

FARMSHINE

We rise every week to cover farmers and agribusinesses

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April 11, 2025

UNDENIABLY PROVEN

97 MILK volunteers increase whole milk popularity

By RENEE TROUTMAN
Special for Farmshine

STEVENS, Pa - “Are we doing anything? Are we moving the needle?” asked Jackie Behr, 97 Milk’s marketing manager. Behr gave an update on a slew of whole milk successes at the 97 Milk meeting on Tuesday, March 25 at the Durlach Fire Hall before a room of dairy farmers, agribusiness representatives, and government staffers. “Do I feel like we’re moving the needle? Yes! Yes, I do,” Behr asserted.

After many decades of general dairy consumption trending downward, the tide has turned with whole milk sales showing a 4.5% increase to date since 2019, which is the year 97 Milk began after Nelson Troutman painted the first “bale board” proclaiming whole milk to be 97% fat free.

Whole milk consumption showed a 2.4% increase in 2024 alone. Also last year overall milk consumption increased 0.6%. This is only the second recorded increase in overall milk consumption since the 1970s (with the exception of the year 2020 and the covid pandemic) despite the well-funded national dairy checkoff program taking root in the early 1980s. “That’s an increase not only in dairy consumption in general but also whole milk,” Behr emphasized. Notably, plant-based milk imitation beverages saw their sales fall by nearly 6% in 2024.

“Why are people moving to real milk? Why are they moving to dairy?” Behr asked. She explained that there is a movement such as farm to table, eating whole foods, and people concerned about what is in their food. “And milk is milk. There isn’t a long list of ingredients attached to it,” she said.

As 97 Milk stands at the forefront of changing milk consumption and industry trends, the 501c3 non-profit organization is also bridging consumers to understand what it is that dairy farmers do on their farms. “People want to learn and you just have to answer the question,” Behr said. “People want to know that you care about your cows. Our social media posts reflect that in addition to the power of what real nutrition whole milk has for consumers.”

“One question we get a lot is, ‘Why are calves in hutches?’ They think you’re being mean. Until you take the time to explain why you do what you do, and then they understand,” Behr said. “If you don’t say what the real reason is, guess who is saying the not real reason!”

Chris Landis, 97 Milk secretary, reflected on a recent group he hosted to tour his farm that included an aspiring vegan. Upon arrival, she was defensive and cynical, but after listening to Landis as he showed his farm she openly engaged with him. “One of the last things she said to me was, ‘This is nothing like what I see on the internet.’”

“We’re quite content to sit on our farms and do what we love to do, make a living, and raise our families, but we’re not willing to step out of our comfort zones and do what



Jackie Behr

we need to do,” said Landis. “It could be a 30-second conversation with someone that could make a ripple effect.”

97 Milk’s main outreach to consumers is through the website 97milk.com and social media accounts on Facebook and Instagram. The website has seen upwards of 1500 users a month, while the social media analytics show nearly 4 million people have been reached since the initiation of the 97 Milk accounts. The reach through social media spans nearly every continent on the globe with the majority being in the state of New York where the 97 Milk chapter of Ann Diefendorf, Jay Hoyt, and Daune Spaulding invest incredible amounts of time promoting whole milk mostly through direct community involvement.

Behr emphasized the connection of com-

munity events as a primary driver of increased online interactions. “Right after these events I see spikes on the website and social media. Consumers are going to the website and social media to learn more. These community outreaches are really big to bring traffic to the website.” While community events have been a secondary approach, this personal engagement is what really spurs the growth of 97 Milk.

What makes the work of 97 Milk extraordinary is that everything is completely grassroots and organic. There has been no paid marketing to get people to the website. However, Behr wants to change that. “I’d like to see 97 Milk reach a larger audience through search engine optimization (SEO) marketing but it’s not something that I can do or have the time to do,” Behr told the group.

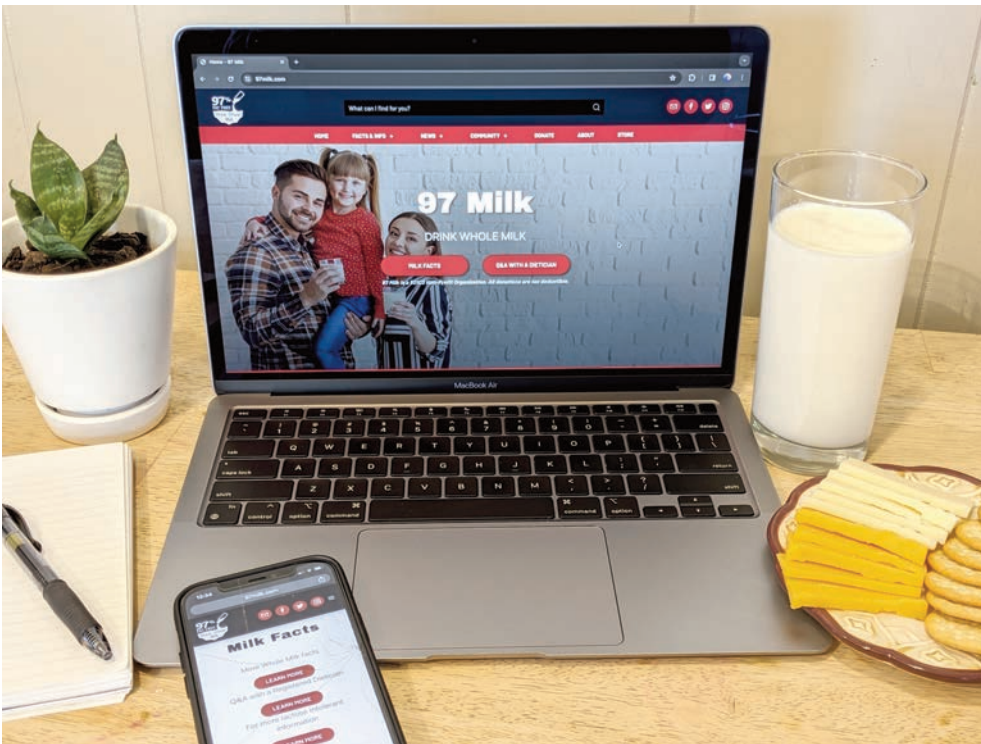
There would also be a cost for this next level of marketing or even branching out into social media advertising. Behr would like to have a sponsor to help 97 Milk grow in this way or someone who specializes in this type of marketing who might volunteer for 97 Milk. Utilizing YouTubers or social media influencers for the cause of whole milk is also intriguing to Behr.

Behr’s reflections on the past six years showed that the work by volunteers of 97 Milk is indeed moving the needle, and moving it at an energetic and exhilarating rate.

Consumers fall in love with whole milk when they are told the basic truths.

“I started asking my friends questions, asking why they were choosing not to have whole milk,” Behr said. “I’d ask them to tell me the fat percentage in whole milk. They’d say 30, 80, 15. I like to think I have smart friends, but I was baffled by their answers! Nobody knew whole milk was just 3.25% fat.”

Behr continued: “When we sat down on that Day One meeting six years ago, realizing people I know in my group are so disconnected, even though they lived around dairy farms all their lives, but they were still missing it. And that’s in my friend circle! What friend circle do you have that is having those same thoughts? That’s why we do what we do.”



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while the social media analytics show nearly 4 million people have been reached since the initiation of the 97 Milk accounts.

Photo by Renee Troutman

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THE WEEKLY DAIRY FARM FAMILY MAGAZINE

Centennial Farms brings the past forward to thrive

By SHERRY BUNTING
Special for Farmshine

CHARLEVOIX, Mich. — A sense of ‘place’ and a journey for profitability into the future are no small tasks when it comes to sustaining a family dairy farm beyond its first 100 years.

For Sarah Roy, her path back to the family farm has been full of twists and turns to what is now a partnership with her father Doug Warner in its rebirth as Norwood Centennial Farms near Charlevoix, Michigan -- nearly 100 years after her great-grandparents moved their six children from their first farm in Norwood to the current location. At that time in 1926, the family business sold milk, eggs, beef, pork, chicken, and grain.

Today, the journey of the 3rd, 4th, and 5th generations is pivoting full circle – back to the consumer.

“When I was younger, Dad didn’t force the issue. He wanted me to choose my own path with no pressure discussion about coming back to the farm,” she recalls. After college, Sarah’s path took her to Chicago in telecommunications management, designing trading floors and such. She met her husband Jason, and as they started a family, she retired from that profession to flip houses.

Sarah and Jason and their three children,



Jason and Sarah Roy with their children Parker, Temperance, and Annabelle during a 2023 visit to Leelanau Cheese,

where their spreads are now made with their own milk bought back from the co-op.

Parker, Temperance and Annabelle were always going up to the home farm. As time passed, decisions about the future were on the table. She relates how “weird it would be to come to the farm and not have the cows there.”

So, she got involved to see if there was a path forward for the dairy.

“I didn’t want to say I never tried. I want to know I gave it a shot and tried my best,” Sarah reflects. “When I got involved, I quickly

realized that we needed to evolve, or this wasn’t going to work.”

What they are doing is working, but it takes time, planning and investment.

Sarah’s father lives on the farm and operates the 160-cow dairy with good employees. Sarah and her family are there for extended periods. Her children help with field work and the farmers’ markets. Sarah manages the business side, including the new ventures as they navigate the 4th and 5th generation potential with consumer-facing diversification.

“In general, smaller farms need to find additional paths,” Sarah observes. “It’s a lot of work, and I know Dad would not be doing the beef, which started this, on his own. I think what I enjoy most is just being a part of it and knowing that we are trying to find a path to keep our farm going. There are no words to describe fully what it’s like to be involved in this place, where so many generations lived and worked the land. It’s amazing.”

In March 2023, they started “evolving” with a line of summer sausage and beef sticks from the Holstein cows that get a “career change” from milk to beef. That business is really growing.

At the same time, Leelanau Cheese in Suttons Bay started testing their milk for cheese

turn to page 12



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March 8, 2024

Dairy check-off played huge role via GENYOUth

Removing whole milk from schools drove rapid decline in fluid milk sales

By SHERRY BUNTING
Special for Farmshine

EAST EARL, Pa. – We are halfway through the “Seeds of Doubt” series on the 5 ‘Cs’ confronting the Whole Milk for Healthy Kids Act



the 2010-2012 period to turn the curve from one with a slight downward slope to one significantly negative. The answer was congressional action to improve the health and diet of children,” Miltner observed.

“We know Americans generally eat too



FARM and DAIRY

Thursday, June 6, 2024

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ENOUGH IS ENOUGH

Farm groups are fed up with ag consolidation, checkoff corruption

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EDITORIAL

Headlines tell the story


By DIETER KRIEG
Farmshine Editor

We'll let the headlines above tell the story, since that's really all that's necessary to expose the undeniable corruption that's been taking place at Dairy Management, Inc. (DMI) for decades. Some folks found it hard to believe in the beginning and some people still refuse to accept the truth.

But no honest and decent person can deny it. Corruption has been very real within the mandatory dairy checkoff program, lining the pockets of DMI leadership with millions of dollars for 30 years or more while doing absolutely nothing to promote milk ... especially whole milk.

As has been reported in *Farmshine* numerous times since late 2017, USDA's dictator-style move to take all but skim milk out of the nation's schools was a deliberate and corrupt decree by the Obama-Biden-Vilsack administrations to mortally wound consumption of milk. Especially whole milk.

Thankfully, truth prevailed. And, for sure, the folks at 97 MILK had a lot to do with it, as did Arden Tewksbury, who was the first to blow the whistle on Villain Vilsack's shameful deed.



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There’s a dire need for immigration reform in the United States

No farmer – NO FARMER – wants to hire anyone with a record of serious criminal offenses. In the case of a recent Homeland Security Investigations (HSI) raid on a farm in upstate New York, the main target of the raid was a person allegedly involved in child pornography.

This person came to the United States legally through the H-2A visa program. He was vetted by the consulate of South Africa and approved by the U.S. government. Therefore, there was no reason for any suspicion or concern. But we can all agree that this person, if the allegations are true, should be tried, convicted, serve a sentence and be de-

ported.

Farmers want to hire high-quality workers who bring a measurable value to the business and to their community, and they support those high-quality workers with competitive wages and decent housing. Often, farm workers become like family to the farmers who hire them.

It’s important to note that migrant guest-worker programs are very common. Canada has one with lower wage rates than the United States. Regardless, guest worker programs have allowed growth in GDP in many poverty-stricken areas of developing nations. These programs help not only the families of

those coming here, but also the community, farms, and the food system they support in the United States.

Situations like immigration raids underscore the dire need for immigration reform in the United States. Farmers are just one of many groups that have been asking for a better guest worker program in this country for about 40 years. The H-2A visa program issues temporary visas to farm workers, and the recipient of such a visa can spend no more than 10 months in the U.S. on a farm.

As such, most livestock operations, including dairy, poultry and hogs, are not eligible for the H-2A program because caring for live-

stock is a year-round job. By instituting a year-round H-2A work visa, or long-term guest worker program, the federal government can attract skilled workers who can fill much-needed positions on farms across the country.

Farms are a business. That means they hire their employees with the same rigor, background checks and proper protocols as any reputable business would. They do not hire indiscriminately, no matter how dire the labor shortage may be. They follow labor laws, regardless of the ethnicity of the people they are hiring.

— Submitted by New York Farm Bureau



Zippy Duvall

Additional tariffs will take toll on America’s farmers

WASHINGTON, D.C. — “Trade is critical to the success of farmers and ranchers across the country,” American Farm Bureau Federation President Zippy Duvall maintains. “We share the Trump Administration’s goal of leveling the playing field with our international partners, but increased tariffs threaten the economic sustainability of farmers who have lost money on most major crops for the past three years.”

“More than 20% of farm income comes from exports, and farmers rely on imports for crucial supplies like fertilizer and specialized tools. Tariffs will drive up the cost of critical supplies, and retaliatory tariffs will make American-grown products more expensive globally. The combination not only threatens farmers’ competitiveness in the short-term, but it may cause long-term damage by leading to losses in market share.”

“We encourage the Trump Administration to work toward a swift resolution to trade disagreements to avoid tariffs that put farmers and ranchers in the crosshairs of retaliation, and to pursue strategies that expand market opportunities for the men and women who grow the food every family in America relies on.”

Duvall shared his thoughts following President Trump’s announcement that the United States will impose reciprocal tariffs on trading partners.

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Auction Guide

APRIL 12, 9 a.m. Annual Spring Machinery Sale, Penns Valley Livestock, Centre Hall, Pa. Sale managed by Penns Valley Livestock.

APRIL 12, 11 a.m. Indiana Holstein Association Multi-Breed Sale, Columbia City, Ind. Managed by Indiana Holstein Assoc.

APRIL 12, 11:30 a.m. Pride of Posthaven Sale, Hobart, N.Y. Sale managed by Hosking Sales.

APRIL 12, 7 p.m. Franklin County Youth Dairy Club Calf Sale, Chambersburg, Pa. Sale managed by Franklin County Youth Dairy Club.

APRIL 16, 10:30 a.m. Dairy Cow & Heifer Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

APRIL 16, 5 p.m. Evandale Farms Equipment Reduction Auction,

North East, Pa. Sale managed by C and C Auctioneers.

APRIL 17 & 18, 9 a.m. Stephenson Family Dairy Dispersal, Chester, S.C. Sale managed by Tradition Auction Services.

APRIL 19, 8 a.m. Special Easter Horse Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

APRIL 19, 9 a.m. Annual Spring Consignment Machinery Sale, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

APRIL 19, 9:30 a.m. Real Estate & Equipment Auction, Diamond, Ohio. Sale managed by KIKO Auctioneers.

APRIL 23, 9 a.m. Repossessed Tractor Sale, Leola, Pa. Sale managed by AGCO Finance.

APRIL 23, 11 a.m. Berkshire Valley Dairy LLC. Farm & Dairy

Equipment Dispersal, Copake Falls, N.Y. Sale managed by Fraley Auction Company.

APRIL 24, 6:30 p.m. 41st Annual Gospel Express Ministries Benefit Cattle Auction, New Holland, Pa. Sale managed by Gospel Express Ministries.

APRIL 26, 9 a.m. 41st Annual Gospel Express Ministries Benefit Auction, New Holland, Pa. Sale managed by Gospel Express Ministries.

APRIL 26, 11 a.m. Pennsylvania Guernsey Blue Halter Sale, Bedford, Pa. Sale managed by the Pa. Guernsey Breeders Association.

APRIL 26, 11:30 a.m. Deer Hill Farm Machinery Inventory Reduction Sale, Cazenovia, N.Y. Sale managed by Hosking Sales.

MAY 1, 7:15 p.m. Annual Heifer Turn-Out Sale, Brubacker's Quality

Dairy Sales, Shippensburg, Pa. Sale managed by Brubacker's Quality Dairy Sales.

MAY 2, 6 p.m. Special Feeder Cattle Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

MAY 3, 10:30 a.m. Bradford County Calf & Heifer Sale, Troy, Pa. Sale managed by Pepper's Auction Service.

MAY 9, 6 p.m. Horse Sale, Kish Valley Dairy Sales, Belleville, Pa. Sale managed by Kish Valley Dairy Sales.

MAY 15, Know What You Buy Heifer Sale, Middletown, Pa. Sale managed by Pa. Holstein Association.

MAY 16, 7 p.m. Monthly Dairy Sale, Kish Valley Dairy Sales, Belleville, Pa. Sale managed by Kish Valley Dairy Sales.

Dairyman's Datebook

APRIL 15, Deadline to apply for the Dairy of Distinction Award. Contact your state program director.

APRIL 15, 9 a.m. to 3 p.m. Animal care workshop, Troy Fire Hall, 88 Firehouse Drive, Troy, Pa. Optional dairy farm tour: Gorrell Dairy LLC.

APRIL 16, 9:30 a.m. Farm Succession Workshop, 625 Evan City Road, Butler, Pa.

APRIL 17, 10 a.m. No-Bull Sires informational meeting, Cogan Sky Farm, 288 Caldwell Road, Trout Run, Pa. Free donuts, coffee and lunch provided.

APRIL 25-26, Pennsylvania Ayrshire Breeders' meeting, show and sale, Shippensburg Fairgrounds, 10131 Possom Hollow Road, Shippensburg.

APRIL 25, 6 p.m. Pennsylvania Guernsey Breeders annual awards banquet, American Legion, 3721 Business Route 220, Bedford. RSVP to Holly McCarty: 813-523-1168

APRIL 26, Ohio Dairy Palooza, Canfield Fairgrounds, 7265 Columbiana-Canfield Rd., Canfield.

JUNE 12, 6 p.m. A 'Toast to Dairy' event, Melhorn Manor, 977 West Main Street, Mount Joy, Pa.

AUGUST 12-14 Ag Progress Days, 2710 West Pine Grove Road (Route 45) Pennsylvania Furnace, Pa.

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Scott Youse named Md. Holstein Dairyman of the Year

NEW WINDSOR, Md. — The Maryland Holstein Association recently recognized Scott Youse of Oakland View Farms, Ridgely, Maryland, with their Holstein Dairyman of the Year Award.

Scott grew up on a small family dairy farm near Oley in Berks County, Pennsylvania. He moved to the Delmarva Peninsula soon after graduating from Delaware Valley University with a degree in dairy science with a minor in agriculture business in 1995. He also met his future wife there, Jill Edwards, whose parents own and operate Oakland View Farms in Caroline County.

The well-known and respected honoree started his after-college career at Oakland View Farms and now owns a majority share of the business.

During his time at Oakland View, Scott developed 16 Excellent and 75 Very Good cows.

Scott Youse, left, received his award from current Maryland Holstein Association President Brett Haines.

Photo by Laurie Savage



Further, 14 Excellent and 68 Very Good cows are of his own breeding.

Oakland View Farms currently milks approximately 700 cows, including 50 Registered Jerseys. Around 95% of the Holstein herd is Registered or identified while 90% of the herd is considered “commercial” with the focus on a functional cow, including plus on type and feet legs with a higher emphasis on udder traits. Positive health traits along with butterfat and protein components are also included when evaluating the service sires for this group.

The remaining 10% of the herd is “show” cattle or “special” cattle. This group is bred to improve pedigrees, bred with the goal of achieving multiple generations of excellent cattle.

Scott served as Maryland Holstein Association president for the 2020-2022 term, and he currently serves on the Association’s board in an ex-officio capacity. He is also currently a board member of the Maryland Agriculture Council, treasurer of the Eastern Shore Holstein Association and vice president of the Caroline County Farm Bureau.

Noted Holstein farms consign calves

MIDDLETOWN, N.Y. — The 27th Annual Orange County 4-H Calf & Livestock Sale is set to take place on Saturday, May 10th starting at 5 p.m. at the Education Center & 4-H Park in Otisville, N.Y.

Consignments for the sale include:

- Reyncrest Farm — A December Holstein calf, and a December Jersey calf consigned by the Reynolds Family
- Spring Run Dairy — A summer yearling Jersey consigned by Sarah Lyness
- Debookmark Holsteins — A March Holstein calf consigned by Mark Lockburner

- Willow Brook Farm — A December Jersey calf and a September Holstein calf consigned by Kenneth Beneke
- Gold Bar Holsteins — A December Holstein calf consigned by Mike Hosking
- Sugarloaf Jerseys — A December Jersey calf; a spring yearling Jersey and a September Jersey calf, all consigned by Becky Osbourne
- Deckertown Holsteins — A Holstein calf consigned by Jason Swarts
- Dark Horse Farm — A dairy calf consigned by Jimmy Harris

Pennsylvania Ayrshire enthusiasts to meet

SHIPPENSBURG, Pa. — Pennsylvania Ayrshire enthusiasts will meet here April 25-26 at the Shippensburg Fairgrounds. The annual banquet will be held on Friday evening, April

25; reservations are due by April 15th. For more information, please see the Pennsylvania Ayrshire Breeders’ facebook page or call Marilyn Zinn: 717-377-1266.



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Staph aureus — you have it!

Hoard’s Dairyman article Jan 2025: Staph aureus is a subclinical threat

“Mastitis can be caused by many pathogens, but if you ask any dairy veterinarian or farmer which is the most damaging, the odds are good that their response will be Staphylococcus aureus.”

“Staph. aureus is especially dangerous because it persistently infects cows”

Dr. Justine Britten, Pres. Udder Health Systems, NMC board: “In my personal experience, every dairy is impacted to some degree by Staph. aureus,” and “If Staph. [aureus] was easier to see, farmers would be a lot less tolerant of it,” {translation – you don’t pay attention to the problem so they will test your milk samples}

Cornell University in Journal of Dairy Science:
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Maryland Holstein Association presented four scholarships

NEW WINDSOR, Md. — At the Maryland Holstein Association’s annual banquet meeting held here on March 21, scholarships were presented by Dee Shafer and Kelly Zepp to Shea Cencula, Breckin Welsh, Kelsey Zepp and Bryce Zepp.

• **Kelsey Zepp** was awarded the \$2000 Maryland Holstein Scholarship. The daughter of Gabe and Kelly Zepp, Kelsey is a 2024 graduate of Francis Scott Key High School in Frederick where she was active in FFA and played basketball and lacrosse and won awards in agriculture and photography.

She was active in 4-H in many dairy and livestock activities, winning numerous awards at the state and national levels. The New Windsor resident was named the overall Maryland Holstein Distinguished Junior Member in 2023 and competed at the national level, where she was selected as a National DJM semi-finalist.

Kelsey is a freshman at Black Hawk College-East Campus in Illinois and is a member of the livestock judging team. She is majoring in agriculture communications and minoring in agriculture business. Her goals are to focus on livestock photography and marketing and dreams of owning her own livestock photography business. She was also the winner of the Marlin Hoff Scholarship awarded at the Maryland Holstein Futurity.

• **Bryce Zepp** is one of this year’s recipients of the \$1000 Maryland Holstein Scholarship. Bryce, son of Gabe and Kelly, is a



Dee Shafer, left, and Kelly Zepp, right, presented scholarships to Breckin Welsh and Bryce Zepp. Missing from the photo are Kelsey Zepp and Shea Cencula. Photo by Laurie Savage

2022 graduate of Francis Scott Key High School and currently a junior at Stevenson University in Owings Mills. He is majoring in business administration and is a member of the football team and football leadership group. He was an active member of 4-H and FFA, exhibiting dairy and beef cattle on county, state and national levels.

He is a past Maryland Holstein Distinguished Junior Member record book winner and participated on the state dairy judging team. You can now find Bryce helping out with clipping workshops for county 4-H events or assisting as a ringman at shows, helping the next generation of 4-Hers.

After graduation, Bryce would like to find a job in the agricultural field and eventually run a sustainable agriculture-based business on the family farm.

• **Shea Cencula**, daughter of Joseph and Hope Cencula, also received a \$1000 Maryland Holstein Scholarship. She is a junior at Purdue University majoring in veterinary nursing. While in college, she works as a veterinary assistant at Green Valley Animal

Hospital. She was active in 4-H and FFA, where she held many positions and received numerous awards. She held the position of president in the Liganore High FFA Chapter. Also in high school, she was a member of National Honor Society, swim team and concert choir. She belongs to many agricultural organizations, including other breed associations, and has shown at various shows.

In 4-H, Shea participated in dairy skil-lathon and dairy judging and competed at the national dairy judging contest in Louisville, Ky. A resident of Mount Airy, Shea served as a past Frederick County Dairy Princess. She is also a business entrepreneur, owning her own business selling goat soaps and lotions from her herd. This business helps her to help pay for her animals’ feed and other expenses. After graduating from college, Shea plans to become a veterinary nurse while focusing on animal nutrition.

• **Breckin Welsh** of Knoxville also received a \$1000 Maryland Holstein Scholarship. The son of Matt and Kelli Welsh, he graduated in 2023 from Brunswick High School and helps with numerous jobs on the home farm. He attends Frederick Community College majoring in biotechnology.

In high school, Breckin was active in the National Honor Society, baseball and basketball. Computer science was also among his interests. In 4-H, he participated in Dairy Bowl, dairy judging and giving demonstrations at his local club. Breckin also showed locally, in the state and nationally.

Breckin is a member of the Petersville Ruritan and helps with the butchering, canned food drive and toys for tots. He also helped make blankets for disabled veterans and sponsored a family at Christmas. After college Breckin wants to pursue a career in the biotechnology field so he can help with life-saving medications for people and animals.

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David and Debbie Hardesty accept a 75-year recognition plaque for Harvue Farms from David Pool, vice president, and Jon Cowell, CEO of Maola Local Dairies.



Bowman Brothers Farm of New Enterprise, Pa. was named Maola Producer of the Year. Maola Local Dairies President Kevin Satterwhite, left, presented a framed picture to Rick and Janesa Bowman.



Maola's Jason Smith presents White Gold Transport with the Hauler of the Year award.

Maola sets sights to ‘a new peak’; recognizes members

FAIRFIELD, Pa. — Maola Local Dairies (Maola) members gathered for the cooperative’s 105th annual meeting here in late March, joining Maola’s leadership to engage in cooperative business, as well as learn from outside experts.

The 2-day meeting featured remarks from U.S. Dairy Export Council President and CEO Krysta Harden, Dairy Management Incorporated Chair Marilyn Hershey, National Dairy Promotion and Research Board Chair Joanna Shipp, MilkPEP’s Senior VP of Marketing Al Dejewski, Mike McCully of The McCully Group, author and speaker Ty Bennett, among numerous others.

“We are turning our sights to a new peak in our farmer-owned cooperative,” said Jon Cowell, CEO, Maola Local Dairies. “As we make strategic investments in our farms, our network of plants, and our top-notch staff and customers, we will create a milk ecosystem that allows us to deliver Maola dairy products to every home on the East Coast.”

The speakers highlighted the importance of a diversified international marketplace, the constant need to innovate and add value to fluid milk products, and the need for always on marketing tactics that reach consumers where they are both digitally and in cultural events. Maola farmers also participated in a unique live taste testing of a potential new item in Maola’s product innovation pipeline.

Maola leadership also recognized members and supply chain

partners for their significant contributions to the business.

Bowman Brothers was named the Maola Producer of the Year. Located outside of New Enterprise, Pa., Bowman Brothers Farm is owned and operated by Chris and Richard Bowman. Initially milking 80 cows, the farm has grown significantly, now managing 180 cows across five farms, covering over 500 acres. The Bowmans are committed to producing high-quality milk, adhering to strict standards and practices to ensure the safety and well-being of both their animals and the land they farm.

“The thing that differentiates Maola products on store shelves is our family farmers like the Bowman Brothers,” said Cowell. “It’s an honor for us to have this Pennsylvania farm family as our 2025 Maola Producer of the Year.”

White Gold Transport, LLC was named Maola Hauler of the Year. Founded in June of 2013 by Scott and Ann Radel, White Gold Transport started as a small operation hauling two loads of milk per day with just two tractors, two trailers, and two employees. Over the years, their commitment to quality and efficiency has fueled significant growth. White Gold consistently meets Maola’s high standards by ensuring on-time deliveries, accurate manifests, and meticulous tanker maintenance, all while maintaining strong relationships with farmers and processing plants.

“Our haulers link our farms to our processing plants,” said Cowell. “As our cooperative has grown, our focus on food safety has become even more pronounced. We appreciate White Gold Transport for being a steward of our milk and protecting its quality as it travels down the road to be bottled.”

Donald and Gabrielle Miller from Williamsburg, Pa., were recognized as Maola’s Outstanding Young Cooperators (YCs). As first-generation dairy farmers, the Millers built their farm from the ground up and take immense pride in their work. They are passionate about representing the cooperative and advocating for the future of the dairy industry.

“It’s important for young faces to step into leadership roles, ensuring the future of our industry remains strong,” said Gabrielle.

Maola was also honored to celebrate a 75-year member at their annual meeting ... the Hardestys of Harvue Farms of Berryville, Virginia. Founded in 1949, Harvue Farms has been in continuous operation for five generations. Now, milking 280 cows and farming over 400 acres, the farm stands as a testament to resilience, family values, and community service.

“We’ve been blessed to be able to do it,” says David Hardesty. “It takes a lot of sacrifice, not just from our family, but from dedicated employees who’ve been with us for years.”

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MARCH 2025

Adams

APPLE VALLEY CREAMERY	109 XX	25024	1087	842
HILLCREST DAIRY	329 HO	24727	1013	783
CIRCLE CREEK HOL.	236 HO	24234	971	761
SPUNGOLD HOLSTEINS	100 XX	20418	812	641
KENNETH WENGER	241 XX	18228	892	623

HERDS WITH A RHA SCC LESS THAN 200,000				
APPLE VALLEY CREAMERY	XX	97	109	
SPUNGOLD HOLSTEINS	XX	98	100	
CIRCLE CREEK HOL.	HO	99	236	
KENNETH WENGER	XX	182	241	

Armstrong

SCOTT BOWSER	93 HO	25508	969	792
SHIREY JERSEY	386 JE	19802	936	709
LARA WILSON SHIELDS	27 HO	19433	716	614

Beaver

WALLACE CITY FARM	53 HO	20427	827	682
BREEZE RIDGE FARM LLC.	75 BS	18091	729	601
BREEZE RIDGE FARM LLC.	76 BS	18014	728	600

HERDS WITH A RHA SCC LESS THAN 200,000				
BREEZE RIDGE FARM LLC.	BS	117	76	
BREEZE RIDGE FARM LLC.	BS	117	75	

Bedford

GLENDON EBY	153 HO	23498	934	741
MANOR MEADOWS FARM	107 HO	19614	771	623

HERDS WITH A RHA SCC LESS THAN 200,000				
GLENDON EBY	HO	116	153	

Berks

MISTY MOOR HOLSTEINS	76 HO	32229	1348	1062
CYRUS & JENNY GEHRINGER	100 HO	30727	1198	942
MERLIN & CRYSTAL GOOD	90 HO	29483	1183	932
EARL HAFFER & SONS	228 HO	28911	1003	888
JAY GRUBE	91 HO	27314	1069	880
LARRY GRUMBINE	155 HO	27834	1167	878
SHAYNAH KEE FARM	79 HO	28884	1064	873
SUNRISE FARM	45 HO	28760	1144	866
MICHAEL HAAG	90 HO	26880	1156	861
KIRBYVILLE HOLSTEINS	93 HO	26501	1146	857
WALNUTRIDGE HOLSTEIN	124 HO	26592	1115	855
NORTHKILL CREEK FARM	104 XX	26255	1041	837
SCATTERED ACRES, INC.	385 HO	26289	1106	825
VISTA GRANDE FARM	234 HO	26378	1076	823
BRYAN YOUNKER	97 HO	25030	995	823
ADAM NOLT	41 HO	26927	1033	821
WAY HAR FARMS	292 HO	25660	1002	805
CRM FARM	78 HO	24493	915	800
VISTA GRANDE FARM	286 HO	24932	1035	785
WAY HAR FARMS	314 HO	24835	972	781
OLEY TURNPIKE DAIRY	164 HO	22674	977	765
CRYSTAL SPRING FARM	118 HO	24504	1001	764
ARLAN KRICK	111 HO	25431	960	762
JAMES & JAN ADAM LLC.	118 HO	22861	943	762
J. & MONICA HUNSBERGER	58 HO	23058	895	730
WHIRLWIND ACRES	165 HO	22050	895	710
KAIZEN HOLSTEINS	66 HO	19867	884	674
R LOST CREEK FARM	63 HO	20799	760	663
JUSTIN & RENEE TROUTMAN	113 HO	19482	781	642
VISTA GRANDE FARM	29 JE	18676	876	638
SHOW TOP FARMS	190 HO	20002	850	622
BEN & CAIT ROHRBACH	53 HO	19919	798	619
VISTA GRANDE FARM	17 GU	17077	790	560

HERDS WITH A RHA SCC LESS THAN 200,000				
CRYSTAL SPRING FARM	HO	101	118	
MERLIN & CRYSTAL GOOD	HO	123	90	
VISTA GRANDE FARM	JE	125	29	
NORTHKILL CREEK FARM	XX	128	104	
ADAM NOLT	HO	128	41	
J. & MONICA HUNSBERGER	HO	142	58	
BEN & CAIT ROHRBACH	HO	147	53	
MISTY MOOR HOLSTEINS	HO	152	76	
WAY HAR FARMS	HO	154	292	
MICHAEL HAAG	HO	154	90	
WAY HAR FARMS	HO	155	314	
CYRUS & JENNY GEHRINGER	HO	155	100	
CRM FARM	HO	163	78	
WAY HAR FARMS	XX	168	21	
JAY GRUBE	HO	171	91	
JUSTIN & RENEE TROUTMAN	HO	178	113	



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SCATTERED ACRES, INC.	HO	185	385	
LARRY GRUMBINE	HO	189	155	

Bradford

YRUN FARM #1	1127 HO	28096	1217	929
GLENORA RIVER ACRES	280 HO	25937	1089	813
WALKER DAIRY	71 HO	24905	1031	802
JAMES & GABRIELLE SHEDDEN	81 HO	21784	839	674
J & C ACRES	31 HO	22484	860	665
WM CAR WMS FARMS	93 HO	19648	811	638
PECK HILL FARMS	190 HO	19653	847	636
NATE JUDSON	41 HO	18312	806	599
ROBIN & RYAN KINGSLEY	54 XX	18523	697	593
WILLIAM & GRETCHEN S.	58 HO	17608	694	535

HERDS WITH A RHA SCC LESS THAN 200,000				
J & C ACRES	HO	76	31	
DENISE FEUSNER	JE	85	39	
GLENORA RIVER ACRES	HO	142	280	
WM CAR WMS FARMS	HO	178	93	
JAMES & GABRIELLE SHEDDEN	HO	181	81	

Bucks

BRENDA & JIMMY HARRIS	64 HO	25798	1073	842
MARWELL DAIRY FARM	63 HO	27529	1024	841

HERDS WITH A RHA SCC LESS THAN 200,000				
BRENDA & JIMMY HARRIS	HO	104	64	

Butler

THIELE FARM	46 HO	28862	1156	877
HARTZELL FARM	279 HO	26836	1038	838
DROVERS INN	145 HO	26696	1059	836
COLTON & JEN SCHIEVER	153 HO	25868	1099	823
UNDER GRACE DAIRY	52 HO	25715	972	786
FOUR SEASONS FARM	13 JE	19805	960	760
FOUR SEASONS FARM	68 BS	20654	901	758
FOUR SEASONS FARM	55 BS	20848	889	758
JAY RENO	22 HO	23042	854	734

HERDS WITH A RHA SCC LESS THAN 200,000				
FOUR SEASONS FARM	JE	172	13	
UNDER GRACE DAIRY	HO	174	52	

Cambria

BRENT LOWMASTER	172 HO	27087	1129	896
VALE WOOD DAIRY	293 HO	26094	1109	887
BARR RIDGE FARM LLC.	167 HO	25316	1083	850

HERDS WITH A RHA SCC LESS THAN 200,000				
VALE WOOD DAIRY	HO	108	293	
BARR RIDGE FARM LLC.	HO	167	167	
BRENT LOWMASTER	HO	188	172	

Centre

MURMAC FARMS	1903 HO	33415	1408	1054
PENNDILL FARMS	81 HO	28317	1170	893
PENN STATE UNIVERSITY	270 HO	27742	1148	874
D.J. & THELMA GLICK	72 HO	26347	1028	818
TODD E. & GREG T. WOOM	71 HO	26002	1182	812
S. & J. SWARTZ	75 HO	25712	978	806
NITTANY RIDGE HOLSTEINS	67 HO	24244	998	751
BROOK WAY HOLSTEINS	153 HO	24094	1161	730
ROD & BIL BRUSS	52 HO	21569	876	705
BARBARA ROSSMAN	77 HO	22474	860	687
HAROLD E. HARPSTER	58 JE	18305	1077	678

HERDS WITH A RHA SCC LESS THAN 200,000				
D.J. & THELMA GLICK	HO	89	72	
MURMAC FARMS	HO	141	1903	
PENN STATE UNIVERSITY	HO	165	270	
BROOK WAY HOLSTEINS	HO	193	153	

Chester

ROY & RUTH ANN BENDER	132 HO	34484	1423	1079
ROY & RUTH ANN BENDER	220 HO	32594	1343	1010
WALMOORE HOLSTEINS	1110 HO	31366	1249	990
ROY & RUTH ANN BENDER	88 HO	29811	1225	909
MARSHAK DAIRY (NBC)	180 HO	25066	1062	797
BROOKVILLE FARMS	80 HO	25309	988	774
HERBERT FARMS	67 HO	23671	985	759
MAPLE HALL	66 HO	24107	843	749
DUANE STOLTZFUS	50 HO	20219	832	641

HERDS WITH A RHA SCC LESS THAN 200,000				
MARSHAK DAIRY (NBC)	HO	91	180	
WALMOORE HOLSTEINS	HO	114	1110	
ROY & RUTH ANN BENDER	HO	148	132	
ROY & RUTH ANN BENDER	HO	160	220	

ROY & RUTH ANN BENDER	HO	182	88	
BROOKVILLE FARMS	HO	186	80	

Clarion

HENRY FARMS OF KNOX LLC.	92 HO	26930	1091	849
HERDS WITH A RHA SCC LESS THAN 200,000				
HENRY FARMS OF KNOX LLC.	HO	108	92	

Clearfield

KENNIS DAIRY FARMS	107 HO	26855	1106	887
HICKS DAIRY	206 HO	22967	893	742

Clinton

SCHRACK FARMS	1509 HO	27060	1159	875
MEYER DAIRY FARM LLC.	229 HO	24821	1059	801
AQUILLA STOLTZFUS	56 HO	23087	927	734
SCENIC MEADOWS FARM	55 HO	23557	1123	723
STEPHEN F. & SADIE G. LAPP	56 HO	19216	779	567

HERDS WITH A RHA SCC LESS THAN 200,000				
MEYER DAIRY FARM LLC.	HO	88	229	
STEPHEN F. & SADIE G. LAPP	HO	132	56	
AQUILLA STOLTZFUS	HO	190	56	

Crawford

TRCP FARM LLC.	11 BS	26738	1076	859
TRCP FARM LLC.	72 HO	27449	1059	839
FOSTERS FAMILY FARM	112 HO	24696	1100	833
TRCP FARM LLC.	98 HO	26799	1048	830
JOSEPH M. VORISEK	62 XX	24784	971	792
TRCP FARM LLC.	10 XX	23633	1034	773

HERDS WITH A RHA SCC LESS THAN 200,000				
TRCP FARM LLC.	XX	107	10	
FOSTERS FAMILY FARM	HO	133	112	
TRCP FARM LLC.	BS	146	11	
TRCP FARM LLC.	HO	174	72	
JOSEPH M. VORISEK	XX	180	62	
TRCP FARM LLC.	HO	182	98	

Cumberland

BRYMESSER FARMS	257 HO	30333	1340	988
MATHEW WEAVER	116 HO	24083	983	790
LEHMAN VIEW FARMS LLC.	98 HO	23422	985	736
J & S DAIRY	76 XX	21134	842	691
HENSEL	79 HO	20174	857	686
FOUNTAINVUE	95 HO	20837	704	663
FOUNTAINVUE	111 HO	19366	680	627

HERDS WITH A RHA SCC LESS THAN 200,000				
BRYMESSER FARMS	HO	97	257	
MATHEW WEAVER	HO	116	116	
LEHMAN VIEW FARMS LLC.	HO	131	98	
HENSEL	HO	159	79	

Dauphin

STONEY LAWN FARMS	155 HO	29478	1111	922
TY & TRACY LONG	124 HO	27137	1035	832
WINDY KNOLL FARM	46 HO	22728	972	819
LEHMANSTEAD FARMS	165 HO	23247	1008	762
ISAAC LEE ZOOK	51 HO	21886	802	652

HERDS WITH A RHA SCC LESS THAN 200,000				
TY & TRACY LONG	HO	168	124	
ISAAC LEE ZOOK	HO	197	51	


Elk

PIERRE PONTIZER	86 HO	19068	808	608
HERDS WITH A RHA SCC LESS THAN 200,000				
PIERRE PONTIZER	HO	192	86	

Erie

TWIN CREEKS FARM LLC.	545 HO	28319	1167	902
LIND FARM	67 HO	21421	878	697
KIDSTREAT	121 HO	21126	895	685
PALNEL FARM	119 HO	20013	858	669

HERDS WITH A RHA SCC LESS THAN 200,000				
TWIN CREEKS FARM LLC.	HO	178	545	
LIND FARM	HO	190	67	

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CALVIN & ELVA YODER	HO	106	77
PEACHCREST HOLSTEINS	HO	111	126
FROG MEADOW FARM	HO	112	90
NATHAN & EUNICE YODER	HO	115	73
DERRY MUSSER	HO	115	122
MIMOSA VIEW FARM	HO	126	64
BYLER VIEW LLC.	HO	131	122
WOODEGE FARM LLC.	HO	139	181
ROBERT & LISA PEACHEY	HO	157	86
KISH VIEW FARM	HO	162	664
TITUS R. PEACHEY	HO	168	126
AUDREY GAY RODGERS	AY	179	39

Montgomery			
MERRYMEAD FARM	57 HO	33378	1303 1047
HERDS WITH A RHA SCC LESS THAN 200,000			
MERRYMEAD FARM	HO	29	57

Northampton			
BREWER FARMS	61 HO	29219	1188 910
RALPH HAHN	102 HO	23146	961 708
BREWERS JERSEYS	43 JE	18455	993 696
JOAN A. WILLIAMS	126 HO	22496	915 692
KOEHLER FARM	40 HO	18391	693 541
HERDS WITH A RHA SCC LESS THAN 200,000			
KOEHLER FARM	HO	135	40
BREWER FARMS	HO	140	61
JOAN A. WILLIAMS	HO	149	126

Northumberland			
ZIMMERMAN'S HILLTOP	321 HO	30456	1239 970
SPRING LAKE DAIRY	105 HO	27327	1171 897
SHULTZ HILLSIDE DAIRY	80 HO	28719	1165 897
SHULTZ HILLSIDE DAIRY	88 HO	28390	1152 888
FAUS FARMS	125 HO	27739	1148 872
PAUL SCHMIDT	171 HO	24481	987 784
WAYNE KLOCK	42 HO	23279	939 744
HERDS WITH A RHA SCC LESS THAN 200,000			
SPRING LAKE DAIRY	HO	109	105
FAUS FARMS	HO	139	125
PAUL SCHMIDT	HO	160	171
WAYNE KLOCK	HO	178	42

Perry			
LOY ACRES LLC.	97 HO	31778	1146 928
M. W. SMITH FARMS	805 HO	29020	1260 907
LOGAN M. BOWER	622 HO	28869	1167 895
CARL & BRENT MCMILL	88 HO	28200	1092 886
MERLE NOLT	47 HO	27411	1077 839
MELVIN S. WEAVER	105 HO	26263	1131 828
LENARD & AMY KRESGE	156 HO	25387	1054 806
BLAINVIEW FARM LLC.	128 HO	25001	1001 786
LYONS BROTHERS	66 HO	25401	1016 778
KRETZ H FARMS, INC.	401 HO	25058	953 776
INNERST FARM	299 HO	22947	1025 734
HERDS WITH A RHA SCC LESS THAN 200,000			
MERLE NOLT	HO	81	47
LOY ACRES LLC.	HO	85	97
M. W. SMITH FARMS	HO	91	805
MELVIN S WEAVER	HO	97	105
BLAINVIEW FARM LLC.	HO	147	128
CARL & BRENT MCMILLEN	HO	163	88

Potter			
CADY FARMS	87 HO	24101	1068 786
RISSEY, DAVID & NELS	104 HO	24820	1007 761
DON & CATHY THOMPSON	50 HO	19565	786 608
EUGENE SUPPLEE	112 HO	18293	733 595
HERDS WITH A RHA SCC LESS THAN 200,000			
DON & CATHY THOMPSON	HO	193	50

Schuylkill			
BRIAN RUCH	57 HO	27846	1143 912
UNITED HEART HOLSTEINS	71 HO	25505	1014 827
AMOS STOLTZFUS	53 HO	26407	1018 809
WIND MILL FARM	210 BS	22215	998 759
WIND MILL FARM	200 BS	22137	996 757
DUNN'S PRIDE HOLSTEINS	104 HO	24152	989 741
RYAN WOLFE	59 HO	23897	927 731
JERSEY ACRES FMS., INC.	227 JE	16197	809 624
HERDS WITH A RHA SCC LESS THAN 200,000			
BRIAN RUCH	HO	96	57
UNITED HEART HOLSTEINS	HO	107	71

DUNN'S PRIDE HOLSTEINS	HO	122	104
RYAN WOLFE	HO	151	59
JERSEY ACRES FMS., INC.	JE	154	227
WIND MILL FARM	BS	173	200
WIND MILL FARM	BS	174	210
AMOS STOLTZFUS	HO	187	53

Snyder			
MABARBIL FARMS	96 HO	26692	1087 857
ROCKINHILL DAIRY	72 HO	26806	1087 846
JACOB GRAYBILL	52 XX	24334	1041 800
ROBERT & KATHY WAITE	63 XX	22158	957 754
WARREN FAUS	67 HO	23682	950 744
BO ANN HOLSTEINS	51 HO	23621	964 731
BO ANN HOLSTEINS	56 HO	23148	958 724
WAITE N CE FARM	82 HO	20117	797 643
JUSTAMERE FARM	57 HO	18302	736 543
HERDS WITH A RHA SCC LESS THAN 200,000			
MABARBIL FARMS	HO	119	96
WARREN FAUS	HO	120	67
ROCKINHILL DAIRY	HO	145	72
ROBERT & KATHY WAITE	XX	170	63
BO ANN HOLSTEINS	HO	173	56
BO ANN HOLSTEINS	HO	181	51

Somerset			
HEIFER ENTERPRISES LLC.	327 HO	30397	1225 1004
PENNWOOD FARMS	552 HO	27017	1151 836
PENNWOOD FARMS	691 HO	25320	1111 799
PENNWOOD FARMS	140 JE	18658	952 653
LAYERN BENDER	53 XX	14957	713 543
HERDS WITH A RHA SCC LESS THAN 200,000			
HEIFER ENTERPRISES LLC.	HO	125	327
PENNWOOD FARMS	JE	152	140
PENNWOOD FARMS	HO	177	691
PENNWOOD FARMS	HO	181	552

Sullivan			
SCOTT & RANDY REIBSON	82 XX	22103	983 757
CRAIG BAGLEY	37 XX	18692	794 633
HERDS WITH A RHA SCC LESS THAN 200,000			
SCOTT & RANDY REIBSON	XX	153	82

Susquehanna			
EMPET FARMS	136 HO	29153	1105 900
EMPET FARMS	170 HO	27274	1082 864
BRANTSTEAD DAIRY FARM	93 HO	26795	1145 853
WILLIAM JONES & SONS	320 HO	26453	1193 840
COTTRELL DAIRY	46 HO	24366	902 777
ETW DAIRY, INC.	51 HO	24345	996 750
LEWIS FARMS	40 HO	22419	908 719
EMPET FARMS	34 JE	19746	989 715
LEWIS FARMS	51 XX	21598	898 708
JOHN CASTROGIOVANNI	105 HO	22831	892 691
LEWIS FARMS	11 XX	18640	864 666
CHARLIE & KIM CLARK	29 XX	20005	709 646
SHAWN ROBBINS	46 HO	20672	790 636
AJOY SWISS	52 BS	18880	759 625
BILL HEWITT	70 HO	19933	700 610
COLD CREEK FARM	224 HO	17861	697 578
JOHN W. BROOKS	66 XX	18096	719 565
HERDS WITH A RHA SCC LESS THAN 200,000			
JOHN W. BROOKS	XX	64	66
EMPET FARMS	JE	97	34
WILLIAM JONES & SONS	HO	107	320
COTTRELL DAIRY	HO	114	46
ETW DAIRY, INC.	HO	123	51
EMPET FARMS	HO	146	170
EMPET FARMS	HO	154	136
AJOY SWISS	BS	176	52
BRANTSTEAD DAIRY FARM LLC.	HO	184	93

Union			
FLOYD MARTIN	57 HO	29242	1123 923
DERICK MARTIN	62 HO	28836	1084 905
JAY & AREMINA CHARLTON	80 HO	26958	1100 847
HEART & SOUL	35 HO	25626	1012 825
SNODDY FARM, INC.	101 HO	24498	1028 776
HILL VIEW DAIRY	504 XX	21455	955 718
SPRUCE RUN FARM	90 HO	21673	851 667
HERDS WITH A RHA SCC LESS THAN 200,000			
DERICK MARTIN	HO	97	62
JAY & AREMINA CHARLTON	HO	131	80
SNODDY FARM, INC.	HO	138	101

HILL VIEW DAIRY	XX	173	504
Warren			
SUNSET DAIRY	638 HO	28179	1184 886
MARTHA BEARDSLEY	47 HO	23387	882 742
CURTIS JERSEY	73 JE	15669	774 545
HERDS WITH A RHA SCC LESS THAN 200,000			
SUNSET DAIRY	HO	147	638
PINESHADE DAIRY	HO	197	54

Washington			
RUSH BROTHERS	219 HO	23434	1040 759

Wayne			
HIGHLAND FARMS	91 HO	27293	1249 942
CHYLE LAND DAIRY	11 HO	25968	1013 852
CHYLE LAND DAIRY	68 JE	19715	923 704
CHYLE LAND DAIRY	66 JE	19673	924 703
D. ELLIS DIX	48 HO	21566	819 677
ROCK RIDGE FARM	60 HO	19639	827 631
TRI NON FARMS	87 HO	19792	717 607
NOAH WOROBEY	42 HO	18944	781 561
DON STILES	51 HO	16468	709 540
STEEPHILL DAIRY LLC.	76 HO	15244	631 507
HERDS WITH A RHA SCC LESS THAN 200,000			
D. ELLIS DIX	HO	76	48
HIGHLAND FARMS	HO	98	91
NOAH WOROBEY	HO	120	42
CHYLE LAND DAIRY	JE	152	68
CHYLE LAND DAIRY	JE	153	66
TRI NON FARMS	HO	192	87

Westmoreland			
SLICKHILL HOLSTEINS	72 HO	22656	892 736
HERDS WITH A RHA SCC LESS THAN 200,000			
POOLE FARM LLC.	XX	166	68
LYDICK BROTHERS	GU	190	11

Wyoming			
BALEWSKI DAIRY	37 HO	19676	853 660
GOODWIN FARMS	71 HO	16963	740 565
HERDS WITH A RHA SCC LESS THAN 200,000			
BALEWSKI DAIRY	HO	132	37

York			
WALK LE HOLSTEINS	341 HO	29834	1213 978
MEADOW VALLEY DAIRY	183 HO	26028	1145 834
BAUMGARDNER FARMS LLC.	215 HO	24268	1027 785
#PERRYDELL FARM	150 HO	25010	995 779
BARRENS VIEW FARM	81 XX	21996	912 709
GUM TREE FARM	61 HO	22951	838 703
DALE & DARLA DOLL	86 HO	21122	857 665
HERDS WITH A RHA SCC LESS THAN 200,000			
BARRENS VIEW FARM	XX	120	81
BAUMGARDNER FARMS LLC.	HO	156	215
#PERRYDELL FARM	HO	157	150
MEADOW VALLEY DAIRY FARM	HO	177	183

DELAWARE

Kent			
GREGG & STEPHANIE KNUTES	36 HO	25779	1030 846
GREGG & STEPHANIE KNUTSE	54 XX	22748	954 766
GREGG & STEPHANIE KNUTES	19 JE	16802	805 609
HERDS WITH A RHA SCC LESS THAN 200,000			
GREGG & STEPHANIE KNUTSEN	XX	185	54
GREGG & STEPHANIE KNUTSEN	HO	187	36
GREGG & STEPHANIE KNUTSEN	JE	194	19

New Castle			
UNIVERSITY OF DELAWARE	63 HO	28066	1220 913
EMERSON, ROBERT L.	189 HO	23022	996 749
EMERSON, ROBERT L.	215 HO	22375	975 733
EMERSON, ROBERT L.	26 XX	17515	815 607
HERDS WITH A RHA SCC LESS THAN 200,000			
UNIVERSITY OF DELAWARE	HO	155	63
EMERSON, ROBERT L.	XX	156	26
EMERSON, ROBERT L.	HO	195	215
EMERSON, ROBERT L.	HO	199	189

Sussex			
JOHN A. MILLS	155 JE	18863	1010 692

MARYLAND

Baltimore			
MAYS DAIRY	156 XX	22944	956 771

Carroll			
COLDSPRINGS FARM	1284 HO	29787	1285 1000
BYRON D. STAMBAUGH	148 HO	26656	1026 804
BYRON D. STAMBAUGH	172 HO	25211	993 773
DAVID PYLE	40 JE	21113	1035 769
CHARLES L. LETHBRIDG	66 HO	23642	968 763
CEDAR KNOLL FARMS	207 HO	24149	939 754
CEDAR KNOLL FARMS	207 HO	24149	939 754
MD. LOCUST CREST FARM	50 HO	23845	966 730
R.A. BELL & SONS LLC.	146 HO	20646	896 698
DAVID PYLE	31 XX	19912	908 697
DAVID PYLE	480 JE	18919	928 676
DAVID PYLE	409 JE	18616	918 665
BYRON D. STAMBAUGH	24 JE	15966	782 573
HERDS WITH A RHA SCC LESS THAN 200,000			
BYRON D. STAMBAUGH	HO	87	148
BYRON D. STAMBAUGH	HO	90	172
COLDSPRINGS FARM	HO	108	1284
BYRON D. STAMBAUGH	JE	127	24
R.A. BELL & SONS LLC.	HO	130	146
MD. LOCUST CREST FARM	HO	147	50

Frederick			
MERCURO FARM LLC.	60 HO	29684	1357 1016
TEABOW INCORP	1133 HO	29888	1220 987
SHAFDON FARMS	368 HO	29666	1255 926
SHAFDON FARMS	378 HO	29273	1237 911
MERCURO FARM LLC.	317 HO	24413	1062 848
SHAFDON FARMS	10 HO	28306	1071 843
CHRIS & JAMIE DERR	73 HO	24297	1123 815
CHRIS & JAMIE DERR	73 HO	24297	1123 815



Doug Warner and his grandson Parker Roy enjoy doing field work together during Parker's stays at the farm.

Norwood Centennial Farms near Charlevoix, Michigan is home to a closed herd of 160 Holstein cows plus youngstock. Their March RHA is 34,335M 1394F 1083P, earning the No. 6 spot for production per cow in the Central Star (DHI) across a five-state region.

Centennial ————— from page 3

making ability. They worked on a raclette (a handmade Alpine herdsman's cheese, known for its melting and silky texture). Norwood Centennial now has their own cheese spreads in four flavors made with their own milk that they buy back from the co-op.

Along with the sausage and beef sticks, cheese spreads are sold at the website (norwoodcentennialfarms.com), launched in 2023, for pickup or shipping in the continental U.S., and available at local farmers markets. They also wholesale into other establishments. The website keeps people up to date about on-farm events and the dairy's evolution and progress.

In March 2025, their first hard cheese – Centurion Cheddar – was unveiled at the Taste of Charlevoix event – a year before the farm's 100th birthday. They are working on three other hard cheeses as well.

"Each year we try to figure out new products," Sarah explains and hints at having some other exciting ideas in the works, along with planning a centennial celebration for next year. "There's a real movement for consumers to want to know where their food comes from, and the quality of it, and the people behind it -- and they're willing to pay for that."

The herd of 160 Holstein cows has been a closed herd since 1982. The fact that it is all A2 milk and high in components is a good fit for the cheese. Sarah's father has been breeding for A2 over the past 15 years. A.I. sire selection is geared for physical traits, economy, A2, and in 2021, they began moving into polled genetics (naturally eliminating horns).

The herd's March 2025 RHA on 160 Holsteins was 34,335M 1394F 1083P. Similar production in February translated to 126.4 pounds of energy-corrected milk per cow per day, which earned Norwood Centennial the No. 6 spot for production per cow in the Central Star (DHI) across Michigan, Indiana, Illinois, Wisconsin, and Iowa.

For 2024, they earned the Silver Award for milk quality from their co-op with a 150,000 somatic cell count (SCC) average.

All of the evolutions over the past decade on the farm side are geared for land stewardship and cow comfort, hygiene, and management for high production of high quality milk. For the cows, this includes CowManager technology and other upgrades.

Sarah likes to focus on being proactive and using supportive care instead of relying on treatments. "I was glad to find Udder Comfort. It's a good product in that proactive and supportive realm that really takes away the headaches for us. It's worth its weight in gold," she says.

"We use the Udder Comfort Battery-Operated Backpack Sprayer in the pens as they're getting ready to calve. This puts us ahead of the game. We spend way less money and time on treatments and have far fewer issues," she says, adding that, "I would rather put money into proactive and supportive care. It makes a noticeable difference, especially for heifers. Everything is new to them. Now, they are less anxious, loosened up, and ready to go."

Read more of their story, in their words, at <https://norwoodcentennialfarms.com/our-story>

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A 90-day pause in reciprocal tariffs, although ante upped for China

A few hours short of a full week after announcing the reciprocal tariff schedule, President Donald Trump on Wed., April 9 in the mid-afternoon announced he is pausing the higher targeted tariffs for 90 days for most countries.

Trump wrote on social media that he came to the decision because more than 75 trading partners did not retaliate, but instead reached out to talk about some issues the U.S. has raised.

The 90-day pause does not include China, which has retaliated with 84% tariff increases, to which Trump raised duties to 125%, effective immediately.

In a statement late Wednesday, American Farm Bureau indicated appreciation for the reprieve in the potentially much higher cost for ag inputs that are imported. AFBF President Zippy Duvall said "high supply costs and shrinking paychecks" are already strapping farmers and ranchers, noting the market challenges created by the trade concerns "puts at risk more than 20% of U.S. farm income."

Futures lower, but near-term Cl. III up

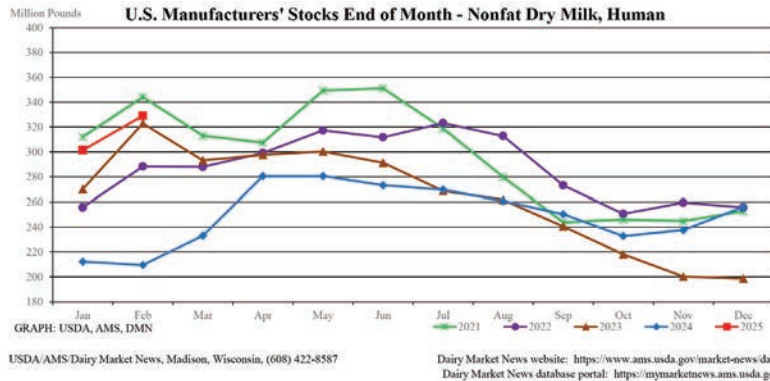
Class III milk futures flipped sides on the calendar as near term contracts moved higher to recover last week's losses while second half 2024 into 2025 months were 15 to 35 cents lower. Class IV took big steps backward, down mostly 20 to 40 cents pretty much across the board.

On the close Wednesday, April 9, Class III milk futures averaged \$17.78 for the next 12 months, Apr25-Mar26, down 7 cents from the prior Wednesday. The 12-month average for Class IV milk futures dropped another 28 cents at \$18.40.

Cheese was bright spot in CME cash market

The dairy product spot prices on the CME daily cash market were mostly lower this week, with the exception of cheese being the bright spot. News of the pause on the U.S. reciprocal tariffs was not baked into the midweek market coming after the 10 minute spot auction concluded. The volume of trade slowed for most products this week.

The 40-lb block Cheddar price finished out the last two days of last week moving lower, but then firmed up Tuesday and Wednesday this week amid international interest at these rock-bottom U.S. cheese prices compared with the global prices being a good 60 cents per pound higher. On Wednesday, April 9, the 40-lb block Cheddar price was pegged at \$1.7075/lb, up 4 cents from the prior Wednesday with 28 loads trading. The 500-lb barrel cheese price really jumped on a small 5-day load count of 10 loads trading. The midweek spot price was pegged



at \$1.77.25/lb, up 8 cents from the prior week and trading at a nearly 7 cents per pound premium to the block price. Dry whey lost a penny on the week, pegged at 48 cents/lb with 6 loads changing hands.

On the Class IV side, butter volume shrank by half this week on the CME spot market with the price pegged at \$2.3125/lb, down nearly 3 cents from a week ago with 23 loads trading. Grade A nonfat dry milk at \$1.1575/lb on 14 loads, could not sustain last week's advance, dropping 1 1/2 cents vs. the prior Wednesday's spot price.

More on dairy product supply and demand

As for the 7 cents per pound premium of 500-lb barrel cheese over 40-lb blocks, keep in mind that the barrel cheese price will no longer be included in the weighted average cheese price used in Federal Milk Marketing Order price formulas when the new formulas are implemented on June 1st. Historically, barrels traded under blocks, so this change was thought to be a good one for dairy farmers; however, in the past three years, that paradigm has shifted with barrels often selling at a premium to blocks – like they have been again here recently.

Additionally, some of the big new investments in processing capacity in the U.S. have come online and are putting a more block Cheddar into market channels, as some previously expected. The April 4th USDA Dairy Products Report, however, showed total cheese output in the U.S. during February was 1.11 billion pounds, down 2.2% YOY. However, converting that to a daily cheese production to adjust for the extra Leap Day

Farmshine, Friday, April 11, 2025 — 13

last February, cheese production was actually up 1.7% in February. The increase was weighted more to American style cheeses (incl. Cheddar), up 4.3% YOY when Leap adjusted, whereas Italian cheese production in February was up 2.5%. Butter production was up 6.2% in February.

According to USDA Dairy Market News (DMN) last Friday, block cheese inventories may be growing faster than barrels, and the Feb. production report confirms this trend, but we won't get a look at cold storage inventories again for a couple weeks. It would make sense to see this, however, as the production mix is changing as new plants that are reportedly more block-heavy are commissioned.

USDA DMN reports strong cheese manufacturing schedules from coast to coast during the first week of April. In the Central U.S., where milk supplies have shown substantial growth, milk availability for the cheese vats is strong there, with spot milk dropping \$2 to \$4 under Class III in the Midwest.

USDA DMN also reports strong retail demand for cheese, although foodservice sales are weak. It will be a couple weeks before we get another look at cold storage cheese and butter inventories.

February cheese exports were the big driver in overseas sales, hitting record high volumes up 7% year-on-year (YOY) and bumping up the total value of all dairy exports 12% above year ago even though volume total for all dairy types was down 5% YOY. Butter and butterfat exports were also above year go by triple digit percentages.

Milk powder stocks grow as powder exports remain slow

What's been dragging down the total export volume as a percentage of U.S. milk production is the double-digit percentage YOY declines in milk powder exports. Through most of last year, powder exports had trailed 2023 as well. Last year it was because processors were not making as much powder to begin with, and the domestic demand was soaking it up, so inventories were balanced.

For Feb. 2025, however, production of nonfat dry milk (NFDM) was above year ago by 3.2% (Leap year adjusted). Additionally, the most recent data released by USDA show NFDM inventories at the end of February were 43% higher YOY, with January and February stocks the largest for this time of year since 2021. Keep in mind, however, that this February had one less day on the calendar to eat and sell dairy, which does influence demand comparisons for the month.

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Youths from all around invited to Ohio’s Dairy Palooza

CANFIELD, Ohio — Dairy Palooza, the Buckeye State’s premier dairy youth event, will take place on April 26th at the Canfield Fairgrounds, 7265 Columbiana-Canfield Road.

There will be something for everyone and youths from across the state border are welcome to attend as well. Unlike many educational programs like this one, live cattle of all

breeds will be on the premises for hands-on experiences and training.

The program is appropriate for all ages and content can be used for 4-H club meetings and individual benefits. Cloverbuds will have their own program and sessions. The afternoon workshops will have advice on the age groups for each.

Morning sessions include Quality Assurance training and a special session on writing thank-you notes. There will also be adult sessions that will address current issues within the dairy industry.

Afternoon sessions will include a wide variety of topics about dairy projects such as nutrition, showing, fitting, and clipping, showmanship related to the scorecard. Science is also highlighted as it relates to dairy and dairy products and taste sampling.

Cookies and coffee and milk are offered in the morning. A pizza lunch and an ice cream snack will also be served.

On-line registration and a minimal fee are required. The fee includes a t-shirt and gifts that relate to the Palooza program.

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Apply by May 1 for these 12 Student Leader Scholarships

HARRISBURG, Pa. – The annual Student Leader Scholarship program is now open for undergraduate students, including college students and high school seniors, who are pursuing a career in a dairy-related field. Twelve \$3000 scholarships are available through a partnership between the Pennsylvania Dairymen’s Association, the Dairy Excellence Foundation, and Tröegs Independent Brewing for the 2025-26 academic year. The scholarships opened for applications on March 1 and must be submitted online by May 1.

To qualify for the scholarships, students must demonstrate a commitment to working in the dairy industry. Recipients are selected based on academic performance, interest in a dairy-related career, evidence of leadership, character and integrity, and application compliance.

Pennsylvania residents who are full-time undergraduate students currently enrolled in a qualifying field of study or high school seniors who are planning to enroll in a qualifying field of study are given consideration for this scholarship. Qualifying fields of study include dairy and animal science, agricultural marketing and business, nutrition, food science, agriculture and extension education, agricultural communications, agricultural engineering, or related fields.

Students can receive the \$3000 scholarship twice during their undergraduate academic career. Students employed by the Center for Dairy Excellence as an intern or in another capacity are not eligible to apply during the period in which they are working for the Center.

To submit an online application or to learn more about the scholarship opportunities, contact Michelle Shearer at 570-768-8316 or mshearer@centerfordairyexcellence.org or visit www.centerfordairyexcellence.org/scholarships

Registrations are due April 16 4-H Wildlife and Forestry Field Day invites youths

UNIVERSITY PARK, Pa. — Penn State Extension will hold a 4-H Wildlife and Forestry Field Day from 9:30 a.m. to 4 p.m. May 10, at the Penn State Ag Progress Days site, 2710 West Pine Grove Road, Pennsylvania Furnace. Registration will take place from 9:30 a.m. to 10 a.m. The event will be open to external participants, including those not involved in 4-H.

- The “Exploratory Track” for youth ages 8-11 will include wildlife and forestry educational activities and guest speakers.
- The “Science Track” for youth ages 12-18 will bring to life content from 4-H wildlife and forestry project books and help participants better understand current conservation issues. The event also is aimed at inspiring participants to investigate potential career paths in forest and wildlife conservation.

Teens can compete in an optional interactive quiz for the opportunity to attend national 4-H competitions.

The registration fee is \$15 and the deadline to register is April 16. More information can be found at <https://4h.zsuite.org/external-event-registration/37439>

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April 15 is deadline for enrollment in 'safety net'

WASHINGTON, D.C. — Farmers have until April 15 to enroll in USDA's Key Commodity Safety Net Programs for the 2025 crop year.

Producers can elect coverage and enroll in ARC-County or PLC, which provide crop-by-crop protection, or ARC-Individual, which protects the entire farm. Although election changes for 2025 are optional, producers must enroll, with a signed contract, each year. If a producer has a multi-year contract on the farm, the contract will continue for 2025 unless an election change is made.

If producers do not submit their election revision by the April 15 deadline, the election remains the same as their 2024 election for eligible commodities on the farm. Also, producers who do not complete enrollment and sign their contract by the deadline will not be enrolled in ARC or PLC for the 2025 year and will not receive a payment if one is triggered. Farm owners can only enroll in these programs if they have a share interest in the commodity.

To learn more about FSA programs, producers should contact their local USDA Service Center.

Cabot Cheese scores hit in Fenway Park

WAITSFIELD, Vt. — Cabot Creamery has teamed up with Fenway Park as a sponsor and concession vendor.

The Boston Red Sox and Cabot are iconic representations of New England.

"As a farmer-owned cooperative, collaboration is at the heart of everything we do," said Kelly Littlefield, director of brand experience at Cabot Creamery. "This partnership is a true celebration of our New England heritage and the power of community. Our hardworking team is proud to share our delicious products with the home team!"

The grilled cheese sandwiches include fan favorites like — Cabot Sharp Cheddar — melted to perfection on beautifully crusted bread. Additional enhancements like tomato, bacon and pulled pork can be added upon request.

Cabot Creamery is a farmer-owned cooperative and certified B-Corp that's been making award-winning products for over a century.

Large animal vets serving Pa. eligible for grants

HARRISBURG, Pa. — The Center for Dairy Excellence is now accepting applications from large animal veterinarians for the Biosecurity Plan Veterinary Review Program.

The grants would reimburse these veterinarians for time spent reviewing producers' biosecurity plans and National FARM protocols to ensure those plans are well-written to document biosecurity measures to prevent the spread of infectious diseases, such as Highly Pathogenic Avian Influenza (HPAI).

Grants are available for veterinarians to work with up to 10 farms, with a total grant award of

\$3000 per individual veterinarian. A total in \$30,000 in funding is available for this program. All funding is awarded on a first-come, first-served basis, and applications must be submitted by April 30, 2025.

With the program utilizing funds provided through the Commonwealth of Pennsylvania, all farms that veterinarians work with must have a Pennsylvania address to qualify as a reimbursable expense through the Center. However, a veterinarian does not have to be located in Pennsylvania to qualify. To qualify as a reimbursable farm, a dairy farm must also have a signed Veterinarian Client

Patient Agreement on file with the veterinarian. The veterinarian must have the farmer sign an affirmation statement that the service was provided and satisfactory to be reimbursed.

If requested, the Center will provide biosecurity resource kits and planning templates to veterinarians to share with dairy farms to assist in completing and reviewing their plans.

To learn more and submit an application by April 30, visit www.centerfordairyexcellence.org/biosecurity-plan-veterinary-review-program or contact Melissa Anderson at manderson@centerfordairyexcellence.org or call 717-788-0296.

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At left: Penn State students learn more about daffodil production at W. F. Leenen & Zn, a modern and prominent company in the “bulb” region of the Netherlands.

At right: On a visit to Dairy Campus, Dairy Science Club students listen intently to an explanation of a milk filtration system that concentrates milk.



Dairy Science Club visits Netherlands

Forty Penn State Dairy Science Club members traveled to the Netherlands on their spring break from March 8-13, learning to know both the culture and the agricultural industry.

They visited small farms as well as larger facilities including the CRV (Coöperatie Rundvee Verbetere) Dairy Breeding Center in Wirdum, Friesland. In this facility, over 12,000 embryos are produced each year from 200 high-ranking heifers to produce the highest possible genetic merit sires. CRV distributes semen worldwide but is especially prominent in Europe. Sire procurement expert Geart Ludema explained CRV’s breeding goals of increasing sustainability, longevity, and feed efficiency by focusing on specific genomic traits that promote these values.

Following the session at CRV, the group headed to the Van Berkum Dairy farm, Wirdum, one of 10 test farms for CRV in the Netherlands and Flanders. In addition to accepting heifers from the breeding program, this farm milks 300 cows, with a rotary parlor designed to milk 600. Jan Simon Van Berkum explained that his family would like to expand their operation but that regulations in the Netherlands have made that almost impossible. As a result, Mr. Van Berkum noted that the farm now emphasizes high protein and fat production and livability for their dairy cows. Their breeding strategy is 45% production, 20% health traits, and 35% type.

Hannah Mansfield, Greenville, NC, said, “One takeaway was the emphasis Dutch dairies place on longevity in cows – Van Berkum Dairy had a 14 yr-old cow that was still in lactation while having grandsons in AI service, which is impressive!”

On a visit to the Dairy Campus in Leeuwarden, students learned about their commitment to developing a sustainable dairy supply chain. A leading research and training



“I really enjoyed visiting the family dairies because we saw the passion the families felt for the industry and how much of their lives they dedicate to caring for their cows.”
—Hannah Mansfield

center for dairy farming and the dairy supply chain, the focus of Dairy Campus is on innovation, research and education, making them unique in the world. Students toured their “Milk and Dairy” and Health and Climate” facilities, two of six cowsheds with specific research themes.

Longer working lives

Affiliated with Wageningen Livestock Research, Dairy Campus seeks to offer longer working lives for cows and to improve farmers’ financial returns while respecting people, animals and their environment. “Finding solutions together” guides them in their research. They can house up to 500 cows that can be split into as many as 25 research groups. They are conducting many trials about environmental emissions, and their barns feature ammonia-reducing floor slats. Students also got a good look at the Lely Exos robot, an electric four-wheel drive vehicle that cuts grass from pastures and fields and brings it directly to cows in the barn.

Following their time at Dairy Campus, students traveled to nearby Abmah Farm, a herd of 370 cows milked by six M2erlin robots. The herd averages about 70 pounds of milk per cow per day with an average of 4.6% fat and 3.6% protein.

The M2erlin robots found at Abmah farm were manufactured nearby at Fullwood JOZ, a leading milking equipment manufacturer. Sales director Martin Estrup assembled a great program for club members. Students were able to see the assembly of a robotic milker from start to finish, and they learned about Fullwood’s influence across the Netherlands and in the United States. They were early pioneers in developing milk meters, and Fullwood JOZ remains among the leaders



“I thoroughly enjoyed all aspects of the trip from the city of Amsterdam, flower production industry and auction, to the dairies and seeing the countryside.”
—Mason Nas

in milking parlors and robotics.

The final dairy the group visited was DeWit Farm in Reeuwijk. This operation featured 120 milking Holsteins milked by three robots. Their barn was unique because it had free stalls on the sides and a bedded pack in the middle. The cows graze throughout the summer months, and they average 22,000 pounds of milk per year. About 60% of their herd is bred to Belgian Blue sires. In addition to the cows, they had 26,000 “Better Life” chickens. These birds are provided more space than conventional broilers and must meet stringent welfare guidelines to earn their “Better Life” certification. The farm also had about 20 sheep, and they market lambs each spring.

Cow comfort and profitability

Each of the dairy-related visits emphasized a commitment to cow comfort, profitability and environmental awareness.

Mansfield said, “Not only were we able to immerse ourselves in the culture of the Netherlands, we were also able to get a taste of the dairy industry by visiting research facilities, family dairies, and equipment manufacturers.”

Mason Nas, Gettysburg, said, “I found it interesting how the farms manage and export their manure, manage different soil types due to the whole country being below sea level, and how they operate with a phosphorus tax, similar to a carbon tax for large companies here in the U.S. to offset emissions.

“As a plant science major, it was eye opening to me to be on farms to see different agronomic practices and discuss the challenges they are facing compared to Pennsylvania and U.S. agriculture as a whole.”

Ainsley Sellers, Lebanon County, said, “From TMR rations to breeding characteris-



“Our trip to the Netherlands was an unforgettable experience! I’m grateful for the opportunity to learn more about how the dairy industry operates in a different country.”
—Ainsley Sellers

tics, general management practices and beyond, the way they operate their farms is slightly different than how we do in the U.S., but it’s important to note that we have very similar goals.”

Seeing the beauty of the countryside and other aspects of the Netherlands’ culture was an important part of the trip. And a walking tour of Amsterdam and a canal cruise showed the deep history of the city and the beauty of their 17th century buildings.

Flower industry

A visit to the Netherlands would certainly not be complete without learning about their flower industry including a visit to the Royal Holland Flora Flower Auction in Aalsmeer, the biggest flower auction in the world. A tour of the warehouse showed how the auction works to sell millions of flowers all over the globe each day!

Students also visited W.F. Leenen & ZN, Voorhout, a leader in the breeding, cultivation, germination and export of daffodils and sonatini, a small amaryllis. Owners Jaco and Dirk Leenen led students on a greenhouse tour where they learned the process of how they grow their flowers. Founded in 1954, the company controls the entire chain from producer to customer and markets daffodils to over 60 countries, mainly through the flower auction.

On a visit to Zaanse Schans, which features relocated historic buildings creating an 18th -19th century village, students toured historical windmills and wooden houses and enjoyed interactive demonstrations.

In addition to club advisers Dale Olver, assistant teaching professor, and Chad Dechow, associate professor of dairy genetics, the group was accompanied by tour guide Johanna Steigenberger from Agria Tours. The club is grateful for the warm welcomes and hospitality shown by the host farms and agricultural companies on this trip.

Online resources

Department of Animal Science: animalscience.psu.edu
College of Agricultural Sciences: agsci.psu.edu
Cooperative Extension: extension.psu.edu

Contact information

Department of Animal Science
The Pennsylvania State University
109 AVBS, University Park, Pa. 16802
814-863-3665

Penn State is committed to affirmative action, equal opportunity, and the diversity of its workforce. Penn State College of Agricultural Sciences research and extension programs are funded in part by Pennsylvania counties, the Commonwealth of Pennsylvania, and the U.S. Department of Agriculture. Penn State encourages persons with disabilities to participate in its programs and activities. If you anticipate needing any type of accommodation or have questions about the physical access provided, contact 814-863-3665 in advance of your participation or visit.

Market remains super strong,

Heifers wanted for KWYB Sale, May 15

STATE COLLEGE, Pa — The search is on again for more Holstein heifers! The next “Know What You Buy” Heifer Sale is set for Thursday, May 15, at 10 a.m. at the Pennnsylvania Holstein Association Farm, 1806 River Road, Middletown.

“The cattle market continues to be strong because there’s brisk demand for bred and open recipient heifers. Our last three (2024) sales, in July, September, and November, yielded fantastic results with all sales averaging more than \$2050. The March, 2025 sale averaged over \$2425! Increased demand means improved prices! If you have extra heifers now is the time to sell!” proclaims David Lentz, PHA’s marketing director and executive director.

The sale is accepting heifers of all ages and stages from close springers due early June (instant milk) to 5-month-old calves. The market favors springers and ready to breed heifers.

It is called the “Know What You Buy” Heifer Sale because at least 95% of the heifers will have Sire ID, if not Registered. There is a bonus if heifers are bred to sexed semen. Also, there will be a payback if your heifers are tested negative for leucosis. Full pedigrees are sought after too.

If you are a dairy producer or heifer raiser from the Mid-Atlantic region or other parts of the United States and have heifers to sell, then please contact PHA today at director@paholsteins.com or 717-329-9202.

FEMA disaster loans available

WASHINGTON, D.C. — The Federal Emergency Management Agency (FEMA) has designated nine Pennsylvania counties Primary Natural Disaster Areas due to Tropical Storm Debby’s damage on August 9-10, 2024. FSA will review the loans based on the extent of losses, security available and repayment ability.

Impacted area in Pennsylvania, primary counties eligible: Cambria, Cameron, Clearfield, Elk, Indiana, Sullivan, Susquehanna, Wayne and Wyoming. Contiguous

counties also eligible: Pennsylvania: Armstrong, Bedford, Blair, Bradford, Centre, Clinton, Columbia, Forest, Jefferson, Lackawanna, Luzerne, Lycoming, McKean, Monroe, Pike, Potter, Somerset, Warren, Westmoreland. And in New York State: Broome, Delaware, Sullivan, Tioga.

The application deadline for FEMA’s disaster loans, regarding Tropical Storm Debbie, is July 8, 2025. To file a Notice of Loss or to ask questions about available programs, contact your local USDA Service Center.

Lanco-Pennland’s cheese does well in U.S. Champion Cheese Contest

HAGERSTOWN, Md. — Lanco-Pennland Cooperative’s cheese plant, Pennland Pure, in Hancock, Md. did noticeably well at the United States Championship Cheese Contest, hosted biennially by the Wisconsin Cheese Makers Association.

With 14 different Pennland Pure products entered into the competition, several achieved top 10 rankings. Among the highest-scoring entries were:

- Aged Provolone – 3rd
- Mozzarella – 5th
- Mild Provolone – 8th
- Latin Style Cheese – 8th
- Monterey Jack – 10th
- Mozzarella (second entry) – 10th

The competition featured over 2400 entries of the finest cheese, butter and yogurt products from across the nation, evaluated by expert technical judges on a rigorous 100-point scale.

Kurt Williams, Lanco-Pennland’s general manager, said: “This achievement is a testament to our incredibly dedicated staff. The passion to produce excellence can be found in all our products and every employee contributes to these achievements.

The United States Championship Cheese Contest is the nation’s premier technical competition for dairy products, evaluating flavor texture, salt balance, color finish and packaging. Each entry is judged by a panel of skilled professionals, ensuring on the best receive top honors.

Visit www.pennlandpure.com to purchase this award-winning cheese. Products are also available at Mr. Hardware, Hancock, Md., Horst Meats, Hagerstown, Md., and Battleview Market located in Sharpsburg, Md. Notable wholesale customers include Chipotle Mexican Grill, Dietz & Watson, and Weiss Markets Deli.



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No-Bull Sires invites you to meeting, April 17

TROUT RUN, Pa. — No-Bull Sires will hold an engaging and informative Spring meeting on Thursday, April 17, at Cogan Sky Farm, 288 Caldwell Road, Trout Run, Pa. Farm owners Kenneth Martin and family have five milking daughters of the "Game Changer" bull at No-Bull Sires which attendees will be able to see.

Ben Masemore, sire analyst and one of the owners of No-Bull Sires, will be the main speaker. Rusty Herr and Ethan Wentworth, respectively of Lancaster County, Pa. and York County, Pa. are the other two owners of the dynamic and growing genetics company.

Ben will share how and why the company got started as well as talk about the breeding philosophy and their individ-

ual bulls. The meeting will be hosted by No-Bull distributor Richard Mellinger of Lancaster and aAa analyst William Ile of Wellsville, Pa. Bill will share the "how and why" of aAa analyses. The benefits of breeding your cows to the correct bull pays dividends for a long time.

There will be a time for questions and answers for both speakers - so be prepared to come and learn.

Donuts and coffee will be available at 9:30 a.m.; the meeting will start at 10 a.m. and will be over by 2 p.m. Lunch will be provided! All farmers from far and wide are welcome to come to this meeting. The value of what you can learn will far surpass the door prizes or discounts that will be offered.

Thank You for reading FARMSHINE

'Beginning farmer' webinar offered April 22 in N.Y.

SYRACUSE, N.Y. — A free webinar will be presented by USDA's Beginning Farmer team in New York State on resources for beginning farmers. The date is Tuesday, April 22 at noon. Pre-registration is required.

Everyone who registers will receive a link to a recording of the webinar afterwards. Please register here: <https://events.gcc.teams.microsoft.com/event/5471aa06-69f6-4925-bff6-211aefdaf312@ed5b36e7-01ee-4ebc-867e-e03cfa0d4697>

According to the 2022 Census of Agriculture, 28% of producers in New York were categorized as beginning farmers, which means they have 10 years or less of experience operating a farm.

If you need an accommodation to participate in the webinar, please contact Lynnette Wright at (315) 477-6309, or by e-mail at lynnette.wright@usda.gov, at least two days prior to the event.

GOSPEL EXPRESS MINISTRIES

41st ANNUAL BENEFIT AUCTION
APRIL 24-26, 2025
Mel's Stables
834 Wallace Road • New Holland, PA

THURSDAY, APRIL 24
6:30 PM Cattle Auction
Call 717-222-6316 for more info.

FRIDAY, APRIL 25
4:30 PM Pig Roast & Big John's Chicken
• Full Meal/Carry-Out Available \$15.00 each
6:00 PM Singspiration
• Johnson Bentley Band
• Gospel Express Teams

SATURDAY, APRIL 26
7-10 AM Breakfast Buffet (Donation Basis)
8:30 AM Candy Drop
9:00 AM Main Auction Begins
9:30 AM Tool Auction Begins
6:00 PM Singspiration
• Johnson Bentley Band
• Gospel Express Teams

THE MILLERS

NELSON & SARAH

THE FISHERS

Candy Drop

Africa Items

Lawn Mowers

4 Wheelers

Household Items

Bicycles

Custom Swing Sets

Golf Carts

Sheds & Gazebos

For details and information on the auction and items to donate, call 717-478-3815. Pictures may not represent actual items.

Other items to be sold include: Africa items, sheds, gazebos, prison items, & much more!

Thursday's Cattle Sale (6:30 PM)
Approximately 100 head, heifers, steers and some bulls.
Miscellaneous dairy supplies will sell after the heifers, at approximately 8:15 PM.
HEIFERS: From the usual donors, all ages, about 25% Registered, about 75% A.I. As usual, we expect really good heifers. Heifers will be vaccinated and preg. checked.

100% of the proceeds from Cattle Sale goes to the Bible Study Courses for Inmates.

Also selling Thursday evening at approximately 8:15 PM:

Farmco feeder

- Small bales of alfalfa grass mix
- PBZ sends wheelbarrows, shovels, brooms, etc.
- Redmond Minerals
- 4 skid loader tires
- Esch Gates
- Many more items will be selling

* To ship a cull cow and donate the funds, call Paul Horning 717-629-8930

40 head of 2 mo. old to 900 lbs. mostly Angus Feeders

Evandale Farms Equipment Reduction Auction

APRIL 16TH @ 5:00 P.M.
11610 Cole Rd. North East, Pa. 16428
View Catalog & Bid at www.candcauctioneers.com

Below is a highlight of items be sure to view catalog for pictures and more details. 4wd John Deere 7710 – Woods DS8.30 Brush hog – New Holland Roll Belt. 450 round baler – Kubota Diesel RTV900 – Case 8312 Disc bine – New Holland roll a bar rake – Woods 9240RD bat wing mower – Pull behind sprayer – Excavator post pounder attachment – 3pt fence mower – 4 star tedder – 8 ton grain bin – 2018 Ram 1500 Echo Diesel 115,231 – Heavy duty corral gates – Sthil and Echo weed trimmers – Lincoln DC 600 – Lincoln LF-74 – 2 ton roll around hoist – Hand tools – Power tools – Bander – Much much more.

Preview day April 13th 12 p.m. – 5 p.m.

Terms: No buyers premium for in person bidders. 5% buyer's premium for any online bids
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Indiana Holstein Association Multi-Breed Sale

Saturday, April 12th, 2025 11:00 a.m.
Whitley County Fairgrounds
680 W. Squawbuck Rd., Columbia City, IN 46725
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Oakfield Solomon Footloose EX-97
Mystic Crush fall calf out of VG Lambda then Footloose herself!
-Butterview, IL

Loyalyn Goldwyn June EX-97-CAN
Choice of Unix or Alpha embryos out of 93 Damion then June!
-Pierre Boulet, CAN

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Doug Wicker.....(765) 561-4186 Marcus Troyer.....(260) 609-5141
Greg Peters.....(812) 528-3221 Sheldon Thomas....(574) 202-5194
Jeff Price.....(765) 661-1555 Phil Topp.....(937) 538-7423

Markets

Livestock Auction

April 8, 2025	
Mixed hay	4.00-4.75
Orchard	3.50-5.75
Grass	3.00-8.00
Straw	5.50

Wolgemuth Auction

April 7, 2025	
Alfalfa	220-400
Mixed hay	125-425
Timothy	150-310
Grass	100-200
Straw	95-230
Orchard	180-300
Corn Fodder	140-145

Dewart Auction

Dewart, Pa. April 7, 2025	
Cattle: 254	
Slaughter cattle:	
Steers:	
Choice	193-203
Holsteins:	
Select	159-160
Heifers:	
Choice	201
Slaughter cows:	
PrrmWht 65-75% lean	130-138
Breakers 75-80% lean	122-133
Boners 80-85% lean	120-145
Lean 85-90% lean	96-132
Slaughter bulls	132-181
Feeder cattle:	
Steers:	
M/L-1-2	160-325
Holstein steers:	
L-3	160-275
Heifers:	
M/L-1-2	200-275
Bulls:	
M/L-1-2	170-350
Calves: 323	
Feeder calves:	
#1 Hol bulls	710-920
#2 Hol bulls	600-725
#3 Hol bulls	325-475
Utility bulls	60-275
Hol heifers	600-800

Greencastle Livestock

Greencastle, Pa. April 7, 2025	
Cattle: 362	
Slaughter cattle:	
Steers:	
HiCho & Prrm	202-214
Choice	195-197
Select	189-191
Holstein steers:	
Choice	178-188
Select	171-179
Heifers:	
HiCho & Prrm	204-216
Choice	199-201
Select	184-195
Slaughter cows:	
Breakers 75-80% lean	131-141
Boners 80-85% lean	120-130
Lean 85-90% lean	101-123
Slaughter bulls	165-170
Calves: 293	
Feeder calves:	
#1 Hol bulls	780-970
#2 Hol bulls	700-860
#3 Hol bulls	550-680
Utility bulls	210-320
#1 Hol heifers	780-900
#2 Hol heifers	480-500

Hosking Sales

New Berlin, N.Y. April 7, 2025	
Cattle:	
Dairy cows	1.11
Bone utility	90-1.41
Canners & cutters	1.08 & down
Easy cows	.70 & down
Bulls over 1100 lbs.	1.50-1.63
Steers over 1100 lbs.	1.44-1.50
Maiden heifer	1.26-1.35
Feeders:	
Dairy	1.77-2.22
Bulls	1.50-3.32
Heifers	.85-2.85
Steers	1.50-3.05
Calves:	
Bull	top 8.90
Heifer	top 8.00

Livestock Auction

Hackettstown, N.J. April 8, 2025	
Bulls	1.35
Calves	2.30-8.30
Cows	.37-1.45
Feeders	1.52-2.05
Heifers	1.25-1.45
Steers	1.75

Morrison's Cove

Martinsburg, Pa. April 7, 2025	
Cattle: 57	
Cows:	
Good	1.20-1.31
Lean	1.05-1.25
Light/Thin	.75-1.05
Bulls:	
1300-1999 lbs.	1.55
900-1299 lbs.	1.65-1.80
Fat cattle:	
Holstein choice	1.70-1.75
Holstein select	1.60-1.70
Holstein feeders	1.25-1.70
Calves: 74	
Holstein bulls:	
100-110 lbs.	7.60-8.80
90-99 lbs.	8.50-9.10
80-89 lbs.	7.00-9.35
70-79 lbs.	5.00-9.00
Holstein heifers:	
70-89 lbs.	7.00-8.35

New Holland Auction

New Holland, Pa. April 7, 2025	
Cattle: 1244	
Slaughter cattle:	
Steers:	
Choice	201-218.50
Select	181-215
Heifers:	
HiCho & Prrm	210-218
Choice	200-211
Select	194-207
Slaughter cows:	
Breakers 75-80% lean	117-144
Boners 80-85% lean	134-140
Lean 85-90% lean	120-137
Slaughter dairy cows:	
Breakers 75-80% lean	130-151
Boners 80-85% lean	111-139
Lean 85-90% lean	85-144
Bulls:	
1-2	150-199
Calves: 603	
Feeder calves:	
#1 Hol bulls	800-1000
#2 Hol bulls	710-975
#3 Hol bulls	400-675
#1 Hol heifers	800-925

CDE DAIRY MARKETS & MANAGEMENT UPDATE

All prices — APRIL 9, 2025 — except where noted

Dairy exports soft in February. Just ahead of President Trump's April 2 announcement about reciprocal tariffs on many nations' products, U.S. Dairy Export Council announced that U.S. dairy export volumes fell 5% in February, dropping 9,587 metric tons to 174,175 metric tons. While several categories saw growth in February, nonfat dry milk and skim milk powder shipments overseas fell 26% year-over-year in February, with U.S. powder prices above global prices for the month. The shift from powder products to higher value products like butterfat and cheese helped to drive dairy export values up for the month. The total value of dairy exports in February was \$731.7 million, up 12% from a year earlier.

Cheese exports set a new all-time record for the month of February, up 7% year-over-year to 44,907 metric tons. Increased shipments to Korea, Australia, the Caribbean region, and the Middle East and North Africa (MENA) region offset declining sales to China, Japan, and Mexico. Butterfat sales were also strong in February, up 236% from a year ago to 8,642 metric tons. The increase in overseas butterfat sales has been growing the past couple months, with January sales up 145%. Butter exports into Canada were up 105%, while Mexico, MENA, Japan, Central America, and the Caribbean also served as destinations for increased butterfat sales in February. U.S. butterfat prices are well below global prices, trading at a \$1.20 pound discount compared to other regions of the world.

According to USDA's Foreign Agricultural Services, U.S. dairy product exports in 2024 were worth \$8.22 billion with a total volume of 2.65 million metric tons exported overseas. That is equivalent to about 16% of the total milk supply in the U.S., which was down slightly from the previous year. From 2015 to 2024, dairy exports grew by an average of 4.6%. The

top 10 destinations for U.S. dairy in 2024 were Mexico, Canada, China, Japan, South Korea, Philippines, Indonesia, Australia, European Union and the Dominican Republic.

Concerns over the short-term outlook for dairy exports are mounting, as several key destinations for U.S. dairy products have announced retaliatory tariffs on U.S. products, including dairy. Canada has announced a 25% tariff on all U.S. dairy products outside of products identified in the U.S. Mexico Canada Trade Agreement (USMCA), while China has announced a 34% tariff on U.S. products, including some dairy products. Mexico, which is a huge partner for the U.S., has not announced its response to the U.S. tariffs yet.

While dairy exports have been growing in recent years, with the U.S. exporting more dairy products than are imported, the total ag economy has been losing overseas sales. In 2022, the U.S. shifted from a multi-decade surplus in global trade to a deficit, meaning more ag products were being imported into the U.S. than exported from the U.S. That deficit has continued to grow over the past couple of years, with 2024's deficit coming in at \$37 billion across the total ag market.

Many economists are expecting commodity prices to take a hit in the short term as the global trade situation plays out. That may be affecting farmers' planting decisions. In USDA's annual Prospective Planting survey, U.S. farmers are preparing to plant more acres in corn this year. A total of 95.3 million acres of corn is projected to be planted for the 2025 cropping season, up 4.7 million acres from last year and the most since 2013-2014. On the flipside, soybean acres are expected to be down 3.6 million acres from last year to 83.5 million acres this year, which would be the least amount of acres in five years.








JAYNE SEBRIGHT
Executive Director, CDE
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jsebright@centerfordairyexcellence.org




Prices change daily. This market information is an example for educational purposes. The market data shown below are compiled weekly by Farmshine, via CME & USDA reports.

CME DAILY FUTURES & OPTIONS TRADING — APRIL 9, 2025 AT THE CLOSE


	APR-25	MAY-25	JUN-25	JUL-25	AUG-25	SEP-25	OCT-25	NOV-25	DEC-25	JAN-26	FEB-26	MAR-26	TREND											
 CLASS III MILK FUTURES (\$/CWT) vs. wk ago: Apr-Jul25 firm to \$0.10 higher; Aug25-Feb26 \$0.15-0.35 lower; Mar26 firm.													12-Month Avg. 17.78	↓↓										
	17.22	17.36	17.23	17.82	18.23	18.46	18.30	17.93	17.71	17.70	17.72	17.70	↓↓											
 CLASS IV MILK FUTURES (\$/CWT) vs. wk ago: 2025 contracts \$0.20-0.40 lower, except current month April off \$0.05; 2026 contracts steady.													12-Month Avg. 18.40	↓↓										
	17.97	17.94	17.43	17.84	18.15	18.49	18.68	18.80	19.10	18.78	18.83	18.83	↓↓											
MILK BASIS (MAILBOX minus CLASS 3 \$/CWT) 2018-23 AVG FOR NORTHEAST & MIDEAST STATES OF PA, NY, NEW ENGL., OH vs. NAT'L AVERAGE - YOUR INDIVIDUAL BASIS WILL VARY																								
Mailbox	18.64	18.27	18.52	18.15	18.68	18.38	18.65	18.35	18.62	18.41	19.27	18.75	20.20	19.76	20.58	20.17	20.25	19.64	19.22	18.75	18.82	18.25	18.96	18.48
Class III	17.31	17.31	17.33	17.33	18.16	18.16	18.16	18.16	17.59	17.59	17.60	17.60	18.72	18.72	19.07	19.07	17.30	17.30	16.81	16.81	16.03	16.03	16.98	16.98
BASIS	1.33	0.96	1.19	0.82	0.52	0.22	0.49	0.19	1.03	0.82	1.67	1.15	1.48	1.04	1.51	1.10	2.95	2.34	2.41	1.94	2.79	2.22	1.98	1.50



CORN FUTURES (\$/BU)												
MAY-25	JUL-25	SEP-25	DEC-25	MAR-26	MAY-26	JUL-26	SEP-26	DEC-26	MAR-27	MAY-27	JUL-27	TREND
4.754	4.822	4.436	4.520	4.636	4.640	4.702	4.736	4.552	4.566	4.670	4.726	↑↑



SOYMEAL FUTURES (\$/TON)												
MAY-25	JUL-25	AUG-25	SEP-25	OCT-25	DEC-25	JAN-26	MAR-26	MAY-26	JUL-26	AUG-26	SEP-26	TREND
295.8	301.7	302.9	303.3	303.1	305.9	307.1	309.0	311.1	314.4	314.7	313.4	↑↑



U.S. AVG PREMIUM ALFALFA & ALFALFA/GRASS HAY 20-22% CP - Source: USDA Monthly National Dairy Comprehensive Report

DEC-23	JAN-24	FEB-24	MAR-24	APR-24	MAY-24	JUN-24	JUL-24	AUG-24	SEP-24	OCT-24	NOV-24	DEC-24	JAN-25	FEB-25	*MAR-25
231.70	254.85	224.50	205.02	220.17	175.00	211.69	185.21	196.44	199.57	206.63	192.20	184.82	184.49	189.60	*195.30 ↑↑

DMC OFFICIAL GROSS MARGINS per cwt(USDA All-Milk, com, alfalfa & Ill. soybean, feed for ALL CLASSES of dairy cattle on farm)																	
DMC	OCT-23	NOV-23	DEC-23	JAN-24	FEB-24	MAR-24	APR-24	MAY-24	JUN-24	JUL-24	AUG-24	SEP-24	OCT-24	NOV-24	DEC-24	JAN-25	*FEB-25
	9.44	9.58	8.44	8.48	9.44	9.65	9.60	10.52	11.66	12.33	13.72	15.57	15.17	14.29	13.38	13.85	*13.12
ALL MILK	21.60	21.70	20.60	20.10	20.60	20.70	20.50	22.00	22.80	22.80	23.60	25.50	25.20	24.20	23.30	24.10	*23.60
FEED \$	12.16	12.12	12.16	11.62	11.16	11.05	10.90	11.48	11.14	10.47	9.88	9.93	10.03	9.91	9.92	10.25	*10.48

DAIRY COMMODITIES - GLOBAL BIWEEKLY Internet Auction (\$/LB) 04/01/25											
Weighted Avg. 1 to 6 mo. FORWARD CONTRACTS per metric ton converted to \$/LB											
NEXT GDT AUCTION 04/15/25											
SKIM POWDER (SMP) 1.3049 ↑↑ 5.9%											
ALL-PRODUCT INDEX 1.9283 ↑↑ 1.1%											
BUTTER 3.4787 ↑↑ 1.1%											
MILKFAT (AMF) 3.0421 ↑↑ 2.3%											
CHEDDAR (BULK) 2.2767 ↑↑ 1.7%											
MOZZARELLA (BULK) 2.0494 ↓↓ 4.0%											
BUTTERMILK POWDER 1.2736 ↓↓ 5.6%											
LACTOSE 0.5136 ↓↓ 2.6%											
WHOLE POWDER (WMP) 1.8430 ↓↓ 0.1%											

ANNOUNCED FEDERAL ORDER PRICES (\$/CWT)						NASS ALL-MILK	
CL I ADV ↓↓	*CL II ↓↓	*CL III ↓↓	*CL IV ↓↓	*ALL-MILK-U.S.	*ALL-MILK-PA		
19.57(APR)	*20.12(MAR)	*18.62(MAR)	*18.21(MAR)	*23.60(FEB) ↓↓ 4.36F	*24.30(FEB) ↓↓ 4.36F		
MONTH AGO							
21.02	21.08	20.18	19.90	24.10 4.46F	24.70 4.39F		
YEAR AGO							
19.18	21.12	16.34	20.09	20.60 4.30F	21.90 4.19F		

CURRENT FEDERAL ORDER VALUES (\$/LB) * = 'NEW'				MARCH 2025	
*WEIGHTED AVG. 4-WK MAR 3-29, 2025					
PRODUCT VALUE		MAKE ALLOW NET		COMPONENTS	
*CHEESE	1.8215	0.2003	1.6212	↓↓	*PROT 2.4606 ↓↓
*BUTTER	2.3385	0.1715	2.1670	↓↓	*B.FAT 2.6246 ↓↓
*NFDM	1.2176	0.1678	1.0498	↓↓	*N.FAT 1.0393 ↓↓
*DRYWHEY	0.5532	0.1991	0.3541	↓↓	*OTHER 0.3647 ↓↓

MFG	N/A	N/A	23.62
APP	\$27.10	25.85	25.85
WI	\$22.40	4.45	23.87
NENG	\$24.60	4.45	23.86
OH	\$24.70	4.40	23.78
NY	\$24.40	4.43	23.67
Peast	\$24.20	4.37	23.61
IN	\$24.90	4.35	23.34
IL	\$22.30	4.41	23.08
PWestern PA only			23.05
US	\$23.30	4.46	22.88
F030	\$22.80	4.60	22.88

	U.S. BRED COWS & HEIFERS (3rd trimester) per head as reported by USDA Monthly National Dairy Comprehensive Report												MI	\$22.30	4.37	\$22.43		
	FEB-24	MAR-24	APR-24	MAY-24	JUN-24	JUL-24	AUG-24	SEP-24	OCT-24	NOV-24	DEC-24	JAN-25	FEB-25	*MAR-25	MN	\$22.90	4.71	\$22.34
	N/A	N/A	N/A	2115	2016	N/A	N/A	2800	N/A	2250	N/A	N/A	\$2921 (ltd)	N/A	TX	\$23.90	4.67	\$22.02
															IA	\$22.50	4.66	\$21.91
															NE/KS	\$22.80	4.67	\$21.74
	U.S. AVG. MILKING COWS per head as reported by USDA Monthly National Dairy Comprehensive Report												WA/OR	\$24.80	4.45	\$21.06		
	1792	N/A	N/A	2120	2254	1624	N/A	N/A	2800	2489	N/A	N/A	N/A	N/A	NM	\$21.80	4.78	\$20.56

CATTLE - DAIRY PURPOSES(\$/HD) USDA and other East and Midwest auction reports combined 4-week rolling average as of MAR 28, 2025											ID SD	\$23.30	4.57	N/A	
*MILK COWS (NASS) U.S. Avg.	FRESH	HEIFERS: Springing Bred Beef x			OPEN: 300-600 lbs Beef X 600-900 lbs Beef X			900-1100 lbs	BULLS (800-1300lbs)						
*\$2660 JAN-25 ↑↑ \$2600 OCT-24	3000	3500	2650	2500	1000	1300	1875	1900	1800	1800					
					YEAR AGO										
\$1890 JAN-24 \$1850 OCT-23	2600	2100	2400	2000	950	N/A	1250	N/A	1525	2200					

Classifieds

“Say you saw it in FARM SHINE”

1 Services

FARM INSURANCE: barns, equipment, hay and grain storage, Workers’ Compensation, farm stands and stores, vehicles and farm homes. Central Virginia. Call Alec Pandaleon at 845-242-0113.

CUSTOM BALE CHIPPING. Lebanon, Pa. area. Christian and Jacob Gingrich. 717-813-2760 or 717-202-7704.

ACCOUNTING SERVICES- Barkman Ag Accounting, providing tax preparation, payroll, and all your other accounting needs. Call Shane Barkman at 814- 977-4207.

MOBILE SEED CLEANING. Small grain only. Serving PA, MD, WV and VA. Golden Grain Seed Cleaning. 301-992-3526.

REPAIRING TRACTORS and farm machinery. Complete tractor overhauls and engine

repair, dealer for quality aftermarket parts. Tiger & granite lights. Harsue Repair, New Holland, Pa. 717-355-0715.

AG PHOTOGRAPHER - senior, family, natural cattle portraits. Sales, herd dispersals and ag event photography coverage and albums. Based in Lancaster, Pa. A Farmgirl’s Dream Photography. 717-824-1320.

BALING SERVICES - CUSTOM 3x3 and round baling, along with individual wrapping. Out of southern Lancaster, Pa. 717-826-3775.

BOB & MILLIE’S DISCOUNT signs. The cheapest guys in town. Free delivery on all sign orders. bobthesignman@yahoo.com. Real Estate-Con-

struction-Banners-Yard Signs-Decals-Magnetic Signs-End of Lane Farm Signs. apple treesigns.com. 410-708-1341.

COMPOSTECH LLC. IS A local Honey Brook business, making and selling organic compost at \$30 per cubic yard. Call Dave at 610-441-5154 to schedule a pick up. Also taking horse manure for free, must be dropped off.

LOWER SCC & IMPROVE conception. Highly effective, 35 years of time tested results and satisfied dairymen nationwide. No withholding ever feed additive, low cost. Call AG, Inc. today. 920-650-1631. alphageneticsinc.com.

DAIRY PRODUCER - would you like to lower SCC and mastitis rates, provide milking training, breach the language barrier and improve parlor performance? Call Adolph Dossman at 240-286-8996.

INNOVATIVE DAIRY Nutrition - specializing in forage planning to maximize production and optimize herd health through advanced nutrition. To improve your profits, contact Matt at 717-729-4530

REDUCED PRODUCTION? Heat stress? High SCC? Scours? Proven effective solutions to your herd’s health needs, no withholding. Call the Dairyman’s Helper. 800-829-7512.

CUSTOM COLLECTING - Call for prices. 301-491-3154. Triple-Hil Sires.

RELIEF MILKING-farm sitting. Tie stall or parlor. Feeding and young stock care. References available. Adrian Horning 717-466-9099. South-Central, Pa.

KANN’S MILKING SERVICE Franklin & Cumberland Co. 30 years experience, references available. Ryan L. Kann, 717-816-1920.

CUSTOM HEIFER RAISING. Weaned calves to calving. 19 years experience. Modern housing, free stalls, AI breeding, TMR, monthly vet visits. Lebanon Co., Pa. 610-451-3006.

GARDNER CUSTOM HEIFER raising. 40 years experience. TMR in fenceline feeders with lockups, dairy veterinarian manages, adolescent to springers, competitive prices. 540-871-0246, dlgrar@aol.com, gardnerheifers.com.

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HEIFER RAISING SERVICES offering full health care program, excellent AI breeding program, activity monitor col-



BRUBACKER’S QUALITY DAIRY SALES

10 BROWN ROAD, SHIPPENSBURG, PA



Thursday, May 1 @ 7:15 P.M.
Annual Heifer Turn-Out Sale!

NOTE EVENING SALE

- ★ **Join us for our annual Heifer Turn-Out sale!** We are looking for any dairy heifers ranging from calves to springers. *Prices are at an all time high!* Call early to consign and get free advertising!
- ★ **Reg. milking shorthorn, Summer Jr. 2, Ourway Walk On The Wild-side, sells due 6/1/25** to Topshelf DL Lars EXP. Dam Innisfail Wo Julius Lucy- 2019 WDE Jr. Champ., People’s Choice Heifer of the year!
- ★ **12 mon. Reg. Wolf Hulu dau. sells x EX-90** 3-09 305 27,280 3.1F 3.2P x **EX-94** 3-07 365 38,090 4.5F 3.1P!
- ★ **15 mon. R&W Hastoric-Red** sells by GP-84 dam 1-11 357 22,410 3.7F 3.3P! **Mgd. EX-92** 3-09 365 41,770 3.8F!
- ★ **80-90 head heifer dispersal for Michael Byers!** Ranging from three months old to bred heifers!
- ★ **We are also expecting a nice selection of top fresh cows from local over stocked herds!**
- ★ **Brandt-View sends several fancy fresh cows, with some nice genomic A2/A2 fresh heifers!**

★ **Maryland herd dispersal! We are getting the best 50-60 cows from a 120 cow herd!** Many mature cows in various stages of lactation. Freestall / parlor cows on test and tested for A2/A2! Herd consists of Jerseys and Holsteins and is currently ave. **60 lbs. 4.6F 3.6P and 204,000 SCC.** Good udders feet, and legs! **These cows have potential to bring milk to your tank!**

★ **Herd reduction for another farm!** 30-35 cows, mostly Jerseys with a few Holsteins, fresh 45 to 90 days! **These will also be tested for A2/A2 and will all have good udders!**

- ★ **Reg. Ratliff Victorious VG-83** sells dry and due July 4th to 54JE938 Cheaptrick! Dam EX-93 x EX-95!
- ★ Reg. WF Bionic Athens sells fresh by sale time! Dam EX-92 Latola x VG-88.
- ★ **Doc daughter sells fresh in 2nd lac! Dam EX-90,2E** 4-02 305 27,970 3.8F 2.9P! **Mgd. EX-93,2E** 7-00 305 39,730 3.3F 2.9P! **3rd dam EX-92** 2-00 305 24,710 4.4F 3.2P.
- ★ Several breeding age bulls out of good cow families sell!
- ★ **21 mon. Gold Rush son! Dam VG-88** 31,370 1484F 1116P! **Mgd. VG-85** 312d 27,335 lb. **Mggd. VG-85** 28,560 1292F 874P. **4th dam VG-86, 5th dam VG-88.**
- ★ **24 mon Renegade son! He carries the Variant Red gene!** Dam GP-83 w/VG MS. **Mgd** 50,740 1942F 1365P. **3rd dam VG-88 Stoneden Fools Gold-Red** 4-03 50,748 3.8F 2.9P. **4th dam VG-85 x EX-90 x VG-86 x VG-86!**



NOTE: All cattle vet checked and vaccinated. All cows crossing state lines will be tested Friday, and should be ready Friday afternoon. Trucking available.

Can’t make the sale? You can now participate online at Cowbuyer.com. For on-line questions, call Katie Shultz 717-543-7883.

Manager/Auctioneers
Jason Brubacker Lic. AU5608
717-729-0173

Darryl Jones Lic. AU5194
717-226-0776



COWBUYER
AUCTIONEERING EQUIPMENT

Sale Barn
Ivan Brubacker
717-414-6657

Pedigrees
Art Kling

Saturday, April 26 – Cazenovia, N.Y. – 11:30 a.m.

DEER HILL FARM
MACHINERY INVENTORY REDUCTION SALE

They have purchased a neighboring farm and are offering at Public Auction all the inventory not needed for their day to day operation.

Tractors: JD 2955 4WD/cab; MF 1080 2WD w/canopy and duals. MF 410 combine w/heads; NH 230 chopper w/hay & corn heads; JD 925 Moco 9’ mower conditioner; (2) Vicon Fanex 83T 28’ 6 star tedder; Fahr 4 star tedder; JD 336 kicker baler; (4) Bale King metal kicker racks; (1) wood hay wagon; NH double rake hitch; MF 880 5 btm. hydraulic reset plow; (4) Gravity boxes; Gravity box w/auger; Little Giant PTO driven hay/grain elevator; Demo 300 gal. sprayer; Dion 16’ SU wagon w/roof-no auger; JD 1630 disc; PJ 30’ Gooseneck flatbed, tandem duals; 312 Kuhn Knight mixer wagon w/scales and feed out conveyor; Knight spreader; Gehl blower; headlock (30 locks) feeder wagons; 2 horse cattle trailer; (3) feed elevators; grain cleaner; IH feed/grinder mixer; (2) 300 gal. tanks; (3) totes; post hole digger. No smalls, so be on time. We will be taking additional consignments of quality equipment by contacting us.

GPS address to farm: 3484 Cobb Hill Road, Cazenovia, N.Y.

Farm Manager: Todd Avery, 315-750-9265.

Terms: Cash, good check – and a 10% buyers premium on all items under \$1000.

Check our Facebook page and website for photos

****Trucking Assistance:** Call the sale barn or check out our trucker list on our web-site. Watch website for any last minute updates.

SALE MANAGED BY:



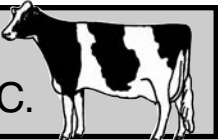
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DAIRY COW & HEIFER SALE

WEDNESDAY, APRIL 16TH • 10:30 A.M.

Special Mention - 8 milking A1A2 Jerseys.
Reason for selling: Switching to A2A2.

Mature cows milking 100+ lbs. and w/low SCC are wanted.
All sizes of open and bred Holstein heifers are selling at historical highs!

Consignors: Please send all info with truckers for the catalog.
For more information, contact dairy reps:
Aaron Martin, 717-445-4825 (home); Bill Hough, 973-224-0204 (cell).

Thank you - N.H.S.S.

UPCOMING SPECIAL SALES:
Saturday, April 19th, starting 8 a.m. - Special Easter Horse Sale. Catalog closes Thursday, April 17th at 5 p.m.
Friday, May 2nd, 6 p.m. - Special Feeder Cattle Sale.

Sale Managed By
New Holland Sales Stables, Inc.
Barn 717-354-4341 Fax 717-355-0706 • David Kolb, Mgr. 61L

lars, balance ration, pasture for older heifers. Lancaster Co. 717-940-9435.

CUSTOM HEIFER RAISING. Good quality forages. Minerals and hay in TMR. Room for 150-200 head. Troy area. 570-220-4542.

HEIFER BOARDING - Sand bedded freestalls. Corn silage haylage and hay included. \$2/hd/day. 607-382-3633.

HORSE BOARDING available, Willow Street, Pa. area, Lanc. Co. 717-380-7612.

ADAM'S HOOF TRIMMING. 22 years of experience. 717-813-1358.

MID-ATLANTIC HOOF TRIMMING - providing farmers professional hoof care in Md., Va., Pa. and surrounding states. Call Mikey Barton at 518-567-8046 today for inquiries/scheduling.

HASTINGS HOOF TRIMMING is looking for clients in Pa., N.Y., Ohio. Call/text 315-283-2717 for a quote.

CATTLE HOOF TRIMMING, Western, Pa. Stand up chute, over 10 years in business. Looking for new clients. 814-279-7932, ask for Russell.

TSHUDY'S HOOF TRIMMING. Quarryville, Pa. Serving Southern Lancaster, Chester and York counties since 2003. \$11/cow, free wraps. Hydraulic tilt table. 717-917-8715.

STAND UP HOOF TRIMMING. Two man trimming crew, excellent cattle flow. Serving South Central Pa. and surrounding counties. Will travel for large numbers. Matt Weaver, 814-793-9966.

HOOF TRIMMING Service. 717-755-0770.

PHILBRICK'S HOOF TRIMMING serving western and central Pennsylvania, western New York and eastern Ohio. 814-720-0010.

HOOF TRIMMING - Garrett Co., Md. Tilt table. Willing to travel distances for large groups/herds. \$10/ cow. Trained at Dairyland Hoof Care, Wis. 301-616-2195.

HOOF TRIMMING SERVICE - providing quality service for large and small dairy and beef herds. \$10 per cow. Graduate of Hoof Care Institute. Stand up chute. 315-573-6742.

MACIK HOOF TRIMMING - Beef and dairy cattle. Hy-

draulic tilt table. Serving Western PA, Eastern OH, Northern WV. Phone 724-345-8501.

PROF. HOOF TRIMMING - RSW Farms LLC. Hydraulic table, competitive rates, serving MD/PA/NY. Contact Ryan 518-935-7704 or RSW-Farms@yahoo.com.

MIKE'S HOOF TRIMMING - Since 1988. Hydraulic table. 814-997-9021.

PROF. HOOF TRIMMING - call for more info/available dates. 570-690-1017.

SHUMAN'S HOOF CARE - Serving dairies in Northeastern & Northcentral Penna. and the Finger Lakes region of N.Y. Call Tom, 570-418-1684.

CORRECTIVE HOOF TRIMMING - New Tuffy-tilt table. Cow comfort, professional work. Sam Beiler, 717-222-6180.

NEED YOUR COWS clipped? Call 717-768-8345 ext 1.

STRUGGLING WITH MICE and rats? Try First Strike. Oregon Ag LLC. 717-656-0067.

DEAD ANIMAL REMOVAL. Call Mike at 717-855-5503.

DEAD ANIMAL REMOVAL. Removal of dead farm animals. 717-228-9500. M-F 8-4, Sat. 8-11 or text.

LIVESTOCK HAULING Local/long distance. Pa., N.Y., Ohio, Va. 814-592-2543.

SILO DEMOLITION. 717-786-6063.

HARVESTORE SILO REPAIRS, extensions, and roof replacements. Call us at 717-786-6063.

NEED YOUR EQUIPMENT, building or house pressure washed? We have the equipment to do the job. Call us at 717-644-6295.

DAIRY SERVICE TECH - servicing all brands of dairy equipment. South central, Pa. Wes Sollenberger, 814-505-6304.

CUSTOM COMBINING services. Well maintained equipment. Reasonable prices. Call 315-573-6742 for more info.

RESTORING GRANDPA'S old tractor doesn't have to cost an arm and a leg! Full service repairs and restorations. Agriculture and industrial repairs. York Co. 717-368-1354.

FARM MACHINERY REPAIRS, NH small square baler parts, Discbines, Haybines, rakes, feed mixers, discs (new blades), forage harvesters and more. 607-243-5896.

DISCBINE DOCTOR - Repairing all makes. Buying & selling. After market cutter bar, bearings, or NH/JD/ Kuhn and used parts. Call ahead 717-768-7542.

SERVICE DONE ON ALL brands of fence energizers & battery chargers. Sensenig's Electronic Repair, 717-445-9905, for your repair needs.

3 Dairy Equipment

MUELLER 1250 GALLON, 1500 gallon, 3000 gallon, washer, compressors. 814-931-5860. (4/18)

USED MILK TANKS - 700 gal. Mueller M; 800 gal. Mueller OH; 900 gal. Mueller OH. T.H. Horning. 717-438-3104.

SURGE PIPELINE SYSTEM. Dumping station, bucket units. 814-274-8354.

DOWN COW HYDRO therapy float tank, \$25/day. Blairsville, Pa. 724-309-1990.

4' X 6' COW MATS. GOOD mat for the money and easy to install. \$80 each, including hardware. 717-304-6684.

GUTTER GRATES for tiestall barns. Innovative design prevents hoof injuries. Call for more information and current pricing. 717-464-6476.

4 Dairy Cows

BUYING & SELLING dairy herds, heifers and service bulls. Aaron Coons, 717-816-4118.

JUST FRESH, 1ST LACTATION Reg. Holstein cows. Good quality, well grown animals. 3-4 generally available each month. 570-297-5118.

5 Heifers & Calves

10 FRESH, REG. HOLSTEIN heifers. Good genomics.

\$3000 each. Pen-Col Farms, Millville, Pa. 570-380-3456.

6 Dairy Bulls

7 MONTH OLD POLLED Jersey bull. Dam is EX-90. Four generations currently milking on our farm. Also a 12 month old bull. Red Creek, N.Y. 607-229-9795.

REG. RED & WHITE Holstein bull, born Nov. 2023. 21 EX dams. Lancaster Co., Pa. 717-808-5204. (4/11)

10 MONTH OLD JERSEY breeding bull. Call 724-866-9459 for more information.

REG. BULL - homozygous B&W AND R&W POLLED homozygous Holsteins, A2A2. Some genomically tested also. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

WANTED: Reg. Jersey bull, 12-15 mos. old. 856-478-2942.

REG. HOLSTEIN BULLS for sale. Ar-Joy Farms, Cochranville, Pa. 610-637-7423.

HOLSTEIN BULLS ready for free stalls and younger. High genomic tested bulls from contract matings and high type cow families. 610-932-6062. Call btw. 8-8:30 a.m.

BULLS FOR SALE & LEASE - Reg. Holsteins, any age out of dams w/records to 30,000 M, 1200F. Stump Acres. York Co. 717-792-3216.

7 Semen, Embryos

5 #1 EMBRYOS, SEXED Siemers Happen crossed with 93 pt. Goldchip, \$300 each. 4 #1 embryos, sexed Scientific Director crossed with 93 pt. Arethusa Parsonia-Red, \$300 each. Semen available: Glendell Arlinda Chief-1 unit; Defiant sexed-5 units; Archival sexed-7 units; Emory Brown

Swiss-10 units; Goliath sexed-8 units; Snick Snack-3 units; Glennwood-3 units. Make offer on semen. 540-535-8431.

WELCOME CLASSTOPPER semen. A2/A2 aAa 213645 2-3 VG-85 +2798 GTPI. \$15/unit. Delivery available in some areas, can ship. Streamline Genetics, 607-965-0089 or 706-578-0731.

HELSEL-HILL HAS expanded. Call or text Keith Helsel for No Bull sires, Blondin sires, Resolution-Red, Furnace Hill Zas Endure, and more. 814-515-5455.

CUSTOM COLLECTING - WE custom collect your bull at our facility. Semen is processed with high quality standards at very competitive rates. We also offer short-term housing options during collection. Triple-Hil Sires 855-955-2100.

DONEGAL-CREEK BAXTER Pedro-ET, reg # 139932533. He is EX-94 AAA (4352). From 5 EX dams- 94, 90, 91, 91 & 95. Dam is 94 pt. Outside daughter, still in herd at 10 yrs. old & looks half her age. Sire stack is Baxter, Outside, Rudolph, Conquest, Starbuck, Citation R, Elevation. Very well balanced bull siring the right kind. Strength with dairyness. High productive life, low SCC, high conception. Early daughters are milking great & look better than their dams. Priced at \$14 for 20 units or more. Joe Wivell 717-471-5260.

9 Equipment & Machinery

JOHN DEERE 7000 conservation 4-narrow row corn planter, monitor, good condition, \$6000; New Idea round baler (twine), good condition, \$2495. 717-543-5467. (5/2)

NH 258 RAKE, hyd. drive, dolly wheels, good rubber teeth, \$3200; 10x34, 10x50 GKN 8 lug rims with mounted Firestone radials off MXU125, offers. 717-548-3039. (4/18)

NEW HOLLAND LX485 skid steer. 2500 hours, great shape, good tires, new bucket. 570-903-0712. (5/2)

NEW HOLLAND FR600 forage cruiser with 12.5' windrow/pick-up head. Chopped last fall with no issues. 4WD, 2900/2100 hours. Kernel processor included. \$129,500. 610-451-8023.

STOLTZFUS LME SPREADER. Very good condition, field ready. \$9000. 570-419-8981.

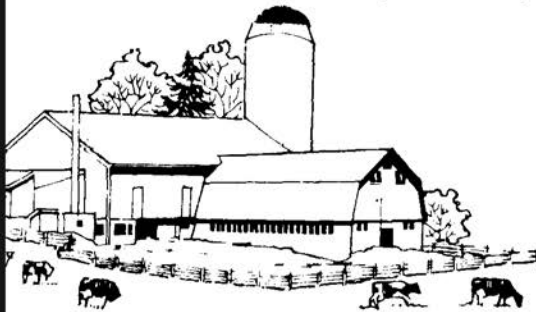
FR920 FORAGE CRUISER. 2020 model year. 2,150 cutterhead hours, 910 HP FPT engine with 2,750 hours, 2WD Duraline liners, corn knives, premium cab, air horn, rear weights, camera kit. \$182,500. 610-451-8023.

FORAGE WAGONS - Miller 5200, \$7500; Gehl 980, \$3000; 2 Gehl 970, \$3000 each. 717-821-1408 or 717-272-3876. (4/11)

AGCO Finance LLC will offer the following repossessed equipment for sale to the highest bidder for Certified Funds, plus applicable sales tax. **Equipment: FEN FT516S4 TRACTOR S/N: 43822A00F09045. Date of sale: April 23, 2025. Time of Sale: 9:00 A.M. Place of sale: Agriteer LLC 169 NORTH GROFFDALE ROAD LEOLA, PA 17540.** Equipment can be inspected at place of sale. The equipment will be sold AS IS, without warranty. Final sale of equipment will be contingent upon winning bidder meeting all applicable federal and state regulatory requirements. We reserve the right to bid. For further information please contact PETER BOEHL (484) 682-5162, Reference Number: 2813833.

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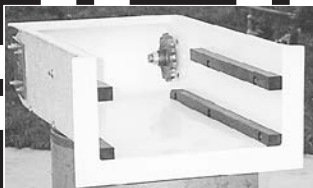
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GEHL 800 FORAGE harvester with hay and corn heads. Electric controls. 724-561-8119. (4/25)

NH 489 HAYBINE. NH rake. Hydraulic double rake

hitch. Hydraulic 3 pt. bale spear. Moisture testers. 814-274-8354.

FOR RENT: E RISSLER 330 trailer TMR mixer, \$30/day; IH Rissler 510 TMR cart, \$10/day. Delivery avail. Myerstown, Pa. 484-793-2179.

ROOFERS BUGGY-RENT for \$125/day or \$500/week.

Lancaster Co., Pa. Call 717-808-4155.

10 Feeds

1st, 2nd, 4th ALFALFA tested, 3x4x8' Chinook dried straw. Delivered or FOB. 610-767-2409, heidelhollowfarm.com.

BUYING DAMAGED GRAIN. Trucking is available. Call 717-575-5197.

CERTIFIED ORGANIC KELP meal. Redmond minerals. Dealers available in select areas. Hess Farm Supply. 717-354-9492.

11 Hay

90 BALES OF 2nd cutting baleage, 4x4 rounds. Straw & corn fodder also available. Franklin Co., Pa. 717-375-4971.

DAIRY QUALITY GRASS baleage, 4x4, made May 21/22, 2024. Hard core so lots of hay in them. 150+/- available. \$40. Delivery available for fee. Susquehanna Co., Pa. 607-242-9122.

400 BALES OF 1ST cutting baleage, about 100 bales 2nd cut baleage, 4x4 wrapped round bales mixed grass. Wayne Co., Pa. Call Wade at 443-240-5785.

HIGH QUALITY 1ST & 2ND cutting grass hay, 3x3x7 bales, low potassium. #1 hay, tested. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

CERTIFIED ORGANIC mixed grass and clover hay. Call from 7a.m.-4 p.m. 717-463-9731, leave message.

ROUND BALES OR LARGE squares. Delivered by ton loads. Coons Farms. 717-816-4118.

HAYBUSTERS - Dairy and beef quality alfalfa, low K hay and straw. Large and small squares. Call Mark at 800-371-7928, or visit www.haybusters.com.

12 Straw & Bedding

CHOPPED STRAW in 3x3x6 bales. Good for bedding or TMR mixers. Available now. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

HIGH QUALITY SAWDUST available for delivery. Great sawdust for dairy and beef cattle. Call 301-334-6212 for delivery range, pricing and availability.

USE BALED SHAVING in your dairy barn. You'll love this very fine pine bedding. \$5.50/40 lb. bag. 610-273-3602.

HAY OR STRAW-any type or quality. Call 717-253-6049 for pricing.

14 Tractors

INTERNATIONAL 3088, ROPS, excellent condition, professional paint job, all new radial tires, 5670 hours. Very

nice tractor. \$20,000. 570-419-8981. (4/18)

15 Vehicles & Trailers

TRAILER PARTS, TOWING accessories, trailer hitches, and cushion hitches. UPS to your door. Weaver Distributing. 1-800-Weaver-D. Save!

16 Fencing

SERVICING ALL BRANDS of fences. 717-723-3175.

TIMELESS FENCING - The post is the insulator. Versatile design is self-insulating and easy to install for sheep, goats, cattle & horses. Allegheny Meadows. 814-285-1541.

17 Silos

USED HARVESTORE SILO roofs, unloaders and goose-necks. Harvestore and Slurrystore sheets. Also silo repairs. 717-993-2373.

LANCASTER SILO DOORS formerly Willow Road Silo Doors. Tongue and groove boards or double plywood doors. 2436 Creek Hill Rd., Lancaster, Pa. 17601. 717-656-8636.

SILO UNLOADER WINCH; Harvestore silo sheets. 717-363-6741.

USED A.O. SMITH model 1250 Slurry Pump with agi-



Stephenson Family Dairy Dispersal
1924 Stephenson Rd., Chester, SC
April 17th & 18th | 9 A.M. Each day
Cowbuyer will be there if you want to buy online

900 head sell | 95% Holstein with a few Jersey & crosses
Thursday, April 17th, 9 A.M. - Milking equipment sells

(2) American Rotary 3-phase converters; 4 Sultibult vacuum pumps (2 single phase/2 three phase); GEA milk chiller; Mueller 4000 gallon tank (does not cool, just a holding tank); Mueller 1500 gallon tank (does not cool, just a holding tank); milk pasteurizer; double-12 parallel stalls; 27 ft. crowd gate; (24) claws, (24) Delaval pulsators, 3" low line and receiver group; (2) 5 hp air compressors; commercial washing machine; (2) Rinnai commercial tankless hot water heaters.

Milking cows will sell at approx. 9:30
Selling 600 head of milking, dry cows & close springers

Friday, April 18th, 9 A.M.
174 head of bred and exposed heifers

(45) 6 to 12 month old heifers; (40) 3 to 6 month old heifers; (30) bottle calves. Also selling will be 200 calf hutches.

Auctioneer's Note: Good herd of cows that haven't been pushed at all. Cows are avg. 70 lbs. on less than quality feed. Cows and bred heifers are in good flesh. Young herd with lots of fresh cows. These cows will only get better for you. Watch our website for more information.

AUCTIONEERS:
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Dave Myrick
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KIKO AUCTION

25+ Acre Hobby Farm With Good Remodeled Home, 48x72 Pole Building With Addition, Machinery Shed, 30x60 Quonset Barn, 24x64 Insulated 4-H Building, Open & Wooded Land With Stream, Free Gas, Palmyra Twp., Portage Co.

Also Selling: Quality Well-Maintained Low Hour Farm Equipment, (6) New Holland & Ford Tractors, Skid Loader, Case IH Combine, Planting & Tillage & Hay Equipment, Hay, Ford F-250, 1967 Pontiac, Harley, Priefert Chute, Guns, Farm Related Items

Live Onsite With Online Bidding Available On Real Estate & Large Items

Owner is retiring from farming after several successful years. Absolute auction, all sells to the highest bidder on location: **3024 St. Rt. 225, Diamond, OH 44412.**
Directions: From I-76 east of Akron or west of Youngstown, take Rt. 225 exit and south or take Rt. 225 north of Deerfield, OH to address. Watch for KIKO signs.

Saturday, April 19, 2025, 9:30 A.M.
Real Estate Sells At 10:30 AM
Preview: Friday, April 18, 2005, 1:00-5:00 PM

Tractors, Combine & Heads, Skid Loader. New Holland 2012 T6070 C/H/A MFWD, 472 act. hrs; New Holland 2012 T6070 C/H/A 689 act. hrs; New Holland T7.260 C/H/A MFWD 1227 hrs; one-owner New Holland 2014 T5.115 C/H/A MFWD with New Holland 835TL loader 765 hrs; 1994 Ford 4630 1695 org. hrs; Ford 1974 5000 diesel; 2011 Case IH 5088 AFS axial flow combine, 2200 eng hrs, 1595 sep. hrs; 2011 Case IH Terra flex 3020 25' grain head; Unferth header cart; Case IH 3406 30 6 RNCH HT25 Unferth header cart; New Holland LS 150 diesel skid loader



Kinze & Great Plains Planters, Tillage Tools, Grain Cart, Gravity Box. One-owner 2024 Kinze 3505 planter 8/16 splitter 172 total acres used 1 season; Great Plains 1200 12' drill with CPH-12 no-till cart; one-owner Great Plains used 2 seasons, HT1100 20' Terra Max vert. tillage tool; Glenco 9-shank disc chisel; one-owner E-Z Trail 550 grain cart; E-Z Trail 3400 300 bu. gravity box



New Holland Hay Equipment, Brush Hog, New Holland Spreader. 2019 New Holland Roll-Belt 450 round baler silage special 2060 bales; New Holland 2019 210 discbine; Taarup 7420 pull-type bale wrapper; 2017 procart 1022 hyd fold wheel rake; rollabar rake; New Holland 185 tandem spreader; J&M Mighty bale hauler

Ford F-250, 1967 Pontiac, Harley, Honda Bike, Honda Trail Bike & Economy Mowers, Four-Wheeler, Priefert Chute, Gates, Post, T-III Siding, Farm Items, Wrapped & Dry Hay, Straw.

Sale Order. 9:30 AM small items, real estate sells 10:30 AM, large equipment at 11:15 AM.
TERMS ON CHATELS: Driver's license or State ID required to register for bidder number. Cash, Check, Debit Card, Visa, or Master Card accepted. 4% buyer's premium on all sales; 4% waived for cash or check when paid sale day. Information is believed to be accurate but not guaranteed. Multi Par auction process may be used.

ONLINE TERMS: Wire Transfer or Certified Check. 5% buyer's premium on all sales. Information is believed to be accurate but not guaranteed. Multi par auction process may be used.

Auction By Order Of: Stephen M. Miner Trust

Auctioneer/Realtor: Randall L. Kiko, 330.831.0174, randallkiko@kikocompany.com, Russell T. (Rusty) Kiko, Jr., C.A.I., 330.495.0923, rustykiko@kikocompany.com, Douglas L. Milano, 330.205.2196, dmilano@kikocompany.com

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MANUFACTURERS of silo doors and hardware. Double thick tongue and groove cedar poly and plywood doors. Hardware is powder coated. Agri-Door. 717-949-2034.

19 Real Estate

SPATIAL LAND MASS AND dwelling featuring two distinct living spaces, large main floor plus a huge basement with level walkout family room with

wood burning area. Cozy setting for family gatherings. Deceptively large dwelling. Private views. Located off Route 80 in Northeastern Pa. A rare opportunity for a cash buyer. 717-856-2024.

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TO BUY/SELL REAL ESTATE in Pa. call Thomas Hershey at 610-209-7096. Hershey Farm Agency, Inc., HersheyAuction-LLC.com. 800-880-3831.

BEILER-CAMPBELL Realtors and Auction Services, Farm and Land Division. Are you looking to purchase or sell a property in Pa. or Md. Call Chris Taylor, office mgr., 888-786-8715 for an auctioneer or realtor.ctaylor farms.com.

20 Wanted

USED HARVESTORES AND Slurrystores. 717-993-2373.

LOOKING FOR PLACES to catch barn pigeons. Call with approximately how many and location. 717-529-2326, x. 5.

CERTIFIED ORGANIC dairy heifers. 2 months old to springers. 570-250-1725.

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21 Opportunities Wanted

SINGLE MAN LOOKING for work on dairy or other farm. Pa., N.Y., other states. Housing needed. 717-816-9693.

FAMILY LOOKING FOR dairy farm to rent. 717-821-5485.

23 Pets

JACK RUSSELL PUPPIES. 9 weeks old, kid friendly, sweet

temperament, tails not docked. Make reasonable offer. 724-591-0793.

24 Seeds

ROB-SEE-CO/Masters Choice /Streamline Ag products. Merle Stoltzfus, 717-224-0700.

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PUBLIC AUCTION

Sale held on farm at:
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BERKSHIRE VALLEY DAIRY, LLC FARM & DAIRY EQUIPMENT DISPERSAL

Wednesday, April 23, 2025 • 11:00 a.m.

TRACTORS

JD 4955, CAH 4WD, 15 SPD POWER-SHIFT, 3 HYDS., DUALS, WEIGHTS-NICE; JD 4450, CAH 4WD, FRONT WEIGHTS, 2 PTO'S 2 HYDS.; CASEIH 5150, CAH 4WD W/ LOADER; AC 6060; IH 1066 W/ CAB; 986; 966; (ALL NOT RUNNING)

(2) BOBCAT S175 SKID STEERS; PLUS ATTACHMENTS FORKS, RUBBER TIRE SCRAPPERS, SILAGE DEFACER; CAT D4 CRAWLER LOADER;

TRUCKS, TRAILERS

'11 CHEVY 3500HD PICKUP, 4 DOOR, DIESEL AUTO, ONLY 100k MILES; '08 CHEVY 2500HD PICKUP, 4 DOOR, DIESEL AUTO NEW BED IN '24; '97 FORD LTL 9000 DAY CAB TRUCK, 9 SPD. CAT-NICE; '96 INT 4900 NAVISTAR T/A TRUCK W/ 18' ALUM. DUMP BODY; '99 FREIGHTLINER S/A TRUCK W/ KNIGHT 4063 TMR MIXER BOX, SCALES (NEW TRANSMISSION); '86 MACK T/A TRUCK W/ KNIGHT 4063 TMR MIXER BOX, SCALES AUTO; '94 WESTERN STAR ROAD TRUCK, 9 SPD., MERCEDES; '84 MACK T/A DUMP TRUCK 16' SCOTTY SILAGE BOX, HYD. TAILGATE; FORD 8000 T/A TRUCK W/ MOHRLANG 450 MIXER BOX; FORD 8000 TRUCK W/ 24' STEEL FLATBED, DIESEL AUTO; GMC BRIGADIER T/A TRUCK W/ 24' STEEL FLATBED, DIESEL AUTO; '83 EBY 53' GROUND LOADER

LIVESTOCK TRAILER, RUBBER LINED-VERY NICE; 30' TI-BROOK DUMP TRAILER, W/ ROLL TARP; '80 FRUEHAUF DETACHABLE EQUIPMENT TRAILER, 21' WELL; SCOTTY 24' SILAGE BODY;

GENERAL FARM EQUIPMENT

KRONE BIG PACK 890XC LARGE SQUARE BALER, APPLICATOR, ONLY 11k BALES-VERY NICE; RICHARDTON 960F & 960 SILAGE DUMP CARTS-NICE; KUHN KNIGHT 5144 TMR MIXER; LANCASTER #40 HAMMERMILL BLOWER, 1000 PTO-LIKE NEW; ROTO GRIND 750 BALE CHOPPER-NICE; KNIGHT 1040 MANURE SPREADER; BADGER BN 185 MANURE PUMP; JD 956 DISCBINE-PARTS; (2) CASEIH 900 CYCLONE 6X CORN PLANTERS-1-VERY NICE; HUSKY 4000 GAL. TANK SPREADER; NH 680 MANURE SPREADER; GROUSER 2200 6 WAY SILAGE BLADE; SILAGE BLADE FOR JD; ADS BULK SEED BUGGY; AUTOMATIC ROLLER MILL; LAWSON HYD HOSE MACHINE W/ FITTINGS; PNEUMATIC GREASER W/ HOSE REELS; 500 GAL FUEL TANK; 100 GAL TRANSFER TANK UNVERFERTH ZONE BUILDER, 5 SHANK 3 PTH.-NICE; BRILLION 24' FLAT FOLD CULTIMULCHER; KRAUSE 21' ROCK FLEX DISC; INT 720 6X RESET PLOWS; JD 2800 7X RESET PLOWS, ON LAND HITCH; BRILLION 15' FIELD CULTIVATOR, W/ LEVLER; KEWANEE 14' CULTIMULCHER; 10'

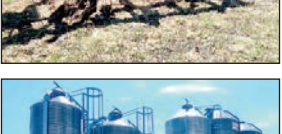
PULL TYPE CHISEL PLOW; AIRWAY 10' AERATOR; PLUS MORE!!

2000 TONS OF '24 CORN SILAGE, 350 TONS OF 1ST CUTTING HAYLAGE, 350 TONS OF 2ND CUTTING HAYLAGE-IN BUNKER EASY ACCESS

DAIRY & FEED EQUIPMENT

(7) FARMER BOY FEED BINS (8-20 TON) MOST W/ AUGERS-LIKE NEW!!; (66) ROUND POLY CALF HUTCHES; (33) SQUARE POLY CALF HUTCHES; (32) AGRI PLASTIC SQUARE CALF HUTCHES; (18) PLY SQUARE CALF HUTCHES; (18) AGRI PLASTIC SUPER HUTCHES; (50) 4' HANGING BARN FANS; (2) JAMESWAY ALLEY SCRAPPERS-USED VERY LITTLE; (3) FROST FREE WATERERS; LARGE QUANTITY OF ASSORTED GATES; LARGE QUANTITY OF CONCRETE J BUNK FEEDERS; 6 TON POLY FEED BIN; (5) METAL FEEDER WAGONS 2-W/ HEAD LOCKS; (2) 20' METAL BUNK FEEDERS; CATTLE MASTER CATTLE CHUTE, W/ VET BOX; 800 GAL. MUELLER BULK TANK; 8'X10' WALK IN COOLER; (2) 2000 GAL POLY TANKS; (2) 1000 GAL POLY TANKS;

105'x208' STEEL FRAME BUILDING; 50'x120' GENERAL STEEL BUILDING; 30'x60' & 40'x60' STEEL FRAME BUILDING (BUILDINGS ON PALLETS); LARGE SELECTION OF GUARD RAILING.



Terms: Cash or good check day of auction. Nothing removed until settled for.

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