

FARM SHINE

We rise every week to cover farmers and agribusinesses

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October 4, 2024



AUSTIN KNAPP and his wife Jenna were all smiles after having their cow named grand champion of the International Brown Swiss Show at the World Dairy Exposition. Sherry Bunting presented the \$1000 prize sponsored by Udder Comfort.

Photo by Michelle McNamara

PERIODICAL • DO NOT DELAY

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—S.Y., Wisconsin

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Photo by Dieter Krieg

Region’s corn silage nutrition data provided for Sept.

WAYNESBORO, Pa. — As we move through the fall 2024 corn silage harvest, Cumberland Valley Analytical Services (CVAS) shares early profiles of this year's crop. The current data comes from fresh corn silage samples that have been submitted to CVAS by clients in Pennsylvania and New York since the start of September. CVAS will continue to update readers with new results as more samples are analyzed during the ongoing harvest season.

PENNSYLVANIA	No.	Ave.	St. Dev.
2024 Corn Silage			
Dry Matter	513	39.0	4.55
Crude Protein, %DM	513	8.4	0.75
NDF, %DM	513	34.9	3.64
12 hr. NDFD, %NDF	513	39.2	3.72
30 hr. NDFD, %NDF	513	59.8	4.26
240 hr. NDFD, %NDF	513	72.4	5.77
Starch, %DM	513	40.6	5.09
7 Hr. Starch Digestibility, %Starch	513	61.1	6.78
Milk per Ton	513	3308	221

NEW YORK	No.	Ave.	St. Dev.
2024 Corn Silage			
Dry Matter	348	36.0	3.90
Crude Protein, %DM	348	7.3	0.85
NDF, %DM	348	36.2	3.48
12 hr. NDFD, %NDF	346	37.7	3.32
30 hr. NDFD, %NDF	346	56.6	4.09
240 hr. NDFD, %NDF	339	69.0	5.32
Starch, %DM	348	38.9	4.39
7 Hr. Starch Digestibility, %Starch	348	64.2	4.08
Milk per Ton	346	3329	205

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— Denise Pease

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Denise and Lloyd and son Matt are full time on the dairy with daughter Heather Soden part-time. Grandchildren help with chores and work with their show animals. Congratulations to Madison and Tyler Soden with grand champion Jersey and Red and White (Supreme) of the 2024 All-American Premier National Junior Show in Harrisburg. The Jersey was grand champion in the open show; the Red and White reserve.

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Milk components matter more than milk production

DENVER, Colo. — Historically, falling milk production from dairy farms would signal a decline in supplies of both fluid milk and the key solid milk components used to produce cheese, butter and other dairy foods. Production volumes of farmgate milk and the components in that milk trended closely together for decades. As a market indicator, tightening milk supplies could potentially curtail dairy processors' growth or expansion plans.

That dynamic has changed, however, as the composition of milk produced in the U.S. has evolved to steadily include more butterfat and protein content. While U.S. milk production has slowed in recent years, key milk components used to make many of the most popular solid dairy products have climbed. Recent dairy production data accentuates the trend. Through September 2024, U.S. milk production on a milk volume basis has declined for 14 consecutive months. Meanwhile, butterfat and protein production has grown in 12 of those same months.

According to a new report from CoBank's Knowledge Exchange, the decoupling of fluid milk production and milk component production represents an important paradigm shift for the industry given growing consumer demand for manufactured dairy products. More than 80% of U.S. milk production goes into dairy food products that rely on milk components while less than 20% goes into the fluid beverage category.

Considering the significance of these changes in U.S. milk composition and consumer demand, the report suggests the dairy industry would benefit from a more comprehensive monthly report from USDA that includes milk, protein and butterfat production levels.

"USDA's Milk Production reports have been the gold standard for tracking milk available for processing since 1924," said Corey Geiger, lead dairy economist with CoBank. "How-



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ever, changes in milk composition have made the report incomplete when it comes to understanding whether production is growing or declining, and by how much. A more robust report including milk components as well as fluid milk production data would be informative to producers, processors and retailers from a planning and risk management standpoint."

At \$76 billion in annual U.S. sales, dairy is the largest category in retail grocery, according to data from Circana. However, dairy product sales look much different than in generations past. Growth in the category is being driven by manufactured dairy products

such as cheese, whey, butter, yogurt, ice cream and other products that depend heavily on milk components such as protein and butterfat and not the fluid portion. The shift in consumption patterns means that milk solids, not milk volume, matter more to most dairy processors.

Cheese is a prime example of a product that had benefitted from milk's growing component yields. In 2010, 100 pounds milk from the typical U.S. dairy farm yielded 10.1 pounds of cheese. Fast forward to 2023, 100 pounds of milk yields 11.2

pounds of cheese. That 10.8% improvement is product yield driven by higher butterfat and protein content.

Domestic markets aren't the only category experiencing these shifts. Manufactured dairy products dominate the growing export opportunities for U.S. dairy and create more demand for milk components. Opportunities for growth both at home and abroad are among the reasons domestic and international dairy processors are investing over \$7 billion in new dairy processing capacity in the coming years.

Several factors have fueled the rising levels of protein and butterfat in the U.S. milk supply, chief among them are the Milk Component Pricing provisions that established values for 92% of the nation's milk. Combined with soaring consumer demand for cheese, dairy producers have been increasingly incentivized to shift management strategies that would result in higher milk component levels.

Geiger acknowledged that reframing the monthly Milk Production report to include protein and butterfat data would be a difficult and time-consuming endeavor for the USDA, given the complexities of how that data is currently tracked. But given the apparent permanence of shifting dairy production, processing and consumption patterns, the effort would be well-placed and well-received.

"Long-term, the collective U.S. dairy industry would benefit from an updated system that collects more component data and reports that data in a timely fashion," said Geiger. "That's important to the dairy industry because consumers both at home and abroad continue to eat more milk solids found in manufactured dairy products and drink less fluid milk with each passing year."



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Brent Hurlock
Northampton, PA



The MyHolstein online tag store offers a host of features designed to make ordering easy and provide more information for users.

HAUSA now has an on-line tag ‘store’

BRATTLEBORO, Vt. — Holstein Association USA has announced the launch of the MyHolstein online tag store. This new online portal will transform the ear tag ordering process, making it more seamless and efficient than ever.

“The MyHolstein online tag store is a real upgrade to the whole ordering experience,” says Holstein Association USA COO Lindsey Worden. “It’s interactive – customers get order confirmation emails, shipping confirmation emails, and they can place their whole order from start to finish without having to make a phone call if they don’t want to.”


The MyHolstein online tag store offers a host of features designed to make ordering easy and provide more information for users. Ear tags ordered through the program will be sent directly to Allflex as soon as they are placed, resulting in a faster turnaround time.

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To place your next tag order, visit www.myholstein.com and create an account using your Holstein Association USA account number and the email address associated with your account. If you don’t have a Holstein Association USA account, contact customer service at 800-952-5200 to set one up.



LIFE ON THE FARM

By Dieter Krieg, Editor

The old barn is no more. It’s been gone for several years already - the victim of age, weather, some vandalism, but most of all neglect. That’s what happens to a number of barns - especially when they’re not located at the center of farm activities.

Unlike the dairy barn, which was painted white shortly after we moved to the property, the old structure a quarter of a mile down the road never received any beauty treatment. It sat high on a hill exposed to wind, rain, hail, and snow. At the same time, it gave shelter to heifers, machinery, hay, straw, grain, pigeons and mice.

Except for its size, we never thought of it as a particularly impressive - let alone attractive - structure. It had been neglected for too many years.

Fading and peeling paint. Missing, rotten, or broken boards on every wall. Doors which didn’t close properly. Shattered windows. Unsafe floors, or even no floor at all. An accumulation of discarded, rusted junk and litter.

In many respects, it was a disaster area. I guess that’s why we never fell in love with it. Fixing it up seemed a waste of time, effort, and money, I suppose. And besides, it was kind of out of the way. The barn was okay to use, but also easily abused. We didn’t live there. Boys interested in playing pranks had a relatively easy target.

A fantastic amount of work had to be done to the deteriorating structure when we decided to house some older heifers in its cavernous bottom. Boards were replaced. Some structural changes were made. A new manger was built. All in all, the barn became very functional. But viewed from the fields and road, it remained as colorless as ever.

While the old structure gave shelter to animals and machines, the barn itself was an orphan of sorts. Nobody seemed to care for it. It just stood there on that hilltop - a fading gray hulk towering taller than the old tile block silo which kept it company. At its side was a long-ago abandoned milkhouse and a huge, majestic walnut tree. A corn crib was also on the premises. But it was the barn which commanded attention. Not for its beauty, but for its size.

It was a big old barn which could accommodate up to 60 breeding-age heifers with plenty of room left over. Up above was room for hay, straw, wagons, an elevator, and any number of implements which couldn’t be sheltered elsewhere. A typical Pennsylvania bank barn, layed out like a fat “L”, it had thick stone walls and massive wooden timbers. They don’t build barns like that anymore.

It was neglect which finally did it in. When we moved away, heifers and all, the new owners found little use for it. The wind and rain could do their work virtually undetected. Month after month and year after year the elements stole a bit of strength from it, nipping at the slate roof and rough boards as a wolf might do when he’s chasing his prey.

Now the old barn is gone. Only the thick stone walls remain and in time they too will crumble. The weathered boards and beams were sold to decorators, I suppose. Strangely, weathered old barn siding can be strikingly beautiful in a home.

Perhaps it’s because of the memories and history etched into the grooves and cracks.

It was a good old barn.

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Dairyman’s Datebook

OCTOBER 17-20, Pennsylvania State Grange Session, Pittsburgh Marriott North, 100 Cranberry Drive, Cranberry Township, Pa.

OCTOBER 29, 9 a.m. Penn State workshop: “Management Essentials for Dairy Success” at Horizon Farm Credit, 300 Winding Creek Blvd, Mechanicsburg, Pa.

NOVEMBER 12, 9 a.m. Penn State workshop: “Management Essentials for Dairy Success” at the Blair County Convention Center, 1 Convention Center Drive, Altoona, Pa.

NOVEMBER 19, 9 a.m. Women in Dairy Conference, Holiday Inn, Grantville, Pa.

FEBRUARY 17, 2025, 1 p.m. Dairy Old Timers Luncheon, O’Brien’s Irish Pub, 701 West Lumsden Road, Tampa, Fla.

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Auction Guide

OCT. 7, 9 a.m. Annual Fall Antique Tractor & Farm Machinery Auction, Yoder & Frey, Archbold, Ohio. Sale managed by Yoder & Frey.

OCT. 8, 9 a.m. Regular Consignment Auction, Yoder & Frey, Archbold, Ohio. Sale managed by Yoder & Frey.

OCT. 8, 12 p.m. Dairy Sale, Middleburg Livestock Auction, Middleburg, Pa. Sale managed by Middleburg Livestock Auction.

OCT. 9, 10:30 a.m. Dairy Cow & Heifer Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

OCT. 9, 12-1 p.m. Nobis Dairy Farms Online Milking Herd & Springer Dispersal, St. Johns, MI. Sale managed by Kreeger and Associates.

OCT. 10, 10 a.m. Maple Lawn Farms, Inc. Public Auction, Fulton, Md. Sale managed by Fraley Auction Company.

OCT. 12, 11 a.m. Annual Fall Beef Round-Up Sale, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

OCT. 12, 11 a.m. The Susquehanna County Autumn Opportunity Sale, New Milford, Pa. Sale managed by Susquehanna County Holstein Club.

OCT. 16, 9 a.m. Annual Dairy Cow Show & Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

OCT. 17, 7 p.m. Special Dairy Sale, Fisher’s Quality Dairy Sales, Ronks, Pa. Sale managed by Fisher’s Quality Dairy Sales.

OCT. 18, 4 p.m. Special Driving & Draft Horse Sale, New Holland Sales Stables, New Holland, Pa. Sale managed by New Holland Sales Stables.

OCT. 19, 11 a.m. Eastern Breeders Sale, Fraley Auction Company, Muncy, Pa. Sale managed by Modern Associates.

OCT. 24, Krause Dairy Complete Herd Dispersal, Como, TX. Sale managed by Fraley Auction Company.

OCT. 24, 7:15 p.m. Special Fall Heifer Round-Up Sale, Brubaker’s Quality Dairy Sales, Shippensburg, Pa. Sale managed by Brubaker’s Quality Dairy Sales.

OCT. 26, Nittany Lion Fall Classic Sale, University Park, Pa. Sale managed by Pa. Holstein Association.

OCT. 26, 11:30 a.m. Fall Premier All-Breeds Dairy Sale, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

OCT. 28, Normal Monday Sale, Monthly Organic Day & Conventional Herd Dispersal, Hosking Sales, New Berlin, N.Y. Sale managed by Hosking Sales.

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	(4) Paid Distribution by Other Classes of Mail Through the USPS (e.g. First-Class Mail)	0	0
c. Total Paid Distribution (Sum of 15b (1), (2), (3), (4))		8504	9346
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	(2) Free or Nominal Rate In-County Copies included on PS Form 3541	605	832
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e. Total Free or Nominal Rate Distribution (Sum of 15d (1), (2), (3), (4))		2809	3234
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PS Form 3526, September 2007 (Page 2) PRIVACY NOTICE: See our privacy policy on www.usps.com			

Fifth generation dairy farmers focus on ways to grow

HARRISBURG, Pa. — In the Center for Dairy Excellence's latest episode of the "Cow-Side Conversations" podcast, Trenton Canon and Josie Offerdahl — the fifth generation on Canon Dairy in Mercer County, Pennsylvania — share how they are focusing on diversity as a way to grow. Throughout the podcast interview with the siblings, Trent talks about some of their cropping strategies and farm management practices, including robotic milking technology, cover cropping and direct marketing with beef.

Josie describes the creamery side of their business and how processing their own milk is helping secure their farm's future. As the next generation, the siblings describe how their personal goals both play a role in diversifying Canon Dairy.

Trent and Josie open the podcast by describing the size and scale of their family's dairy operation. The siblings farm with their parents, Mark and Marie Canon, in West Middlesex, Pennsylvania, where they milk approximately 100 cows and farm about 350 acres. As the fifth generation on the farm, Trent and Josie both share what brought them back to their family farm in a full-time capacity.

"When I was in high school, I didn't want to be a dairy farmer. When I was in college, I didn't want to be a dairy farmer. But now, I'm a dairy farmer," Trent shares. "I have a love for agronomy and crops. On a dairy farm, you have hay, corn, beans, small grains, and cow manure. It really seems like the best way to do it — integrating animals into a cropping operation. That's what drove me back. We've implemented a lot of cover crops for erosion control and nutrient cycling."

For Josie, it was the ability to be involved with the dairy, but on the customer-facing, dairy processing side.

"I went to college for a year and found out it wasn't for me. I care about dairy promotion, so I thought maybe I should come back. I knew I didn't want to be a hands-on farmer. That's just not the road for me, but I knew I wanted to be on the farm," Josie explains. "My Dad always wanted to do the creamery, so we made the decision. I went back to school for a little, we got a business plan ready, and then we applied for a state value-

added grant that we received." Josie and her mother manage the creamery side of the business where they process 250 gallons of milk and ice cream each week. The family has 16 beef cows and is starting to do more direct marketing with beef through their on-farm store. On the dairy side of the operation, Trent and his father decided to invest in Lely robots in 2016. After getting the robots, they have found that 110-115 cows is their sweet spot for herd size. In the winter, Trent says they average 90 pounds of milk, but in the summer, they average about 86 or 87 pounds.

"Our philosophy is, if you take care of the animals, they'll take care of you. They are our livelihood. If you're on top of things with them and you can keep them healthy, then they will provide for you as well," Trent says in the podcast.

The decision to install robotic milking technology was spurred by the DairyMaster swing parlor they had reaching the end of its life. Instead of rebuilding, they decided to try a different route with the robots and cut their labor needs in half. Currently, it's just Trent and his Dad working on the dairy.

"There are a lot of up front costs [with robots] because you're essentially pre-paying for your labor," Trent shares. "You have to do a lot of research. Make sure you evaluate your barn set-up. Visit other farms and see if they had to retrofit their facility. See which operating systems you like better."

During the podcast interview, Trent shares how the robots have helped them be proactive about managing their herd's health.

"With the amount of data the robots provide for us, we can check rumination, heat, temperatures, and conductivity for mastitis. Our management in terms of catching health issues has increased drastically. We're catching stuff within 12 hours of cows showing any symptoms," he adds.

With their service provider being an hour and a half away, there was a learning curve with troubleshooting and navigating the maintenance requirements.

"There was a big learning curve in the first two years for the animals and for us. As far

as the computer system, it took a good bit of time to figure that out. Now, we can diagnose it better and know what we need to fix it," Trent says. "We keep a lot of parts on hand, but our service provider is very good with interfacing with us virtually to see if they can diagnose it from there."

In late 2018, the Canon family decided to take another step toward diversification and growth. They applied for a value-added grant through the Pennsylvania Department of Agriculture and used the funds to buy processing equipment to get their on-farm creamery off the ground. Josie spent time visiting other on-farm processing facilities in their area and collaborating with individuals across the industry such as their milk inspector.

"We talked to a lot of other people. We still use a little bit of everyone's knowledge to this day. Every single person told us to talk to our inspector when you're building. Show them your plans and what you're thinking. Walk them through it so they can give you feedback," Josie says. "Our inspector even helped us figure out the direction for our milk flow, so it was entering one end and going out the other pretty quickly."

Today, Josie and her family are bottling their own non-homogenized milk. They have white and chocolate milk along with one rotating flavor. They also make cheese curds, six different flavors of hard ice cream, and use their Wagyu Holstein crosses to sell different cuts of meat in the creamery. As they grow their customer base, Josie says they have found a local market of customers who care about their health and the environment.

"We market to people who are starting to care where their food comes from. While we do have plastic, we also have glass bottles. A lot of people are looking for that now if they're worried about microplastics. People love our re-usable bottles," she explains. "We also share how non-homogenized milk is a

good option when it comes to shelf life. We reach out to the market where people are conscious about what they're consuming and throwing away."

As they look to the future, the siblings are always looking for ways to add value to their dairy operation without having to expand. Right now, Trent says they can cash crop 20-30 acres but are hoping to expand to 200 acres when the opportunity arises. He is also hoping to add a regenerative label to their cropping practices in the future.

"We don't have any plans to expand the dairy side. We plan to do more of the beef direct marketing, get into cash cropping, and start diversifying rather than put all our eggs in one basket. With our set-up right now, if we did decide to expand, it would be really hard to fit anymore robots," he adds.

On the creamery side, Josie hopes to invest in a cream separator to begin making cream and butter so they can use a bigger percentage of their farm's milk in their own products. They also see potential in marketing to people with dairy allergies by adjusting their breeding strategies so their milk can be A2A2.

"Our goal is to diversify and then scale back the dairy side so we're not milking as many cows. One of the reasons we went into value-added is to secure our farm for the future. In 2020, some farms were dumping milk and it was kind of a scary time for farmers," Josie shares. "It's nice to think that we have the ability to process our milk and process as much as we can."

To listen to the full podcast interview with Trent and Josie, visit www.centerfordairyexcellence.org/podcast. The podcast is also available on Spotify, Apple Podcasts, and Amazon Music. With a new episode released each month, this interview is the 10th episode in the fourth season. The podcast was designed to share real-time farmer insight, tricks of the trade, and inspiring stories from dairies across the state.

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New York 4-H'ers top dairy judging contest; Florida second

MADISON, Wis. — New York 4-H'ers took top honors in the 102nd National 4-H Dairy Cattle Judging Contest at World Dairy Expo® this week. The team was comprised of Elise Donlick, Alexis Schultz, Mason Ziemba and Alysha Kuhn, coached by Dr. Douglas Waterman.

The second-overall high team, by a margin of 6 points, was the Florida team of Jaylee Heijkoop, Aubrey Cook and Abigail Michnowicz coached by Gene Holcomb.

Top 10 teams – Overall:

- 1. New York, 2057 points.
- 2. Florida, 2051 points.
- 3. Wisconsin, 2005 points; team members: Stella Kamm, Sophia Kamm, Lilly Peterson and Makayla Weyer, coached by Ellis Frank.
- 4. Maryland, 2004 points; team members: Emily Fritz, Brennan King, Stephen King and Claire Minde, coached by Brian Schnebly and Ryan Haines.
- 5. Indiana, 2002 points; team members: Carly Linnemeier, Karaline Schuman and Lorin Miller, coached by Skylar Campbell.
- 6. Pennsylvania, 1998 points; team members: Hannah King, Makenna Mase, Brianna

- Walker and Logan Irwin, coached by Chad Dechow.
- 7. Kentucky, 1996 points; team members: Hunter King, Evan Waller, Greyson Humes and Scarlettann Williams, coached by Larissa Tucker and Bland Baird.
- 8. Ohio, 1994 points; team members: Aubree Topp, Wyatt Schlauch, Lillian Finke and Jacob Borchers, coached by Sherry Smith.
- 9. Maine, 1991 points; team members: Alexis Landry, Amelia Ross and Jason Bagley, coached by Ashley Martin.

- 10. Iowa, 1974 points; team members: Anders Lovstuen, Kelsey Timp, Hanna Vagts and Mara Lovstuen; coached by Blake Courtney.

Top 10 individuals – Overall:

- 1. Alexis Schultz, 702, New York
- 2. Jaylee Heijkoop, 699, Florida
- 3. Hunter King, 695, Kentucky
- 4. Mason Ziemba, 690, New York
- 5. Emily Fritz, 684, Maryland
- 6. Hannah King, 683, Pennsylvania

- 7. Carly Linnemeier, 683, Indiana
- 8. Aubrey Cook, 682, Florida
- 9. Klaudia Biel, 681, Minnesota
- 10. Wyatt Schlauch, 680, Ohio

Top 10 teams – Reasons:

- 1. New York, 691
- 2. Wisconsin, 664
- 3. Florida, 660
- 4. Maryland, 645
- 5. Indiana, 637
- 6. Iowa, 633
- 7. Ohio, 632
- 8. Kentucky, 631
- 9. Pennsylvania, 629
- 10. Illinois, 628, coached by Derek Nolan.

Top 10 Individuals – Reasons:

- Alexis Schultz, 237, New York
- Mason Ziemba, 228, New York
- Lilly Peterson, 228, Wisconsin
- Jaylee Heijkoop, 226, Florida
- Emily Fritz, 226, Maryland
- Elsie Donlick, 226, New York
- Hunter King, 225, Kentucky
- Aubrey Cook, 222, Florida
- Sophia Kamm, 221, Wisconsin
- Hannah King, 220, Pennsylvania



The NYS 4-H Dairy Judging team (l-r) Mason Ziemba, Alysha Kuhn, Alexis Shultz, Elsie Donlick and coach Dr. Doug Waterman. Facebook photo NYS 4-H Dairy

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Pa. promotion program offers \$3000 scholarship

SYRACUSE, N.Y. – The Pennsylvania Dairy Promotion Program is offering a \$3000 scholarship to students with an interest in the dairy product marketing industry. Students must be enrolled in an accredited university or college in Pennsylvania or be a Pennsylvania resident. Applications are due by November 1.

Full-time undergraduate students entering their sophomore to senior years as of Fall 2024 and who are maintaining a minimum GPA of 3.0 (on a 4.0 scale), are eligible to apply. Preference will be given to a student who has experience in the dairy industry, or who shows an interest in marketing dairy foods as part of his or her undergraduate work or future career.

Applications must be completed online and must be typed, include essay responses, a current college transcript, and one letter of recommendation from a non-family member, professor and/or employer.

The application is available on AmericanDairy.com under "For Farmers/Scholarships and Grants."

The scholarship winner will be notified by December 13, 2024.

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New York State Juniors dominated the Holstein show

By SHERRY BUNTING
Special for Farmshine

MADISON, Wis. — During Sunday's (September 29) International Junior Holstein Show, judge Mandi Bue sorted through 260 entries. At the end of the night, she moved the audience with her thoughts and remembrances. She noted the quality of the show with cows that have calves and milk behind them. New York youths dominated top honors with New York bred cows:

- Chloe Lamb of Oakfield was at the halter of senior and grand champion Oakfield Tatoo Tender-ET, the winning 5-year-old.

- Standing as reserve senior and reserve grand champion was the first-place 4-year-old, Liddleholme Mucho-ET, shown by Derek George of Arcade, N.Y.

- Honorable mention went to the intermediate champion, the first-place senior 2-year-old, Peace & Plenty Tat Jubie41-ET, shown by Hadley Faye Ross of Delavan, Wisconsin.

- The reserve intermediate champion was another New Yorker: Kings-Ransom Doc Drizzlin shown by Lauren King of Schuylerville.

- Two New York cows were among the four vying for bred-and-owned champion, which ultimately went to Ohio youths Audrey Sidle and Logan Topp of North Lewisburg with their Toppglen Awesome Whodey-ET.



Logan Topp of North Lewisburg, Ohio stands with his bred-and-owned champion of the International Holstein Junior Show, Toppglen Awesome Whodey-ET. With him are judge Mandi Bue, and associate judge John Erbsen.

WDE Photo



Derek George of Arcade, N.Y. is at the halter of his reserve grand champion, a 4-year old named Liddleholme Mucho-ET. Judge Mandi Bue gives him the high-five.

Photo by Sherry Bunting

Chloe Lamb, at the halter of senior and grand champion Oakfield Tatoo Tender-ET, received the \$650 Udder Comfort Grand Champion Cash Award and the Lillian & Keith King and Jim King Grand Champion of the Junior Show Award.

Photo by Sherry Bunting



- Vying for the bred and owned honor from New York were Hannah King of Schuylerville with her junior 2-year-old Kings-Ransom DI Clammer-ET, shown by Isaac Folts of North Collins with his milking yearling J-Folts Unix Carly-ET

Among the heifers, the junior champion was Ocean-View Sassin Me Back, shown by Lily Alayna Jen-

son and Sage Dornan, Deerfield, Wisconsin. Reserve junior champion honors went to Shadow-W Sk Adored-ET, shown by Madison and Macray Price of Chebanse, Illinois.

Official judge, Mandi Bue of Freedom, Wis., and associate judge, John Erbsen of Lanark, Ill., evaluated the 260 entries in the International Junior Holstein Show.

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Kyle Welk of Lancaster County, Pa. named youth overall top fitter

MADISON, Wis. — Kyle Welk of Peach Bottom, Lancaster County, Pa., was named Overall top Fitter of the World Dairy Expo® Youth Fitting Contest, held here on Saturday, September 28. His prizes included a custom embroidered jacket courtesy of Images Custom Embroidery, an Overall Fitter Award in memory of Michael Heath, which included a \$1000 cash award and an engraved walnut plaque from the friends and family of Michael Heath.

In addition, Kyle received new clippers, as did Alexis Blankenberg of Platteville, Wisconsin, sponsored by Clipper Parts & Repair for topping their respective divisions of the contest.

The top five finishers from each division were awarded neck ribbons with medallions and cash prizes, courtesy of FarmFirst Dairy Cooperative, the John Klossner Family and St. Jacobs ABC. Division placings follow:

Intermediate division:

- Girls: 1. Kayla Trustem, Evansville, Wis.
2. Kamrie Mauer, Brownton, Minn.
3. Jazlynn Olson, Galesville, Wis.
4. Emma Roeben, Portsmouth, R.I.

- Boys: 1. Jayse Pudwill, Dakota, Ill.
2. Braeden Bechel, Elmwood, Wis.
3. Ethan Staudinger, Reedsville, Wis.
4. Benny Uhe, Footville, Wis.
5. Devin Coleman, Brantford, Ontario



Pictured are the overall youth fitting contest winner, Kyle Welk, third from left; along with, left to right: Katie Shultz and Kelly Barbee, sponsors of the Michael Heath Memorial Award; Dawson Nickels, senior fitting judge and Josh Karn, intermediate fitting judge.

Senior division:

- Girls: 1. Alexis Blankenberg
2. Jamie Gibbs, Rollingstone, Minn.
3. Olivia Jennrich, New Glarus, Wis.
4. Hannah Gingerich, Shippensburg, Pa.
5. Kayla Visser, Hutchinson, Minn.

- Boys: 1. Kyle Welk, Peach Bottom, Pa.
2. Kolby Stoltzfus, East Earl, Pa.
3. Payton Calvert, Cuba City, Wis.
4. Josh Brander, Rockwood, Ontario
5. Evan Cooper, Owego, N.Y.
Youths representing 12 U.S. states and one

Canadian province participated. Contestants, ages 13-21, were given one hour to prepare their animal to be showing ready. Josh Karn of Woodstock, Ontario, Canada, and Dawson Nickels, Watertown, Wisconsin, judged the intermediate and senior divisions, respectively.

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	LAVON YODER	24826	984	762

MIKE & ANITA HAINES	26417	821	769
GLEN-TOCTIN FARM	22912	911	734
THOMAS MULLER JR.	21128	873	677
TOBIE KINSINGER FM.2	21137	864	644
PAUL & HENRY KINSINGER	19988	828	618
DAVID E. YODER	18336	768	575

Ayrshire			
ROOM-TO-GROW	1407	50	39

Guernsey			
WALNUT RIDGE GUERNSEY	15439	751	557

Jersey			
MIKE & ANITA HAINES 2	15708	782	592
WALNUT RIDGE JERSEYS	14570	752	554
SPRING VALLEY JERSEYS	13209	667	491
ELI SWARTZENTRUBER	11022	582	425

AUGUST 2024

Butler County				
GOLDSCHIEFFER DAIRY	228 XX	23048	896	751
HERDS WITH A RHA SCC LESS THAN 200,000				
GOLDSCHIEFFER DAIRY	XX	189	228	

Crawford County				
SHANNON & BRENDA IRWIN	150 HO	27675	1228	938
TODD & ANN KANTZ	22 HO	27949	1143	906
ALRIGHT FARMS	111 HO	27225	1078	852
BRENNER DAIRY	144 HO	24784	1067	812
RYND HOME FARMS	171 HO	24968	1010	791
LYNNWOOD HEAGY	122 HO	22919	949	770
JACOB J. SCHLABACH	155 HO	23503	973	768

JEFF & GAYLE JONES	94 HO	22282	941	734
CASH MATT HORNE	99 XX	20429	938	723
SPRUCE ROW FARMS	218 JE	18883	968	721
TODD & ANN KANTZ	86 JE	19292	956	709
MATTHEW & DORATHY IRWIN	52 HO	23360	864	698
R DEETER FARM	29 HO	21609	828	660
STEVE MANDL	28 HO	22189	842	659
MATTHEW & DORATHY IRWIN	54 XX	18423	799	617
RYND HOME FARMS	14 XX	16695	687	557

HERDS WITH A RHA SCC LESS THAN 200,000				
STEVE MANDL	HO	49	28	
RYND HOME FARMS	XX	78	14	
TODD & ANN KANTZ	JE	87	86	
TODD & ANN KANTZ	HO	105	22	
JACOB J. SCHLABACH	HO	131	155	
SHANNON & BRENDA IRWIN	HO	134	150	
MATTHEW & DORATHY IRWIN	HO	146	52	
MATTHEW & DORATHY IRWIN	XX	148	54	

RYND HOME FARMS	HO	192	171
SPRUCE ROW FARMS	JE	198	218

Erie County			
ARDF LLC.	48 HO	19406	819 633
HERDS WITH A RHA SCC LESS THAN 200,000			
ARDF LLC.	HO	186	48

Lawrence County			
LUKE & CASEY WHITE	55 JE	18578	924 675
HERDS WITH A RHA SCC LESS THAN 200,000			
LUKE & CASEY WHITE	JE	183	55

Mercer County			
WEST BRANCH HOLSTEIN	340 HO	26152	1037 823
KEITH REDDICK	86 HO	23832	1023 807
VAN DE JERSEY	354 JE	18908	1118 724
GARY MASE	35 XX	17494	706 564
HERDS WITH A RHA SCC LESS THAN 200,000			
KEITH REDDICK	HO	103	86
VAN DE JERSEY	JE	113	354
GARY MASE	XX	125	35

Venango County			
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PAT & MIKE CAREY	76 HO	26786	948 815
MITCHELL DAIRY	173 HO	24591	1064 785
ROLLING SPRING FARM	123 HO	22288	926 763
DAN & JENNY GEER	268 HO	18749	862 619

OHIO			
Ashtabula County			
WILSON DAIRY FARM	155 HO	26308	1001 801
MILLARD DAIRY LLC.	196 HO	25232	1028 792
SPRINGER DAIRY FARMS	127 HO	23418	942 725
HERDS WITH A RHA SCC LESS THAN 200,000			
WILSON DAIRY FARM	HO	94	155
MILLARD DAIRY LLC.	HO	116	196

Geauga County			
CHARLES SOLTIS	137 HO	26267	1020 850
HERDS WITH A RHA SCC LESS THAN 200,000			
CHARLES SOLTIS	HO	96	137

Trumbull County			
PHILSON, VANESSA	17 XX	22595	907 715
GLENN R. BRUGLER	114 HO	18867	790 627
HERDS WITH A RHA SCC LESS THAN 200,000			
PHILSON, VANESSA	XX	157	17

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Despite many improvements in milking technology the basic principle of all milking machines on the market is still the same as 100 years ago – C. Paulrud, DeLaval Sweden

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Katie Shultz of Chambersburg, Pa. is recipient

First annual Richard Caverly Memorial Award presented

MADISON, Wis. — Katie Shultz of Chambersburg, Pennsylvania has been selected as the recipient of the inaugural Richard Caverly Memorial Dairy Award. The award was established by friends to honor Caverly's legacy. He was known for his great cow sense, deep love of dairy cattle breeding and husbandry and a strong belief in the importance of training and guiding dairy youth. She received the award on October 3 during the World Dairy Exposition.

Katie maintains a small herd of Ayrshires and Milking Shorthorns with her partner, Dr. Jeffrey McKissick. She does not discriminate against breeds, having also owned Brown Swiss, Guernseys, Red & Whites and Holsteins. She has already compiled 32 Junior and Open All-American nominations, and she showed her first Ayrshire at World Dairy Expo in 2014.

In the 10 years since, she has worked as a cattle fitter doing sales, shows, and barn clipping. She was mentored by the late Micheal Heath, learning much about breeding, developing, and showing the great ones while still maintaining integrity within the industry.

She now works for Cow-buyer doing internet marketing, working with herds across the country. She lives in Chambersburg with her fiancée, Brian Reichard, and their son, Brock.

One nominator detailed Katie's extensive knowledge of pedigrees and keen memory for where, when and how much cattle sold for, and who owns them now.

It was noted that she shares Caverly's strong belief that Ayrshire breeders need to be using genomic testing. All Ayrshire cattle that Schultz works with are genomic tested to add to the breed's database while making sound breeding decisions.

Another nominator said of Shultz: "Katie is a strong advocate for youth development in the dairy industry. She regularly hosts fitting clinics for young people, believing that it is crucial for them to gain the experience and confidence needed to fit their own cattle.



Katie Shultz

Katie is committed to giving youth the opportunity to participate in shows, often taking them along and guiding them through the process. She provides hands-on instruction, allowing the kids to learn by doing, while always being available to offer support and answer questions."

Katie's greatest contribution may be through one-on-one mentoring. She is currently working with Hannah Gingerich. Hannah traveled to World Dairy Expo and NAILE with her heifer to exhibit and learn, then joined the team as a paid member, traveling to the Western Spring National in Utah and the Maryland State Fair. Katie is teaching Hannah clipping techniques, bagging schedules, trouble shooting and more so that she is confident on her own. These traits and examples demonstrate why Katie Shultz is perfectly suited for this recognition. She is a breeder, caretaker, fitter, partner and mentor, and a

promoter and advocate for the dairy industry.

Recipients of the Richard Caverly Memorial Dairy Award become the caretaker of a beautiful traveling trophy — a wooden carving of Glenamore Gold Prize EX-97-6E, created and donated by Scott Hussey, a close friend of Caverly. "Prize" was a 5-time grand champion at the Royal Winter Fair in Toronto, Canada. Caverly worked with an extensive number of award-winning bovines during his career, but when asked to declare his favorite he would respond "Prize" without hesitation. Caverly award recipients also receive a commemorative plaque and embroidered item of their choice.

The Richard Caverly Memorial Dairy Fund (RCMDF) was created as a way for family, friends and acquaintances of Richard to continue his memory. The award will be presented annually to an individual, aged 18-30 (on Jan. 1 of the award year). The fund may also support youth activities to continue Richard's legacy of helping dairy youth. Individuals interested in donating to the fund can find details by visiting the RCMDF Facebook page or contacting Committee Chair, Jim Strout.

National Intercollegiate Dairy Cattle Judging Contest results posted

MADISON, Wis. — The team from the University of Minnesota finished first among 17 schools in the 103rd National Intercollegiate Dairy Cattle Judging Contest held on Sunday, September 29 at World Dairy Expo®.

Top 10 teams — Overall:

1. University of Minnesota, 2530 points. Team members: Megan Meyer, Sarah Hagenow and Megan Ratka; coached by Dr. Les Hansen, Isaac Haagen, Eric Houdek, and Gabriella Houdek. Megan Meyer and Sarah Hagenow placed fourth and fifth overall as individuals, respectively.
2. University of Wisconsin-Madison, 2508 points. Team members: Kylie Konyn, Natalie Roe, Chloe LaCrosse, and Emma Dorshorst; coached by Brian Kelroy and Trent Olson.
3. Iowa State University, 2494 points. Team members: Naomi Scott, Irene Nielsen, Louis Hamlett and Raegan Kime; coached by Christen Burgett and Mary Fliehler.
4. Purdue University, 2477 points. Team members: Evan Coblenz, Morgan Stone,

- Cade Ziegler, and Jackie Mudd; coached by Brian Engleking
5. University of Wisconsin-River Falls, 2462 points. Team members: Sophie Larson, Audrey Piel, Joe Schuh and Brianna Paye; coached by Mary Holle.
6. Ohio State University, 2456 points. Team members: Cole Pond, Rachel Sherman, Whitney Yerina and Brady McCumons; coached by Bonnie Ayars and Sarah Thomas.
7. Pennsylvania State University, 2449 points. Team members: Emory Bewley, Calvin Dechow, Jessica Fleisher, and Hannah Mansfield; coached by Dale Oliver.
8. Colorado State University, 2432 points. Team members: Kaylee Richards, Rhyse Campion, Aidan Champagne, and Kayla Larkin; coached by Joshua Docheff.
9. Michigan State University, 2430 points. Team members: Elizabeth Hyman, Sadie Brearley, Rhianna Bruursema and Clea Moore; coached by Dr. Joe Domecq, Lynn Olthof, and Sarah Black.
10. Cornell University, 2420 points. Team members: Aidan Ainslie, Carter Hoffman,

Caroline Kirby, and Miranda Nickerson; coached by Kevin Ziemba.

Top 10 individuals

1. Kylie Konyn, 861, U. of Wis.-Madison
2. Naomi Scott, 861, Iowa State University
3. Evan Coblenz, 850, Purdue University
4. Megan Meyer, 850, U. of Minnesota
5. Sarah Hagenow, 843, U. of Minnesota
6. Megan Ratka, 837, U. of Minnesota
7. Joe Schuh, 833, U. of Wis. — River Falls
8. Aidan Ainslie, 833, Cornell University

9. Cole Pond, 830, Ohio State University
10. Elizabeth Hyman, 829, Michigan State

Top 10 teams — Reasons:

1. University of Minnesota, 845
2. University of Wis. -Madison, 835
3. Pennsylvania State University, 797
4. Purdue University, 796
5. Iowa State University, 794
6. Cornell University, 784
7. Ohio State University, 781

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Intermediates finishing in the top 10 were, left to right: Kaylee Byma, Mikayla Derr, Selah Lewis, Karlie Supplee, Addison Brown, Maci Crothers, Jillian Malott, Levi Bingaman, Chloe Lamb and Calloway Mehaffee.

ALL-AMERICAN DAIRY SHOW

Placings of Youth Showmanship Contest posted

HARRISBURG, Pa. – The 27th Youth Showmanship Contest was held here on Sept. 15, at the All-American Dairy Show with 385 young showmen competing in the ring. All vied for the coveted champion showman title in their respective age divisions.

The overall winner of the contest was senior showman Grace Strite of Smithsburg, Md.

Senior Overall Top 10:

- 1. Grace Strite - Smithsburg, Md.
- 2. Addison Malott - Smithsburg, Md.
- 3. Kassidy Gantos - Gibsonville, N.C.
- 4. Rachel Craun - Mt. Crawford, Va.
- 5. Morgan Hodge - Norwich, N.Y.
- 6. Isaac Folts - North Collins, N.Y.
- 7. Alex Coppersmith - Columbiana, Ohio
- 8. Matthew Riechenberg - Marion, N.Y.
- 9. Atley Miller - Westminster, Md.
- 10. Derek George - Arcade, N.Y.

Intermediate Showmanship Top 10:

- 1. Addison Brown - Preble, N.Y.
- 2. Karlie Supplee - Chambersburg, Pa.
- 3. Selah Lewis - Montrose, Pa.
- 4. Mikayla Derr - New Windsor, Md.
- 5. Kaylee Byma - Ilion, N.Y.
- 6. Maci Crothers - N.Y.
- 7. Levi Bingaman - Jonestown, Pa.
- 8. Jillian Malott - Smithsburg, Md.
- 9. Chloe Lamb - Oakfield, N.Y.
- 10. Calloway Mehaffey - Rural Hall, N.C.

Junior Showmanship Top 10:

- 1. Raelyn Stambaugh - Westminster, Md.
- 2. Cooper Merrill - Seneca Falls, N.Y.
- 3. Alexis Arbaugh - Union Bridge, Md.
- 4. Madison Matthias - Taneytown, Md.
- 5. Rylee Jo Maurer - Julian, Pa.
- 6. Addison Dickey - Guilford, N.Y.
- 7. Oaklyn Christman - Fairfield, Pa.
- 8. Faith Byma - Wilson, N.Y.
- 9. Madeline Branch - Mount Airy, N.C.
- 10. Brynlee Deeter - Cochran, Pa.



Juniors finishing in the top 10 were, from left: Rylee Jo Maurer, Madison Matthias, Alexis Arbaugh, Cooper Merrill, Raelyn Stambaugh, Addison Dickey, Oaklyn Christman, Faith Byma, Madeline Branch and Brynlee Deeter. Standing behind them are Pennsylvania Dairy Princess Alternate Mackenzie Thomas, Pennsylvania Dairy Princess Alexis Butler, Katie Stevens, junior judge; Chris and Jen Hill, award sponsors; and Lisa Graybill, deputy agriculture secretary.



Seniors finishing in the top 10 were, from left: Grace Stride, Addison Malory, Kassidy Gantos, Rachael Craun, Morgan Hodge, Isaac Folts, Alex Coppersmith, Matthew Riechenberg, Atley Miller and Derek George.





Pictured (l-r) are judge Mike Creek, Pennsylvania Dairy Princess Alexis Butler, Hannah Balthaser with her PNJS grand champion Brown Swiss Groovy; Brody Jackson with his reserve grand champion Sangria, and National Brown Swiss youth advisor Kaylen Miller. AADS photos

PREMIER NATIONAL JUNIOR SHOW

Brown Swiss show drew over 100 youth entries into the ring

By SHERRY BUNTING
Special for Farmshine

HARRISBURG, Pa. – Hannah Balthaser of Bernville, Pennsylvania, and her homebred Northkill Creek Groovy, earned the senior and grand champion Brown Swiss banners of the 20th Premier National Junior Show (PNJS) during the 60th All-American Dairy Show (AADS) on Sept. 15th. This marked the third consecutive PNJS banner for the first-place component merit cow, which was also grand champion of the open show the following day.

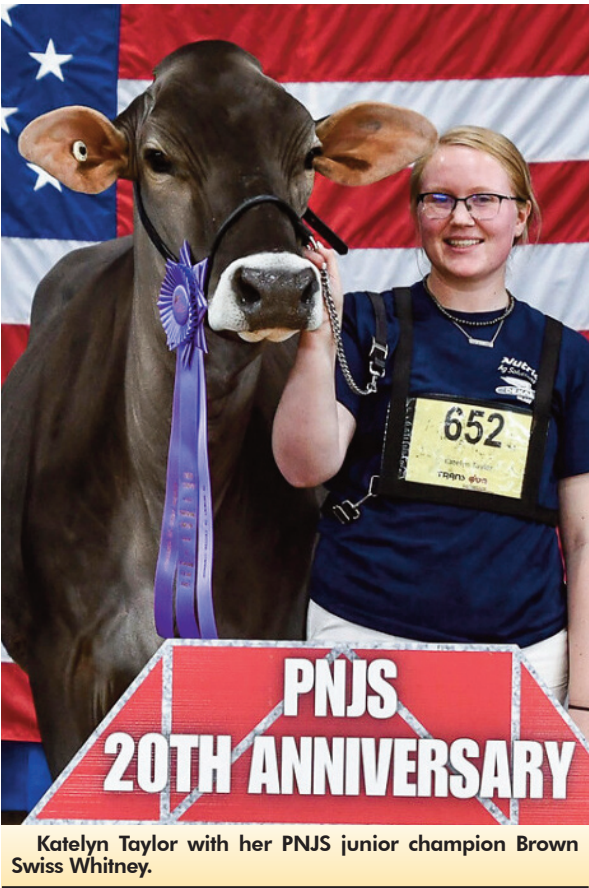
The PNJS Brown Swiss grand champion banner was sponsored in memory of Maddie Johnson, the beloved young lady from Cochran, Pennsylvania, who loved her prized show herd of Brown Swiss and was known for her enthusiastic support of others through her showing and other dairy youth activities.

Reserve grand champion honors went to the intermediate champion, La Rainbow Sweet Sangria ETV, the top summer junior 2-year-old exhibited by Brody Jackson and Blake and Garrett Hill of Cattaraugus, New York.

Hannah also showed Groovy’s stablemate, Northkill Creek 655, earning first-place in the aged cow class and reserve senior champion and HM grand champion. Her first-place winter yearling, Northkill Creek Getter Done was reserve junior champion, and she had several bred-and-owned heifer calves placing first through fourth as well.

Olivia Kennedy of Cooperstown, Pennsylvania exhibited the reserve senior champion, the second-place aged cow, R-Generation Braiden Pelah.

Sorting through the 105 PNJS Brown Swiss youth entries, judge Mike Creek of Hagerstown, Maryland tapped the top two senior 3-year-olds as reserve and HM intermediate cham-



Katelyn Taylor with her PNJS junior champion Brown Swiss Whitney.

pions, respectively: Riddle Me This Lavendar shown by Hayden Weaver of Ephrata, Pennsylvania and Wright-Way Famous Tik Tok ET, shown by Landree and Dakota Fraley, Muncy, Pennsylvania.

The junior champion banner was earned by Katelyn Taylor of Allenwood, Pennsylvania for her fall yearling Blessing Garbro F Whitney. HM junior champion honors went to Levi Pickett of New Windsor, Maryland for his first-place spring calf GS Tank Show Spunk.

Madison Burleigh of Muncy, Pennsylvania received a bred-and-owned banner for her summer junior 2-year-old Scarlet-Summer Famous Sunfire. Class pacings follow:

Spring calves: 1. Levi Pickett with Show Spunk; 2. Hayden Weaver; 3. Raegan Bossard; 4. Liam Nickerson; 5. Makenna Mase.

Winter calves: 1. Hannah Balthaser with Northkill Creek Fired Up; 2. Gabriella Barnes; 3. Avery Best and Hayden Weaver; 4. Alexis Sherry.

Fall calves: 1. Caylee James with Edge View K Dream ETV; 2. Anna Longenecker; 3. Hannah Balthaser; 4. Hannah Balthaser.

Summer yearlings: 1. Dylan Klossner with A Joy D Tapdance; 2. Hayden Weaver; 3. Keelan Pavelski.

Spring yearlings: 1. Hannah Balthaser with Northkill Creek Grandslam Twin; 2. Dylan Klossner; 3. Emmett Smithling.

Winter yearlings: 1. Hannah Balthaser with Northkill Creek Getter Done; 2. Alexis Sherry; 3. Brooke Bickler.

Fall yearlings: 1. Katelyn Taylor with Whitney.

Summer jr. 2-year olds: 1. Brody Jackson with La Rainbow Sweet Sangria ETV.

Jr. 2-year olds: 1. Madeline Branch with Heilinger Starr Calzone OCS.

Sr. 2-year olds: 1. Makenna Mase with Mases Manor Make Me Famous.

Jr. 3-year olds: 1. Trinity Scott with Thorndale Drake Vivid ET.

Sr. 3-year olds: 1. Hayden Weaver with Riddle Me This Lavender; 2. Landree Fraley; 3. Katelyn Bell.

4-year olds: 1. Brayton Nierman with Rager Bros Richard Lilly.

5-year olds: 1. Emma Brown with Snowy.

6-years and older: 1. Hannah Balthaser with Northkill Creek 655.

Lifetime component merit: 1. Hannah Balthaser with Northkill Creek Groovy.



American Brown Swiss Ambassador Isabella Wilber, Sherry Bunting representing Udder Comfort, Wisconsin Brown Swiss Queen Peyton Voegeli, Brown Swiss Ambassador Hannah Loftin, Judge Phillip Topp, Dakota Fraley of Muncy, Pennsylvania with his grand and senior champion, best udder and best bred-and-owned of the International Brown Swiss Junior Show TwinCounty Famous Diamond, Amelia Somers of Walton, New York with her reserve grand and reserve senior champion Graystone Kingpin Gitana, Matthew Thompson of Darlington, Wisconsin with his HM grand and senior champion Random Luck Victory Rose, associate judge Kaleb Kruse, Brown Swiss ambassador Abigaile Wilber, Alice in Dairyland Ashley Hagenow. WDE photo

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Women in Dairy Conference celebrates 20th anniversary

November 19, Holiday Inn, Grantville

Celebrating its 20th anniversary, the Penn State Extension Dairy Team's Women in Dairy Conference is more relevant than ever, offering an exceptional opportunity for women producers and leaders in the dairy industry to stay up-to-date on the latest trends in the dairy industry, while networking with other women.

The biannual conference will be held Tuesday, November 19 at the Holiday Inn, Grantville, from 9 a.m. to 4 p.m.

Dr. Lisa Holden, interim head of the Department of Animal Science, and a founder of the conference, said, "It is very exciting to be celebrating the 20th year of this conference, showing the lasting impact it has on women in the dairy industry. From our long-time attendees to our first-time attendees, it offers tremendous value for everyone."

The uniqueness of the conference is that it is planned by a talented group of women whose focus is meeting the expectations of women. Three members of the planning committee explained their enthusiasm for the conference and the opportunities it presents.

Melissa Anderson, Dairy Programs and Operations Manager for the Center for Dairy Excellence, explains her take on the value of the conference, saying, "For all attendees, dairy producers, industry leaders and farm employees, participants get a break from their day-to-day activities to rejuvenate themselves by talking with friends and like-minded women. They learn new information to take back to their farms to help improve their operations, to be inspired and filled with a new/revitalized sense of energy."

Rosalie Zaginaylo, a fourth-generation dairy farmer from Berks County, agreed, saying, "This is a great opportunity to connect with other women with the same interests and gain some information about different topics that may not have been presented before. I think the biggest value is getting together with other women from different areas with a common interest. It's an opportunity not only to get information from the conference, but to learn from each other."

Amy Yeiser Leslie, Senior Director of Industry Relations, American Dairy Association, North East, echoed the others, saying, "This is a great one-day meeting that brings to-

gether women from all over the state and region. The time away from daily work is short enough to not be overly cumbersome, but long enough to rejuvenate and energize attendees once they return home.

"I think the Women in Dairy Conference is a great opportunity for women to interact, network and ask questions to folks they might not regularly see. While it is a conference, there are many opportunities for smaller group discussions which lends itself to honest conversations about the industry, family, on-farm dynamics and everything in between."

Having helped plan two conferences, Zaginaylo says she brings specific items that she has struggled with over the years, and issues that others may also have. "With those ideas and talking through with other industry professionals, the planning committee is able to gather the right speakers and information for relevant topics at the conference."

Two years ago, she suggested conservation funding and using those resources on farms, programs she has used to help improve her own operation. She shared her experiences

at a very well-attended breakout session, and was grateful for the opportunity to share what worked on their farm. "I think just getting together and talking with other people allows you to gain a wealth

of knowledge, no matter the topic." She added, "As producers, we attend meetings and gather information from many different sources and try to apply it to our farms. Many times the topics are general and I think sometimes we need and want some specific items. With specific ideas and talking through with other industry professionals, the planning committee can gather the right speakers and information for topics at the conference."

Anderson added, "I enjoy helping people and seeing them grow both as a person and as a business. Being part of the committee allowed me to take the needs that I hear from people in the dairy industry over the last year and bring those needs/topics to the committee to try and find speakers that can address those needs and help farms to grow."

Through her work at the Center, she is happy to continue the love of farming instilled in her by her grandmother and encourage others. "I see families struggle with

Attendees react to a discussion as they enjoy a previous Women in Dairy Conference.

transitioning. A lot of that struggle is due to lack of communication. I see the importance of keeping the family together and the farm being treated as a business."

Encouraging women to attend the conference, Anderson said, "As working women, mothers, and wives, we spend so much time taking care of the farm, the family, the house, etc. people tell us to take care of ourselves as a caregiver. Attending the Women in Dairy conference is one way that you can take care of yourself by stepping away for a day to learn, network, laugh and get energized."

Highlights of this year's conference include two keynote speakers: Audrey Donahoe, chair of the National Dairy Council and New York producer, will reflect on the past 20 years, offering a perspective on what has transpired in the dairy industry as it evolved; Joanna Shipp, Virginia dairy producer and chair of the National Dairy Promotion and Research Board, will offer a look into what the next 20 years might bring, looking at possible trends and ways in which the industry will advance.

Perhaps one of the most valuable aspects of the conference, in addition to the networking and sharing opportunities, are the breakout sessions. This year's offerings include learning about socially raised calves; understanding human resources on the farm; resources and opportunities for your dairy; and protecting your information, learning more about cyber security.

Elaborating on the value of the conference, Anderson said, "This conference allows me to take my work at the center another step further by having presentations that help to

educate attendees on some of the current issues that farms are facing. It also allows me to meet and talk with people in person that I have talked with over the phone, putting a face with a name. I find it invaluable."

Agreeing with the value of the day, Leslie said, "Effective communication tips and techniques are critically important in many different aspects of the industry from connecting with consumers to retaining good employees."

Having served on the planning committee several times, Leslie added, "It is very beneficial for ADA North East to be part of the conference as it continues to bring a wide variety of attendees and session topics that span many different aspects of the industry. Personally, I have enjoyed being part of the planning because the committee is very passionate about putting together a top-notch meeting for all attendees."

Generous sponsors make it possible for the full day conference to be offered at \$84 which includes a continental breakfast, coffee breaks and lunch. A registration special offers a "buy two get one free" for three registrants registering at the same time as one group. Registration deadline is Nov. 5. To register online, visit <https://extension.psu.edu/women-in-dairy-conference>

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Audrey Donahoe

Joanna Shipp

A takeaway from Mike McGrann offered at a previous Conference:

- To be heard, you must first be willing to listen.
- To be trusted, you must first be willing to show that you trust.
- To have others take responsibility for their part, you must first take responsibility for your part.
- For a team to be willing to change, you must demonstrate that it is okay to fail.
- To improve communication in your team, you must allow conflict to surface.
- To influence, you must first be willing to be influenced.
- To be viewed as a strong leader, you must demonstrate humility.

Online resources

Department of Animal Science: animalscience.psu.edu
College of Agricultural Sciences: agsci.psu.edu
Cooperative Extension: extension.psu.edu

Contact information

Department of Animal Science
The Pennsylvania State University
109 AVBS, University Park, Pa. 16802
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CME spot dairy markets lower, except whey up again at \$0.60/lb

The CME spot market moved lower this week gain, although whey was the contrarian moving decidedly higher to the 60-cents-per-pound mark.

A huge volume (47 loads) of butter traded again this week on the CME daily spot market, as offers poured in and buyers took advantage with persistently lower bids.

Meanwhile block cheddar sales were up while barrel cheese volume was less. The price for both plunged lower as quickly as it had soared higher a month ago. Nonfat dry milk was modestly lower in moderate trade.

The weekly mandatory USDA National Dairy Product Sales Report for the week ending Sept. 27 was mostly higher than the previous week, except on butter. Whey was higher there also, but continues lagging the CME 'market clearing' spot price. The NDPSR weighted price under 50 to 55 cents/lb is the one that is plugged into FMMO pricing formulas, not the higher CME price that has been ranging 55 to 60 cents/lb.

On the daily CME spot market, 40-lb Cheddar blocks traded at \$2.0275/lb on Wed., Oct. 2 -- down a whopping 15 cents from a week ago with 14 loads changing hands across 5 trading days.

Pegged at \$2.1525/lb, the 500-lb barrel cheese price fell a whopping 27 cents from last midweek's trading levels, down nearly 50 cents per pound for the past two weeks combined. Just four loads changed hands across all five days of trade.

Dry whey was firm a penny per pound higher at \$0.6025/lb Wednesday.

On the Class IV side, spot butter's melt continued, pegged at \$2.8668/lb, down a substantial 18 cents per pound from a week ago with a whopping 47 loads of butter traded on the CME spot market over the five trading days.

Nonfat dry milk lost two pennies on the CME spot market this week, pegged at \$1.37550/lb Wed., Oct. 2 with 13 loads trading over the five days.

Milk futures mixed, Class III 2025 contracts start gaining

Class III milk futures continued plunging lower on yearend 2024 contracts; down as much as \$1.00/cwt for November. Meanwhile, the 2025 Class III milk futures started showing some signs of life and moved higher across the board.

On the Class IV side, all months were lower across the board.

The net average Class III futures price for the next 12-months (Oct24-Sept25) at \$20.31/cwt on the close Wed., Oct. 1, down 28 cents from the 12 month average at the close the prior Wednesday for Sept24-Aug25 contracts.

The Class IV milk futures averaged \$21.33 for the next 12



Milk Market Moos

by Sherry Bunting
agrite2011@gmail.com

months, down 34 cents per cwt. from the previous Wednesday's 12-month average.

Global Dairy Trade index up 1.2%, Bulk Cheddar gains, Mozzarella loses

The GDT biweekly internet auction was mixed but mainly higher Tues., Oct. 1 with the all-product index gaining 1.2% compared with two weeks ago. All products were market gainers, except for butter, mozzarella, skim milk powder, and anhydrous milkfat poser.

The Mozzarella index erased a portion of earlier gains, down 7.7% compared with two weeks ago at \$2.25/lb. The Cheddar index gained 3.9%, averaging \$2.09/lb.

Higher GDT indexes were also achieved Oct. 1 on these products as follows: Buttermilk powder up 5%, lactose up 6.7%, whole milk powder \$1.27/lb; Whole milk powder up 3%.

A lower index was charted for Butter down 1.4% at \$2.91/lb.

Sept. BF \$3.61 Protein reaches for \$3

USDA announced higher Class and Component prices for September milk, with role reversal of Class III and IV now evident. Class III is now thrust into the top position, indicating potential for depooling in some orders, and negative PPDs.

Surging cheese prices from mid-August until the pullback at the end of September were sufficient to push the announced Class III price to \$23.34 -- now about \$1.00 above the Class II and IV prices, though this is not reflected on the futures board, where Class IV remains over Class III by about \$1.00 on average. The September Class III price is also fully \$1.75 above the September Class I base price mover. The announced Class III price gained a substantial \$2.68 per cwt in September, compared with prior month, and is fully \$5.00 higher than a year ago.

Fueling the increase is the protein price for September milk pushing to just under the \$3 mark at \$2.92.

Class II and IV were announced at \$22.40 and \$22.29, respectively, which was modestly higher again, compared with the prior month. All manufacturing class prices in September are higher than the Class I base price mover, by about 80 cents to \$1.75/cwt. This makes for interesting dynamics in Federal Milk Marketing Orders with small location differentials. The \$1.60 base differential raises the Class I mover just enough to keep most parties vested in most FMMOs.

Farmshine, Friday, October 4, 2024 — 15

All four-week product price averages were higher. The Butterfat price gained at \$3.61/lb, protein soared at \$2.92/lb, solids nonfat and other solids also gained ground.

August U.S. All-Milk flat at \$23.60 DMC \$13.72, highest margin since 2019

On Mon., Sept. 30th, USDA announced the U.S. average All-Milk price for August at \$23.60, up 80 cents per cwt from the prior month and \$4.00 higher than a year ago. The Pennsylvania All Milk price gained \$1.00 in August, reported by USDA at \$24.10 -- also \$4.00 higher than a year ago. Butterfat averages are moving higher again, with the national average at 4.09, up 0.02 from July and up 0.09 from a year ago. The August DMC margin was calculated by USDA at \$12.72 per cwt., up \$1.39 from July and up \$7.26 from a year ago. Last summer, the margins hit the lowest since the DMC program's 2019 start. Now, in August of summer 2024, the milk margin hit the highest level since the DMC program's start. The improvement in the DMC margin for August is related to the gain on the milk price, along with a lower average feed cost, combined.

Dockworkers' strike will impact farmers

American Farm Bureau Federation President Zippy Duvall commented this week on the impact of the East Coast dockworker strike: "America is bracing for the impact of the massive dockworker strike that threatens to paralyze traffic of goods in and out of the United States. While there is a risk of shortages of some items, the U.S. is fortunate that it can meet its nutritional needs without importing food. America's farmers grow a diverse range of food items that ensure the nation's food independence. That's not to say rural America won't feel the affects of a dockworker strike. Farmers and ranchers rely on international partners to sell billions of dollars of home-grown food to markets around the world. A disruption at the ports could leave perishable food rotting at the docks, which threatens the livelihood of farmers.

Farm Bureau is urging both sides to negotiate a deal. The impacts will be felt if this drags on.

AFBF economist Danny Munch writes: "With more than \$1.4 billion in containerized agricultural goods passing through East and Gulf coast ports each week, a strike would create backlogs of exports, denying farmers access to a higher price in the world market, leading to a domestic oversupply, driving down prices for key commodities... and further eroding farm profitability.

On the import side, shortages and delays would raise costs for consumers — particularly for perishable goods.

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Dairies in the region felt disasterous impacts

Hurricane Helene hammered 10 southeastern states

By **SHERRY BUNTING**
Special for Farmshine

MADISON, Wis. — In what may go down as the deadliest of hurricanes to hit the Southeast U.S., Hurricane Helene left a path of tragic loss and destruction spanning 900 miles from landfall over portions of 10 southeastern states.

Tragically, the death toll has risen above 160, with hundreds of people still missing.

Entire communities, communications and infrastructure have been wiped out, especially in parts of western North Carolina and eastern Tennessee, where 35 to over 40 inches of rainfall in a 24-hour period brought record flooding of biblical proportions to mountain towns.

While the Category 4 hurricane damaged coastal towns in Florida's Big Bend, it quickly trekked north to dump all of that moisture, creating flash floods and wind damage in southern Georgia and Alabama, and unfathomable destruction in mountain towns of Appalachia.

The overall estimates continue to grow in terms of estimated cost and the sheer scope of the ongoing emergency. The full extent is unknown due to impassable roads and the inability to communicate. The pressing needs are basics, like food, water, medicines, fuel, generators.

Extensive damage to crops in affected areas include pecans, peaches, other fruits, cotton, peanuts, as well as any unharvested corn and soybeans already suffering from drought.

There are as yet uncounted livestock losses, farms sustaining loss of stored feed, and along with crop losses, washed out pastures.

One dairy farmer reported his pasture of cows were swept away by the flood, with a few surviving. A video captured in eastern Tennessee shows the power of water, carrying a large barn filled with 500 round bales away from its footers.

Jay Moon has a dairy farm in northern Georgia; he reports that people from southern Georgia are coming north for food, and essential supplies are dwindling in affected and non-affected areas just as humanitarian



A dairy farm in Haywood County, North Carolina moves their whole herd to another farm. Photos like these only scratch the surface of a wound likely much deeper.

efforts are able to ramp up.

Moon also works for USDA Farm Service Agency. What he sees as the primary concern is communication and travel that are necessary to both assess and reach farmers with

assistance. For now the focus is on clean up and infrastructure and finding ways to get the essentials to people.

"I think there is a lot going on that we do not know about due to no phone service,"

says Moon. He and his wife drove to southern Georgia where her parents live. "It's hard to understand how bad it is. Some areas you still can't get to."

Georgia Milk Producers Executive Director Bryce Trotter reports that over 20 dairy farms have been impacted from significant wind damage to freestalls and parlors, to downed fencing, missing roof-tin, and some mangled center pivots.

All 20 were still without electricity five days after the hurricane swept through and are operating on generator power where possible. Most have a generator running the parlor, refrigeration system and wells.

Communication there is difficult, and GMP is working to coordinate with farmers via text messages and to arrange fuel deliveries and find generators for those needing them for their dairies. This will be a pressing issue throughout affected communities in the Southeast.

The storm's path from Valdosta, Georgia, north of Augusta has also taken down transmission lines and cell towers, and smaller communities outside of Augusta may be without power for more than a week.

"It's going to take time to dig out from this," Trotter wrote. "There will be downed trees and debris piled up for a very long time. Augusta is the second largest metro area in Georgia."

He said this is 'déjà vu' to 2018's Hurricane Michael, except that one moved east, not west.

As rough as it is in Georgia, the situation is quite dire for those in western North Carolina and eastern Tennessee. Communities and infrastructure throughout the great Smoky Mountains have been either severely damaged or completely wiped out.

One dairy farmer in that region responded to a Farmshine message to verify that he is okay, but there were many fatalities in his community, and they have sustained serious property damage. The roads are impassable, and so they are having to dump their milk.

Reports indicate that dairy farmers in western North Carolina are having to move cattle from flooded and damaged facilities. Farms have reported losing cattle, though

turn to page 17

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Nominations for Board invited

SYRACUSE, N.Y. — American Dairy Association North East is seeking independent dairy farmer nominees for its board of directors for 2025.

To be considered for a board seat, nominees must be an active dairy farmer in the ADA North East service region which includes New York, New Jersey, Pennsylvania, Maryland, Delaware and the counties of Loudoun, Fairfax, Arlington and Prince William in Virginia.

In accordance with the by-laws of ADA North East, three seats on the board of directors are open to independent producers for 2025. Independent producers are defined as dairy farmers who do not market their milk through a dairy marketing cooperative.

If you wish to be considered for one of these board seats, please complete the online application by visiting AmericanDairy.com > About Us > Board of Directors.

All applications will be reviewed by the nominating committee who will make a recommendation to the full board of directors to fill the three positions. Applications must be submitted by October 31, 2024.



Wind damage flattened crops and tore pieces from buildings on Southern Swiss Dairy in Burke County, Georgia. Photos provided

Hurricane Helene

from page 16

numbers are not known at this time. Some have reported losing all of their feed and pasture.

It will take years for western North Carolina and eastern Tennessee to recover from this as the damage and extent of the situation is difficult to describe and the full extent is yet untold because of the inability to fully communicate and connect with the outside world.

From forestry services to infrastructure engineers to Starlink satellite trucks to Red Cross, Samaritan's Purse, and all manner of humanitarian food aid groups are just beginning to filter into the hardest hit areas, which is challenging in the mountain communities of Appalachia cut off by mud- and debris-covered or completely washed out roads and bridges.

In conjunction with Plain Compassion Crisis Response based in Honey Brook, Pennsylvania, Blessings of Hope based in Ephrata, with a warehouse also in Kentucky, has taken three trucks filled with food and disaster relief supplies and other critical items to western North Carolina. The plan is to continue with a truck a day.

American Farm Bureau reports the devastation in rural and farm communities has been widespread, and it will be weeks—possibly months—before knowing the full impact of the storm. AFBF has organized a list of non-profit aid organizations on the ground helping the farming communities impacted by Helene; to learn more, please go to <https://www.fb.org/issue/hurricane-helene>

Heifers wanted for November sale

STATE COLLEGE, Pa. — The search is back on again for more Holstein heifers. The next "Know What You Buy" (KWYB) Heifer Sale is set for Thursday, November 7, at 10 a.m. at the Pennsylvania Holstein Farm, 1806 River Road, Middletown.

"The cattle market continues to be strong because there's brisk demand for bred and open recipient heifers. Our last two sales on July 12th and September 6th yielded fantastic results with both sales averaging \$2060 and \$2136, respectively. Increased demand makes for improved prices! If you have extra heifers, now is the time to sell!" affirmed David Lentz, executive director of the Pennsylvania Holstein Association.

The sale is accepting heifers of all ages and

stages from close springers due in late-November (instant milk) to 5-month-old calves. The market favors short-bred and ready to breed heifers.

It is called the "Know What You Buy" Heifer Sale because at least 95% of the heifers will have sire ID, if not Registered. There is certainly a bonus if heifers are bred to sexed semen. Also, there will be a payback if your heifers are tested negative for Leucosis. A2A2 heifers are in demand as well. Full pedigrees are sought after too.

If you are a dairy producer or heifer raiser from the Mid-Atlantic region or other parts of the United States and have heifers to sell, then please contact PHA today at director@paholsteins.com or 717-329-9202.

Judging contest

from page 11

8. University of Wis.-River Falls, 774
9. Colorado State University, 770
10. North Dakota State University, 769,
team members: Morgan Matheson, Rachel Scott, Reanna Schmidt and Peter Doroff; coached by Todd Molden.

Top 10 individuals – Reasons:

1. Kylie Konyn, 283, U. of Wis.-Madison
2. Evan Coblentz, 283, Purdue University
3. Megan Meyer, 282, U. of Minnesota
4. Sarah Hagenow, 282, U. of Minnesota
5. Megan Ratka, 281, U. of Minnesota
6. Naomi Scott, 278, Iowa State University
7. Natalie Roe, 277, U. of Wis.-Madison
8. Emma Vos, 275, U. of Wis.-Madison
9. Emory Bewley, 274, Penn State
10. Joe Schuh, 272, U. of Wis.-River Falls



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Markets

Livestock Auction

October 1, 2024

Alfalfa	10.25-11.50
Mixed hay	2.75-5.00
Orchard	3.00-4.00
Grass	1.75-4.25
Straw	4.50-4.75

Morrison's Cove Auction

September 30, 2024

Grass	270
Mixed hay	145
Round bales	120

Wolgemuth Auction

September 30, 2024

Alfalfa	315-345
Mixed hay	145-450
Timothy	250
Grass	150-290
Straw	170-200
Orchard	165-390

Dewart Auction

Dewart, Pa.
September 30, 2024

Cattle: 156	
Slaughter cattle:	
Steers:	
HiCho & Prm	180-183.50
Choice	177-179
Select	165
Heifers:	
Select	180
Slaughter cows:	
Prm/Wht 65-75% lean	117-123
Breakers 75-80% lean	111-119
Boners 80-85% lean	110-121
Lean 85-90% lean	93-114
Slaughter bulls	120-153
Feeder cattle:	
Holstein steers:	
L-3	132-140
Heifers:	
M/L-1-2	165-175
Bulls:	
M/L-1-2	130-250
Calves: 389	
Feeder calves:	
#1 Hol bulls	500-625
#2 Hol bulls	475-525
#3 Hol bulls	110-335
Utility bulls	20-45
Hol heifers	700-800

Greencastle Livestock

Greencastle, Pa.
September 30, 2024

Cattle: 628	
Slaughter cattle:	
Steers:	
HiCho & Prm	184-193
Choice	181-195
Select	178-181
Holstein steers:	
HiCho & Prm	152-158
Choice	146-149
Select	132-141
Heifers:	
HiCho & Prm	183-190
Choice	181-183
Slaughter cows:	
Breakers 75-80% lean	121-137
Boners 80-85% lean	111-123
Lean 85-90% lean	88-112
Slaughter bulls	134-170
Feeder cattle:	
Steers:	

M/L-1

182.50

M/L-2

170

Holstein steers:

L-3

102.50-160

Heifers:

M/L-2

147.50-197.50

Bulls:

M/L-1

140-255

M/L-2

130-147.50

Calves: 397

Feeder calves:

#1 Hol bulls

500-580

#2 Hol bulls

400-490

#3 Hol bulls

260-380

Utility bulls

60-200

#1 Hol heifers

760-860

#2 Hol heifers

480-610

Hosking Sales

New Berlin, N.Y.
September 30, 2024

Cattle:	
Dairy cows	.91
Bone utility	.90-1.20
Canners & cutters	1.08 & down
Easy cows	.70 & down
Bulls over 1100 lbs.	1.34-1.53
Feeders:	
Dairy	.09-1.25
Bulls	.82-1.60
Heifers	1.03-1.65
Steers	1.67-1.72
Calves:	
Bull	top 5.30
Heifer	top 5.05

Livestock Auction

Hackettstown, N.J.
October 1, 2024

Bulls	1.35-1.61
Calves	10-7.10
Cows	.74-1.23
Feeders	.10-1.27
Heifers	1.30-2.05
Steers	1.05-1.63

Morrison's Cove

Martinsburg, Pa.
September 30, 2024

Cattle: 133	
Steers:	
Choice	175-180
Good	120-165
Heifers:	
Choice	174-178
Good	120-150
Cows:	
Util/Commercial	100-125
Can/Locut	105 & down
Bulls Y/G #1	150-152
Feeder cattle:	
Steers	110-240
Bulls	105-220
Heifers	70-195
Calves: 80	
Standard	50-150
Hol bulls	300-530
Hol heifers	500-650

Wyalusing Livestock

Wyalusing, Pa.
September 30, 2024

Cows:	
Fat	1.00-1.15
Good	.85-1.10
Lean	.45-.85
Holstein calves:	
70-89 lbs.	2.50-4.90
90-110 lbs.	3.00-4.50
Feeder cattle:	
200-300 lbs.	1.50-2.90
301-500 lbs.	1.20-2.20
501-700 lbs.	1.20-1.90

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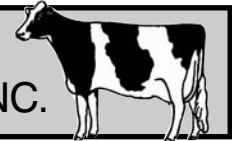
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Thank you - N.H.S.S.

UPCOMING SPECIAL SALES:

- (1.) Wed., October 16. Annual dairy cow show and sale. Show 9:00 a.m. Sale 10:30 a.m. **(See ad for details).**
- (2.) Fri., October 18. Special driving & draft horse sale. Start time 4 p.m.

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Sat., Oct. 12th - Sale at sale barn 11:00 A.M. Annual Fall Beef Round-up Sale. Selling beef breeds & dairy feeders. Special features - Ianello Beef Herd Dispersal - 45 head commercial herd Angus-Charlois & Hereford cross. 17 bred cows, 6 feeder heifers, 10 feeder steers, 2 finished steers. Super group of cattle in great condition. Also Sherwood Farms sends 35-40 head - mixed herd of full blood Wagyu, F1's, Angus & Hereford cross - brood cows, feeder heifers & bulls. Two full blood Wagyu bulls - Tenderness 10. Vermont Wagyu sends 10+ pregnant full blood cows bred or exposed to herd bulls & some including the hottest Australian genetics of Sumo 154 & Arubial United. Selling because of the longevity and fertility of the Vermont Wagyu pregnant females has exceeded capacity. These females are dually Registered in the USA & Australia. They come from proven genetics: lineages of foundation bulls like Shigeshigetani, Michifuku, Itoshigenami etc. If you want to consign, please let us know ASAP. Also, we will start taking cattle Thursday and they need to be here by Friday at 1:00 to be preg. checked. We have plenty of hay & water. If you need special arrangements, contact us.

Sat., Oct. 26th - Sale held at our facility. 11:30 A.M. Fall Premier All-Breeds Dairy Sale. Selling 120 head of Registered Dairy Cattle. Consignments already in from: Eaton Jerseys, Currie Holsteins, Kuperus Dairy, Durkee Holsteins, Cedar-Lane Farm, Fantasy-Found, Locust-Vale, Roseland, B&L Dairy, RRR Dairy, Moore Farm, Wisbee, Longview, Hell-Hollow Swiss, Kinnie-Ridge, Creeksedge Jerseys, CobyRock, Medallion Jerseys. The pedigrees run deep. You will find show-age, fresh young cows. Selling Holsteins, Jerseys, Swiss, Ayrshires, Milking Shorthorns. Always a sale not to miss! Cowbuyer will be at this sale. *Watch future ads for more details.*

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OVERSTOCKED HEIFER inventory. RHA milk 30,317, fat 1275, Pro 963, SCC 153. Pick your own, 10 months to springers. \$2500-\$3800. 717-614-7790. (10/11)

6 Dairy Bulls

2 YEAR OLD HOLSTEIN bull, sired by Tatoo. Dam EX Fever, aggressive breeder. Make offer. 570-745-7643.

HIGH PEDIGREE JERSEY breeding bull. Located in NE Ohio. Contact Julie for more info at 724-866-9459.

TWO REG. HOLSTEIN bulls, breeding age, out of good cow families. Sired by Atwood x Saturn. Bedford Co., Pa. 814-793-4230.

KINGLEA LEADER SON, Red & White A1A2 BB. Dam 86 pt. Deep Valley Contender with 22,285 M, 4.7 F, 3.3 P. 2nd dam 90 pt. Acme, then 5 more EX dams. Ready for heifers. \$2250; Encore son, ready for heifers. Dam 21,707 M, 4.9 F, 3.4 P. Special at \$3800. Longevity, high butterfat, AAA mating. These bulls will improve your herd. Martin-Dale Holsteins, Lancaster, Pa. 717-445-6548. (10/4)

3 BULLS SIRED BY APPLES Army, Tango and Lauthority. 2 are A2A2 and 1 is polled. Great cow families. Perry Co., Pa. Delivery available. 717-799-3699. (10/11)

GUERNSEY BULL, BORN 6/2/23, Reg. Dam is Knapps RH American Tribute-ETV, A2A2, then to American Pie x Tambourine, EX-95. 570-971-5863. (10/4)

B&W AND R&W POLLED homozygous Holsteins, A2A2. Some genomically tested also. Lebanon Co., Pa. Con-Ger Farms. 717-821-1454.

WANTED - Reg. Jersey bull, 12-15 mos. old. 856-478-2942.

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out of dams with records to 30,000M, 1200F. Stump Acres. York Co. Call 717-792-3216.

7 Semen, Embryos

NORMANDY SEMEN AND Holstein semen. Call 223-216-0160.

WELCOME CLASSTOPPER semen. A2/A2 aAa 213645 2-3 VG-85 +2798 GTPI. \$15/unit. Delivery available in some areas, can ship. Streamline Genetics, 607-965-0089 or 706-578-0731.

HELSEL-HILL HAS expanded. Call or text Keith Helsel for No Bull sires, Blondin sires, Resolution-Red, Furnace Hill Zas Endure, and more. 814-515-5455.

CUSTOM COLLECTING - WE custom collect your bull at our facility. Semen is processed with high quality standards at very competitive rates. We also offer short-term housing options during collection. Triple-Hil Sires 855-955-2100.

DONEGAL-CREEK BAXTER Pedro-ET, reg # 139932533. He is EX-94 AAA (4352). From 5 EX dams- 94, 90, 91, 91 & 95. Dam is 94 pt. Outside daughter, still in herd at 10 yrs. old & looks half her age. Sire stack is Baxter, Outside, Rudolph, Conquest, Starbuck, Citation R, Elevation. Very well balanced bull siring the right kind. Strength with dairyness. High productive life, low SCC, high conception. Early daughters are milking great & look better than their dams. Priced at \$14 for 20 units or more. Joe Wivell 717-471-5260.

9 Equipment & Machinery

NEW IDEA 2-ROW WIDE corn picker. Good condition. 717-903-6431. (10/4)

FORAGE HARVESTER - 2020 New Holland FR920 with kernel processor. 900hp. 2,150 cutterhead hours, 2,725 engine hours. Premium cab, stone detector. 2WD. Emissions war-

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hitch. Hydraulic 3 pt. bale spear. Moisture testers. 814-274-8354.

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ROOFERS BUGGY-RENT for \$125/day or \$500/week. Lancaster Co., Pa. Call 717-808-4155.

10 Feeds

CORN SILAGE AND HIGH moisture shelled corn. Manheim, Pa. area. 717-367-4833. (10/25)

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Tuesday, October 8, 2024

Cows @ Noon
Heifers to follow

Accepting consignments of:
Fresh Cows, Dry Cows, Springers,
Open & Bred Heifers and Bulls
Catalogs Available at Sale Time
Plan to attend!!!

Receiving cattle until 8:00 p.m. Monday evening
OR Tuesday morning until 10:00 a.m.
Cattle vet checked at sale barn.
Note: Dairy Sales Every Other Month

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Same day payment on weight and grade basis

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- Wanted: 400-700 lb. sire ID Holstein heifers.

Upcoming sales:

- October 12, 2024 - The Susquehanna County Autumn Opportunity Sale, Harford, Pa.
- October 26, 2024 - Nittany Lion Fall Classic.
- November 7, 2024 - "Know What You Buy" Heifer Sale, Middletown, Pa. Selections underway.

PA Holstein Sales
Pennsylvania Holstein Association

Herd dispersals done right by trusted sales management that is licensed and bonded!

Contact: David J. Lentz, 717-329-9202, djl1018@pa.net or PHA office, 814-234-0364. Email: director@paholsteins.com


Susquehanna County Autumn Opportunity Sale

Saturday, October 12, 2024 @ 11 a.m. • Harford Fairgrounds • 485 Fair Hill Rd., New Milford, PA

Selling 25 milking animals, 25 bred heifers, balance elite pedigree calves. All breeds represented!


COWBUYER
LIVESTOCK MARKETING SOLUTIONS

She sells!! EX-94 by Doorman




OCD Doorman Mia EX-94
4-04 365 49,880 3.9 1955 3.1 1552
Maternal Sister to OCD Delta Missy 4212 EX-94 and backed by Butz-Hill Magical Missy EX-94. Mia is due in April to Hulu. Oakfield Corners Dairy 585-704-2501

Two dau's from EX-95 Gold Chip dau. of Apple-Red-ET EX-96




MS Apple All In-ET EX-95
9-6 365 41,600 4.0 1649 3.0 1241
A dau. of the incomparable Apple-Red EX-96 and pictured at 10 years of age, her VG-87 Red Unstopabull due sale time and an 8/24 Altitude dau. sell. Sweet-Peas 570-955-7131

Two opportunities for dau's of Lillyann's mat. sisters



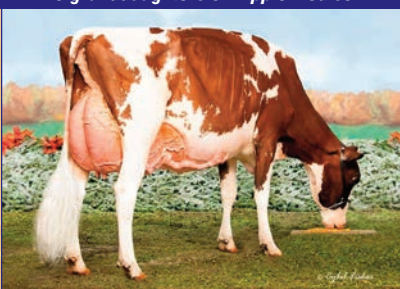
Hurcroft Awe Lillyann EX-95
Grand Champion All-Am 2024
Dec. '23 RC Alpha calf sells from Mac-Mara Mooovin to Louisiana EX-92. Eaton Holsteins & Currie Valley Dairy, 315-857-8303
Red Altitude born 6/24 from Lillyann's EX Warrior sis. Kenneth McEvoy, 607-849-3200

March 2024 Dropbox gr'dau sells



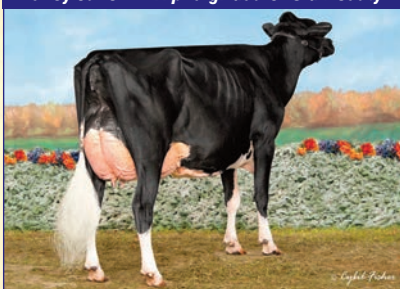
S-S-I Doc Have Not 8784-ET EX-96
Res. All-American 4-Year Old 2022
Dam of calf selling is a stylish unscored 2-year old daughter of Blondin Energy Treven Andrews 570-404-6248

Two granddaughters of Ripple-Red sell!




Cherry-Lor Ladd Ripple-Red-ET EX-95
Res. All-Am 150,000 lb. Cow 2021
Res. All-Am 6+ Year Old 2022
Two tremendous offerings from the Ripples: an Analyst dau., fresh 9/4 from Cherry-Lor Awe Rippy-Red-ET, Ripple's EX-94 Awesome dau. and a 12/23 Altitude from Ripple's EX-92 Diamondback dau. that was Jr. All-Am Summ. Jr. 2 yr. in 2019. Cael Hembury 570-546-8135

Fancy June '24 Alpha gr'dau of Sid Beauty




Jacobs Sid Beauty-ET EX-95
All-American Jr. 3-Year Old 2015
Selling is a 6/24 Alpha calf from Sid Beauty's EX-91 Solomon daughter. 3rd dam is Jacobs Goldwyn Britany - ET EX-96. Andrews Enterprises, 570-404-6248

Joel heifer due March to Victorious



Triple-T-CF Special Getaway-ET EX-94
Joel heifer from All-Am nom. Getaway EX-94 and backed by two more gen's of All-Am & All-Can dams. Hfr. selling is a full sis. to Spatz Joel Special Getaway-ET, All-Am Winter Calf '23. Ella Hlavaty, 717-286-7221

Max scored Warrior due Jan. to sexed Unstopabull



Curr-Vale Warrior Panera *RC EX-92
1-10 365 26,840 4.5 952 3.0 796
Next four dams all Excellent back to Quality Carlton Pam EX-97, Nominated All-Canadian 5 yr. old 2003.

Thank you consignors!

Sale Staff

Denise Pease.....570-955-7131	Abe Light.....315-651-7410	Dave Lentz.....717-329-9202	Dan Hosking.....607-972-8773
Evan Castrogiovanni.....570-396-6218	Reed Comstock.....607-738-8038	Quinn Dum.....717-636-3965	

11 Hay

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transmission, fresh paint. Very good condition, very nice tractor. \$19,000. 570-419-8981. (10/11)

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TRAILER PARTS, TOWING accessories, trailer hitches, and cushion hitches. UPS to your door. Weaver Distributing. 800-Weaver-D. Save!

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TIMELESS FENCING - The post is the insulator. Versatile design is self-insulating and easy to install for sheep, goats, cattle & horses. Allegheny Meadows. 814-285-1541.

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SILO DEMOLITION. Contact Beiler Silos. Call 570-745-3574.

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CERTIFIED ORGANIC dairy heifers. 2 months old to springers. 570-250-1725.

HOLSTEIN, JERSEY and/or Ho Jo's freestall dairy milking herds/groups and complete heifer programs for expansion. All sizes/types needed. 570-504-4443. (12/6)

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'16 CASE IH 240 MAGNUM, CAH, 4WD, CVT AFS 4 HYDS., BUDDY SEAT, 710 70R 38" ONLY 1595- HRS!!! 2ND OWNER; CASE IH MXU135, CAH 4WD, BUDDY SEAT, W/ LX156 LOADER, 18.4-42" 4945 HRS.; CASE IH 125 MAXUUM LIMITED, CAH, 4WD BUDDY SEAT W/ L750 LOADER, 18.4-38" ONLY 2790 1-OWNER HRS.-LIKE NEW; '20 CASE IH FARMALL 130A, CAH, 4WD, 18.4-38" (DEF) ONLY 675 1-OWNER HRS.; CASE IH FARMALL 125A, CAH 4WD, 18.4-38" 2526 1-OWNER HRS.; IH 186 HYDRO, CAH ALL REDONE SUPER NICE- 1-OWNER; FARMALL SUPER M, (ALL REDONE) SUPER NICE; COMBINE: '07 CASE IH 2577AXIAL-FLOW, AFS PRO 600, 4WD, AUTO GREASER, LATERAL TILT, ROCK FEEDER, SMALL GRAIN CONCAVES -ONLY 1279/1653 HRS.!! S/N HAJ301256-ABSOLUTELY LIKE NEW 2ND OWNER; '10 CASE IH 3206 6X CORN HEAD, ADJ. DECK PLATES-LIKE NEW; LOADER: '20 JCB 538-60 TELEHANDLER, EROPS, ONLY 990 1-OWNER HRS. S/N 2952412, LIKE NEW; (SINGLE & 3 SPEAR BALE SPEAR, FORKS, 2 BUCKETS ALL FIT JCB); '20 NH L320 SKID STEER, FULL CAB, HEAT & AC, 2 SPD, REAR CAMERA, HYD. DISCONNECT ONLY 285 HRS.!!!; '14 BOBCAT T590 SKID STEER, FULL CAB, HEAT & AC, ONLY 1145 1-OWNER HRS.;

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'19 KUHN LSB890 POWER DENSITY LARGE SQUARE BALER, ONLY 7300 BALES-1-OWNER LIKE NEW S/N VGNCO00039; '21 KUBOTA BV5160 ROUND BALER, NET WRAP ONLY 3676 BALES, 1-OWNER LIKE NEW; NH HW340 SELF PROPELLED DISCBINE, ONLY 1695 HRS.; '19 KUBOTA DMC8032R DISCBINE; KUHN GA7932 DOUBLE ROTARY RAKE-LIKE NEW; VICON IDEX714T DOUBLE ROTARY RAKE; KUBOTA GF8712T 8 STAR TEDDER-LIKE NEW; WOODS BW1800 PRO HD 15' BATWING MOWER, LIKE NEW; '20 TUBELINE TL6500EVC INLINE BALE WRAPPER, ONLY 3381 BALES-LIKE NEW; DILLER 24' T/A FLATBED WAGON; (2) NEW TOTES OF HAY INNOCULANT

GRAIN BINS, DAIRY & BARN EQUIP.

GSI 30,000 GRAIN BIN; 10,000 & 20,000 BU GRAIN BINS ALL WITH FLOORS & FANS; SUPER B DRYER; APPROX 60' GRAIN LEG; GERMANIA DOUBLE 9 HERRINGBONE PARLOR; (2) DELAVAL MILKER PUMPS; MUELLER PLATE COOLER; LOTS OF CONCRETE H&J BUNKS; RITCHIE WATERERS; LARGE ASSORTMENT OF GATES & FREESTALLS-ALL ABOVE ITEMS TO BE TORN DOWN BY BUYERS.

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CASE IH 5300 SOYBEAN SPECIAL GRAIN DRILL, DOUBLE DISC, PRESS WHEELS, GRASS SEEDER; '23 GREAT PLAINS 1200TM VERTICAL TILLAGE W/ ROLLING BASKET SAME AS NEW; '15 NH 195 MANURE SPREADER, DOUBLE APRON CHAIN, END GATE TOP BEATER 1-OWNER NICE.

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'00 FREIGHTLINER FL60 S/A DIESEL TRUCK, W/ 22 WALKING FLOOR BOX ONLY 267,000 MILES; '20 DODGE 3500 HEAVY DUTY TRUCK, (WHITE) 4 DOOR LONG BED, HEMI, 4WD, GOOSENECK HITCH W/ WESTERN 8' SNOWPLOW ONLY 79,000 MILES; '98 INT 10 WHEELER TRUCKER, DIESEL EATON FULLER, W/ 22' H&S WIDE BODY SILAGE BOX W/ ROLL TARP ONLY 193,000 MILES; '67 INT DUMP TRUCK; '20 KAUFMAN 14' DUMP TRAILER, 3 WAY GATE, RAMPS 15,000 GVW 1-OWNER.

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KAW. MULE SX 4WD ONLY 269 HRS. LIKE NEW; 48 ROLLS OF LARGE BALER TWINE; PALLET OF 7200 BALER TWINE; ATLAS TIRE CHANGER, LINCOLN WELDER; **PLUS ALL TYPES OF SHOP TOOLS**

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AUCTION NOTE: EVERYTHING LIKE NEW & FIELD READY, 95% BOUGHT BRAND NEW. ALL EQUIPMENT SERVICED BY HOOBERS YEARLY. FINEST LINE OF FARM EQUIPMENT TO SELL IN '24!!!

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Como, TX
Mikayla (217) 972-1842
Curtis & Luanne (217) 972-6677

October 24, 2024 at the farm in **COMO, Texas**


From this Award Winning Herd of Milking Shorthorns:




KRAUSES RICOCHET JAMAICA
Champion East Texas State Fair | East Texas Junior Show '24. She sells!




KRAUSES MONEY JUST MY STYLE EXP
Reserve Intermediate Champion- Harrisburg '24
She sells in absentia, housed in MD



KRAUSES POPARA MAYBERRY 766 TW
She sells w/ winter yrly dtr.



KRAUSES CEILIA MILLIE 758
Jr. AA Sr. '2 '23 | She sells w/ 2 dtrs:
Sr 2 yr & September calf.



KRAUSES ANECDOTE RUTH 537 P
90/90MS | Res. AA 5 yr old '23 | She sells & her Red Robin winter calf.

SELLING APPROXIMATELY 700 HEAD

400 COWS - Milking & dry, half registered Milking Shorthorn, balance grade Holsteins & Crossbreds.

130 BRED HEIFERS - including 40 reg. Milking Shorthorns and the balance Holsteins & Crossbreds.

120 OPEN HEIFERS - Several with loaded pedigrees for type and production.

40+ SEPTEMBER CALVES - Over half from some of our top registered Milking Shorthorn cows.


SEMEN - A variety of old, new and hot sires including: Tanbark P, Money, Secretariat, Ricochet, Hot Fudge, Rockstar, Lonesome Dove, Maximus, Ocean Stargazer and more. One semen tank sells too. Semen at the sale - Bring your tank!

TOP RHA TEXAS DHIA FOR MILKING SHORTHORNS FOR 5+ YEARS

Cattle viewing and open house at the farm the night before the sale. Check out Krause Dairy on Facebook! **Papers for youth show deadlines will be expidited.**

The sale will be available through Fraleys online platform the day of the sale:
<https://fraleylive.auctiontechs.com/>

Sale Staff:
Adam Fraley (auctioneer)
Phone: (570) 772-6837
Keith Fisher, Dustin Kirkpatrick,
Tyler Endres, Mike Weaver,
Nate Goldenburg



PA Lic #R71L

21 Opportunities Wanted

LOOKING FOR herdsman position with room for some cows or a dairy barn to rent. 717-471-9851. (10/25)

I'M SEEKING WORK ON family farm w/ small house. Most any area. Prefer part-time plus. 717-816-9693.

EXPERIENCED PERSON seeking full time employment on dairy, beef or horse farm in Western Pa. or Western Md. Some type of housing needed. 717-487-5170.

YOUNG FARMER looking for a dairy farm to rent. Ideally rent to own situation in Pa. or Md. 717-824-1320.

23 Pets

MINI COW/DONKEY for sale. 662-625-6381.

24 Seeds

ALFALFA, GRASS MIXES, oats and sorghum. Hefty brand and Augusta seed corn. Jacobsen GT soybeans. Leabrook Ag, call us at 717-898-9576.

NEED SEED OATS? We can obtain almost any variety. Also publish quarterly oat marketing newsletter. \$12/year. J.C. Goss, Box 312, Hurley, MO 65675, 417-708-7860.

KING'S AGRISEEDS, feeding your farm's future through high energy forages, and soil building cover crops. Lancaster, Pa. 717-687-6224, info@kingsagri.com, www.KingsAgriSeeds.com.

CORN SEED. PRICING starting at \$129/bag (before

discounts). De Dell Seeds, the leaders in Non-GMO corn. 519-264-CORN.

ALFALFA, CORN, SOY-BEANS and more! Call us for all of your crop needs. Growmark FS-Eighty Four. 724-222-4303, www.growmarkfs.com.

TRY THE NEW WINNER 2015 World Forage Analysis Superbowl - Alforex Hi-Gest 360 Alfalfa, cutting edge digestibility. Hess Farm Supply 717-354-9492.

SEED CORN - Partners brand, Mid-Atlantic, Prairie Hybrids. Lots of customer satisfaction. Dairyland hybrid alfalfa's quality yield digestibility. Oregon AG, 717-656-0067.

HUBNER SEEDS - Alfalfa, Corn, Soybeans, call Merle Stoltzfus. 717-224-0700.

APPLY AGROWSIL TODAY Quick and long lasting PH increase, increased yields, soil nutrient release, disease and stress tolerance, and drought tolerance. 1-800-850-0527.

25 Miscellaneous

BUNK BEDS, GOOD condition with mattresses. 717-903-6431. (10/4)

CUSTOM MADE CLEAR poly carbon doors, including custom manufacturing and repair. Also, hot beds and little greenhouses, stainless steel water troughs, horse barn grills, gates and doors. Sunnyside Welding, Manheim, Pa. 717-361-8853, x 4.

STOP FLIES. GREAT products. Fly parasite plans. Cedar solar traps (the best). Zapper that just keeps zapping. www.dairyflyparasites

.com. 888-771-3276. Useful Farm Products.

LOOKING TO GET RID of insects? Buy bluebird or tree swallow houses. Plus more. 717-529-2326, ext. 1.

CLEANING OUT YOUR attic? We'll take any magazines, newspaper, books, etc. for old man to shred for horse bedding. Call now. 717-529-2326, ext. 1.

SEE FARMING IN N.Y. through the eyes of an 11 year old. Visit Youtube and search "4th Gen Dairy Farmer" for videos. Call 716-474-1705 for more information.

HORSE, DONKEY AND calf blankets. Reasonably priced. Dealers welcome. Call 717-361-4474.

POLY SILO DOORS - Steel horse hitches; pine shavings; pine bedding pellets; Meadow Springs Farm, Gordonville, Pa. 717-768-3337, ext. 1.

PAINTED MILK CANS - farm scenes \$200 or have one custom painted with cows, horses or any family pet. Carroll County, Md. 410-259-1276.

OLD AERIAL PHOTOS of your farm or home dating back to 1963. Nathan Lewis 888-402-6901 or vintageaerial.com.

27 Livestock

COW/CALF PAIR. The mom is a 2 1/2 year old pure bred angus cow and her calf is a 5 month old black boldy heifer. \$2500. 570-380-3047. (10/25)

ANGUS BEEF, READY FOR slaughter. 570-488-6596.



\$ Improving Your Bottom Line \$

As a dairyman, are you looking to improve the way your fresh cows transition, take off, peak and breed back? Looking to improve rumen health, rumen function, overall health, digestion, feed efficiency, and **YOUR BOTTOM LINE???** If so, then...

RECALIBRATE WITH RECAL

The RECAL line of probiotics is **NOT** just another probiotic on the market. RECAL is a probiotic heavily weighted towards better digestion and utilization, primarily **FIBER DIGESTION**. There are a lot of nutrients in your forages that can be utilized by improving digestion.

RECAL is also a probiotic that produces more **B-vitamins** in the rumen of that cow, mainly vitamin B12. B-vitamins are well known to aide in stimulating appetite, stress, immune system, reproduction and also very important in rumen digestion.

**30-day FREE TRIAL**

We offer a thirty-day free trial. What does that consist of you ask?

Well, we will give you enough product for thirty days and tell you what to watch for. If you don't know what to be watching for, how do you know if the product is working and you have to see a difference and a return on investment. Then, at the end of the thirty days if you say that you saw no difference and don't want to continue feeding the RECAL, you pay absolutely nothing. But if you do like what you are seeing and want to continue then you pay for the product you used in that thirty-day trial and we keep doing business together. Now, will you see full benefits of this product in thirty days? Absolutely not. If you don't see enough benefits from any product in thirty days then it's not working for you. Plus, there might be something you are already feeding that could be pulled out. Remember, it's not an expense if you see a return on investment.

How often do you see offers like that?

NUTRITIONISTS DON'T KNOW EVERYTHING. GO BY WHAT THE COWS SAY!!

Our main focus with RECAL probiotics and YOUR cows!!!

- #1** To improve rumen health. What is the most important part of that cow??? **The RUMEN!!!**
- #2** To improve the overall immune system of your cow. The immune system starts in the **RUMEN!!!**
- #3** To improve digestion and utilization of the feed that the cows are eating. If the feed is going in one end of the cow and coming out the other end of the cow without being digested and utilized, what good is it??? **A WASTE!!!**
- #4** To improve reproduction. Let's face it, you don't make money milking cows unless you are milking **FRESH** cows!!!
- #5** To improve **YOUR BOTTOM LINE!!!** It's not about how much milk can we make. It's about how much **MONEY** can we make!!!

Focus on the little things. They mean the most!!

FOR MORE INFORMATION CONTACT:

RECAL Microbials, LLC • Jamie Troxel
330-601-2142 • www.RECALmicrobials.com

We offer 30-day free trials.

NEW HOLLAND SALES STABLES, INC.

Located 12 Miles East of Lancaster, PA Just Off Rt. 23, New Holland

ANNUAL DAIRY SHOW & SALE

WEDNESDAY, OCTOBER 16TH

Show 9 a.m. • Sale starts 10:30 a.m.

SHOW WINNERS SELL 11 A.M.



Six classes will be judged by Justin Burdette
Cows will be judged walking loose (no leading).

- (1.) Fresh heifer - 1st calf, less than 3 years old.
- (2.) Dry heifer - never calved, less than 3 years old.
- (3.) 3 yr. old fresh cow - less than 4 years old.
- (4.) Mature fresh cow - over 4 years old.
- (5.) Dry cow - not milking, over 3 years old.
- (6.) Colored breeds - non-Holsteins, fresh & dry show in this class.

SHOW IS OPEN TO ANYONE - FARMERS - DEALERS
All show winners must be sold!

Prize money will be awarded as follows

- Grand champion - \$1000 cash
- Reserve grand champion - \$500 cash
- Every 1st place winner - \$100 cash

Note: If you are looking for that deep-pedigreed Reg. cow or high-quality grades, **DON'T MISS THIS SALE!**

Thank You and Good Luck! -N.H.S.S.

RE MINDER:

Fri., October 18th. Special driving & draft horse sale. Start time 4 p.m.
Catalog closes Friday, October 18th at 11:00 a.m.

Sale Managed By
New Holland Sales Stables, Inc.

Barn 717-354-4341 Fax 717-355-0706 • David Kolb, Mgr. 61L



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