETH	HO	140	34	

**Genesee County**

OAKFIELD CORNERS DAIRY	2596 HO	31781	1391	1047
OAKFIELD CORNERS DAIRY 2	3347 HO	31985	1353	1068
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
OAKFIELD CORNERS DAIRY	HO	97	2596	
OAKFIELD CORNERS DAIRY 2	HO	126	3347	

**Niagara County**

LAKESHORE DAIRY LLC.	2088 HO	30242	1280	964
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
LAKESHORE DAIRY LLC.	HO	191	2088	

**Oneida County**

WORMONT DAIRY	278 HO	18319	833	611
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**Saratoga County**

WELCOME STOCK FARM	977 HO	28237	1289	935
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**Washington County**

LIDDLEHOLME	77 HO	18679	734	583
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
LIDDLEHOLME	HO	165	77	

**Wyoming County**

WOODVALE FARMS	856 HO	28269	149	920
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
WOODVALE FARMS	HO	72	856	

**OHIO**

**Holmes County**



**JANUARY 2024**

**Central Jersey Area / Hunterdon County**

CEDAR LANE FARM LLC.	60 HO	28029	1165	836
CEDAR LANE FARM LLC.	14 JE	17972	1033	673
MIDDLEBUSH FARMS, INC.	74 HO	20985	857	648
WENGRYN, JANET	33 HO	20813	835	641
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
CEDAR LANE FARM LLC.	JE	71	14	
CEDAR LANE FARM LLC.	HO	134	60	
MIDDLEBUSH FARMS, INC.	HO	140	74	
WENGRYN, JANET	HO	167	33	

**South Jersey Area**

MYERWOOD FARMS	511 HO	29711	1159	927
BEILER, KEVIN	89 HO	26366	1054	830

ROD HUNSBERGER	184 HO	31214	1147	969
DEAN WOLBOLDT	85 HO	22243	903	717
DEAN WOLBOLDT	119 HO	20982	882	695
DEAN WOLBOLDT	21 XX	16986	782	604
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
DEAN WOLBOLDT	HO	101	85	
ROD HUNSBERGER	HO	102	184	
DEAN WOLBOLDT	HO	137	119	
DEAN WOLBOLDT	XX	196	21	

**Huron County**

ONEYS MILKY-WAY FARM	593 HO	30610	1207	975
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**Lorain County**

JALODA FARMS	132 HO	24935	1034	822
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
JALODA FARMS	HO	195	132	
GRIM FAMILY FARM	CU	195	23	

**Paulding County**

SINN, CLINT	303 HO	27246	1249	857
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**Richland County**

RICHARD MARTIN	85 HO	15901	655	508
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**Tuscarawas County**

JAMES ROWE	194 HO	26585	1121	850
STEAM VALLEY FARMS, INC.	139 HO	25210	972	777
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
STEAM VALLEY FARMS INC.	HO	170	139	

**Wayne County**

STERLING HEIGHTS DAIRY	1136 XX	30455	1126	959
STEINHURST FARMS	686 HO	30797	1230	954
GREGG TROYER	147 HO	26973	1150	927
RUPP-VUE FARM	342 HO	26486	1044	846
HARTZ WAY FARM	169 HO	24091	1000	747
ZOLLINGER	115 JE	19271	1030	738
<b>HERDS WITH A RHA SCC LESS THAN 200,000</b>				
ZOLLINGER	JE	85	115	
GREGG TROYER	HO	104	147	
HARTZ WAY FARM	HO	138	169	
RYAN KREIDER	HO	168	137	
RUPP-VUE FARM	HO	177	342	
STEINHURST FARMS	HO	199	686	

**WEST VIRGINIA**

**Mineral County**

BROOKEDALE HOLSTEINS	70 HO	18596
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# How many dairy farms will close before milk che

*The only real interest in forward pricing of Class I milk comes from extended shelf-life (ESL) processors*

**Note from the American Dairy Coalition:** American Dairy Coalition is led by farmers for farmers, and has been working since 2020 on the issues surrounding the change in the Class I formula. American Farm Bureau is right to ask the Secretary of Agriculture for an emergency return to the 'higher of' formula for Class I fluid milk pricing, and we join in support of that request. With this in mind, we want to share with you an informative Op-Ed provided to us by Harry Stugart, PAS, of Ration All Decisions. He has been following milk pricing formulas and statistics for decades, and he shares valuable insights on how 2024 is shaping up under the current Class I 'averaging' formula that replaced the previous 'higher of' formula in May 2019 without a hearing.

By **HARRY STUGART, PAS**  
Ration All Decisions

Current milk futures show Class IV exceeding Class III by

more than \$1.48 through yearend. When it exceeds twice the 74-cent adjuster, Class I price is reduced compared with the previous 'higher of' formula. This sets the stage for processors to not pool the milk used in whichever of the two manufacturing classes is higher.

Since the 'higher of' formula was abandoned in May 2019, the Class III advance has exceeded Class IV by more than the \$1.48 for 16 of 58 months; 12 of them in 2020-21 can be related to pandemic effects. In 19 of 58 months, Class IV exceeded Class III by more than \$1.48, and is unrelated to such an external market event.

When dairy economists are asked what is causing Class IV to exceed Class III by such a large amount, they give a variety of reasons, which don't fully explain what is going on.

Some reference reduced exports in 2023 compared with 2022. But then, why did the Class III price based on cheese drop by more than Class IV based on nonfat dry milk (NFDm)? A larger

percentage of total NFDm gets exported as compared to the percentage of all cheese. In their Jan. 11, 2024 Market Intel report, the American Farm Bureau (AFBF) calculated overall exports down 7% for the first 10 months of 2023, while NFDm exports were down 3%.

It's understandable for supply and demand of different products to get out of balance in the short term. However, processors testified in the Federal Milk Marketing Order (FMMO) Hearing they make decisions based on pennies. If so, processors should pull milk from cheese to NFDm. But we hear that cheese plants "must run at capacity to be profitable." While that's probably true of any plant, it doesn't make sense to oversupply a market and see storage costs increase.

Based on the AFBF Market Intel, cheese production increased



Harry Stugart, PAS

## Painterland Sisters exceeds crowdfunding goal

WESTFIELD, Pa. — Painterland Sisters, a women and farmer-owned organic, lactose-free skyr yogurt brand, has met and exceeded its crowdfunding goal on Wefunder. Sisters Hayley and Stephanie Painter have raised over \$1,235,000 from over 700 investors, with the average investment being \$1950.

The company celebrated outstanding growth in 2023, reaching \$4 million in sales (surpassing its goal of \$3.5 million) and selling over 2.2 million units of skyr. In its first calendar year in business, Painterland Sisters expanded into over 2000 retail stores nationwide throughout 49 states. In November, the Painter sisters were named to the Forbes 30 Under 30 list. Painterland Sisters is now the fastest-growing yogurt brand in terms of unit and dollar percentage year over year in the natural grocery chan-

nel (SPINS, last 12-wk 4/1/23). The Painter sisters attribute this success to their mission, the quality and transparency of their yogurt, and the strong community connection the brand offers.

"Seeing our community come together to support our mission has been incredibly inspiring. We have connected with people not only across the country but across the globe, who have invested in both our company and the future of sustainable agriculture," said co-founder Stephanie Painter.

"We are honored and excited to see where this opportunity takes our brand as we continue to strive to bridge the connection between farmers and consumers with a focus on sustainable agriculture and real nutritious food," added co-founder Hayley Painter.

## George Miller Memorial invites application

BRATTLEBORO, Vt. — Applications for the George Miller Memorial Scholarship are due April 1st. The scholarship fund was created in honor of the late George Miller, who was an icon within the Holstein community and dedicated to preparing youth for futures within the dairy industry.

Launched in 2023, the scholarship supports a student who serves as a leader within the dairy industry and their communities. Qualifying college students are invited to apply for the \$1000 award.

The scholarship fund is hosted by the Holstein Foundation, awarded by Holstein Association USA, and supported by Select Sires, who have been allocating funds for this scholarship from semen sales of 7HO15807 George Miller, a previous NxGEN® sire.

"We're thrilled to be offering this scholarship for the second



George Miller

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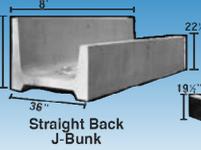
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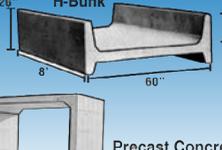
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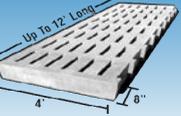
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H-Bunk



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# Beef losses and disorderly markets are addressed?

*Producers need to let members of Congress know they support the AFBF request for 'higher of' formula*



Stugart

from 690 million pounds in Oct. 2021 to 709 million in Oct. 2022 and to 720 million in Oct. 2023. Cheese stocks increased from 605 million pounds in Oct. 2021 to 617 million in Oct. 2022 and to 626 million pounds in Oct. 2023.

Conversely, NFDM production for Nov. 2021 and 2022 was 160 million pounds, but in Nov. 2023, it was only 116 million pounds. Stocks show 245 and 252 million pounds, respectively, which dropped to 209 million pounds in Nov. 2023.

These data suggest milk is not moving from cheese to NFDM and has gone the opposite direction of the market signals.

The current 'averaging' formula for Class I limits the upside to the \$0.74 adjuster, while downside risk is unlimited compared with the previous 'higher of' formula.

During the 20 years when Class I was based on the 'higher

of', the spread between Classes III and IV exceeded \$1.48 nearly 37% of the time (85 months), and this did not promote depooling.

During the 58 months since May 2019 while the Class I is based on the 'averaging' formula, the spread exceeded \$1.48 nearly 64% of the time, and this does promote depooling.

Is the 'averaging' formula incentivizing production of products that can avoid paying into the FMMO pools?

Dairy farmers should ask their processors why milk isn't moving in response to market signals, which would narrow the spread and improve orderly marketing. Historically, small changes in supply and demand generate large changes in milk price. This known fact can be used to generate larger spreads.

Farmers did not ask for the Class I formula change. A very small group of processors gave the reason that Class I processors want to use Class III and IV milk futures to contract with customers.

As an attendee of the AFBF forum in Kansas City in Oct. 2022, I was able to ask USDA AMS Dairy Programs Deputy Administrator Dana Coale if the change was being used for its stated purpose. My own inquiries revealed very little, if any, Class I milk being hedged. Her response agreed.

Testimony at the recently concluded FMMO Hearing revealed the only real interest in forward pricing of Class I milk comes from extended shelf-life (ESL) processors, a small percentage of the fluid milk market.

The change in formula never went through the normal hearing process to allow all affected parties to have input. Nearly five years of this has cost dairy farmers over a billion dollars in Class I premiums and further uncalculated losses from disorderly marketing.

Dairy farmers need to let their members of Congress know they support the AFBF request to the Secretary of Agriculture for an emergency return to the 'higher-of' formula for Class I.

## Memorial Scholarship Applications; due by April 1



Miller

year in a row," says Diedra Harkenrider, director of development for the Holstein Foundation. "Along with preserving George Miller's legacy, the \$1000 scholarship supports a deserving student we expect to go on and make a difference within the dairy community."

The George Miller Memorial scholarship will be awarded at the 2024 National Holstein Convention in Salt Lake City, Utah. Application information can be found on the Holstein Foundation's Website, [www.holsteinfoundation.org](http://www.holsteinfoundation.org), under "Scholarships."

Applicants must be a junior or adult member of Holstein Association USA and currently enrolled in an associate's or bachelor's degree program. They must also be a U.S. citizen attending college full-time in the U.S. and pursuing an agricultural degree with dairy-related experiences and career interests.

## Scholarship available

Rumler MBA Scholarship awards \$3000 to a qualified individual pursuing their MBA at an accredited university. Applications for this scholarship must be received by April 15, 2024.

## Dotterer Dairy gets recognition

ORLANDO, Fla. — Dotterer Dairy of Mill Hall, Clinton County, Pa. has been named winner of the Beef Quality Assurance (BQA) Dairy recognition program.

The 1200-cow dairy farm relies on BQA and Farmers Assuring Responsible Management (FARM) principles to care for their cows and produce high-quality milk and beef. The farm's focus to produce a consistent, high-quality product that provides a remarkable taste, starts with providing a comfortable life for their animals. The family expanded the dairy to include state-of-the-art technology, including a double-20 parallel milking parlor, a new group housing structure and a fully ventilated calf barn.

The dairy also relies on record keeping software to maintain accurate animal treatment records, which aid in accountability

and decision-making related to withdrawal times, milk production, health and reproduction. Their innovative practices have helped make the dairy a pioneer within the industry.

Beef Quality Assurance (BQA) is a nationally coordinated, state implemented program funded by the Beef Checkoff that provides U.S. beef producers guidelines and certification drawn from common sense husbandry techniques and accepted scientific knowledge on how to raise cattle under optimum management and environmental conditions. BQA reflects a positive public image and instills consumer confidence in the beef industry. When producers implement the best management practices of a BQA program, they assure their cattle are the best they can be.

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# Kohl from page 1

that are now facing 'greenlash,' Kohl said there are other 'supertrends' or disruptors to watch.

For example, half the world population will have major elections this year, including the U.S. and countries that are major trading partners in dairy. Against that backdrop, Kohl said "volatility in our trade deals and prices will intensify."

The world is also in a global economic slowdown, including China, which is the biggest consumer of energy in the world. On the problem side of the global balance sheet is the big problem of rising debt levels. On the plus side is the fundamentals setting up for gradually declining interest rates.

"Keep your eye on China and Mexico," said Kohl, noting that China's manufacturing sector is contracting, creating high unemployment, and their population is less youthful after years of the one-child policy.

China's investment in land in other countries is also something to watch.

"They will go first to South America (to secure food)," he said, noting that Brazil is converting grazing land to cropland in amounts equivalent annually to half the size of Illinois, and China is building up its protein sector. Kohl said Brazil has the potential to grow its crop productivity over the next 15 years, and their input costs are lower than in the U.S.

Another trend playing out is the move from globalization to de-globalization. There are positives in this for countries becoming more self-reliant on essentials, but at the same time, the U.S. dairy industry is concerned, said Kohl, because it has built its model for the future on globalization.

"One in six days of (U.S.) milk production is exported," said Kohl. "As the world moves to de-globalize, this impacts the U.S. dairy industry's ability to export."

(Export-driven rapid growth is being stalled right now by the record low number of dairy heifer replacements and rapidly escalating value of dairy cows and replacements. In this environment, growth and consolidation will come through squeezing dairy farm exits. Expanding dairies are looking for cows to buy, and other dairies are refraining from selling or culling cows in the face of this heifer void we have been foretelling for some time, borne out in a big way in the Feb. 1 semi-annual cattle inventory report.)

The dairy industry should take note of what has happened in pork.

"The (U.S.) pork industry bet the farm on China and (ramped up) for that market, but now China's own pork industry is back online, and U.S. pork prices are in the tank," said Kohl.

The general health of the U.S. economy and the U.S. protein industry is something to watch. "Our economy is walking a tightrope and the margins in the protein sector will get tighter."

Artificial intelligence and bio engineered protein analogs, that's another disruptor Kohl touched on. "Don't expect the advancement of science to wait for your approval," he said.

So, what should farmers be doing in this time of sea change and uncertainty?

"Focus on efficiency but still be effective," said Kohl. "Sometimes that means a decision to cut a cost or to add a cost."

***"Do a lot of things a little better. Improving by 1% across multiple areas of the operation takes you farther than putting all of the focus on one area."***

He advised farmers to evaluate their businesses and look for what to drop that is pulling other aspects down. For Homestead Creamery, he gave the example of dropping



**Dr. David Kohl talked about big-picture supertrends and practical on-farm business management at the R&J Consulting winter dairy seminar. He brought news of the 'greenlash' happening in Europe and news in the U.S. of southern states banding together against big banks on global ESGs. While the year ahead is shaping up to be one of volatility and change, and continued climate-driving targets that blame farms and livestock, Kohl shared that the pendulum is swinging back toward as the public becomes more aware and concerned about protecting their farmers, their food producers.**

home delivery and simplifying their product line.

"When we face tight margins, we've got to think in a minus-mindset," said Kohl, explaining, again, that it's dangerous to just "cut" and important to work with a team to evaluate for changes that keep the dairy effective while also improving efficiency.

Simplifying applies also to modest family living and evaluating how many families derive their living from the dairy and other revenue streams on the farm.

"The uncontrollables in the business make it even more important to focus your energy on what you can control and manage around the uncontrollables," said Kohl. "It's up to you where you put your energy."

He said risk management and having a marketing program will become more a requirement for success in dairy farming, not just an option.

Monthly, or at least quarterly, cash flow exercises are mandatory, and working with people who share your core values.

Charting the boom and bust cycles in agriculture, and the net farm profits across that spectrum, Kohl reminded seminar attendees that choosing three ways to be 5% better is a big step toward being in the top 20% in net farm profit and better able to weather the cycles and disruptors.

"When they hit, the top 20% are ready to pounce," said Kohl. "The top 20% do not have to be big to be successful. This is not a one size fits all deal."

"It's about being a five-percenter, looking at what three ways you will be five percent better in your business and your family life this year, being careful about chasing 'the next big thing,' looking at what is adaptable to your situation," Kohl advised.

"Your consultants should be asking you what YOUR goals are to line up with YOU, not to line you up with what the whole industry sets as its goals."

For the future, building the next generation in dairy and agriculture, Dr. Kohl said it is important to get an advisory team together, to work with advisors, and have them deliver educational programs, to bring the young people into that environment, and learn together, and to adapt what fits your farm and family goals.



## ANNUAL MEETING & BANQUET

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**DATE:**  
Tuesday, February 13, 2024

**TIME:**  
8:15 a.m. - 2:30 p.m.

**LOCATION:**  
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**AGENDA:**

8:15 - 9:00: Coffee and Donuts

9:00 - 9:45: Dr. Hayley Springer MS DVM; Importance of Biosecurity on your farm.

9:45 - 10:15: Congressman G.T. Thompson, Chairman of the House Agriculture Committee reporting on the progress of the new farm bill.

10:15 - 11:45: Dr. David Kohl Ph.D.: Future proofing your business and life for success.

11:45-12:30: Matt Tranel of EverAg with 2024 Dairy Outlook.

12:30: A word from Fulton Bank N.A. Senior Management. LUNCH

1:00-2:30: Panel Discussion: Is Farm Transition in Your Future? Panelists to include: Fred L Weaver, E.A. A.T.A.; Dara Bachman JD LL.M CFP of Fulton Financial Advisors; and Attorney Jay Clark.

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# Milk Market Moos

by Sherry Bunting  
agrite2011@gmail.com

## Senate Whole Milk bill still at 14 sponsors

The Whole Milk for Healthy Kids Act, S. 1957 remains stalled in the Senate Agriculture Committee chaired by Senator Debbie Stabenow, a Democrat from Michigan with Senator John Boozman, a Republican from Arkansas serving as Ranking Member. Presently, about one-third of the committee is signed on as cosponsors, both Democrats and Republicans. An Morning Call Polling Survey two weeks ago indicates that not only do 89% of parents want whole and 2% milk to be offered at school, more than half of the respondents representing all race, ethnic, geographic, income and demographics, indicated they believed whole and 2% milk were already served at school.

This has been the biggest challenge for this bill over the past 8 years it has been introduced now 4 times in the House and 3 times in the Senate. This time, great progress was made in the 118th Congress to see it pass overwhelmingly in the House on Dec. 13 by a 330-99 vote made up of all but one Republican (Matt Gaetz of Florida) as well as a majority of Democrats voting yes. Prior to that more than 75% affirmative vote, H.R. 1147 had one-quarter of the House signed on as cosponsors.

To get the Senate bill (S.1957) to the floor, we hear from industry lobbyists that the Senate needs to be worked with to understand it because it's 'new' to them. Ha! They know the deal and the drill, certainly Sen. Stabenow knows. Let's not be naive about this. Someone wants to save this bill for a horse trade or keep it buried six-feet-under in a retiring chairwoman's desk drawer. My letter to Senator Bob Casey of Pennsylvania received a form-letter reply. The same reply his office sent out in the beginning. He believes the Dietary Guidelines Committee is the final authority on this, which means he is abdicating his responsibility to represent his constituents and uphold nutrient-dense integrity of school meals where kids have 2 meals a day, 5 days a week, three-quarters of the year.

## Milk futures higher again across board

Milk futures were higher again this week across the board with Class III making further much-needed gains, up 10 to 50 cents compared with the previous week. The spread between Class III and IV milk -- according to this week's CME futures markets continues to be range between \$2.25 and \$4.00 per cwt in every single month of 2024, with the Jan. 2025 Class IV over III spread at \$1.04 while averaging \$2.63 across the board, well above the \$1.48 mark where the 'averaging' formula is a loser for orderly marketing compared with the 'higher of.'

On the close Wed., Feb. 7, Class III milk futures for the 12 months of Feb. 2024 through Jan. 2025 averaged \$18.01, up 49 cents from the Jan-Dec 2024 average on the previous Wednesday and the first 12-month average for Class III in 6 months. Class IV milk contract average was \$20.64 -- up 36 cents from the previous Wednesday's 12-month average Jan-Dec 2024.

## Dairy commodity up second week

The daily CME spot market for dairy products built on last week's gains, except for weakness in the Cheddar block price and a penny loss in the milk powder market. Butter firm to a half-cent higher, pegged at \$2.77/lb Wed., Feb. 7 with zero loads trading. Grade A nonfat dry milk was pegged at \$1.22/lb with zero loads trading. On the Class III side, 40-lb block Cheddar lost 3 cents per pounds, pegged at \$1.6250/lb with zero loads trading; 500-lb barrel cheese at \$1.5750/lb, up a nickel from the previous Wednesday with a single load changing hands. Dry whey lost a penny on the day Wednesday, but gained 2 pennies on the week, pegged at 49 cents/lb with zero loads trading.

## Final rule published for three SE FMMOs

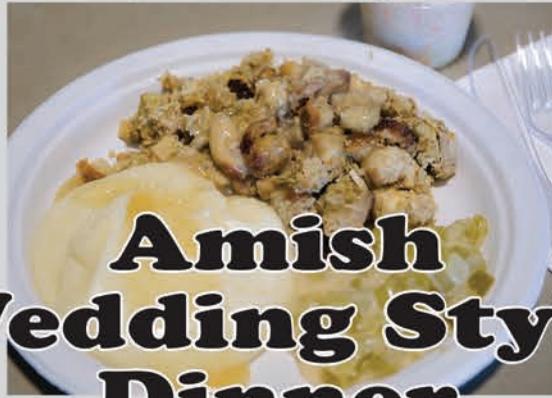
The USDA has published a final rule that amends the transportation credit balancing fund provisions in the Appalachian and Southeast Federal milk marketing orders (FMMOs) and establishes distributing plant delivery credits in the Appalachian, Florida and Southeast FMMOs.

This final rule is a result of a hearing held Feb. 28 - March 2, 2023, in Franklin, Tenn., that highlighted a long-standing milk deficit problem in the three southeastern orders and its impact on producers, cooperatives and handlers serving the markets. AMS subsequently published on July 18, 2023, a recommended decision and request for public comment and on Dec. 1, 2023, a final decision. As required by regulation, AMS conducted a producer vote to determine approval, and more than the required number of producers voted in favor; therefore, AMS is publishing this final rule to implement the changes.

It implements a package of proposals to address this chronic issue and makes minor clarifying changes to the proposed provisions based on public comments received. Specifically, this final rule makes the following amendments to the transportation credit balancing fund provisions in the Appalachian and Southeast FMMOs: Updates the components of the mileage rate calculation; Revises the month of February from a mandatory to a discretionary payment month; Revises the non-reimbursed mileage factor from 85 miles to 15 percent of the miles traveled; Increases the maximum assessment rates on Class I milk. This final rule also establishes distributing plant delivery credit provisions in the Appalachian, Florida and Southeast FMMOs that would make market-wide service payments to qualifying handlers and cooperatives for milk shipments to pool distributing plants from farms that are year-round, consistent suppliers.

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**Both T-shirt designs have the familiar Farmshine logo on the back.**

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Modeling the T-shirt is 20-month old Emily Krieg.



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## Maryland agricultural event had 800+ guests

HANOVER, Md. — The Maryland Agriculture Council, Inc., welcomed Governor Wes Moore, a strong contingent of state lawmakers, along with a record number of attendees to the 54th Taste of Maryland Agriculture event held on Thursday, February 1, at Live! Casino & Hotel Maryland in Hanover.

Over 800 agricultural leaders shared their farming stories and concerns with lawmakers during the evening's networking format, while enjoying a bounty of Maryland agricultural products.

President Matt Teffau shared his appreciation for working on a farm in his youth. "Maryland agriculture helped me develop a great work ethic and pay my way through college," he said. "This upbringing led me to be an advocate in various roles over the last 15 years."

In fulfilling the Council's mission to promote Maryland Agriculture and educate the public on its importance, the Board awarded over \$12,000 in agricultural education grants to 11 grassroots programs.

Governor Moore and Secretary of Agriculture Kevin Atticks inducted the Willard Family of Montgomery County into the prestigious Governor's Agriculture Hall of Fame.

## Maryland Dairy Shrine banquet set for Feb. 24

FREDERICK, Md. — Maryland Dairy Shrine will hold its annual meeting and awards banquet on Saturday, February 24, starting at 6:30 p.m. at the Howard County Fairgrounds, 2210 Fairgrounds Road, West Friendship. One Guest of Honor will be named and scholarships will be presented.

All dairy enthusiasts and supporters are encouraged to attend in celebration or donate to benefit the Maryland Dairy Shrine and Maryland PDCS. For tickets, sponsorship inquiries, and more information, please visit: [sites.google.com/site/md-dairyshrine/news-information](https://sites.google.com/site/md-dairyshrine/news-information).

RSVP by Thursday, February 15th. Tickets are \$20 for adults, \$8 for youth ages 5-10, and 4 & under are free.

Candidates for Guest of Honor include Billy Joe Heath, Duane Norman, Gene Long and Sylvia and Donald Keller.

Maryland Dairy Shrine will be awarding three \$1000 scholarships to Maggie Green, Kelsey Zepp, and Shea Cencula. In addition, the Scholarship Committee selected Bryce Zepp as the recipient of the \$500 Mid-MD Dairy Vets scholarship.

## Got Brown Swiss? Next sale is dedicated to the driving force behind it

FREDERICK, Md. — The Mid-Atlantic Brown Swiss Calf Sale turns 50 this year and is dedicated to the memory of Ronnie Heffner, a dear friend and driving force behind these years of successful sales.

The 50th anniversary sale will be held on Saturday, April 20, at the Frederick Fairgrounds, starting at 10:30 a.m.

Considered one of the most successful spring sales in the Brown Swiss arena, it is noted for consistently offering outstanding calves. Many have developed into national show quality animals, state and national Bellringers, All-Americans, and profitable additions to herds. Many success stories have come out of this sale with Junior-purchased animals. Quality of pedigrees and top consignments have been the tradition for 50 years.

Brown Swiss breeders from across the region are invited to be a part of this fast approaching historic sale. Now is your chance to consign a heifer. Check those calf pens and pedigrees and see what you can offer.

The sale committee is accepting spring yearling age to anticipated spring heifer calves for consignments - so think March 2023 through March 2024. The committee is looking for a strong group of animals that combine the unique blend of production and type that anyone, from junior buyers of 4-H project animals, to the investment buyer, is looking for. This is a multi-level sale that offers something for everyone.

You are invited to be a part of this sale with a consignment or two. If you are interested in consigning, or want additional information about the sale, please contact one of the following:

- Cindy Warner - cell: 301-639-6887; [bscow@comcast.net](mailto:bscow@comcast.net)  
Mailing address: 7417 Round Hill Rd., Frederick, Md. 21702
- Jeff Hubbard - 301-401-5000; [hubbard100865@gmail.com](mailto:hubbard100865@gmail.com)
- Jenna Lenhart - 814-931-3726; [smithjenna12@gmail.com](mailto:smithjenna12@gmail.com)
- Emmy Heffner - 240-344-6399; [ehffner@lswg.cpa](mailto:ehffner@lswg.cpa)

Thanks for reading  
**FARMSHINE**

# Genomics is quietly improving cows and much more

DENVER, Colo. — U.S. dairy producers are increasingly leveraging the power of genomic science to optimize the genetic potential of their herds for milk production, animal health and operational efficiency. Since genomic testing became commercially available in 2008, over 8 million U.S. dairy animals have been genotyped for dozens of key genetic traits related to milk production and quality, feed efficiency, reproductive viability, and cow health.

The investment has paid off handsomely for the overall industry in terms of production output and efficiency. While the U.S. dairy herd is only 1% larger than it was in 2008, milk production has climbed by 19.2% and butterfat rose an impressive 32.2% from 2008 levels. Some of those gains have come from improved nutrition and cow comfort initiatives, but genomics has played a crucial role. Improvements in milk composition, including higher levels of protein and butterfat, are also directly attributable to the use of genomics to inform breeding decisions and mating selections.

According to a new report from CoBank's Knowledge Exchange, an often-overlooked benefit of the dairy industry's adoption of genomics is the impact it is having on sustainability. By optimizing genetics within their

herds, dairy producers have successfully bred new generations of cows to produce more milk, butterfat and protein with fewer resources.

"The sustainability aspect of dairy genomics is largely an untold story," said Corey Geiger, lead dairy economist for CoBank. "With each passing year, the U.S. dairy industry needs fewer cows to produce the same amount of milk. That translates to less methane production, a smaller carbon footprint and less feed required for each unit of milk. Genomics is having a profound impact on dairy sustainability and the upside potential is enormous."

Genomic science centers on the comparison of an individual animal's DNA to the phenotypic performance of the entire population. The comparison allows producers to evaluate each animal within their herd for a wide variety of genetic traits and make informed breeding and retention decisions that advance overall herd genetics.

While several indexes track genetic progress, the Net Merit Index — or NMS — is the most universally implemented index across all major dairy breeds as it combines over 40 traits into one measurement based on U.S. dollars. The NMS index, which serves as a proxy for genetic progress on sustainability, is formulated by the geneticists at the

USDA and published by the Council on Dairy Cattle Breeding.

Data from the NMS indicates that genomic selection has delivered \$70 in additional value per cow per year. That calculation is based on the difference between the \$13.50 in annual genetic improvement prior to the availability of genomics and the \$83.33 annual genetic gain from 2010 to 2022. The financial incentive has fueled a rapid increase in the adoption of genomics among dairy producers in the U.S. and abroad.

"The exciting part of dairy genomics is that we're really just scratching the surface and major advances are likely coming in the years ahead," said Geiger. "For example, genomic science has the potential to identify

new traits that will further reduce methane production and the carbon footprint of dairy operations."

Toward that end, the CDCB is working with the Foundation for Food & Agriculture Research to collect data to further study the opportunities for methane and carbon reduction. In addition, the Greener Cattle Initiative and its research consortium have awarded \$5 million to support research to mitigate enteric methane emissions.

"The ultimate goal is to collect the data needed to create a national genomic evaluation for methane emissions," said Geiger. "When fueled by the power of genomics, this work will open the next chapter in breeding more sustainable cows."

Thank you for reading **FARMSHINE**



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Journal of Dairy Science – Cornell University herd study

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Soft RSVP:

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Ben Masemore (970) 739-4548  
Rusty Herr (484) 678-3739  
Ethan Wentworth (717) 799-1398

# Allied from page 5

ciency, effectiveness and integrity. If it's not written on paper, you can read it on their faces.

The same qualities apply to the people involved with 97 Milk. "We have much appreciation for the 97 Milk folks," Myers affirmed. "But we can't have our name associated with their efforts. We are under the scrutiny of USDA," he reminded. "We get our fingers slapped every time we stray off the (approved) path a little bit."

Aside from the billboards and hefty schedule of grassroots events, Allied is a major contributor to the success of Pennsylvania Dairy Princess & Promotion Services, Inc. (PDPPS).

Donna Werley, a PDPPS Board director, was present to affirm the generous support that Allied provides every year. Besides monetary funding, she mentioned donations of ice cream at Ag Progress Days and bringing Allied's life-size model cow to the Pennsylvania Farm Show. Donating milk is another generosity that Allied is often credited for, al-

though they need to think twice about providing whole milk, per orders of USDA.

(Readers may remember that Allied could not make good on a request to provide free whole milk at the Keystone Farm Show last month. *Farmshine* stepped in to take care of

it by footing the bill.

Also thanking Allied in person were four dairy princesses, including Pennsylvania State Dairy Princess Alexis Butler of Schuylkill County. She, along with countless other current and previous dairy princesses benefit immensely from the guidance provided by Allied's own Eva Strang who attends the Dairy Princess Seminar every summer to lead workshops. "The girls not only learn about dairy promotion, they learn life skills in the

been allowed to do so by authorities overseeing the Empire State's dairy industry.

Allied was founded 74 years ago by farmers in the Johnstown area, with the distinct goal of promoting the wholesome and healthy nutrition milk and dairy products provide. "That was long before the checkoff," said Strang, who admits to receiving "a lot of calls from people who want to learn more about Allied."

She can be reached at 814-254-4814.

program," Werley affirmed. Word of Allied's unique dedication to do their best to serve dairy farm families and consumers has gotten around. A few years ago, Allied received a call from an attorney in Texas who represented a group of dairy farmers in the Lone Star State.

Long story short, they were interested in perhaps joining Allied. And so they did.

"A group of Texas farmers came to us because they weren't pleased with what was happening with their check-off dollars," Myers shared at the meeting, held here at Yoder's banquet facilities on February 1.

Based in Johnstown, Pa., Allied's 800+ members hail from Pennsylvania, Maryland, Virginia and ... Texas. Dairy farmers in New York State have expressed an interest to join but have not



The leadership team at Allied includes, from left to right: Eva Strang, Ed Thomas, Frank Graybill, John J. King and Dave Myers. With a reputation for generous support to advance truthful dairy education, their mission includes providing free

samples. Says Myers: "We feel it's really important to hand out free milk and cheesesticks. Last year, 15,000 units of milk were handed out at two parades down here (Lancaster County)."

*Offering a Full Line of Ag Seed*

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Corn, Soybeans, Grain Sorghum, & Alfalfa

Triticale Wheat Barley Rye Oats Alfalfa Sorghums Sudangrass	 <b>LEABROOK AG</b> "Helping You Cover Ground" 2278 Leabrook Rd. Lancaster, PA 17601 (717) 898-9576	Hay & Pasture Mixes Annual Ryegrass Buckwheat Radishes Clovers Hairy Vetch Forage Peas Custom Mixes
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Corn, Soybeans, Grain Sorghum

**164 ACRES PUBLIC REAL ESTATE AUCTION WORKING DAIRY FARM**

**FRIDAY, MARCH 1, 2024 @ 1:00 PM**

**LOCATED AT: 479 PALMAN RD., MILLMONT, PA 17845**  
DIRECTIONS: Off Rt. 45 in Laurelton take 235 South for 1½ miles to Palman Rd. on left continue to auction on right. Watch for signs.

**BEAUTIFUL 164+/- ACRE DAIRY FARM IN UNION COUNTY, PA WITH 2 DWELLINGS - 60 TIE STALL DAIRY BARN 50X200 EQUIPMENT SHED W/SHOP, 2 HEIFER BARNS, 1 40X70, ALSO A 40X76 2-STORY BARN W/40X40 ADDITION W/ADDITIONAL DRY COW AND HEIFER PENS 12X80 CONCRETE LIQUID MANURE STORAGE A 5 RUN DOG KENNEL BUILDING**

TERMS OF SALE: \$60,000 down payment day of sale, balance due on or before upon settlement of 60 days.  
TAX ID: # 005-005214  
Property will be sold with a clear & clean title. Property offered with reserve however owners are motivated to sell so don't miss this opportunity!  
Free Coffee & Donuts will be served. For additional pictures go to [auctionzip.com](http://auctionzip.com) 35072  
Auction held for Gary Hoffmeister

**Samuel Stoltzfus AU-005760**  
**Jonas Stoltzfus AA-019399**  
**Mervin Zook AA-19788**  
**814-349-8186**  
**Day of Sale 814-441-7925**

**CERTIFIED ORGANIC CATTLE WANTED**

**NICHOLAS MEAT LLC**  
Modern Meat Processor Paying a Premium For Your Certified Organic Cattle  
Purchasing on Dressed Weight and Grade Basis

Nicholas Meat LLC is an approved Certified Organic Meat Processor. We are looking to purchase all your Certified Organic Cattle. Customers can deliver cattle to the plant Monday through Friday 7 A.M. to 1:30 P.M. Nicholas Meat LLC has also established several collection points.

**Cattle can be taken to:**

**Vintage Sales Stables, Inc.**  
3451-3457 Lincoln Highway East, Paradise, PA 17562  
Every Thursday from 9 A.M. to 3 P.M.

**Weikert Buying Station**  
721 Carrolls Tract Rd., Fairfield, PA 17320  
Mondays from 9 A.M. to 4 P.M.

**New N.W. Sales Company**  
2006 Mercer-New Wilmington Rd., New Wilmington, PA 16141  
2nd and 4th Monday of each month.

**Belleville Livestock Market**  
26 Sale Barn Lane, Belleville, PA 17004  
Every Wednesday.

**R&C Calf Farms, LLC**  
13071 Emerson Rd., Applecreek, OH 44606  
Mon. -Thurs. 9 A.M. to 2 P.M. (Behind sale barn in Kidron)

**Please bring a copy of your Organic Certificate with each shipment!**

Please call the number below to inquire about these collection points or to schedule your sale of Certified Organic Cattle to Nicholas Meat, LLC.

**NICHOLAS MEAT LLC**  
508 East Valley Road, Loganton, PA 17747  
Please call Nicholas Meat LLC – 570-725-3511

# Markets

## Dewart Auction

February 5, 2024

Timothy	190
Grass	125-190
Mixed hay	90-190
Round bales	25-45
Straw	140-180

## Middleburg Auction

February 6, 2024

Timothy	145-150
Grass	50-200
Mixed hay	90-230
Straw	160-165
Ear corn	150
Corn Fodder	110

## Morrison's Cove Auction

February 5, 2024

Grass	295
Mixed hay	100-160
Round bales	140-165
Large bales	150-245
Straw	100-120

## Wolgemuth Auction

February 5, 2024

Alfalfa	240-335
Mixed hay	70-400
Timothy	175-330
Grass	100-420
Straw	130-220
Orchard	190-425
Corn fodder	120-160

## Dewart Auction

Dewart, Pa.  
February 5, 2024

Cattle: 146	
Slaughter cattle:	
Steers:	
Choice	160-166.50
Select	155-160
Slaughter cows:	
PrmWht 65-75% lean	104-109.50
Breakers 75-80% lean	102-104
Boners 80-85% lean	88-102
Lean 85-90% lean	74-92
Slaughter bulls:	
Feeder cattle:	
Steers:	
M/L-1-2	145
Holstein steers:	
L-3	135-150
Heifers:	
M/L-1-2	152
Calves: 346	
Feeder calves:	
#1 Hol bulls	360-460
#2 Hol bulls	240-340
#3 Hol bulls	175-200
Utility bulls	10-40
Hol heifers	170-225

## Greencastle Livestock

Greencastle, Pa.  
February 5, 2024

Cattle: 634	
Slaughter cattle:	
Steers:	
HiCho & Prm	182-190
Choice	174-180
Select	160-167
Holstein steers:	
HiCho & Prm	153-160
Choice	142-148
Select	125-134
Heifers:	
HiCho & Prm	175-180
Choice	168-173
Select	156-164
Slaughter cows:	
PrmWht 65-75% lean	104-113
Breakers 75-80% lean	98-103
Boners 80-85% lean	85-95
Lean 85-90% lean	65-75
Slaughter bulls:	
Calves: 346	
Feeder calves:	
#1 Hol bulls	360-410

#2 Hol bulls	330-400
#3 Hol bulls	180-375
Utility bulls	30-60
Hol heifers	80-250

## Hosking Sales

New Berlin, N.Y.  
February 5, 2024

Cattle:	
Dairy cows	.84
Bone utility	.90-1.08
Canners & cutters	.85-.95
Easy cows	.70 & down
Bulls over 1100 lbs.	1.14-1.35
Feeders:	
Dairy	.51-1.30
Bulls	1.30-1.68
Heifers	.97-1.65
Steers	1.30-1.69
Bull calves	top 5.75
Heifer calves	top 1.00

## Middleburg Auction

Middleburg, Pa.  
February 6, 2024

Cattle: 339	
Feeder cattle:	
Steers:	
M/L-1	167-240
M/L-2	135-170
Holstein steers:	
L-3	50-147
M-3	90
Heifers:	
M/L-1	155-190
M/L-2	86-140
Bulls:	
M/L-1	240
M/L-2	107
L-3	125-157
M-3	85-140
Holstein heifers:	
L-3	112-155
Slaughter cattle:	
Steers:	
HiCho & Prm	175-182
Choice	165-177
Select	113-169
Holstein steers:	
HiCho & Prm	150-152
Choice	127-145
Select	116-130
Heifers:	
HiCho & Prm	171-178
Choice	160-173
Select	126-156
Slaughter cows:	
PrmWht 65-75% lean	98-106
Breakers 75-80% lean	84-105
Boners 80-85% lean	80-106
Lean 85-90% lean	34-101
Bulls:	
L-3	96-137
Holstein heifers:	
Choice	122-138
Select	119
Calves: 117	
Feeder calves:	
#1 Hol bulls	325-440
#2 Hol bulls	275-390
#3 Hol bulls	105-360
Utility bulls	50-185
#1 Hol heifers	85-190
#2 Hol heifers	60-100

Morrison's Cove

Cattle: 99	
Steers:	
Choice	170-177
Good	160-170
Heifers:	
Choice	168-175
Good	160-165
Cows:	
Util/Commercial	90-95
Can/LoCut	88 & down
Bulls Y/G #1	114-118
Feeder cattle:	
Steers	150-215
Bulls	110-140
Heifers	100-125
Calves: 79	
Choice	140-170
Good	125-140
Standard	10-50
Hol bulls	320-420
Hol heifers	100-150

# CDE DAIRY MARKETS & MANAGEMENT UPDATE

All prices — FEB. 7, 2024 — except where noted

JAYNE SEBRIGHT  
Executive Director, CDE  
717.346.0849  
jsebright@centerfordairyexcellence.org



**Cattle prices not likely to subside:** If you're like me, you probably appreciated the cull cow prices we received in 2023. When milk prices fell to their lowest in the summer months, you could still count on a decent price per pound if you sent a cow to auction. For those who are using some type of beef on dairy program in their herd, the prices we received for those Angus crosses was also very helpful, with some folks reporting getting \$700 or more for one week old black calves.

The trend toward higher beef prices is expected to continue in 2024, with the latest USDA numbers showing cattle inventories dropping another 2% in 2023 to 87.2 million head of cattle and calves on U.S. farms as of Jan. 1, 2024. As lingering drought continues to affect key beef regions in the U.S., the number of cows and heifers that have calved has fallen by 2% from a year ago to 37.6 million head. U.S. calf crop was estimated at 33.6 million head, down 2% from the beginning of 2023. The number of beef cows are down to 28.2 million head nationwide, also down 2% from a year ago. The US beef herd is now at its smallest level since 1961.

The number of cattle on feed was up 2% in 2023 to 14.4 million head as of January 1. With beef cow inventories being so low, it is likely that beef cattle on feed inventories include dairy beef crosses. Recently, I attended a meeting where Dr. Tara Felix reported that beef semen sales increased from 2.5 million in 2017 to 9 million in 2023, an increase of 285%. Much of this increase in sales was attributed to dairy producers integrating beef on dairy into their reproductive strategy.

As we have seen in the most recent USDA Milk Production reports, the number of milk cows in the nation is also declining, but at a slower pace than the beef cow inventory. The dairy herd fell slightly from a year ago to 9.36 million head as of Jan. 1. Dairy cow inventories are now at their lowest level since June 2020. Heifer replacement inventories are down more dramatically than milk cow inventories, which could mean dairy producers may be less likely to

cull cows from their milking herd.

The latest report shows there were about 4.06 million dairy heifers at 500 pounds or more, which is down 14,400 head from a year ago and the lowest to start the year since 2004. About 2.593 million head of those heifers will likely calve in 2024, which is down 30,000 head from last year. An estimated 27.7 replacements are expected to calve for every 100 head in the milking herd, which could be a new record low. Higher replacement costs are likely driving the record low heifer inventories.

A report released by Iowa State University Extension reviewed budgets from 17 dairy operations from varying production styles and estimated the average cost to raise a dairy heifer to 24 months of age in 2024 will be about \$2,387. Conventional primarily-Holstein herds that are pushing higher milk production will spend more on their heifer raising programs, with the average estimated cost in the report being \$2,651, while grazing herds with lower milk production will spend about \$2,258. Jersey herds are also expected to spend less on raising heifers than the Holstein herds.

The report showed that lowering the average age of calving from 24 to 23 months would save an average of \$93 per heifer, or about \$3,720 per year for a 100-cow herd raising 40 replacements a year. However, for the average age to first calving to drop, heifers would need to reach 85% of their mature body weight before calving. Otherwise, the herd's milk production could suffer.

The record low beef inventories are expected to keep prices strong into 2024, with one analyst forecasting cull cow prices to average \$115 per hundredweight, up \$16 from 2023. Recently weaned feeder calves, at 550 pounds, are expected to average \$290 per hundredweight, up \$28 from a year ago. With the number of heifer replacements dropping and beef prices expected to remain strong in 2024, the U.S. milk cow herd could continue to drop in the coming year.

Prices change daily. This market information is an example for educational purposes. The market data below are compiled weekly by Farmshine, via CME & USDA reports.

## CME DAILY FUTURES & OPTIONS TRADING — FEB. 7, 2024 AT THE CLOSE

*AVG =	FEB-24	MAR-24	APR-24	MAY-24	JUN-24	JUL-24	AUG-24	SEP-24	OCT-24	NOV-24	DEC-24	JAN-25	TREND							
Average basis for North-East and Mid-East	CLASS III MILK FUTURES (\$/CWT) vs. wk ago: \$0.10-0.45 higher, across the board, mainly up \$0.20-0.25.												12-Month Avg. 18.01	↑↑						
	16.23	17.33	17.63	17.86	18.18	18.39	18.45	18.63	18.60	18.56	18.24	18.06	↑↑							
	CLASS IV MILK FUTURES (\$/CWT) vs. wk ago: \$0.20-0.40 higher across the board.												12-Month Avg. 20.64	↑↑						
	20.13	20.19	20.34	20.55	20.72	20.87	21.08	21.88	21.19	21.16	20.50	19.10	↑↑							
*MARGIN = Milk Price over Feed Cost per cwt.	CLASS III MILK (\$/CWT) OPTIONS — PUTS — Daily Strike Price / Premium																			
YELLOW = payment triggered	16.25	0.88	17.25	0.42	17.75	0.71	17.75	0.73	18.25	0.90	18.50	1.00	18.50	1.18	18.50	1.19	18.25	1.25	18.50	1.00
	MILK BASIS (\$/CWT) — 2017-22 PA BASIS AND AVG PA/NY/VT/OH — YOUR INDIVIDUAL BASIS WILL VARY (MAILBOX - CLASS 3)																			
	PA	0.62	1.53	2.29	1.82	1.58	0.99	1.03	0.95	0.79	0.60	0.79	1.17							
	*AVG	1.67	2.55	2.15	1.66	1.45	1.25	1.31	1.15	0.69	0.74	1.38	0.85							
	DMC OFFICIAL GROSS MARGINS per cwt (USDA All-Milk, com, alfalfa & ill. soybean, feed for ALL CLASSES of dairy cattle on farm) Updated with NEW prem. alfalfa feed cost																			
	DMC	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	JUL-23	AUG-23	SEP-23	OCT-23	NOV-23	*DEC-23	*DEC-23			
		10.71	10.89	9.76	7.94	6.19	6.08	5.84	4.83	3.65	3.52	6.46	8.44	9.44	9.58	*8.44	↓↓			

U.S. AVG PREMIUM ALFALFA & ALFALFA/GRASS HAY 20-22% CP - Source: USDA Monthly National Dairy Comprehensive Report	OCT-22	NOV-22	DEC-22	JAN-23	FEB-23	MAR-23	APR-23	MAY-23	JUN-23	JUL-23	AUG-23	SEP-23	OCT-23	NOV-23	DEC-23	JAN-24	
	300.10	289.50	296.50	266.60	297.25	277.00	290.00	292.86	244.27	254.92	243.50	238.50	217.82	240.41	231.70	*254.85	↑↑
U.S. AVG. BRED COWS & HEIFERS (3rd trimester) per head as reported by USDA Monthly National Dairy Comprehensive Report	1310	1290	1300	1250	1352	1342	1330	1400	1559	1502	1540	1500	1741	2108	N/A	*1635	↓↓
U.S. AVG. FRESH COWS per head as reported by USDA Monthly National Dairy Comprehensive Report	1701	1526	1531	1436	1487	1493	1544	1469	1792	1615	1634	1643	1830	1988	*N/A	*1792	↓↓

CORN FUTURES (\$/BU)	MAR-24	MAY-24	JUL-24	SEP-24	DEC-24	MAR-25	MAY-25	JUL-25	SEP-25	DEC-25	MAR-26	MAY-26	TREND
	4.342	4.464	4.554	4.632	4.736	4.850	4.910	4.930	4.824	4.836	4.932	4.970	↓↓
	4.482	4.584	4.664	4.714	4.800	4.914	4.970	4.990	4.872	4.882	4.970	4.994	

SOYMEAL FUTURES (\$/TON)	MAR-24	MAY-24	JUL-24	AUG-24	SEP-24	OCT-24	DEC-24	JAN-25	MAR-25	MAY-25	JUL-25	AUG-25	TREND
	351.2	347.8	351.0	351.4	350.3	347.9	349.9	348.9	349.1	350.7	349.3	346.7	↓↓
	368.3	364.1	366.6	366.5	364.8	361.7	362.6	362.7	361.4	361.4	362.8	361.0	

* = NEW	PA MILK MARGIN & IOFC-LATEST PSU VALUES - *OCT. 2023	CME DAIRY CASH-SETTLED FUTURES (\$/LB) 02/07/24	SPOT CASH TREND
FEED = \$/CWT.	FEED COST (\$/CWT milk)	IOFC (\$/COW @ 75 lbs milk)	PA MILK MARGIN (\$/CWT milk)
	*OCT. (estimated) *7.63	*11.38	*17.10
IOFC = \$/COW	PREV MO 8.02	10.11	16.13
	YR AGO 9.21	13.26	20.18
	Covers ONLY lactating feed, based on 75 lb herd avg, Buff., NY soy price		
	CME SPOT CHEESE: BARRELS 1.5750 / 40 LB BLOCKS 1.6150 ↑↑ / ↓↓		

**USDA OCT-23 NEW*	* = NEW ANNOUNCED FEDERAL ORDER PRICES (\$/CWT)	CURRENT FEDERAL ORDER VALUES (\$/LB) * = NEW
ALL-MILK BF *MAILBOX	CL I ADV ↓↓ *17.99(FEB)	WEIGHTED AVG. 4-WK JAN. 1 - 27, 2024
FL \$26.40 3.88 \$24.80	*CL III ↓↓ *15.17(JAN)	PRODUCT VALUE MAKE ALLOW NET
SE \$26.10 3.93 \$24.13	*CL IV ↑↑ *19.39(JAN)	*CHEESE 1.5226 0.2003 1.3223 ↓↓ *PROT 1.1265 ↓↓
APP \$25.90 4.03 \$23.52	*ALL-MILK-U.S. *20.60(DEC) ↓↓ *21.80(DEC) ↓↓	*BUTTER 2.6294 0.1715 2.4579 ↓↓ *B.FAT 2.9765 ↓↓
NEIG \$23.50 4.19 \$22.64		*NFD 1.2112 0.1678 1.0434 ↑↑ *N.FAT 1.0330 ↑↑
NY \$23.20 4.16 \$22.60		*DRYWHEY 0.4338 0.1991 0.2347 ↑↑ *OTHER 0.2417 ↑↑
*Asset \$22.80 4.08 \$22.37		
*MO N/A N/A \$22.10		
*IN \$22.80 4.05 \$21.82		
*WGOR \$23.40 4.38 \$21.75		
*PAwestern PA only \$21.74		
*OH \$22.70 4.07 \$21.67		
*IL \$21.20 4.19 \$20.95		
*U.S. \$21.60 4.21 \$20.81		
*CA \$21.60 4.21 \$20.60		
*MI \$20.90 4.13 \$20.58		
*NEKS \$20.70 4.26 \$19.76		
*TX \$22.00 4.26 \$19.68		
*MN \$20.60 4.51 \$19.56		
*IA \$19.60 4.28 \$19.36		
*WI \$19.40 4.14 \$19.27		
*NM \$20.30 4.04 \$18.99		

CATTLE - DAIRY PURPOSES (\$/HD) JAN. 10, 2024, New Holland PA) Receipts down slightly from a year ago, but over half (58%) were fresh milking cows and springer cows and heifers, 22% bred cows and heifers, 9% open heifers. Prices \$100-200 lower, except bred cows higher.	COWS: Fresh	Bred	Springing	HEIFERS: Bred	Springing	Beef x	Open:	300-600 lbs	Beef X	600-900 lbs	Beef X	900-1100 lbs	BULLS (800-1300 lbs)
	1975	1900	1750	1700	1800		700	825		N/A	N/A		
	2075	1600	2125	1650	2100		N/A	975		1350	1150		

PA Auction Markets Feb. 1-6, 2024	FED HOLSTEIN STEERS (\$/CWT LIVELWEIGHT)	CURRENT Beef X	WEEK AGO	YR AGO
CULL MARKET COWS (\$/CWT LIVELWEIGHT)	Choice & Prime 1250-1550 lbs light test	145(ltd)	152.00	111.35
Premium White	Bull Calves: No. 1 & 2, 90-130 lbs	350.00	385.00	625.00
Breakers	70-85 lbs	400.0		

# Classifieds

"Say you saw it in FARM SHINE"

## 1 Services

**RELIEF MILKING**—farm sitting. Tie stall or parlor. Feeding and young stock care. References available. Adrian Horning 717-466-9099. South-Central, Pa.

**FARM INSURANCE:** barns, equipment, hay and grain storage, Workers' Compensation, farm stands and stores, vehicles and farm homes. N.Y., Pa. and Va. Call Alec Pandaleon at 845-242-0113.

**AG PHOTOGRAPHER** - senior, family, natural cattle portraits. Sales, herd dispersals and ag event pho-

tography coverage and albums. Based in Lancaster, Pa. A Farmgirl's Dream Photography. 717-824-1320.

**BALING SERVICES - CUSTOM** 3x3 and round baling, along with individual wrapping. Out of southern Lancaster, Pa. 717-826-3775.

**REPAIRING ALL KINDS,** makes and models farm machinery, specializing in discbines, pull type harvesters and corn planters. Also general welding. We also repair older tractors. Harsue Repair, New Holland, Pa. 717-355-0715.

**BOB & MILLIE'S DISCOUNT** signs. The cheapest guys in town. Free delivery

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**COMPOSTECH LLC. IS A** local Honey Brook business, making and selling organic compost at \$30 per cubic yard. Call Dave at 610-441-5154 to schedule a pick up. Also taking horse manure for free, must be dropped off.

**LOWER SCC & IMPROVE** conception. Highly effective, 35 years of time tested results and satisfied dairymen nationwide. No withholding ever feed additive, low cost. Call AG, Inc. today. 920-650-1631. www.alphageneticsinc.com

**DAIRY PRODUCER** - would you like to lower SCC and mastitis rates, provide milking training, breach the lan-

guage barrier and improve parlor performance? Call Adolph Dossman at 240-286-8996.

**INNOVATIVE DAIRY** Nutrition - specializing in forage planning to maximize production and optimize herd health through advanced nutrition. To improve your profits, contact Matt at 717-729-4530

**REDUCED PRODUCTION?** Heat stress? High SCC? Scours? Proven effective solutions to your herd's health needs, no withholding. Call the Dairyman's Helper. 800-829-7512.

**CUSTOM COLLECTING** - Call for prices. 301-491-3154. Triple-Hil Sires.

**KANN'S MILKING SERVICE** Franklin & Cumberland Co. 30 years experience, references available. Ryan L. Kann, 717-816-1920.

**BARNs FULL? WITH 8+** years experience raising heifers, I am the solution to your problem. Space available now. Call today to discuss this opportunity. 717-860-8867.

**CUSTOM HEIFER RAISING.** Weaned calves to calving. 19 years experience. Modern housing, free stalls, AI breeding, TMR, monthly vet visits. Lebanon Co., Pa. 610-451-3006.

**GARDNER CUSTOM HEIFER** raising. 40 years experience. TMR in fenceline feeders with lockups, dairy veterinarian manages, adolescent to springers, competitive prices. 540-871-0246, dlggar@aol.com, gardnerheifers.com.

**CUSTOM HEIFER RAISING.** 300-400 head capacity. AI breeding, hauling available. We do not have state of the art facilities but are committed to an accelerated feeding program. Call for pricing. Reach us at 240-291-0286.

**HEIFER RAISING SERVICES** offering full health care program, excellent AI breeding program, activity monitor collars, balance ration, pasture for older heifers. Lancaster Co. 717-940-9435.

**CUSTOM HEIFER RAISING.** Good quality forages. Minerals and hay in TMR. Room for 150-200 head. Troy area. 570-220-4542.

**HEIFER BOARDING** - Sand bedded freestalls. Corn silage haylage and hay included. \$2/hd/day. 607-382-3633.

**HORSE BOARDING** available, Willow Street, Pa. area, Lanc. Co. 717-380-7612.

**ADAM'S HOOF TRIMMING.** 22 years of experience. 717-813-1358.

**MID-ATLANTIC HOOF** Trimming - providing farmers professional hoof care in Maryland, Virginia, Pennsylvania and surrounding states. Call Mikey Barton at 518-567-8046 today for inquiries/scheduling.

**HASTINGS HOOF TRIMMING** is looking for clients in Pa., N.Y. and Ohio. Call or text 315-283-2717 for a quote.

**CATTLE HOOF TRIMMING,** Western, Pa. Stand up chute, over 10 years in business. Looking for new clients. 814-279-7932, ask for Russell.

**TSHUDY'S HOOF TRIMMING.** Quarryville, Pa. Serving Southern Lancaster, Chester and York counties since 2003. \$11/cow, free wraps. Hydraulic tilt table. 717-917-8715.

**STAND UP HOOF TRIMMING.** Two man trimming crew, excellent cattle flow. Serving South Central Pa. and surrounding counties. Will travel for large numbers. Call Matt Weaver at 814-793-9966.

**HOOF TRIMMING** Service. 717-755-0770.

**PHILBRICK'S HOOF TRIMMING** serving western and central Pennsylvania, western New York and eastern Ohio. 814-720-0010.

New Holland Auction		HiCho & Prm		1		158-176	
New Holland, Pa. February 5, 2024		Choice	140-149	1-2	120-145	<b>Wyalusing Livestock</b>	
Cattle: 1342		Select	132-139	Calves: 588		Wyalusing, Pa. February 5, 2024	
Slaughter cattle:		Heifers:		Feeder calves:		Holstein calves:	
Steers:		HiCho & Prm	181-185	#1 Hol bulls	310-470	70-89 lbs.	1.55-4.50
HiCho & Prm	180-198	Choice	170-179	#2 Hol bulls	200-390	90-110 lbs.	1.00-4.95
Choice	170-179	Select	161-168	#3 Hol bulls	200-285	Feeders:	
Select	160-169	Slaughter cows:		Utility bulls	90-185	200-300 lbs.	1.60-2.40
Holstein steers:		Breakers 75-80% lean	93-114.50	#1 Hol heifers	200-245	301-500 lbs.	1.30-2.10
		Boners 80-85% lean	83-102	#2 Hol heifers	100-160	501-700 lbs.	1.35-1.95
		Lean 85-90% lean	73-104	Utility heifers	80-95	701-900 lbs.	.95-1.75
		Bulls:					

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from a Maryland farm. Free hauling to Amish area/Lancaster, Pa.

\$2,500 per head and above per cow

- ✓ 24,000 lb. herd average
- ✓ 1000 lbs. Fat
- ✓ 800 lbs. Protein
- ✓ SCC 100,000 – 150,000
- ✓ BAA 105 & up
- ✓ Current production 80 lbs./day

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**443-496-2605**

Free ice cream

## NEW HOLLAND SALES STABLES, INC.

Located 12 Miles East of Lancaster, PA. Just Off Rt. 23, New Holland

### DAIRY COW & HEIFER SALE

**WEDNESDAY, FEBRUARY 14<sup>TH</sup> • 10:30 A.M.**

Mature fresh cows milking over 100 lbs. and with low SCC are in demand.

All sizes of quality Holstein heifers both open and bred are wanted.

Consignors: Please send all info with truckers for the catalog.  
For more information, contact dairy reps:  
Aaron Martin, 717-445-4825 (home); Bill Hough, 973-224-0204 (cell).

REMINDER: *Thank you - N.H.S.S.*

Friday, February 16<sup>th</sup>, Special Friday evening horse sale.  
Drafts at noon and drivers at 4 p.m. Catalog closes at noon!

Sale Managed By  
**New Holland Sales Stables, Inc.**  
Barn 717-354-4341 Fax 717-355-0706 • David Kolb, Mgr. 61L

## Special Dairy Sale

Approx. 110 head sell

SALE HELD AT FISHER'S QUALITY DAIRY SALES  
3304 OLD PHILADELPHIA PIKE, RONKS, PA.

**FRIDAY, FEBRUARY 16 • 11 A.M.**

We will be selling many good, young, fresh cows and heifers, Reg. and grades, from overstocked herds and heifer raisers, *including:*

- 4 young, fresh cows and heifers from one 27,500 RHA herd. The right kind!
- 6 young, Reg., fresh cows and heifers from one 25,000 lbs. herd.
- 8 Reg., fresh 2 and 3 yrs. from one 25,000 lbs. herd. Good udders!
- 3 fresh Jerseys milking up to 80 lbs., including one 2 yr. A2A2, from one herd.

**2 Reg. Holstein bulls:**

- Bull born 12-18-22, proven breeder. Sire Magnum. Dam VG-87 2-01 365 39,390 4.1 1605 3.4 1335. 2nd dam EX-90 365 45,770 3.5 1613 3.1 1405.
- Bull born 12-19-22. Sire Alabama-Red. Dam 4-01 358 34,232 3.5 1194 3.4 1150. 2nd dam 4-05 365 27,432 3.8 1037 3.2 868.

*Plus many more good, young cows with lots of milk!  
Free chocolate milk • Not responsible for accidents*

Sale managed by: **FISHER'S QUALITY DAIRY SALES**  
Jonas Fisher • 717-768-3297  
Auctioneer - Dave Stoltzfus - AU005655 • Pedigrees - Dan Albright

**HOOF TRIMMING** - Garrett Co., Md. Tilt table. Willing to travel distances for large groups/herds. \$10/cow. Trained at Dairyland Hoof Care, Wis. Call 301-616-2195.

**HOOF TRIMMING SERVICE** - providing quality service for large and small dairy and beef herds. \$10 per cow. Graduate of Hoof Care Institute. Stand up chute. 315-573-6742.

**MACIK HOOF TRIMMING** - Beef and dairy cattle. Hydraulic tilt table. Serving Western PA, Eastern OH, Northern WV. Phone 724-345-8501.

**PROF. HOOF TRIMMING** - RSW Farms LLC. Hydraulic table, competitive rates, serving MD/PA/NY. Contact Ryan 518-935-7704 or RSWFarms@yahoo.com.

**MIKE'S HOOF TRIMMING** - Since 1988. Hydraulic table. 814-997-9021.

**PROF. HOOF TRIMMING** - call for more info/available dates. 570-690-1017.

**SHUMAN'S HOOF CARE** - Serving dairies in Northeastern & Northcentral Penna. and the Finger Lakes region of N.Y. Call Tom, 570-418-1684.

**CORRECTIVE HOOF TRIMMING** - New Tuffy -tilt table. Cow comfort, professional work. Call Sam Beiler 717-222-6180.

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- Full-fat roasted soybeans for maximum feeding value
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Chester Co., PA  
**(717) 926-4310**

**NEED YOUR COWS** clipped? Call 717-768-8345 ext 1.

**STRUGGLING WITH MICE** and rats? Try First Strike. Oregon Ag LLC. Call 717-656-0067.

**DEAD ANIMAL REMOVAL.** Call Mike at 717-855-5503.

**DEAD ANIMAL REMOVAL.** Removal of dead farm animals. 717-228-9500. M-F 8-4, Sat. 8-11 or text.

**LIVESTOCK HAULING** Local/long distance. Pa., N.Y., Ohio, Va. 814-592-2543.

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**HARVESTORE SILO REPAIRS,** extensions, and roof replacements. Call us at 717-786-6063.

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equipment to do the job. Call us at 717-644-6295.

**DAIRY SERVICE TECH** - servicing all brands of dairy equipment. South central, Pa. Wes Sollenberger, 814-505-6304.

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**RESTORING GRANDPA'S** old tractor doesn't have to cost an arm and a leg! Full service repairs and restorations. Agriculture and industrial repairs. York Co. 717-368-1354.

**FARM MACHINERY REPAIRS,** NH small square baler parts, Discbines, Haybines, rakes, feed mixers, discs (new blades), forage harvesters and more. 607-243-5896.

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**3000' Gutter Cleaner Chain**

- Patz LH CC high flite gutter cleaner chain, 280', like new
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- Large Supply of Electric Motors - New, Used, Rebuilt
- Scales, Lead Cells, Cord, etc.
- Weaverline Parts & Batteries
- Mixer Parts
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**A.R. Timmel • 716-532-2040**  
Cell 716-868-8018 or email artimmel@aol.com  
13553 North Division St., Collins, NY 14034

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**SERVICE DONE ON ALL** brands of fence energizers and battery chargers. Call Sensenig's Electronic Repair 717-445-9905 for your repair needs.

**3 Dairy Equipment**

**1600 GALLON MEULLER** milk tank. 1997 model, very good condition. \$7000 OBO. Perry Co., Pa. 717-799-3699. (2/16)

**SURGE MILKER PARTS.** Pulsators, claws, pulsation control box, pipeline washer, air cylinders for parlor gates, stainless pipeline, washline, glass pipeline, lots of other parts. Sullivan Co., Pa. 570-419-8981. (2/16)

**WESTFALIA SURGE** autotandem milking parlor. 2x4 stalls, bolt down installation, variable speed vacuum pump, plate cooler, metatrons. Everything included, all for \$8000. 570-809-6567. (3/1)

**20 DAIRYMASTER** pulsaters, takeoffs, sensors and complete claws. Will not part

out. Willing to meet within reasonable distance. Call 814-329-5176 for info.

**DOUBLE 8 WESTFALIA** Surge parlor. Meters, claws, takeoffs, pipeline, receiver and motor. Good condition. \$5000 OBO. 814-442-4327

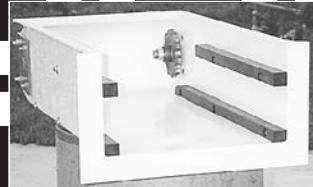
**GLASS TUMBLERS, 10 OZ.** single bulge waterers, 6 doz. boxfull, heat treated. 717-445-4463. (2/23)

**60 STURDY BUILT STALLS,** \$1600; 60 cow comfort cow mattresses, \$500; stainless steel pipeline for 60 cow tie stall barn, \$1500. You remove and haul. Call Jeremy at 717-437-5215. (3/29)

  
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**BRUBACKER'S QUALITY DAIRY SALES** LLC  
10 BROWN ROAD, SHIPPENSBURG, PA

**Thursday, February 22 @ 10:00 A.M.**  
**Special Dairy Cow & Heifer Sale**

- ★ We are expecting a good selection of fresh and fancy, 2 and 3 yr. olds out of local overstocked herds and heifer growers. Mostly A.I. sired with several good Registered cows, with most on test!
- ★ 10-12 Registered freestall / parlor cows, all with good udders, feet and legs, and lots of milk!!
- ★ Reg. 2 yr. Belmont dau. sells fresh 1/8/24! Dam VG-87 3-11 305 30,000 3.7F 3.0P! Mgd GP-83 2-02 305 22,450 4.5F 3.0P! Next 14 dams all EX back to Audrey Posh EX-93!!
- ★ Reg. 3 yr. old Warrior-Red sells fresh in 2nd lac.! 1-11 305 21,200 4.2F 3.4P! Dam VG-85 3-08 304 33,050 3.7F 3.2P!
- ★ Reg. Zeus dau. sells in 1st lac. Dam GP-81 3-00 305 20,380 5.0F 3.5P! Mgd GP-83 3-01 305 26,460 4.8F! MGGD VG-87 x 85 x 86 x 80 x 87 x 83 x 88 x Chief Faith EX-94!!
- ★ Fancy 3 yr. old (VG-85 @ 2 yr.) Ayrshire sells fresh 1/22/24 and already milking 80 lbs. on hay and grain! String of show winnings, sired by *Bigtime* and has a *picture perfect udder!* 5 gens VG or EX with 4th dam Bellevue Dunlap Be Miss Xelle EX-94,7E!
- ★ Reg. Lineback Marco dau. sells fresh 12/2/23 in 1st lac.! Dam French-Creek Attaboy Hoffman!
- ★ Reg. Lineback Jisco JB dau. should be fresh by sale time with 1st calf! \*Don't miss her!
- ★ Brandt-View sends 10 fresh cows w/ deep pedigrees & genomics, milking up to 100 lbs.!!
- ★ Also a nice selection of heifers from healthy calves to close springers!
- ★ Reg. OCD Thunder Struck dau sells due 3-23-to Pharo! Dam VG-86 2-00 365 23,120 4.1F 3.1P! Mgd Castlemont Imaking Tonya EX-90 3-00 305 30,290 3.6F 3.0P! Next 5 dams EX!!
- ★ Reg. Mystique dau sells due 4-10 to 250Ho15236! Dam VG-85 3-02 305 28,700 3.6F 3.0P! Mgd. GP-83 4-00 305 33,560 4.5F 3.4P! Next 5 dams VG or EX!
- ★ Several breeding age bulls out of good cow families! \*Reg. R+W Boeing P-Red son sells polled and proven! Dam Savage 2-10 365 33,017 4.2F 3.2P! Next 13 dams all VG or EX back to Roxy EX-97!!

**NOTE:** Looking to fill your barn with some good, honest cows to fill the tank? Come check out our selection! We're selling a great selection of dairy cattle right off the farm. All cattle vet checked and vaccinated. Trucking available.  
**Can't make the sale? You can now participate online at Cowbuyer.com.**  
For on-line questions, call Katie Shultz 717-543-7883.

Manager/Auctioneers  
Jason Brubacker Lic. AU5608  
717-729-0173Sale Barn  
Ivan Brubacker  
717-414-6657

Darryl Jones Lic. AU5194  
717-226-0776  
**COWBUYER**  
*BUYER'S MARKETPLACE*Pedigrees  
Art Kling

**PUBLIC AUCTION**  
**Lisa Walker & Doug Walker**  
**COMPLETE DISPERSAL**  
ON FARM 513 COUNTY LINE ROAD  
ACME, PA (FAYETTE COUNTY)  
**Friday, MARCH 1, 2024 • 10:00 a.m.**






7 TRACTORS, 3 SKID STEERS and FULL LINE OF EQUIPMENT & FEED  
**232 HEAD OF DAIRY CATTLE**  
(120 Freestall Cows/ 112 Heifers)

Plus complete line of farm equipment.  
**TRACTORS:** Fendt 516, MF 8480, MF 8280, MF 7495, MF 2675, Case IH 5250, Case IH 75  
**SKID STEERS:** '24 Cat 232D3 – 600 hrs., Gehl R190, Gehl 4840.

Watch next week for full listing.

Online bidding at  **Fraleys Live**

  
1515 Kepner Hill Rd.  
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**7X10' CONCRETE H FEED** bunks, \$300 each; 25x12' headlocks, \$150 each. 724-309-1990. (2/23)

**4' X 6' COW MATS. GOOD** mat for the money and easy to install. \$80 each, including hardware. Call 717-304-6684.

**USED MILK TANKS** - 375 gal. Milkeeper; 600 gal. Mueller M; 800 gal. Mueller OH; following tanks are storage only: 1500 gal. Mueller O; 800 gal. O. T. H. Horning. 717-438-3104.

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**KISH VALLEY DAIRY SALES**  
*Located on corner of S. Walnut St. & Front Mountain Rd., Belleville, PA.*  
**MONTHLY CONSIGNMENT DAIRY SALE**  
**3RD FRIDAY OF EVERY MONTH**  
**\*\*\*AFTERNOON SALE\*\*\***  
**Friday, February 16 at 1 p.m.**  
*\*\*Please have all consignments in by 10:30 a.m. Friday.\*\**  
**Fresh cows, springers,  
bred & open heifers, service-age bulls**  
*Other consignments are welcome!*  
**Lunch stand and restroom facilities at ringside.**  
FOR MORE INFO: **SHERMAN L. GLICK** 717-935-5195  
717-483-6565  
AUCTIONEER: **DON CHESNEY - AU-005039**  
Michael P. Yoder, Pedigrees 717-437-5846

**BI-MONTHLY DAIRY SALE**  
**Tuesday, February 13, 2024**  
Cows @ Noon • Heifers to follow  
Expecting A Nice Selection of Open and Bred Heifers, Springers, Fresh Cows, Dry Cows and Bulls  
Receiving cattle until 8:00 p.m. Monday evening OR Tuesday morning until 10:00 a.m.  
Cattle vet checked at sale barn.  
**CONSIGNMENTS WELCOME!**  
**MIDDLEBURG LIVESTOCK AUCTION**  
3 miles East of Middleburg, Pa. on Rt. 522  
P.O. Box 185 • Middleburg, Pa. 17842  
**570-837-2222**  
Every Tuesday: Hogs - 1:00 p.m.; Feeder Cattle, Calves, Goats, Sheep and Lambs - 2:00 p.m.; Fat Cattle (Steers, Bulls & Cows) - 5:00 p.m.; Farmers & Flea Market - 8:00 a.m. to 2:00 p.m.; Hay Auction - 11:30 a.m.; Produce Auction - 11:45 a.m.; Poultry/Small Animal Auction - Noon.  
#AH1783

**4 Dairy Cows**

**CERT. ORGANIC COWS.** 570-250-1725. (2/23)

**BUYING AND SELLING** dairy herds, heifers and service bulls. Aaron Coons, 717-816-4118.

**JUST FRESH, 1ST LACTATION** Reg. Holstein cows. Good quality, well grown animals. 3-4 generally avail. each month. 570-297-5118.

**5 Heifers & Calves**

**3 HOLSTEIN HEIFERS** bred to Reg. Hereford bull, due this spring. \$1450 each. Sullivan Co. Pa. 570-419-8981

**3 BREEDING AGE** Holstein heifers. 2 Delta Lambdas, 1 Renegade. All out of Excellent cow families with high milk production. Call for more details. 717-809-3068.

**6 Dairy Bulls**

**A2A2 REG. HOLSTEIN** bull. Shottle grandson. Dam 25,000 lbs. with 4.4 fat. 2nd dam 24,500 lbs. with 5.0 fat. Ready for heifers. \$1950. Martin-Dale Holsteins, Lancaster, Pa. 717-445-6548. (2/23)

**PROVEN 2 YR. OLD R&W** polled Holstein bull. Sired by Luck-E Apex x 87 pt Ladd-P. Delivery available. Perry Co., Pa. 717-799-3699.

**B&W AND R&W POLLED** homozygous Holsteins, A2A2. Some genomically tested also. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

**WANTED** - Reg. Jersey bull, 12-15 mos. old. Call 856-478-2942.

**REG. HOLSTEIN BULLS** for sale. Ar-Joy Farms, Cochranville, Pa. 610-637-7423.

**HOLSTEIN BULLS** ready for free stalls and younger. High genomic tested bulls from contract matings and high type cow families. 610-932-6062. Call between 8:00-8:30 a.m.

**BULLS FOR SALE & LEASE** - Reg. Holsteins, any age out of dams with records to 30,000M, 1200F. Stump Acres. York Co. Call 717-792-3216.

**7 Semen, Embryos**

**MVE SC 33/26** semen tank. \$650 OBO. 223-216-0160.

**4 #1 FEMALE EMBRYOS** from a conventional flush. Sired by Unstoppabull. Tat-too dam is maternal sister to Crushabull. Already VG-88 at 2-05. 301-988-1057.

**HELSEL-HILL HAS** expanded. Call or text Keith Helsel for No Bull sires, Blondin sires, Resolution-Red, Furnace Hill Zas Endure, and more. 814-515-5455.

**CUSTOM COLLECTING** - WE custom collect your bull

at our facility. Semen is processed with high quality standards at very competitive rates. We also offer short-term housing options during collection. Triple-Hil Sires 855-955-2100.

**DONEGAL-CREEK BAXTER** Pedro-ET, reg # 139932533. He is EX-94 AAA (4352). From 5 EX dams- 94, 90, 91, 91 & 95. Dam is 94 pt. Outside daughter, still in herd at 10 yrs. old & looks half her age. Sire stack is Baxter, Outside, Rudolph, Conquest, Starbuck, Citation R, Elevation. Very well balanced bull siring the right kind. Strength with dairyness. High productive life, low SCC, high conception. Early daughters are milking great & look better than their dams. Priced at \$14 for 20 units or more. Joe Wivell 717-471-5260.

**9 Equipment & Machinery**  
**KUHN 3130 MIXER** wagon and Master Mill hammer mill. Good shape. 814-282-5239. (3/1)  
**NEW HOLLAND 258** hay rake. Ground drive, one owner, always stored inside, very good condition. \$3100. Sullivan Co., Pa. 570-419-8981. (2/16)

**CLAAS FORAGE** harvester 2012 Jaguar 930 494-Series, 4WD, 410HP, 2660 cutter hrs. KP Inspected with warranty. Call for details. \$138,000 or \$155,000 with 6-row head. 717-400-7917. (2/23)

**SELF-PROPELLED** forage harvesters and heads available.

able. Claas, John Deere and New Holland. Visit www.cvfequipment.com or call 717-400-7917 if looking for a particular model.

**RISSLER 1 YARD** self-unloading skid loader bucket with 8" unload auger. Call 717-463-9731.

**FOR RENT: E RISSLER 330** trailer TMR mixer, \$30/day; IH Rissler 510 TMR cart, \$10/day. Delivery avail. Myerstown, Pa. 484-793-2179.

**ROOFERS BUGGY-RENT** for \$125/day or \$500/week. Lancaster Co., Pa. Call 717-808-4155.

**10 Feeds**

**DAIRY QUALITY RYE** silage. Keep the milk flowing with consistent feed, 61% M. Test available. High sugars. \$85 at bag. Southern Lancaster Co., Pa. 717-629-7260.

**1ST, 2ND & 4TH ALFALFA** tested, 3x4x8' Chinook dried straw. Delivered or FOB. 610-767-2409, heidelhol-lowfarm.com.

**BUYING DAMAGED GRAIN.** Trucking is available. Call 717-575-5197.

**CERTIFIED ORGANIC KELP** meal. Redmond minerals. Dealers available in select areas. Hess Farm Supply. 717-354-9492.

**FASTRACK** - Improve milk production, increase feed utilization and improve herd health with Fastrack direct fed microbials. Contact Karl at 740-504-2859 or email klbss@columbus.rr.com.

**11 Hay**

**LARGE SQUARE BALES**, 3x4x8 bales that weigh 1100 lbs. 1st and 2nd cutting timothy/orchard grass mix. Very good quality hay. Sullivan Co., Pa. 570-419-8981.

**ALFALFA BALEAGE**, 4x4 wrapped round bales, \$50 each. Also, small square bales alfalfa or grass, various prices. Richard Trinca, 814-349-8010. (3/29)

**CERT. ORGANIC 1ST, 2ND** and 3rd cutting balage in tubes; 4x5 dry round bales

heifer dry cow hay. Delivery available. 570-250-1725.

**HIGH QUALITY 1ST & 2ND** cutting grass hay, 3x3x7 bales, low potassium. #1 hay, tested. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

**CERTIFIED ORGANIC** mixed grass and clover hay. Call from 7a.m.-4 p.m. 717-463-9731, leave message.

**ROUND BALES OR LARGE** squares. Delivered by ton loads. Coons Farms. 717-816-4118.

**HAYBUSTERS** - Dairy and beef quality alfalfa, low K hay and straw. Large and small squares. Call Mark at 800-371-7928, or visit www.haybusters.com.

**12 Straw & Bedding**

**HIGH CALCIUM BARN DRY.** Get excellent traction in your barn and benefit from your land. 34% calcium. 50 lb. bags. \$115/ton. 717-368-2826. (2/23)

**CHOPPED STRAW** in 3x3x6 bales. Good for bedding or TMR mixers. Available now. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

**HIGH QUALITY SAWDUST** available for delivery. Great sawdust for dairy and beef cattle. Call 301-334-6212 for delivery range, pricing and availability.

**USE BALED SHAVING** in your dairy barn. You'll love this very fine pine bedding. \$5.50/ 40 lb. bag. 610-273-3602.

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