

Farmshine • Volume 46, Number 25 • \$20 one year

Mailed the day before →

February 21, 2025







Hank Sellers



Colton



Emily



Josie Smilev



Isabella Mansingar



Cameron Harrington



Grant



Kimbe



Elyse Mead



Katheryn



yn Eric cker Mowr

Pa. Holstein Juniors receive 'DJM' distinction

GETTYSBURG, Pa. — The Pennsylvania Holstein Association recently recognized 12 Junior members from across the state as semi-finalists in the Distinguished Junior Member (DJM) contest. Selected in three different age groups, the finalists and winners were:

Senior division: Announced as winners were Katheryn Longenecker, daughter of Doug and Yvette Longenecker, Blair County; and Eric Mowrey, son of Craig and Robin Mowrey, Jefferson County.

Both finalists completed a thorough book listing their accomplishments in Holstein activities, schoolwork, community involve-

ment, leadership and their ideas of the future in agriculture and the Holstein industry. They also had to furnish a resume and multiple video presentations highlighting their ideas on the future of the dairy industry and how our industry can better relate to Holstein breeders and the consumers who use our products.

Both finalists were also interviewed by a panel of judges, who then combined their achievements, video information and interview scores.

Intermediate division: Grant Yoder from Mifflin County, the son of Michael and Maria Yoder; and Adams Countian Elyse Mead, the

daughter of Rachel Mead, were recognized as winners from among six semi-finalists in the division. Contest criteria were very much the same as for the senior division.

The other four semi-finalists were: Cameron Harrington of Crawford County Kimber Hough from Centre County Isabella Mensinger of Luzerne County Josie Smiley from Somerset County

Elyse and Grant will have their books submitted for the National Young Distinguished Junior Member Contest sponsored by Holstein USA Inc.

Junior division semifinalists were: Colton Uber from Crawford County Emily Couch of Huntingdon County
Hank Sellers from Lebanon County
Peter Eberly from Lebanon County
Named as winners were Emily Couch

daughter of Travis and Rebecca Couch and Hank Sellers, son of Kraig and Meranda Sellers.

Contestants were selected based on a scrapbook listing their activities and involvement in Holstein work, school, and community activities and leadership positions. They also completed a story highlighting their work on the home farm, telling what some of their future plans will be. In addition, they were interviewed by a panel of judges.



The junior division champion Dairy Bowl team consisted of Madalyn Troutman, Emma Heagy, Georgia Sellers and Evelyn Maulfair.

Coming out on top in the senior division of the Dairy Bowl contest was the Centre County team: Alex Coursen, Faith Wolfe, Dr. Bob Cloninger, coach; Jillian Anderson and Kurtis Houser.



Dairy Bowl contests won by Centre County and Lebanon County teams

GETTYSBURG, Pa. — The Pennsylvania Junior Holstein Dairy Bowl contest, held during the Pennsylvania Holstein Convention earlieer this month, had 25 teams competing in two age divisions; 13 junior division teams and 12 in the senior division.

In the senior division, the team from Centre County made up of Alex Coursen, Faith Wolfe, Iillian Anderson and Kurtis Houser and

coached by Dr. Bob Cloninger won the contest. Placing second was a team from Susquehanna County made up of Aiden Empet, Chelsea Empet, Ian Briechle and Selah Lewis; coached by Dr. Mike Kowalewski and his wife. Michelle.

In the junior division, the A team from Lebanon County won top honors. Made up of Emma Heagy, Evelyn Maulfair, Georgia Sellers and Madalyn Troutman, they were coached by Chad and Sara Horst, Daniel Kitchen, Colin Lentz, Harper Sellers, and Paige Peiffer. Placing second was the team from Perry County consisting of Ben Cornman, Greg Loy, Owen Brofee and Vance Brofee Coaches were Dr. Jim Osborne and Harrison Boaz.

The Penn State Dairy Science Club coordi-

nates, writes the contest questions, and supplies the volunteer help to run the contest. Additionally, volunteer judges from Penn State University and the dairy industry assist with with the contest each year.

The winning teams will represent Pennsylvania in the National Holstein Dairy Bowl Contest to be held during the National Holstein Convention in Missouri in June.

PERIODICAL • DO NOT DELAY

Animal care workshops 12
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Market Moos 13

THE WEEKLY DAIRY FARM FAMILY MAGAZINE





"Udder Comfort™ works wonders for our fresh cows or mastitis flareups. For fresh cows, we apply it after each milking until edema is out," says Peter Bartz of BA-HA Dairy, Glenbeulah, Wisconsin. He enjoys seeing the next generation growing the business for the future. He visited our booth at the 2024 World Dairy Expo with two granddaughters, who are the 4th generation on the farm. His daughter Chelsea loves crossbreds, and their 350 milking cows average 33,000M 4.2F 3.6P, with 77,000 SCC.

"Udder Comfort absolutely plays a role in our milk quality. We use it on any questionable cow. They come right back around, and it brings SCC down. Our treat time is cut. Edema is cut. It just works," Peter explains.

"We tried other products, but did not get the results we wanted or were used to. That's why we have continued using Udder Comfort for 20 years," he shares.

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New dairy report added to CDE risk management tools

HARRISBURG, Pa. - The Center for Dairy Excellence has launched a new monthly podcast, titled "Dairy Report Rundown," as part of its "Protecting Your Profits" risk management resources. In these short, 10-minute podcast interviews, a different guest speaker will be invited each month to unpack dairy market trends, give real-world insights, and offer practical takeaways on risk management to help dairy producers and industry professionals stay ahead in an ever-shifting market

In the first installment of the Dairy Report Rundown podcast that was published in January, Nicole Colgren, sales director with Total Farm Marketing, talked through the December 2024 USDA Milk Production and Cold Storage reports. She covered the significance of the reports, key takeaways, external influencing factors, and what she believes the future holds for dairy.

"Looking at both [the milk production and cold storage] reports together helps paint a picture of how much product we have available at each stage of processing. The stages include everything from milk being produced at the farm level, all the way to the end product that can be sold to the consumer. Fluctuations at any point in that continuum can signal the market and impact the milk price overall," Colgren shared in the January podcast.

The following resources are available to producers and dairy industry professionals:

- Monthly: The 10-minute "Dairy Report Rundown" mini podcasts will be published at the end of every month. The next podcast will be released at the end of February, featuring Zach Myers from Maola Local Dairies to dig into the dairy market reports that shape our industry.
- Bi-monthly: For a deeper dive into dairy markets and risk management approaches, the Center will continue to host its "Protecting Your Profits" webinars, featuring a wide range of guests and speakers, every other month. The next webinar will be held in
- · Weekly: Dairy producers and industry professionals can sign up to receive copies of the Center's weekly Markets & Management and Dairy Week in Review updates via email each week at no cost. Visit www.centerfordairyexcellence.org/subscribe to sign up.



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How will DOGE review of USDA impact dairy? It's complicated

By SHERRY BUNTING Special for Farmshine

EAST EARL, Pa. – Upon reading the USDA news release about the 78 terminated contracts totaling \$132 million, as identified in the ongoing review by the Department of Government Efficiency (DOGE), we noticed only 10 examples were given, totaling only \$4.21 million. Reports had surfaced about Conservation Districts receiving project or program termination notices via email, and a few farmers communicated their concern about frozen funding or cancellation of grant reimbursements. So, we looked into it.

One email notice that Farmshine was able to view, dated Feb. 14, for a project in a Colorado Conservation District, stated the reason in the subject line: "The project no longer effectuates agency priorities regarding diversity, equity, and inclusion programs and activities."

However, the notice clearly stated that final payments would be made on the terminated projects as long as the final reports and final payment requests are submitted within 120 calendar days of the notice. After that time has passed, funds would not be available for those grant reimbursements.

Meanwhile, because of general concerns shared by a few farmers over conservation project reimbursements, we emailed the USDA press office on Feb. 18, as follows:

"A few farmers have communicated about canceled contracts or frozen funds related to conservation projects, some in which projects were started or planned, and these farmers were expecting reimbursement through grants. The news release about the \$132 million in canceled contracts lists 10 things as examples outside of the core mission of USDA, but these examples only total \$4.21 million, not \$132 million. Where can we find a list of the balance? Please provide information on the remaining canceled contracts in this \$132 million total."

The press office turned our request over to the Freedom of Information Act (FOIA) officer at the USDA Farm Production and Conservation Business Center, who promptly responded by email on the very same day, Feb. 18, directing us to a government information specialist who could help us file an official FOIA request.

The specialist answered our call on the first try, on the same day (Feb. 18). Our official FOIA request was modified to seek a listing of the 78 terminated contracts referenced in the USDA press release. This experience runs contrary to what some in the mainstream media have reported about FOIA officers being "gone."

While the government information specialist cannot answer abstract questions, indications are clear that the conservation projects through EQIP and NRCS – that are attributed to the farm bill – are not included in the contract terminations.

However, the Climate Smart projects under the Inflation Reduction Act (IRA) are included in what's 'on hold' for review.

Dairy check-off targeted

We also learned from other sources that commodity checkoff programs are part of the broader DOGE review of all USDA activities for the purpose of evaluating, and potentially reforming both spending and policy in agriculture.

The dairy promotion and research program, funded by the 15 cents per hundred-weight checkoff, is one of 22 such mandatory commodity programs overseen by USDA AMS. According to repeated statements by dairy checkoff leaders over the past five years, this oversight involves USDA AMS reviewing all checkoff-funded activities, including representation by USDA staff in all DMI meetings "even conference calls."

This comes at a cost. Of the 2022 and 2023 financial statements available for Dairy Management Inc (DMI), National Dairy Promotion and Research Board (NDB) and the consolidated United Dairy Industry Association (UDIA) and National Dairy Council (NDC), only the NDB listed USDA Oversight as a line item under its operating costs, totaling just under

\$1 million annually, along with a collections and compliance line item totaling just over \$500,000.

How might the DOGE algorithms decipher these costs and engagements, given both USDA and DMI have at one time contracted with NGOs like World Wildlife Fund (WWF), which has the published playbook of leveraging the supply-chain of 300 to 500 companies that control 70% of consumer food choices to move the much larger number of food producers and food consumers toward implementing their sustainability goals — with a focus on biodiversity, climate, and their particular take (and flawed math) on the methane emissions of cattle.

We already know that some contracts with NGOs in other departments of the federal government have been terminated through the DOGE reviews, according to repeated press reports.

What may we learn from the DOGE process on potential entanglements in the USDA realm of checkoff oversight?

FOIA requests cannot answer such abstract questions, but they can be filed to use specific facts for retrievable documentation.

To-date, there have been no indications that the USDA AMS administration of the Federal Milk Marketing Orders are part of the DOGE review; however, it's possible, depending on how these FMMO administration costs are allocated.

According to the Congressional Research Service, the 1937 Agricultural Marketing Agreement Act gives USDA several authorities that are administered through Dairy Programs under AMS, and associated federal costs "are partly covered by an assessment levied on handlers (then often passed down as deductions on farm milk checks) at no more than five cents per cwt.

PFB will host crop damage webinar with Pennsylvania Game Commission, Feb. 27

CAMP HILL, Pa. — Pennsylvania Farm Bureau's Wildlife & Fisheries Committee will host a crop damage mitigation webinar with the Pennsylvania Game Commission on Thursday, February 27, starting at noon.

This is a follow up to last year's webinar that covered programs farmers can use to thin out deer herds. New this year, discussion of enhancements that the Game Commission has proposed for these programs. These proposed program enhancements were ad-

vanced at the January Game Commissioners meeting and will be voted on during their April meeting.

Your questions and comments at the conclusion of the webinar will help Pennsylvania Farm Bureau and the Game Commission properly review these proposed changes.

If you wish to register or have any questions prior to the webinar, please email Justin Clapper at jdclapper@pfb.com

Zoom links will be sent out the morning of the webinar.



ANNUAL AGRICULTURE SEMINAR!

DATE: Friday March 7, 2025

TIME: 8:30am - 2:30pm

:30am - 2:30pm

LOCATION: Lebanon Valley Expo Center 80 Rocherty Rd., Lebanon, PA 17042

AGENDA

8:30 - 9:15: Coffee and Donuts

9:15: Opening Comments/Welcome

9:15 - 10:15: "Where are Dairy Prices headed in 2025?" by Kathleen Wolfley

of Ever.Ag

10:15 - 11:15: "When is the Best Time to Transition My Farm?" - Panel consisting

of Fred Weaver CPA, EA, James Clark Esquire, Dara Bachman EVP, President, Fulton Private Banking. Moderated by Stephanie Shirk,

Director of PA Agriculture Business Development Center

11:15 - 11:30: Break

11:30 - 12:15: "Will the Drought Continue?" by Eric Finkenbinder,

Chief Meteorologist ABC-27

12:15 - 12:30: Comments from Fulton Bank Senior Management

12:30 - 1:30: LUNCH

1:30 - 2:30: "The Economic Pulse of Agriculture" by Dr. Dave Kohl

LUNCH WILL CONSIST OF:

Barbecued Bell & Evans Chicken prepared by Kauffman's Bar-B-Que Chicken, Baked Potato, Cole Slaw, Cake and Way-Har Ice Cream

Please RSVP no later than February 28th by sending an email to Tyler Shannon at tshannon@fultonbank.com or leave a message by phone at 717-274-6523.



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4 — Farmshine, Friday, February 21, 2025

Rollins confirmed as USDA Secretary; aggressive agenda already unfolding

By SHERRY BUNTING Special for Farmshine

WASHINGTON, D.C. – The U.S. Senate confirmed Brooke Rollins 72-28 on February 13th as the 33rd Secretary of Agriculture. She is the second woman to lead the USDA and was sworn in on Valentine's Day, addressing a gathering of over 400.

Rollins pledged to bring greater efficiency to the USDA to better serve farmers, ranchers and the agricultural community.

"We welcome the DOGE efforts because its work makes us better, stronger, faster and more efficient," said Rollins of the review of USDA already underway by the Department of Government Efficiency (DOGE), headed by Elon Musk.

She announced an end to identity politics, pledging equal dignity.

Rollins also said the USDA will be "returned to its basic purpose," with a focus on its core missions of supporting American farming, ranching, and forestry.

In a Feb. 14 news release, Rollins noted that the DOGE review continues to be comprehensive and announced the first tranche in a series of reforms.

USDA is currently reviewing more than 1000 contracts for possible termination. The department has already terminated 78 contracts, which totaled more than \$132 million. Some of these contracts were proposed procurements that were discontinued before they went into effect, according to the news release.

The news release gave 10 examples of terminated contracts, which totaled just \$4.21 million. Ending Politico subscriptions at \$2.77

million, represented the bulk of the money in the examples. Other items listed ranged from \$30,00 to \$300,000, such as Diversity, Equity and Inclusion

(DEI) 'onboarding' specialist, Diversity Dialogue Workshops, a Brazilian Forest and Gender Consultant, a Women and Forest Carbon Initiative Mentorship Program, an international training and education for women to increase their participation in climate change adaptation, and a Central American Gender Assessment Consultant.

Rollins also rescinded all DEI programs, including 948 employee trainings focused on DEI, Environmental Justice, and gender ideology.

The Department is pursuing an aggressive plan to "optimize its workforce by eliminating positions that are no longer necessary, bringing its workforce back to the office, and relocating employees out of the National Capital region into our nation's heartland to allow our rural communities to flourish," she said.

On her second (Feb. 15), Rollins met with farmers at the Championship Tractor Pull in Kentucky, then traveled to southwestern Kansas on Monday (Feb. 17) to tour dairy and beef operations and have a producer roundtable with Senator Roger Marshall, M.D., prime sponsor of the Whole Milk for Healthy Kids Act in the U.S. Senate.

Reform of the Dietary Guidelines was mentioned in a tweet from these discussions, something Secretary Rollins will work on jointly with HHS Secretary Robert F. Kennedy Jr., also confirmed on Feb. 13 in a narrow Senate vote.

At the Top Producer Summit in Kansas City, Mo., Tuesday, Feb. 18, Rollins addressed expanding trade access and cutting regulatory red tape for farmers. She also announced looking toward federal policy to prevent China from buying U.S. farmland.

USDA Secretary Rollins was also appointed this week by the Trump Administration to work together with National Economic Council Director Kevin Hassett – collaborating with scientists and global experts – to spearhead a new avian influenza strategy that moves away from mass euthanization of infected poultry flocks to prioritize enhanced biosecurity measures and medication to control spread.



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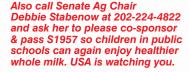


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Details shared about DMI's 'Milk Molecules Initiative'

By SHERRY BUNTING Special for Farmshine

STATE COLLEGE, Pa. — Forward-looking presentations from farm to processing and promotion were highlights of the 20th Pennsylvania Dairy Summit attended by over 350 people at the Penn Stater Conference Center Feb. 5-6.

Many questions and much discussion came from the general session panel on the second day, titled "Emerging Market for Fluid Dairy: Aseptic Milk and Milk Molecules Maximization."

Sponsored by American Dairy Association Northeast (ADANE), it was presented by Paul Ziemnisky, the head of wellness, innovation and business development for Dairy Management Inc (DMI), and Rebecca Shaw Pfeffer, brand manager for Maola Local Dairies -- positioned as "embracing innovation and pursuing new market opportunities for fluid milk."

Several attendees expressed how uplifted they were by this presentation. Others had thought-provoking questions that were not entirely answered.

DMI has had a 7-year partnership with the industry through the Fluid Milk Innovation task force's response to fluid milk demand "that has struggled." The response has focused on milk molecule separation for value-added growth — all of which starts with extended shelf life (ESL), ultra-pasteurized, aseptic, shelf-stable milk, as the base beverage or gateway to the opportunities.

The bottom-line is dairy checkoff is focused on guiding the industry into new spaces in the beverage category, such as health and wellness. DMI develops concepts and prototypes to help guide industry investments, using its proprietary artificial intelligence (AI) database to "unlock the growth

FISHER& THOMPSON



Paul Ziemnisky reported that DMI has implemented the Milk Molecules Initiative, or MMI, which focuses on the functional benefits in milk and uses their proprietary AI model to accelerate research and development to identify the molecules, create prototypes, and bring to market health and wellness branded value-added dairy beverages, using ESL shelf stable milk as the base.

Composite photo by Sherry Bunting

opportunities."

Ziemnisky reported that DMI has implemented the Milk Molecules Initiative, or MMI, which focuses on the functional benefits in milk and uses an AI platform for dairy research and development.

He said DMI's AÎ model has identified 6300 molecules in milk, and the MMI is just getting started on what to target, and how.

"We are seeing growth in ultra-pasteurized and value-added, and we are taking our space back with the molecules and magic of milk," said Ziemnisky, who oversees DMI's domestic growth programs, much of it hinging on checkoff-funded health and wellness research, including 41 active projects with Mayo Clinic.

Part of this work is identifying the health and other associations linked to specific molecules, like lactoferrin. "We identify them and size the trends to see how to attack the

LelyCenterMidAtlantic

spaces," he said.

MMI is the innovation plan to get dairy past the 15% it currently holds of the \$159 billion retail beverage category. To that end, Ziemnisky talked about changes in technologies that DMI is working on to "take advantage of the bioactives in milk through separation and put them back in milk or other products, using AI to accelerate our learning, faster."

He confirmed \$10 billion in new processing coming online in the U.S. in the next two years, saying "a lot of this is in the fluid milk space, using filtration and separation for functionality."

DMI has broken the market into three categories: snacking and entertainment, vital performance, and clinical cuisine. Ziemnisky spent much of his time on the latter as the new and growing 'food as medicine' trend.

He talked about DMI partnering with the

Calm App to produce a prototype that would add the separated molecule of tryptophan to ESL milk, for a prototype 'calm' or 'sleep' beverage.

However, Ziemnisky spent much of his time talking about the lactoferrin molecule and the technology to encapsulate and separate it during dairy processing to be added to milk to make "immunity milk" with a Very Well brand prototype.

He talked of Nestle's new ESL lactose free milk, marketed as high protein, low sugar, called *Pioneer Pastures*, and available only at Target, as well as DFA's new *Milk 50* beverage as slim and fit.

He talked about how shelf-stable milk is the vehicle to deliver wellness or vitamin claims, like has been done with water drinks.

DMI is also working on bringing MMI into the arena of competing with bone health supplements in the vitamin aisle.

"We've baked the cake and are looking for the products to use this technology to steal market share from these areas," he said.

"We're looking at the molecules in the whole milk matrix," he explained, highlighting lactoferrin with 1758 health associations in the scientific literature.

"But you'd have to drink 20 glasses of milk, so we'll take it out and put it back into one glass of milk and call it 'immunity milk,'" he said

In fact, DMI has created a 'family tree' of milk's natural bioactives to then pick channels, to size the growth potential, design prototypes, and look for partners.

According to Ziemnisky, DMI has 46 proposals for women's health, alone, and there is talk of building lactoferrin processing capacity as this molecule is also being looked at for beauty and skin health.

"But we have to make sure it doesn't lose turn to page 7

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New scholarship offered; applications due March 17

LEBANON, Pa. - The Alletta Schadler Community Service/ Engagement Award is a Penn State Extension award opportunity in Lebanon County. Applications must be submitted by March 17th.

The \$500 (minimum) award will provide support to an outstanding volunteer in Lebanon County who is pursuing a degree, continuing education, or professional development in the family and consumer sciences area. This includes areas such as, but not limited to: apparel design, textiles and merchandising, dietetics, food and nutrition science, food safety, public health, health education, hospitality, culinary management and child and adolescent development.

The award is named for Alletta Schadler (Letie), who served as home economist, family living agent and County Extension director with Penn State Extension in Lebanon County from 1969 thru 1999. In 1974, she was appointed the first female County Extension director in Pennsylvania. Her main program focus was food and nutrition, food safety and food preservation but she also worked in the areas of leadership development, textiles and clothing and home management.

The scholarsip application form is available from the Extension office at 2120 Cornwall Road, Suite 1, Lebanon, PA 17042 or online at https://extension.psu.edu/alletta-schadlercommunity-serviceengagement-award.

For more information on the award, contact Lori Klein at 717-639-3581 or lap5982@psu.edu.

Consignments invited

LANCASTER, Pa. — The 17th edition of the "GTPI/Type Sale" is scheduled for Friday, April 4, at 11 a.m., at the Landis-MRK barn, Route 272, north of Lancaster. Sale selections have been ongoing since the first of the year.

Sale manager Bob Landis says sale attendees can expect to see the highest quality, young, full pedigree cows and bred heifers, many of which will be able to compete at high levels of competition. Show-age calves sell from today's popular sires as well as choices of flush and embryo lots. The "GTPI/Type Sale" series has produced many national and state show winners as well as high genomic stars over the years, and this year will be no exception.

Sale selections are coming in beautifully and will be ongoing until March 10th.

Please contact Bob Landis at 717-413-1232 or Daniel Brandt at 717-821-1238 to consign to the sale.



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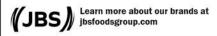


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503 School Rd Denver, PA 17517 Tuesday & Thursday 9 a.m. - 2:30 p.m.

Contact Doug Musser: (267) 371-9824



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Auction Guide

FEB. 25, Cashell Online Estate Auction, Shippensburg, Pa. Sale managed by Hurley Real Estate &

FEB. 26, 10:30 a.m. Dairy Cow & Heifer Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

FEB. 27, 10 a.m. Glad Ray Farms Reg. Herd Dispersal, Brubacker's Quality Dairy Sales, Shippensburg, Pa. Sale managed by Brubacker's Quality Dairy Sales.

MARCH 6, 10 a.m. Know What You Buy Heifer Sale, Middletown, Pa. Sale managed by Pa. Holstein

MARCH 8, 11 a.m. Hard Core Selection Sale VIII, Fraley's Dairy Complex, Muncy, Pa. Sale managed by Fraley Auction Company.

MARCH 14, 1st Impressions At The Interstate IV. Sale co-managed by Interstate Heifer Care & MD Hillbrook.

MARCH 18, 11 a.m. Spring Opportunities at Pine-Tree II, Brown Swiss &

Jersey Edition, Wooster, Ohio. Sale managed by Modern Associates

MARCH 22, Spring Premier All-Breed Dairy Sale, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

MARCH 22, 11 a.m. DVU Green & Gold Sale, Doylestown, Pa. Sale managed by Pa. Holstein Association.

APRIL 4, 11 a.m. GTPI-Type Sale, Leola, Pa. Sale co-managed by Landis Marketing & Daniel Brandt Pedigrees & Marketing.

APRIL 12, 11:30 a.m. Pride of Posthaven Reduction Sale, Hobart, N.Y. Sale managed by Hosking Sales.

APRIL 19, Annual Machinery Auction, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

JUNE 14, 12 p.m. Cheers To Thirty Years Of Hosking Sales, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

Dairyman's Datebook

FEBRUARY 22, 8-10 a.m. Ashland County Ohio Farm Bureau member appreciation breakfast, Ashland High School Cafeteria, 1440 King Road, Ashland.

FEBRUARY, 22, 1:30 p.m. lowa Holstein Association annual meeting; awards banquet at 7 p.m., Promiseland Winery, 39053 Great River Road, Guttenberg.

FEBRUARY 22, 6:30 p.m. Maryland Dairy Shrine Dinner, Howard County Fairgrounds, 2210 Fair-grounds Road, West Friendship.

FEBRUARY 25, 9:30 a.m. King's AgriSeeds meeting, Jefferson Ruritan Center, 4603B Lander Road, Jefferson, Md.

FEBRUARY 25, 9:30 a.m. Dairy housing workshop in Tioga Co., Pa., at Home Comfort Restaurant, 1131 State Route 49, Westfield.

FEBRUARY 26, 7 p.m. Beef growers meeting, Westmoreland County Extension Office, 214 Greensburg-Donohoe Road East, Greensburg, Pa.

FEBRUARY 27, 7 p.m. Beef growers meeting, Mercer County Extension Office, 463 North Perry Highway, Mercer.

MARCH 1, 8-10 a.m. Medina County Farm Bureau in Ohio invites members and prospective members to their Member Appreciation Breakfast at the Medina County Schools Career Center, 1101 W. Liberty Street, Medina.

MARCH 4, 9 a.m. to 3 p.m. Animal care workshop at the Cum-

berland County Extension Office, 310 Allen Road, Carlisle, Pa. Optional dairy farm tour: Stover Farms.

MARCH 4, 9:30 a.m. Dairy housing workshop in Bradford County, Pa. at the Park Hotel & Brewing Company, 127 Troy Street, Canton.

MARCH 6, 9 a.m. Agricultural Veterinary Associates client ap-preciation luncheon at Shady Maple Baquet & Event Center, 129 Toddy Drive, East Earl, Pa.

MARCH 7-8, Ohio Holstein Association convention and annual meeting, Best Western Hotel, 243 East Liberty Street, Wooster.

MARCH 9-11, National Farmers Union convention, Omni Oklahoma City Hotel, 100 West Oklahoma City Boulevard, Oklahoma City.

MARCH 11, 9 a.m. to 3 p.m. Animal care workshop at the Lan-caster Farm & Home Center, 1383 Arcadia Road, Lancaster, Pa. Optional dairy farm tour: Franklin View Farms LLC.

MARCH 11-12, PDP's Cornerstone Dairy Academy, Alliant Energy Center, 1919 Alliant Energy Center Way, Madison, Wis.

MARCH 13, 8:30 a.m. Western Pennsylvania Grazing Conference, Trinity Point Church of God, 180 West Trinity Drive, Clarion.

MARCH 15, 8-10 a.m. Wayne County (Ohio) Farm Bureau Member Appreciation Breakfast at The Connection Conference and Event Center, 1034 Country Club Drive, Wooster.

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Orange County, N.Y. 4-H Sale needs consignments by Mar. 15

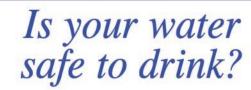
MIDDLETOWN, N.Y. - The 27th Annual Orange County 4-H Calf & Livestock Sale is set to take place on Saturday, May 10. Consignments must be committed by March 15th.

The sale also provides an evening for local dairy and livestock farmers and businesses to get together, converse, and promote their agricultural businesses and practices.

The sale committee is extremely grateful for the support the calf sales have received from the agricultural community. Last year this sale helped raise over \$7000 to help support 4-H programs.

This year, once again, the sale committee is seeking animal consignments, including registered or non-registered dairy or beef cattle, as well as sheep, goats, pigs, turkeys, chickens,

To learn more about consigning an animal, please contact Zoe Lockburner at 845-344-1234 or zrl7@cornell.edu



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'Milk Molecules'

its bioavailability in the processing," he said, referencing the encapsulation technology, similar to what is used to make infant formula, which is needed "to protect the molecule, and put it back into dairy."

By combining milk with MMI technology, Ziemnisky said a molecule can be targeted, extracted, and then added back into the milk at a higher volume for a wellness claim.

"Now we can marry it out to the big retail beverage growth spaces, where there is \$159billion in consumer spending to show the in-

"We're adding milk to milk with some of these concepts, with a different look and a huge value. We are testing concepts with

dustry where we (milk) can play," he said.

Hotel reservations should be made by March 1

Milk bottle collectors slate meeting

GETTYSBURG, Pa. — The National Association of Milk Bottle Collectors (NAMBC) 43rd annual convention will be held April 3 - 5 at the Comfort Suites Hotel, 945 Baltimore Pike, Gettysburg. It's advised that room reservation be made before March 1. Contact the hotel at 717-334-6715 and indicate you are with NAMBC.

The event provides association members and non-members the opportunity to share their knowledge and interests plus buy, sell, and trade milk bottles and other dairy items. The three-day event includes educational exhibits, a recognition dinner, educational seminars, and an auction of milk bottles and other dairy memorabilia.

Registration fees cover all events except

for the dinner. The convention's 43-year history is testimony to the popularity of the event. Pre-registration is recommended by March 10. Membership in NAMBC also incudes 12 issues of The Milk Route, the official monthly publication, with free advertising for members, and a printed directory of all

Please visit the club website at www.milkbottlecollectors.com for registration forms for the convention and application to join the club. Information is also available on the club Facebook page. Auction items will appear on the website of auctioneer Larry Swartz at a date closer to the event. For more information, contact Carol Schurman at cjs4@

consumers and learning how to talk about it, and patenting our technology for our farmers," he continued.

"People ask, why not just promote whole milk?" Ziemnisky noted.

His answer? "Only 17% of the market is 'traditionalist.' We have to innovate the category and do the research to understand what our consumers need. We've been baking the cake, working with the industry, doing the concepts to gain share in the top demand-moments that we only have a 15% share of now. MMI represents a really strong opportunity for us to do that."

Extended shelf life, ultrapasteurized, and aseptic shelf-stable milk processing is the gateway to this 'promised land,' according to Ziemnisky, and DMI is testing proof of concept, working with startups and processors to get geared up to move prototypes from concept to consumer.

"People are realizing the value of milk," he said. "Our biggest opportunity is making sure there is a good intro marketing plan for retailers to drive the products. If we can win the first six months, we usually can stay on the shelf. That's our biggest opportunity to make sure they have a plan to drive awareness and trial the products.'

DMI and MilkPEP are working with companies and retailers on this, providing tools and tactics to get the higher-level consumer engagement. This includes developing the sell-story to new buyers.

"Milk is on fire in the category, and we

often look at conventional milk, which is 82% controlled by the retailer," Ziemnisky stated, emphasizing that DMI tells processors that they have to educate the retailers. "Using our analytics, there is a piece of winning even on the conventional milk side in this trajectory. Everything we've touched in the industry has grown."

He showed the value-added products on the market today that were prototyped through checkoff, including high protein, lactose free, and flavored.

"Conventional has held us back because, again, we have to get the retailers using the health and wellness playbook to educate the consumers," Ziemnisky said, noting that value-added is more than 30% of the fluid milk category dollars and when he started at DMI nearly a decade ago, it was less than 10%. (Note that value-add products are more expensive, so dollar growth does not necessarily correspond to volume growth, and that conventional whole milk is already a large volume of the category that has been consistently growing).

In part II from this discussion, we'll look at what DMI is doing with protein in the fluid milk space, and our question about what DMI is doing in terms of research to ensure protein structure is protected from impacts of ultra-pasteurization. In Part III, we'll look at what Maola is doing at the Philadelphia plant with ESL ultra-pasteurization technology, packaging, and how they see these efforts meeting consumer needs and trends.

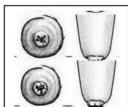
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Pictured from left to right are just a few of the many loved ones that Susan Beshore left behind. Helen Fiorentino, Doug Seidel, Chris Naugle, Joan Seidel, Gavin Naugle, Holly Beshore, Angie Naugle, Hudson Naugle, Kurt Beshore, Jed Beshore, CE Hubbard.

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PHA CONVENTION

Susan Beshore fondly remembered with 'Pioneer' distinction

GETTYSBURG, Pa. — In the words of Ken Raney, retired executive director of the Pennsylvania Holstein Association (PHA), Susan Beshore was the consummate Pennsylvania Holstein Association member. She never said no when asked to serve.

Ken recalled that when Susan was the insurance agent for PHA, her visits to the farm were always friendly and informative. She was very professional, yet a friend you could count on in a time of crisis.

Susan had a true passion to help anyone in need and was willing to step in and provide a caring hand. In true definition of an unsung hero, she never wanted the spotlight; she was a true friend that was loved by all who knew her.

On Friday, Feb. 7, Susan was posthumously honored with the Pennsylvania Holstein Association's Pioneer Memorial Award.

Noteworthy is the fact that both her father and father-in-law were inducted into the Association's Hall of Fame. Respectively, Raymond Seidel in 2006 and E. Wayne Beshore in 1994.

"This honor is being presented to a true friend of the Association who is very deserving of the Pioneer recognition, although in her own way, she would deny thinking of herself as a Pioneer," said Lisa Sonnen in her introduction of the honoree. The daughter of Raymond and Nancy Seidel, Susan was a naturally modest woman.

She became the wife of Jed Beshore, the mother of Angie Naugle and KC Beshore and the grandmother of Gavin, Hudson, Kennedy and Shiloh. Plus, she considered so many friends as family.

"Many of us look at pretty flowers and think of Susan or have a piece of pie and recall that her's tasted better," Lisa pointed out in her introduction. "She had style and class. She was the hostess with the mostest. She got so much done and always looked neat and put together. Martha Stewart had nothing on her."

Sadly, on August 21, 2021, Susan succumbed to cancer at the age of 65, thereby leaving a void in many hearts.

Susan was born on Aug 16, 1956 in Reading, Pa. the middle child of three. She grew up around Richland, Pa. and graduated from Eastern Lebanon County High School in 1974, the same year that she was named Berks County Dairy Princess.

During her senior year in high school her family moved their dairy farming operation to the outskirts of Kutztown in Berks County. She was a member of the 1974 Berks County Dairy Judging Team and in 1975 she was named a Pennsylvania and Berks County Distinguished Junior Member.

Susan came from a family of esteemed Registered Holstein breeders, married into a family of esteemed Registered Holstein breeders and she and her husband carried on the tradition at his family farm on the outskirts of New Cumberland in York County.

Together she and Jed bred a great herd of Registered Holsteins. They maintained a neat-as-a-pin Dairy-of-Distinction, abundantly landscaped with her copious flowers.

The couple bred tremendous cattle, some of which were represented at high profile sales such as the Designer Fashion Sale in Madison Square Garden in 1983.

From their tiny barn of only 40 stalls, where she helped milk every day, morning and night, they bred over 20 Excellents, including the renowned Beshore Rotate Bupplyn Jody (EX-91, GMD, DOM).

Susan and her family exhibited their cattle at every level, earning several Junior and All-Pennsylvania nominations, as well as a Junior All-American nomination. Showing is something Susan enjoyed even as a young girl.

Over the years, Jed and Susan helped several young breeders establish herds through mentoring and animal partnerships. Indeed, Susan's professional life was made up of careers serving the farmer, including many Registered Holstein breeders in Pennsylvania and Maryland. She worked at K&K Feed Mill, Willow Creek Animal Hospital, Purina Mills corporate office, Telmark / AgriLease, and finally as an agent for Morrissey Insurance.

Over the years, Susan served on numerous state committees, chairing or co-chairing many of them. She could often also be found at the clerk's desks for shows at all levels, including championship and the state Spring and Fall shows.

In the South-Central PHA District, Susan and Jed co-chaired a state convention in York and also served as treasurer for a state convention in Lancaster, as well as multiple other state convention committees. Together, they helped to organize and facilitate the 100th anniversary celebration for PHA in 2013. Perhaps her biggest event as co-chairperson was for the banquet at the 1995 National Holstein Convention in Pittsburgh. They were also planning to be part of the Committee for the 2020 / 2021 National Holstein Convention in Lancaster.

Susan served many times as a judge for the Distinguished turn to page 17



JANUARY 2025

A	- 1	1
A	а	ams

JOBO HOLSTEIN FARM	972 HO	29612	1258	947
JOBO HOLSTEIN FARM	147 HO	29131	1270	945
JOBO HOLSTEIN FARM	16 XX	25480	1211	873
JOBO HOLSTEIN FARM	76 BS	24502	1092	837
ROUND HILL DAIRY	107 HO	25622	1112	832
BER CRK	247 HO	24969	1043	807
DEIT CITIT	217 110	21707	1010	01

HERDS WITH A RHA SCC LESS THAN 200,000 HO 167 972 JOBO HOLSTEIN FARM XX 194

Bedford

ADAM NOLT	91 HO	29753	1249	970			
SINGING BROOK FARMS	302 HO	27933	1108	906			
BOWMAN BROTHERS	208 HO	27909	1183	903			
JOHN W. BECHTEL	65 HO	27523	1029	872			
BRANDON HEISEY	146 HO	27231	1126	870			
ANDREW & CHELSEY RITCHEY	81 HO	25803	1137	860			
BRIAN & BARRY WOY	395 HO	26445	1036	828			
MERVIN RISSLER	71 HO	23943	971	783			
HERSHBERGER FARM LLC.	185 HO	25060	1066	777			
SNIDER HOMESTEAD	28 HO	23971	932	756			
NATALI BROTHERS	75 XX	23431	982	728			
MIKE & FANNIE BROU	181 JE	18454	939	706			
MIKE DIVELY	79 HO	21604	878	693			
HARRY & EDNA SNYDER	70 HO	21105	857	688			
RYAN CARBAUGH	48 HO	17842	725	568			
SNIDER HOMESTEAD	48 GU	16887	759	557			
BETH CLARK & CHRIS REICHA	19 GU	15635	669	507			
HERDS WITH A RHA SCC LESS THAN 200 000							

BETH CLAKK & CHKIS KEICHA	19 60	15635	669	507
HERDS WITH A RHA SC	CLESS T	HAN 200	,000	
ADAM NOLT		HO	72	9
JOHN W. BECHTEL		H0	78	6.
ANDREW & CHELSEY RITCHEY		HO	79	8
BOWMAN BROTHERS		HO	84	208
MERVIN RISSLER		HO	91	7
SINGING BROOK FARMS		HO	111	302
BRANDON HEISEY		HO	131	146
BRIAN & BARRY WOY		HO	171	395
SNIDER HOMESTEAD		GU	174	48
KEITH FISHER		MS	175	28
BETH CLARK & CHRIS REICHAR	.D	GU	181	19

Derks				
SUMMIT LEVEL FARM	117 HO	33770	1416	1055
KURTLAND FARMS	316 HO	30994	1247	969
GLEN-JAN HOLSTEINS	121 HO	29776	1247	941
DEWDROP-MEDO HOLSTEINS	116 HO	30459	1233	939
ZAHNCROFT DAIRY LLC.	291 HO	29854	1222	937
LEONARD HORST	73 HO	29749	1165	934
WOODEN BRIDGE FARM	64 HO	28816	1155	927
MOUNTAIN VIEW HOLSTEINS	138 HO	28648	1179	927
BRUBAKER FAMILY FARM	119 HO	27636	1216	925
LAMAR GOCKLEY	116 HO	28703	1287	916
NEVIN BRUBAKER	115 HO	28659	1241	916
DARRYL OBERHOLTZER	97 HO	28504	1125	894
MEADOWVIEW DAIRY	110 HO	28832	1048	891
TULPACANAL FARM	162 HO	27546	1084	890
LEROY H. HOOVER	96 HO	27354	1073	888
GERALD HOOVER	75 HO	27277	1043	876
SHELDON HURST	78 HO	28077	1083	867
KYLE GOOD	127 HO	27331	1100	863
LARRY BRUBAKER	102 HO	27781	1096	860
JUSTIN & REGINA HORST	110 HO	26492	1109	844
GREEN HILLS DAIRY	127 HO	27064	1104	843
CROSSKILL CREEK FARM	89 HO	25759	1023	841
PHILIP NEWSWANGER	75 HO	26460	1014	837
MATTHEW BENNETCH	142 HO	25441	1075	834
EVERETT NEWSWANGER	53 HO	26244	1043	834
FLOYD KURTZ	68 HO	26749	1017	832
LEON S. LAUVER	89 HO	26449	1049	828
KY-ANNE-FARMS	136 HO	25387	1020	805
TODD SCHROEDER	171 HO	25503	1038	802
KELCHNER FARMS LLC.	146 HO	24654	957	799
NEIL BURKHOLDER	61 HO	25497	965	795
JACOB WEAVER	56 HO	24409	1026	784
SHELDON & JOLENE BRUBAC		24710	961	780
BRIAN MARTIN	131 JE	20711	1066	778
OAK GROVE HOLSTEINS	37 HO	23520	918	771

KEVIN & JANICE BURKHOLD	ER 59 HO	23802	994	763	
DARRYL BRUBAKER	91 HO	23574	1031	750	
DUANE BURKHOLDER	81 JE	20493	1123	748	
WOODEN BRIDGE FARM	22 JE	19278	1036	737	
MARLIN S. LAUVER	72 HO	23067	916	725	
AARON BURKHOLDER	134 JE	19727	1051	720	
MARVIN BURKHOLDER	46 HO	22221	919	702	
MATT HOUP	48 HO	19904	852	650	
WILLIAM HOOVER	57 JE	17322	861	629	
HERDS WITH A RHA SCC LESS THAN 200,000					

WILLIAM HUUVEK 3/ JE		001	027
HERDS WITH A RHA SCC LESS	THAN 200	,000,	
WOODEN BRIDGE FARM	Н0	42	64
PHILIP NEWSWANGER	H0	50	75
NEVIN BRUBAKER	Н0	61	115
GERALD HOOVER	Н0	94	75
LEONARD HORST	H0	96	73
SUMMIT LEVEL FARM	H0	97	117
WOODEN BRIDGE FARM	JE	104	22
BRUBAKER FAMILY FARM	Н0	111	119
GREEN HILLS DAIRY	H0	118	127
KY-ANNE-FARMS	H0	119	136
DARRYL OBERHOLTZER	H0	122	97
GLEN-JAN HOLSTEINS	Н0	125	121
EVERETT NEWSWANGER	Н0	136	53
KYLE GOOD	H0	140	127
MARVIN BURKHOLDER	H0	142	46
KEVIN & JANICE BURKHOLDER	H0	142	59
TULPACANAL FARM	Н0	145	162
MEADOWVIEW DAIRY	H0	146	110
MARLIN S. LAUVER	H0	150	72
SHELDON & JOLENE BRUBACHE	Н0	153	122
JACOB WEAVER	H0	154	56
MOUNTAIN VIEW HOLSTEINS	H0	155	138
SHELDON HURST	H0	163	78
LARRY BRUBAKER	H0	164	102
LAMAR GOCKLEY	H0	165	116
JUSTIN & REGINA HORST	HO	176	110
DEWDROP-MEDO HOLSTEINS	H0	186	116
DUANE BURKHOLDER	JE	190	81

Blair

MILL HILL FARMS	483 HO	32063	1350	1035
SMITH HOLLOW FARMS	436 HO	30757	1234	1004
KENSINGER FARMS	122 HO	29477	1153	977
PENN ENGLAND LLC.	2064 HO	29002	1234	970
ANDREW & JEN HELTZEL	144 HO	26702	1239	931
SMITH HOLLOW FARMS	17 BS	26429	1074	911
DRY CREEK FARM	236 XX	28608	1149	894
MERLE & PRISCILLA FOX	120 HO	27107	1117	893
COVE VIEW FARM	188 HO	26904	1199	892
JAMES BAKER	126 HO	26578	1096	885
RYAN JEN CLARK	308 JE	20431	1112	847
THOMAS NEWSWANGER	64 HO	25554	907	833
STONEY HOLLOW JERSEYS	62 JE	17779	886	659
BAILEY FARM	89 HO	19767	818	641

NEKUS WITH A KNA SUL LESS THAN 200,000					
MERLE & PRISCILLA FOX	H0	63	120		
ANDREW & JEN HELTZEL	H0	83	144		
KENSINGER FARMS	HO	84	122		
RYAN JEN CLARK	JE	98	308		
DRY CREEK FARM	XX	113	236		
SMITH HOLLOW FARMS	HO	114	436		
MILL HILL FARMS	HO	118	483		
COVE VIEW FARM	H0	149	188		
PENN ENGLAND LLC.	H0	181	2064		
BAILEY FARM	HO	195	89		

Bradford

JAY GOOD & BEN & KARLA N	703 HO	29689	1203	945
SOUTHMONT FARMS	361 HO	27140	1168	875
DEAN & REBECCA JACKSON	87 HO	25072	968	801
CLAY & SALLY HARKNES	86 HO	23671	986	776
BRUCE KING, JR.	87 HO	23706	941	752
SCHUCKER FARM	54 HO	22249	877	718
LISA SCHUCKER	59 JE	17704	935	697
SOUTHMONT FARMS	187 JE	18806	995	692
NOBLEDALE FARM	84 JE	17450	849	653
BRAUND VALLEY FARM	41 HO	18970	740	611
BRAUND VALLEY FARM	98 HO	16418	662	540
HERDS WITH A RHAS	CC LESS 1	THAN 20	0.000	

JAY GOOD & BEN & KARLA MULL HO 93 703 HO 122 54 BRAUND VALLEY FARM HO 182 41 DEAN & REBECCA JACKSON HO 187 87 SOUTHMONT FARMS HO 188 361

Bucks

DELAWARE VALLEY UNIVERSI	32 HO	27752	1175	901
CROOKED ACRES DAIRY	51 HO	28546	1057	884
ENSENADA FARM LLC.	102 HO	24811	1065	798
TANNERS BROS. DAIRY	230 HO	24154	884	721
DELAWARE VALLEY UNIVERSI	10 AY	19386	842	633
ENSENADA FARM LLC.	10 XX	17448	750	587
CURLY HILL FARM	51 HO	18034	741	573
GALEN & RANDY LEATHE	49 HO	17782	741	563
HERRO WITH A RUA O		1141100	000	

HERDS WITH A RHA SCC LESS THAN 200,000											
NSENADA FARM LLC.	XX	80	10								
NSENADA FARM LLC.	H0	145	10								
ROOKED ACRES DAIRY	H0	147	5								
ELAWARE VALLEY UNIVERSITY	H0	152	3								
ELAWARE VALLEY UNIVERSITY	AY	154	10								

Cb/Cmn/Crb

Co, Cirui,	Cit										
THOUSAND HILL DAIRY	212 HO	23931	903	723							
THOUSAND HILL DAIRY	15 HO	22800	842	694							
HERDS WITH A RHA SCC LESS THAN 200,000											
THOUSAND HILL DAIRY		Н0	123	212							

THOUSAND HILL DAIRY HO 193 15 Centre

DAN & PENNY ULMER	251 HO	25056	1075	760								
DANIEL E. SMUCKER	52 HO	22666	973	705								
PENN VIEW	48 HO	22538	891	696								
MICHAEL K. KING	43 HO	21818	899	683								
HERDS WITH A RHA SCC LESS THAN 200,000												
MICHAEL K. KING		H0	81	43								
PENN VIEW		H0	98	48								

H0 146 52

Н0 160 251

160

Chester

DANIEL E. SMUCKER

DAN & PENNY ULMER

JEFFERY BIDDLE

ARJOY FARMS LLC.	937 HO	31968	1288	1076
KING DAIRY LLC.	151 HO	30328	1209	939
DAVID F. KING FARM #2	45 HO	28159	1011	910
STEPHEN BEILER	70 HO	27131	1037	874
BRIAN D. NEWSWANGER	95 HO	27964	1084	862
JOE & KRISTEN LUSBY	62 HO	26709	1110	860
J. & M. DAIRY	248 HO	25222	1079	855
LEON KING	63 HO	28089	1068	853
PEI-VALLEY	244 HO	24665	1060	851
DVI AN DDANTHED	00.110	0/110	1000	0.40

DAVID K. KING	82 HO	26095	1135	841	MIKE S. ZOOK	66 AY	16976	685	542
AARON K. MILLER	68 HO	27461	1099	839	J. DAVID LAIR	59 HO	16871	705	533
DREAM RIDGE HOL. LLC.	72 HO	26674	1071	833	BENUEL Z. STOLTZFUS	50 JE	14540	677	512
AMOS S. LAPP, JR.	50 HO	26354	1049	827	DANIEL F. STOLTZFUS	39 HO	16994	724	504
CHRIST KAUFFMAN	57 HO	26388	1064	825	HERDS WITH A RHAS	CC LESS 1	HAN 200	,000	
JOHN S. BLANK, JR.	68 HO	26523	1030	816	THE FARM AT DOE RUN		JE	79	11
NOAH H. MARTIN	62 HO	25790	1112	807	NOAH H. MARTIN		HO	94	62
WILMER F. KING	61 HO	25748	1070	803	JOE & KRISTEN LUSBY		H0	107	62
ENOS K. STOLTZFUS	55 HO	25022	1042	790	LEON KING		HO	108	63
BEN K. FISHER	87 HO	24956	1023	785	BRIAN D. NEWSWANGER		H0	108	95
REUBEN KING	58 HO	24432	926	754	J. & M. DAIRY		HO	121	248
DELMAR SENSENIG	120 HO	23043	938	749	J. DAVID LAIR		H0	122	59
SAMUEL F. BLANK	56 HO	23977	900	749	BENJAMIN & SADIE GLICK		H0	123	53
SAMUEL E. STOLTZFUS	53 HO	24362	1008	745	STEVEN M. FISHER		HO	134	40
BENJAMIN & SADIE GLICK	53 HO	24211	968	744	KING DAIRY LLC.		HO	142	151
ELMER S. KING	58 HO	22605	923	742	DAVID S. & MARY STOLTZFU:	5	HO	150	42
AMOS LAPP	64 HO	24493	901	739	AMOS S. LAPP, JR.		HO	151	50
DAVID S. & MARY STOLTZFUS	42 HO	23951	1026	720	STEPHEN BEILER		H0	153	70
JONAS L. FISHER	69 HO	24122	912	719	JOHN S. BLANK, JR.		HO	161	68
ISAAC FISHER	50 HO	21505	922	677	ELMER S. KING		HO	164	58
JOE STOWE	81 XX	20133	834	665	CHRIST KAUFFMAN		HO	164	57
THE FARM AT DOE RUN	11 JE	16840	830	656	DON & PAM GABLE		AY	165	104
STEVEN M. FISHER	40 HO	21071	862	631	AARON K. MILLER		H0	171	68
DON & PAM GABLE	104 AY	18314	794	610	SAMUEL E. STOLTZFUS		HO	172	53
DAVID S. STOLTZFUS	42 HO	18879	758	600	WILMER F. KING		HO	178	61
JOHN B. FISHER	51 HO	20196	779	590	MIKE S. ZOOK		AY	190	66

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HO 194

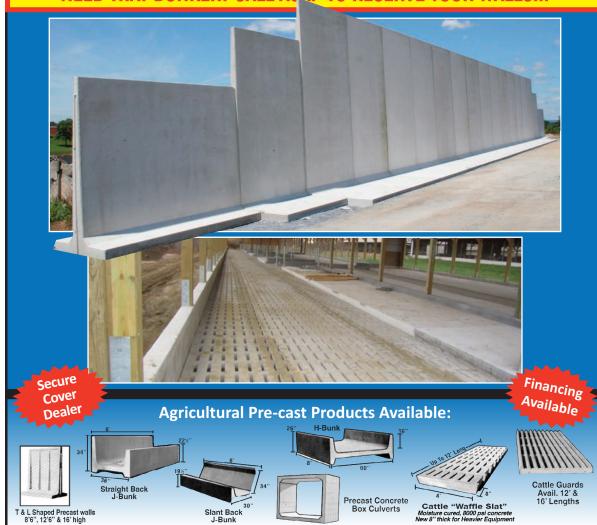
"This is the best traction I've ever had for my cows! My "This is the best traction i we ever many or my cous; my grooved floors were always slippery, no more slippery floors! My cows run and stop with confidence. My cous are far more comfortable. It has already lasted for longer than my grooved floors did, and they never worked! I wish I had done this when I poured my floors 10 years ago. Thank you, AGRI-TRAC!" Tim Lawton Newark Valley, NY

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HERDS WITH A RHA SCC LESS THAN 200,000 **CHRISTIAN & ESTHER GLICK** HO 103 106 EPHRAIM LAPP 34 118 AMOS M. FISHER

Cumberland

RYAN SNYDER 77 HO 30798 1229 984 ROCK SOLID DAIRY 388 HO 30013 1292 946 441 HO 30025 1231 932 NEALAND FARMS HILLSIDE HOLSTEINS 66 HO 28329 1141 931 GARY SNYDER 81 HO 28661 1170 920 ALLEN Z. BURKHOLDFR 83 HO 26839 1162 908 OAKVILLE ACRES LLC 250 HO 28855 1267 897 71 HO 27691 1171 890 C VALLEY HOLSTEINS 198 HO 28506 1148 879 **CURTIS WEAVER** MARCUS HOOVER 61 HO 28056 1149 868 HOMESTEAD RIDGE DAIRY 25905 1064 865 CARL NEWSWANGER 145 HO 27300 1116 854 **EVERETT & KATRINA NOLT** 147 HO 25737 1041 852 MARCUS GOOD 26515 1089 848 SPRING RUN FARM 58 HO 25684 1086 836 PAUL R. & WILMA N. ZIM 75 HO 26800 999 821 IRVIN ZIMMERMAN 25908 1100 818 RYAN I FID 59 HO 24668 1034 814 COUNTRY VIEW FARM 56 HO 24250 1008 811 **CURVIN & EILEEN HURST** 23779 1027 797 ALVIN HOOVER 131 HO 24332 1049 787 163 HO TRIPLE L FARM 24084 993 782 HILLCREST FARM 25347 NORMAN RAY ZIMMERMAN 93 HO 23039 994 772 WALTER BURKHOLDER 36 HO 24088 962 766 24648 1035 763 **BULLSHEAD DAIRY** MARK ZIMMERMAN 95 HO 23129 946 755 RAINBOW VALLEY FARM 68 HO 23823 1031 747 KOSER-VALLEY FARM 43 HO 22132 912 715 DESTINY FARMSTEAD 98 XX 21236 926 708 41 HO 21713 NEIL N. MARTIN 876 703 LESTER WENGER 63 HO 20811 845 666 ANDREW LEINBACH 108 XX 16450 896 633

HERDS WITH A RHA SCC LESS THAN 200,000 ROCK SOLID DAIRY 73 388 CURTIS WEAVER Н0 76 198 80 441 NEALAND FARMS Н0 84 124 87 68 IRVIN ZIMMERMAN H0 H0 RAINBOW VALLEY FARM OAKVILLE ACRES LLC. Н0 94 250 Н0 106 99 83 **BULLSHEAD DAIRY** ALLEN Z. BURKHOLDER H0 107 Н0 108 147 **EVERETT & KATRINA NOLT** C VALLEY HOLSTEINS Н0 117 71 59 H0 RYAN LEID 128 Н0 GARY SNYDER 133 HILLCREST FARM Н0 143 73 H0 61 MARCUS HOOVER 143 Н0 HOMESTEAD RIDGE DAIRY H0 H0 151 68 CARL NEWSWANGER 163 145 ANDREW RAMER JE 167 168 136 169 98 MARCHS GOOD НО ХХ DESTINY FARMSTEAD Н0 170 NEIL N. MARTIN RYAN SNYDER Н0 175 77 MOUNT ROCK DAIRY LLC. ХХ 176 1058 **CURVIN & EILEEN HURST** Н0 192 58 36 WALTER BURKHOLDER Н0 194 LESTER WENGER 197

Dauphin

SYLVAN & RACHELANN PET 49 HO 27393 1112 892 AMOS & NANCY KI 45 HO 25186 1078 810 ALVIN & NOAMI FIS 49 HO 25498 978 784 STEVEN & RACHEL EBE 62 HO 25008 1008 759 PLEASANT HILL FARMS 42 HO 23702 942 744

81 XX 23963 1005 729 AMOS MARK STOLTZFUS 59 HO 24259 839 716 60 HO 22737 ISAAC E. LANTZ 899 713 IVAN PRISCILLA STOLTZFUS 54 HO 22679 912 686 PLEASANT HILL FARMS 27 XX 19609 891 668 STEVEN & ELIZABETH K 46 HO 20779 813 650 HERDS WITH A RHA SCC LESS THAN 200.000

AMOS MARK STOLTZFILS HO 184 HO 191 49 **ALVIN & NOAMI FISHER**

Franklin

ROARING CREEK FARM 141 HO 31506 1398 1017 DAVID BAKER 108 HO 29767 1311 990 NEVIN WENGER 92 HO 29935 1248 976 139 HO 27729 1312 942 WADE BENEDICT FREY'S FARM DAIRY 73 HO 28838 1168 932 66 HO 26918 1180 928 LAMAR MARTIN 101 HO 27534 1307 926 AMOS BENEDICT STARR DAIRY 97 HO 28624 1173 921 IVAN BENEDICT 85 HO 27758 1148 916 202 HO 27505 1342 911 THOMAS PRIEST RAISING KANE FARM 211 HO 27828 1136 911 MARVIN CONLEY 69 HO 27096 1170 896 318 HO 25301 1142 895 RICK WADEL JAY HAWBAKER 130 HO 27573 1129 890 CARL PUGH & SON LLC. 241 HO 26056 1155 875 TWOTOP HOLSTEINS LLC. 303 HO 27818 1223 874 RICECREST DAIRY LLC. 207 HO 27296 1147 869 143 HO 25008 1110 854 EUGENE L. MARTIN & SONS 190 HO 25320 1101 842 EVAN HAWBAKER 125 HO 27020 1059 842 BROOK END FARM 115 HO 25368 1064 821 ROOT CELLAR FARMS 89 HO 25833 1073 807 DANA FUNK 153 HO 25396 1151 802 **CURTIS MEYERS** 249 HO 24065 1091 796 ANDREW GARRER 104 HO 24929 990 777 977 758 EDWARD MARTIN 55 HO 23859 LICKING CREEK FARM LLC. 122 XX 22813 940 749 TY-TAN DAIRY 75 XX 21162 926 746 DUSTIN & CARRIE GINGERICH 180 JE 19448 1040 722 MARCUS J. LAUVER 182 HO 22248 98 HO 20604 MIKE WINGERT 894 700 DAR VIEW FARMS 147 XX 18227 783 585

HERDS WITH A RHA SCC LESS THAN 200,000 FREY'S FARM DAIRY HO 68 HO 72 NEVIN WENGER LICKING CREEK FARM LLC. ХХ 98 MIKE WINGERT H0 105 98 75 TY-TAN DAIRY ХХ 105 DANA FUNK HO 112 153 AMOS BENEDICT H0 115 101 LAMAR MARTIN HO 116 DAVID BAKER Н0 117 108 ROARING CREEK FARM НО 118 141 TWOTOP HOLSTEINS LLC. HO 120 303 JAY HAWBAKER Н0 121 130 RAISING KANE FARM H0 127 211 **DUSTIN & CARRIE GINGERICH** JE 128 180 IVAN BENEDICT HO 129 RICECREST DAIRY LLC H0 132 207 142 MARVIN CONLFY НО 145 69 EVAN HAWBAKER Н0 148 125 MARCUS J. LAUVEI 151 182 BROOK END FARM НО 161 115 STARR DAIRY Н0 171 97 ROOT CELLAR FARMS 178

EUGENE L. MARTIN & SONS Fulton

CARL PUGH & SON LLC.

WADE BENEDICT

MISTY MOUNTAIN DAIRY 485 HO 28752 1285 939 473 JE 21284 1192 817 HERDS WITH A RHA SCC LESS THAN 200,000 JE 124 473

HO 179 241

HO 195 190

BENUEL K. ESCH

AMOS S. KING. JR

HO 194 139

Huntingdon

DOUGLAS VARNER 234 HO 28023 1210 920 DOUGLAS PARSONS 178 XX 22884 925 740 DOLIGIAS VARNER 30 AY 20549 950 705 93 JE 17423 865 670 WAYLYNN FARM HERDS WITH A RHA SCC LESS THAN 200,000

45 234 47 30 DOLIGI AS VARNER H0 AY DOUGLAS VARNER WAYIYNN FARM 144 93

Indiana

119 HO 23864 956 776 EMANUEL GLICK

Jefferson

SMITH OAK FARM 100 HO 20745 844 674

Juniata

LELAND EBERLY 77 HO 30942 1286 965 KELVIN MARTIN 132 HO 28651 1170 902 HENRY-ACRES HOLSTEIN 227 HO 25394 1072 814 SEVEN STARS DAIRY 344 XX 25968 955 808 74 HO 24642 **GARY MARTIN** 988 781 KENNY KEENEY 23158 SPEERFTTE FARM 64 HO 21827 838 678 SPEERETTE FARM 11 XX 20212 786 639

HERDS WITH A RHA SCC LESS THAN 200,000 KFI VIN MARTIN H0 84 132 HO 119 LELAND EBERLY 77 121 SEVEN STARS DAIRY XX 193 344

Lancaster BRUBAKER FARMS 1446 HO 32473 1313 1013 JEFF SENSENIG 29971 1283 984 RANCKSTEAD FARM LLC. 93 HO 31166 1227 980 MEADOW VISTA FARM 849 HO 29991 1281 963 MARVIN LEE ZIMMERMAN 110 HO 30148 1291 962 DELMAR SHELLY 58 HO 29257 1223 956 WEAVER HOMSTEAD FARM 29291 1249 955 206 HO DUSTY RIDGE FARM LLC. 268 HO 29246 1203 952 KREIDER DAIRY FARMS 2142 HO 29023 1210 942 CLINTON HURSH 77 HO 28839 1158 939 JONATHAN S. STOLTZFUS 74 HO 29639 1235 938 JAY & JOANNE WISE 79 HO 27993 1230 937 EZRA S. HORST, JR. 119 HO 29698 1230 936 DARYL SENSENIG 78 HO 28758 1211 934 CENTRAL MANOR DAIRY 201 HO 29742 1277 931 74 XX 28577 1188 931 MATT AUMENT TRI-WILLOW FARMS 88 HO 29652 1129 928 DAVID RAY HOOVER 69 HO 29474 1095 924 **CURVIN MARTIN** 79 HO 29189 1188 922 MEADOW SPRING FARM 521 HO 28877 1197 919 PAUL DAVID GARMAN 62 HO 29511 1118 917 OLD PIKE DAIRY 158 HO 29359 1184 916 TOM NAUMAN 70 HO 27474 1148 915 MAPLEHOFE FARM, INC. 125 HO 28265 1130 914 ANDREW L. WEAVER 92 HO 28823 1154 914 IOHN M BURKHOLDER 157 HO 28401 1228 913 JOLAN & KATIE MARTIN 29657 1174 913 92 HO STONER DAIRY FARM LLC. 468 HO 28720 1194 910 SPRING VALLEY DAIRY 90 HO 28820 1191 908 790 HO 28838 1175 908 ARLIN BENNER FERNCREST FARM 29166 1148 905 HILLSIDE MEADOWS FARM 188 HO 27829 1171 905 MERVIN Z. HOOVER 56 HO 27524 1121 905 72 HO 27431 1152 903 SPRING MEADOW DAIRY 86 HO 28824 1095 900 DOUG & MICHELE ZEISE 115 HO 27637 1328 899 OMAR K. MILLER 56 HO 27502 1136 897 JESSE MARTIN 186 HO 27024 1115 895 CLINTON L. SENSENIG 211 XX 28092 1183 893 CHARLES FARMS, INC. 447 HO 28745 1179 892 BURNELL R. GOOD 70 HO 27325 1165 891 ALVIN S. BEILER 62 HO 29361 1204 885 FRANKLIN VIEW FARMS 910 HO 27887 1189 884 RED VALLEY HOLSTEINS 85 HO 26223 1097 884 DELMAR J. OBERHOLTZER 101 HO 27347 1118 882 58 HO 28119 1125 882 DANIEL F. BEILER 64 HO 28344 1156 880 DAVID Z. BEILER 63 HO 29198 1143 880 STEVIE K. STOLTZFUS 55 HO 27834 1164 880 79 HO 27353 1081 877 L. MICHAEL WEAVER STATELINE HOLSTEINS 110 HO 28064 1078 877 MELVIN MILLER 78 HO 27017 1075 876 G. ANTHONY ZIMMERMAN 92 HO 27267 1107 874 MFIVIN K & FSTHER ST 57 HO 27018 1166 874 68 HO 28355 1100 873 MELVIN L. BEILER 51 HO 28142 1089 872 SWEIGART FARMS 2 LLC. 515 HO 28315 1106 872 WHISTLING GLEN FARMS 153 HO 26329 817 870 SAMUEL N. SHIRK 48 HO 27090 914 868 PAUL B. ZIMMERMAN, JR 146 HO 26393 1138 867 HAITI HOLLOW DAIRY 58 HO 28287 1116 867 MOUNT VIEW ACRES 57 HO 27528 1118 866 CHRIST FISHER 52 HO 26859 1094 866 PAUL & MARK MILLER 137 HO 26803 1091 863 EDWIN N. ZEISET 68 HO 26985 1119 860 KENNETH L. WENGER 73 HO 26653 1197 859 DANIEL K. SMUCKER 55 HO 26432 1146 859 CHRISTIAN LANDIS 30 HO 25640 1098 858 IAMES B HOOVER 52 HO 26692 866 857 DAVID M. ZOOK 68 HO 27805 1105 857 BENUEL S. STOLTZFUS 46 HO 28559 1318 857 FMANUFI I KING 55 HO 28306 1215 854 J. & D. MARTIN 101 HO 27735 1127 851 JOHN K. BEILER 74 HO 27028 1109 851 JOSEPH E. CONLEY 65 HO 26777 989 851 CENTRAL MANOR DAIRY 18 XX 25390 1234 851 OMAR'S FISHER 61 HO 26681 1096 851 252 HO 26728 1093 850 LYNN ROYER FOX MEADOWS FARM LLC 89 HO 26981 1005 849 BEN B. STOLTZFUS. JR. 82 HO 27368 1036 849 75 HO 26878 1135 849 JAMES S. ZIMMERMAN MELODY LAWN FARMS 78 HO 27078 1166 847 CHARLES & FLAINE CRA 327 HO 26944 1157 846 DANIEL & MARY STOLTZ 64 HO 27370 1074 844 CARDINAL HOLLO FARM 76 HO 27630 1043 842 SAMIIFI R LAPP IR 64 HO 27249 1010 839 OMAR KAUFFMAM 65 HO 28701 1105 839 169 HO 25430 1045 838 SKY VIEW DAIRY DANIEL L. STOLTZFOOS 47 HO 26138 1037 838 SUNNYBROOK DAIRY FARM 121 HO 25251 1123 837 JOHN F. STOLTZFUS 46 HO 26507 1034 837 MELVIN GLICK 45 HO 27013 1034 837 STEVE K. BEILER 61 HO 25413 1113 836 CHRIS L. PETERSHEIM 47 HO 26009 1095 835 LEVI E. STOLTZFUS 51 HO 25842 1058 835 LEONARD N. FOX 56 HO 26500 1064 835 ISAAC STOLTZFUS 64 HO 26321 1065 835 LINDEN HOLLOW FARM 98 HO 26203 1013 834 35 HO 26537 972 833 PHILLIP MARTIN AMOS F. LAPP, JR 66 HO 27968 1093 833 DALE L. ZIMMERMAN 93 HO 26994 1073 830 MER-LAND FARM 65 HO 24807 1080 830 SAMUEL A. ESH 63 HO 27139 1018 830 SYLVAN J. OBERHOLTZER 168 HO 25368 1096 829 DAVID WAYNE SMUCKER 90 HO 26165 970 829 HIDDEN HOLLOW LLC. 80 HO 25380 1041 828 RFIIRFN I KING 58 HO 25831 1005 825 SAMUEL K. GLICK 70 HO 27305 1063 825 SMYRNA PINF 51 HO 26342 1127 824 BALMER BROTHERS 472 HO 26264 1087 823 KEVIN BALMER 119 XX 25859 1121 823 WALNUT RUN FARM 907 HO 25985 1101 822 41 HO 25708 1043 822 JOHN & MARY FISHER JOHN S. BEILER 67 HO 27204 1243 822 WINDOM MANOR FARMS 204 HO 26339 991 821 71 HO 28033 1004 819 MELVIN L. STOLTZFUS JONAS B. & MATTIE L. 36 HO 25554 1016 819 SUNBEAM DAIRY 132 HO 26510 1029 819 54 HO 25477 1045 818 VIRGIL & JEAN GOOD 46 HO 25279 1104 818 ALLEN S. FISHER KEVIN MARTIN 59 HO 26922 1061 817 STEPHEN GLICK 83 HO 25650 1053 817 ELMER S. GLICK 68 HO 24988 1035 817 HENRY Z. BEILER 53 HO 26037 1057 816 68 HO 25915 1020 815 DAVID S. KING ALVIN N. SHIRK 64 HO 25641 1077 815

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FLI L. STOLTZFUS

JOHN D. KING, JR.

MARK F. BEILER

LEVI J. LANTZ

GARY R. MARTIN

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86 HO 26750 976 814

JACOB BEILER

LAMAR ZEISET

BC ACRES

AMOS B. KING, JR.

80 HO 25610 1019 811

JOSEPH B. LAPP

RELIBEN I FISHER

LANDYSHADE DAIRY FARM

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64 HO 23281

380 HO 23898

953 740

956 739

37 HO 23674 979 738 DAVID K. STOLTZFUS RAYMOND KING 43 HO 22563 967 738 37 HO 23412 934 737 DENNIS H. FREY LITTLE STREAM 54 HO 23118 928 737 JOHN K. KING 53 HO 23256 955 736 51 HO 24197 1018 735 AMOS J. FISHER 42 HO 23793 905 734 **ELMER KING** JOHN GLICK 43 HO 24430 909 731 HENRY B. KING 42 HO 22847 FLOWING SPRING FARM 51 HO 22589 930 728 JOHN M. STOLTZFUS 93 HO 24346 928 727 92 HO 23177 FERLIN ZEISET 903 726 SAMUEL KING 60 HO 21498 44 HO 23104 BEN GLICK 933 723 IVAN E. KING 36 HO 23569 990 721 STEPHEN & NAOMI ZO 80 HO 22479 DANIEL STOLTZFUS 43 HO 22784 900 720 EMANUEL K. & RUTH S. LAP 56 HO 23017 BENUEL S. BEILER 70 HO 22179 SPRING HOLLOW FARM 49 HO 23062 937 718 SAMUEL K. FISHER 58 HO 23521 ELMER B. LAPP 63 HO 22559 49 HO 23009 TRICORN FARM 958 710 AMOS S. BEILER 62 HO 23353 IOSEPH S ESH 49 HO 23372 946 703 GARBER DAIRY FARM 169 XX 21070 886 702 ELMER Z. BLANK ISAAC D KING 38 HO 21527 821 698 JACOB M. PETERSHEIN 59 HO 23906 919 697 SAMUEL K. FISHER 37 XX 20959 JOHN R FSH 45 HO 22300 905 693 DANIEL F. BEILER 58 JE 19819 963 692 HOMESTEAD HOLSTEINS 52 HO 21126 PALII WEAVER 111 HO 20491 900 689 MERVIN B. ESCH 62 HO 22524 903 687 64 HO 21287 GALEN C. MARTIN AMMON. J.R & MARY LA 28 JE 19005 895 685 SAMUEL K. ESH 67 HO 22015 848 683 JACOB B. FISHER 44 HO 22228 903 681 LEADERCREEK HOLSTEIN 72 HO 20250 822 680 ALVIN F. LAPP 46 HO 22154 LEVI LAPP 71 HO 20929 834 676 MARK LEID 67 HO 20972 872 674 ALVIN LEE STOLTZFUS 51 HO 21542 KEVIN STOLTZFUS 47 GU 19615 1103 670 MERVIN S. ZOOK 53 JE 18527 979 670 EVERGREEN VALLEY FARM 69 HO 21054 BALMER BROTHERS 119 JE 18649 958 668 NATHAN & LUCY NOLT 33 HO 21492 942 664 JOSEPH B. BEILER 41 XX 20966 JERLYN MARTIN 69 HO 19842 878 662 BENJAMIN B. LAPP 40 HO 21421 855 659 MEADOW RUN FARM 40 JE 17968 AMOS & ELIZABETH RIE 54 HO 20551 876 653 AMOS M STOLTTFIIS 38 HO 21132 831 649 62 HO 20808 ZIMMERMAN ACRES LLC HENRY B. ESH 46 HO 21726 837 644 ELMER K. BEILER 50 HO 21119 866 643 32 HO 20849 JOHN F. STOLTZFUS 59 JE 17636 884 642 28 HO 19755 843 638 HENRY NOLT SAMUEL S. LANTZ 46 HO 21149 IACORI KING IR 53 HO 20870 824 627 JAMES S. LANTZ 70 HO 18052 815 623 48 XX 20288 ELI B. ZOOK CHRIST S. MILLER 52 HO 20421 815 620 GREEN BANK ACRES 45 HO 20261 806 612 MARLIN & DOREEN BECK 109 HO 19099 HENRY L. GLICK. JR. 45 HO 20013 784 605 44 HO 19040 J. DAVID HOSTETTER 756 602 DAVE LAPP 86 JE 16248 DANIEL S. ESH 40 HO 20228 947 598 55 HO 20513 791 594 MELVIN S. ZOOK 127 HO 19330 783 592 $\mathsf{NEIL}\,\mathsf{M.}\,\mathsf{GOOD}$ 42 HO 23744 929 744 IVAN S. BEILER 52 HO 18862 785 587 51 HO 22983 983 743 IVAN LANTZ 66 HO 17614 46 HO 23700 921 742 16157 783 574 AMOS F. ESH 55 JE 948 742 THOMAS ARROWSMITH 57 JE 14841 825 571 953 740 SAMUEL J. STOLTZFUS 45 HO 19081 741 568

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DAVID L. KING, JR. 46 HO 18198 790 563 I DAVID HOSTFTTFR 43 HO 17117 718 558 DAVID B. FISHER 18543 721 558 42 HO 17278 LESTER MARTIN 34 HO 17138 651 515 HERDS WITH A RHA SCC LESS THAN 200,000 KEVIN BALMER XΧ 50 119 59 RIVERSIDE ACRES H0 CENTRAL MANOR DAIRY LLC. χх 61 STEPHEN GLICK H0 H0 63 TRI-WILLOW FARMS 72 DAVID J. KULP GARY R MARTIN H0 74 MERVIN Z. HOOVER 75 CURVIN MARTIN IONAS R & MATTIFI MILIFR Н0 77 LAMAR ZEISET H0 78 78 132 SUNBEAM DAIRY DANIEL & MARY STOLTZFUS Н0 82 JAY & JOANNE WISE H0 83 SUNNYBROOK DAIRY FARMS LLC. RANCKSTEAD FARM LLC. Н0 85 85 JACOB L. KING. JR. PAUL B. ZIMMERMAN, JR HENRY Z. BEILER H0 86 CHRIST E. STOLTZFUS JOHN B. STOLTZFUS 88 JEFF SENSENIG Н0 90 DAVID Z. BEILER Н0 93 790 ARLIN BENNER IRVIN FARM Н0 93 EAGLE VALLEY FARM 95 168 H0 H0 SYLVAN J. OBERHOLTZER MEADOW VISTA FARM 99 849 DAVID K. STOLTZFUS Н0 SPRING MEADOW DAIRY JE MEADOW RUN FARM 102 LEONARD N. FOX Н0 ANDREW L. WEAVER Н0 103 SAMIJELK FISHER H0 106 AMOS B. FISHER Н0 DAVID J. KULP BS JOHN & LAROSE HOOVER H0 109 AMOS J. GLICK 110 JESSE MARTIN Н0 CHRISTIAN LANDIS H0 111 30 GLENN H. MARTIN BRUBAKER FARMS Н0 113 1446 MELVIN GLICK H0 113 45 STEVIE K STOLTZFUS 114 WEAVER HOMSTEAD FARM LLC. H0 116 206 H0 BURNELL R. GOOD 118 70 OREGON DAIRY FARM LLC JOLAN & KATIE MARTIN H0 118 92 H0 JOHN K. KING 118 DANIEL L. STOLTZFOOS FI MFR KING H0 119 42 Н0 STONER DAIRY FARM LLC. 120 468 JOHN STOLTZFUS 121 CHARLES FARMS, INC. H0 122 447 Н0 JONATHAN S. STOLTZFUS 122

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Lycoming

COGAN SKY FARM 222 HO 26136 1073 842 MATT & ALICIA DERR 173 JE 19462 1014 734 101 HO 23045 863 702 HERDS WITH A RHA SCC LESS THAN 200,000 COGAN SKY FARM HO 114 222 JACOB HEISEY

HO 178 101

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Mifflin

SHAWN SMOKER 145 HO 25846 1056 853 DAVE & JEN STUCK 121 HO 26445 1089 828 **BILL & SUE SELLERS** 40 XX 17972 785 604 HERDS WITH A RHA SCC LESS THAN 200,000

TIMOTHY KAUFFMAN HO 115 145 SHAWN SMOKER BILL & SUE SELLERS XX 139

Montgomery

JONATHAN & KAREN S. 48 HO 25885 1020 846 LALISA HOLSTEINS 157 HO 19928 903 618 JONATHAN & KAREN S. 11 XX 18164 736 617 58 HO 16575 692 584 HERDS WITH A RHA SCC LESS THAN 200,000

Northampton

KFYSTONF FARM 66 HO 26183 1005 842 HERDS WITH A RHA SCC LESS THAN 200,000

Perry

TROUT BROS. DAIRY 835 HO 29193 1245 986 MERLIN & KRISTA MARTIN 54 HO 29333 1211 974 CINDY & JOE COMP 103 HO 29688 1142 917 GARY HORST 113 HO 29413 1191 909 GERALD L. MARTIN 62 HO 28259 1134 901 CARL R. HORST 92 HO 28322 1117 894 RRIIVALLEY FARM 332 HO 29066 1179 888 JASON WISE 81 HO 28727 1171 880 116 XX 25608 1032 830 DARYL MARTIN DWAYNE MARTIN 103 HO 25603 983 777 JOEL HURST 57 JE 17291 844 634 HERDS WITH A RHA SCC LESS THAN 200,000

GARY HORST HO 88 332 RRIIVALI FY FARM DWAYNE MARTIN H0 106 103 120 103 DARYI MARTIN XX 146 116 CARL R. HORST H0 154 Н0 157 GERALD I MARTIN HO 170 MERLIN & KRISTA MARTIN HO 171

Schuylkill

JAY IVAN NEWSWANER 91 HO 29748 1214 955 DWAYNE NEWSWANGER 197 HO 27267 1235 881 STEPHEN & BRIANNA BOND 91 HO 26840 1037 842 51 HO 22519 883 749 RICHARD A. FRYER

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Somerset

DIVIDING RIDGE FARM 819 HO 32104 1280 1024 117 HO 27720 1134 889 HILLCREST SAYLOR DAIRY 753 HO 28325 1163 883 718 HO 25356 995 799

BERVALON FARM 204 HO 24508 1001 776 FRNA IFAN HOI STFINS 67 HO 21550 915 737 29 XX 18644 843 624 JOSEPH & RACHEL ZOOK 30 JE 16558 859 610 40 IF 15345 813 570 PHILIP PETERSHEIM

HERDS WITH A RHA SCC LESS THAN 200,000 HO 87 117 RERVALON FARM HO 164 204 XX 171 29 JOSEPH & RACHEL ZOOK

Susquehanna

180 HO 25849 1052 852 VANDERFELTZ HOLSTEIN 237 JE 18203 890 701 JO-SAN FARMS, INC 52 HO 21194 808 680 30 XX 17434

HERDS WITH A RHA SCC LESS THAN 200,000

JO-SAN FARMS, INC. H0 109 ROBERT REYAN XX 111 BOB KLIM HO 150 10

Tioga

76 HO 29131 1197 940 WENDELL MARTIN 71 HO 25690 1083 797 DAVE METZLER 120 HO 24893 1048 784 ESBERN DAIRY FARMS 84 HO 24480 1025 783 WALTER & JUDITH HACKMAN 109 HO 25153 962 772 RICK & JANELLE DAVIS 84 HO 24967 997 770 ROGER ALEXANDER 72 JE 19706 DAN & JESSICA SLAYMAKER 174 HO 22969 MATT & TAYLOR SAMPSON 66 HO 21891 828 691 K & K HOLSTEINS 102 HO 24233 788 678 93 HO 22049 793 670 HULTZ HAVEN FARM, INC. LUKE SHUEY 62 HO 19766 803 661 SHORT HILL FARMS 80 HO 19864 830 638 62 JE 16411 BRYAN CLEVELAND 714 577 CLIFFORD BRACE 77 HO 18527 660 529

HERDS WITH A RHA SCC LESS THAN 200,000

HO 111 120 DAVE METZLER BRYAN CLEVELAND ESBERN DAIRY FARMS HO 117 **GARY BAITY** HO 124 DAN & JESSICA SLAYMAKER Н0 KREGER FARMS HO 149 MATT & TAYLOR SAMPSON HO 153 K & K HOLSTEINS 163 WAITER & IIIDITH HACKMAN HO 179 109 RICK & JANELLE DAVIS HO 192 JE 197

Union

DAVID ORFRHOLTZER 48 HO 28316 1110 865 MEADOW POND FARM 53 HO 27039 1097 838 ALAN C KALER 46 HO 26804 1043 826 ESBERN-OM HOLSTEINS 51 HO 24847 1036 820 STEVEN & ESTHER MARTIN 57 HO 27100 978 819 VALLEY VIEW DAIRY 63 HO 25359 1027 811 MARTIN DREISBACH 84 HO 25614 1102 808 WILSON REIFF 72 HO 25772 1009 807 JARED DAUBERT 134 XX 24036 1058 788 CHRIS H. BURKHOLDER 49 HO 25414 948 775 58 HO 24435 960 760 JOHN I. MARTIN AARON F 7IMMFRMAN 50 HO 24472 1009 753 NATHAN MARTIN 52 HO 23374 982 752 **BROCK & AMANDA SAYLOR** 51 XX 22445 NORMAN W. REIFF 52 HO 21946 870 674 MARK A. MAPES 60 XX 15982 645 528

HERDS WITH A RHA SCC LESS THAN 200,000 BROCK & AMANDA SAYLOF XX 63

VALLEY VIEW DAIRY HO 74 JARED DAUBERT 85 ESBERN-OM HOLSTEINS H0 93 99 НО 72 WILSON REIFF НО 110 DAVID OBERHOLTZER ALAN C. KALER H0 126 НО MEADOW POND FARM CHRIS H. BURKHOLDER НО 132 NATHAN MARTIN H0 144 AARON E. ZIMMERMAN 145

MARK A MAPES XX 152

Washington

JOHN E. MARCHEZAK 19 XX 22530 975 745 27 XX 21707 896 735 JOHN E. MARCHEZAK 17 JE 15707 854 591 JOHN E. MARCHEZAK 15 GU 15568 724 534 HERDS WITH A RHA SCC LESS THAN 200,000 JOHN YATES, JR. 98

IOHN F MARCHETAK GII 150 JOHN E. MARCHEZAK XX 158

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York

TAYACRES FARM 201 HO 28857 1273 922 LEGEN-DAIRY FARM 142 HO 25856 1043 822 DAVID F. KING 97 HO 26449 1035 817 GLEN DAUGHERTY 131 HO 24742 976 815 DAVID PETERSHEIN 51 HO 25718 962 753 STEVEN R. SMUCKER 47 HO 23352 939 724 HICKORYMEA FARM 145 HO 21789 956 710 52 HO 22892 JESSE DRUCK 23 HO 19618 885 681 JESSE DRUCK 120 HO 19715 845 665

HERDS WITH A RHA SCC LESS THAN 200,000 JONAS LAPP HO 115 DAVID F. KING HO 141

JESSE DRUCK 23 Н0 171 TAYACRES FARM 187 201 STEVEN R SMIICKER HO 188 47 HICKORYMEA FARM H0 193 145

MARYLAND

Carroll

ARBAUGH S. FLOWING SP 424 HO 23033

Cecil

LEONARD & VERNON HORST 250 HO 25238 1069 824 RONALD LINDERWOOD 126 HO 24278 996 753 CHESAPFAKE GOLD FARM 66 HO 21161 CHESAPEAKE GOLD FARM 27 HO 20347 937 685 50 XX 19482 877 659 CHESAPEAKE GOLD FARM 55 HO 20556 755 637 RUNALD LINDERWOOD 16 BS 18068 834 608

HERDS WITH A RHA SCC LESS THAN 200,000 ENGLAND FARM, INC

CHESAPEAKE GOLD FARM, INC GU 132 GIDEON & KATE ESH HO 138 CHESAPEAKE GOLD FARM. INC Н0 146 LEONARD & VERNON HORST Н0 182 250

Frederick

KFII HOLTZ IAMES & SHARON 34 HO 23106 972 768 KEILHOLTZ, JAMES & SHARON 15 XX 17281 796 633 HERDS WITH A RHA SCC LESS THAN 200,000 KEILHOLTZ, JAMES & SHARON

Garrett

194 HO 22949 922 718 DELVIN MAST HERDS WITH A RHA SCC LESS THAN 200,000

Harford

ANDRFW KAMYSZEK 123 HO 22915 957 736 221 HO 19406 789 621 HO 121 ANDREW KAMYSZEK

Washington

DAVID HERBST 122 XX 21399 904 691 172 XX 20562 855 656

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New York State Dairy Ambassadors from left to right: Addison Brown, Olivia Shawley and Serenity Conklin.

Olivia Shawley selected as N.Y. State Dairy Ambassador

SYRACUSE, N.Y. – Olivia Shawley from Cattaraugus County was selected as the 2025-2026 New York State Dairy Ambassador on Saturday, February 15th. Named First Associate Ambassador was Addison Brown of Onondaga County while Serenity Conklin of Chemung County received the title of Second Associate Dairy Ambassador.

Olivia is the 62nd dairy promoter selected to represent New York State's dairy industry, a distinction that dates back to 1963. Her ascent to state-level dairy promotion marks the end of the year-long term of Evelyn Kersmanc of Otsego County and Associates Olivia Maslyn of Ontario County and Justin Mesch of Erie County.

The ambassadors were selected based on their communications skills and knowledge of the dairy industry and will be involved in statewide promotions and events, and will gain experience collaborating with a team, knowledge of ADA North East promotion and marketing programs, and will participate in sessions led by experts in public speaking, social media, team building and leadership.

With about 3000 dairy herds and more than 16 billion pounds of milk produced annually, New York State is a leader in dairy production in the United States, ranking as fifth largest producer of milk and the largest producer of yogurt and cottage cheese. Dairy is the largest agricultural commodity in the state.

Coming in March and April

Animal care workshops will be presented in English and Spanish

HARRISBURG, Pa. – Dairy producers and their employees are invited to one of five animal care workshops that will be held across the state this March and April and include lunch. Hosted by the Center for Dairy Excellence, Pennsylvania Beef Council, Professional Dairy Managers of Pennsylvania (PDMP) and Penn State Extension, the free workshops will focus on animal-related training and skill-building to help dairy producers meet National FARM compliance. A certificate will be provided at the conclusion of each workshop to show dairy producers' commitment to National FARM and animal care through the workshops' four training areas.

A Spanish interpreter will be present at each event, making the workshops ideal for both English and Spanish-speaking employees. Attendees can attend an optional tour of a nearby dairy farm at the end of each event. Biosecurity protocols will be closely followed during each farm tour.

"These free workshops have become quite popular among dairy farm teams that are looking for a one-day opportunity to hone their skills and get refreshers on four pillars of animal care," said Valerie Mason-Faith, risk education manager at the Center for Dairy Excellence.

"The workshops qualify as National FARM training, so they are a great opportunity to boost your skills in key animal welfare areas and develop safe and effective protocols for your operation this spring," she added.

The five workshops will be held on the following dates and locations:

• Tuesday, March 4, 9 a.m. to 3 p.m. Cumberland County Extension Office

- 310 Allen Road, Carlisle, Pa. Optional tour: Stover Farms
- Tuesday, March 11, 9 a.m. to 3 p.m. Lancaster Farm and Home Center 1383 Arcadia Road, Lancaster, Pa. Optional tour: Franklin View Farms LLC
- Tuesday, April 1, 9 a.m. to 3 p.m. Crawford County Extension, 1099 Morgan Village Road, Suite A, Meadville, Pa. Optional dairy farm tour: TBD
- Tuesday, April 8, 9 a.m. to 3 p.m. Belleville Community Center 95 N. Penn Street, Belleville, Pa. Optional farm tour: Kish View Farm
- Tuesday, April 15, 9 a.m. to 3 p.m. Troy Fire Hall 88 Firehouse Drive, Troy, Pa.

Optional farm tour: Gorrell Dairy LLC During each workshop, attendees will rotate through multiple stations and gain training in several key animal welfare areas, including:

- Antibiotic use and pain management;
- Calf Care and Nutrition;
- Transport firness and quality assurance;
- Biosecurity.

Attendees will have the opportunity to get recertified in Beef Quality Assurance (BQA) if they are interested.

To register for one of the free animal care workshops, call 717-346-0849 or visit www.centerfordairyexcellence.org/animalcare. Please include the names of employees who will be attending from your operation.

Sponsorship opportunities are also available. For more information, call Valerie Mason-Faith at 717-346-0849 or by email: vmason@centerfordairyexcellence.org



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Direct-drive fans with EC motors require much less maintenance than standard belt-drive fans.

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There are several types of ventilation systems used to effectively ventilate dairy barns.

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The Ag Engineers at Apex Ag-Tek can help you evaluate the ventilation needs for your farm and offer several solutions to get the job done. Not being a "one size fits all" company, direct-drive circulation fans are produced in 5 different sizes (25" to 51") and exhaust fans with composite housings are produced in 6 different sizes (30" to 55").

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Milk futures continue to tumble

Class III and IV milk futures continued their tumble lower this week. On Wed., Feb. 19 the 12-month average on Class III milk futures contracts slipped under the \$19 mark at \$18.78,

down 24 cents per cwt from the 12-month average a week ago. The 12-month average on Class IV milk futures contracts dropped 24 cents also, at \$19.44 – keeping the same 66-cent average margin above the Class III average as last week.

Butter up, all else is down

With very sparse volume traded in the four-day President's Day shortened week, the nonfat dry milk and dry whey prices continued moving lower while a slow cheese trade also dropped most of last week's gain on the CME spot cash market.

Butter, on the other hand, moved volume at higher prices. On Wed., Feb. 19, the spot butter price was pegged at \$2.44/lb, up 4 cents from the prior Wednesday with 35 loads trading over four days this holiday-shortened week. Butter was also 2.2% higher than two weeks ago on the biweekly Global Dairy Trade (GDT) internet auction Tues., Feb. 18, with the metric ton average index price equating to \$3.35/lb. That's nearly \$1.00 per pound ahead of the U.S. spot butter price, albeit te international product is unsalted and contains more fat. Nonfat dry milk sat at \$1.27 Wednesday, down 3 cents from a week ago with just 2 loads changing hands.

The spot cheese market see-sawed lower this week as 40-lb block cheddar lost a little over 2 cents, pegged at \$1.8975/lb with 2 loads trading over 4 days. The 500-lb barrel cheese also dropped 2 cents, pegged at \$1.8075/lb with 3 loads changing hands. Dry whey continued moving lower, dropping another 2 pennies in scant trade at 54 1/2 cents/lb Wed., Feb. 19.

2024 butterfat price record high \$3.29/lb

Milk prices started 2024 only 40 cents per cwt below the end of 2023 and finished the year \$2.16 above the start, according to the Northeast Market Administrator's annual summary. All component price averages (U.S.) were above the previous year, except protein. The price paid to producers for butterfat averaged \$3.2885 per pound in 2024, up 11% from 2023 and the highest price since federal order reform in 2000. The annual average protein price was \$1.8961/lb, down 0.5%; other solids price averaged \$0.3010/lb, a jump of 79.6%; nonfat solids price averaged \$1.0635/lb, an increase of 5.5% from 2023.

Based on the most recent USDA's World Agriculture Supply and Demand Estimates for U.S. milk production, total U.S. milk



FEDERAL ORDER	SUP @3.5F, 2.99P (\$/cwt)	Change f/ prior mo	Avg. Pool Test Fat, Protein (%)	Change Fat, Protein f/ prior mo	SUP Value @Test (\$/cwt) before adjustments	Change f/ prior mo	PPD @base zone	Change f/ prior mo
Florida (FO 6)	25.04	0.4011	4.06, N/A	0.0211, N/A	26.77	0.3611	N/A	N/A
Southeast (FO 7)	23.79	0.3911	4.34, N/A	0.0211, N/A	25.48	0.4011	N/A	N/A
Appalachian (FO 5)	23.26	0.1744	4.28, N/A	0.0311, N/A	25.24	0.0611	N/A	N/A
Northeast (FO 1)	21.81	0.3411	4.45, 3.32	0.0211, 0.0144	25.43	0.5611	1.47	1.3844
Upper Midwest (FO 30)	20.47	1.4911	4.48, 3.37	0.0111, 0.0011	24.40	1.7111	0.13	0.2311
Mideast (FO 33)	20.85	NC*	4.44, 3.39	0.0211, 0.0111	24.59	0.6011	0.51	1.3844
Southwest (FO 126)	21.36	1.8111	4.52, 3.51	0.0211, 0.00	25.33	1.1111	1.02	0.9144
Central (FO 32)	20.50	0.5511	4.40, 3.45	0.0211, 0.0111	24.57	1.1311	0.16	1.1744
California (FO 51)	20.95	0.9611	4.35, 3.45	0.0144, 0.0144	24.56	1.1311	0.61	0.7644
Pacific NW (FO 124)	20.63	0.6911	4.61, 3.51	0.0511, 0.0611	25.05	0.5411	0.29	1.0344
Arizona (FO 131)	21.42	0.3011	4.28, N/A	0.0211, N/A	23.58	0.2011	N/A	N/A

Pool Summary for All Federal Orders, January-December, 2023-2024

Federal Order		Total Producer Milk*			Differential#		Uniform Price#	
Number	Name	2023	2024	Change [^]	2023	2024	2023	2024
		pou	nds	percent		dollars per hundredweight		
1	Northeast	27,259,848,011	26,948,712,351	(1.4)	2.99	2.55	20.01	21.44
5	Appalachian	5,427,962,020	5,300,667,946	(2.6)	N/A	N/A	21.65	22.92
6	Florida	2,505,761,275	2,524,345,055	0.5	N/A	N/A	23.71	24.86
7	Southeast	3,537,957,459	3,497,490,523	(1.4)	N/A	N/A	22.23	23.47
30	Upper Midwest	33,045,277,333	28,285,111,239	(14.6)	0.29	0.20	17.31	19.09
32	Central	16,053,145,914	14,607,816,361	(9.3)	1.22	0.87	18.24	19.76
33	Mideast	17,761,414,139	18,182,080,614	2.1	1.67	1.35	18.69	20.25
51	California	26,417,543,826	23,223,944,567	(12.3)	1.19	0.85	18.21	19.74
124	Pacific Northwest	7,649,543,548	7,230,698,879	(5.7)	1.31	1.06	18.33	19.95
126	Southwest	13,640,039,564	12,641,415,510	(7.6)	1.91	1.48	18.93	20.37
131	Arizona	5,149,368,294	4,186,100,891	(18.9)	N/A	N/A	19.30	20.87
All	Market Total/Average	158,447,861,383	146,628,383,936	(7.7)	1.51	1.19	19.69	21.16
# Price at	designated order location	on. Simple average.	22. 305 - 20. 33	^ Adjusted for	r leap year.	W NO W	N/A = Not appl	icable.

production for 2024 was 0.5 percent less than in 2023, adjusted for leap year. Milk per cow is estimated to finish about 0.3 percent higher in 2024, but cow numbers are projected to finish 0.5 percent less than the previous year.

Northeast sees less milk, makes more cheese

Total milk received from producers in the Northeast Order equaled 26.9 billion pounds in 2024, down 1.4% from 2023, when adjusted for leap year. The annual average volume per producer, however, continued to set record-highs, although at a slower rate than in the past 9 years and rose 180 pounds from the previous year, topping 10,000 pounds for three months during 2024. The year ended with 7,359 producers, a drop of 281 from December 2023. This compares to a decrease 444 producers in the previous year.

Will dairy herd continue maintaining itself?

That's the question as shrinking heifer ratios lead us five years out from the time of plentiful heifers. Milk cow inventory has remained stable over the past five years, while the number Farmshine, Friday, February 21, 2025 — 13

of dairy replacement heifers has dropped by 16% since 2020.

Is the average dairy cow getting 16 to 20% more productive life (an additional half lactation)? Is the age at first calving continuing to decline, and are herd culling rates also

tinuing to decline, and are herd culling rates also declining significantly enough to maintain the current cowherd size on 16 to 20% fewer heifers expected to calve vs. 5 and 10 years ago?

According to the data in the Jan. 1, 2025 Cattle Inventory Report, there are not quite 27 heifers expected to calve this year for every 100 cows in the current U.S. dairy herd. Five years ago, there were just over 31 heifers expected to calve for every 100 milk cows in the similarly-sized U.S. dairy herd. Will these trends collide at the 5-year mark this year, given the average productive life of a dairy cow is not quite three lactations or roughly five years of age?

One inescapable conclusion is that the record-high prices paid for dairy replacements is proof of tight supplies. Expanding dairies are having to really plan ahead to raise the animals they need for growth or scramble to get them. With a 2024 national dairy herd of 9.35 million milk cows and a 2024 national dairy cow slaughter of 2.726 million, the national culling rate last year was 29%. At this rate, and with average age at first calving at 22-months, the U.S. dairy industry would still need 28 dairy heifers calving in the next 12 months for every 100 milk cows — just to maintain the current size of the U.S. dairy herd.

But dairy producers have stopped spending the money to grow extra heifers that were worth less than the cost to grow them until this year. They've also worked to reduce age at first-calving, days open across the herd, higher component levels in the milk, reduced death loss, longevity, and began gradually re-introducing beef crossbreeding, which has become a pretty big deal over the past five years, providing \$800 to \$1000 for a 3-day-old calf, with no rearing investment.

Interestingly, USDA pulled three of the Top-24 Milk Production States into the 'Other States' category, choosing not to report their cow and heifer numbers for proprietary reasons. They are Indiana (#16), Vermont (#18) and Utah (#20). Thus the 'Other States' category saw an increase of 195,000 cows simply because these three Top-24 states were included anonymously in the total. This change, coupled with former Sec. Vilsack's decision to skip the Mid-Year 2024 Cattle Inventory Report, make the data and conclusions in the Jan. 1 report a bit less reliable. Still, the high prices for replacement heifers tell the tale.







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Ray Bicksler had a tiny start that blossomed to global impact

GETTYSBURG, Pa. — Ray Bicksler and his wife Barbara sold their farm in 2000 after three decades of milking cows together. Even more impressive: They have been married for over 65 years. Notably, Barbara was not from a dairy farm. In fact, she was a town girl and salutatorian of her high school class.

It's told that Barbara set Ray straight right from the beginning. She would help him milk, but would be danged if she would milk alone. There were times when Ray would rush in from the field or a day trip to find the milk house ready, the cows in the barn and fed, but she was sitting on the glider near the door, ready and waiting.

On Friday, February 7, Ray was formally inducted into the Pennsylvania Holstein Association's Hall of Fame. His modest start as a breeder — milking as few as five cows in the beginning — grew as steadily and surely as an uncontrolled brush fire, making an impact felt half-way around the world. New Zealand, to be specific.

The Russelldale herd was dispersed in October of 1996 with an impressive career total of breeding 29 Excellents, 6 Gold Medal Dams, 13 Dams of Merit, and at least 39 bulls in eight U.S. studs and more in foreign countries, leading to multiple dealings and referrals from industry icons such as Pete Blodgett and Bob Fitzsimmons. The guest book reads like a league of nations and cattle and embryos were sold to 17 states plus Germany, Japan, Canada, Italy, New Zealand, Australia, and the United Kingdom.

The bull Russelldale Promise, marketed as Dale by Atlantic Breeders, had almost 10,000 daughters in the U.S. alone. Russelldale Slade, marketed by ABS, had over

22,000 daughters around the world and was the top bull in New Zealand in 1995.

Ray was born on a dairy farm near Fredericksburg in Lebanon County on September 3, 1934; the 5th of eight children. All of them grew up with reputations as straight shooters and tell-it-like-it-is Pennsylvania Dutch men and women. Hard working people. Ray started milking cows by hand at 5 years of age, as his father and grandfather were dairy



Ray Bicksler

In 1950, his Dad purchased Sears & Roebuck milkers but no one liked washing them. so after one week, they went back to milking by hand.

In 1952, after only 11 grades, because they were taught geometry as Juniors, Ray graduated from Marion Township High School among a class of 16 students. When his father died unexpectedly that same year, he and his mother continued to milk the cows for about one more year.

The next few years he worked as a bread baker, a chicken catcher, and at a service station changing tires when gas was 21 cents a gallon.

In 1957 the Army called and he spent two years in Kentucky, Alabama and Fort Mead in Maryland. He was not in active battle but due to the Berlin Crisis in 1961 (when the Soviet regime built the infamous Berlin Wall) Ray was called back to service in 1962. He spent 10 months in the divided German city.

In between his military duty, in 1959, he married his brother's sister-in-law, Barbara.

In 1967, while working for Hawk Manufacturing making oil burners, the Host Church near Bernville in Berks County needed a sexton. Ray, his wife and the first two of their four children moved on-site. They did everything: maintenance, groundwork, farmed the fields and buried the people. A small barn was on the property, so after living there for almost two years — in 1969 - he did what he wanted to do and became a dairy farmer. He started with one cow: a grade that was his first and last. From then on it was purebreds. Registered Holsteins. He and Barbara began milking five cows with Surge buckets and straps, a milk can and a

strainer. For the next four years, every other day on his way to work, he would drop the milk cans off for collection. He fondly remembers his first milk check from Hershey Dairy. It totaled \$2.06.

After four years of milking, he was able to leave the factory job. Self-proclaimed as more of a cow guy than a crop guy, he eventually, increased the herd to 25 head and had more cows than he had room for. So after seven vears of milk cans, he and his wife were able to buy their own farm in the same township, Tulpehocken, on Wintersville Road, near Richland, Berks County, Pa.

This tie-stall barn held 45 head and had room for dry cows. They still milked with buckets, but by then they had a dumping station and a bulk tank. They installed a pipeline in 1987.

The Russelldale prefix was created by using his father's name, Russell, and adding the word dale, to make Russelldale. No fewer than 699 animals were registered using the Russelldale prefix and it was active from 1969 until 1998.

Prominent herd sires included Straight-Pine Elevation Pete, with 33 daughters; Pawnee Farm Arlinda Chief, 23; Arlinda Rotate and Harrisburg Gay Ideal, each with 17; Bis-May S-E-L Mountain-ET and Cal-Clark Board Chairman, each with 16; Penn State Ivanhoe Star and Round-Oak Rag Apple Elevation, each with 12.

The second animal to carry the Russelldale prefix was Russelldale Bonnie Senator. Born in 1969, she went on to be scored (EX-90) foreshadowing what was yet to be accomplished by Ray. Bonnie was no one-hit won-

In 1974, 1975, 1976 and 1978 he had the high cow for milk in Berks County. It appears competition was stiff in 1975. Among 8900 cows in 171 herds, one of his first cows, Fur-

turn to page 17



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PHA HALL OF FAME

Tom Dum knew that 'Dumbelle' would be an unforgettable prefix

GETTYSBURG. Pa. — Tom Dum Jr.'s wife, Nellie, made a fantastic contribution to the success of their Registered Holstein breeding program right at the very beginning.

She sarcastically suggested that "Dumbelle" should be their prefix. Tom took an immediate liking to it, knowing that once you heard it, you could not forget it. And besides, he liked catchy names. One of his bulls, for example, was named Dumbelle Budd Wyzer.

The Dumbelle prefix tallies 23 Excellents, 98 Very Goods; 28 bulls sold to studs, including exports to France, Mexico and Canada.

Tom was born on June 12, 1932 in Elliotsburg, Perry County. To this day he has never lived more than 10 miles from his place of birth. He is the oldest of five siblings, all of whom are still living today.

Graduating in 1950 from Green Park Union High School in Landisburg, he married Nellie Reisinger two years later and began dairy farming with grade cows in a 32-stall barn owned by his father. In time, he acquired a few cows that were registered with the Pennsylvania Herdbook Association in Harrisburg. In 1956, he and Nellie purchased their own farm, milking with buckets and a dumping station.

In 1959 he purchased his first two Registered Holsteins from Vance Brackbill of Cumberland County. Piebe Re-Grand Lauxmont (GP), was an all-black 5-year old and went on to produce a family of seven daughters. Her eight lactations added up to a lifetime record of 141,280M 3.3% 4642F in 2483 days. She was his first cow in his herd to milk over 100 pounds per day.

The early 1960's brought milk sanitation laws that encouraged a facility to upgrade. That brought about a pipeline, steel stalls to replace the wood, and an expansion to 46 stalls.

Tom later attended the dispersal sale of Joe Canby's renowned Greenwood Farms near

Bensalem, Pa. He purchased a cow by the name of Greenwood Lauxmont Pearl (GPwho combined Lauxmont, Skokie, Butterfly, Dunloggin and MontVic bloodlines.

One day Pete Blodgett was there classifying and recognized Pearl as a 'kicking cuss' he had milked as a boy. Unfortunately, Pearl never had a heifer, but that sale instilled the life-long passion for Registered Holsteins into Tom and he set out to find a cow family to work with. He

dreamed of one day having a cow good enough to have a son in an A.I. stud.

In 1964, Tom and his brother Donald traveled to a sale Park Sheesly was having to showcase some young Osborndale Ivanhoe daughters. The Parkchester farm is now the site of the current Cedar Cliff Mall, near Harrisburg. An 8-year old cow named Eon Sovereign Peggy (VG-86) and bred to Ivanhoe, caught his eye. A the right price of \$385, she fulfilled Tom's dreams. She was Canadian bred from Seilings Farm and MontVic on the top side and Spring Farm on the bottom.

Roughly a year after acquiring Peggy, the Sheeslys were having a dispersal. Upon perusing the catalog before the sale, he discovered that 'Peggy' had many family members. Pleased with Peggy's performance thus far, he set out to acquire more of her family. He went to the sale on March 29, 1965 and against the advice of his father, who was sitting beside him urging him to stop bidding, he purchased five head from Peggy's family for a total of \$5100 in borrowed money. His purchases were headlined by an Ivanhoe daughter of Peggy by the name of Parkchester Osborndale Peggy (VG-89). She later be-



Tom Dum

came his first Excellent cow. Along with her that day came her three daughters and a daughter of her sister. These four family members eventually scored as high as VG-89 and together left 14 daughters in the herd.

It was Peggy who made his dream of putting not one, but two bulls into stud a reality. It happened in 1970 and 1971.

The full brothers, sired by Collins-Crest Buddy Burke, were named Dumbelle Burke Crusader (GP-84) and Dumb-

elle Budd Wyzer (VG-85) were sold to Eastern Breeders of Ithaca, N.Y., later merged into

Tom later bred Peggy to Gray View Skyliner to get a full sibling to the 89-point purchase. The breeding resulted in Dumbelle Skyliner Peggy Lou (EX-91).

Peggy Lou was an early cow to make over 1000 pounds of butterfat so she drew the attention of bull studs. The EX-91 Skyliner produced a lifetime total of 192,610M 3.6% 6970F in eight lactations and landed four sons into A.I. The most notable were: Dumbelle Astroliner (EX) by Paclamar Astronaut at Carnation Genetics in California and Dumbelle Elevation Lift Off (EX-GMS), first syndicated locally and then sold to ABS.

Peggy had her last calf at 13-11y, all natural and without the aid of embryo transfer. Her 12 Registered progeny were 100% Good Plus or higher (9 female, 3 bulls with all three bulls ending up in A.I). She produced 212,450M 3.5% 7440F in 3512 days.

One day during the beginning of the Peggys at Dumbelle, Tom asked Park

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Sheesly: "What kind of cow do you breed to Ivanhoe?" Park's answer was: "One that is in heat!"

On a dreadfully hot and dry summer day, Tom and his four boys were out in the garden trying to dig up potatoes for dinner. The weeds seemingly thrived more than the potatoes underneath them. In the midst of their agony, Pete Blodgett and Henry Sterk, representing Carnation Genetics of California rolled in the driveway and wanted to see the 'Peggy' cow family.

"After they viewed the cows, Dad's dream kept rolling, as the men from Carnation purchased one bull and contracted three cows before departing," Tom's oldest son recalled. "Once they left, Dad with a sense of accomplishment, said: "Get in the car boys, we're going to town to buy some potatoes!".

The dream of landing a bull in stud came true a number of times, with a grand total of 28 bulls in A.I. with the Dumbelle prefix. Perhaps most notably of the bulls was Dumbelle Royal Majesty*RC (EX), a Clinton-Camp Majesty son out of an Excellent Citation R Maple who was sold to Eastern Breeders in Canada, which later became part of Semex. Royal Majesty classified Excellent as a 3-year old and earned Superior Type recognition in Canada in 1986. Royal Majesty sired three EX-95 point cows including Willdina Royal Fire-Red (EX-95-5E) who was All-American or Reserve All-American Red & White five times from 1993 to 1997, as well as being grand champion of the International Red & White Show in 1993 and 1995 and reserve grand in

Nineteen-sixty-five was a great year in the showring for a bred heifer named Dumbelle Ivanhoe Mandy (VG-89). She was an Ivanhoe daughter out of Johanna Pabst Bell (GP-83)

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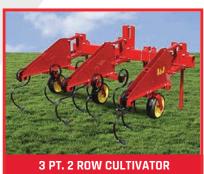
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The scene at Insight Dairy, Little Falls, New York on Sunday evening Feb. 16 (below) as compared with 24 hours later (right). "Our community is second to none! They persevered through whiteout conditions, high winds, and frigid temperatures to make this all happen," wrote Jessica Hula-Fredericks in a social media post Monday evening, Feb. 17.

Photos provided



Snow storm causes roof over 1000-cow dairy barn to collapse

By MARJORIE STRUCKLE Special for Farmshine

LITTLE FALLS, N.Y. -- During the multiple lake-effect winds and frigid storms New York State recently endured, many businesses were damaged, most often a building collapse. But none hit a community like that of Insight Dairy.

That late Sunday afternoon (Feb. 16), in near blizzard conditions, word circulated that a barn housing 1000 dairy cows at Insight Dairy had collapsed. Braving the icy, whiteout conditions, both farm and non-farm neighbors traveled to see what they could do to help.

Insight Dairy is an asset to the community, both by their promotion of dairy products and by the activities they have, involving thousands of visitors each year.

Owners Chris Fredricks and Jessica Hula-Fredricks were devastated but amazed at the turnout of support from the community. Jessica later posted her heartbreak and gratitude on the Insight Dairy Facebook page.

Currently, the center roof section is being analyzed for the actual cause of the collapse. During a storm with the rapid accumulation of sleet, snow, and extremely windy conditions, the roof structure of one half of a main barn toppled, crushing many of the cows. The number of animals lost has not been dis-



closed but included many that had to be euthanized or culled.

Neighbors helped lead cattle away from the destruction, and in fact saved some of the cows. Offers to house the surviving animals poured in.

But Chris and Jessica opted to reconstruct the facility as quickly as possible, instead.

'The rotary parlor nearby was left intact, and we didn't want to make our problem other people's problems," Jessica explains.

A Fort Plain hardware store, 7m Supply LLC, immediately supplied six skid steers, four machines to assist in pulling the debris down, a bulldozer, and an excavator. The builder, Double O, was there right away, offering to cover the open areas. However, Chris was worried about the windy and dark conditions for their safety and suggested waiting for daylight.

By 7:30 a.m. the next morning (Monday, Feb. 17), more equipment and people poured in to assist. Food arrived for the workers who were clearing out the fallen pieces and bracing up the remaining portion of the building to prevent that section from going down.

The room which normally held the milk tankers was quickly made into a warming center, and tables were laden with hot coffee and food to serve the workforce, which had swelled to 150 workers. Food and drink donations continued to be delivered by local businesses and the public. A majority of the workers are of the local Amish community, working alongside the concerned neighbors.

The day was another frigid one with the NYS Thruway closed for accidents diverting some traffic past the farm. Travel bans were issued in Herkimer County, but that didn't stop neighbors bringing in more equipment and supplies.

Working until dark, the building was buttoned up to prevent more snow from accumulating inside.

"There were four skid steers going out and four skid steers going in. It was organized chaos. Our team here milks and feeds, and then we figure out what to do next. It's an hour-by-hour and day-by-day activity," Jessica

In response to a comment that Jessica is aiways sillling, she stated: Being angry won't help anything, there is a great group of neighbors here to help. It could have been a lot worse."

The work continues, and what a remarkable difference was made at Insight Dairy in just 24 hours.

Chris and Jessica continue to thank the community for their rapid response and longterm commitment to restoring the facility.

Watch for the rapid reconstruction of this dairy, and see more details at the Insight Dairy Facebook page, followed by over 6000 people.

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Ray Bicksler_____ from page 1

fields Sparker Commander (GP-82) had a record of 32,230 pounds of milk as a 7-year old. She bested the second-place cow, none other than the up-and-coming Plushanski Chief Faith by over 2000 pounds.

When Sparker calved again at 8-11y, she had freshened seven times. Persistency in reproduction was part of the success story at Russelldale. Ray got the calving interval right!

Russelldale Ford Glitter (EX-91-3E) had six natural heifers in 23 months. A single heifer calf at 6-10y, twins at 7-10y and triplets at 8-10y. The triplets all freshened but were very small cows

In 1979, the first cow he ever flushed was Russelldale Chief Barbie (VG-89, GMD, DOM). She was flushed by Dr. Bill Petit and made nine embryos. They transferred all nine embryos surgically, with impressive results: nine pregnancies, producing eight calves, all sired by Pete.

In 1989, two of his bulls were in the Top 30 for Net Merit Dollars. In 1990, Dale was the number 34 bull on the TPI list. A visitor from New Zealand reported that Dale was hottest bull in their land at the time because he produced medium sized cattle with tremendous udders.

Ray was big on using index bulls, but not the "chickenchested buggars." He was one of the first to double up on Pawnee Farm Arlinda Chief blood. He called Bob LaSalle in California one day and asked him how to use Arlinda Rotate and Arlinda Melwood. He left the conversation with the advice and decision to use Rotate on cows with close front teats to produce tall and wet daughters. He used Rotate heavily and the rest is Russelldale history.

There were four Excellent Rotates, including his highest scored cow: Russelldale Rotate Rizzo (EX-93, GMD, DOM), a great granddaughter of Chief Barbie, the first cow he ever flushed. Rizzo had 41 registered progeny in the U.S. herdbook.

Additionally, he line-bred Chief daughters with other bulls such as Milu Betty Ivanhoe Chief. The line-breeding also worked with Ivanhoe blood through Penn State Ivanhoe Star, Carlin M Ivanhoe Bell and Elevation. And he crossed those with Chief.

Ray was recipient of the Progressive Genetic Award from Holstein USA every year for five years from 1992 to 1996.

Tom Dum ______from page 15

who was purchased at a sale the Albrights had at Art Kling's sale barn. Mandy was shown by Tom's oldest son and was the 1965 Reserve All-Pennsylvania junior yearling. She was nominated Junior All-American junior yearling. She had many daughters and is the third dam of Dumbelle Royal Majesty.

Tom brought a unique combination of contributions and influence to the Holstein association. He was not only a successful dairyman and breeder, but he was also a long-time employee of the Holstein-Friesian Association of America, becoming a classifier in 1980. He frequently talks about awarding Miss Ivanhoe Scranton the "6E" designation.

Tom also traveled internationally on several occasions. One of his most enjoyable trips was to herds in the mountains of Colombia and Ecuador.

After he had been classifying for 7 years, Junnie Corman, who at the time was working as a consultant for the Holstein association, got the itch to be on the move as a classifier again, and convinced Tom to switch positions. As much as Tom liked classifying, he enjoyed being a program director even more; later termed field consultant.

Tom served members in western Pennsylvania, Maryland and West Virginia. He worked in that position for 11 years until his retirement in 1998. He really enjoyed helping people with their herds in this capacity.

Tom helped to market a great number of cattle. He was an industry leader when Holstein merchandising flourished. He was involved in many export orders of heifers and bulls. When the foreign buyers did not want supernumerary teats, he became known as "the guy to check the teats on a bull." This was in fact a requirement before they went overseas.

To this day there are many stories from breeders of how Tom helped families. From buying cows, to maintaining an interest in the Registered Holstein business and everything in between. He has been called "A Great Man and a Great Cow Man", "The Most Honest Cow Man Ever Dealt With."

John Burket, current president of Holstein Association USA, said: "It's a shame they don't make 'em like him anymore."

Tom is a man of tremendous faith who attends church every Sunday. The family continues Nellie's tradition of making Donut Day before Ash Wednesday, a neighborhood event. Tom is known to grab the first few donuts, still made in his kitchen with Nellie's recipe, but he spends the rest of the day welcoming individual guests with some 15 dozen of homemade donuts.

Tom was a member of the state and national Holstein associations, served on the board of the Perry County Holstein Club and was a multiple-time delegate from Pennsylvania to national Holstein conventions.

After some years in retirement the Dumbelle prefix is active again thrrough his grandson and Tom is happy to know there are a lot of little Dumbelle's running around.

Other noteworthy facts about Ray follow:

He served the local community with three years on the Berks County DHIA Board and also six years as treasurer of the Berks County Holstein Club.

In 1993, he was recognized as FFA Honorary Chapter Farmer and the National FFA Honorary State degree after his three sons all earned their FFA Star Farmer degrees.

Numerous Holstein youth, 4-H and FFA members attended judging practices at the Bicksler farm and many came back to visit and learn from the straight-forward and entertaining couple. Life long friendships were established with this modest and accomplished mentor and breeder.

He, with his wife's help, hands-on completed every milking from 1967 to 1983. The first night they missed a milking was in 1983 when they took three days off to attend the National Holstein Convention in Virginia Beach, Va. and visit herds belonging to the Virginia Genetics, Inc. Syndicate which had purchased three of his bulls.

Although he never judged shows or went to a judging school, he placed 13th out of 121,000 entries in the 1974 *Hoard's Dairyman* Judging Contest. He also topped the judging contest at the 1977 Lebanon County Field Night.

In 1973 Ray had the high herd for milk and butterfat in Berks County with 17,360M and 633F. He also had the high BAA herd for several years and showed grand champions at local fairs. What's more, he had the highest selling animal at the Berks County Club Sale for five different years.

Sue Beshore ____

from page 8

Junior Member Contest, at both the state and national levels and also as a judge for a number of other Junior contests over the years. She was a great supporter of youth activities, having "grown-up" in the Junior Association. She never hesitated to give back.

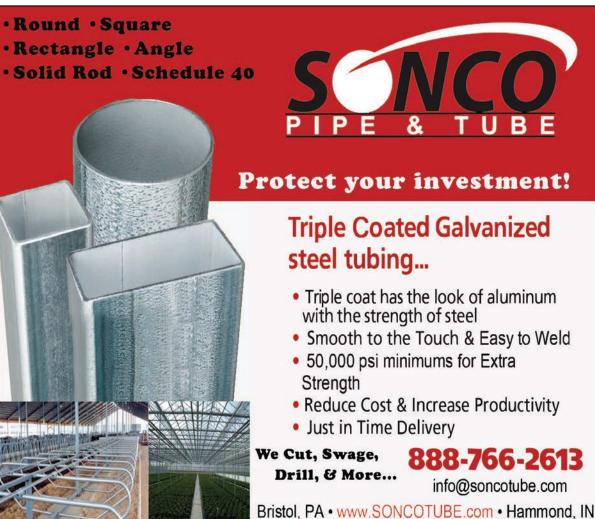
On the local level, Susan held many office positions in the York County Holstein Club, chaired several County annual meetings, organized and assisted in the York County Junior Holstein activities.

It wasn't just the Holstein and agricultural communities that benefited from her giving. She was very active at her church and with York County 4-H clubs. She also spearheaded many fundraisers for Red Land Athletic teams.

Once a promoter, always a promoter, Susan was a lifelong friend of dairy promotion and many benefitted from her work. In the early 80's she was employed by the Mid-Atlantic Milk Marketing Association (MAMMA) to manage the Pennsylvania Dairy Princess Program. She travelled many miles in the tri-state area with state and county dairy royalty intow. Later, she served as the executive secretary of the Pennsylvania Dairymen's Association. Under her leadership, many of their programs were brought up to date and streamlined.

She was over-the-top qualified for the Pioneer Memorial Award that she received.





All prices — FEB. 19, 2025 — except where noted

Cheese trade, production, and markets: U.S. cheese exporters finished 2024 with a bang. A total of 97 million pounds and policy, the key concern of cheese shipped abroad, up 21% year-over-year. That capped off an already record-setting performance with outbound cheese shipments reaching a record 1.125 billion pounds, up 18% (+170 million pounds) year-over-year. Sales to Mexico gave U.S. exports a big boost in 2024 with 425 million pounds of cheese moving south of the border, a 30% bump from 2023 and taking Mexico's share of U.S. cheese exports to 38%. Volumes into South Korea picked up as well, with the equivalent of about 595 more truckloads of cheese (24 million pounds) moving into the region year-over-year.

But that was 2024 cheese exports. What are we watching here in 2025? Price competitiveness, for one. Though cheese exporters have made notable inroads with key international buyers, price still plays an important role in whether U.S. exporters get the business. In our estimation, U.S. cheese exporters won the price battle heading into 2025 as European mozzarella values were sitting well above \$2.00 per pound versus U.S. cheddar (on both a spot and futures basis) below \$1.90 per pound. Reports to start the year point to solid outbound movement, and current market dynamics seem to confirm there's less fresh product floating around looking for a home. But strong U.S. prices today could spell trouble for months ahead. In our estimation, U.S. exporters need a 25- to 30-cent gap between U.S. and international prices to "win" into contested regions. The gap today? A dime.

Possible trade policy headwinds are another key watch factor. Tariffs - particularly for close trading partners like Mexico and Canada – are a major focal point for the Administration. The recent chatter has stirred some concern among dairy industry participants about how shifting policy and tariffs might influence U.S. dairy exports. The U.S. exports are just shy of 20% of annual milk production, and reliance on international demand outlets continues to expand. Could trade policy changes really matter? Maybe, maybe not. We've seen retaliatory tariffs from Mexico in the past targeting products like cheese - but last time, it had no substantial or seemingly long-lasting impact to trade.

Prices change daily. This market information is an example for educational purposes. The market data shown below are compiled weekly by Farmshine, via CME & USDA reports.

-- MONTH AGO -

--- YEAR AGO -

20.74

19.39

1792 N/A

Breakers Boners

-- WFFK AGO --130.50 123.50

YEAR AGO ----

137.5011 124.0011

97.50

18.62

15.17

MILK COWS (NASS) U.S. Avg. FRESH

*\$2660 JAN-25 11 \$2600 OCT-24 3000

\$1890 JAN-25 \$1850 OCT-23 1975

CULL MARKET COWS (\$/CWT LIVEWEIGHT

106.85

PA Auction Markets Feb. 6-11, 2025

N/A

Premium White

N/A

N/A

24.20 **4.26F**

20.40 **4.35**F

U.S. AVG. MILKING COWS per head as reported by USDA Monthly National Dairy Comprehensive Report

N/A

Lean

113.25

90.75

25.00 4.27F

21.60 **4.28**F

DEC-23 JAN-24 FEB-24 MAR-24 APR-24 MAY-24 JUN-24 JUL-24 AUG-24 SEP-24 OCT-24 NOV-24 DEC-24 *JAN-25 N/A 1635 N/A N/A N/A 2115 2016 N/A N/A 2800 N/A 2250 N/A N/A

2900 2400 2500

1800 1800 2000

Choice & Prime 1250-1550 lb

BULL CALVES: No. 1 & 2, 90-130 lbs

Dairy EXCELLENCE

FED STEERS (\$/CWT LIVE)

CATTLE - DAIRY PURPOSES(\$/HD) USDA and other East and Midwest auction reports combined 4-week rolling average as of FEB. 8, 2025

U.S. AVG. BRED COWS & HEIFERS (3rd trimester) per head as reported by USDA Monthly National Dairy Comprehensive Report

21.28

20.04

20.38

17.99

Price

averages do not include lower-end

Average to high

dressing

As it relates to both price here is timing. New cheese production capacity across

By KATHLEEN WOLFLEY Ever.Ag kwolfley@ever.ag

the country is ramping up. If international sales face additional hurdles and/or back off at the same time

new facilities really gather steam, could the U.S. find itself in a notable oversupply situation? Domestic demand has yet to get up off the mat long enough or strong enough to absorb a significant backlog. That apprehension is clearly playing out in the markets.

From a producer perspective, how could you manage risk in this type of environment? We recommend that producers look at a variety of different tools on the table. USDA's Dairy Margin Coverage program, for example, provides a great opportunity for dairies to manage margin risk. The program allows producers to buy up to \$9.50 margin coverage on the first five million pounds of milk produced for just 15-cents per hundredweight. History suggests the program has paid out 63% of the time over the past ten years. The deadline to sign up at your local USDA office is March 31.

The second tool that producers can look at is the Dairy Revenue Protection Insurance program. This program allows producers to set a floor under their milk price at 95% of the current futures market for the quarter. Today, producers in the Northeast can protect around \$18 per hundredweight Class III and IV floors for less than 30 cents for Q2. Setting a floor means protecting against further downside, leaving the upside open if prices for the quarter land above those levels.

The risk of loss trading commodity futures and options can be substantial. Investors should carefully consider the inherent risks in light of their financial condition. The information contained herein has been obtained from sources to be reliable, however, no independent verification has been made. The information contained herein is strictly the opinion of its author and not necessarily of Ever. Ag and is intended to be a solicitation. Past performance is not indicative of future results.

Kathleen Wolfley is a registered Associated Person with Ever.Ag, a registered Introducing Broker. Kathleen Wolfley is also a licensed insurance agent in the following states: CO, CT, IA, ID, IL, IN, KS, LA, MA, MD, ME, MI, MN, MO, NC, ND, NH, NJ, NY, OH, OR, PA, SD, TN, TX, UT, VA, VT, WA, WI, WV, with Ever.Ag Insurance Services, a licensed insurance agency (CA #0M53932). This agency is an equal opportunity

Markets

30-55

Dewart Auction

February 17, 2025 90 Alfalfa 90-160 95-120 Mixed hay

Kutztown Auction

Round/large bales

February 15, 2025 125 Alfalfa Alfalfa/grass 95-285 115-175 Grass Orchard 140-250 135-220

Morrison's Cove Auction

February 17, 2025 Round bales 130-150

Wolgemuth Auction

February 17, 2025 210-420 Mixed hay 150-450 Timothy 175-300 Grass 105-365 Straw 150-265 Orchard 130-300 Corn Fodder 120-130

Dewart Auction

Cattle: 117 Slaughter cattle Steers: Choice 190-195 Heifers: 190-196 Choice Select 181 Slaughter cows: PrmWht 65-75% lean 129-133

Dewart, Pa

February 17, 2025

Breakers 75-80% lean 138-160 Boners 80-85% lean 120-130 Lean 85-90% lean 100-115 Slaughter bulls 130-181 Feeder cattle: Holstein steers L-3 142-180 Heifers: M/L-1-2250-255 **Bulls:** 150-265 M/L-1-2 Calves: 339 Feeder calves: 600-735 #1 Hol bulls #2 Hol bulls 500-635 #3 Hol bulls 150-325

Greencastle Livestock

Greencastle, Pa

85-125

600-625

Utility bulls

Hol heifers

February 17, 2025 Cattle: 367 Slauahter cattle: Steers HiCho & Prm 206-216 Choice 200-206 Holstein steers: Choice Heifers: 204-214 HiCho & Prm Choice 192-203 55

CHOICE	172-203								
Slaughter cows:									
Breakers 75-80% lean									
	139-155								
Boners 80-85% lean	127-138								
Lean 85-90% lean	109-129								
Slaughter bulls	166-187								
Calves: 402									
Feeder calves:									
#1 Hol bulls	690-790								
#2 Hol bulls	600-690								
#3 Hol bulls	450-540								
Utility bulls	80-100								

Hosking Sales

#1 Hol heifers

Cattle:

Bull

Heifer

New Berlin, N.Y. February 17, 2025

Dairy cows 1.00 .90-1.41 Bone utility Canners & cutters 1.08 & down .70 & down Easy cows Feeders: Bulls 1.77-2.10 Heifers 1.05-1.12 Calves top 7.50

Morrison's Cove

Martinsbura, Pa. February 17, 2025

top 4.00

Cattle: 55 Cows: Good 1.15-1.28 Lean 1.00-1.18 Light/Thin .75-1.00 Fat cattle: Holstein choice 1.70-1.77 Holstein select 1.40-1.65 Calves: 73 Holstein bulls: 100-110 lbs. 6.30-7.20 90-99 lbs. 6.00-7.40 80-89 lbs. 6.50-7.30 70-79 lbs. 6.30-6.60 Holstein heifers:

New Holland Auction

6.00

70-89 lbs.

New Holland, Pa. February 17, 2025 Cattle: 959 Slaughter cattle

215-236 HiCho & Prm Choice 205-218 Select 180-208 Heifers: 209-217 HiCho & Prm Choice 199-207.50 Select 177.50-197.50 Holstein heifers: Select 137.50-147.50 Slaughter cows: Breakers 75-80% lean

139-147 Lean 85-90% lean 140-148 Slaughter dairy cows: Breakers 75-80% lean

130-147 Boners 80-85% lean 107.50-136

Lean 85-90% lean 102.50-125 Bulls: 1-2 162.50-202.50 Dairy Bulls:

1-2 162.50-180 Calves: 1001 Feeder calves: 660-875 #1 Hol bulls 600-800 #2 Hol bulls #3 Hol bulls 325-550 Utility bulls 100-150 #1 Hol heifers 400-500

Wyalusing Livestock

#2 Hol heifers

Wyalusing, Pa. February 17, 2025

200-325

,	,
Cows:	
Fat	1.15-1.35
Good	1.15-1.45
Lean	.95-1.30
Holstein calves:	
70-89 lbs.	2.50-5.50
90-110 lbs.	2.50-6.25
Feeder cattle:	
301-500 lbs.	1.70-2.10
501-700 lbs.	1.80-2.10

	<u> </u>		CME	DAILY FU	TURES &	OPTIONS	TRADING	– FEB.	19, 202	5 AT THE (CLOSE			
	FEB-25	MAR-25	APR-25	MAY-25	JUN-25	JUL-25	AUG-25	SEP-25	OCT-25	NOV-25	DEC-25	JAN-26	TREND	
	CLASS III MII	.K FUTURES (\$/(CWT) vs. wk a	igo: Feb stead	y; Mar-Jun2	5 down \$0.35-	0.65; rest of l	board dn \$0.	15-0.30; bu	t Nov25 and Ja	ın26 firm.	12-Month A	vg. 18.78 ↓↓	
18th	20.31	19.15	18.84	18.97	18.35	18.59	18.62	18.65	18.80	18.55	18.35	18.23	↓ ↓	
- Alba	CLASS IV MIL	` '	CWT) vs. wk a	igo: Feb up \$0.0	5; Mar-Apr25	dn \$0.20; May2	5 up \$0.10; Jui	n25-Nov25 dn	\$0.30-0.65;	Dec25 up \$0.70	; Jan26 firm.		vg. 19.44 ↓↓	
BUTTER	19.74	19.26	19.15	19.30	18.80	19.06	19.36	19.50	19.76	19.95	20.05	19.36	TT.	
	MILK BASIS (MAILBOX minus CLASS 3 \$/CWT) 2018-23 AVG FOR NORTHEAST & MIDEAST STATES OF PA, NY, NEW ENGL., OH vs. NAT'L AVERAGE - YOUR INDIVIDUAL BASIS WILL VARY Mailbox 18.82 18.25 18.96 18.48 18.64 18.27 18.52 18.15 18.68 18.38 18.65 18.35 18.62 18.41 19.27 18.75 20.20 19.76 20.58 20.17 20.25 19.64 19.22 18.75													
						8.38 18.65 1 8.16 18.16 1						.25 19.64 19 .30 17.30 1		
Class I BASIS					.33 10.10 1).82 0.52				7 1.15 1. 4				2.41 1.94	
A	CORN FUT	URES (\$/B	U)						-		-			
	MAR-25	(-)	,	25 SEP-2	5 DEC-2	5 MAR-26	MAY-26	JUL-26	SEP-26	DEC-26	MAR-27	JUL-27	TREND	
W	5.020	5.156	5.18	84 4.80	4 4.77	4 4.880	4.936	4.954	4.722	4.700	4.804	4.854	11	
	SOYMEAL I	FUTURES (\$,	/TON)											
	MAR-25	MAY-25	JUL-2	5 AUG-2	5 SEP-2	5 OCT-25	DEC-25	JAN-26	MAR-26	MAY-26		AUG-26	TREND	
(45 to 12)	294.8	303.1	309					317.5	317.7	318.5	321.5	321.5	11	
1				,		6 CP - Source: l						DE0 04 *1	ANI 05	
		240.41 231				APR-24 MAY 220.17 175								
DMCOE	FICIAL GROSS I													
	AUG-23 SEP-									AUG-24 SEP	-24 OCT-24	NOV-24	*DEC-24	
I .	6.46 8.4		9.58	8.44 8.4			0.60 10.4		12.33	13.72 15.		14.29	*13.38 1	
ALL MILK FEED S			21.70 12.12	20.60 20. 12.16 11.			0.50 22.0 0.90 11.4		22.80 10.47	23.60 25. 9.88 9.9		24.20 9.91	*23.30 ↓↓ * 9.92 ↑↑	
DAIRY CO	OMMODITIES -	GLOBAL BIW	EEKLY Inter	rnet Auction (5/LB) 02/18	3/25 U.S. CM	E SPOT DAILY (\$/LB) 02/19	/25 U.:	S. WEEKLY USDA	NDPSR (\$/LB) WK ENDING (02/08/25*	
	d Avg. 1 to 6 mo						rev. 4 day Lds	Spot price We		IMO PROD MIL. L			kly NDPSR is or the Month &	
	TAUCTION 03/0 DDUCT INDEX			POWDER (SMP :R	3.3475 ^{††}			2700 + 1 4400 2.4			5 1.3691↑ 9 2.5265↓	·	MO formulas.	
MILKFAT (` '	3.0503↓↓ 0.8	,	DAR(BULK) ARELLA (BULK)	2.2059↓↓			8975↓↓ 1.9		HEESE-40 10. HEESE-500 11.		*NEW! US	DA *OCT-24* CBF *MAILBOX*	
LACTOSE	IILK POWDER	N/A 0.4605↓↓ 3.4				0.2% DRY WH		.5450↓↓ 0.			7 0.7281 [↑]	FL \$28.20 SE \$28.70	0 3.95 \$26.99 0 3.96 \$26.75	
ANNO	UNCED FED	ERAL ORDE	R PRICES	(\$/CWT) N	ASS ALL-N	IILK C	JRRENT FED	ERAL ORD	ER VALUES	(\$/LB) * = * <i>NE</i>	W	MO N/A	0 4.56 \$24.97 N/A \$26.30	
				(4, 0111)										
CL I A	OVÎT CL IIÎT				K-U.S ALL-	VIII K-PA	VEIGHTED AVG		,	25 *JAN. COMPO	2025	N.ENG \$25.80	0 4.41 \$24.91 0 4.28 \$25.01 0 4.24 \$24.84	

1.3801 0.1678

BUTTER 2.6042 0.1715

DRYWHEY 0.7218 0.1991

70-85 lbs

NFDM

2120 2254 1624 N/A N/A

2 4327 11 R FΔT

1.2123 ^{↓↓} N.FAT

0.5227 11 OTHER

2800 2489

1400

N/A

Holstein Beef-X-Dairy

755.0011 970.0011

765.0011 1150.0011

brought to you by.

HEIFERS: Springing Bred Beef x OPEN: 300-600 lbs Beef X 600-900 lbs Beef X 900-1100 lbs BULLS(800-1300 lbs)

1100

700

N/A

2.9460 11

1.2002↓↓

0.538411

N/A

1900

1300

200.50

1900

N/A

N/A

WK AGO

675.00 950.00

725.00 1100.00

N/A

1600

825

206.0011

FARMSHINE

\$25.70 4.44 \$23.68 \$25.90 4.50 \$22.78

IA \$25.90 4.50 \$22.78 MI \$24.70 4.19 \$23.69 NEJKS \$24.60 4.35 \$23.37 WAJOR \$25.75 4.37 \$22.77 NM \$23.80 4.07 \$22.62 ID \$25.10 4.38 N/A SD \$26.30 4.62 N/A

1800

1150

YR AGO

450.00 850.00

465.00 800.00

140.00 N/A

pennsylvania

Classifieds

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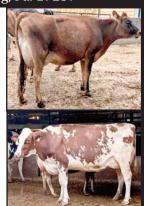
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Thursday, February 27th, 2025 @ 10:00 A.M.

GLAD RAY FARMS REG. HERD DISPERSAL

Location: 10 Brown Rd. Shippensburg, Pa. 17257

Glad Ray Farms Registered herd dispersal. This well bred herd speaks well for the Keilholtz' **dedication to the dairy industry!** After 50+ years of dairy farming and receiving Master Farmer, Dairy of Distinction, All-American, and Quality Award honors to name a few, James & Sharon Keilholtz of Glad-Ray Farm, Emmitsburg MD, have decided to take a step back and are offering their herd. This family run herd is in all stages of lactation and have been meticulously cared for as is evident by their longevity. They are testing for A2/A2! The herd consists of 20 Holsteins avg. 80 lbs. including 12 R&W, and 12 Jerseys avg. 60 lbs. on DHIA test with several cows milking well over 100 lbs.! Herd avg. 5.0F 3.7P and 125,000 SCC. If



you're looking for pedigrees, you're looking at the right place! 13 score VG and 5 EX with an average of VG-88! Service bulls are from Blondin Sires and Select Sires. A calm herd, milked in a parlor, and housed in a freestall. Good vaccine and hoof trimming program with 11 - 1st lac., 10 - 2nd lac., and 3 dry.

A few highlight Holstein pedigrees include...

- **★ Fancy** 2nd calf King Doc x EX-91 x EX-92 x EX-93 x EX-90 x EX-90!
- ★ 2nd calf Lambda x GP x EX-93 x EX-95 x EX-96 Ashlyn!
- * Several from Holbric Star Alanis VG-85 line. This great RED family has produced several AA nom's & show winners. Several sell including EX-91 OKalif, VG Redlight, VG-88 Jordy, VG-86 Redlight. Big frames, great udders and legs!
- * ST Jacob Lady Stark Red EX-92 (Reserve AA RW Summer Yearling 2018). Several sell from this family by Altitude-Red and Flag-Red!

Several Jersey pedigrees include...

- ★ Woodmohr-Townside Sheriff Vision EX-92 x EX-93 x EX-96 x EX-97 Veronia. **Great Donor Cow!**
- ★ Cranholme Evening Joyride VG-87 from 10 generations of EX/VG. Jasper Renisance Evening Cow Family!
- ★ SV Heaths Casino Scarlet VG-86, VIP x 2 EX dams. She is a MILK Wagon!
- ★ SV Heaths Kidrock Candance VG-87 x 93 Tequila x EX-91 x EX-95 Comet x EX-97 Veronica!
- ★ Arethusa Rockstar Lipstick EX-91 x EX-91 x EX-95 x EX-92!
- ★ Two Super uddered & fancy two-year olds by Maverick!

Selling for others....

- ★ A nice selection of top fresh cows from local over stocked herds!
- ★ Brandt-View sends 7 cows including a fancy fresh Fitters Choice! Dau. of Camila EX-92 All-American and All Canadian! Plus some nice genomic A2/A2 fresh heifers!
- ★ Fancy Delta-Lambda sells fresh 1-23-25 milking 82 lbs. 5.2F 3.8P SCC **54,000! Dam Arethusa Goldsun Ashia EX-94,2E!** 4-00 365 50,810 3.2F 2.8P! Mgd EX-90 2-11 305 30, 930 3.9F 2.7P! 3rd dam Rotestown Durham Atara EX-94 3-08 41,210 4.0F 3.0P! Next 8 dams all VG or EX!! Don't miss her!!
- ★ Selling heifers from milk calves to close springers!
- **★** 7 Jersey heifers from a local farm!
- **★** 30 heifers from another farm including Jerseys, Dutch Belts, Brown Swiss and Ayrshires. From 3 mon. old to springers.
- ★ Several breeding age bulls out of good cow families.
- * 17 mon. Gyro / Holstein bull! Dam Mallinger dau. Rec. 31,106 Lifetime milk 80,611 lbs. 5278F 3812P!
- ★ Note: All cattle are vaccinated and vet checked, and all cows crossina state lines will be tested Friday, and should be ready Friday afternoon. Trucking available.

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Manager/Auctioneers Jason Brubacker Lic. AU5608 717-729-0173

Darryl Jones Lic. AU5194

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> <u>Pedigrees</u> Art Kling



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Consignors: Please send all info with truckers for the catalog. For more information, contact dairy reps:

Aaron Martin, 717-445-4825 (home); Bill Hough, 973-224-0204 (cell).

Thank you - N.H.S.S.

Sale Managed By

New Holland Sales Stables, Inc.

Barn 717-354-4341 Fax 717-355-0706 • David Kolb, Mgr. 61L

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* * * * *

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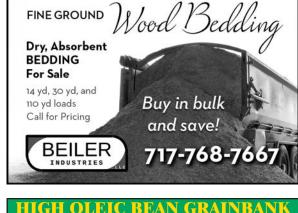
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150+ High Quality Holstein Heifers Sell

Heifers of all ages & stages will sell from close springers due in late March (instant milk) to 4-month-old calves. All cattle are vaccinated and vet inspected for ultimate buyer confidence! 95% of the heifers will have sire ID, if not Registered! Countless bred heifers are bred to sexed semen! The market is way UP!!

These heifers are fresh off of top dairies from across the Mid-Atlantic region of the United States! Here's a sampling of those top dairies: Brook-Corner Holsteins, Guided-Glen Holsteins, Misty-Z Holsteins, Ash-Mar Holsteins, RE-NU Holsteins, MD-Maple-Dell Farms, Velvet-View Farms, Alden Farms, Penn-Dell Holsteins, Reagle Holsteins, Glad-Ray Farms, Faus Family Farms, Vista-Grande

Highlighted Heifers

Cattle Co. and many more coming in everyday!

A2A2 Dropbox spring yearling w/ +13 conformation +2530GTPI + 2.63T x 86 Alligator 2yr x VG Sidekick back to Tobi 3E-96! Lambda sister to Dropbox is +19 Guided-Glen conformation.

A2A2 Roztac w/ GTPI +2823 +1320M +89F +63P +2.08T ready to breed from a Contract family including Singbrook Super Sire EVE EX-90 & GBM Best Elegant EX-92! **RE-NU Holsteins**

Beautiful Hancock springer x Alphabet x Corvette and another springer due to Angus by a Tropic son x Zamboni x Rick. 4-H projects need to move! Harshman

Consignments are still welcomed, especially shortbreds and ready to breed heifers and springers for the Super Strong domestic market!

Please attend the sale, but if you can't, the sale will be on www.Cowbuyer.com Sale staff: Chris Hill 202-255-7907 - Auctioneer AU005197

Neal Weaver 570-898-6365; Dave Bitler 610-780-6667; Matt Zimmerman 717-222-0101.



Sale managed by: PA Holstein Association State College, PA

contact@paholsteins.com David J. Lentz 717-329-9202

Sell your Holsteins through PHA!

- Wanted: 200/month! Reg. or sire ID'd open heifers, ready to breed. Must be negative Leucosis, BVD & Neospora. Call today!
- Cows available from various sources and herd sizes including full herds of cows. Call to find out more.

Upcoming sales:

- March 6, 2025 "Know What You Buy" Heifer Sale, Middletown, Pa.
- March 22, 2025 DVU Green & Gold Sale, Doylestown, Pa. Selections underway!

PA Holstein Sales

Herd dispersals done right by trusted sales management that is licensed and bonded! Contact: David J. Lentz, 717-329-9202, djl1018@pa.net

or PHA office, 814-234-0364. Email: director@paholsteins.com

CLASSIFIED AD SUBJECT INDEX

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Hard Core Selection Sale



March 8, 2025 • 11:00 A.M. Fraley's Dairy Complex 1515 Kepner Hill Rd. • Muncy, PA 17756

HARD CORE FARM

The Fisher Family 295 Barley Church Rd New Enterprise, PA 16664 Keith: 814-932-3524 Donnette: 814-932-3862 Fisherdonnette@aol.com Follow us on Facebook

Selling 80 Head at the Largest Colored Breed Sale in the East.

Selling show-age calves and milk cows from all colored breeds. There is something in this sale for everyone... polled, A2A2, show quality and deep pedigrees with lots of milk and components! Trucking will be available immediately following the sale.



EX Burdette Mojo followed by Reality followed by EX 91 Poker daughter, then VG88 Thunder EX92 Ambush,then EX91 Soldier, then EX93 Phil's Susan. daughter, then VG88 Thunder with 20,000 milk records, followed then EX Tri Star. Vaughn, NY

Ayrshire



Shiredale Phil's Susan **EX93 3E**

Brown Swiss



Peach Kist Legacy Raina

Vail, FL by 2 generations EX.

Smith-Lenhart, MD

Brown Swiss



Kuhlkows Braid Sangria EX92 2E

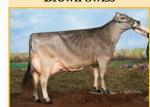
Zeus Sugar. Champluvier, PA EX.



Random Luck S Peekaboo ET **EX92 2E**

A Gentlemen Jr. 2 yr. old out of A Ringer Jr. 3 yr. old out of EX92 Prince Winter Calf out of Tequila Rampage Fall Calf out of VG85 VG88 Carter due in June to De- VG87 Braiden sells due in June Fast & Furious followed by grand-dam EX92 Braiden, then EX91 dam, followed by 4 generations Cadence, then EX93 granddam dam, followed by 4 generations EX. Vail, FL

Brown Swiss



EX93 2E

followed by 3 generations EX

Guernsey



Springhill Kojack Unique ETV

Torpedo Winter Calf out of JC Penney, then granddam EX95

Guernsey



Sniders Garrett Ashanti ET **EX94**

Michelangelo Fall Calf out of EX94 Garrett All American, fol-Genetic Link, PA Altann. Snider Homestead, PA

Guernsey



Sniders Bo Brae

Python Dwayne Summer Yearling sells out of Pharmer daughter, then followed by VG88 Bo granddam, followed by 3 generations Snider Homestead, PA

Jersey



SV Heaths Hunter Mascara EX95

EX95 Mascara, then VG87 Legion, EX91 Conquest followed

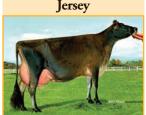
Heath & Stiles, MD

Jersey



Pennwood Kaptain Allie Abbie ET

VIP December calf sells out of Rembrandt Summer Yearling VIP Sr. 2 yr. old fresh in Desells out of EX91 Fizz with over 17,000 lb milk, then EX92 Tequila, EX92 Sambo, then EX93 Abbie. Dillon Cotter, PA

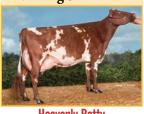


Pleasant Valley Prime Heather EX96

cember out of EX93 Excitation, followed by EX94 Response, then EX96 Prime Heather.

Spring Valley Farm, MD

Milking Shorthorn



Heavenly Betty

out of EX94 Betty with over



Eichlers MD Blanche ET

3 #1 Frozen embryos by Cyride 3 #1 reverse sorted embryos by Marshas Money out of EX91 s 20,000. Perfection daughter, granddam Cold Springs Dairy, NH EX94 All American. Also selling Cyride Summer Yearling.

Cold Springs Dairy, NH

Milking Shorthorn



dam EX90 Now You See 2X Res. All American. *Fisher, PA*

Milking Shorthorn



Hard Core R R Fireburst EXP ET Cold Springs Ant Buttercup EXP Hard Core Jstice Ramira EXP ET Hard Core Perfect Sunrise EXP

Cold Springs Dairy, NH EX90.

Milking Shorthorn



over 20,000 followed EX91, then Fisher, PA

Milking Shorthorn



Othello Winter Calf sells out of EX92 Red Robin daughter, next dam EX90 Now You See 2X R Zeus with records over Cyride September daughter sells out of VG Anticipation followed by RR Zeus with records over Cyride September daughter sells out of VG89 Detroit Fall Calf out of VG89 Bentley, followed by EX95 Perdetion granddam, next dam fection granddam, next dam EX96 Stella 2X Grand Champion

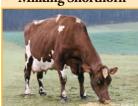
Milking Shorthorn



Spiderman Summer Yearling out Cyride Summer Yearling out of of EX92 Destry Lad daughter, next dam EX95 Othello WDE Grand Champion.

Champluvier, PA

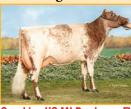
Milking Shorthorn



Viking Valley Star Megg **EX94 4E**

Lottery daughter then EX91 Rebel daughter followed by EX94 Fisher, PA

Milking Shorthorn



Sunshine HC MJ Daydream EXP ET EX90

Cyride Spring Yearling out of EX Potential 6th generation excellent. 90 MD Justice sister to EX94 Folic Dixie, out of EX94 Othello Dottie, followed by 2 EX gener-

Milking Shorthorn



Hard Core Ironman Firetime ET **EX91 2E**

Selling a Spiderman Winter Year-ling out of Ironman EX91 daugh-EX gener- ter, rollowed by E. ...

Fisher, PA then 3 generations EX.

Fisher, PA ter, followed by EX94 Snoopy, EX92 dam.

Milking Shorthorn



Topp-View Presto Alexa EXP

Dam is VG Presto Alexa,then Ex91 Red Robin daughter, then EX92 dam.

April to Ricochet out of EX93 Lottery Fireworks, then EX94 Snoopy, then EX92, EX90, EX90.

Milking Shorthorn



Hard Core Lottery Fireworks EX93 2E

Milking Lars Jr. 2 yr. old sells. A MD Justice Sr. 2 yr. old due in

Cady & McCool

Milking Shorthorn



HC-HP Red Robin Flare EXP ET EX94 3E

Robin daughter followed by EX90 Now You See, next dam EX90. Vail, FL

Milking Shorthorn



Millcreek Secret Sweetie **VG88**

Tanbark Jr. 3 yr. old due in August VG88 Secretariat Sr. 3 yr. old Thunder Storm December Calf to Renegade out of EX94 Red sells out of EX91 Ironman, next sells by VG88 Denver followed dam EX92 Huckleberry daughter, EX90, then EX96 "Stella"

Hackman,IN

Holstein



Luck-E Goldwyn Aaliyah ET EX94 2E

by EX90 Dundee, then 3rd dam EX94 Goldwyn.

Klinedell Farm, PA

Holstein



MS Deb Gold Chip Dina ET **EX91 2E**

Byway with over 30,000 lbs. followed by EX91 Gold Chip.

Overly, PA

Holstein



Stolhaven Luxurious Rae ET **EX 94**

Warrior Fall Calf sells out of VG88 Diamondbackout of EX92 out of a Denver daughter followed by EX94 granddam Rae, followed by 8 generations EX.

Genetic Link, PA

Sale conducted by:



Muncy, PA 17756 570-546-6907 | fraleyauction.com AY001971

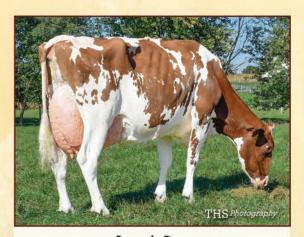
Catalogs will be online at Dairy Agenda Today and Cowbuyer.com

525HO158 Oak-meadows Apx

BRUNG P-Red x EX-92 2E Olympian x EX 90 P-Red

Triple-Hil

Luck-E Apex P-Red x EX-92 2E Olympian x EX 90 2E Shottle x EX-91 Jordan-Red x EX-90 Pinehurst Britney x 6 gen. EX back to EX-97 Fond Matt Matilda



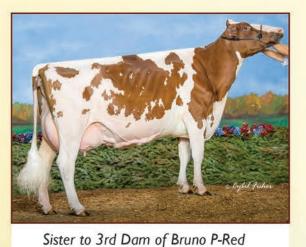
Bruno's Dam:
Cherrie-Kreek Beautiful-Red
(EX-92 2E)
6-11 365d 34,580 3.8 1326 3.0 1047
LFTD: 2120d 178,430 3.7 6525 3.1 5540
(Pictured at 9 years old)



Cherrie-Kreek Barbie-Red-ET (EX-91) 4-02 365d 50,330 3.9 1981 3.2 1590 1st Fat & 2nd Milk in Maryland

LIFE: 1100d 108,870 3.9 4215 3.3 3591

Bruno's 3rd Dam:



(EX-92) 4-02 365d 38,870 3.5 1363 3.2 1241 Grand Champion International R&W 2008 Grand Champion All-American Nat'l R&W 2009

Cherrie-Kreek Beaulah-Red

