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September 27, 2024



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Market Moos	WDE virtual farm tours10

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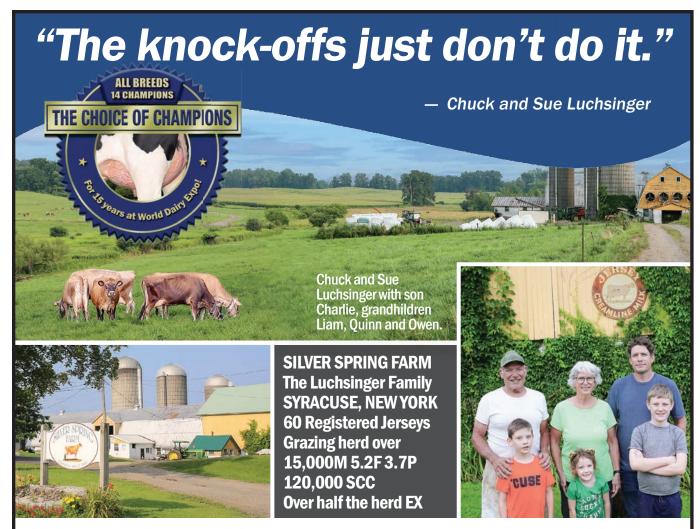
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Chuck, Sue and son Charlie milk 60 elite high component Jerseys at Silver Spring Farm, Syracuse, N.Y. Over half are EX. SSF has earned over 60 Premier Breeder and nearly 50 Premier Exhibitor banners in 100 years showing at N.Y. State Fair.

They've bred elite cows like SSF Andreas Camilla EX94-max. Under ownership and care of Ernie Kueffner and Terri Packard, Boonsboro, MD, Camilla was Grand and Supreme of the 2024 MD State Fair in Aug., Grand and Supreme of 2024 NE National in Apr., and Grand and Res. Supreme of 2022 Royal.

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Transition advice will be shared at World Dairy Expo

SUN PRAIRIE, Wis. — "Securing the Future: A Candid Conversation about Dairy Farm Transition Planning," will take place on Tuesday, October 1, at 9 a.m. (Central time) in The Tanbark at World Dairy Expo. Presented by Compeer Financial, the event will also be offered as a virtual livestream.

Peggy Coffeen, founder and host of the Up-Level podcast, will moderate a panel of experts who will dive into the complexities of transitioning a farm to the next generation.

In-person attendees will receive a voucher for a free item from the adjacent Grilled Cheese stand.

For those who cannot attend in person, the livestream will offer full access to the discussion, with the opportunity to ask questions in real time. All registrants – both in-person and virtual – will receive a recording of the event, so even if you can't attend live, you'll be able to access the valuable content afterward.

Meet the panelists:

- Dennis, Jeni and Alan Oechscner, Oechsner Farms: This seventh-generation dairy farm is currently navigating a 10-year ownership transition plan. The Oechsners will share their first-hand experience managing multi-generational dynamics while embracing modern technologies.
- Jared Holt, president and CEO, Ascent Financial: Jared brings deep financial expertise to the discussion, offering insights on estate planning, debt management and financial strategies for long-term success.
- Steve Schwoerer, VP of Dairy Lending, Compeer Financial. With over 31 years in dairy lending, Steve will share his knowledge on financial planning for transitions and how Compeer supports dairy clients through the process.

Virtual event registration may be found at: www.compeer.com/wde2024

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Ohio State's Agricultural Technical Institute (ATI) had the top judging team among twoyear colleges. Pictured with coach Dr. Kris Boone, Ohio State ATI director, (center) are (I-r) Christian Martig, Lauren Homan, Bradley Gotto and Emma Givens.

Invitational Youth Dairy Cattle Judging Contest

Penn State and Ohio ATI win their collegiate divisions

By SHERRY BUNTING Special for Farmshine

HARRISBURG, Pa. – Penn State's dairy cattle judging team topped the charts in the Invitational Youth Dairy Cattle Judging Contest, college division, on September 15th during the 60th All-American Dairy Show (AADS). Team member Emory Bewley of Gibson, Pennsylvania turned in the top individual score and Calvin Dechow of State College placing fourth. They were joined by Jessica Fleisher of Newport, Pa. and Hannah Mansfield of Greensville, North Carolina.

The University of Wisconsin-Madison's team placed second with Iowa State University following in third.

Ohio State University's Ag Tech Institute

(ATI) topped the competition among 2-year colleges with Christian Martig of Salem, Ohio and Lauren Homan of New Bremen earning first and fourth place individual scores, respectively.

The Modesto Junior College team from California placed second.

SUNY Cobleskill's team finished third, with Allison Gabel of Lawtons, N.Y. earning the third place individual score.

Among FFA teams, the Adams Central Chapter of Monroe, Indiana was national champion with team member Ben Hirschey placing third individually.

Minnesota's Melrose FFA Chapter placed second with Monika Frericks as first-place individual.

The Lafayette (Indiana) FFA team placed

third with Molly Hamlin placing fourth on individuals list.

In 4-H competition, the Pierce County, Wisconsin team was champion with respective first and second place individual scores by Braeden Bechel and Ava Kolodzienski.

Runner up in second place was the Pennsylvania 4-H team with three team members in the top 10 individually. The team included Hannah King, Belleville (3rd), Makenna Mase, Cochranton (8th), Logan Irwin, Titusville (10th), and Brianna Walker, York.

The Kentucky 4-H team placed third with individual team members Greyson Humes and Hunter King, both from Spencer County, placing sixth and eighth respectively.

Emily Fritz of Westminster placed fourth individually for the Maryland State 4-H team.

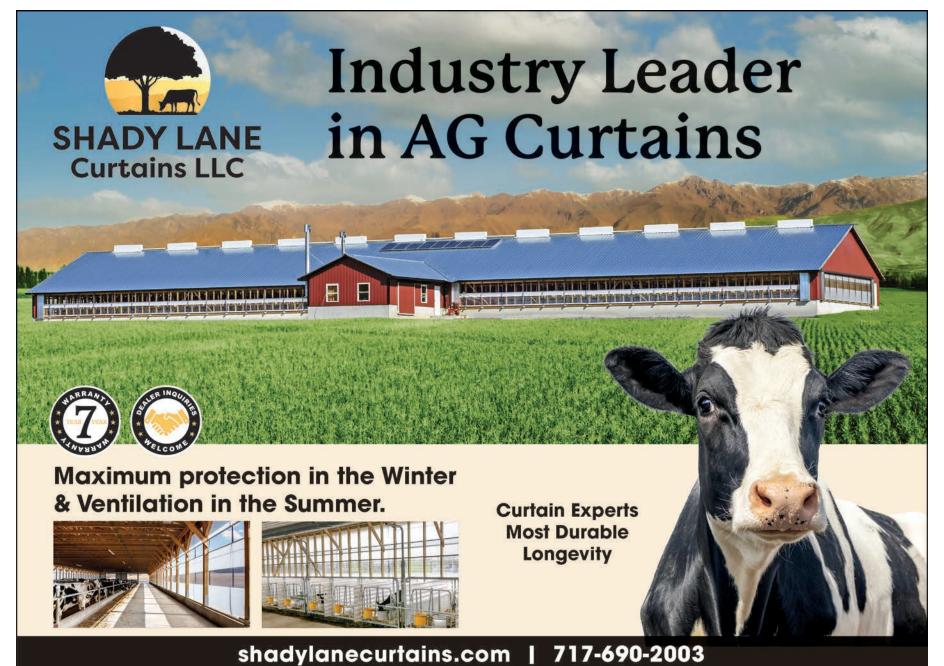
COLLEGIATE DIVISION TEAMS

- 1. Penn State University
- 2. University of Wisconsin-Madison
- 3. Iowa State University
- 4. Purdue University
- 5. University of Minnesota

TOP 10 INDIVIDUALS

- 1. Emory Bewley, Penn State
- 2. Naomi Scott, Iowa State
- 3. Delana Erbsen, Iowa State
- 4. Calvin Dechow, Penn State
- 5. Kylie Konyn, U. of Wis.-Madison
- 6. Megan Ratka, U. of Minnesota7. Whitney Yerina, Ohio State

. Whitney Yerina, Ohio State turn to page 6



Farmshine Editorials





"The greatest tyrannies are always perpetuated in the name of the noblest of causes."

— Thomas Paine

SALES TIP

Promote and defend quality, taste and integrity

Thankfully, we know better. If we didn't, we'd have nasty names for many of the people who authorize how milk is promoted and advertised across our country. You know, names such as "liars," "idiots", "traitors", "thieves", "crooks", "bums" and so forth.

We know better. Because in terms of achieving their goals, these "in charge" people have been extraordinarily successful for 40 continuos years. You can hardly beat a winning streak such as that. Do they deserve derogatory nametags? I mean, consider their record; there's not a failure to be found. Check it out:

- Fluid milk sales have steadily declined.
- Whole milk was taken out of schools.
- 2% milk was taken out of schools.
- Even 1% milk was out for a few years.
- Kids toss tasteless milk into the trash.
- Whole milk promotion is banned.
- Dietary Guidelines marginalize dairy.
- USDA hosts an anti-dairy agenda.
- Your checkoff dollars are misused.
- You're paying for your own demise.

That's the undeniable success story of our

national milk/dairy promotion programs, at

• The Real Seal has all but disappeared.

• Promotion bosses make millions.

the hands of USDA, UDIA, DMI and more. Do we hear any applause?

Meanwhile, "the industry" has turned your pristinely-produced, fresh product into a "beverage" that sometimes doesn't even taste like milk. What in Heaven's name have we allowed our cooperatives and research centers to do with your pure product before it reaches the consumer's table?!

Therein lies a huge mistake! Leave milk alone! Unfooled with! Fresh!

Current trends to ESL (extended shelf life) milk is totally misguided and will further erode what's left of the fluid milk market. But, then again, it fits perfectly into the agenda of the fools — er folks — in charge. That's what they want and push for.

Their reasoning always includes transportation, cooling, storage, economics, the environment, global warming, and maybe even phases of the moon.

We originally got ourselves into this mess by trusting misleading rhetoric and concepts; yours truly included. Efficiency and



Truly good to the last drop, whole milk contains a lot of wholesome nutrition, as listed on the carton.

Illustration credit: Concept idea to Joe Valen of New Jersey; drawing by Heidi Styer of West Virginia.

"clout" were the buzz words of the time. So, for 40+ years, dairy's business model was to acquire, merge and dominate. Even foreign/international ownership of our plants is allowed, with Nestle, Danone and Saputo leading the charge.

There used to be a dairy plant in just about every town with a few thousand people. Wholesome, fresh milk could be found

everywhere. And today?

Today, milk is routinely trucked thousands of miles because local bottling plants were closed. In some instances local producers quit because they no longer had a market and consumers quite possibly need to "get used to" ESL milk. But will they?

Dairy Management, Inc. (DMI) refers to children as "change agents" and indeed that's what they are. Give'em poortasting milk and it's tossed in the trash. Mission accomplished. Their mission, that is. Not yours.

Our illustrious "leaders" don't care. The undeniable proof lies in the simple fact that they're allowing all of the nonsense to happen. They talk of re-invent-

ing milk, re-formulating it, when the truly best and only ways to increased milk consumption are to keep milk whole, pure and original — and most definitely also include it as a choice for milk in schools, institutions and anywhere else where milk is served.

Our children can lead the way and be the "change agents" ... but NOT in the way DMI has in mind!



Branding your own dairy products? CDE has a grant!

HARRISBURG, Pa. – The Center for Dairy Excellence has a competitive grant program for value-added dairy businesses looking to build their brand, create a marketing plan, and identify appropriate strategies to increase product sales and consumer access.

Leveraging funds provided by the Northeast Dairy Business Innovation Center, the Marketing and Branding Consulting Services Grants provide funding to work with consultants who have experience in the dairy valueadded space and funding for direct implementation of the consultants' recommendations.

These are competitive grants available to dairy farms and small-scale dairy businesses in Pennsylvania, Maryland, Delaware, and New Jersey. Up to 9 grants will be awarded for up to \$6150 in funds for marketing and brand development assistance. Farms will receive up to \$3750 to work with a consultant and up to \$2400 for direct implementation of the consultant's recommendations.

To participate in the grant program, dairy farms or businesses must complete an application by October 31, 2024.

Winning grant award recipients will be notified by November 15, 2024, with expenses/invoices due by June 15, 2025. Visit www.centerfordairyexcellence.org/marketing-branding-grant to apply. A \$100 application fee is required but will be reimbursed if the application is not accepted.

Here's what previous recipients of this grant have had to say about the pro-

• "I was really excited about this marketing grant, because I believe our consultants really have their head around what it takes to interface with the consumer and improve on the look of an attractive brand to connect with the community," said Kendra Nissley of Jubilee Dairy, LLC in Pennsylvania, a previous grant recipient. "I needed a fresh pair of eyes and people to say: 'Did you try this?' and maybe explain our logo, encourage us to try certain kinds of signage, and just give a fresh perspective. Marketing can often fall by the wayside."

• "We always keep our eyes out for any kind of grant that can be financially beneficial like the Marketing and Branding grant. It's really good to get outside perspective from someone who works in marketing, but also has some knowledge about the dairy side," shared Brooks Long of Deliteful Dairy in Maryland who received the grant last year. "We struggle trying to figure where to put our marketing dollars, because things are so different now. Do you go social media, radio, podcasts or television? We wanted to get some new eyes on our situation and some new ideas." $\bullet\,$ "For marketing and advertising, the

marketing grant afforded me so much

knowledge that I just couldn't get otherwise. For me, consulting grants are really about knowledge as much as money. It's a chance to learn as much as you can and soak up as much advice from the experts. Otherwise, I would probably put certain projects on the back burner again," said Amy Brickner of Destiny Dairy Bar in Pennsylvania, a previous grant recipient.

• "When I was thinking about buying this business and figuring out if it was even an option for me, a few people recommended I talk to certain consultants. They were great, but I didn't have that kind of money. It was a

huge relief when I learned about this grant and the opportunity for Maryland farmers," said Ariel Herrod of Clear Spring Creamery, a previous grant recipient. "Thanks to the grant, I could work with the consultants, and they helped me make decisions. I've had a better balance in my bank account. We ran some metrics to quantify how the [decisions] have impacted us. Based on items sold, we saw a 23% increase in revenue."

To request a printed application or more information, contact Melissa Anderson at manderson@centerfordairyexcellence.org or call her at 717-788-0296.



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Auction Guide

OCT. 2, 10:30 a.m. Dairy Cow & Heifer Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

OCT. 7, 9 a.m. Annual Fall Antique Tractor & Farm Machinery Auction, Yoder & Frey, Archbold, Ohio. Sale managed by Yoder & Frey.

OCT. 8, 9 a.m. Regular Consignment Auction, Yoder & Frey, Archbold, Ohio. Sale managed by Yoder & Frey.

OCT. 10, 10 a.m. Maple Lawn Farms, Inc. Public Auction, Fulton, Md. Sale managed by Fraley Auction Company.

OCT. 12. The Susauehanna County Autumn Opportunity Sale, Harford, Pa. Sale managed by Pa. Holstein Association.

OCT. 16, 9 a.m. Annual Dairy Cow Show & Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

OCT. 18, 4 p.m. Special Driving &

Draft Horse Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

OCT. 19, 11 a.m. Eastern Breeders Sale, Fraley Auction Company, Muncy, Pa. Sale managed by Modern Associates

OCT. 24, 7:15 p.m. Special Fall Round-Up Sale, Brubacker's Quality Dairy Sales, Shippensburg, Pa. Sale managed by Brubacker's Quality Dairy

OCT. 26, Nittany Lion Fall Classic Sale, University Park, Pa. Sale managed by Pa. Holstein Association.

NOV. 7. 10 a.m. Know What You Buy Heifer Sale, Middletown, Pa. Sale managed by Pa. Holstein

NOV. 14, 10 a.m. Special Thanks-

Youth dairy cattle judging contest

Advertiser's Index

A&A Fencing22	Leabrook Ag19
Agri-King32	Marbidco18
Agri-Trac9	Martin's Roofing8
All American Dairy Show17	Maryland Brown Swiss Assoc29
Alpha Genetics (Immu-Pro)6	Mislo, Jennifer28
Bargain Page25	Modern Associates29
Beiler Industries28	Morrissey Insurance21
Beitzel Spraying10	Natural by Nature7
Bio-Vet9	Nelson & Sons Concrete Grv8
Brown's Feeds4,15,24	New Holland Sales Stables27
Brubacker's Quality Sales27	Nicholas Meat19
Brubaker, Rufus Refrigeration 13	Patz22
Building Directory25	Priority IAC5
Coburn Company18	Power Systems Electric9
ELS Manufacturing19	Precast Systems30
Ephrata Agway18	Precision Diagnostics10
Esch Hay Equipment23	Redi Driver14
Farm Credit East16	Rigidply Rafters23
Fight Bac13	Rissler Conveyors28
Fisher & Thompson11	Rissler, I.H. Manufacturing7
Fraley Auction Company31	Shady Lane Curtains3
GEA North America8	Sollenberger Silos28
Gehm, L.R23	Sonco10
Holstein Association USA30	Sturdy Built Manufacturing7
Hoof-Zink20	Triple M Farms28
Horst Grain Roasting28	Udder Comfort2
Innovative Dairy Solutions12	Univest Bank29
JBS6	We Cover Structures20
Keystone Concrete Products8	Wolff, Dennis28
King's AgriSeeds12	Yoder & Frey29
Lancaster DHIA12	Zimmermans Glass Strg28

Dairyman's Datebook

SEPTEMBER 27-29, Virginia State Fair dairy shows at the Fairgrounds,13191 Dawn Blvd., Doswell, Caroline County.

OCTOBER 1, 10 a.m. Hoof health workshop, at Henry-Acres Holsteins, 8595 Groninger Valley Road, Port Royal, Pa

OCTOBER 1-4, World Dairy Exposition, Alliant Energy Center, Madison, Wis.

OCTOBER 2, 8 a.m. Annual meeting of the Council of Dairy Cattle Breeders (CDCB) in the Tanbark at the World Dairy Exposition, Madison, Wis.

OCTOBER 3, 2 p.m. Presentation, discussion, and interviews on USDA's proposed milk pricing changes. Wingra, Exhibition Hall at World Dairy Expo. OCTOBER 17-20, Pennsylvania State Grange Session, Pittsburgh Marriott North, 100 Cranberry Drive, Cranberry Township, Pa.

OCTOBER 29, 9 a.m. Penn State workshop: "Management Essentials for Dairy Success" at Horizon Farm Credit, 300 Winding Creek

NOVEMBER 12, 9 a.m. Penn State workshop: "Management Essentials for Dairy Success" at the Blair County Convention Center, 1 Convention Center Drive,

NOVEMBER 19, 9 a.m. Women in Dairy Conference, Hoiday Inn, Grantville, Pa.

FEBRUARY 17, 2025, 1 p.m. Dairy Old Timers Luncheon, O'Brien's Irish Pub, 701 West

giving Dairy Cow & Heifer Sale, offered by PDPP Brubacker's Quality Dairy Sales, 28 Shippensburg, Pa. Sale managed ss Strg......28 by Brubacker's Quality Dairy Sales.

- Jackie Mudd, Purdue
- Morgan Stone, Purdue
- 10. Sarah Hagenow, U. of Minnesota
- TWO-YEAR COLLEGE DIVISION TEAMS

Ohio State ATI

FOR

- Modesto Junior College
- SUNY Cobleskill
- Michigan State Ag Tech
- 5. SUNY Morrisville

TOP 10 INDIVIDUALS

- 1. Christian Martig, Ohio State ATI 2. Lauryn Young, Modesto Jr. College
- 3. Allison Gabel, SUNY Cobleskill
- 4. Lauren Homan, Ohio State ATI
- 5. Eliza Schieferstine, SUNY Cobleskill 6. Bette Eggink, Michigan State Ag Tech
- 7. Jon Chapman, Modesto Jr. College

_____ from page 3

- 8. Bradley Gotto, Ohio State ATI
- 9. Libby Sutton, SUNY Cobleskill
- 10. Logan Silveira, Modesto Jr. College More than 50 teams and hundreds of

individuals across four divisions participated in the Invitational Youth Dairy Cattle Judging Contest.

FOR SCHOOLI.IFE

\$3000 scholarship

SYRACUSE, N.Y. - The Pennsylvania Dairy Promotion Program is offering a \$3000 scholarship to students with an interest in the dairy product marketing industry. Students must be enrolled in an accredited university or college in Pennsylvania or be a Pennsylvania resident. Applications are due by November 1.

Full-time undergraduate students entering their sophomore to senior years as of Fall 2024 and who are maintaining a minimum GPA of 3.0 (on a 4.0 scale), are eligible to apply. Preference will be given to a student who has experience in the dairy industry, or who shows an interest in marketing dairy foods as part of his or her undergraduate work or future

Applications must be completed online and must be typed, include essay responses, a current college transcript, and one letter of recommendation from a non-family member, professor and/or employer.

The application is available on AmericanDairy.com under "For Farmers/Scholarships and Grants."

The scholarship winner will be notified by December 13, 2024.

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5	400k	600	2000
6	800k	800	2500
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'Old Timers'* Lunch is on the calendar for 2025

*You don't actually have to be an 'old timer' to enjoy the Florida event in February

TAMPA, Fla. — The 2025 Dairy Old Timers Lunch has been set. Mark your calendars for February 17 at 1 p.m.

"This is a Monday and the day of the Dairy Show at the Florida State Fair," noted event organizer Larry Hawkins. "Our lunch will start at 1 p.m. to give anyone who desires a chance to catch most if not all of the show. The venue and address are O'Brien's Irish Pub, 701 W. Lumsden Road, Tampa; phone: 813-961-4092. The restaurant will be open well ahead of the 1 p.m. start and food may be ordeered off the menu. Order as

"I used the Old Timers Lunch unlimited expense account to try all the restaurants which the Brandon Visitor's Bureau said had big enough meeting rooms and were reasonably close to the Florida State Fair Grounds!" Hawkins joked. "O'Brien's won out because the food was good and reasonable, but also it had the best situation. They are usually closed until 4 p.m. on Mondays but agreed to open up just for us for our OT lunch. They are great for fish & chips, shepherd's pie, burgers plus more. And we won't be hurried to leave."

Madison Dyment from Ontario will be the guest speaker. "Her name was familiar to me since her uncle has judged on





Larry Hawkins, left, and Gary Mithoefer extend an invitation to come to sunny Florida in February of 2025. What's more, you don't actually have to be an "old timer" to attend the event.

the colored shavings at WDE," Hawkins said, adding that the recommendation came from Bonnie Ayars. Dyment is a PhD

student in agricultural communications at the University of Florida and a former champion of the WDE collegiate dairy judging contest. Her connection to Bonnie is that she attained her master's degree at OSU and was Bonnie's assistant coach when OSU last won the WDE collegiate judging contest.

"I am sure we will find out if her name, Madison, was just randomly chosen or she was named after the home of WDE! Whatever, she has a great story to tell," Hawkins assured.

Last, but not least, Hawkins requests that if you know someone new who might be interested in the Old Timer's Lunch, please forward the name with their emal address to him so he can add them to the list.

Hawkins also noted with gratitude to Mike Opperman of National Dairy Shrine that he has agreed to keep "Old Timers" information in the Dairy Shrine newsletters so that the group has a permanent home.

For further information, please contact:

- Gary Mithoefer: gnmithoefer@comcast.net or by phone:
- Larry Hawkins: lhawk1111@yahoo.com or by phone:

Applications invited if you had losses due to bird flu

WASHINGTON, D.C. - The U.S. Department of Agriculture (USDA) is accepting applications to provide financial assistance to eligible dairy producers who incur milk losses due to Highly Pathogenic Avian Influenza, also known as H5N1 infection in their dairy herds. Positive test results must be confirmed through the USDA's Animal and Plant Health Inspection Service (APHIS) National Veterinary Services Laboratories (NVSL).

H5N1 infections have been detected in 14 states including California, Colorado, Idaho, Iowa, Kansas, Michigan, Minnesota, New Mexico, North Carolina, Ohio, Oklahoma, South Dakota, Texas and Wyoming. Dairy producers in all states are reminded to stay vigilant and follow established APHIS biosecurity, detection and testing guidelines.

To apply or for more information, contact your local FSA office.

Penn State Extension slates 'MEDS' events

UNIVERSITY PARK, Pa. — Penn State's Extension Dairy team will conduct a two-part event focusing on Management Essentials for Dairy Success (MEDS), designed for dairy managers to develop skills for working more effectively with their employees. Dates and locations are:

- October 29: Horizon Farm Credit, 300 Winding Creek Blvd, Mechanicsburg.
- November 12: Blair County Convention Center, 1 Convention Center Drive, Altoona.

Both sessions will run from 9 a.m. to 3 p.m. Pre-registration is required. To register, visit: //extension.psu.edu/management-essentials-for-dairy-success-meds

The registration deadline is October 22. Attendance is required at both sessions. The cost is \$125, with lunch included. MEDS is sponsored, in part, by the Center for Dairy Excellence.

Expo en Español returns to Madison in Mendota 1

MADISON, Wis. - Expo en Español returns again to World Dairy Expo, presented exclusively in Spanish. It will be hosted at 2 p.m., Tuesday through Friday in Mendota 1 of the Exhibition Hall. Each session includes a presentation and a question-and-answer segment.

The Expo en Español can be attended in person at WDE or online through ExpoTV at www.worlddairyexpo.com.

- Tuesday, October 1: Women in Dairy.
- Wed., Oct. 2: Leadership Starts with Us. This seminar will highlight how each employee – no matter the title or length of employment – can become a better leader in the day-to-day workplace.
- Thurs., Oct. 3: Animal Welfare: What are Dairy Managers Responsible For?
- Fri., Oct. 4: Training Your Milking Team: The Key to Labor Retention on Dairy Farms.

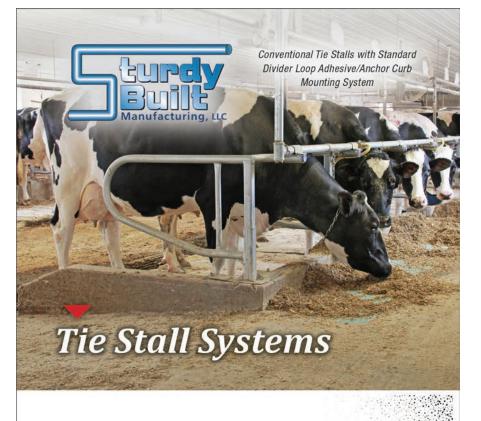
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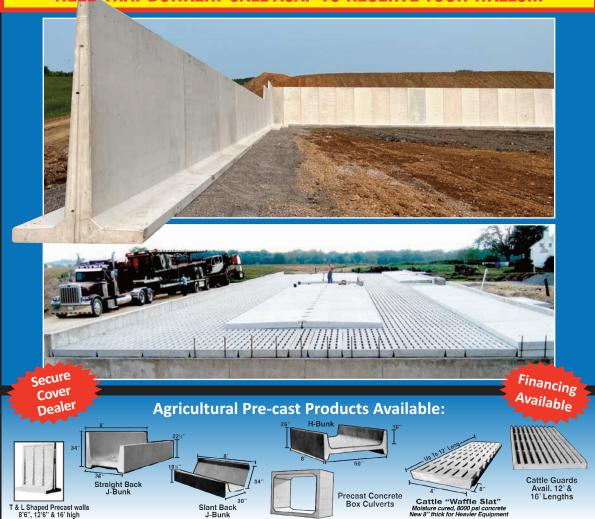
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OBITUARY

Roy Weaner, 91, was dairy farmer, co-op director, man of faith

GETTYSBURG, Pa. — Roy A. Weaner Jr., 91, went to be with his Lord on Friday, Sept. 6, at the Gettysburg Lutheran Retirement Village.

Roy was a man of integrity, who worked hard and held his faith, family and friends in high importance. He will be dearly missed by all those who had the privilege of knowing him.

Born on June 12, 1933 to the late Roy Weaner Sr. and Lillie (Maus) Weaner of Gettysburg, he spent his entire life on Old



Roy A. Weaner, Jr.

Harrisburg Road outside of Gettysburg. He grew up on his family's dairy farm, which he eventually purchased from his father. He served for many years on the boards of both Interstate Milk Producers Cooperatve and the Middle Atlantic Milk Marketing Board. He met June, the love of his life, during high school when they were square dance partners and the two were wed on Dec. 18, 1954. Together, Roy and June built a lasting legacy with their three children.

Roy is survived by his son, Edward R. Weaner of Jonestown, Pa.; son-in-law Greg Urey of Hanover, Pa.; grandchildren and great grandchildren; brother-in-law Barry Breighner of Gettysburg, sisters-in-law Karen Breighner of Mechanicsburg, and Lucy Breighner of Gettysburg, and many nieces and nephews.

He was predeceased by his wife of 59 years June (Breighner) Weaner, son and daughter-in-law Ronald and Holly Weaner, daughter Barbara Urey, and brother and sister-in-law Robert and Isabella Weaner.

Roy was an active member of Lower Marsh Creek Presbyterian Church in Gettysburg and regularly attended small group Bible studies throughout his adult life. He enjoyed yearly retreats with his family to Sandy Cove Ministries in North East, Md., and he was known for his generosity in supporting numerous Christian organizations.

Funeral services were held on Friday, Sept. 13, at Lower Marsh Creek Presbyterian Church, 1865 Knoxlyn Road, Gettysburg, with Rev. Mark Englund-Krieger and Rev. David Dunn, officiating. Interment was in the Evergreen Cemetery in Gettysburg.

In lieu of flowers, the family suggests memorials to: Lower Marsh Creek Presbyterian Church, 1865 Knoxlyn Road, Gettysburg, Pa., 17325 or Sandy Cove Ministries, North East, Maryland 21901.

Online tributes and condolences can be made at monahanfuneralhome.com





The deadline for room reservations is October 19

Women in Dairy to hold 20th anniversary conference

UNIVERSITY PARK, Pa. — The Penn State Extension Dairy Team will host its biannual Women in Dairy Conference on Tuesday, November 19, at the Holiday Inn, 604 Station Road,

Marking its 20th anniversary this year, the Conference offers an exceptional opportunity for learning and for networking. The program has been planned by a committee of dedicated dairy producers and industry leaders and will feature two producer speakers who will provide insights into both the past and future of the dairy industry.

The morning keynote will be given by Audrey Donahoe, chair of the National Dairy Council and New York producer, reflecting on the past 20 years of the dairy industry.

The ending keynote will be given by Joanna Shipp, producer and chair of the National Dairy Promotion and Research Board, who will look at the next 20 years of the industry.

Attendees can select from several breakout sessions on socially raised calves, data security, human resources and learning about financial resources and opportunities for producers.

Dr. Lisa Holden, interim head of the Department of Animal Science, and a founder of the conference, will bring greetings and updates from the Department. Holden said: "This conference, planned by women for women, is an opportunity to discuss important dairy information across generations. From our long-time attendees to our first-time attendees, there is a tremendous value for everyone."

Through the generosity of the sponsors —Center for Dairy Excellence, Horizon Farm Credit, Pennsylvania Dairymen's Association, American Dairy Association Northeast, Maryland Virginia Milk, Painterland Sisters and Land O' Lakes – the fullday event can be offered at \$84 per person. A continental breakfast, coffee breaks, and lunch are included.

A registration special offers a "buy two, get one free" for three registrants registering at the same time as one group. The registration deadline is Nov. 5. Visit https://extension. psu.edu/women-in-dairy-conference to register online.

To book rooms visit www.stayholiday.com, and use code PS8 for the group room rate. The deadline for room reserva-

Financial Literacy for Dairy® offered this fall and winter

JUNEAU, Wis. - The 2024-25 sessions of PDP Financial Literacy for Dairy® are designed to provide dairy farmers, veterinarians, nutritionists and other agribusiness professionals with the analytical and reporting tools to boost their operations and put them on course for generational profitability.

"As the only financial development program designed specifically for the dairy industry, this program is one of the best investments one can make in their business," said John Haag, Dane, Wis., dairy producer and PDP Board president.

Two levels of training are provided, with participants completing an online assessment at registration to determine the course level best suited to them. The online assessment must be taken before November 7.

Level One provides four days of training in two separate sessions - Nov. 12-13, 2024, and Dec. 4-5, 2024 - with all trainings held at PDP headquarters in Juneau, Wis. This level is taught by dairy financial experts David Coggins, senior financial leader and retired agricultural loan officer, and Dr. Kevin Bernhardt, PhD, professor of agribusiness at UW-Platteville. Level One participants will learn core financial concepts such as the balance sheet, cash income statement and cash flow budgeting. This level sets the stage for practical onfarm application and helps producers set up systems for improved business management and more effective lender relationships.

With the objective that Level One participants will move on to Level Two in the program, those sessions are scheduled in three separate trainings as follows: Jan. 22-23, 2025; Feb. 5-6, 2025; and Feb. 26-27, 2025.

Dairy producers who participate in the program are encouraged to check with partners involved in the "Count on Us" program, which affords attendees an opportunity for full or partial scholarships to the Financial Literacy for Dairy program. The agricultural partners involved in the "Count on Us" program recognize the value that comprehensive financial training provides to dairy producers and have committed FINANCIAL

to offering financial support to eligible registrants. In such cases, class attendees pay the training program fee to PDP upon registration, then consult with their "Count on Us" partners to determine the scholarship amount.

"Count on Us" partners include AgCountry Farm Credit Services, Bank of Brodhead, BMO, BouMatic, Bremer Bank, Citizens State Bank of Loyal, Compeer Financial, Dairy Business Consulting, Inc., Farmers & Merchants Union Bank, Green-Stone Farm Credit Services, Lake Ridge Bank, Nicolet Bank, and Rabo AgriFinance. Check the PDP website for updates.

To register, visit www.pdpw.org or contact PDP at 800-947-7379. Registered attendees will receive an email from PDP with a link to complete an online placement test to be properly placed into Level 1 or 2, and will receive notification of level placement immediately upon submission of test. Additionally, to suggest specific partners that might consider joining as a Count on Us partner, contact PDP by phone or via the website.



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airy farm progress highlighted in WDE virtual farm tours

MADISON, Wis. - World Dairy Expo Virtual Farm Tours have brought some of the best dairy operations from near and far to Madison for over 20 years. The four dairies to be featured during WDE 2024 continue that tradition while showcasing environmental stewardship, quality genetics, technology advancements, diversification and more. During Expo's Virtual Farm Tours, dairy owners and managers share a visual presentation, with time for questions and an open discussion afterward. Tours are presented daily in Mendota Room 1 of the Exhibition Hall at 10 a.m.

Below is the 2024 World Dairy Expo Virtual Farm Tour schedule that can be enjoyed in person at WDE or online through ExpoTV at www.worlddairyexpo.com.

Tuesday, October 1

Hosted by: Schoepp Farms LLC – Lodi, Wis.

Schoepp Farms is a well-diversified grazing and cash grain operation that grows over 400 acres of corn, soybeans, winter

wheat and alfalfa, as well as 110 acres of grass pasture that are dedicated to raising 200 dairy heifers, 30-50 dry cows and 15 grass-fed beef. Their 30-plus years of no-tilling crops and rotational grazing have made soil erosion almost nonexistent on their operation, allowing the farm to weather droughts and extreme rains with minimal yield losses.

While Schoepp Farms no longer manages a milking herd, the family will demonstrate the rewards of sustainable farming methods and showcase the groups and organizations that facilitated their transition to land management practices that have increased profitability.

Wednesday, October 2

Hosted by: McCarty Family Farms - Rexford, Kan. Sponsored by: DeLaval, Inc.

Over 100 years ago, the McCarty family milked cows by hand in Bradford County, Pennsylvania in a barn without electricity. In 2000, the family moved to Rexford, Kansas, where

they have grown to include 6 locations, including a partnership dairy in Ohio, an on-site milk processing plant and two on-site visitor centers. Across these locations, the McCarty family milks 19,000 Registered Holsteins using two 120-stall DeLaval carousel parlors at their newest location.

McCarty Family Farms prioritizes sustainability, striving to be responsible stewards of the land while maximizing genetic progress in their cattle. For all these efforts, McCarty Family Farms has received numerous awards, including the International Dairy Foods Innovative Dairy Farm of the Year, the US Dairy Sustainability Award, and Holstein USA's Progressive Genetics Herd Award.

Thursday, October 3

Hosted by: Vandoske Dairy Farms – Cleveland, Wis. Sponsored by: Compeer Financial

Vandoske Dairy Farms is a third-generation dairy farm currently owned and operated by Bob and Tara Vandoske and their children, Brianne, Reid and Brooklyn. Established in 1945 by Bob's grandparents, the herd has grown from just 18 cows to over 600 cows today. The herd is 100% registered Holsteins, with a rolling herd average of 30,400 lbs.

The farm's owners have received many awards for their practices and animals. They're a frequent winner of the Milk Quality Award given by the Dairy Herd Improvement Association (DHIA) and bred the Junior Bred & Owned Champion at World Dairy Expo in 2019 and 2021. The Vandoskes also recently hosted their local dairy breakfast and opened a directto-consumer ice cream store.

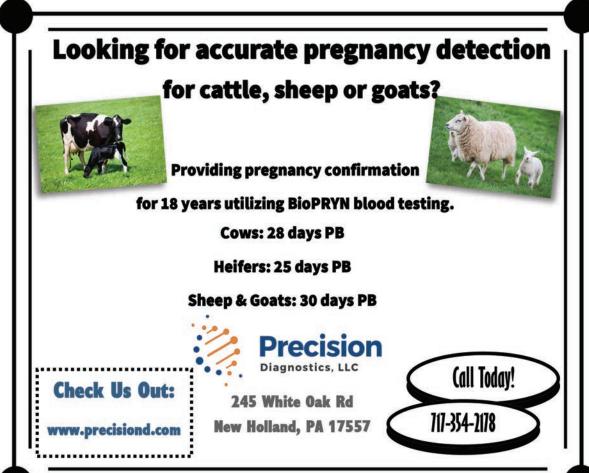
Friday, October 4

Hosted by: Woldt Farms LLC – Brillion, Wis.

Sponsored by: Complete Management Consulting LLC

As a fourth-generation dairy farm, Woldt Farms LLC has grown since beginning in 1911. Daryl and Amy Woldt, the current owners, purchased the farm from Daryl's parents in 1990 and currently milk 1,650 cows in a double-16 parallel parlor. Daryl and Amy have five daughters – Kelsey, Kayla, Kristen, Karly and Kortney – involved in the operation on var-

Woldt Farms LLC strives for sustainability as a part of the Lower Fox Demo Farms and Calumet County Ag Stewardship Alliance. As part of their efforts, 95% of their acreage is either no-till or uses cover crops to protect the land. Woldt Farms LLC also prioritizes its community involvement to connect with consumers of all ages, hosting their county's Sundae on the Farm twice.





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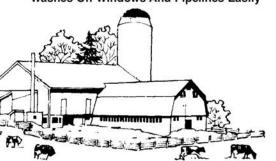
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State dairy royalty team introduced in Pennsylvania

By RENEE TROUTMAN Special for Farmshine

HARRISBURG, Pa. — After months of preparation and anticipation, 27 county Dairy Princesses met to compete for a spot on the next Pennsylvania State Royalty Team (SRT). The 68th Dairy Princess Coronation was held at the Best Western Premier in Harrisburg on Saturday, September 21.

The competition begins on Thursday and there is much behind-the-scenes activity leading up to the moment everyone waits for. In advance of the competition each candidate sends in a favorite dairy recipe for judging. When arriving, each one has a scrapbook, display board, and 30-second radio spot ready to submit as part of the competition. They also take a dairy knowledge exam. Most importantly everyone gets their turn giving their 3-5 minute speech, their skit presentation, and also individually sit down for an interview with the judges. This level of competition is no small task.

The princesses participate in many enriching activities between competitions and this year they received a special tour of the Capitol building.

Once the hardest work is done it's time to celebrate each county princess which happened on a beautiful Saturday afternoon with several hundred in attendance and watching online. Amidst all the glitz and glam is undoubtably gratitude for the young ladies who have been devoting their time to the dairy industry.

The event begins with each county princess making her entry and finding her place on the stage followed by the current state team each escorted by her father.

After a unique introduction of each county princess by Master of Ceremonies Kirk Sattazahn of Berks County, guests settle in to be entertained and enlightened by the top win-



Left to right are First Alternate Sadie Innerst, State Dairy Princess Charlotte Wallace and Second Alternate Morgan Larson.

Photo provided by PDPPS

ners of the presentation (skit), speech, and radio spot contests.

The audience listened as speech winner Elena Hazelton of Tioga County shared about her experiences to expand the availability of dairy foods at food banks and schools followed by speech runner-up Elsie Ely from Allegheny County reporting how a diet that includes dairy is best for lifelong health. Speech honorable mention winners were Anna Longenecker from Blair County, Madison Mowrer of Huntingdon County, and

Cambria County's Tashia Woods.

For the skit presentation portion, winner Ravyn Bashore from Lebanon County portrayed herself as a scuba diver seeking the treasure of dairy. Skit runner-up Ashley Ocker of Franklin County used a sports theme as a volleyball player to highlight many aspects of the dairy industry. Skit honorable mentions were Elsie Ely of Allegheny County, Joy Lillian Sheatz from Clarion County, and Kendall Craft of Crawford County.

In just 30 seconds a lot of information is

packed into a creative radio spot. Winner Ashley Ocker from Franklin County used a sports theme while runner-up Elena Hazelton of Tioga County used hers to promote the best of ice cream. Honorable mention winners in this contest were Charlotte Wallace from Berks County, Kendall Craft of Crawford County, and Lebanon County's Ravyn Bashore.

During the competition the top five winners from the other contests were announced for their achievements.

The scrapbook contest was won by Madison Mowrer of Huntingdon County with runner-up being Lyma Dunbar of Schuylkill County. Honorable mentions were received by Ashley Ocker of Franklin County, Jillian Smiley from Somerset County, and Charlottle Wallace of Berks.

Poster display winner was Anna Longenecker from Blair County with Mercedes Guynup from Butler County earning runnerup. Honorable mention winners were Casey Zirk from Adams County, Ashley Ocker of Franklin County, and Elena Hazelton from Tioga County.

The winner of the dairy knowledge exam was Ashley Ocker from Franklin County with Morgan Larson of Erie County being runner-up. Honorable mention winners were Kendall Craft from Crawford County, Madison Mowrer from Huntingdon County, and Frances Weaver of Centre County.

The winning recipe was from Danni Wilcox of Lycoming County with Miranda Schury of Washington County being the runner-up. Honorable mention winners in recipe were Keeley Alcorn of Warren County, Casey Zirk from Adams County, and Sadie Innerst from Perry County.

Many judges serve at the competition but the three given the task of the final selection were Sandy Davis of West Virginia, Amanda

turn to page 12

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Dairy royalty_____ from page 11

Pitman of New York, Jody Carpenter also of West Virginia.

Two awards are presented to members of the previous class of county Dairy Princesses. The Jan Harding-Ruslavage Perseverance award was given to Carlie Knott of Somerset County for participating in the highest percentage of involve-

ment of promotions her county achieved.

Given in memory of the 1985-86 Huntington County Dairy Princess Tina M. Schultz, this annual award is given to a county princess that went above and beyond to serve in her capacity just as Tina did as she battled cancer and lost her left leg to the disease. Tina passed away in May of 1986 at the age of 18 but served as dairy princess as enthusiastically as she could.

Outgoing PA Dairy Princess Alexis Butler of Schuylkill County was this year's Tina M. Schultz award winner. "Tina's story inspired me to be a better promoter and a person," Alexis began after receiving the award from Tina's sister, Billie Jo. Alexis shared a quote that follows the theme she set for her year as Princess: Let your light shine so brightly so that

others can see their way out of the darkness.

A new award offered this year and presented during the coronation was the Jan Harding Ruslavage Service Award. The first recipient is Casandra Long who received a \$3000 monetary award for her selection.

Miss Congeniality, an award chosen by the current class of dairy princesses, went to Cambria County's Tashia Woods.

After the first round of deliberation the judges disclosed the top seven finalist picks for the night. Those announcements were Charlotte Wallace of Berks County, Madison Mowrer of Huntingdon County, Morgan Larson of Erie County, Anna Longenecker of Blair County, Elena Hazelton of Tioga County, Olivia Spako from Sullivan County, and Perry County's Sadie Innerst.

With the selection of the top seven came the next highlight of the event, the impromptu question. The judges crafted the question and each candidate was asked: "The sale of fluid milk has decreased over the last few years. How do you make milk cool again?"

The finalists gave several suggestions such as using social media, offering flavored milk options, and engaging consumers through exciting promotion efforts.

Sadie Innerst from Perry County was the last of the seven to give her answer in a grand finale to the impromptu question segment. With a response that was more emphatic and lengthier than most, she confidently took the microphone and boldly proclaimed: "This is a great question. How do we make milk cool again? I think the number one way to make milk cool again is by putting whole milk back into schools. Now, you might be like, 'Well they already have milk in school and it gives you the 13 essential nutrients.' And I agree with you. But personally, I don't drink milk at school. I'm not a skim milk person! Fat is flavor. And personally, I like that fat because I think the flavor is really important. I feel that the skim milk at school kind of gives milk a, eh, milk isn't very good. It kind of gives milk a bad rap. If we made the options available that we aren't allowed to have. We got whole milk, one time, accidently shipped to our school. And we're like, 'This stuff is great!' and they're like, 'Well, you're not allowed to have it.' That doesn't make any sense! But they're allowed to sell soda and other sugary drinks? But not whole milk. Isn't that crazy?! I feel like putting whole milk back in school would give it a good rap, like, 'Man! This stuff tastes good; I could drink this every single day.' So I think that's the number one solution. When you put (reduced fat) or skim milk in schools, you lose those consumers. Then people go, 'Milk isn't good.' You lose them their entire life. They aren't going to the store and buying milk. They'd rather look for alternatives like almond or soy, but they really lack on the 13 essential nutrients. So I feel putting whole milk back in school would really give milk a good rap!"

The evening was also full of introductions of special guests and sponsors. There were many former state royalty members in the audience that were recognized. Board members and other supporters of Pennsylvania Dairy Princess & Promotion Services (PDPPS) were commended for their service.

As PDPPS program director Carrie Anderson took the stage she was joined by 2023-24 Pennsylvania Dairy Princess Alexis Butler and Alternates Emily Wright and Mackenzie Thomas to finalize the year of their reign. "When you began your journey as a state royalty team, the word 'devotion' was key in how you set your goals," Carrie began. "We could clearly see the devotion you held for the dairy industry." She stated how each one had showed her devotion and thanked them for their year of service.

Each outgoing Princess shared her farewell remarks and then there was nothing more to do than to announce the 2024-25 State Royalty Team. Those selected to the new team were Morgan Larson from Erie County as second Alternate, Sadie Innerst of Perry County as first Alternate, and Charlotte Wallace from Berks County as the Pennsylvania Dairy Princess.

"This was totally not expected at all," Charlotte said as she began her acceptance speech. She acknowledged how she was planning to decline the possibility of a state position, but at the last minute changed her mind. "I have a very inspirational person and family behind me in Berks County that reminded me that school and work will always be there, but this is a once in a lifetime opportunity." It was a last minute decision that paid off. "I'm truly excited to represent this amazing dairy industry for the next year," she concluded.

While the selection of the SRT is a highlight of the year, the importance of each county Dairy Princess and her grassroots involvement that will continue until the end of May is a critical component of the success of dairy promotion. The work of these young ambassadors is very much appreciated.

The live stream of the coronation festivities is archived at the Pennsylvania Dairy Princess and Promotion Services Facebook page.





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'Value of Manure' project brings new data to consider

CHAZY, N.Y. — The farmer-driven Northern New York Agricultural Development Program has posted the second-year results of its Value of Manure project, a regional research project contributing to a statewide effort to update New York's manure value crediting system. The research considers how advances in nutrition, new manure treatment systems, and overall farm management have impacted manure composition and nutrient availability to corn silage and grain crops.

"Our research is evaluating the nutrient value of different types of manure sources beyond those common at the time the original manure crediting system was developed. We also evaluate the yield and forage quality benefits that manure may have beyond what can be obtained using just inorganic fertilizer to manage the crops" says Quirine M. Ketterings, Ph.D., director of the Cornell Nutrient Management Spear Program.

Manure contains nitrogen (N) in organic and inorganic forms. Organic N becomes plant-available over time; inorganic N is already crop-available and can be lost when manure is surface-applied or applied when the crop cannot benefit from it. Both types of scenarios are being evaluated.

The project is also looking at how variable manure nutrient composition is between farms, storages on farms and days within a spreading interval. The research group sampled 16 manure sources from five farms in northern NY. The results showed that farm-specific manure management greatly impacted nutrient composition.

The NNYADP Value of Manure research project results showed silage yield and silage quality benefited from spring-applied manure at the two trial locations in NNY in 2023. Manure was applied to three strips, and three strips were left without manure application in each location. Then, each strip (manured and not manured) was subdivided into 6 subplots, and each subplot received a different N sidedress rate.

At Farm A, 10,370 gallons/acre of dairy liquid manure were injected in April. Farm B broadcasted 30 tons/acre of solid dairy cattle manure. Sidedress N fertilizer was applied to six subplots at Farm A at rates from 0 to 175 lbs N/acre and at Farm B at rates from 0 to 200 lbs N/acre.

Most economical rate of N (MERN) was calculated to identify the N rate that would give the maximum economic return for manured and non-manured scenarios. The calculation used a fertilizer price of 73 cents per pound of N and a \$55/ton silage value at 35% dry matter (DM).

Three cooperatives launch Integrated Dairy Ingredients

SARATOGA SPRINGS, N.Y. - Agri-Mark, Maryland & Virginia Milk Producers Cooperative Association and Upstate Niagara Cooperative — three prominent East Coast dairy cooperatives — have joined forces to announce the launch of Integrated Dairy Ingredients (IDI), a venture set to streamline the dairy ingredients market.

Starting in 2025, the company's mission is to provide comprehensive dairy ingredient solutions while fostering lasting partnerships with customers. Initially, IDI's product lineup will include nonfat dry milk, skim milk powder, and buttermilk powder. All products will be rbST-free, OU Kosher, and Halal certified, catering to a wide range of customer needs. Through collaboration with its cooperative members, bulk raw milk, condensed milk, cream, and butter can also be sourced by customers.

What sets IDI apart is its strategic location and footprint. With farms, manufacturing facilities, and distribution warehouses established along the Eastern seaboard, the company is uniquely positioned to serve both local markets and global export demands efficiently.



For Farm A, the MERN was 109 lbs N/acre when no manure was applied versus 0 lbs N/acre where manure had been applied. The silage yield at the MERN was 24.3 tons/acre with manure applied versus 22.9 tons/acre without manure. When no sidedress was applied to zero-N fertilizer subplots, the average silage yield in the manured plots was 4.2 tons/acre higher than when no manure was applied.

For Farm A, the economic yield at the MERN, not including the cost of application, was \$1137/acre with manure versus \$986/acre without manure.

For Farm B, the MERN was 56 lbs N/acre when no manure was applied versus 113 lbs N/acre. where manure had been applied. The increase in fertilizer N reflected a very large increase in yield. When no sidedress was applied to zero-N fertilizer subplots, the average yield in the manured plots was 4.6 tons/acre higher than when no manure was applied. At the MERN, the yield was 17.1 tons/acre when manure was applied versus 12.5 tons/acre without manure.

For Farm B, the return at the MERN, not including the cost

of application, was \$658/acre when manure was applied versus \$449/acre without manure.

Impact on forage nutrients

Manure application at Farm A increased forage potassium, calcium, magnesium, and copper in the silage. Crude protein, phosphorus, potassium, and copper contents were lower in the lower N sidedress plots than in the higher-rate subplots. At Farm B, manure application increased forage soluble protein, neutral detergent fiber, and manganese concentrations. Crude protein and soluble protein contents were lower when less N was sidedressed.

This research continues in 2024 with a new grant from the farmer-driven NNYADP. Complete results from the NNYADP Value of Manure trials in 2022 and 2023 are posted at nnyagdev.org under About: Projects by Year. Statewide project results are summarized on the What's Cropping Up? Cornell Field Crops blog.

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Winners of New York Holstein State Show lined up for pictures

With a very special thank you to Patsy Gifford, we now have a caption for the photo that went to press last week without identifying the people in the picture. Left to right are: Avrie Koval, Saratoga County Dairy Associate; Rella Getty, representing grand champion sponsor, Farm Credit East; Chip Savage at

the halter of Lo-Pine-VA Lady Crush, the honorable mention grand champion owned by Chip and Chase Savage and Landree Fraley; Luke Getty, representing Cookie Cutter Holsteins, co-owner of the reserve grand champion, Intense Tatoo Leela-ET, shown by Anthony Liddle and co-owned by Liddleholm and Cookie

champion, Rach-Len Dundee Lilly, owned by Eaton Holsteins, Glamorview, Morrill, and Cates. Aaron Eaton is next, followed by Judge Mark Rueth, then Steve and Jill Morrill and Caitlin, Avery and Evelyn Eaton of Eaton Holsteins.

Photo submitted



Heifers wanted for KWYB Sale

STATE COLLEGE, Pa. — The search is back on again for more Holstein heifers The next "Know What You Buy" (KWYB) Heifer Sale is set for Thursday, November 7, at 10 a.m. at the Pennsylvania Holstein Farm, 1806 River Road, Middletown.

"The cattle market continues to be strong because there's brisk demand for bred and open recipient heifers. Our last two sales on July 12th and September 6th yielded fantastic results with both sales averaging \$2060 and \$2136, respectively. Increased demand makes for improved prices! If you have extra heifers now is the time to sell!" affirmed David Lentz, executive director of the Pennsylvania Holstein Association.

The sale is accepting heifers of all ages and stages from close springers due in late-November (instant milk) to 5-month-old calves. The market favors short-bred and ready to breed heifers.

It is called the "Know What You Buy" Heifer Sale because at least 95% of the heifers will have sire ID, if not Registered. There is certainly a bonus if heifers are bred to sexed semen. Also, there will be a payback if your heifers are tested negative for Leucosis. A2A2 heifers are in demand as well. Full pedigrees are sought after too.

If you are a dairy producer or heifer raiser from the Mid-Atlantic region or other parts of the United States and have heifers to sell, then please contact PHA today at director@paholsteins.com or 717-329-9202.

Heather Ruth and Kalina Rhoads have winners at the Fair

ALLENTOWN, Pa.—When it comes to The Great Allentown Fair, the main mission of its 172-year-old tradition is putting a spotlight on agriculture, horticulture, livestock, domestic and mechanical arts.

Placement ribbons and cash prizes are awarded in over 50 livestock categories. The 2024 Great Allentown Fair hosted 600 livestock entries which included dairy, beef, swine, sheep, goat, guinea pigs and rabbits. Due to the avian influenza no poultry was shown this year. The best in show rosettes and banners are awarded to individuals who entered the best of the best in their given departments.

The dairy champion winners were:

- Brown Swiss: Heather Ruth of Alburtis
- Guernsey: Kalina Rhoads of Oley



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The 60th All-American Dairy Show cel

Three-time Brown Swiss champion Groovy named supreme bred-and-owned; Oakfield C

By SHERRY BUNTING Special for Farmshine

HARRISBURG, Pa. – When the 60th All-American Dairy Show (AADS) culminated on Wednesday, Sept. 18th in Harrisburg, Pennsylvania, the parade of champions and Supreme selections among seven breed grand champions, junior champions, and bred-and-owned champions highlighted both the deep roots and the new buds growing into the business of dairy cattle breeding and showing.

When the dust settled, it was the grand champion four-yearold Holstein that claimed Supreme cow. Lovhill Sidekick Kandy Cane was exhibited by the Lambs of Oakfield Corners Dairy, Oakfield, N.Y.

In the Fall Eastern National Holstein Show just hours earlier, the Lambs and their team walked away with grand, reserve, HM grand, best bred-and-owned, senior, reserve senior, HM senior, and HM intermediate champion honors, among other winnings

The junior champion prize went to Lauren Schwartzbeck of

Lined up with the supreme champions of the 60th All-American Dairy Show are (I-r) Pennsylvania Agriculture Deputy Secretary Lisa Graybeal; judges Sean Johnson, Steve Wagner, Ryan Krohlow, Bryan Schnebly; National Red & White Ambassador Chloe Kinnard; Cooper Merrill and his grandfather Alan of Seneca Falls, N.Y. at the halter of their homebred supreme champion heifer, the Red & White junior champion M-Divine W Lady Jane-Red-ET; Jamie Black at the halter of the Holstein grand champion named supreme champion cow, Lovhill Sidekick Kandy Cane, owned by the Lambs of Oakfield Corners Dairy, Oakfield, N.Y.; Pennsylvania Dairy Princess Alexis Butler; Hannah Balthaser of Bernville, Pa. at the halter of her supreme bred-and-owned female, the grand champion Brown Swiss production cow, Northkill Creek Groovy; judge Phil Topp; Dairy Princess Mackenzie Thomas; judges Terri Packard, Jake Hushon; and Aaron Cornman for Cargill Nutrition.

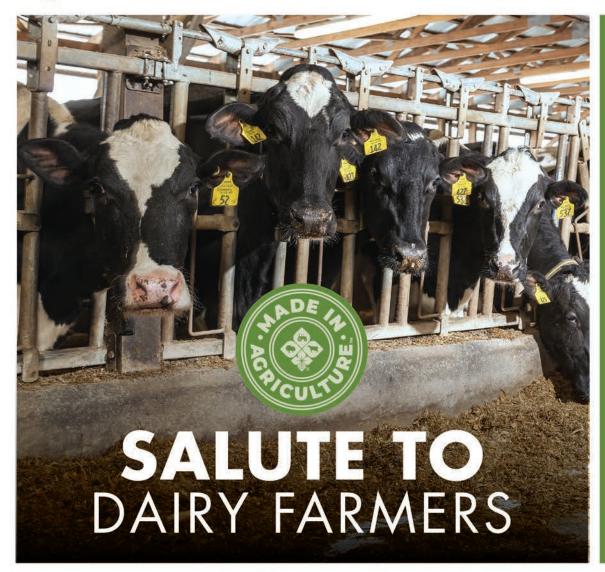
At right: Exhibitors of breed grand champions competed for All-American Dairy Show Supreme Cow honors were (I-r) Sean Shults, Sharon Springs, N.Y. with his grand champion Ayrshire, Twisler; Jocelynn McMurray, Eighty Four, Pa. with her grand champion Guernsey, Carly; Aaron Eaton at the halter of the grand champion Red & White, Lillyann, owned by Oakfield Corners Dairy, Oakfield, N.Y.; Jamie Black at the halter of the grand champion Holstein and Supreme cow of the show, Kandy Cane, also owned by the Lambs of Oakfield Corners Dairy; Hannah Balthaser, Bernville, Pa. with her homebred grand champion Brown Swiss, Groovy; Keith Fisher at the halter of the grand champion Milking Shorthorn, Firepower, owned by Bryn and Reed Grantham, New Enterprise, Pa.; and Evan Creek at the halter of the grand champion Jersey, Kissed K, owned by by Madison and Tyler Soden of Susquehanna, Pa.







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ebrated families and had many winners

Corners' Holstein named supreme cow; N.Y. youth's Red & White named supreme heifer





Union Bridge, Md. for her homebred Holstein spring yearling Peace & Plenty Foot Jub192-ET.

Oakfield Corner was prominent also in the Red & White show with grand, HM grand, and intermediate champions. Their twotime grand champion Red & White, Hurcroft Awe Lillyann-Red competed alongside their grand champion Holstein in that Supreme lineup, along with their bred-and-owned champion Oakfield Solomon Sunset-ET, a previous AADS Holstein grand champion, vying for Supreme bred-and-owned.

However, Hannah Balthaser's total performance winning three-time grand champion Brown Swiss cow -- Northkill Creek Groovy – would not be denied. She garnered the Supreme bredand-owned banner this year.

Hannah hails from Bernville, Pennsylvania, where her father Randy's first 4-H cow Gilda formed the foundation for the Brown Swiss herd at the farm.

"I am grateful to my parents who never tell me my dreams are too far out of reach. All of these girls carry our prefix, the same prefix my Dad has been developing since he was in 4-H," says Hannah. "My Dad knows cow families, bull numbers and our next step in breeding like the back of his hand. He is truly my coach when it comes to making breeding decisions. I hope one day to be half the breeder he is."

Hannah and Groovy have made their mark - this being the third consecutive year to achieve grand champion of the open National Brown Swiss Show during AADS week as well as the youth Premier National Junior Show and several best uddered and bred-and-owned banners.

They have also earned grand champion honors in junior competition on the colored shavings at World Dairy Expo, as well as reserve grand and HM grand in the open competition in Madison, Wisconsin.

With six other homebred entries placing at or near the top of their respective classes in junior and open competition, it was Hannah's spring yearling Northkill Creek Grandslam that earned junior champion of the open National Brown Swiss show, competing for Supreme heifer.

That honor, however, went to Cooper Merrill for his homebred Red and White summer yearling M-Divine W Lady Janeturn to page 22



ALL-AMERICAN STORMS STO



TO OUR 2024 ALL-AMERICAN DAIRY SHOW SPONSORS

Congratulations to the Supreme Champions

2024 PNJS Supreme Champions

Supreme Champion Cow: Red & White

Nisly-Gen Rager Donut-Red (Rager), 1st 4-year-old Red & White, Madison &

Supreme Champion Heifer: Red and White M-Divine W Lady Jane-Red-ET (War Chant), 1st spring yearling Red & White, Cooper Merrill and Alexis Schultz, Seneca Falls, NY

Supreme Champion Bred & Owned: Holstein J-Folts Unix Carly-ET (Unix), 1st milking yearling Holstein, Isaac Folts & Jannalee Coleman, North Collins, NY

2024 AADS Supreme Champions

Supreme Champion Cow: Holstein

Lovhill Sidekick Kandy Cane (Sidekick), 1st 4-year-old, Lamb/Oakfield

Corners Dairy, Oakfield, NY Supreme Champion Heifer. Red & White

M-Divine W Lady Jane-Red-ET (War Chant), 1st Spring Yearling, Cooper Merrill and Alexis Schultz, Seneca Falls, NY

Supreme Bred & Owned: Brown Swiss Northkill Creek Groovy (Harts Thunder), 1st Component Cow, Hannah

Balthaser, Bernville, PA





ancaster

New England, New Jersey, New York

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		VIDE		

Cheshire County

BRITTON LARRY & WY 115 HO 18791 743

Grafton Coun	ity			
GRAFTON COUNTY FARM	56 HO	29620	1234	950
PATCH FAMILY	93 HO	24817	1113	804
MINOT, WILLIAM & DIANNE	13 HO	22135	787	694
MINOT, WILLIAM & DIANNE	18 XX	18167	710	620
HERDS WITH A RHA	SCC LESS	THAN 2	00,000	
GRAFTON COUNTY FARM		HO	74	56
MINOT, WILLIAM & DIANNE		XX	90	18
PATCH FAMILY		HO	139	93

Merrimack, Belknap Counties BOHANAN FARM 27167

226 HO PINELANE FARM 25895 CATE, JONATHON 18373 HERDS WITH A RHA SCC LESS THAN 200,000
ROHANAN FARM

BUTANAN PARIVI		по	173	123
Sullivan Cour	nty			
GARY LECLAIR	297 HO	27975	1221	922
PUTNAM FARMS, INC.	431 HO	26584	1158	864
MACGLAFLIN FARM LLC.	397 HO	25624	1264	811
PUTNAM FARMS, INC.	62 XX	21278	1079	774
LUTHER, JOHN W.	30 HO	21916	837	717
MACGLAFLIN FARM LLC.	64 XX	20376	1150	712
MACGLAFLIN FARM LLC.	76 JE	18490	1058	674
CLARK, GREGORY & MARCIA	37 HO	20067	786	632

CLARK, GREGORY & MARCIA	41 MS	19467	715	606
LUTHER, JOHN W.	15 JE	15387	766	566
HERDS WITH A RHA	SCC LESS	THAN 2	00,000	
LUTHER, JOHN W.		HO	89	30
CLARK, GREGORY & MARCIA		HO	100	37
PUTNAM FARMS, INC.		XX	109	62
MACGLAFLIN FARM LLC.		XX	146	64
MACGLAFLIN FARM LLC.		HO	163	397
MACGLAFLIN FARM LLC.		JE	167	76
CLARK, GREGORY & MARCIA		MS	171	4
PUTNAM FARMS, INC.		HO	183	43

VERMONT

Addison Cou	nty				
B DANYOW FARM LLC.	1044 HO	30322	1323	988	
VORSTEVELD FARM	1514 HO	28431	1235	952	
KAYHART BROTHERS LLC.	1292 HO	28922	1259	943	
DEGRAAF, HAROLD & ANJE	15 XX	29331	1154	942	
HOWLETT, TIM & JULIE	757 HO	28672	1160	936	
CORREIA, ANTHONY & BARB	408 HO	25309	1101	870	
DEGRAAF, HAROLD & ANJE	178 HO	26624	1089	868	
TUDHOPE, MILES & CHERYL	60 HO	25790	1131	855	
B DANYOW FARM LLC.	63 XX	22914	1077	801	
TUDHOPE, MILES & CHERYL	62 BS	22271	1012	779	
************ * **** **** **** *** ***					

TODITOTE, WHELE & CHERTE OF DS	22211	1012	
HERDS WITH A RHA SCC LE	SS THAN 2	00,000	
TUDHOPE, MILES & CHERYL	BS	68	(
TUDHOPE, MILES & CHERYL	HO	86	(
B DANYOW FARM LLC.	HO	95	10
B DANYOW FARM LLC.	XX	96	
CORREIA, ANTHONY & BARBARA	HO	113	40
DEGRAAF, HAROLD & ANJE	HO	123	1
PHILLIPS, DANIEL T.	XX	137	
KAYHART BROTHERS LLC.	HO	157	12
VORSTEVELD FARM	HO	181	15
HOWLETT, TIM & JULIE	HO	185	7

HOWLETT, TIM & JULIE		по	100	151
Caledonia Co	unty	,		
WAYSIDE MEADOW FARM	391 HO	29823	1286	1021
DON-SIM FARM	117 HO	27473	1110	896
FREMONT & ETHAN NELSON	220 HO	24627	1050	790
JAMES W. SEYMOUR	75 HO	22609	1023	752
LUCKY HILL FARM	180 JE	18653	1010	731
ACKERMANN DAIRY	71 HO	21735	878	692
LAGGIS BROS.	509 JE	17734	930	652
FREMONT & ETHAN NELSON	29 XX	18953	865	651
WILLSON, DOROTHY & A.	85 XX	17085	830	637
BRIAN NICHOLS	103 XX	17317	834	635
HERDS WITH A RHA	SCC LESS	S THAN 2	00,000	
FREMONT & ETHAN NELSON		XX	84	29
SOMERS BRIAN & KATHLEEN		IE	114	40

FREMONT & ETHAN NELSON	XX	84	2
SOMERS, BRIAN & KATHLEEN	JE	114	4
LUCKY HILL FARM	JE	116	18
ACKERMANN DAIRY	HO	117	7
WAYSIDE MEADOW FARM LLC.	HO	122	39
DON-SIM FARM	HO	126	11
JAMES W. SEYMOUR	HO	127	7
FREMONT & ETHAN NELSON	HO	137	22
BRIAN NICHOLS	XX	138	10
LAGGIS BROS.	JE	191	50
OI			

Chittenden County

CREAM	65 HO	28087	1154	901
SHELBURNE FARMS	119 BS	17434	758	587



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Skid Lot Only

\$1099/bale (50 4 Cu. Ft. bales per skid)



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HERDS WITH A RHA SCC LESS	THAN 20	0,000		ī
HELBURNE FARMS	BS	99	119	
Essex County				

ROUTHIER & SONS, INC.	338 HO	25429	1114	838			
RUSSO, STEPHEN & CARLA	18 HO	20361	873	662			
HERDS WITH A RHA	A SCC LESS	THAN 2	00,000				
RUSSO, STEPHEN & CARLA		HO	91	18			
ROUTHIER & SONS, INC.		HO	107	338			
T III 0							
Franklin County							

OWRIGAN HOME FARM	291 HO	29795	1157	958	
OWRIGAN, H.J. & A. & LAW	370 HO	27847	1129	911	
OWRIGAN H-9 DAIRY	383 HO	27808	1098	897	
OWRIGAN, HAROLD J. & SO	378 HO	25443	1080	847	
IIKE BENJAMIN	526 HO	26207	1099	837	
EPATIE, JAMES & JESSICA	371 HO	24785	960	773	
ALLARD ACRES	242 HO	23596	1047	760	
/RIGHT FARM	189 HO	21972	984	738	
ANDY & AMY FERRIS	66 JE	16821	755	586	
AUL-LIN DAIRY LLC.	25 JE	15749	739	576	
HERDS WITH A RHA SCC LESS THAN 200,000					
IIKE BENJAMIN		HO	89	526	
ALLARD ACRES		HO	104	242	

PAUL-LIN DAIRY LLC.	25 JE 15749	739	576
HERDS WITH A RHA SO	C LESS THAN	200,000	
MIKE BENJAMIN	HO	89	526
BALLARD ACRES	HO	104	242
HOWRIGAN, HAROLD J. & SONS	HO	112	378
PAUL-LIN DAIRY LLC.	JE	121	25
HOWRIGAN, H.J. & A. & LAWREN	NCE HO	128	370
RANDY & AMY FERRIS	JE	130	66
HOWRIGAN HOME FARM	HO	148	29
DEPATIE, JAMES & JESSICA	HO	182	37
GREG BOUCHARD	XX	199	135

Grand Isle County

J. & M. LADD FAMILIES FARM 72 XX 19073 710 HERDS WITH A RHA SCC LESS THAN 200,000

Lan	oille	County
KEEMAND	INI DADA	US IE

	-			
KEEWAYDIN FARM	98 JE	17791	933	677
MORRILL, ARTHUR & LARRY	30 HO	20042	909	653
HERDS WITH A RHA	SCC LESS	THAN 20	00,000	
MORRILL, ARTHUR & LARRY		HO	55	30
KEEWAYDIN FARM		JE	85	98

Orange County

GLADSTONE, WALTER & MA	2566 HO	32678	1283	1086
GLADSTONE, WALTER & MA	51 XX	24288	1283	94
HARKDALE FARM, INC.	64 HO	25072	1087	835
WHITE, ELIJAH & MARY	123 HO	23068	1038	772
ADAM BEAULIEU	62 HO	22510	915	72
HARKDALE FARM, INC.	123 JE	17699	974	68
ALLENVILLE FARM	83 HO	22094	874	67
WHITE ROCK FARM	136 JE	18192	956	66
SILLOWAY FARMS	66 HO	20682	840	65
ROBERT J. HOWE	28 HO	21555	831	64
GRAY, KIM	23 JE	15500	762	59
WRIGHT, ANDREW	46 XX	16077	724	56
LEIBOLD, KYLE	33 JE	15187	677	51
ROBERT J. HOWE	14 JE	14382	684	50
HERDS WITH A RHA	A SCC LES	S THAN 2	00,000	
CLADCTONE MAITED O MAI	DC A DE	vv	07	E-

GLADSTONE, WALTER & MARGARE GLADSTONE, WALTER & MARGARE HO JE 101 104

114 120 126 134 136 142 151 153 SILLOWAY FARMS CONANT. DEAN & TERRI OUGHTA-BE-FARM LLP. WHITE, ELIJAH & MARY HOYT, AMBER & SCOTT HARKDALE FARM, INC. WHITE ROCK FARM WRIGHT, ANDREW HOYT, AMBER & SCOTT

Orleans County

Oncare Cour				
ANDY & SARAH BIRCH	42 HO	26877	1174	89
SHEENA BROWN	51 HO	24601	1029	78
NADEAU, AARON & CHANT	153 HO	24743	1051	77
WEBSTER, DANIEL	76 HO	21544	911	73
ANDY & SARAH BIRCH	12 XX	20758	989	72
ADAM & JOANNA LIDBACK	45 HO	22529	950	72
JOSH POULIN	385 JE	18894	993	70
ANDERSONVILLE FARM LLC.	228 HO	21020	903	69
LISAI, PAUL	63 XX	19765	963	62
PADDLEBRIDGE HOLSTEINS	56 HO	20507	796	62
LATRAVERSE, SEBASTIEN	58 HO	19775	808	6
RANDALL FAMILY FARM	120 HO	19151	776	60
ADAM & JOANNA LIDBACK	33 XX	16725	781	58
PATENAUDE, KATE BRACE, DU	195 XX	18341	706	5
GUILLETTE, MARCY	27 HO	16733	716	52
HERDS WITH A RHA	SCC LES	S THAN 2	00,000	
LISAI, PAUL		XX	74	6
A NID DETAIC A NIDW		TTO	00	- 1

GUILLETTE, MARCY	27 HO	16733	716	52
HERDS WITH A RHA	SCC LESS	THAN 2	200,000	
LISAI, PAUL		XX	74	6
ANDREWS, ANDY		HO	98	11
SHEENA BROWN		HO	108	5
ANDY & SARAH BIRCH		HO	117	4
ADAM & JOANNA LIDBACK		XX	120	3
PATENAUDE, KATE BRACE, DU	ST	XX	128	19
LATRAVERSE, SEBASTIEN		HO	130	5
ADAM & JOANNA LIDBACK		HO	139	4
ANDERSONVILLE FARM LLC.		HO	144	22
JOSH POULIN		JE	152	38
PADDLEBRIDGE HOLSTEINS		HO	160	5
GUILLETTE, MARCY		XX	177	7
RANDALL FAMILY FARM		HO	181	12
NADEAU, AARON & CHANTAI	E	HO	185	15

Washington County

3				
FAIRMONT FARM	1646 HO	29392	1261	978
FRANK, MARILYN & KIRT JOH	64 HO	18183	654	549
HERDS WITH A RHA	SCC LESS	S THAN 20	00,000	
FAIRMONT FARM		HO	146	1646
FRANK, MARILYN & KIRT JOH	INSO	HO	147	64
VONTRAPP FARMSTEAD		XX	181	61

Windham County

HERDS WITH A RHA SCC LESS THAN 200,000								
	LILAC RIDGE FARM	39 HO	16384	689	506			
	MALCOLM SUMNER	41 JE	14497	761	507			
	HAMILTON, JAKE	46 HO	18707	808	606			
	MARK, SUE, SAM, KELTSEY	22 JE	17006	919	642			
	CLARK FARM LLC.	100 HO	21638	955	696			
	MILLER, PETER	263 HO	25979	1060	794			
	VERN-MONT FARM LLC.	565 HO	25437	1122	807			
	MARK, SUE, SAM, KELTSEY	32 HO	25549	1062	835			
	WESTMINSTER FARM	824 HO	28878	1230	942			

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New England, New Jersey, New York

MILLER, PETER		по	120	203
WESTMINSTER FARM		HO	140	824
THE CORSE FARM	THE CORSE FARM		144	49
MARK, SUE, SAM, KELTSEY RUSHTO		HO	165	32
VERN-MONT FARM LLC.		HO	173	565
HAMILTON, JAKE		HO	179	46
THE PUTNEY SCHOOL		XX	184	31
Windsor County				
DOLLOFF, MICHAEL & HEIDI	70 HO	28392	1225	914
ROBETH HOLSTEINS LLC.	98 HO	23921	1026	778
PEGGY AINSWORTH	47 HO	21123	895	691
RICHARDSON FAMILY FARM	62 JE	17178	967	674
JEFFREY & DAVID TOWNSEN	213 HO	18474	744	584
SPRING BROOK FARM	51 JE	14480	674	511
HERDS WITH A RHA	SCC LESS	S THAN 2	00,000	
RICHARDSON FAMILY FARM		JE	47	62
BILLINGS FARM MUSEUM		JE	95	48
DOLLOFF, MICHAEL & HEIDI		HO	116	70
PEGGY AINSWORTH		HO	128	47
SPRING BROOK FARM		JE	156	51
ROBETH HOLSTEINS LLC.		HO	171	98
JEFFREY & DAVID TOWNSEN	D	НО	194	213

MASSACHUSETTS

Franklin Co	unty			
CLESSONS DAIRY	54 HO	26804	1099	835
GUNN, STEVE	51 HO	23873	980	775
DAR-RIDGE FARM	30 HO	23844	1020	769
PURINGTON, ROBERT	32 XX	22277	943	746
HUNT FARM	162 HO	22898	802	703
HERDS WITH A R	RHA SCC LESS	THAN 2	00,000	
GUNN, STEVE		HO	138	51
HUNT FARM		HO	152	162
CLESSONS DAIRY		HO	162	54
PURINCTON ROBERT		XX	164	32

Hampshire County

PARSONS, HENRY & EDWARD	79 HO	21247	1004	755
HERDS WITH A RHA	SCC LESS	THAN 2	00,000	
PARSONS, HENRY & EDWARD		HO	110	79

Worcester County

CATLIN FARMSTEAD	192 HO	25374	1035	818	
SZERLAG, STEVE	67 XX	19239	842	665	
HERDS WITH A RHA SCC LESS THAN 200,000					
BRIAN & HEATHER RICHARDS	SON	XX	37	45	

RHODE ISLAND

Providence County

WRIGHT'S DAIRY FARM	115 HO	28926	1239	971
HERDS WITH A RHA	SCC LESS	THAN 2	00,000	
MIDICHT'S DAIRY FARM		HO	140	115

CONNECTICUT

New London County

JAKE AUBIN	106 HO	25630	1045	797
VALLEY VIEW DAIRY	126 HO	24315	1040	796
CLARK WOODMANSEE III.	132 HO	24495	1231	789
HERDS WITH A RHA	A SCC LESS	THAN 2	00,000	
CLARK WOODMANSEE III.		HO	149	132
VALLEY VIEW DAIRY		HO	185	126

Windham County

ELM FARM	33 HO	25388	1026	803		
ROCK MAPLE FARM 1	17 HO	22789	935	714		
ROCK MAPLE FARM 1	16 BS	19824	935	707		
ROCK MAPLE FARM 1	13 XX	20669	895	670		
ELM FARM	30 XX	18213	895	640		
ROCK MAPLE FARM 1	40 JE	17210	882	628		
HERDS WITH A RHA SCC LESS THAN 200,000						
ROCK MAPLE FARM 1		HO	158	17		

NEW YORK

Allegany County

HESS, LESTER E.	67 HO	26447	1083	821
PLOETZ, GARY & PAT	43 HO	25031	974	772
HERDS WITH A RH	A SCC LESS	THAN 2	00,000	
PLOETZ, GARY & PAT		HO	127	43

Broome County

WINSOR ACRES	2157 HO	28447	1146	860	
HERDS WITH A RHA SCC LESS THAN 200,000					
WINSOR ACRES		HO	87	2157	

Cayuga County

EZRA WEAVER	88 HO	28998	1182	938		
HOOVER, ERNEST	98 HO	27110	1049	818		
LEROY & CYNTHIA HORST	122 HO	26965	1038	816		
HERDS WITH A RHA SCC LESS THAN 200,000						
LEROY & CYNTHIA HORST		HO	49	122		
EZRA WEAVER		HO	178	88		
MARK & TORI STAUDERMAN	Γ	XX	181	34		
JASON & BETHANIE GLICK		JE	184	99		

Chemung County

LE-DENN FARM	100 HO	23562	869	734
HERDS WITH A F	RHA SCC LESS	THAN 20	00,000	
LE-DENN FARM		HO	116	100
77 1.	v -			

Herkimer County

SAMUEL S. KING	71 HO	26930	1018	845		
JOHN SAUDER	56 HO	25441	1023	792		
JONATHON SHIRK	44 HO	23729	1084	743		
JOHN E. STOLTZFUS	40 HO	17245	716	500		
HERDS WITH A RHA SCC LESS THAN 200,000						
SAMUEL S. KING		HO	197	71		

Jefferson County

ALLARD CREST FARM	59 XX	20016	792	647
BONNYLAND FARM	63 HO	19401	792	604
HERDS WITH A RHA	SCC LESS	THAN 20	00,000	
ALLARD CREST FARM		XX	121	59

Montgomery County

GIDLOIT 5. IGITG	00 110	21501	1015	105		
JOHN & CHRIS NELLIS	110 HO	24258	965	763		
PETERSHEIM, IVAN & ESTHER	71 HO	22109	883	695		
KELLETT, JR., JOHN G.	80 HO	21015	787	691		
DANIEL B. STOLTZFOOS	57 HO	19880	859	628		
ABRAM MILLER	47 HO	20756	797	618		
DELLAVALE FARM	21 HO	18720	797	606		
DREAMROAD JERSEYS LLC.	71 JE	16438	762	597		
SAMUEL L. STOLTZFUS	68 XX	16964	735	551		
HERDS WITH A RHA SCC LESS THAN 200,000						
SAMUEL L. STOLTZFUS		XX	175	68		
PETERSHEIM IVAN & ESTHER		HO	189	71		

JE 195

DREAMROAD JERSEYS LLC.

CLEARVIEW FARM

Ontario Cour	шу			
LAKE COUNTRY HOLSTEINS	71 HO	32262	1235	1028
NEVIN SENSENIG	58 HO	29276	1228	948
NELSON SENSENIG	52 HO	29284	1166	928
RUEBEN WEAVER	48 HO	27285	1246	912
LEON NEWSWANGER	56 HO	28751	1140	907
HARVEY SENSENIG	59 HO	27790	1115	900
DAVID BURKHOLDER	47 HO	28337	1208	898
STARLIGHT DAIRY	90 HO	25153	1178	853
LEWIS R. SAUDER	48 HO	26510	1107	847
ARTHUR ZIMMERMAN	165 HO	25059	821	784
CLEARVIEW FARM	65 HO	24414	1007	744
HERDS WITH A RHA	SCC LESS	THAN 2	00,000	
HARVEY SENSENIG		HO	57	59
DAVID BURKHOLDER		HO	73	47
NEVIN SENSENIG		HO	78	58
STARLIGHT DAIRY		HO	92	90

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If there are any questions regarding certified organic eligibility please contact Duane Eichenlaub, Regulatory & Sustainability Manager, at 570-725-3511 ext. 360.

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RUEBEN WEAVER LEON NEWSWANGER NELSON SENSENIG		HO HO HO	175 194 198	48 56 52
Otsego Cour	nty			
EVAN M. CHARLES	67 HO	25801	1030	840
MARVIN FISHER	58 XX	23813	896	722
MATHEW FISHER	62 HO	22739	991	697
HERDS WITH A RI	HA SCC LES	S THAN 2	00,000	
NICKOL ORGANIC, E. & J.		XX	92	28
EVAN M. CHARLES		HO	137	67

Schonarie Co	unty			
ERIC & TAYLOR BOGARDUS	27 HO	24948	900	784
SLATEHILL FARM	123 HO	22628	934	727
ERIC & TAYLOR BOGARDUS	33 AY	17597	658	542
HERDS WITH A RHA	SCC LESS	THAN 2	000 000	

Schuyler County

ERIC & TAYLOR BOGARDUS

Seneca Cour	ıty			
WINDY HOLLOW FARM	173 HO	25152	1030	789
CLAIR ZIMMERMAN	85 HO	24427	944	737
KEITH MARTIN	74 HO	22862	910	733
DETERMAN OF DATABASE AND OTTOR	00.770	22266	000	CO.1

THE SHAHAIFICIAN IIA	65 110	27721	777	131
EITH MARTIN	74 HO	22862	910	733
DELMAR & DAWN MARTIN	93 HO	22366	890	691
HERDS WITH A RHA	SCC LESS	THAN 20	00,000	
DELMAR & DAWN MARTIN		HO	137	93
LAIR ZIMMERMAN		HO	154	85

Steuben County

PAUL & KATHIE WHITE	123 HO	27933	1233	879
HERDS WITH A RHA	SCC LESS	THAN 2	00,000	
PAUL & KATHIE WHITE		HO	127	123

Tioga County

	SHIPMAN, DAVID	232 HO	18527	752	598
HERDS WITH A RHA SCC LESS THAN 200,000					
	SHIPMAN, DAVID		HO	188	232

Tompkins County

•				
HOUSTON, MARLIN, JR.	143 HO	20279	790	627
HERDS WITH A RHA	A SCC LESS	THAN 20	00,000	
HOUSTON, MARLIN, JR.		HO	190	143

Washington County

_		_		
WINDY LEA DAIRY LLC.	137 HO	18589	784	58
HERDS WITH A RHA	SCC LESS	THAN 20	00,000	
YOUNG, JENNY		AY	161	4

Wavne County

•				
ANTHONY HIGH	139 HO	27519	1165	887
RICHARD HORNING	145 HO	26601	1104	875
DWIGHT SENSENIG	80 HO	24763	967	788
LARRY MARTIN	94 HO	24546	990	760

HERDS WITH A RHA SCC LESS THAN 200,000				
ANTHONY HIGH	HO	102	139	
DWIGHT SENSENIG	HO	141	80	
LARRY MARTIN	HO	158	94	
RICHARD HORNING	HO	163	145	

Yates County

DAVID MADTINI		HO	52	E2
HERDS WITH A RHA SCC LESS THAN 200,000				
RICHARD NOLT	42 JE	14738	686	518
MERVIN MARTIN	38 JE	15101	708	540
WILMER HORNING	41 HO	18063	696	560
MARTIN FOX	45 XX	16073	731	563
CLEASON MARTIN	36 XX	17524	734	568
ANDREW Z. LEID	52 HO	20427	779	607
ROLLEN N'S DAIRY	67 HO	19973	806	622
MARK HOOVER	58 HO	21185	836	649
HARVEY N. HORNING	46 HO	21999	895	682
VINE VALLEY FARM	216 BS	20396	849	687
DELMAR BURKHOLDER	62 HO	22435	907	699
JOHN BURKHOLDER	45 HO	23094	906	704
BRANDON HOOVER	49 HO	22770	932	713
SCENIC RISE DAIRY	51 HO	24202	926	752
LEON WEAVER	58 HO	23110	944	756
NEIL WEAVER	34 HO	25230	937	769
TOWNRIDGE FARMS LLC.	151 HO	24607	933	773
DUANE MARTIN	42 HO	26716	999	792
AMMON REIFF	62 HO	24050	1017	810
DAVID HORST	48 HO	26182	1138	844
MERVIN LEE ZEISET	46 HO	26603	1103	848
WARREN MARTIN	71 HO	27779	1148	850
DANIEL K. MARTIN	63 HO	27388	1101	850
DAVID MARTIN	53 HO	27001	1095	858
CLARENCE GARMAN	55 HO	27376	1111	887
MALITEW ZEISEL	39 DU	29000	1104	090

RICHARD NOLT	42 JE	14738	686	518
HERDS WITH A RHA	SCC LESS	THAN 2	00,000	
DAVID MARTIN		HO	52	53
DANIEL K. MARTIN		HO	71	63
MERVIN LEE ZEISET		HO	73	46
JOHN BURKHOLDER		HO	82	45
ROLLEN N'S DAIRY		HO	83	67
CLEASON MARTIN		XX	92	36
MATTHEW ZEISET		HO	92	59
WARREN MARTIN		HO	94	71
RICHARD NOLT		JE	105	42
PHILIP MARTIN		HO	106	26
AMMON REIFF		HO	107	62
CLARENCE GARMAN		HO	114	55
DELMAR BURKHOLDER		HO	116	62
BRANDON HOOVER		HO	122	49
SCENIC RISE DAIRY		HO	125	51
HARVEY N. HORNING		HO	126	46
LEON WEAVER		HO	127	58
DUANE MARTIN		HO	138	42
DAVID HORST		HO	155	48
ANDREW Z. LEID		HO	181	52
NEIL WEAVER		HO	181	34
AARON H. KILMER		HO	193	37

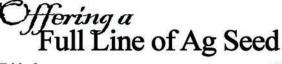
NEW JERSEY

Burlington County

HOLLAND VALLEY FARM

Middlesex County

SPRING RUN DAIRY LLC.	57 XX	16823	746	585	
HERDS WITH A RHA SCC LESS THAN 200,000					
CHERRY GROVE FARM		XX	127	25	
SPRING RUN DAIRY LLC.		XX	134	57	



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Enter by October 1

Holstein Juniors invited to participate in Virtual Interview Contest

BRATTLEBORO, Vt. — Junior Holstein members are invited to take part in the Virtual Interview Contest. The competition offers a valuable opportunity for youth to hone their resume and cover letter writing skills while gaining feedback from professionals in the agricultural industry. This online format provides a convenient way for youth nationwide to participate and develop essential career skills.

Entries for the Virtual Interview Contest are currently being accepted and interested

youth should send a cover letter and resume corresponding to their appropriate age division to kdunlkee@holstein.com by October 1, 2024. Youth who make it to the virtual interview round will be notified in November with interviews to follow in December.

"Participating in the Virtual Interview Contest provides the opportunity for practicing and evaluating real world scenarios which you will face in both collegiate and workforce interviews," says 2023 contest participant Kylie Konyn.

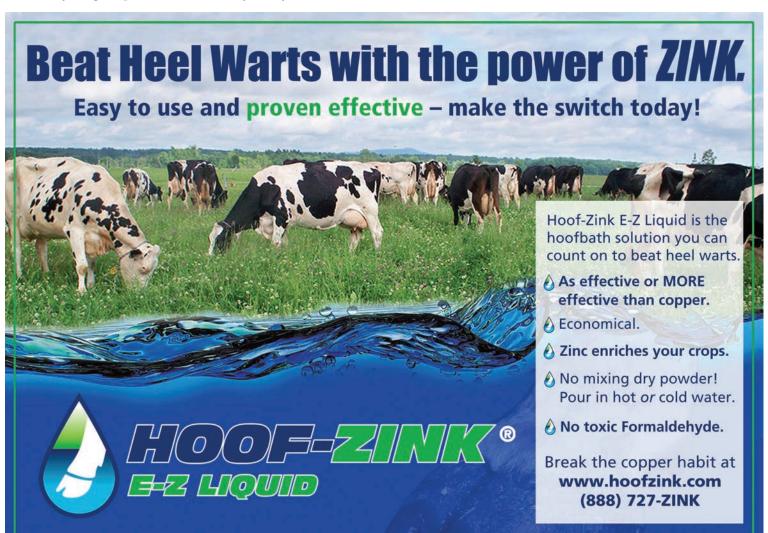
Youth will first submit their resume and cover letters for a mock scenario, and up to 15 applicants from each division will be selected for a virtual interview with a panel of three judges. Every individual who participates will be given written feedback on their cover letter and resume. Those who reach the interview phase will receive additional feedback on their interview.

The Virtual Interview Contest is open to youth ages 12 to 21 as of January 1, 2024. Individuals must be a Junior member of Hol-

stein Association USA to be eligible. Youth will be split into three categories based on

Cash prizes of \$250 for first place, \$100 for second place, and \$50 for third place will be awarded in the junior and intermediate divisions. In the senior division, youth will be given cash prizes of \$500 for first place, \$250 for second place, and \$100 for third place.

For more details on the content or how to apply, visit the Junior Holstein website or call 802-451-4124 or kdunklee@holstein.com



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Veterinary students supported

UNIVERSITY PARK, Pa. — Penn State University is joining a new pilot program from Farm Journal Foundation to support veterinary students in their career development and address the national shortage of rural, food-systems veterinarians.

The university is one of nine schools participating in the Veterinary Workforce Solutions Program, which seeks to address structural challenges facing the food animal veterinary industry. The program, backed by support from the Zoetis Foundation, supports veterinary students across a number of areas, including tackling student debt and financial planning, developing business management skills, and learning how to engage with rural communities.

The U.S. is currently facing a nationwide shortage of veterinarians to treat livestock and poultry in rural areas, threatening public health, food safety, and economic growth in communities that depend on agriculture, according to a recent report commissioned by Farm Journal Foundation. More than 900 counties across the U.S. currently face shortages of veterinarians, according to data from the U.S. Department of Agriculture. Only 3-4% of new veterinary school graduates pursue livestock or other food animal practice areas, a stark decline from 40 years ago when about 40 percent of graduates specialized in this area.

To date, the pilot program has reached 450 students and early career professionals. Feedback from students shows more than 50 percent know where they want to practice and 70 percent know they want to start their own business in the future. Sixty percent of students say they would like mentorship after graduation.





Butter, cheese slide lower

The CME spot market moved lower this week, although milk powder and whey firmed up after earlier losses. A huge volume of butter was traded this week on the CME daily spot market, driving prices lower. Meanwhile zero barrel cheese traded, and those prices also plunged from last week's unreal highs. Block cheese trade was light and moderately lower.

The weekly mandatory USDA National Dairy Product Sales Report for the week ending Sept. 14 was mostly higher than the previous week, except on butter, but whey continues lagging the CME 'market clearing' spot trade by a solid 7-cent margin. The NDPSR price is the one that is plugged into FMMO pricing formulas, not the higher CME price.

On the daily CME spot market, 40-lb Cheddar blocks traded at \$2.1750/lb on Wed., Sept. 25 -- down 7 cents from a week ago with just 4 loads changing hands across 5 trading days.

The 500-lb barrel cheese price fell 20 cents per pound from the record-high levels set last week, pegged at \$2.4275/lb with zero loads changing hands in all 5 days of trade.

Dry whey was firm at 59 1/2 cents/lb 9 loads trading.

On the Class IV side, spot butter continued moving lower, pegged at \$2.86/lb, down 4 cents from a week ago and 21 cents below two weeks ago. In the face of an unprecedented heavy trading of 40 loads Grade A nonfat dry milk on the CME this week -- the spot price edged just a fraction of a penny lower, at \$1.3775/lb Wed., Sept. 25.

Milk futures mixed, weaker

Class III milk futures continued to weaken in spots and were mixed overall. The net average for the next 12-months (Sept24-Aug25) at \$20.59/cwt on the close Wed., Sept. 25, lost a nickel from last week's average. The Class IV milk futures averaged \$21.67 for the next 12 months, down 9 cents per cwt. from the previous Wednesday's 12-month average.

Aug. U.S. milk output off 0.1% YOY

Milk production trends are diverging. The U.S. total milk production estimate for August from USDA on Sept. 20 showed a 0.1% loss yearover-year; however, the milk production total for just the 24 major milk producing states was up 0.1% year-over-year. Milk cow numbers were unchanged from July and down 40,000 head from a year ago, nationwide, while milk output per cow was higher year-overyear (YOY).

California's production, up 2% YOY, shows some recovery of previous trends lower, but the 40 herds with avian influenza (H5N1) did not show up as detections until Aug. 30. Colorado and Idaho milk production is flat YOY, and they were H5N1 hotspots this sum-

South Dakota and Texas continue making big gains in milk production, up 8.5 and 7.8%, respectively, with cow numbers up 16,000 and 20,000, respectively in those two growing states. Kansas also saw a 6.6% YOY gain in production with 9,000 more

In the Northeast milkshed, milk production is decidedly lower YOY, off 2% in Pennsylvania, off 1.2% in New York, and down 5.1% in Vermont. Output per cow declined in all 3 states, with cow numbers stable in New York, down 1000 head in Pennsylvania. and down 4000 head in Vermont YOY. Output was stable to slightly higher in the South-

Calif. hits 40 H5N1 detections

As of Sept. 25, 2024, the current number of confirmed cases of H5N1 in dairy cows within the past 30 days increased to 42 herds in the same 3

states. Of these, 40 are in California, which saw its first case Aug. 30th and most recent on Sept. 23th. Meanwhile, Idaho and Michigan remain on the 30-day list with one detection each.

ADC to host crucial FMMO milk pricing discussion at WDE

Did you know USDA's proposed make allowance increases for processors deducted from farm milk checks will I take an estimated \$1.24 billion annually from dairy farmers across the U.S.? Some milk orders will be hit harder than others. This means farmers would fork over 70 cents to \$1.00 per cwt to cover increased processing costs.

Did you know USDA is relying on processing cost data from voluntary, unaudited surveys? These voluntary surveys may not reflect actual input costs processors pay to manufacture dairy products that are price-reported into the formula. More than 85% of the products made are not even price-report-

Did you know only 50 That's a huge difference.

Dairy farmers are express-

ed in the first place. This is important because the new increased make allowances are coming from farm milk checks and may not be justi-

to 55% of Class III product price-reporting plants participated in the voluntary cost of processing survey? Did you know the average size of participating plants in the 2023 Univ. of Wisconsin voluntary cost of processing survey was 10 times smaller than the average size of the USDA NASS Dairy Product Manufacturing Report Plants (DPMRP)?

Farmshine, Friday, September 27, 2024—21

ing how frustrated they are that modernization of milk composition to reflect today's component levels is being delayed a year, costing farmers another \$200 million across all FMMOs. They are very unhappy with increasing the make allowances for processors right away (a loss of \$0.70-1.00 per cwt, depending on utilization), but waiting a year to increase milk composition to today's levels. That's a lost opportunity costing another \$0.05 to \$0.50 per cwt., depending on utilization.

Now is the time to understand and get questions answered about USDA's proposed FMMO price formula changes before the big vote! Understanding is a crucial step to ensuring a viable future for your dairy operations.

Join the American Dairy Coalition discussion during World Dairy Expo for this crucial chance to ask questions and be involved. (See information below).



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The new proposed Federal Milk





Don't miss this!

Marketing Order changes will likely lower the amount you get paid from your milk plant. JOIN American Dairy Coalition during World Dairy Expo for this crucial chance to ask questions and be involved. THURS., OCT. 3, 2024: Presentation at 2:30 p.m. Networking 2 to 4 p.m.

Wingra Room, Exhibition Hall, 2nd floor at World Day Expo.

WINNERS AND LOSERS: A Discussion About USDA's Proposed Milk Pricing Reforms,

Featuring American Farm Bureau economist Danny Munch

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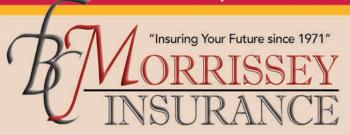


Lindsey Grim Supreme Champion 4-H & FFA Beef Heifer



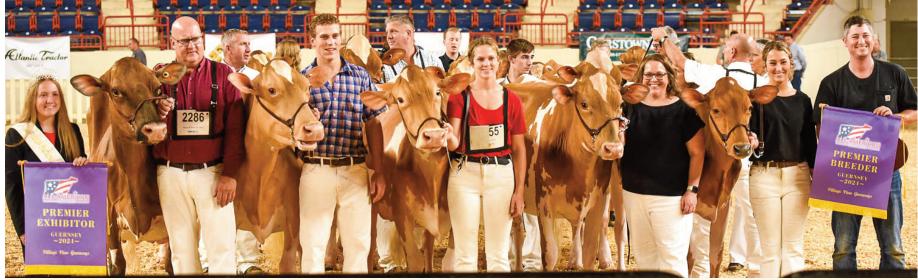
Brody Waggoner Champion Light Weight Lamb and Reserve Champion Medium Weight Lamb

Congratulations to our clients and their children for their success at the 2024 York Fair! Congratulations to all winners and exhibitors!



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The Stoltzfus family of East Earl, Pennsylvania was named Premier Breeder and Exhibitor of the National Guernsey Show and they had two animals in the lineups vying for Supreme honors. Further, they bred the bull that sired the grand champion shown by Jocelyn McMurray. The Stoltzfuses had placings

all through the age groups. They are pictured with some of them here (I-r) Kevin Stoltzfus with Hollow View Senator Senora, Total Performance Cow and HM grand champion; Kolby Stoltzfus with his homebred first-place milking yearling Hollow View WMF JD Scott-ETV; Karli (Stoltzfus) Horning with

the reserve grand champion, best uddered, and best bred-andowned Hollow View Tank Tillie; Dina Stoltzfus with the third-place junior 2-year-old Warwick Manor Mich Bebe, and Kaila (Stoltzfus) and Jason Zimmerman with the junior champion, Warwick Manor JCP Shamrock. Photo by Dairy Agenda Today

from page 17

Red-ET. She was Supreme heifer of the PNJS, where she was exhibited earlier in the week by Alexis Schultz, who jointly owns Lady Jane with Cooper. Cooper and his grandfather Alan showed her in the open competition, where she was again junior champion Red and White, and ultimately Supreme heifer.

Under the parade of champions spotlight,

Cooper's grandfather Alan led Lady Jane with Cooper by his side. The 11-year-old spent much of his summer tending to the heifer's March leg injury, gradually building up her walking strength after healing. This made the back-to-back youth and open Supreme titles all the sweeter for the young dairy cattle enthusiast. His grandparents have retired from dairy farming, but Cooper keeps animals on the small farm they have now near

Pedigrees run deep at the AADS, but newcomers are also celebrated. For Cooper Merrill, this was his first big show with a big win.

Among the grand champions in the lineup seeking Supreme honors Wednesday were cattle from many storied cow families as well as the generations of breeders and exhibitors living the theme for the 2024 AADS: "Families who show are a special breed."

This was certainly true for Jocelyn McMurray of Eighty-Four, Pa., whose grand champion Guernsey was in the lineup for Supreme consideration. PR-Thayer View Carly was the 3-year-old intermediate champion Guernsey, sired by Latimer, a bull bred by Warwick

The McMurray / Marchezak family of Twin Brook Farm is among six recognized for showing at the AADS for all of its 60 years. Patty McMurray remarked in a conversation with this reporter that, "It's so nice to see all of these new younger generations coming along to this show."

She observed the new babies and toddlers in the barns, not to mention the over 900 youth involved in Premier National Junior Events, getting an early introduction into the heritage of work, fun, excitement and camaraderie of showing at the AADS.

In addition to the McMurrays, other families recognized for 60 years of AADS showing were the Snider / Gable family of Snider Homestead, New Enterprise, Pa.; the Patrick family of Maple Dell Ayrshires, Woodbine, Md.; the Yoder family of Pinesedge Farm, Shoemakersville, Pa.; the Shank / Creek family of Palmyra Farm, Hagerstown, Md.; and the Stiles family of Spring Valley Farm, Westminster. Md.

Noteworthy among the 'next generation' of cattle is the observation that virtually every junior champion being considered for Supreme heifer was a bred-and-owned ani-

turn to page 23



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AADS

from page 22

mal – a testament to the legacies continuing to be built on dairy farms in the Northeast and Midatlantic region. Pennsylvania, New York, and Maryland were well represented.

The Stoltzfus family of Warwick Manor, East Earl, Pa., was among them, with homebred junior champion Guernsey Warwick Manor JCP Shamrock. They also had best bred-and-owned Guernsey in Hollow View Tank Tillie as Kolby Stoltzfus and his sister Karli Horning, with help from sister Kaila Zimmerman, take on reins in the breeding and showing decisions of Warwick Manor — home to the cows that make the Golden Guernsey milk bottled at Yoder's Country Market in New Holland.

Hard Core Farms of New Enterprise, Pa. bred multiple winners in Milking Shorthorn competition, in-

cluding grand champion Hard Core Lottery Firepower, the intermediate champion threeyear-old shown by Bryn and Reed Grantham, also of New Enterprise. Chriselle Fisher had best bred-and-owned Milking Shorthorn with her five-year-old Hard Core Bentley Runway.

Among the heifers, it was Addison Malott of Misty Meadow Farm, Smithsburg, Md., who had the junior champion Milking Shorthorn with her homebred summer yearling MD-Mistymedo Comanche Rain-P.

In the AADS Mid-Atlantic Jersey Show, Madison and Tyler Soden's Leachland Kissed K made a return trip to grand champion status, after receiving the honor in youth competition at the PNJS the day before.

Madison and Tyler are the grandchildren of Lloyd and Denise Pease of Sweet Peas Holsteins and Jerseys near Susquehanna, Pa. Tyler's Red & White was reserve grand cham-



A special moment between Alan Merrill and his grandson when Cooper's homebred summer yearling, Lady Jane, the one he nursed back from a leg injury last spring, was named supreme champion heifer of the open All-American Dairy Show in Harrisburg -- just as she was two days earlier at the Premier National Junior Show.

Photo by Dairy Agenda Today

pion in the open show Wednesday after being grand champion and Supreme cow in the PNJS the day before. Denise says the kids help out around the farm and are dedicated to walking and caring for their show animals.

Meanwhile, Kevin Ehrhardt of Baldwin, Md. garnered the best bred-and-owned Jersey with his 2-year-old Ehrhardt Chrome Shower, and Landree Fraley of Muncy, Pa. had the junior champion Jersey Edn-Ru Getaway Dee Dancer.

Sean Shults of Sharon Springs, N.Y. brought his homebred PNJS grand champion component merit Ayrshire cow, Heiview Burdette Twisler, in for a second look, earning both the grand champion and best bred-and-owned banners in open Ayrshire competition.

The junior champion Ayrshire vying for Supreme heifer was Stylin Reynolds Monroe, shown by Linda Bruchey, Westminster, Md.

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All-American Dairy Show named Kendra Nagle as event coordinator

HARRISBURG, Pa. – The All-American Dairy Show recently welcomed Kendra Nagle of Lebanon County, Pa., as the new event coordinator. In this role, she will primarily plan and execute the Premier National Junior Show and events, as well as assist the cattle committee with the open show, among other responsibilities.

Kendra was born and raised on a dairy farm in Lebanon County, Pa., where she still resides with her family. Her family sold the cows in 2011, but

they continue to raise a few heifers for her sons who enjoy showing Jerseys and Holsteins.

She has been exhibiting dairy cattle at the All-American Dairy Show for the past 28 years. However, this year she wanted to focus solely on learning her new role as event coordinator, so they did not enter any cattle. In the past, they have competed at the local county fair, regional championship shows, All-American Dairy Show, Jersey Event, and World Dairy Expo.

Kendra's passion for the dairy industry goes beyond the show ring. She is currently working on providing a service for marketing



Kendra Nagle

cattle through pictures and videos online. "I have a passion for marketing the dairy cow," said Kendra. "My goal is to share that information on all social media platforms and increase my following to bring awareness to cattle that are available for sale."

Growing up showing cattle, Kendra quickly realized she was extremely competitive in the show ring. Over the years, she and her family have strived to purchase dairy cattle that would become class winners and

overall champions. She learned the importance of hard work at home before coming to the show. "The self-discipline I learned through that experience helped develop the person I am today," Kendra shared. "I want to share my passion for the dairy industry and the All-American Dairy Show by giving back some of those lessons I have learned to the youth."

Kendra's goals as event coordinator remain focused on the youth of the show. She hopes to implement initiatives to keep them interested and participating at the All-American Dairy Show.

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Isaac Folts and his milking yearling, deemed best bred and owned Holstein in the Premier National Junior Show ended up Supreme bred and owned as well.



Premier National Junior Show

Holstein champions came from near and as far as Texas

By SHERRY BUNTING Special for Farmshine

HARRISBURG, Pa. – The Lamb children of Oakfield, New York had several champions among the over 200 Holstein youth entries in the Premier National Junior Show (PNJS) held on September 15th in Harrisburg, during the 60th All-American Dairy Show (AADS)

Chloe and Claire Lamb's homebred 5-yearold Oakfield Tatoo Tender-ET garnered senior and grand champion distinction, while Kyla Lamb and Maggie Winspear had their 4-yearold Oakfield Doorman Kara-ET named reserve senior and HM grand. They also showed the HM senior champion, Kevetta Chelios Brooke. This lifetime production cow is a past PNJS champion.

Standing as reserve grand champion was

the senior 3-year-old intermediate champion, Peace & Plenty Sdkick Jubtoit, exhibited by Ella Hlavarty of Lititz, Pennsylvania, and owned with Madden Storey. The pair also garnered reserve intermediate honors with senior 2-year-old BlackNCherry AH Adelee-ET.

Honorable mention (HM) grand champion honors went to Addison Harshman of Chambersburg, Pa. for her senior 3-year-old Windy-Knoll View Pints

Champion bred and owned cow honors went to Isaac Folts for his J-Folts Unix Carly-ET, the first-place milking yearling. Isaac is an enterprising young man who has been breeding, showing, and growing a first-generation herd of his own at the family's dairy farm near North Collins, New York, where cows are milked with robots.

Champion bred and owned heifer honors went to Reese Burdette of Mercersburg, Penn-

sylvania for her winter yearling, Windy Knoll View Payback-ET, out of the famous Pantene line, as she too grows her own herd at the farm operated by her parents and grandparents.

From Ostrander, Ohio, Cade Ziegler showed the spring calf named junior champion of the show. And all the way from Hico, Texas, Makayla and Kaleb Osinga exhibited the fall calf that stood reserve junior champion. Brinton Cordell of Mercersburg, Pennsylvania received HM junior champion recognition for the fall calf Windy Knoll View Clareese.

Class placings follow:

at the halter and Madden Storey, exhibitors of the reserve grand champion.

Spring calves: 1. Cade Ziegler with Petitclerc Alligator Alysone; 2. Kiliana Breuer and Brayden Carpio; 3. Matthew Richenberg; 4. Reese Burdette; 5. Oaklyn Christman; 6. Hayden Weaver; 7. Tyler Wright; 8. Reid Tanis.

Winter calves: 1. Luke Byma with Byma Dreambig

River; 2. Paige Martin; 3. Madden Storey; 4. Addison Brown; 5. Ainsley Sellers; 6. Lillian Finke; 7. Georgia Sellers; 8. Trevor Raney; 9. Chloe and Claire Lamb; 10. Bryce Frederick.

Fall calves: 1. Kaleb Osinga with SR Major Malana; 2. Brinton Cordell; 3. Isaac Folts; 4. Jon Kennedy; 5. Chloe and Claire Lamb; 6. Liliana Williams; 7. Annette Clougherty; 8. Reese Cole; 9. Kaylee Knapp.

Summer yearlings: 1. Brinkley Burdette with Windy Knoll View Phizzy; 2. Jacob Cooley; 3. Colby Wetzel; 4. Jackson Cloninger; 5. Parker George.

Spring yearlings: 1. Tanner Copenhaver with Tal-View Tatoo Polly; 2. Kiliana Breuer and Brayden Carpio; 3. Hattie Schuler and Tanner Davis; 4. Emma Hutchison; 5. McKinleigh Mase.

Winter yearlings: 1. Reese Burdette with Windy Knoll View Payback-ET; 2. Luke Byma; 3. Charlie Stoltz-fis

Fall yearlings: 1. Aubree Kenyon with Reva; 2. McKenzie Endvick.

 $\begin{tabular}{ll} \textbf{Milking yearlings:} 1. Is a ac Folts with J-Folts Unix Carly-ET; 2. Cierra Sonnen. \end{tabular}$

Summer jr. 2-year olds: 1. Luke Byma with Demi. turn to page 25

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Turner Dairy Farms has the very best buttermilk

MADISON, Wis. — Turner Dairy Farms of Pittsburgh, Pa. has award-winning buttermilk. Their "Charlie's Old Time Buttermilk" was awarded grand champion distinction in the Grade A category of a contest held at the World Dairy Exposition in Madison. The buttermilk is pasteurized, cultured whole buttermilk with added butter flakes. Judges commented, "Really nice buttermilk! Hard to find any defects!" and "Great body, clean flavor, balance of acid and culture."

George Fix, product manager at Turner Dairy, said: "Charlie's Old Time Buttermilk showcases our core values in action: perfect products, perfect service, treat people right. Perfect products crafted with exceptional quality and care, perfect

Umpqua Dairy of Oregon wins with their Lemon Bar Ice Cream

MADISON, Wis. - Umpqua Dairy of Roseburg, Oregon, has received high honors in the 2024 World Dairy Expo Championship Dairy Product Contest. Grand champions were named in the categories of Cheese and Butter, Grade A, and Ice Cream, Sherbet, Frozen Yogurt, and Gelato.

Umpqua Dairy was declared grand champion winner of the Ice Cream, Sherbet, Frozen Yogurt, and Gelato category with their Classic Lemon Bar Ice Cream, It's described as a zesty lemon ice cream swirled with creamy lemon revel and bites of lemon shortbread.

Marty Weaver, general manager at Umpqua Dairy, said: "The flavor is fantastic, and our customers absolutely love it. We are honored by this award and very proud of the production team here at Umpqua Dairy for their commitment and dedication to providing our consumers with the highest quality dairy products."

"As the dairy industry continues to grow and innovate, this contest provides an excellent opportunity for processors to showcase their products while also benefiting from valuable feedback from the judges," said Amy Winters. "We congratulate all the winners of this year's competition and commend them for their excellence. Entrants brought incredible products to the table, and they have much to be proud of. With so many outstanding entries across all classes, these three grand champions truly set a high bar."

PNJS results from page 24

Jr. 2-year olds: 1. Allison Younker with Ynkrs-Pride Jordy Frost; 2. David Graf. Sr. 2-year olds: 1. Ella Hlavaty with Adelee.

Jr. 3-year olds: 1. Claire Stoltzfus with Pop Fly; 2. Brinkley Burdette; 3. Tabitha Mills.

Sr. 3-year olds: 1. Ella Hlavaty with Jub2it; 2. Addison Harshman; 3. Landen Copenhaver.

4-year olds: 1. Lamb and Winspear, Kyra and Griffin and Margaret with Oakfield Doorman Kara-ET; 2. Lily Woodis.

5-year olds: 1. Chloe and Claire Lamb with Oakfield Tatoo Tender-ET. 6-years and older: 1. Landree Fraley with Carldot Bautista Emma. 150,000 lbs.: 1. Lamb and Winspear, Kyra and Griffin and Margaret with Kevetta Chelios Brooke

service by delivering a seamless and satisfying experience, and treating people right by fostering respectful and supportive relationships. Experience our buttermilk and see our core values in action.'

The grand champions and the first, second and third place

winners for each class will receive their trophies, medals and ribbons at an award reception and auction on October 1 as part of World Dairy Expo. The first-place winner's products are auctioned off that day with proceeds going to scholarship programs focused on dairy education.

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CDE DAIRY MARKETS & MANAGEMENT UPDATE

All prices — SEPT. 25, 2024 — except where noted

Can Strong Milk Prices Last Into 2025? If you're inclined to bury plants are expected to fire up your head in the sand when thinking about milk prices, now might over the next 30 to 90 days. be a good time to come up for air. Milk prices heading into the Though it will take time for fourth quarter for both Class III and IV are sitting squarely above \$21 per hundredweight, supporting some of the best revenues dairies have seen in a decade.

Supply remains a key driver of current price strength. Between a hot, humid summer and the ongoing spread of avian influenza, U.S. milk production has struggled. August's 0.1% drop in U.S. milk output marked the 14th consecutive month of year-over-year declines. And a turnaround may not be right around the corner as supply concerns in places like California, where avian influenza is spreading, take center stage. At the same time, limited heifer availability continues to curtail any quick bounce-back in cow numbers. With lighter milk availability, supplies of products like fresh cheddar – the currency at the CME spot cheese market – have been snug, giving

And the U.S. is not the only region struggling. European milk supplies and components have been on a downward trend for much of 2024, with some key regions facing an uphill battle of tight margins, poor weather and increased environmental restrictions. Plus, a recent outbreak of Bluetongue virus is yet another hurdle toward near-term supply expansion in Europe. With less milk available, cheese and butter prices in the EU have sprung higher, creating some opportunities for U.S. exporters into 2025. Could that mean a repeat of early 2024's record cheese exports?

Though the price-supportive storyline is an easy one to tell, it's not without risks – particularly for the Class III market. Take the U.S. consumer. Value remains a key decision-making driver for consumers, with aggressive retail and foodservice promotions helping to prop up demand over the past several months. Now, with cheese prices well over \$2 per pound and butter around \$3 heading into the fourth quarter, will end-users pull back on promotional dollars? Once the holidays are over, will consumers keep spending?

New plant capacity is one to watch as well. A few large cheese

Prices change daily. This market information is an example for educational purposes. The market data shown below are compiled weekly by Farmshine, via CME & USDA reports.

CULL MARKET COWS (\$/CWT LIVEWEIGHT

Premium White

N/A

N/A

Average to high

dressing

Breakers Boners

128.75 130.50

-- WEEK AGO ---

YFAR AGO ----

98.10

129.00↑↑ 123.00↓↓

95.00

117.50

80.10

facilities to work the kinks

By KATHLEEN WOLFLEY Ever.Ag kwolfley@ever.ag

out, we expect to see more cheese available on the market heading into 2025 and beyond. Without a cor-

responding uptick in demand, increased cheese production could weigh on Class III values. However, it's worth noting that unless milk output picks up, the opening of new cheese plants is likely to be price supportive for the Class IV market.

As it stands today, tight supply and improved export competitiveness continue to drive stronger market sentiment. But it seems likely that the run higher will lose steam before too long. We expect that some of the less tangible hurdles like domestic demand, timing of new cheese capacity, and the potential for more milk will ultimately throw cold water on continued upside. The timing, however, remains uncertain.

With that in mind, this current high-priced environment is a good time for producers to look at managing risk for 2025. Current Class III values for the first half are trading around \$19.50 per hundredweight. If realized, it would be the third highest price for the period going back to 2000. It's a similar story with Class IV prices - first half futures are trading around \$21.50 per hundredweight. At current prices, producers using Dairy Revenue Protection could set floor levels net of premium at historic-high price points well into 2025. Don't let this historic opportunity pass you by.

The risk of loss trading commodity futures and options can be substantial. Investors should carefully consider the inherent risks in light of their financial condition. The information contained herein has been obtained from sources to be reliable, however, no independent verification has been made. The information contained herein is strictly the opinion of its author and not necessarily of Ever, Ag and is intended to be a solicitation. Past performance is not indicative of future results.

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CME DAILY FUTURES & OPTIONS TRADING — SEPT. 25, 2024 AT THE CLOSE SEP-24 OCT-24 NOV-24 DEC-24 JAN-25 FEB-25 MAR-25 APR-25 MAY-25 JUN-25 JUL-25 AUG-25 TREND CLASS III MILK FUTURES (\$/CWT) vs. wk ago: Sep24 firm; Oct-Dec24 dn \$0.15-0.35; Jan-Apr25 up \$0.05-0.15; May-Jul25 dn \$0.05-0.15; Aug25 up \$0.10. 12-Month Avg. 20.5911 22.77 21.50 20.55 19.78 19.45 19.20 19.08 19.15 19.58 MIXED $\textbf{CLASS IV MILK FUTURES} \ (\$/\text{CWT}) \ \text{vs. wk ago: Sep4 dn} \ \$0.05; \ \textbf{Oct24-Jan25 dn} \ \$0.15-0.55; \ \textbf{Feb-Apr25 steady-firm}; \ \textbf{May-Aug25 firm to} \ \$0.10 \ \textbf{higher.}$ **12-Month Avg. 21.67**↓↓ 22.30 21.75 22.20 21.80 21.20 21.59 21.59 21.50 21.48 21.49 21.60 MILK BASIS (MAILBOX minus CLASS 3 \$/CWT) 2018-23 AVG FOR NORTHEAST & MIDEAST STATES OF PA, NY, NEW ENGL., OH vs. NAT'L AVERAGE - YOUR INDIVIDUAL BASIS WILL VARY Mailbox 19.27 18.75 20.20 19.76 20.58 20.17 20.25 19.64 19.22 18.75 18.82 18.25 18.96 18.48 18.64 18.27 18.52 18.15 18.68 18.38 18.65 18.35 18.62 18.41 17.60 17.60 18.72 18.72 19.07 19.07 17.30 17.30 16.81 16.81 16.03 16.03 16.98 16.98 17.31 17.31 17.33 17.33 18.16 18.16 Hol heifers 1.67 1.15 1.48 1.04 1.51 1.10 **2.95** 2.34 **2.41** 1.94 **2.79** 2.22 **1.98** 1.50 **1.33** 0.96 **1.19** 0.82 **0.52** 0.22 CORN FUTURES (\$/BU) JUL-25 JUL-26 DEC-26 DEC-24 MAR-25 **MAY-25** SEP-25 DEC-25 MAR-26 MAY-26 JUL-27 DEC-27 TREND 4.424 4.484 4.450 4.502 4.606 N/A N/A 4.552 N/A N/A 11 4.152 4.324 **SOYMEAL FUTURES (\$/TON)** OCT-24 MAR-25 **MAY-25** JUL-25 AUG-25 SEP-25 OCT-25 DEC-25 JAN-26 MAR-26 DEC-24 JAN-25 **TREND** 330.9 332.5 334.6 336.7 337.2 335.5 N/A N/A N/A 11 U.S. AVG PREMIUM ALFALFA & ALFALFA/ GRASS HAY 20-22% CP - Source: USDA Monthly National Dairy Comprehensive Report MAY-23 JUN-23 JUL-23 AUG-23 SEP-23 OCT-23 NOV-23 DEC-23 JAN-24 FEB-24 MAR-24 APR-24 MAY-24 JUN-24 JUL-24 *AUG-24 244.27 254.92 243.50 238.50 217.82 240.41 231.70 254.85 224.50 205.02 220.17 175.00 211.69 185.21 DMC OFFICIAL GROSS MARGINS per cwt(USDA All-Milk, com, alfalfa & III. soybean, feed for ALL CLASSES of dairy cattle on farm) MAR-23 APR-23 MAY-23 JUN-23 JUL-23 AUG-23 SEP-23 OCT-23 NOV-23 DEC-23 JAN-24 FEB-24 APR-24 MAY-24 JUN-24 *JUL-24 **DMC** MAR-24 *12.33 11 5.84 4.83 3.65 3.52 6.46 8.44 9.44 9.58 8.44 8.48 9.44 9.65 9.60 10.52 11.66 ALL MILK 21.10 20.70 19.30 17.90 17.40 19.70 21.00 21.60 21.70 20.60 20.10 20.60 20.70 20.50 22.00 22.80 22.80 FEED \$ 15.41 11.16 14.47 14.25 13.88 12.16 10.90 11.48 11.14 10.47 DAIRY COMMODITIES - GLOBAL BIWEEKLY Internet Auction (\$/LB) 09/17/24 U.S. CME SPOT DAILY (\$/LB) 09/25/24 U.S. WEEKLY USDA NDPSR (\$/LB) WK ENDING 9/21/24* Weighted Avg. 1 to 6 mo. FORWARD CONTRACTS per metric ton converted to \$/LB *U.S. Weekly NDPSR is Prev. 5 day Lds Spot price Weekly Avg FMMO PROD MIL. LBS WTED AVG \$ 1.3775↓↓ 1.3825↓↓ averaged for the Month 2 NFDM **SKIM POWDER (SMP) 1.2745** ↑↑ **2.2**% 40 15.5 1.2965^{↑↑} NEXT GDT AUCTION 10/01/24 2.9700 ↓↓ 1.7% BUTTER 2.0149 ↑↑ 2.9% CHEDDAR-40 used in FMMO formulas. ↑↑ **0.8%** BUTTER ALL-PRODUCT INDEX 16 2.8600 1 2.9000 11 BUTTER 1.7 3.1811↓↓ NEW/ USDA *JUN-24* ALL-MILK BF *MA/LBOX FL \$25.90 3.82 \$24.96 APP \$25.90 3.83 \$23.96 APP \$25.90 3.83 \$22.96 NY \$23.30 4.07 \$22.86 NY \$23.30 4.07 \$22.80 NY \$23.30 4.07 \$22.30 NIN \$23.30 3.94 \$22.32 NN \$23.30 3.96 \$22.32 3.2758 ↓↓ 1.2% CHEDDAR(BULK) 2.1750↓↓ 2.1883↓↓ CHEESE-40 10.0 2.2365 11 4 MILKFAT (AMF) N/A MOZZARELLA (BULK) 2.4279 11 4.5% BUTTERMILK POWDER N/A CHEDDAR-500 0 2.4275↓↓ 2.5208↓↓ CHEESE-500 13.8 2.3411 11 0.4065 11 3.5% WHOLE POWDER (WMP) 1.5644 11 1.5% **DRY WHEY** 9 0.5950NC 0.5908 11 **DRY WHEY** 7.2 0.5296 11 CURRENT FEDERAL ORDER VALUES (\$ /I B) * = *NFW ANNOUNCED FEDERAL ORDER PRICES (\$/CWT) NASS ALL-MILK WEIGHTED AVG. 4-WK AUG 1-31, 2024 AUG. 2024 CL III111 CL IV 11 ALL-MILK-U.S ALL-MILK-PA CL I ADV TT CL IITT COMPONENTS PRODUCT VALUE MAKEALLOW NET MN \$23.00 4.35 CA \$21.80 4.10 PAeast \$23.30 4.01 IL \$23.00 4.08 *23.17(OCT) 22.05(AUG) 20.66(AUG) 21.58(AUG) 22.80(JUL)NC 23.10(JUL) 1 **CHEESE** 2.0399 0.2003 1.8396 11 PROT 2.175611 - MONTH AGO ---2 9424 ∐ R FAT 19.79 **BUTTER** 3.1139 0.1715 3.5632↓↓ 21.82 22.80 4.10F 23.30 4.01F 21.60 21.31 1.2268 0.1678 1.0590 11 N.FAT YEAR AGO 1.048411 19.47 19.91 17.19 17.30 3.99F 18.80 3.91F **DRYWHEY** 0.4864 0.1991 18.91 0.2873 11 OTHER 0.295911 U.S. AVG. BRED COWS & HEIFERS (3rd trimester) per head as reported by USDA Monthly National Dairy Comprehensive Report JUL-23 AUG-23 SEP-23 OCT-23 NOV-23 DEC-23 JAN-24 FEB-24 MAR-24 APR-24 MAY-24 JUN-24 JUL-24 AUG-24 1502 1540 1500 1741 2108 N/A 1635 N/A N/A N/A N/A 2115 2016 N/A N/A N/A WI \$22.10 4.09 \$21.02 WAIOR \$24.20 4.22 \$21.55 IA \$22.70 4.33 \$21.26 NEKS \$22.00 4.14 \$21.06 NM \$21.30 3.88 \$20.13 ID \$23.20 4.14 N/A SD \$23.70 4.53 N/A U.S. AVG. MILKING COWS per head as reported by USDA Monthly National Dairy Comprehensive Report 2120 2254 1624 1634 1643 1830 1988 N/A 1792 N/A N/A N/A N/A CATTLE - DAIRY PURPOSES(\$/HD) USDA and other East and Midwest auction reports combined 4-week rolling average as of Sept. 14, 2024 HEIFERS: Springing Bred Beef x OPEN: 300-600 lbs Beef X 600-900 lbs Beef X 900-1100 lbs BULLS(800-1300)k MILK COWS (NASS) U.S. Avg. FRESH 2650 2000 2200 \$2360 JUL-24 11 \$2120 APR-2 3100 900 1500 1400 N/A 2000 1800 1700 1400 1400 Price \$1760 JUL-23 \$1720 APR-23 1475 650 N/A 1000 N/A 1000 1100 averages do not include lower-end PA Auction Markets Sep. 19-24, 2024 FED STEERS (\$/CWT LIVE) Holstein Beef-X-Dairy WK AGO YR AGO

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Dewart Auction

Dewart, Pa September 23, 2024 Slaughter cows: PrmWht 65-75% lean 115-125 Breakers 75-80% lean 114-132 Boners 80-85% lean 112-124 Lean 85-90% lean 95-116 Slaughter bulls 101-120 Feeder cattle: Steers: 140-172 M/L-1-2 Holstein steers: 1-3 120-182 Heifers: M/L-1-2 120-157 Bulls: M/L-1-2 120-135 Calves: 381 Feeder calves: #1 Hol bulls 510-635 400-500 #2 Hol bulls #3 Hol bulls 150-360 **Utility bulls** 30-85

750-960

Greencastle Livestock Greencastle, Pa. September 23, 2024 Cattle: 588 Slaughter cattle: HiCho & Prm 186-197 181-189 Choice 171-181 Select Holstein steers: Choice 145-165 Heifers: Choice 180-186 Slaughter cows: Breakers 75-80% lean 125-132 Boners 80-85% lean 112-124 Lean 85-90% lean 85-115 Slaughter bulls 146-175 Feeder cattle Steers M/I-1162.50-230 Holstein steers: L-3 125-175 Heifers: 152.50-235 M/L-1 Bulls: M/L-1 145-250 Calves: 435 Feeder calves: #1 Hol bulls 490-580 #2 Hol bulls 400-490 #3 Hol bulls 260-390

Utility bulls

#1 Hol heifers

#2 Hol heifers

Hosking Sales

135.00 N/A

pennsylvania

350.00 675.00

325.00 770.00

165.50 187.50

850.00

925.00

500.00

540.00

70-200

780-860

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Cattle: 1.02 Dairy cows Bone utility .90-1.25 Canners & cutters 1.08 & down Easy cows .70 & down Organic bulls/steers 1.60 Bulls over 1100 lbs. Feeders: 1.18-1.40 Dairy Bulls 1.20-1.45 Heifers

Steers 1.85-2.50 Organic 1.10-1.40 Calves Bull top 5.50

1.35-2.21

top 6.70

Morrison's Cove

Heifer

Martinsburg, Pa September 23, 2024 Cattle: 92 Steers: 140-150 Heifers: 135-146 Good Cows: Util/Commercial 110-132 108 & down Can/LoCut Feeder cattle Steers 120-250 Bulls 140-210 Heifers 50-220 Calves: 124 15-100 Standard Hol bulls 200-575 Hol heifers 300-830

New Holland Auction

New Holland, Pa. September 23, 2024

Cattle: 1028 Slaughter cattle: Steers: HiCho & Prm 180-205 179-193 Choice 170-183 Select Heifers: HiCho & Prm 191-196 180-188 Choice Select 164-179 Slaughter dairy cows: Breakers 75-80% lean 117.50-135 Boners 80-85% lean 95-143 Lean 85-90% lean 90-127.50 Dairy bulls:

1-2 121-161 Calves: 807 Feeder calves: #1 Hol bulls 525-685 #2 Hol bulls 400-535 #3 Hol bulls 100-385 #1 Hol heifers 660-785 #2 Hol heifers 410-535

Wyalusing Livestock

Wyalusing, Pa. September 23, 2024

Cows: Fat 1.00-1.18 Good .85-1.08 .55-.95 Lean Holstein calves: 70-89 lbs. 2.00-3.30 90-110 lbs. 1.50-4.50 Feeder cattle: 200-300 lbs. 2.00-3.30 1.90-3.20 301-500 lbs. 501-700 lbs. 1.40-2.30

1.00-2.10

701-900 lbs.

1 Services

ACCOUNTING SERVICES-

Integrity Ag Business Services LLC., providing tax preparation, payroll, and all your other accounting needs. Call Shane Barkman at 814-977-4207. (12/27)

FARM INSURANCE: barns, equipment, hay and grain storage, Workers' Compensation, farm stands and stores, vehicles and farm homes. N.Y., Pa. and Va. Call Alec Pandaleon at 845-242-0113.

MOBILE SEED CLEANING. Small grain only. Serving PA, MD, WV and VA. Golden Grain Seed Cleaning. 301-992-3526.

REPAIRING TRACTORS and farm machinery. Complete tractor overhauls and engine repair, dealer for quality aftermarket parts. Tiger and granite lights. Harsue Repair, New Holland, Pa. 717-355-0715.

AG PHOTOGRAPHER - senior, family, natural cattle portraits. Sales, herd dispersals and ag event photography coverage and albums. Based in Lancaster, Pa. A Farmgirl's Dream Photography. 717-824-1320.

BALING SERVICES - CUSTOM 3x3 and round baling, along with individual wrapping. Out of southern Lancaster, Pa. 717-826-3775.

BOB & MILLIE'S DIS-COUNT signs. The cheapest guys in town. Free delivery on all sign orders. bobthesignman@yahoo.com. Real Estate-Construction-Banners-Yard Signs-Decals-Magnetic Signs-End of Lane Farm Signs. appletreesigns .com. 410-708-1341.

COMPOSTECH LLC. IS A local Honey Brook business, making and selling organic compost at \$30 per cubic yard. Call Dave at 610-441-5154 to schedule a pick up. Also taking horse manure for free, must be dropped off.

LOWER SCC & IMPROVE conception. Highly effective,

35 years of time tested results and satisfied dairymen nationwide. No withholding ever feed additive, low cost. Call AG, Inc. today. 920-650-1631. www.alphagen eticsinc.com.

DAIRY PRODUCER - would you like to lower SCC and mastitis rates, provide milking training, breach the language barrier and improve parlor performance? Call Adolph Dossman at 240-286-8996.

INNOVATIVE DAIRY Nutrition - specializing in forage planning to maximize production and optimize herd health through advanced nutrition. To improve your profits, contact Matt at 717-729-4530

REDUCED PRODUCTION?
Heat stress? High SCC?
Scours? Proven effective solutions to your herd's health
needs, no withholding. Call
the Dairyman's Helper. 800829-7512.

CUSTOM COLLECTING - Call for prices. 301-491-3154. Triple-Hil Sires.

RELIEF MILKING-farm sitting. Tie stall or parlor. Feeding and young stock care. References available. Adrian Horning 717-466-9099. South-Central, Pa.

KANN'S MILKING SERV-ICE Franklin & Cumberland Co. 30 years experience, references available. Ryan L. Kann, 717-816-1920.

BARNS FULL? WITH 8+ years experience raising heifers, I am the solution to your problem. Space available now. Call today to discuss this opportunity. 717-860-8867.

CUSTOM HEIFER RAIS-ING. Weaned calves to calving. 19 years experience. Modern housing, free stalls, Al breeding, TMR, monthly vet visits. Lebanon Co., Pa. 610-451-3006.

GARDNER CUSTOM HEIFER raising. 40 years experience. TMR in fenceline feeders with lockups, dairy veterinarian manages, adolescent to springers, competitive prices. 540-871-0246, dlggar@aol. com, gardnerheifers.com.

custom Heifer RAIS-ING. 300-400 head capacity. Al breeding, hauling available. We do not have state of the art facilities but are committed to an accelerated feeding program. Call for pricing. Reach us at 240-291-0286.

HEIFER RAISING SERVIC-ES offering full health care program, excellent Al breeding program, activity monitor collars, balance ration, pasture for older heifers. Lancaster Co. 717-940-9435.

CUSTOM HEIFER RAIS-ING. Good quality forages. Minerals and hay in TMR. Room for 150-200 head. Troy area. 570-220-4542.

HEIFER BOARDING - Sand bedded freestalls. Corn silage haylage and hay included. \$2/hd/day. 607-382-3633.

HORSE BOARDING available, Willow Street, Pa. area, Lanc. Co. 717-380-7612.

ADAM'S HOOF TRIM-MING. 22 years of experience. 717-813-1358.

MID-ATLANTIC HOOF Trimming - providing farmers professional hoof care in Maryland, Virginia, Pennsylvania and surrounding states. Call Mikey Barton at 518-567-8046 today for inquiries/scheduling.

HASTINGS HOOF TRIM-MING is looking for clients in Pa., N.Y. and Ohio. Call or text 315-283-2717 for a auote.

CATTLE HOOF TRIMMING, Western, Pa. Stand up chute, over 10 years in business. Looking for new clients. 814-279-7932, ask for Russell.

TSHUDY'S HOOF TRIM-MING. Quarryville, Pa. Serving Southern Lancaster, Chester and York counties since 2003. \$11/cow, free wraps. Hydraulic tilt table. 717-917-8715.

STAND UP HOOF TRIM- MING. Two man trimming crew, excellent cattle flow.

Serving South Central Pa. and surrounding counties. Will travel for large numbers. Call Matt Weaver at 814-793-9966.

HOOF TRIMMING Service. 717-755-0770.

PHILBRICK'S HOOF TRIM-MING serving western and central Pennsylvania, western New York and eastern Ohio. 814-720-0010.

HOOF TRIMMING - Garrett Co., Md. Tilt table. Willing to travel distances for large groups/herds. \$10/cow. Trained at Dairyland Hoof Care, Wis. Call 301-616-2195.

HOOF TRIMMING SERV-

ICE - providing quality service for large and small dairy and beef herds. \$10 per cow. Graduate of Hoof Care Institute. Stand up chute. 315-573-6742.

MACIK HOOF TRIMMING

- Beef and dairy cattle. Hydraulic tilt table. Serving Western PA, Eastern OH, Northern WV. Phone 724-345-8501.

PROF. HOOF TRIMMING - RSW Farms LLC. Hydraulic table, competitive rates, serving MD/PA/NY. Contact Ryan 518-935-7704 or RSWFarms@yahoo.com.

MIKE'S HOOF TRIMMING -Since 1988. Hydraulic table. 814-997-9021.

PROF. HOOF TRIMMING-call for more info/available dates. 570-690-1017.

SHUMAN'S HOOF CARE-Serving dairies in Northeastern & Northcentral Penna. and the Finger Lakes region of N.Y. Call Tom, 570-418-1684.

CORRECTIVE HOOF TRIM-MING - New Tuffy -tilt table. Cow comfort, professional work. Call Sam Beiler 717-222-6180.

NEED YOUR COWS clipped? Call 717-768-8345 ext 1.

STRUGGLING WITH MICE and rats? Try First Strike.

Classifieds

"Say you saw it in FARMSHINE"

Oregon Ag LLC. Call 717-656-0067.

DEAD ANIMAL REMOVAL. Call Mike at 717-855-5503.

DEAD ANIMAL REMOVAL. Removal of dead farm animals. 717-228-9500. M-F 8-4, Sat. 8-11 or text.

LIVESTOCK HAULING Local/ long distance. Pa., N.Y., Ohio, Va. 814-592-2543.

SILO DEMOLITION. 717-786-6063.

HARVESTORE SILO RE-PAIRS, extensions, and roof replacements. Call us at 717-786-6063.

NEED YOUR EQUIPMENT, building or house pressure

washed? We have the equipment to do the job. Call us at 717-644-6295.

DAIRY SERVICE TECH - servicing all brands of dairy equipment. South central, Pa. Wes Sollenberger, 814-505-6304.

CUSTOM COMBINING services. Well maintained equipment. Reasonable prices. Call 315-573-6742 for more information.

RESTORING GRANDPA'S old tractor doesn't have to cost an arm and a leg! Full service repairs and restorations. Agriculture and industrial repairs. York Co. 717-368-1354.

FARM MACHINERY RE-PAIRS, NH small square baler parts, Discbines, Haybines, rakes, feed mixers, discs (new blades), forage harvesters and more. 607-243-5896.

DISCBINE DOCTOR - Repairing all makes. Buying & selling. After market cutter bar, bearings, or NH/JD/Kuhn and used parts. Call ahead 717-768-7542.

SERVICE DONE ON ALL brands of fence energizers and battery chargers. Call Sensenig's Electronic Repair 717-445-9905 for your repair needs.

3 Dairy Equipment

2000 GAL. OH MUELLER, compressors, washer. 814-931-5860. (10/4)

DAIRYMASTER MILKING system parts. Complete setups with takeoffs, pulsators, shells. Make an offer. 814-329-5176. (12/13)

WESTFALIA SURGE autotandem milking parlor. 2x4 stalls, good condition. Everything included, can see it working. \$7000 OBO. 570-809-6567. (10/11)

SURGE PIPELINE SYSTEM. Dumping station, bucket units. 814-274-8354.

DOWN COW HYDRO therapy float tank, \$25/day. Blairsville, Pa. 724-309-1990.

used MILK TANKS - 400 gal. Sunset; 800 gal. Mueller OH; 900 gal. Mueller OH; 1000 gal. Milkeeper, flat top (storage). T.H. Horning. 717-438-3104.

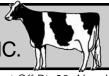
4' X 6' COW MATS. GOOD mat for the money and easy to install. \$80 each, including hardware. Call 717-

GUTTER GRATES FOR tiestall barns. Innovative design prevents hoof injuries. Call for more information and current pricing. 717-464-6476.

4 Dairy Cows

LAND O'LAKES MILK base for sale, 2100 lbs. Also, herd of 35 good Holstein dairy cows. 717-903-6431. (9/27)

Free ice cream NEW HOLLAND SALES STABLES, INC.



Free ice cream

Located 12 Miles East of Lancaster, PA. Just Off Rt. 23, New Holland

DAIRY COW & HEIFER SALE WEDNESDAY, OCTOBER 2ND • 10:30 A.M.

27 best out of 42-cow Holstein tie-stall herd from Dauphin Co.
A.I. sired; A.I. bred. Avg. 70 lbs. 3.9F 3.1Pro 170K SCC.
Up-to-date DHIA records at ringside.

Recently fresh heifers and young cows with low SCC are wanted!

Cows, heifers and service-age bulls are selling at historical highs!

Consignors: Please send <u>all</u> info with truckers for the catalog. For more information, contact dairy reps:

Aaron Martin, 717-445-4825 (home); Bill Hough, 973-224-0204 (cell).

Thank you - N.H.S.S.

UPCOMING SPECIAL SALES:

- (1.) Fri., October 4. Fall feeder cattle sale <u>CANCELLED</u>! N.H. Fair week.(2.) Wed., October 16. Annual dairy cow show and sale. Show 9:00 a.m. Sale 10:30 a.m.
- (3.) Fri., October 18. Special driving & draft horse sale. Start time 4 p.m.

Sale Managed By

New Holland Sales Stables, Inc.

Barn 717-354-4341 Fax 717-355-0706 • David Kolb, Mgr. 61L

BRUBACKER'S QUALITY DAIRY SALES 10 BROWN ROAD, SHIPPENSBURG, PA

Thursday, October 24th @ 7:15 P.M.

SPECIAL FALL HEIFER ROUND-UP SALE

- * Expecting a good selection of close springing heifers! MANY AI SIRED!
- * Also local, homeraised heifers, ranging from healthy calves to shortbred heifers!
- * Also selling a good selection of fresh and fancy cows, right off the farm!
- * 8-10 BREEDING AGE BULLS SELL, OUT OF GOOD PEDIGREES!

NOTE: More quality consignments welcome!
Fancy, fresh cows and close springers are in demand!
All cattle are vet checked and vaccinated. Trucking available.
Don't miss this sale, we're expecting over 150 head!!

Can't make the sale? You can now participate online at Cowbuyer.com. For on-line questions, call Katie Shultz 717-543-7883.

Manager/Auctioneers
Jason Brubacker Lic. AU5608
717-729-0173

717-729-0173

Darryl Jones Lic. AU5194

717-226-0776



Sale Barn Ivan Brubacker 717-414-6657

> Pedigrees Art Kling

oin us for our 'Special Thanksgiving Dairy Cow And Heifer Sale November 14th, 2024 at 10:00 a.m.

Classifieds

"Say you saw it in FARMSHINE"

BUYING AND SELLING dairy herds, heifers and service bulls. Aaron Coons, 717-816-4118

JUST FRESH, 1ST LACTA-TION Reg. Holstein cows. Good quality, well grown animals. 3-4 generally available each month. Call 570-297-5118.

Heifers & Calves

OVERSTOCKED HEIFER in-

ventory. RHA milk 30,317, fat 1275, Pro 963, SCC 153. Pick your own, 10 months to springers. \$2500-\$3800. 717-614-7790. (10/11)

LOOKING FOR REG. springing heifers, fresh, 2 and 3 year olds, preferably freestall cows, to expand my herd. 814-386-0609. (9/27)

17 foot Goliath Unloader, good condition. Call 717-363-6741

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5778 Sunset Pike Chambersburg, PA 17202

Poured Concrete Silos for Farm and Industry Since 1908

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www.sollenbergersilos.com

Dairy Bulls

TWO REG. HOLSTEIN bulls, breeding age, out of good cow families. Sired by Atwood x Saturn. Bedford Co., Pa. 814-793-4230.

KINGLEA LEADER SON, Red & White A1A2 BB. Dam 86 pt. Deep Valley Contender with 22,285 M, 4.7 F, 3.3 P. 2nd dam 90 pt. Acme, then 5 more EX dams. Ready for heifers. \$2250; Encore son, ready for heifers. Dam 21,707 M, 4.9 F, 3.4 P. Special at \$3800. Longevity, high butterfat, AAA mating. These bulls will improve your herd. Martin-Dale Holsteins, Lancaster, Pa. 717-445-6548. (10/4)

3 BULLS SIRED BY APPLES Army, Tango and Lauthority. 2 are A2A2 and 1 is polled. Great cow families. Perry Co., Pa. Delivery available. 717-799-3699. (10/11)

GUERNSEY BULL, BORN 6/2/23, Reg. Dam is Knapps RH American Tribute-ETV, A2A2, then to American Pie x Tambourine, EX-95. 570-971-5863. (10/4)

SOYBEAN ROASTING ON YOUR FARM

- Full-fat roasted sovbeans for maximum feeding value
- High-energy, bypass protein and palatability
- Toxic enzymes and molds
- destroyed Custom roasting in MD, DE, PA & Southern NJ

HORST GRAIN **ROASTING**

Chester Co., PA (717) 926-4310

BULLS FOR SALE

~A.l. Quality~

Pen-Col Sheepster 6978 Born 6/39/23

Sire Sheepster. Dam +83 Gameday

GTPI. 3208 1238 NM\$ 1383 dwp

+1.5 type. +. 1.55 udder + .68 feet

Price \$2500

Pen-Col Versachi 7064

Born 8/8/23

Sire Versachi. Dam Gameday

3068 GTPI.+1244 NM\$ 1510 DWP

+.75 type. + 1.61 udder -.16 feet

Price \$2500

Pen-Col Sheepster 7015

Born 7/12/23 Sire Sheepster. Dam VG gameday

+3239 gtpi. +1295 NM\$ 1510dwp

1.01 type. +1.45 udder. +..57 feet

Price \$2700

Born 9/22/23

Sire Sheepster Dam +83 Gameday

3199 tpi. + 1286 NM\$. 1500 DWP

+.92 type +1.45 udder +.5 feet

Price \$2000

Pictures available.

Dennis Wolff

Millville, PA • 570-380-3456 cell

Dwolff2008@gmail.com

Joi Sheepster 1242

B&W AND R&W POLLED homozygous Holsteins, A2A2. Some genomically tested also. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

WANTED - Reg. Jersey bull, 12-15 mos. old. 856-478-2942.

REG. HOLSTEIN BULLS for sale. Ar-Joy Farms, Cochranville, Pa. 610-637-7423.

HOLSTEIN BULLS ready for free stalls and younger. High genomic tested bulls from contract matings and high type cow families. 610-932-6062. Call between 8:00-8:30 a.m.

BULLS FOR SALE & LEASE

- Reg. Holsteins, any age out of dams with records to 30,000M, 1200F. Stump Acres. York Co. Call 717-792-3216.

Semen, **Embryos**

NORMANDY SEMEN AND Holstein semen. 223-216-0160.

WELCOME CLASSTOPPER semen. A2/A2 aAa 213645 2-3 VG-85 +2798 GTPI. \$15/unit. Delivery available in some areas, can ship.

Streamline Genetics, 607-

965-0089or 706-578-0731.

HELSEL-HILL HAS expanded. Call or text Keith Helsel for No Bull sires, Blondin sires, Resolution-Red, Furnace Hill Zas Endure, and more. 814-515-5455.

CUSTOM COLLECTING -WE custom collect your bull at our facility. Semen is processed with high quality standards at very competitive rates. We also offer shortterm housing options during collection. Triple-Hil Sires 855-955-2100.

DONEGAL-CREEK BAX-

TER Pedro-ET, reg # 139932533. He is EX-94 AAA (4352). From 5 EX dams- 94, 90, 91, 91 & 95. Dam is 94 pt. Outside daughter, still in herd at 10 yrs. old & looks half her age. Sire stack is Baxter, Outside, Rudolph, Conquest, Starbuck, Citation R, Elevation. Very well balanced bull siring the right kind. Strength with dairyness. High productive life, low SCC, high conception. Early daughters are milking great & look better than their dams. Priced at \$14 for 20 units or more. Joe Wivell 717-471-5260.

Equipment & Machinery

SPOUT FOR JD 7000 series self-propelled forage harvester. High-arc with extension. New deflector and side liners. In great shape, was replaced with a low arc. \$3500.717-400-7917.

2013 JOHN DEERE 7580 self-propelled forage harvester with KP. Only 1900 cutterhead hours. 13.5 liter with 615HP. ProDrive. 4WD. Rear-dump kit with hydraulics. Lots of other options. \$169,500. 717-400-7917. (10/4)

ALL PLASTIC CONVEYORS AVAILABLE

Also Available: Standard Wooden Conveyors And Feeders

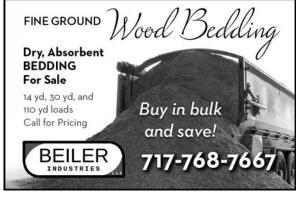
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ood for Under Silo Unloaders Or Any Wet Place, In 18", 24" & 30" In Business Since 1965





HARVESTER, at 740-504-2859 or email **FORAGE** self-propelled, 2015 John klbss@columbus.rr.com. Deere 7280 with 8 row

head and KP. Last year before DEF. 13.5 liter with

440HP. 2,350 cutterhead

hours. ProDrive with 25

MPH. 4WD. Many new parts. 717-400-7917.

spreader and Kuhn 3125

mixer wagon. Also, Horst 6'

silage defaced. Call or text

NH 489 HAYBINE. NH

rake. Hydraulic double rake

hitch. Hydraulic 3 pt. bale

FOR RENT: E RISSLER 330

trailer TMR mixer, \$30/day;

IH Rissler 510 TMR cart,

\$10/day. Delivery avail. My-

erstown, Pa. 484-793-2179.

ROOFERS BUGGY-RENT

for \$125/day or \$500/week.

Lancaster Co., Pa. Call 717-

EAR CORN. NO DELIVERY.

1ST, 2ND & 4TH ALFALFA

tested, 3x4x8' Chinook dried

straw. Delivered or FOB.

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BUYING DAMAGED GRAIN.

Trucking is available. Call

CERTIFIED ORGANIC KELP

meal. Redmond minerals.

Dealers available in select

areas. Hess Farm Supply.

FASTRACK - Improve milk

production, increase feed

utilization and improve herd

health with Fastrack direct

fed microbials. Contact Karl

Feeds

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716-785-4431. (9/27)

spear. Moisture

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808-4155.

lowfarm.com

717-575-5197.

717-354-9492

MANURE

testers.

H&S 5120

Hay

SMALL HAY BALES. No delivery. 717-903-6431.

CERTIFIED ORGANIC dairy quality 2nd and 3rd cutting, clean, out of field, you wrap. 1st cutting 4x5 dry round bales. Buy now and save. 570-250-1725. (9/30)

HIGH QUALITY 1ST & 2ND cutting grass hay, 3x3x7 bales, low potassium. #1 hay, tested. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

CERTIFIED **ORGANIC** mixed grass and clover hay. Call from 7a.m.–4 p.m. 717-463-9731, leave message.

ROUND BALES OR LARGE squares. Delivered by ton loads. Coons Farms. 717-816-4118.

HAYBUSTERS - Dairy and beef quality alfalfa, low K hay and straw. Large and small squares. Call Mark at 800-371-7928, or visit www.haybusters.com.

A FARMSHINE classified could be your "ticket" to a bargain.

2 & Bedding

CHOPPED STRAW in 3x3x6 bales. Good for bedding or TMR mixers. Available now. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

HIGH QUALITY SAWDUST available for delivery. Great sawdust for dairy and beef cattle. Call 301-334-6212 for delivery range, pricing and availability.

Delaval VMS Robots for sale!

2 Used Delaval Robots VMS Classic 2011.

Comes with all support equipment: 2 vacuum pumps, 2 three-phase converters, 2 smart gates, 2 cut gates, milk line, 3000 gallon Delaval bulk tank, Delaval tank washer unit, 2 milk coolers, computer & all control boxes. Please call (724) 640-7042 with any questions or interest.



SERVICE DEPOT

Alvin Eberly Harrisonburg, Va. 540-820-0818

Norwain Acres Orrville, Ohio 330-621-1276

Zimmermans Oakland Mills, Pa. 717-463-9731

Zimmermans is not affiliated with CST Industries, Inc.

USE BALED SHAVING in your dairy barn. You'll love this very fine pine bedding. \$5.50/ 40 lb. bag. 610-273-3602.

HAY OR STRAW-any type or quality. Call 717-253-6049 for pricing.

Tractors

NEW HOLLAND TS100A. 4x4, CHA, 16x16 PS LH Rev., 4 remotes, loader value 7400 hours. Nice. \$29,900. 223-624-6265. (9/27)

Vehicles & **Trailers**

TRAILER PARTS, TOWING accessories, trailer hitches, and cushion hitches. UPS to your door. Weaver Distributing. 800-Weaver-D. Save!

Fencing

TIMELESS FENCING - The post is the insulator. Versatile design is self-insulating and easy to install for sheep, goats, cattle & horses. Allegheny Meadows. 814-285-1541.

Silos

SILO UNLOADER WINCH; Harvestore silo sheets. 717-363-6741.

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SILO DEMOLITION. Contact Beiler Silos. Call 570-745-3574.

HARVESTORE SILO ROOFS, affordable white or stainless.

Solve spoilage. Sheet replacement, silo demolition. Parts and repairs on Harvestore and stave silos. 717-517-2080.

HARVESTORE SILO RE-PAIRS, also demolition and removal. Used replacement blue or white silo roofs, door frames, doors, lids, breather bags. Installation available. 717-768-0452.

BEILER SILOS - SILO PARTS, sales and service. New and used silos. Shotcrete relining. Foundation repair with Shotcrete. Tear down and rebuild. Silo doors made to order. 20 years experience. Serving Lycoming and surrounding Co. Jersey Shore, Pa. 570-745-3574.

I BUY USED SLURRY-STORES. 315-404-6721 or 315-495-6506.

SILO DOORS, galvanized steps and latches, poly door panels cut to size for all types of silos. Quality products are always a good investment. Meadow Springs Farm, Gordonville, Pa. Sales brochures and quotes call J. Elmer 717-768-3337 ext.1.

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S & S SILO SERVICE - We erect silos, repair silos with shotcrete, repair concrete walls, stone walls, and foundations with shotcrete. Serving the shotcrete and silo industry for 25 years. 610-273-3993

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Real Estate

dwelling featuring two distinct living spaces, large main floor plus a huge basement with level walkout fam-

ily room with wood burning area. Cozy setting for family gatherings. Deceptively large dwelling. Private views. Located off Route 80 in Northeastern Pa. A rare opportunity for a cash buyer. 717-856-2024.

THE GET-R-DONE REAL-TOR. Rodney Rice, 717-729-9501. 50 years serving farmers selling, buying, auctioning. Landfarmrec-JAK Real Estate. 717-753-5510.

TO BUY/SELL REAL ESTATE in Pa. call Thomas Hershey at 610-209-7096. Hershey Farm Agency, Inc., HersheyAuctionLLC.com. 800-880-3831.

BEILER-CAMPBELL Realtors and Auction Services, Farm and Land Division. Are you looking to purchase or sell a property in Pa. or Md. Call Chris Taylor, office mgr., 888-786-8715 for an auctioneer or realtor.ctaylor farms.com.

Wanted

LOOKING FOR JERSEY cows to buy on milk assignment 240-559-6888.

DAIRY HEIFERS; VIRGINIA

milk commission base; 258 hay rake with dolly wheel. 610-932-8404. (9/27)



ANNUAL FALL ANTIQUE TRACTOR & FARM MACHINERY AUCTION

Monday, October 7, 2024 @ 9:00 a.m.

Location: Yoder & Frey Auction Yard; 3649 Co. Rd. 24, Archbold, OH 43502

THIS AUCTION IS LIVE AND ONLINE

ANTIQUE TRACTORS

'68 JD 3020 Dsl WF; Case 430 Dsl 3pt; '67 JD 4020 Dsl Hi Crop 3pt; Farmall 300 NF gas 2pt Original; Farmall 300 NF gas 2pt Repainted; Oliver 1650 gas- set back front axle; Farmall B w/fenders; IH Threshing machine; '55 AC WD 45 w/ WF Original; IH 140 w/pt & cultv; '52 Ford 8N; Oliver Cletrac Dozer; JD 4020 Dsl WF 4365 hrs; JD 4020 DsI WF w/ CAB; AC G w/ cultvs; AC B w/ belly Mower; '68 JD 3020 Dsl WF w/ ROPS; Ford 3400 gas; MF 135 gas Original; Ford 2910; Farmall Cub; JD 620 gas WF DNR; JD 70 DSL WF DNR; MH 33 WF gas; '37 IH Fire Truck; JD D on steel DNR; JD 60 NF DNR; Olive 770 NF gas; IH 504 gas w/ Ldr; Ford 1700 DSL 2wd w/ ldr; Farmall M NF w/ Pulley & Fenders; IH 444 Dsl 3pt pto; Oliver 1250 Dsl 3pt pto; Ford 5000 DsI; IH 656 gas Utility w/ Ldr, 3pt; Case 930 Dsl WF w/ Ldr; IH 1086 Cab AC 4963 hrs; JD 3020 Gas WF w/ Ldr; Oliver 1750 gas WF 3pt pto; Farmall H w/ pulley & fenders; '75 IH 1066 cab AC 3pt pto; IH 706 DSL WF 3pt ROPS 5483 hr; JD 4020 gas WF 3pt pto; '41 JD LA; Farmall Super M- Louisville; '55 Ford 860 gas 3pt pto 1500 hrs; Case DC gas DNR; Case IH 1644 Cummins Dsl; 2WD Combine Rock Trap 4077 hrs; Case IH 1020- 17 1/2 Flex Head;

FARM MACHINERY

JD 290 Planter 2x; Wood Wheel Wagon w/ 10' Bed & Seat; IH 2x Pull Plow; JD 4020 Wide Front; New Idea Hand Crank Corn Sheller; Pot Belly Heating Stove; Papec Stationary Feed Grinder; Several Gravity Boxes; Dunham 10' Packer; Walking plows; 2x 3pt Plows; Oliver 3x Plow 3pt. JD & IH wheel weights; Wood Wheel Wagon w/ High sides; JD 2 section Spike Drag; JD 3020 — 4020 Fenders; JD 9' Disk; IH 370 – 10' Wheel Disk; JD 3pt 12' Field Cultivator; Oliver 2x Pull Plow on Steel; 4 section Spring Tooth; 3pt 2x Cultv; 3pt Disk Plow; JD 963 Running Gear; Several Running Gears; AC 3x Mtd 3pt plow; Brillion 10' Packers; JD 14 Pull 2x Plow; 3pt Rear Blades; 2 - NI 212 Pto Spreader's; Wooden Fence Posts; 3pt Buzz Saw; 3pt Dirt Scoops; JD 4x pull Plow; 6' 3pt Disk; JD 115 Chuck Wagon/Forage; tractor steel wheels; Wagon Hoists; Hyd cyl's; Case Eagle Statue; 14' Harrogator; 2 – 1x 3pt Subsoilers; IH 4x pull Plow; NI 12 Ground Drive Spdr; H&S 80 pto Spdr; Clark 300 Gal Pull Sprayer; Flatbed Wagons; Knoedler Auger Feed Wagon; IH 550 Pto Spdr; 1x 3pt Plow: Walk behind 1x Planter & Cultv; IH 1300 Sickle Mower 7' 3pt; Brillion 14' C.B. Packer; JD RWA 12' Wheel Disk; JD 3pt 2x Planter; JD FB Drill — Galv w/ seeder; Bush Hog 10x Pull Chisel Plow; Dunham 10' Pull Mulcher; JD 50' Elevator — Pto; NH 456 Pull Sickle Mower 7'; JD 12' Mulcher; Brillion 12' Mulcher; JD F145 Plow 4x; JD 24T Square Baler; IH Horse Drawn 2x Planter; New Tractor Tires; Toys; Manuals;

TUESDAY OCTOBER 8TH REGULAR CONSIGNMENT AUCTION STARTS @ 9:00 A.M. THERE WILL BE INTERNET BIDDING BOTH DAYS HOSTED BY EQUIPMENT FACTS/TRACTOR HOUSE. Large Absolute row's & new mini excavators, stand on mini skid steers, skid steer attachments; 10' & 40' Con-



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101+ LOTS OF REGISTERED BROWN SWISS **SELL AT AUCTION**

Including 30 selections from these Award Winning Breeder Herds



EMPIRE LOGAN WISH 'E92/93MS'

03/01 342d 2X 30470 4.4 1338 3.5 1053

Two daughters and a sister sell as features from the exceptional group coming from Empire Farm, Master Breeders Herd, Palmyra, NY. This line up includes a milky group of young cows with full pedigrees and special calves.



A JOY BRAID CROWN ROYAL OCS '4E95'

06/06 365d 2X 31730 4.3 1372 3.2 1023 The breed's newest 95-point cow and Gr. Ch. at the 2024 NYSF is the herd favorite and has an embryo pkg selling from the 2022 Young Breeder winners A-Joy Swiss, PA. Also selling some quality young cows and show-type heifers.

QUALITY IN QUANTITY IN MUNCY - 62 SELL FROM EXCELLENT DAMS!

40 COWS - Including '2E93' Kingpin fresh & ready for competition from the 'G-Tree'. Several fresh, milky, eyepleasing young cows including a Winrite Jr. 2 yr. old milking 100# X '2E92' Porsche.

20 BRED HEIFERS - Including daughters of Carter, Time Out, Famous, Diego, Foremost, Kickstart, Tank, Harts Thunder and other leading sires.

20 OPEN HEIFERS - Several with loaded pedigrees for type and production.

15 SHOW AGE CALVES - from some of the Breed's top cows and families including Delilah, Wizard, Wanda, Nora, Jetway Toni, Treats, Paradise & more.

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Selling maternal sisters to Crazy Horse #1 PPR Bull, World Class #1 PTAT & UDC Bull and intriguing high-ranking PPR, PTAT & UDC polled opportunities. Plus several heifers with attractive PPR rankings, as well as quality to suit the eye including dtrs by Crazy Horse, Prince, Joey, Perfection, Alta High Tide, Alpin, Jordy P and Halano P.

EMBRYOS - Selling from Delilah, Wizard, Wanda, Biver Whiz, Crown Royal

SEMEN - Carter, Diego (S), Daredevil (S), Cadence (S), Supreme, CE Thunder & more. Semen at the sale - Bring your tank!

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HOLSTEIN, JERSEY and/or Ho Jo's freestall dairy milking herds/groups and complete heifer programs for expansion. All sizes/types needed. 570-504-4443. (12/6)

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BUYING HARVESTORE silos & Slurrystores. Call 717-517-2080.

Director of Sales & Market Development



Holstein Association USA is seeking a dynamic and results-driven Director of Sales and Market Development to lead our sales team and drive growth in our product and service offerings.

Job Purpose: The Director of Sales & Market Development will lead strategic initiatives aimed at expanding market presence, enhancing member engagement, and driving revenue growth. This key team member is responsible for developing and executing comprehensive sales strategies, fostering strong relationships with key stakeholders, and identifying new market opportunities.

Major Responsibilities:

- Develop and implement sales strategies aligned with organizational goals and market trends to maximize revenue from products, services, and membership.
- Recruit, train, and mentor a high-performing sales team. Provide leadership and direction to the sales teams in coordination with Regional Sales Managers, fostering a culture of excellence, collaboration, and ac-
- countability. Provide leadership and direction to the Holstein Marketplace Sires program, in coordination with the Holstein Marketplace Sires Manager.
- Provide leadership and direction to the AgriTech Analytics business, in coordination with the ATA General Manager.
- Identify and explore new market opportunities domestically and internationally to expand the Association's reach and influence.
- Build and maintain relationships with key stakeholders including HAUSA members, dairy producers, industry partners, and allied organizations to enhance collaboration and drive mutual growth.
- Collaborate with cross-functional teams to drive the development and enhancement of products and services that meet the evolving needs of members and the dairy industry.
- Collaborate with team members to explore strategic opportunities for international market expansion and develop and manage budgets related to such activities.

Education & Experience:

- Bachelor's degree in business, marketing, animal/dairy science, or a related curriculum is pre-
- 8+ years of progressive experience in sales or business development within the agriculture or dairy industry (dairy background and knowledge of dairy cattle is desired).
- 6+ years in a supervisory/management role.

Competencies:

- Proven track record of developing and executing successful sales strategies that have driven revenue growth and market expansion, preferably within the agricultural or dairy industry.
- Excellent strategic thinking skills with a forward-looking mindset, able to anticipate market trends and capitalize on emerging opportunities.
- Excellent interpersonal, organizational, written, verbal, and listening communication skills required. Strong leadership skills with experience managing
- and motivating high-performing teams. Strong telephone and computer skills (including Mi-
- crosoft Office suite) necessary. Ability to effectively communicate, plan, organize
- and work independently in a team environment. Understanding of dairy genetics and familiarity with Holstein cattle breeding is a plus.
- Some travel required.

As a valued team member, you will receive a competitive wage and benefit package including medical and dental insurance, a retirement savings plan, and paid time off. Preference may be given to candidates able to be based out of one of Holstein Association USA's offices in Brattleboro, Vermont or Fort Atkinson, Wisconsin, but remote candidates will be considered.

The Holstein Association is an Equal Opportunity Employer and as such, complies with all dederal, state, and local laws prohibiting discrimination, actual or perceived, based on race, creed, color, age, religion, allenage or national origin, ancestry, citizenship status, sexual orientation, genetics, protected veteran status, gender identity or expression or any other characteristics protected by law. I BUY TRUCKER HAT collections. 215-896-5609.

Opportunities Wanted

LOOKING FOR herdsman position with room for some cows or a dairy barn to rent. 717-471-9851. (10/25)

I'M SEEKING WORK ON family farm with small house. Most any area. Prefer part-time +. 717-816-

EXPERIENCED PERSON

seeking full time employment on dairy, beef or horse farm in Western Pa. or Western Md. Some type of housing needed. 717-487-5170.

YOUNG FARMER looking for a dairy farm to rent. Ideally rent to own situation in Pa. or Md. 717-824-1320.

23 Pets

OUT OF RESPECT FOR an-

imal welfare, "Pets or Dogs Wanted" will not be accepted as classified ads. We will continue to accept household pet "For Sale" ads. Please take care when purchasing, selling or giving away a pet, keeping the animal's well-being in mind.

24 Seeds

ALFALFA, GRASS MIXES, oats and sorghum. Hefty brand and Augusta seed corn. Jacobsen GT soybeans. Leabrook Ag, call us at 717-898-9576.

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Miscellaneous

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Classifier



Holstein Association USA is seeking an experienced and talented Classifier to join our team.

Job Purpose: To objectively and accurately evaluate cows and offer informative, promotional, and educational programs to members and breeders.

Major Responsibilities:

- Objectively and accurately evaluate cows in the classification program as outlined in the classification
- Explain evaluations clearly to herd owners.
- Submit reports and data collected promptly and accurately.
- Encourage participation in all Association services. Develop and maintain an efficient and cost-effective
- work schedule. · Offer educational and informative programs at breed activities.
- Foster good industry relations.
- Recommends new programs and improvements in existing services.

Education and Experience:

- Bachelor's in Dairy or Animal Science or related field
- Five years of relevant experience

Competencies:

- Extensive dairy background and knowledge of the dairy industry
- Competent in accurately evaluating conformation of
- Must have valid driver's license and insurable driving
- Excellent communication skills
- Excellent ability to work independently and effectively with little supervision
- Excellent time management skills
- Ability to travel extensively is required
- · Basic computer skills, including proficiency with email and Microsoft Office programs (Word and Excel)
- Participation in a collegiate dairy judging team is a plus

The Holstein Association is an Equal Opportunity Employer and as such, complies with all federal, state, and local laws prohibiting discrimination, actual or perceived, based on race, creed, color, age, religion, alienage or national origin, ancestry, citizenship status, sexual orientation, genetics, protected veteran status, gender identity or expression or any other characteristics protected by law.

Firestone tires off MXU125; 9 front tractor weights with mounting bracket from White 6065. Best offers. 717-548-3039. (9/27)

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CUSTOM MADE CLEAR poly carbon doors, including custom manufacturing and repair. Also, hot beds and little greenhouses, stainless steel water troughs, horse barn grills, gates and doors. Sunnyside Welding, Man-

STOP FLIES. GREAT products. Fly parasite plans. Cedar solar traps (the best). Zapper that just keeps zapping. www.dairyflyparasites com. 888-771-3276. Useful Farm Products.

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Thursday, OCTOBER 10, 2024

10:00 a.m.



7 TRACTORS

'16 CASE IH 240 MAGNUM, CAH, 4WD, CVT AFS 4 HYDS., BUDDY SEAT, 710 70R 38" ONLY 1595 HRS.!!! 2ND OWNER; CASEIH MXU135, CAH 4WD, BUDDY SEAT, W/LX156 LOADER, 18.4-42" 4945 HRS.; **CASE IH 125 MAXUUM** LIMITED, CAH, 4WD BUDDY SEAT W/ L750 LOADER, 18.4-38" ONLY 2790 1-OWNER HRS.-LIKE NEW; '20 CASE IH **FARMALL 130A**, CAH, 4WD, 18.4-38" (DEF) ONLY 675 1-OWNER HRS.: CASE **IH FÁRMALL 125A**, CAH 4WD, 18.4-38" 2526 1-OWNER HRS.; IH 186 HYDRO, CAH ALL REDONE SUPER NICE-1 OWNER; FARMALL SUPER M, (ALL RE-DONE) SUPER NICE;

MOMBINE '07 CASE IH 2577AXIAL-FLOW, AFS PRO 600, 4WD, AUTO GREASER, LATERAL TILT, ROCK FEEDER, SMALL GRAIN CONCAVES-ONLY 1279/1653 HRS.!! S/N HAJ301256-AB-SOLUTELY LIKE NEW 2ND OWNER; '10 CASE IH 3206 6X CORN HEAD, ADJ. DECK PLATES-LIKE NEW;

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GSI 30,000 GRAIN BIN; 10,000 & 20,000 BU GRAIN BINS ALL WITH FLOORS & FANS; SUPER B DRYER; APPROX 60' GRAIN LEG; GERMANIA DOUBLE 9 HERRINGBONE PARLOR; (2) DELAVAL MILKER PUMPS; MUELLER PLATE COOLER; LOTS OF CONCRETE H&J BUNKS; RITCHIE WATERERS; LARGE ASSORTMENT OF GATES & FREESTALLS-ALL ABOVE ITEMS TO BE TORN DOWN BY BUYERS.

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CASE IH 5300 SOYBEAN SPECIAL GRAIN DRILL, DOUBLE DISC, PRESS WHEELS,





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